

## **DEVELOPMENT PLAN**

### I. THE MISSION

There are various sizes for the existing Satellite Wagering Facilities throughout California. The largest being the Del Mar which can hold more than 2,500 patrons and the latest one at San Mateo which can serve 500 with an adjacent overflow area of equal capacity, totaling to 1000. The trend is leading towards smaller facility. For Cow Palace, the facility should go much smaller as it has never had the patron base, and a very limited budget.

In this study, our mission is to design a facility utilizing the existing available spaces with minimal modification. But it should also have the capability and flexibility to provide temporary overflow space needed for patron growth and big event days. Ultimately, this temporary overflow space will become the permanent future expansion space when the need is there, and when funds are becoming available to make the facility better serve the patrons.

# II. PHASE ONE DEVELOPMENT

#### A. BASE PLAN

In this phase of development, we are looking at the existing underutilized spaces that can be easily converted to daily satellite wagering use. The south-west side of the Cow Palace Arena, known as the xxxx Bar and Grill, is the most suitable for such a development. The area has supporting facilities such as men and women toilets, concession spaces, a kitchen and a bar. The space is only used during weekends when there are scheduled events, and during newly negotiated hockey home game days. The adjacent concourse space and the south exhibition hall which is used only several times annually can be considered as Overflow spaces. The South Exhibition Hall can also be used as future expansion if the facility is successful and the patron population demands the expansion.

This Phase One Development, there is a need to create an identity for the facility. A lighted pylon sign is recommended at the entrance to Cow Palace to advertise the facility and to attract patrons to the facility. Parking spaces is restriped to provide drop off and easy

parking access. Landscaping with shrub and palm trees and Entrance pavement is installed to add to the attractiveness of the facility. A new enclosed Lobby is added, to create an identity as well as to provide protection for the always windy condition of the site. Interior spaces created included mutuel windows, mutuel manager and money room, the facility manager and control room while utilize the existing toilets, concessions and bar. Numerous TVs and several standalone mutuel machines will be installed through the facility. The General Admission portion of the facility will have capacity for about 120 patrons. Improvement of the space will include carpeting, new lighting and new painting throughout. This space will have sit down table and chair, as well as carousel seating for the patrons use. A small and slightly upgraded VIP area is created to satisfy the desire of the "clubhouse" feel patrons. It is equipped with a portable bar, one portable manned mutuel station, and standalone mutuel machines.

#### B. OVERFLOW AREA 1

When the Arena is not being used for other scheduled activities, the adjacent concourse is most suitable as a overflow space. Mutuel windows are added to the area that is currently not being used, TVs are installed to the two sides of the concourse walls to allow the patrons for viewing the races. A storage space is created for the table and chairs, which are now being brought out to provide temporary seating at the concourse space. This weekend overflow space can accommodate from 50 and more patrons pending on the need since there is sufficient concourse space available.

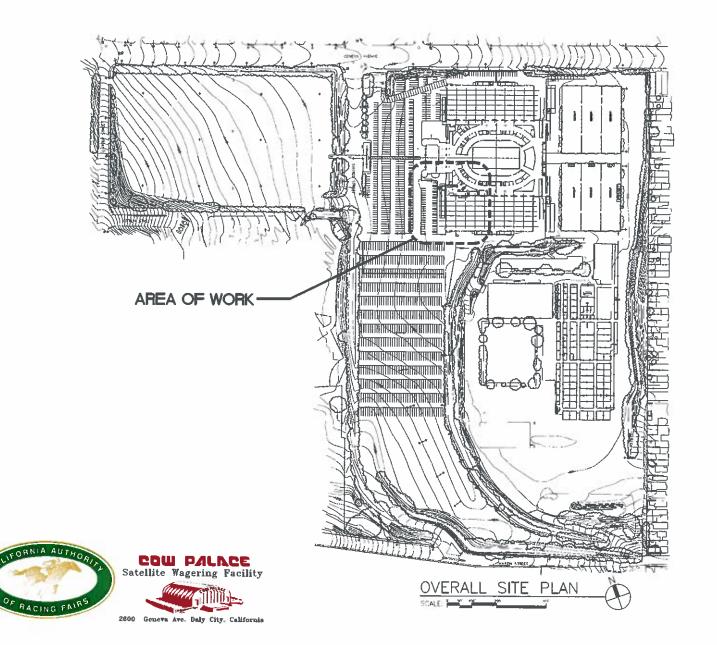
#### C. OVERFLOW AREA 2

When the Arena is scheduled for other events, the Overflow Area 1 will not be available for use. On such occasion, or on big event days when very large crowd is expected to show up here at the facility, the adjacent South Exhibit Hall can be used as Overflow Area 2. This area will be equipped with standalone mutuel machines with sufficient TVs mounted on the north wall and the east walls. In addition, portable manned mutuel stations and portable bars will also be provided, and adjacent toilets will be opened to the larger crowd. The existing asphalt paving will be covered with indoor/outdoor carpet, and portable temporary barrier will be installed to define the limit of the area rather than to enclose the area. The toilets at the middle section of the Exhibit Hall will be available for the patron use. The existing lighting is used as is, and no air conditioning is provided for this Overflow Area 2.

