

CALIFORNIA AUTHORITY OF RACING FAIRS

CARF RECRUITMENT PROGRAM 2011

RACING FAIR PROGRAM TO RECRUIT OUT-OF-STATE HORSE OWNERS
AND TRAINERS TO COMPETE IN CALIFORNIA



CHRISTOPHER KORBY, EXECUTIVE DIRECTOR
DECEMBER 2011

2011 OUT-OF-STATE RECRUITMENT PROGRAM

SUMMARY

GOALS AND OBJECTIVES

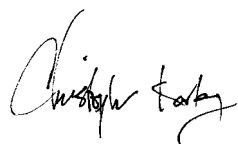
Since 2001, the California Authority of Racing Fairs (CARF) has conducted a program to actively recruit out-of-state owners, trainers and horses to compete on the Northern California Summer Racing Circuit. The goal of the program is simple: increase the field size for summer racing in Northern California. In order to accomplish this goal, CARF has set three objectives for the program: 1) inform and educate horsemen in other jurisdictions to the benefits of racing in California; 2) retain horsemen who have elected to compete in Northern California in previous years; and 3) offer financial incentives to assist horsemen with the cost of shipping horses to Northern California.

RECRUITMENT VISITS OUT-OF-STATE

Each spring CARF schedules a series of out-of-state recruitment visits in order to 1) personally meet one-on-one with horsemen in other jurisdictions; 2) explain the benefits of our program; and 3) invite them to compete in Northern California for the summer. In 2011, these visits included two trips to Arizona, a total of four days, with a reception at Turf Paradise and a three-day stay at Portland Meadows and Grant's Pass in Oregon, where we also sponsored a reception. Emerald Downs in Washington has also recently been targeted for recruitment. These visits allow CARF management to respond personally and directly to questions or concerns about such matters as workmen's compensation, backstretch labor inspections and purse structures. In addition to the receptions and the personal visits with horsemen, CARF distributes an extensive packet of information to educate and inform horsemen about current issues of interest in California. By word of mouth, information about the program has also reached horsemen in Iowa, Idaho, West Virginia, New Mexico, Utah and Washington.

RELOCATION FEES

In order to financially assist horsemen who choose to ship horses to our circuit, in 2011 CARF paid a \$300 Relocation Fee to the owner of any horse shipping into Northern California from over 600 miles for the horse's first start and \$150 for the horse's second start. A runner making its first start at Ferndale received \$150 for the first start and \$150 for the second start, as well as an additional \$150 for starting again Fresno. The Relocation Fee gives some extra meaning to our invitation to come to California. In some cases, the incentive may create the tipping point as an owner or trainer decides about shipping to our circuit. The Relocation Fee also creates a Paymaster record that allows us to accurately track the results of our program from year to year.



Christopher Korby
Executive Director



2011 THOROUGHBRED RECRUITMENT

Results of CARF Program to Increase Field Size

The Fair Out-of-State Recruitment Program, administered by the California Authority of Racing Fairs, pays \$300 to every horse that travels 600 or more miles to start on the Northern California Fair Circuit for its first start and an additional \$150 for its second start (\$450 total). A runner making its first start at Ferndale receives \$150 for each of two starts, with another \$150 available if the horse starts again at Fresno.

- **2011 Total Recruitment Costs - \$83,110.47**
 2011 Recruitment at Tracks - \$17,410.47
 2011 TB Relocation Fees Paid - \$56,700.00
 2011 Trainer Incentives - \$9,000.00
 Number of Horses Paid - 175
 Number of TB Starts - 328 (15% increase from 2010)
 Percentage of Total Horse Population - 11%

- **Number of Starts by Recruited TB Horses, by Fair:**

Stockton - 14
 Pleasanton - 28
 Sacramento - 36
 Santa Rosa - 66
 Ferndale - 105 (15% increase from 2010)
 Fresno - 79 (44% increase from 2010)

- **Number of TB Starts by State Recruited From:**

Oregon - 95
 Washington - 83 (315% increase from 2010)
 Arizona - 75
 Idaho - 47
 Canada - 9
 Minnesota - 7
 Nebraska - 7
 Utah - 4
 Florida - 1

- **Leading Trainers of Recruited Horses (by starts):**

Tim McCanna
 Nick Lowe
 Bob Beckner
 Miguel Silva
 Charles Essex
 Michael Talbot
 Gary Morris
 Paul Treasure

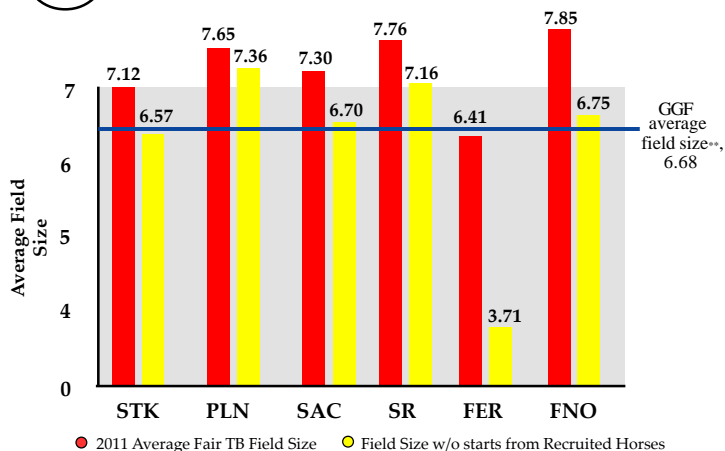
2011 Emerging Breed Relocation Fees - \$750

** During Period 12/26/2010-6/12/2011

*** Cost of Recruitment at Tracks and TB Relocation Fees divided by number of Thoroughbred Starts.

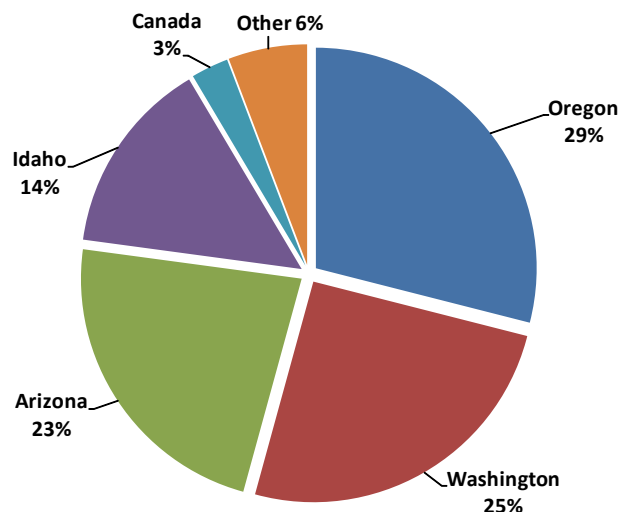
1

Impact of Recruited Horses on 2011 Average Field Size (TB)



2

Where did out-of-state horses come from?



3

What does the Fair Circuit pay on average for each start by an out-of-state horse?

\$253 per starter***

Increased field size is the single largest contributor to increasing ontrack and simulcast handle.

1. Statistics from CHRIMS Runners Report & CARF Out-of-State Starts.
 2. Statistics from CARF Paymaster Reports & CFSA Relocation Costs.