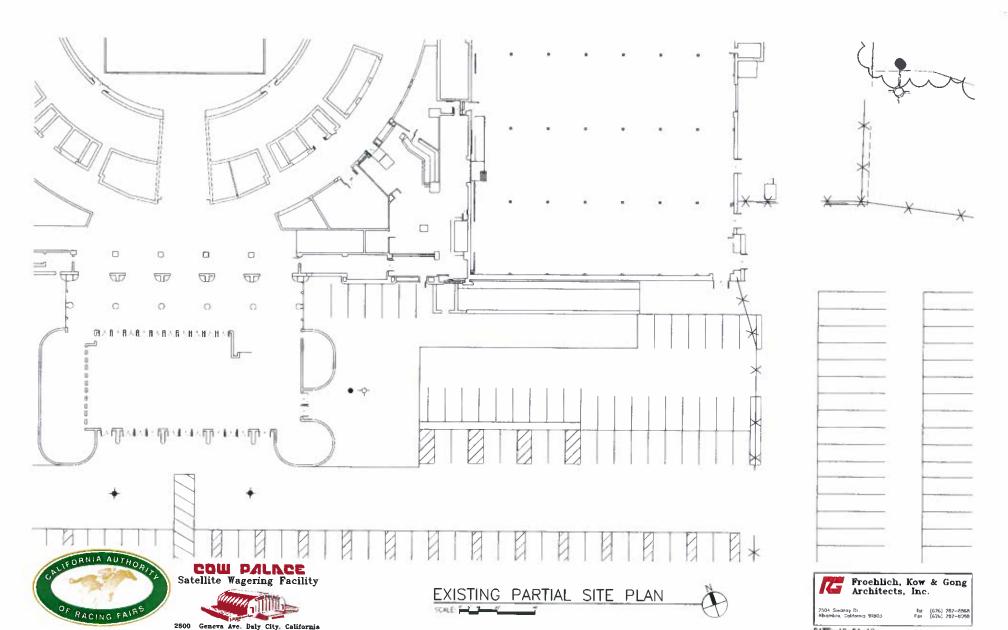
### III. PHASE TWO DEVELOPMENT

Phase Two Development will be needed once the facility has established itself, its patron population increased, and the funding is available. Depending on the demographic and makeup of the patron, the expansion can be just adding permanent space to handle a larger General Admission crowd, or the expansion can include both the Clubhouse and General Admission. The size of the expansion can only be determined at such time when the projection based on actual statistics is available.

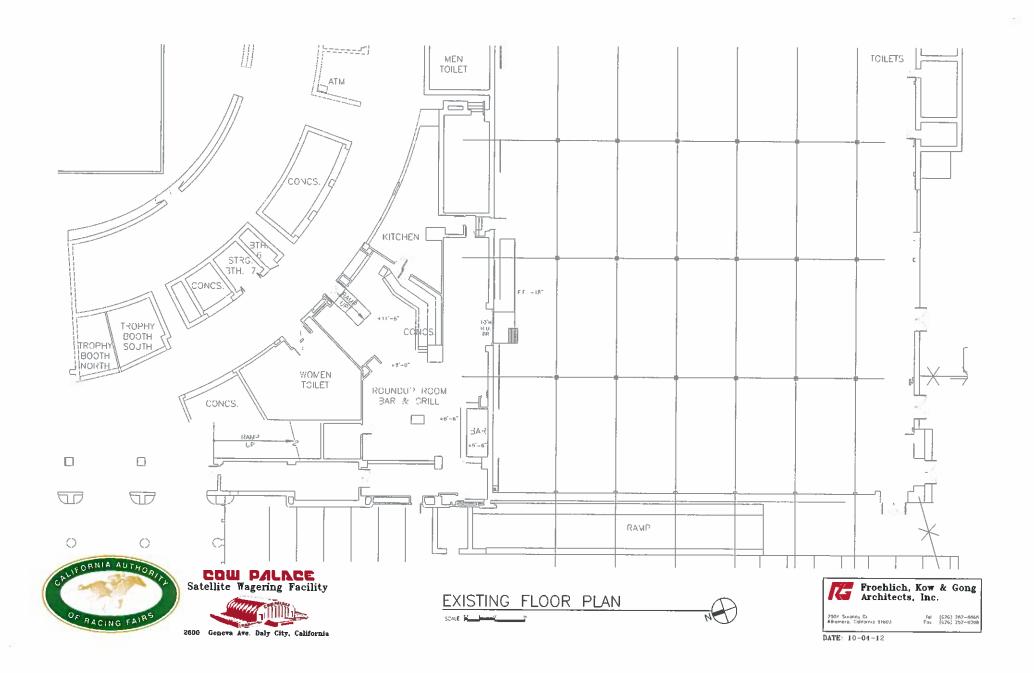
The adjacent South Exhibit Hall, currently used as Overflow Area 2 would be a good candidate for the permanent expansion. There are several configurations as depicted on various Schemes A, B and C. It can be increased in size especially when a Clubhouse becomes part of the future expansion. At this time, due to the lack of historical data in the area, we proposed a very conservative expansion program of adding about 5000 square ft of space. To be more convenient and easy of flow for the patrons, the floor will be raised to be the same level as the Phase One facility. It will have new supporting facilities such as mutuel windows, bar and concession, and toilets. This expansion can serve approximately 180-200 patrons. There patron area will be carpeted, the space will be air conditioned, and will have new acoustical ceiling with appropriate lighting. TVs will also include big screen ones and comfortable sized ones, as well as standalone machines will be added throughout the space to better serve the patron's needs.

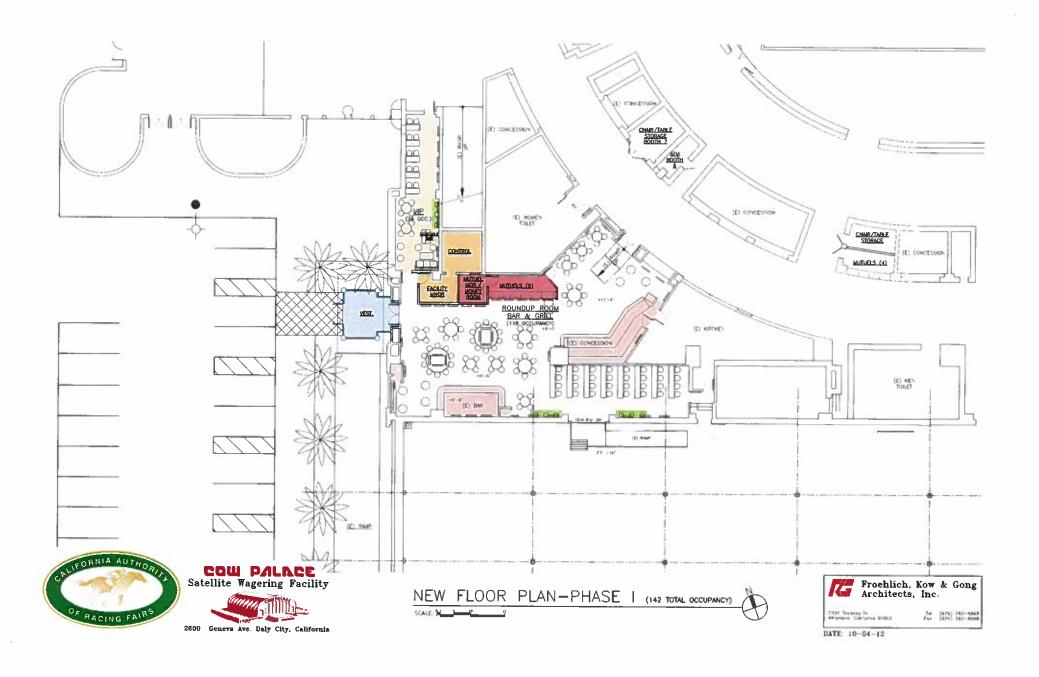


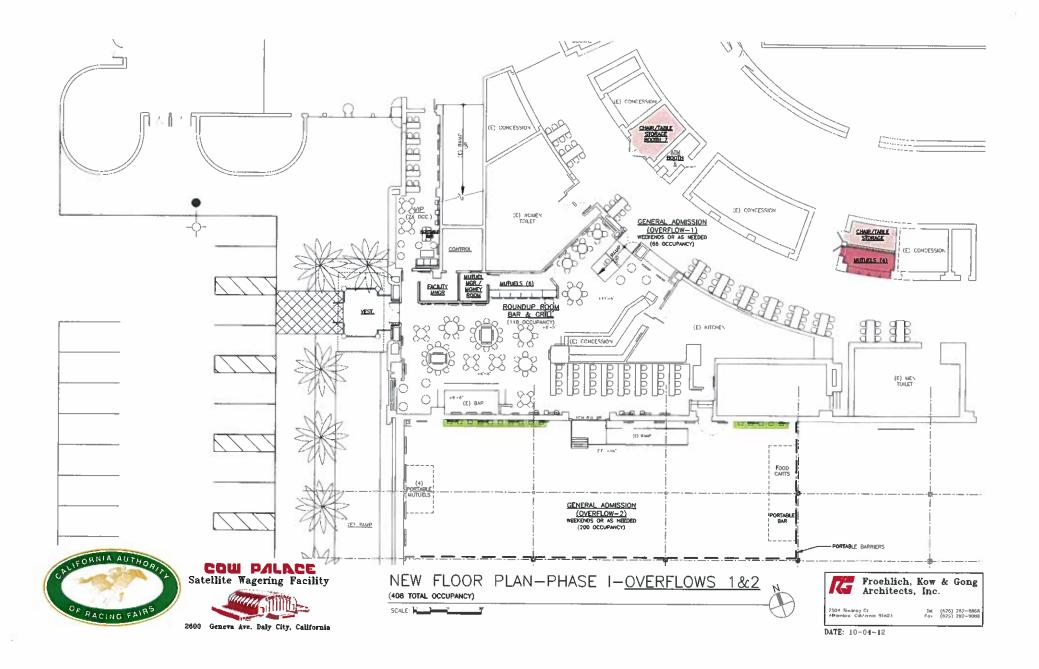


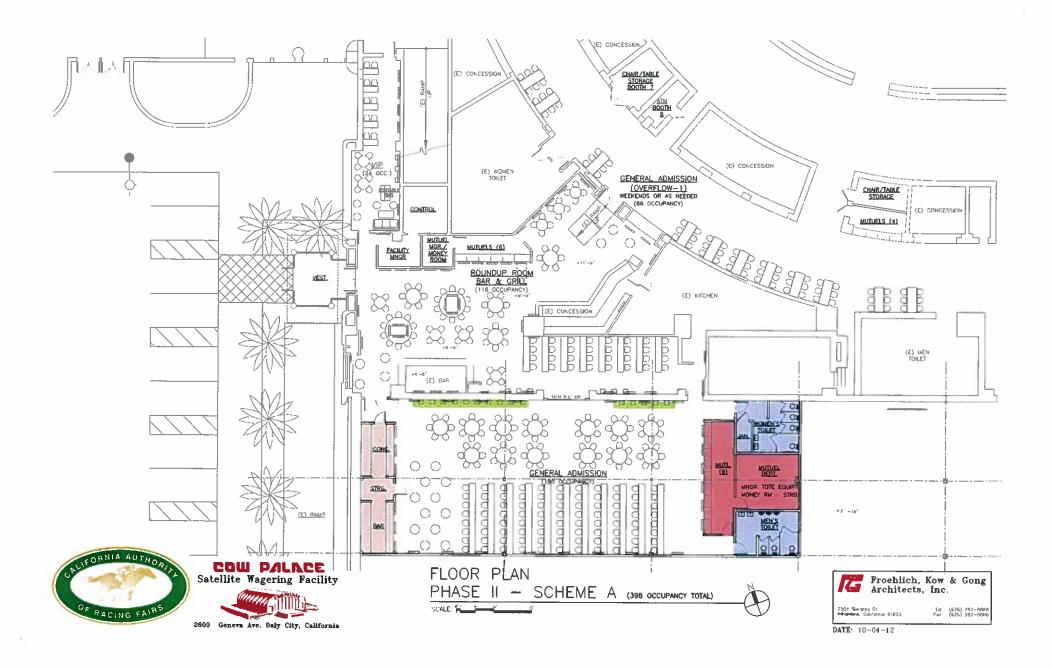


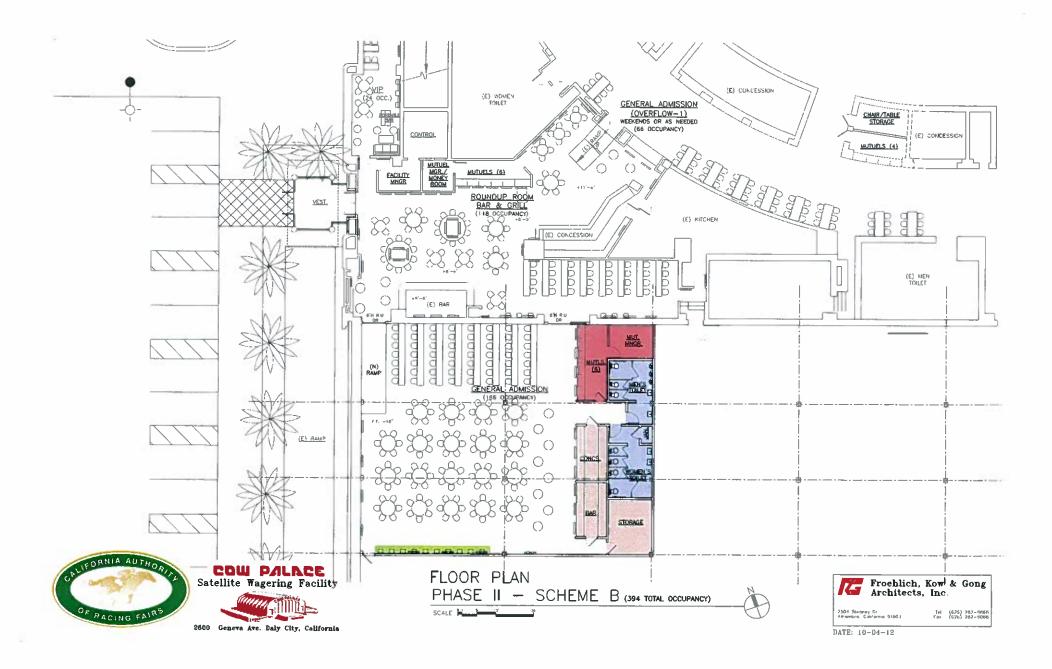


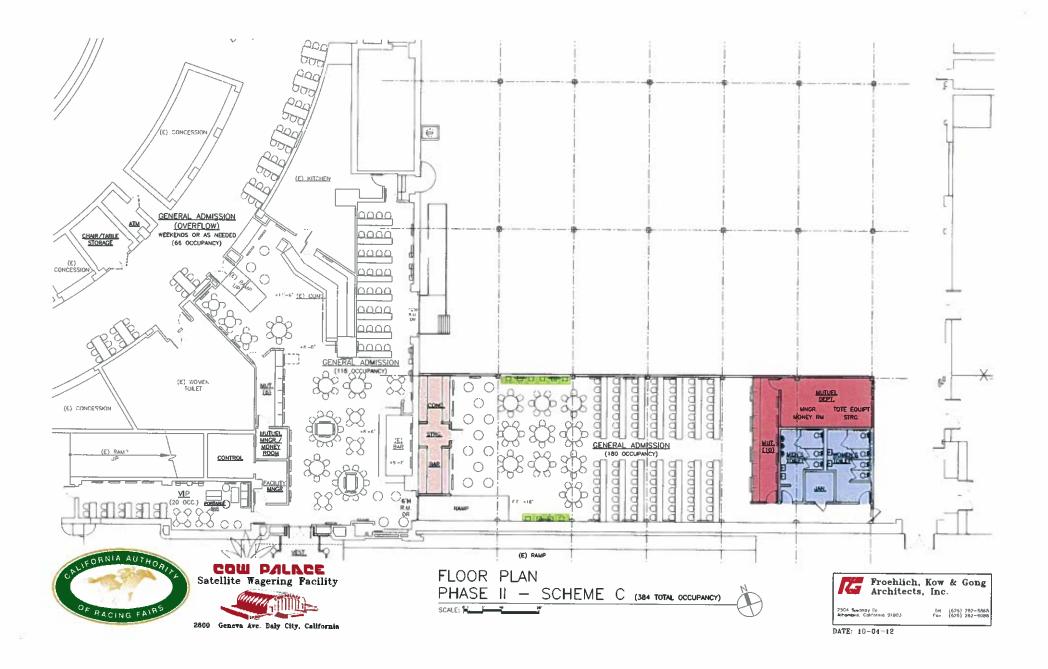














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## **DEVELOPMENT PLAN**

### I. THE MISSION

There are various sizes for the existing Satellite Wagering Facilities throughout California. The largest being the Del Mar which can hold more than 2,500 patrons and the latest one at San Mateo which can serve 500 with an adjacent overflow area of equal capacity, totaling to 1000. The trend is leading towards smaller facility. For Cow Palace, the facility should go much smaller as it has never had the patron base, and a very limited budget.