Transaction Type Report
For Types: RE
From 01/01/2011 To 12/31/2011

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Fac.	Date	From	Account Name	To	Account Name	Amount	Memo
Relocation Costs							
CRF	6/17/2011	30636	Relocation Costs	36832	Charles E Hiatt	300.00	C.C.'s Deelite
CRF	6/17/2011	30636	Relocation Costs	36832	Charles E Hiatt	300.00	Shy Serena
CRF	6/18/2011	30636	Relocation Costs	36832	Charles E Hiatt	300.00	Oh Me Oh My
CRF	6/19/2011	30636	Relocation Costs	36832	Charles E Hiatt	300.00	Chili Surprise
CRF	6/19/2011	30636	Relocation Costs	36832	Charles E Hiatt	300.00	Snow Glo
CRF	6/24/2011	30636	Relocation Costs	37549	Patrick Gleason	300.00	Fighting City Hall
CRF	6/24/2011	30636	Relocation Costs	37206	W. R. Whitehouse	300.00	Gummy Runner
CRF	6/24/2011	30636	Relocation Costs	37206	W. R. Whitehouse	300.00	Stormin Ahead
CRF	6/24/2011	30636	Relocation Costs	37206	W. R. Whitehouse	300.00	Warren's Allstar
CRF	6/24/2011	30636	Relocation Costs	38681	Michael Talbot	300.00	Yodeler Bert
CRF	6/24/2011	30636	Relocation Costs	38681	Michael Talbot	300.00	Brooklyn's Bay
CRF	6/24/2011	30636	Relocation Costs	38681	Michael Talbot	300.00	Littlemissgogo
CRF	6/29/2011	30636	Relocation Costs	37206	W. R. Whitehouse	300.00	Gonging Wild
CRF	6/29/2011	30636	Relocation Costs	38681	Michael Talbot	300.00	Hanna's Heaven
CRF	6/29/2011	30636	Relocation Costs	38681	Michael Talbot	300.00	Misskyleeann
CRF	6/30/2011	30636	Relocation Costs	38681	Michael Talbot	150.00	Littlemissgogo
CRF	6/30/2011	30636	Relocation Costs	37206	W. R. Whitehouse	150.00	Warren's Allstar
CRF	7/1/2011	30636	Relocation Costs	38763	Victor Bahna Jr	300.00	Rooster City
CRF	7/1/2011	30636	Relocation Costs	38435	Ray McCanna	300.00	Best Verse
CRF	7/1/2011	30636	Relocation Costs	38435	Ray McCanna	300.00	More Wine Mon
CRF	7/1/2011	30636	Relocation Costs	38646	Charles E. Fipke	300.00	Munning's Sister
CRF	7/2/2011	30636	Relocation Costs	38842	Lester Ellenz	300.00	Carr Creek
CRF	7/2/2011	30636	Relocation Costs	38681	Michael Talbot	300.00	Anakin
CRF	7/2/2011	30636	Relocation Costs	37206	W. R. Whitehouse	300.00	Watch Me Baby
CRF	7/2/2011	30636	Relocation Costs	36832	Charles E Hiatt	150.00	Snow Glo
CRF	7/2/2011	30636	Relocation Costs	38857	Bennie Webb	300.00	Tillman's Image
CRF	7/6/2011	30636	Relocation Costs	36832	Charles E Hiatt	150.00	Shy Serena
CRF	7/6/2011	30636	Relocation Costs	36832	Charles E Hiatt	150.00	Oh Me Oh My
CRF	7/6/2011	30636	Relocation Costs	37549	Patrick Gleason	150.00	Fighting City Hall
CRF	7/7/2011	30636	Relocation Costs	33305	Vann Belvoir	300.00	Mack's Gold Bullet
CRF	7/7/2011	30636	Relocation Costs	33305	Vann Belvoir	300.00	Carina Run
CRF	7/8/2011	30636	Relocation Costs	38681	Michael Talbot	150.00	Brooklyn's Bay
CRF	7/8/2011	30636	Relocation Costs	37176	Bret H. Layne	300.00	Tiz Again Roused
CRF	7/13/2011	30636	Relocation Costs	38763	Victor Bahna Jr	150.00	Rooster City
CRF	7/15/2011	30636	Relocation Costs	38681	Michael Talbot	150.00	Misskyleeann
CRF	7/15/2011	30636	Relocation Costs	38681	Michael Talbot	150.00	Hanna's Heaven
CRF	7/15/2011	30636	Relocation Costs	38960	Gary Morris	500.00	Out-Of-State Bonus
CRF	7/16/2011	30636	Relocation Costs	37148	Clarence G. Courtright	300.00	Youonlyliveonce
CRF	7/16/2011	30636	Relocation Costs	38857	Bennie Webb	300.00	You Want Me To Win
CRF	7/16/2011	30636	Relocation Costs	37206	W. R. Whitehouse	300.00	Rulloke
CRF	7/16/2011	30636	Relocation Costs	37206	W. R. Whitehouse	150.00	Stormin Ahead
CRF	7/16/2011	30636	Relocation Costs	33173	Seawind Stables LLC	300.00	I Told You Twice
CRF	7/17/2011	30636	Relocation Costs	38954	Quadrun Farms LLC	300.00	Way Too Much
CRF	7/17/2011	30636	Relocation Costs	38857	Bennie Webb	150.00	Tillman's Image
CRF	7/18/2011	30636	Relocation Costs	37206	W. R. Whitehouse	150.00	Gonging Wild
CRF	7/18/2011	30636	Relocation Costs	37148	Clarence G. Courtright	300.00	Corrie Song
CRF	7/18/2011	30636	Relocation Costs	12460	Jackie Payton	300.00	Apresentfromyoly
CRF	7/21/2011	30636	Relocation Costs	38960	Gary Morris	300.00	Fair Technology
CRF	7/21/2011	30636	Relocation Costs	38960	Gary Morris	300.00	Wild Fame
CRF	7/21/2011	30636	Relocation Costs	37206	W. R. Whitehouse	300.00	War Duty
CRF	7/22/2011	30636	Relocation Costs	38815	Robert or Vivian Berrett	300.00	Highdrum
CRF	7/22/2011	30636	Relocation Costs	38960	Gary Morris	300.00	Dodger
CRF	7/23/2011	30636	Relocation Costs	37176	Bret H. Layne	300.00	Gorgeous Goomah
CRF	7/23/2011	30636	Relocation Costs	37176	Bret H. Layne	150.00	Tiz Again Roused
CRF	7/23/2011	30636	Relocation Costs	38960	Gary Morris	300.00	Oeste Dos
CRF	7/23/2011	30636	Relocation Costs	38991	Miguel A. Silva	2,000.00	Relocation Bonus
CRF	7/23/2011	30636	Relocation Costs	38646	Charles E. Fipke	300.00	Craziest Soul
CRF	7/24/2011	30636	Relocation Costs	37436	Phil Oviedo	300.00	Goodydaytogoflyin
CRF	7/24/2011	30636	Relocation Costs	37436	Phil Oviedo	300.00	Heisman U
CRF	7/24/2011	30636	Relocation Costs	37436	Phil Oviedo	150.00	Heisman U