In this study, our mission is to design a facility utilizing the existing available spaces with minimal modification. But it should also have the capability and flexibility to provide temporary overflow space needed for patron growth and big event days. Ultimately, this temporary overflow space will become the permanent future expansion space when the need is there, and when funds are becoming available to make the facility better serve the patrons.

# II. PHASE ONE DEVELOPMENT

#### A. BASE PLAN

In this phase of development, we are looking at the existing underutilized spaces that can be easily converted to daily satellite wagering use. The south-west side of the Cow Palace Arena, known as the xxxx Bar and Grill, is the most suitable for such a development. The area has supporting facilities such as men and women toilets, concession spaces, a kitchen and a bar. The space is only used during weekends when there are scheduled events, and during newly negotiated hockey home game days. The adjacent concourse space and the south exhibition hall which is used only several times annually can be considered as Overflow spaces. The South Exhibition Hall can also be used as future expansion if the facility is successful and the patron population demands the expansion.

This Phase One Development, there is a need to create an identity for the facility. A lighted pylon sign is recommended at the entrance to Cow Palace to advertise the facility and to attract patrons to the facility. Parking spaces is restriped to provide drop off and easy

parking access. Landscaping with shrub and palm trees and Entrance pavement is installed to add to the attractiveness of the facility. A new enclosed Lobby is added, to create an identity as well as to provide protection for the always windy condition of the site. Interior spaces created included mutuel windows, mutuel manager and money room, the facility manager and control room while utilize the existing toilets, concessions and bar. Numerous TVs and several standalone mutuel machines will be installed through the facility. The General Admission portion of the facility will have capacity for about 120 patrons. Improvement of the space will include carpeting, new lighting and new painting throughout. This space will have sit down table and chair, as well as carousel seating for the patrons use. A small and slightly upgraded VIP area is created to satisfy the desire of the "clubhouse" feel patrons. It is equipped with a portable bar, one portable manned mutuel station, and standalone mutuel machines.

#### B. OVERFLOW AREA 1

When the Arena is not being used for other scheduled activities, the adjacent concourse is most suitable as a overflow space. Mutuel windows are added to the area that is currently not being used, TVs are installed to the two sides of the concourse walls to allow the patrons for viewing the races. A storage space is created for the table and chairs, which are now being brought out to provide temporary seating at the concourse space. This weekend overflow space can accommodate from 50 and more patrons pending on the need since there is sufficient concourse space available.

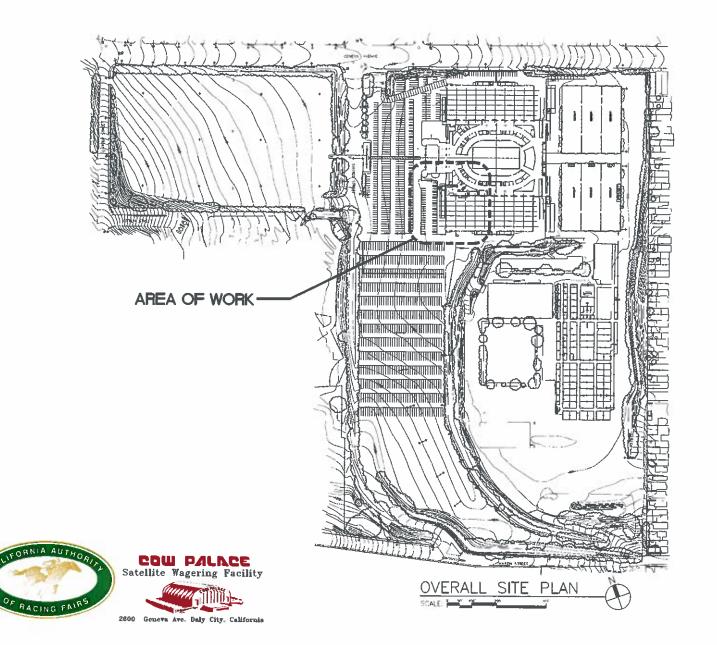
#### C. OVERFLOW AREA 2

When the Arena is scheduled for other events, the Overflow Area 1 will not be available for use. On such occasion, or on big event days when very large crowd is expected to show up here at the facility, the adjacent South Exhibit Hall can be used as Overflow Area 2. This area will be equipped with standalone mutuel machines with sufficient TVs mounted on the north wall and the east walls. In addition, portable manned mutuel stations and portable bars will also be provided, and adjacent toilets will be opened to the larger crowd. The existing asphalt paving will be covered with indoor/outdoor carpet, and portable temporary barrier will be installed to define the limit of the area rather than to enclose the area. The toilets at the middle section of the Exhibit Hall will be available for the patron use. The existing lighting is used as is, and no air conditioning is provided for this Overflow Area 2.

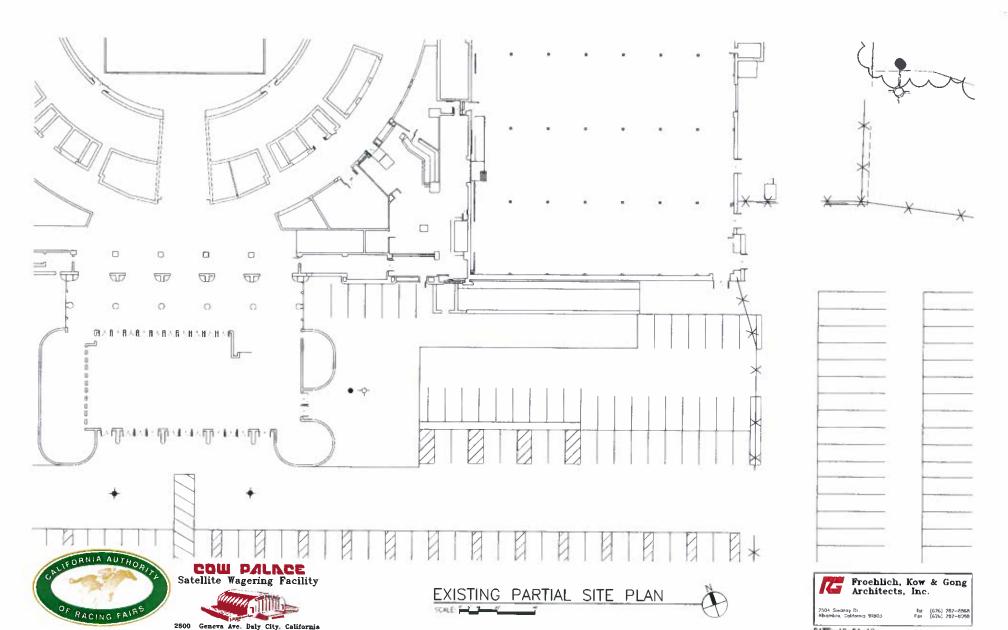
### III. PHASE TWO DEVELOPMENT

Phase Two Development will be needed once the facility has established itself, its patron population increased, and the funding is available. Depending on the demographic and makeup of the patron, the expansion can be just adding permanent space to handle a larger General Admission crowd, or the expansion can include both the Clubhouse and General Admission. The size of the expansion can only be determined at such time when the projection based on actual statistics is available.

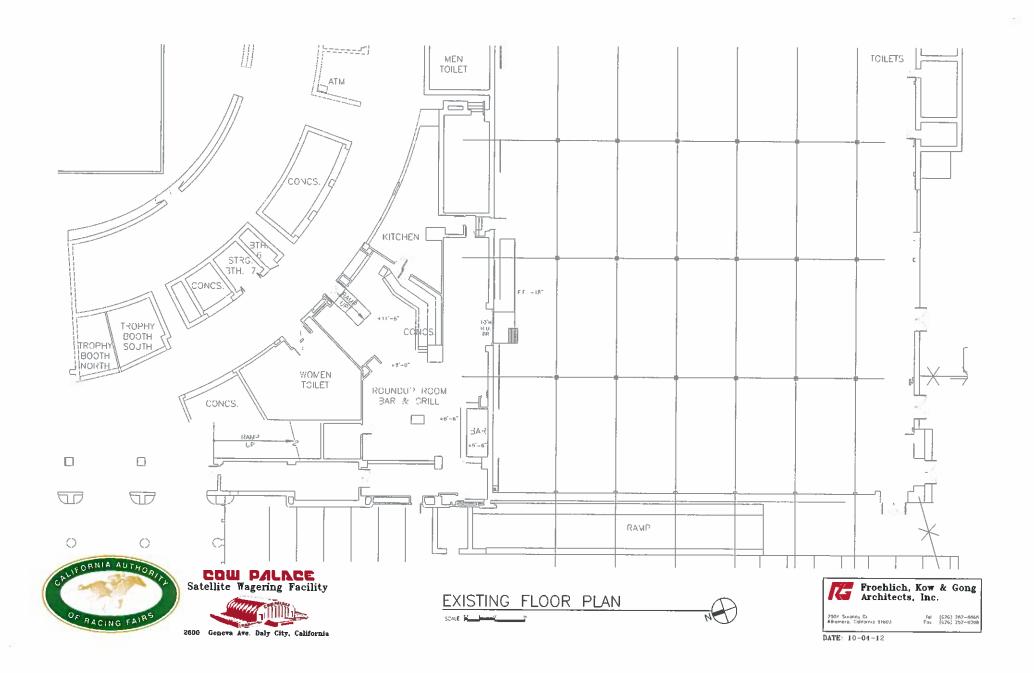
The adjacent South Exhibit Hall, currently used as Overflow Area 2 would be a good candidate for the permanent expansion. There are several configurations as depicted on various Schemes A, B and C. It can be increased in size especially when a Clubhouse becomes part of the future expansion. At this time, due to the lack of historical data in the area, we proposed a very conservative expansion program of adding about 5000 square ft of space. To be more convenient and easy of flow for the patrons, the floor will be raised to be the same level as the Phase One facility. It will have new supporting facilities such as mutuel windows, bar and concession, and toilets. This expansion can serve approximately 180-200 patrons. There patron area will be carpeted, the space will be air conditioned, and will have new acoustical ceiling with appropriate lighting. TVs will also include big screen ones and comfortable sized ones, as well as standalone machines will be added throughout the space to better serve the patron's needs.