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CRF	7/24/2011	30636	Relocation Costs	37436	Phil Oviedo	300.00	Bubb Bye
CRF	7/25/2011	30636	Relocation Costs	37206	W. R. Whitehouse	300.00	Pisa Playboy
CRF	7/25/2011	30636	Relocation Costs	37206	W. R. Whitehouse	300.00	Whata Dream
CRF	7/25/2011	30636	Relocation Costs	33173	Seawind Stables LLC	150.00	I Told You Twice
CRF	7/25/2011	30636	Relocation Costs	37148	Clarence G. Courtright	150.00	Youonlyliveonce
CRF	7/25/2011	30636	Relocation Costs	37436	Phil Oviedo	150.00	Gooddaytogoflyin
CRF	7/28/2011	30636	Relocation Costs	38991	Miguel A. Silva	300.00	Mad About Fuzz
CRF	7/28/2011	30636	Relocation Costs	39012	Paul A. Treasure	500.00	Per Tom Doutrich
CRF	7/29/2011	30636	Relocation Costs	38842	Lester Ellenz	150.00	Carr Creek
CRF	7/29/2011	30636	Relocation Costs	37835	Suzanne Stader	300.00	Good Thoughts
CRF	7/29/2011	30636	Relocation Costs	38991	Miguel A. Silva	300.00	Summer Nights
CRF	7/29/2011	30636	Relocation Costs	38991	Miguel A. Silva	300.00	It's Partytime
CRF	7/29/2011	30636	Relocation Costs	38991	Miguel A. Silva	300.00	Jo's Finale
CRF	7/31/2011	30636	Relocation Costs	33173	Seawind Stables LLC	300.00	Karen's Road Star
CRF	7/31/2011	30636	Relocation Costs	39012	Paul A. Treasure	300.00	Paris In April
CRF	7/31/2011	30636	Relocation Costs	39012	Paul A. Treasure	300.00	Nowuchimnowudon't
CRF	8/1/2011	30636	Relocation Costs	38681	Michael Talbot	300.00	Ballet
CRF	8/1/2011	30636	Relocation Costs	39029	Jay H. Taylor	300.00	Guzzlingin
CRF	8/1/2011	30636	Relocation Costs	38815	Robert or Vivian Berrett	150.00	Highdrum
CRF	8/4/2011	30636	Relocation Costs	39035	Dionisio Cruz Reyes	300.00	Linovision
CRF	8/4/2011	30636	Relocation Costs	39012	Paul A. Treasure	300.00	Stand At Attention
CRF	8/4/2011	30636	Relocation Costs	39012	Paul A. Treasure	300.00	Key Attraction
CRF	8/4/2011	30636	Relocation Costs	39012	Paul A. Treasure	300.00	One Clever Chick
CRF	8/4/2011	30636	Relocation Costs	12460	Jackie Payton	300.00	Bail Out Mom
CRF	8/4/2011	30636	Relocation Costs	38681	Michael Talbot	300.00	Ilikewhoilike
CRF	8/4/2011	30636	Relocation Costs	38991	Miguel A. Silva	300.00	Rogue River
CRF	8/4/2011	30636	Relocation Costs	33173	Seawind Stables LLC	300.00	Dream Moment
CRF	8/4/2011	30636	Relocation Costs	12460	Jackie Payton	300.00	Journeyman
CRF	8/5/2011	30636	Relocation Costs	38991	Miguel A. Silva	300.00	Miss Baby Benton
CRF	8/5/2011	30636	Relocation Costs	37176	Bret H. Layne	300.00	Get Your Shinebox
CRF	8/6/2011	30636	Relocation Costs	29270	Rhonda B. Davis	300.00	Dennika
CRF	8/6/2011	30636	Relocation Costs	38991	Miguel A. Silva	300.00	Brother Jim
CRF	8/7/2011	30636	Relocation Costs	33305	Vann Belvoir	150.00	Carina Run
CRF	8/7/2011	30636	Relocation Costs	37206	W. R. Whitehouse	150.00	Pisa Playboy
CRF	8/7/2011	30636	Relocation Costs	39012	Paul A. Treasure	300.00	Rata Tat Kat
CRF	8/7/2011	30636	Relocation Costs	12460	Jackie Payton	150.00	Apresenfromyoly
CRF	8/10/2011	30636	Relocation Costs	38991	Miguel A. Silva	300.00	Moon Moment
CRF	8/10/2011	30636	Relocation Costs	38991	Miguel A. Silva	150.00	Mad About Fuzz
CRF	8/10/2011	30636	Relocation Costs	39012	Paul A. Treasure	300.00	Red Limo
CRF	8/11/2011	30636	Relocation Costs	37176	Bret H. Layne	150.00	Gorgeous Goomah
CRF	8/11/2011	30636	Relocation Costs	29270	Rhonda B. Davis	150.00	Dennika
CRF	8/12/2011	30636	Relocation Costs	30215	Kenneth E. McReynolds	150.00	Irish Era
CRF	8/12/2011	30636	Relocation Costs	37161	Jimmie E. Hill	150.00	Bold Reward
CRF	8/12/2011	30636	Relocation Costs	38513	Nick Lowe	150.00	Thai Cheau
CRF	8/12/2011	30636	Relocation Costs	38513	Nick Lowe	150.00	Angel Unaware
CRF	8/12/2011	30636	Relocation Costs	39029	Jay H. Taylor	150.00	Guzzlingin
CRF	8/12/2011	30636	Relocation Costs	38991	Miguel A. Silva	150.00	Summer Nights
CRF	8/12/2011	30636	Relocation Costs	38960	Gary Morris	150.00	Fair Technology
CRF	8/13/2011	30636	Relocation Costs	38512	Bob Beckner	150.00	Lightnin Lass
CRF	8/13/2011	30636	Relocation Costs	38512	Bob Beckner	150.00	Low Expectations
CRF	8/14/2011	30636	Relocation Costs	29270	Rhonda B. Davis	300.00	Mickey Mac
CRF	8/14/2011	30636	Relocation Costs	39012	Paul A. Treasure	150.00	Paris in April
CRF	8/14/2011	30636	Relocation Costs	39012	Paul A. Treasure	300.00	Mountain Yodler
CRF	8/14/2011	30636	Relocation Costs	38513	Nick Lowe	150.00	Sicy
CRF	8/14/2011	30636	Relocation Costs	38513	Nick Lowe	150.00	Beacon Rock
CRF	8/14/2011	30636	Relocation Costs	38513	Nick Lowe	150.00	Castle Pines
CRF	8/14/2011	30636	Relocation Costs	38513	Nick Lowe	150.00	Tijuana Tuesday
CRF	8/14/2011	30636	Relocation Costs	38513	Nick Lowe	150.00	General Joe
CRF	8/14/2011	30636	Relocation Costs	38513	Nick Lowe	150.00	Raise Again
CRF	8/14/2011	30636	Relocation Costs	37161	Jimmie E. Hill	150.00	Feugo
CRF	8/14/2011	30636	Relocation Costs	37161	Jimmie E. Hill	150.00	Whiskeyandrye
CRF	8/14/2011	30636	Relocation Costs	37161	Jimmie E. Hill	150.00	Harbor Flight