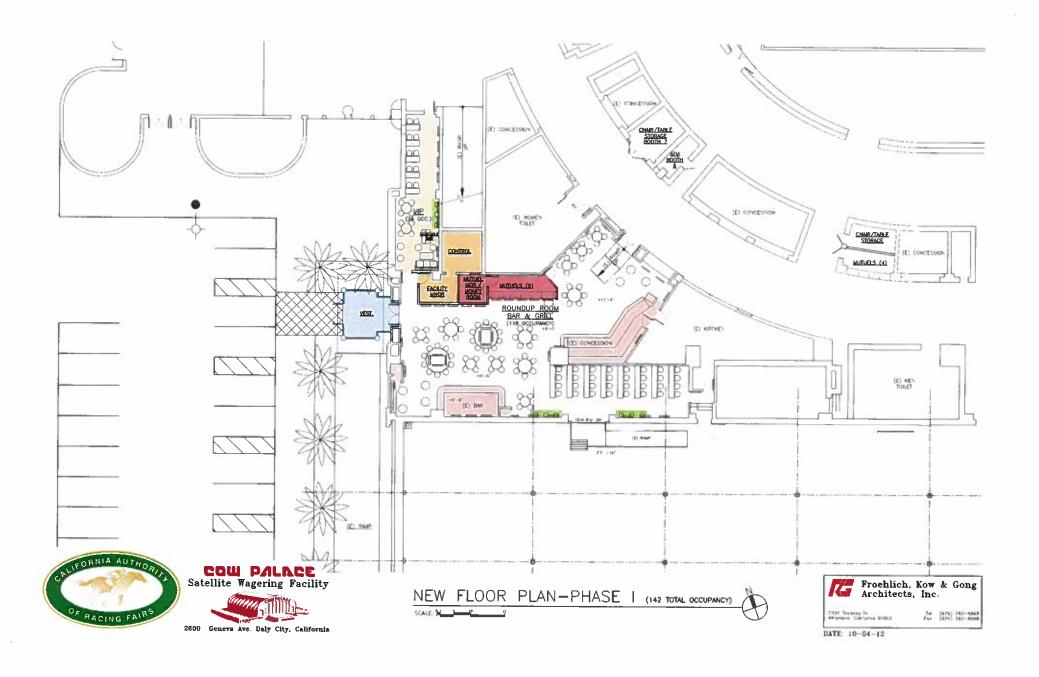


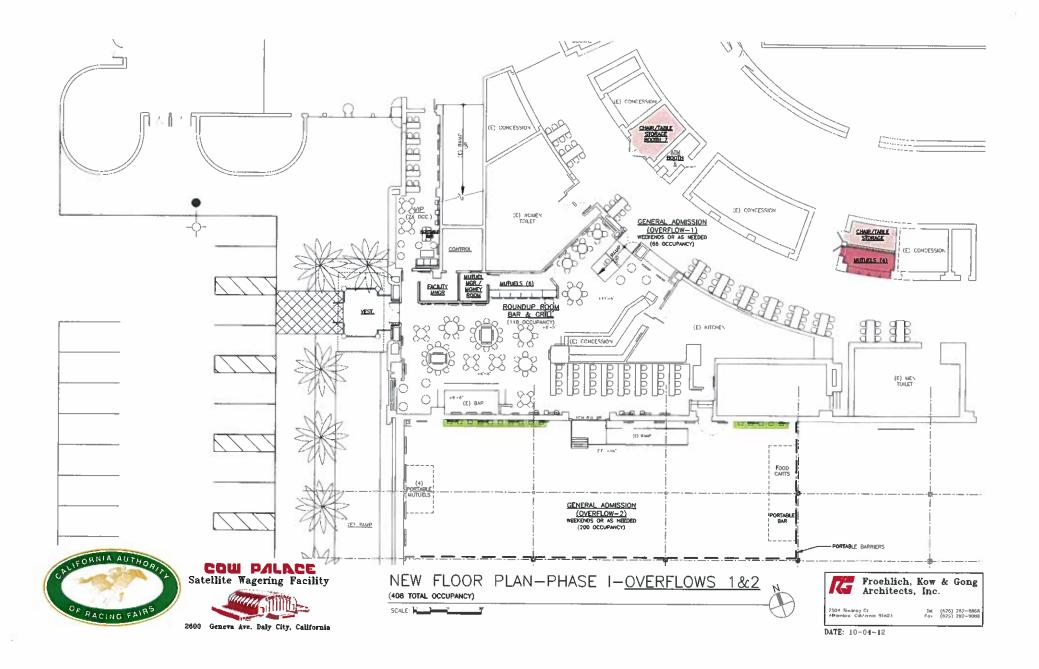


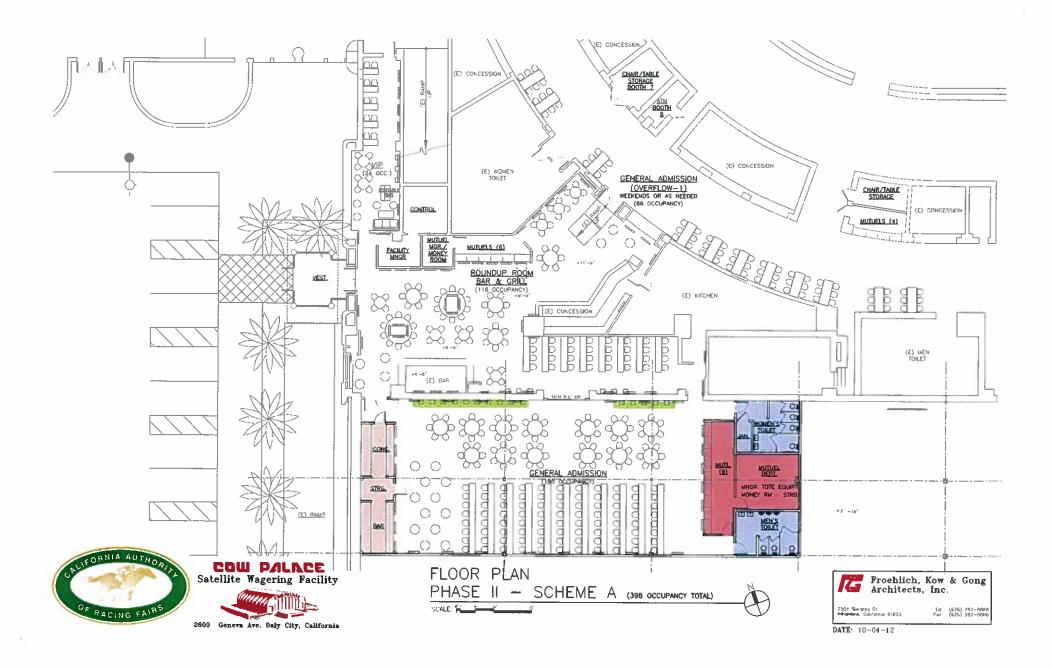