Transaction Type Report
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CRF	8/14/2011	30636	Relocation Costs	30215	Kenneth E. McReynolds	150.00	Chele
CRF	8/14/2011	30636	Relocation Costs	30215	Kenneth E. McReynolds	150.00	Oregon Dynasty
CRF	8/14/2011	30636	Relocation Costs	38532	Margie Cantrell	150.00	Clydeja
CRF	8/14/2011	30636	Relocation Costs	38532	Margie Cantrell	150.00	Miss Laurel Lu
CRF	8/14/2011	30636	Relocation Costs	38532	Margie Cantrell	150.00	Sherveil
CRF	8/14/2011	30636	Relocation Costs	37206	W. R. Whitehouse	150.00	Watch Me Baby
CRF	8/14/2011	30636	Relocation Costs	38512	Bob Beckner	150.00	Helalue
CRF	8/14/2011	30636	Relocation Costs	38512	Bob Beckner	150.00	Lee's Top Ferrier
CRF	8/14/2011	30636	Relocation Costs	38512	Bob Beckner	150.00	Exklemation EL
CRF	8/14/2011	30636	Relocation Costs	37148	Clarence G. Courtright	150.00	Corrie Song
CRF	8/14/2011	30636	Relocation Costs	31305	Nancy Klapatch (lessee)	300.00	Old Standard
CRF	8/14/2011	30636	Relocation Costs	37154	Ramon Pulido	150.00	High Silence
CRF	8/14/2011	30636	Relocation Costs	39092	Darlene Arma	150.00	Neri
CRF	8/15/2011	30636	Relocation Costs	38991	Miguel A. Silva	150.00	Brother Jim
CRF	8/15/2011	30636	Relocation Costs	38991	Miguel A. Silva	300.00	Steamy Story
CRF	8/15/2011	30636	Relocation Costs	38991	Miguel A. Silva	150.00	Jo's Finale
CRF	8/15/2011	30636	Relocation Costs	38991	Miguel A. Silva	150.00	Rogue River
CRF	8/15/2011	30636	Relocation Costs	39012	Paul A. Treasure	300.00	Grand Araza
CRF	8/15/2011	30636	Relocation Costs	30215	Kenneth E. McReynolds	150.00	Milans Sun
CRF	8/15/2011	30636	Relocation Costs	38532	Margie Cantrell	150.00	Run Rhodo Run
CRF	8/15/2011	30636	Relocation Costs	38532	Margie Cantrell	150.00	Akickatthekat
CRF	8/15/2011	30636	Relocation Costs	38513	Nick Lowe	150.00	Disturbingthepeace
CRF	8/15/2011	30636	Relocation Costs	38513	Nick Lowe	150.00	Charlesisnoprince
CRF	8/15/2011	30636	Relocation Costs	38513	Nick Lowe	150.00	Tychonic Choice
CRF	8/15/2011	30636	Relocation Costs	33173	Seawind Stables LLC	150.00	Tough Road
CRF	8/15/2011	30636	Relocation Costs	37161	Jimmie E. Hill	150.00	Mary's Major Angel
CRF	8/15/2011	30636	Relocation Costs	38512	Bob Beckner	150.00	Twisted Winsocks
CRF	8/15/2011	30636	Relocation Costs	38512	Bob Beckner	150.00	Danzgal
CRF	8/18/2011	30636	Relocation Costs	38512	Bob Beckner	150.00	Sandi's Speed Trap
CRF	8/18/2011	30636	Relocation Costs	38512	Bob Beckner	150.00	Mr. Benson
CRF	8/18/2011	30636	Relocation Costs	38512	Bob Beckner	150.00	El Molo
CRF	8/18/2011	30636	Relocation Costs	38681	Michael Talbot	150.00	Ilikewholike
CRF	8/18/2011	30636	Relocation Costs	37835	Suzanne Stader	150.00	Good Thoughts
CRF	8/18/2011	30636	Relocation Costs	30406	Sondra Gabriel	150.00	Soft Defense
CRF	8/18/2011	30636	Relocation Costs	30215	Kenneth E. McReynolds	150.00	Deo Juvante
CRF	8/19/2011	30636	Relocation Costs	33683	Elisabeth Borg	150.00	RCF KANDAHAR
CRF	8/19/2011	30636	Relocation Costs	38513	Nick Lowe	150.00	Do No Evil
CRF	8/19/2011	30636	Relocation Costs	38513	Nick Lowe	150.00	Sicy
CRF	8/19/2011	30636	Relocation Costs	38513	Nick Lowe	150.00	Grant Marty Adream
CRF	8/19/2011	30636	Relocation Costs	30215	Kenneth E. McReynolds	150.00	Hanger Thirtyeight
CRF	8/19/2011	30636	Relocation Costs	38513	Nick Lowe	1,500.00	Per L. Swartzlander
CRF	8/19/2011	30636	Relocation Costs	38512	Bob Beckner	1,000.00	Per L. Swartzlander
CRF	8/19/2011	30636	Relocation Costs	38512	Bob Beckner	150.00	Lee's Top Ferrier
CRF	8/19/2011	30636	Relocation Costs	38513	Nick Lowe	150.00	Castle Pine
CRF	8/19/2011	30636	Relocation Costs	38513	Nick Lowe	150.00	Mamoonya
CRF	8/19/2011	30636	Relocation Costs	38513	Nick Lowe	150.00	Delaware Doe
CRF	8/19/2011	30636	Relocation Costs	38513	Nick Lowe	150.00	Change Your Mask
CRF	8/19/2011	30636	Relocation Costs	37154	Ramon Pulido	150.00	High Silence
CRF	8/19/2011	30636	Relocation Costs	37161	Jimmie E. Hill	150.00	Bold Reward
CRF	8/19/2011	30636	Relocation Costs	30215	Kenneth E. McReynolds	150.00	Oregon Dynasty
CRF	8/19/2011	30636	Relocation Costs	38532	Margie Cantrell	150.00	Clydeja
CRF	8/20/2011	30636	Relocation Costs	31729	Elisabeth Borg (lessee)	150.00	Farazdan
CRF	8/20/2011	30636	Relocation Costs	38532	Margie Cantrell	150.00	Chocolate Starr
CRF	8/20/2011	30636	Relocation Costs	37161	Jimmie E. Hill	150.00	Fuego
CRF	8/20/2011	30636	Relocation Costs	38512	Bob Beckner	150.00	Helalue
CRF	8/20/2011	30636	Relocation Costs	38512	Bob Beckner	150.00	Lightnin Lass
CRF	8/20/2011	30636	Relocation Costs	38512	Bob Beckner	150.00	Low Expectations
CRF	8/20/2011	30636	Relocation Costs	38512	Bob Beckner	150.00	Twisted Winsocks
CRF	8/20/2011	30636	Relocation Costs	38532	Margie Cantrell	150.00	Run Rhodo Run
CRF	8/20/2011	30636	Relocation Costs	38532	Margie Cantrell	150.00	Miss Laurel Lu
CRF	8/20/2011	30636	Relocation Costs	37161	Jimmie E. Hill	150.00	Harbor Flight
CRF	8/20/2011	30636	Relocation Costs	37176	Bret H. Layne	150.00	Get Your Shinebox

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Fac.	Date	From	Account Name	To	Account Name	Amount	Memo
CRF	8/20/2011	30636	Relocation Costs	38513	Nick Lowe	150.00	Angel Unaware
CRF	8/20/2011	30636	Relocation Costs	38513	Nick Lowe	150.00	Anni's Jackpot
CRF	8/20/2011	30636	Relocation Costs	38513	Nick Lowe	150.00	Thai Cheau
CRF	8/20/2011	30636	Relocation Costs	38513	Nick Lowe	150.00	General Joe
CRF	8/20/2011	30636	Relocation Costs	39092	Darlene Arma	150.00	Neri
CRF	8/20/2011	30636	Relocation Costs	38960	Gary Morris	150.00	My Buddy Holly
CRF	8/20/2011	30636	Relocation Costs	38960	Gary Morris	150.00	Wild Fame
CRF	8/20/2011	30636	Relocation Costs	37196	Helen Shelley	150.00	Madraar Miss
CRF	8/21/2011	30636	Relocation Costs	37206	W. R. Whitehouse	150.00	Warduty
CRF	8/21/2011	30636	Relocation Costs	37196	Helen Shelley	150.00	Huva
CRF	8/21/2011	30636	Relocation Costs	38513	Nick Lowe	150.00	Atta Lora
CRF	8/21/2011	30636	Relocation Costs	38513	Nick Lowe	150.00	Disturbingthepeace
CRF	8/21/2011	30636	Relocation Costs	38513	Nick Lowe	150.00	Swiss Exploit
CRF	8/21/2011	30636	Relocation Costs	38513	Nick Lowe	150.00	Overtime Victory
CRF	8/21/2011	30636	Relocation Costs	38532	Margie Cantrell	150.00	Early Habit
CRF	8/21/2011	30636	Relocation Costs	38532	Margie Cantrell	150.00	Sher Veil
CRF	8/21/2011	30636	Relocation Costs	38532	Margie Cantrell	150.00	Akickatthecat
CRF	8/21/2011	30636	Relocation Costs	37161	Jimmie E. Hill	150.00	Whiskeyandrye
CRF	8/21/2011	30636	Relocation Costs	38960	Gary Morris	150.00	Dodger
CRF	8/21/2011	30636	Relocation Costs	38960	Gary Morris	150.00	Prancin' N Dancin'
CRF	8/21/2011	30636	Relocation Costs	38512	Bob Beckner	150.00	Oh Wilson
CRF	8/21/2011	30636	Relocation Costs	31305	Nancy Klapatch (lessee)	150.00	Old Standard
CRF	9/20/2011	30636	Relocation Costs	37860	David E. Thomas	300.00	Tiznearlymyreality
CRF	9/20/2011	30636	Relocation Costs	37860	David E. Thomas	150.00	Tiznearlymyreality
CRF	9/20/2011	30636	Relocation Costs	37860	David E. Thomas	300.00	Deputy J Dub
CRF	9/30/2011	30636	Relocation Costs	38992	Ryan Kenney	1,500.00	Relocation Bonus
CRF	10/6/2011	30636	Relocation Costs	38512	Bob Beckner	1,500.00	Relocation Bonus
CRF	10/7/2011	30636	Relocation Costs	37176	Bret H. Layne	300.00	Chele
CRF	10/7/2011	30636	Relocation Costs	38512	Bob Beckner	300.00	Dawn's Wild One
CRF	10/7/2011	30636	Relocation Costs	38512	Bob Beckner	300.00	Ashley's Fire
CRF	10/7/2011	30636	Relocation Costs	31655	Tim McCanna	500.00	Relocation Bonus
CRF	10/7/2011	30636	Relocation Costs	33173	Seawind Stables LLC	300.00	Red Hot Jimmie
CRF	10/7/2011	30636	Relocation Costs	38512	Bob Beckner	300.00	Exklemation EL
CRF	10/7/2011	30636	Relocation Costs	38512	Bob Beckner	150.00	Twisted Windssocks
CRF	10/7/2011	30636	Relocation Costs	38512	Bob Beckner	300.00	Baby Face Cop
CRF	10/7/2011	30636	Relocation Costs	38992	Ryan Kenney	300.00	Greta Mae's Boy
CRF	10/7/2011	30636	Relocation Costs	38512	Bob Beckner	300.00	A.J.'s Lil Amigo
CRF	10/8/2011	30636	Relocation Costs	29878	Paul Schiewe	300.00	Major Madagan
CRF	10/8/2011	30636	Relocation Costs	38512	Bob Beckner	150.00	Lightnin Lass
CRF	10/8/2011	30636	Relocation Costs	38512	Bob Beckner	300.00	Sandi's Speed Trap
CRF	10/8/2011	30636	Relocation Costs	38512	Bob Beckner	300.00	Postess
CRF	10/8/2011	30636	Relocation Costs	29270	Rhonda B. Davis	300.00	Smokin Dixi
CRF	10/8/2011	30636	Relocation Costs	38646	Charles E. Fipke	300.00	Perfect Gleam
CRF	10/8/2011	30636	Relocation Costs	39137	Roy Lumm	300.00	Valanjou
CRF	10/8/2011	30636	Relocation Costs	37326	Denise Gero	300.00	Littleman John
CRF	10/9/2011	30636	Relocation Costs	29878	Paul Schiewe	150.00	Major Madagan
CRF	10/9/2011	30636	Relocation Costs	39137	Roy Lumm	300.00	Nina Win
CRF	10/9/2011	30636	Relocation Costs	39152	Tim McCanna or Kevin & Joann Sather	300.00	Siberian Cocktail
CRF	10/10/2011	30636	Relocation Costs	32287	Robert W. Tobler	300.00	Our Classic Trip
CRF	10/10/2011	30636	Relocation Costs	32287	Robert W. Tobler	300.00	Thundering Suances
CRF	10/10/2011	30636	Relocation Costs	32287	Robert W. Tobler	300.00	Own It
CRF	10/12/2011	30636	Relocation Costs	37196	Helen Shelley	300.00	Chandika
CRF	10/12/2011	30636	Relocation Costs	38512	Bob Beckner	150.00	Helalue
CRF	10/12/2011	30636	Relocation Costs	38512	Bob Beckner	300.00	Danzgal
CRF	10/12/2011	30636	Relocation Costs	38512	Bob Beckner	150.00	Low Expectations
CRF	10/12/2011	30636	Relocation Costs	39137	Roy Lumm	300.00	Touch of Elegance
CRF	10/12/2011	30636	Relocation Costs	38992	Ryan Kenney	300.00	Sassy Britches
CRF	10/12/2011	30636	Relocation Costs	38992	Ryan Kenney	300.00	Sky Tribute
CRF	10/12/2011	30636	Relocation Costs	39145	Charles Essex	300.00	Akina
CRF	10/12/2011	30636	Relocation Costs	39145	Charles Essex	300.00	Boundtogetbusy
CRF	10/12/2011	30636	Relocation Costs	39180	Al Hodge (lessee)	300.00	Soul Digger