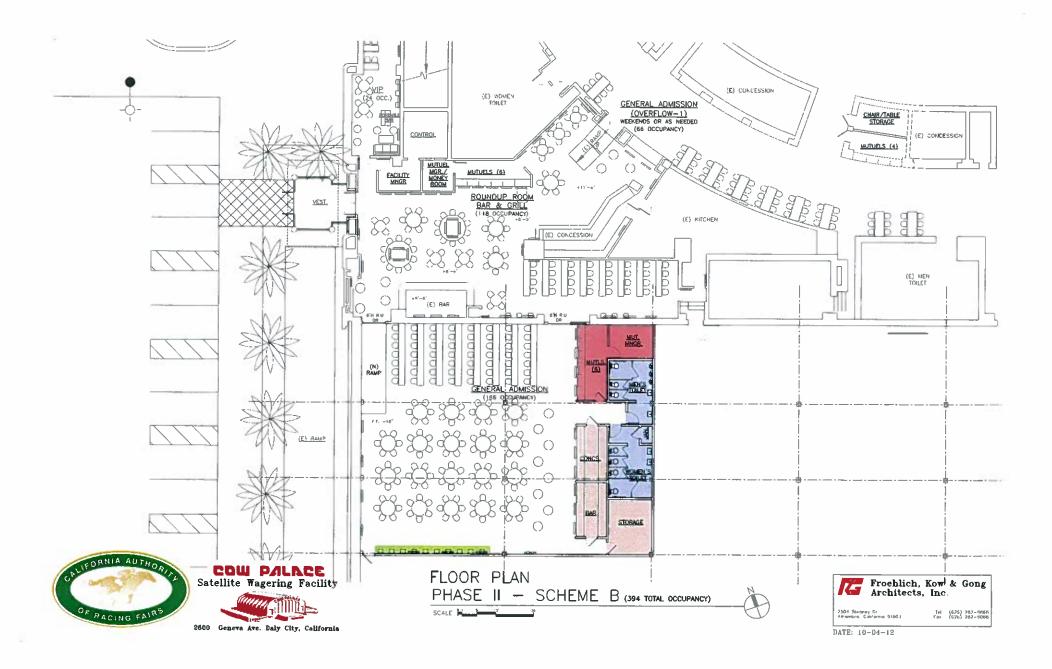


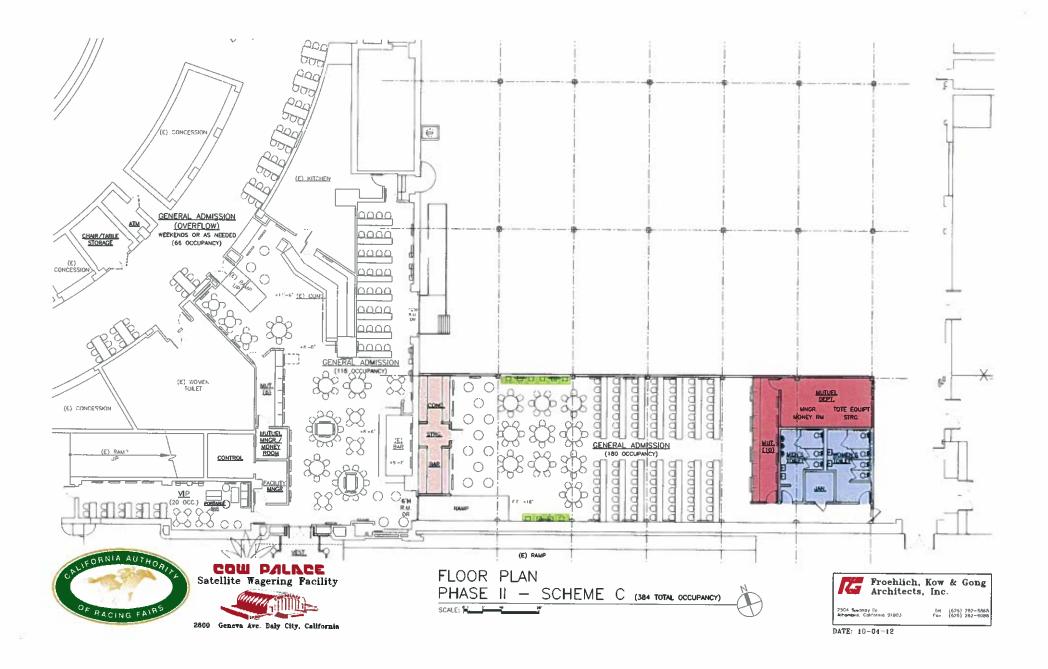














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