Transaction Type Report
For Types: RE
From 01/01/2011 To 12/31/2011

Nov 28, 2011 04:44 PM

CARF

Facilities: CARF_EB

Page 5 of 5

Fac.	Date	From	Account Name	To	Account Name	Amount	Memo
CRF	10/12/2011	30636	Relocation Costs	32287	Robert W. Tobler	300.00	High Class Cat
CRF	10/14/2011	30636	Relocation Costs	38763	Victor Bahna Jr	300.00	Murray the Cop
CRF	10/14/2011	30636	Relocation Costs	39189	Jethorse LLC	300.00	Princess Annabella
CRF	10/14/2011	30636	Relocation Costs	39190	Warlock Stable	300.00	Wild Chica
CRF	10/14/2011	30636	Relocation Costs	39145	Charles Essex	300.00	Foolish Tom Cat
CRF	10/14/2011	30636	Relocation Costs	38512	Bob Beckner	300.00	Twobit'n Billie
CRF	10/14/2011	30636	Relocation Costs	37178	Mike Lenzini	300.00	Just For Jami
CRF	10/14/2011	30636	Relocation Costs	37178	Mike Lenzini	150.00	Just For Jami
CRF	10/15/2011	30636	Relocation Costs	37760	Luigi Di Pietro	300.00	Hayjax
CRF	10/15/2011	30636	Relocation Costs	39145	Charles Essex	300.00	I'm a Dream Maker
CRF	10/15/2011	30636	Relocation Costs	38646	Charles E. Fipke	150.00	Perfect Gleam
CRF	10/15/2011	30636	Relocation Costs	39145	Charles Essex	300.00	Snowbound Marquita
CRF	10/15/2011	30636	Relocation Costs	39145	Charles Essex	300.00	Land Rocket
CRF	10/15/2011	30636	Relocation Costs	39145	Charles Essex	300.00	Alli's Golden Girl
CRF	10/15/2011	30636	Relocation Costs	38512	Bob Beckner	150.00	Dawn's Wild One
CRF	10/15/2011	30636	Relocation Costs	33173	Seawind Stables LLC	300.00	You Know We Know
CRF	10/15/2011	30636	Relocation Costs	33173	Seawind Stables LLC	150.00	Red Hot Jimmie
CRF	10/15/2011	30636	Relocation Costs	38512	Bob Beckner	150.00	Ashley's Fire
CRF	10/16/2011	30636	Relocation Costs	39132	Horseplayers Racing Club & Scott McKenzie	300.00	Holy Mama
CRF	10/18/2011	30636	Relocation Costs	37196	Helen Shelley	150.00	Chandika
CRF	10/18/2011	30636	Relocation Costs	38512	Bob Beckner	150.00	Postess
CRF	10/18/2011	30636	Relocation Costs	39145	Charles Essex	300.00	Edaciously
CRF	10/18/2011	30636	Relocation Costs	38992	Ryan Kenney	300.00	Lady Roulette
						66,450.00	
Grand Total						66,450.00	

2010 THOROUGHBRED RECRUITMENT

Results of CARF Program to Increase Field Size

The Fair Out-of-State Recruitment Program, administered by the California Authority of Racing Fairs, pays \$300 to every horse that travels 600 or more miles to start on the Northern California Fair Circuit for its first start and an additional \$150 for its second start (\$450 total). A runner making its first start at Ferndale receives \$150 for each of two starts, with another \$150 available if the horse starts again at Fresno.

- **2010 Total Recruitment Costs - \$86,808.40***
 2010 Recruitment at Tracks - \$31,108.40
 2010 TB Relocation Fees Paid - \$45,150.00
 2010 Trainer Incentives - \$5,300.00
 Number of Horses Paid - 143
 Number of Starts - 331
 Number of TB Starts - 286
 Percentage of Total Horse Population - 9%

- **Number of Starts by Recruited TB Horses, by Fair:**

Stockton - 19
 Pleasanton - 35
 Sacramento - 34
 Santa Rosa - 52
 Ferndale - 91
 Fresno - 55

- **Number of TB Starts by State Recruited From:**

Arizona - 115
 Oregon - 73
 Idaho - 38
 Washington - 20
 Utah - 15
 New Mexico - 11
 Nevada - 4
 Delaware - 4
 Other - 5

- **Leading Trainers of Recruited Horses (by starts):**

Tim McCanna
 Bob Beckner
 W.R. Whitehouse
 Brenda Estes
 Nick Lowe
 Phil Oviedo

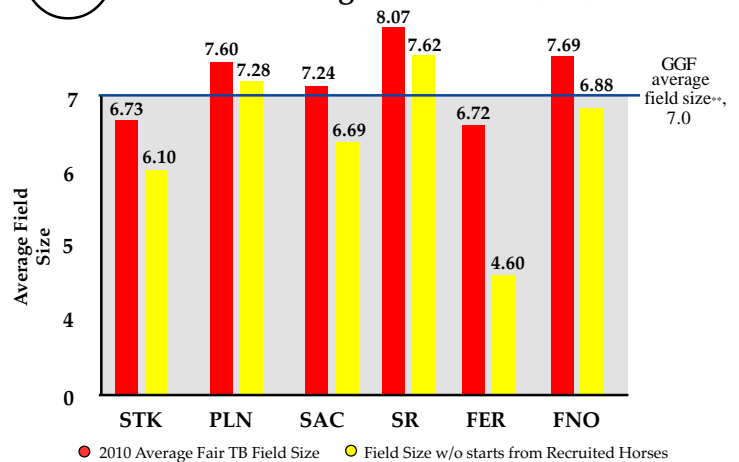
* Emerging Breed Relocation Fees - \$5,250, Does not Include CMC Reimbursement - \$20,000

** During Period 1/1/10-6/20/10

*** Cost of Recruitment at Tracks and TB Relocation Fees divided by number of Thoroughbred Starts.

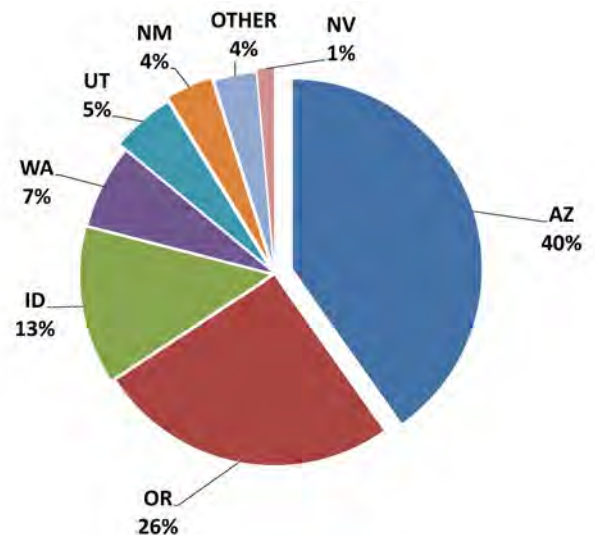
1

Impact of Recruited Horses on 2010 Average Field Size (TB)



2

Where did out-of-state horses come from?



3

What does the Fair Circuit pay on average for each start by an out-of-state horse?

\$266 per starter***

Increased field size is the single largest contributor to increasing ontrack and simulcast handle.

1. Statistics from CHRIMS Runners Report & CARF Out-of-State Starts.
 2. Statistics from CARF Paymaster Reports & CFSA Relocation Costs.

2009 THOROUGHBRED RECRUITMENT

Results of CARF Program to Increase Field Size

The Fair Out-of-State Recruitment Program, administered by the California Authority of Racing Fairs, pays \$300 to every horse that travels 600 or more miles to start on the Northern California Fair Circuit for its first start and an additional \$150 for its second start (\$450 total). A runner making its first start at Ferndale receives \$150, with another \$300 available if the horse starts again at another Fair facility.

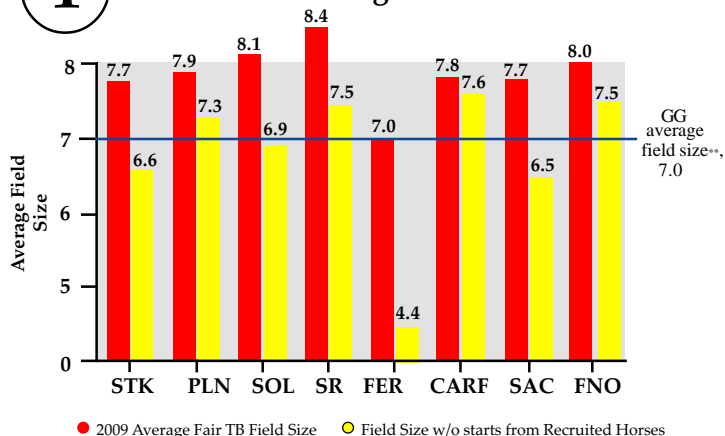
- **2009 Total Recruitment Costs - \$104,776.04***
 2009 Recruitment at Tracks - \$22,176.04
 2009 TB Relocation Fees Paid - \$73,600.00
 2009 Trainer Incentives - \$4,500
 Number of Horses Paid - 217
 Number of Starts - 588
 Percentage of Total Horse Population - 13%
- **Number of Starts by Recruited Horses, by Fair:**
 Stockton - 81
 Pleasanton - 82
 Vallejo - 51
 Santa Rosa - 74
 Ferndale - 111
 CARF at GGF - 43
 Sacramento - 104
 Fresno - 42
- **Number of Starts by State Recruited From:**
 Arizona - 243
 Idaho - 94
 Oregon - 89
 West Virginia - 42
 Washington - 27
 California (Fairplex) - 23
 New Mexico - 21
 Nevada - 12
 Other - 60
- **Leading Trainers of Recruited Horses (by starts):**
 Don Roberson
 Keith Bennett
 Justin Treasure
 Kelly Bainum
 Jason Homer
 W.R. Whitehouse
 Charles Hiatt

* Emerging Breed Relocation Fees - \$4,500, Does not Include CMC Reimbursement - \$25,000

** During Period 1/1/09-6/18/09

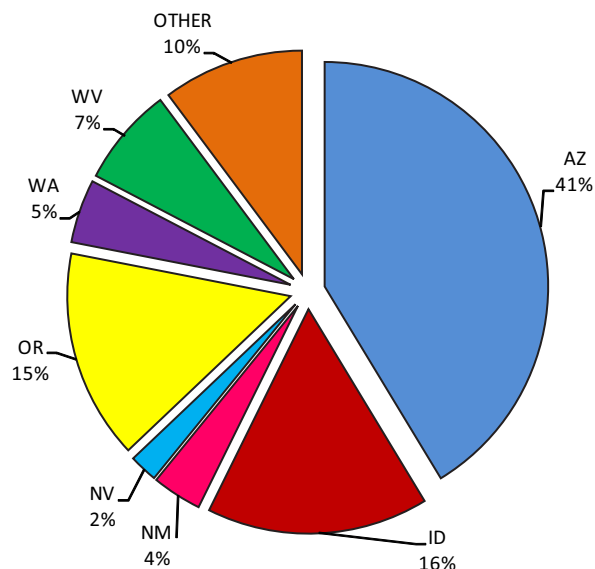
1

Impact of Recruited Horses on 2009 Average Field Size



2

Where did out-of-state horses come from?



3

What does the Fair Circuit pay on average for each start by an out-of-state horse?

\$178 per starter

Increased field size is the single largest contributor to increasing ontrack and simulcast handle.

1. Statistics from CHRIMS Runners Report & CARF Out-of-State Starts.
2. Statistics from CARF Paymaster Reports & CFSA Relocation Costs.

2007 THOROUGHBRED RECRUITMENT

Results of CARF Program to Increase Field Size

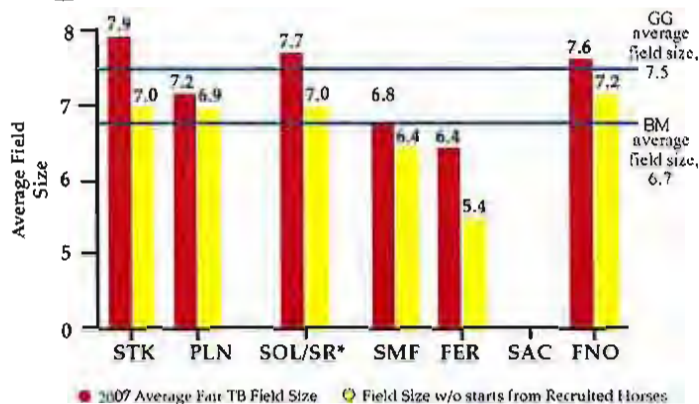
The Fair Out-of-State Recruitment Program, administered by the California Authority of Racing Fairs, pays \$300 to every horse that travels 600 or more miles to start on the Northern California Fair Circuit. A runner making its first start at Ferndale receives \$150, with another \$150 available if the horse starts again at Fresno.

- **2007 Total Recruitment Costs - \$59,585**
2007 TB Relocation Fees Paid - \$43,200
Number of Horses Paid - 154 (-15%)
Number of Starts - 409 (-9%)
- **Number of Starts by Recruited Horses, by Fair:**
Stockton - 62
Pleasanton - 28
Vallejo - 33*
Santa Rosa - 118*
San Mateo - 24
Ferndale - 97
Sacramento - Harness Meet Conducted (2005-2007)
Fresno - 47
- **Number of Starts by State Recruited From:**
Arizona - 195 (+43%)
Oregon - 130 (-12%)
Idaho - 48 (-8%)
Utah - 16 (-75%)
Washington - 9 (+50%)
New Mexico - 7 (-77%)
Other - 4
- **Leading Trainers of Recruited Horses (by starts):**
Haverty, K. - 46
Espinoza, L. - 34
Brinkerhoff, D. - 30
Bennett, K. - 31
Bainum, T. - 27
Whitehouse, W.R. - 25
Delima, C. - 23
Costa, F. - 19
Treasure, J. - 19
Morgan, D. - 16

* In 2007, the Solano County Fair and the Sonoma County Fair ran a combined Solano Sonoma Wine Country Race Meet with 18 days run at Santa Rosa and 5 days run at Vallejo.

1

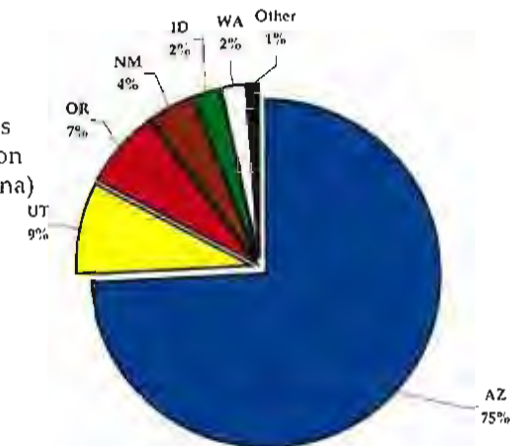
2007 Average Fair Field Size w/o Recruited Horses



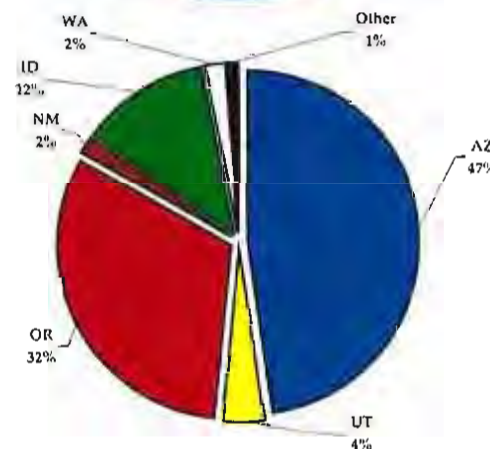
2

Where did out-of-state horses come from in 2007? How has the program expanded since 2004?

In 2004, CARF recruitment efforts were 75% reliant on one region (Arizona) for its horse supply.



In 2007, the number of starts by out-of-state horses has diversified significantly due to expanded recruitment efforts.



1. Statistics from CHRIMS Runners Report & CARF Out-of-State Starts.
2. Statistics from CARF Paymaster Reports & CFSA Relocation Costs.

2005 THOROUGHBRED RECRUITMENT

Results of CARF Program to Increase Field Size

The Fair Out-of-State Recruitment Program, administered by the California Authority of Racing Fairs, pays \$200 to every horse that travels 600 or more miles to start on the Northern California Fair Circuit. The popularity continues to grow with participation increasing every year since its inception.

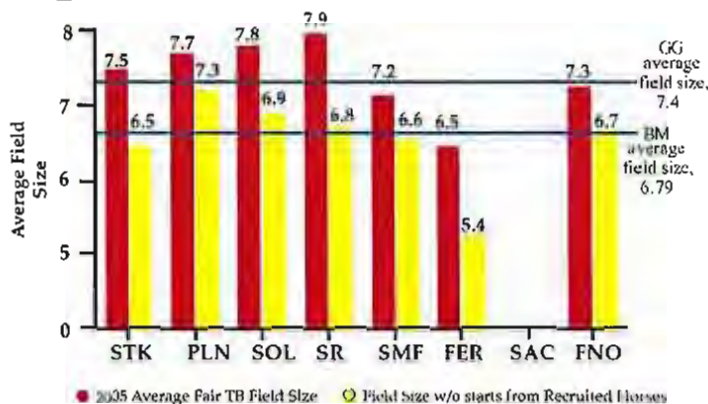
- **2005 Total Recruitment Costs - \$43,048.59**
2005 Relocation Fees Paid - \$31,400
Number of Horses Paid - 157 (+17%)
Number of Starts - 445 (-1%)*12 Lower Race Days
- **Number of Starts by Recruited Horses, by Fair:**
Stockton - 79 (-10%)
Pleasanton - 36 (+64%)
Vallejo - 86 (-7%)
Santa Rosa - 106 (+46%)
San Mateo - 53 (+74%)
Ferndale - 48 (+71%)
Sacramento - Harness Meet Conducted in 2005
Fresno - 37 (+6%)
- **Number of Starts by State Recruited From:**
Arizona - 241 (-28%)
Oregon - 81 (+145%)
Utah - 39 (+13%)
Idaho - 36 (+227%)
Iowa - 22 (+210%)
Washington - 12 (+20%)
Other - 13 (NM, CAN, WY, KY, TX)
- **Leading Trainers of Recruited Horses (by starts):**
Lenzini, M. (AZ) - 113 (+8%)
Bainum, T. (AZ) - 49 (+100%)
DeLima, C. (IA) - 28 (+100%)
James, G. (UT) - 26 (+18%)
Truitt, P. (OR) - 23 (+130%)
Hanford, P. (AZ) - 19 (+25%)
Courtright, C. (OR) - 19 (+100%)
White, R. (OR) - 17 (-32%)

Trainers that participated in the program in 2004, but did not start a significant amount of out-of-state horses in 2005 include:

Dennis Hopkins (54 from AZ in 2004), Van Belvoir (22 from AZ in 2004), Lanny Sharp (16 from NM in 2004), Stan Wasson (33 from AZ in 2004) and Jim Weaver (13 from AZ).

1

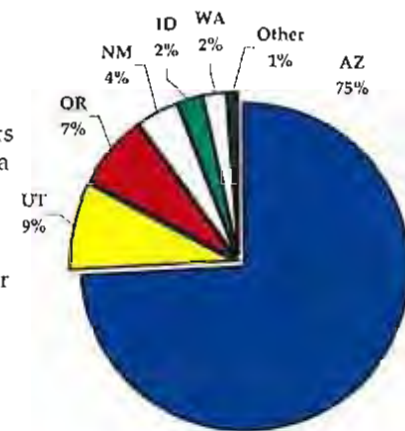
2005 Average Fair Field Size w/o Recruited Horses



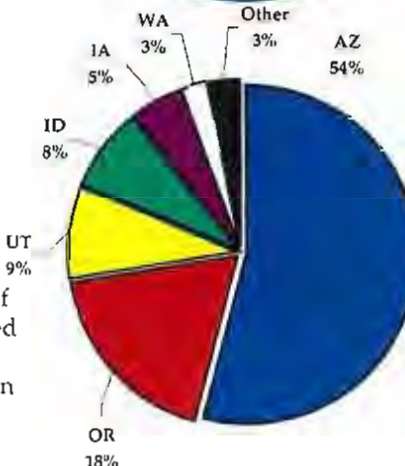
2

Where did out-of-state horses come from in 2004? Did the trend continue in 2005?

In 2004, recruiting efforts were focused on Arizona horsemen. As a result, horses from Arizona made up 75% of all out-of-state starts on the Fair Circuit.



In 2005, CARF recruitment efforts expanded to Oregon. The resulting increase of Oregon horsemen helped the Fairs become less dependent on one region for its horse supply. (Arizona).



1. Statistics from CHRIMS Runners Report & CARF Out-of-State Starts.
2. Statistics from CARF Paymaster Reports & CFSA Relocation Costs.