

CALIFORNIA AUTHORITY OF RACING FAIRS

CARF RECRUITMENT PROGRAM 2010

RACING FAIR PROGRAM TO RECRUIT OUT-OF-STATE HORSE OWNERS
AND TRAINERS TO COMPETE IN CALIFORNIA



CHRISTOPHER KORBY, EXECUTIVE DIRECTOR
APRIL 2011

2010 OUT-OF-STATE RECRUITMENT PROGRAM

SUMMARY

GOALS AND OBJECTIVES

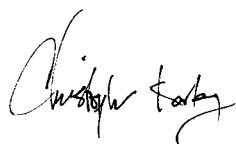
Since 2001, the California Authority of Racing Fairs (CARF) has conducted a program to actively recruit out-of-state owners, trainers and horses to compete on the Northern California Summer Racing Circuit. The goal of the program is simple: increase the field size for summer racing in Northern California. In order to accomplish this goal, CARF has set three objectives for the program: 1) inform and educate horsemen in other jurisdictions to the benefits of racing in California; 2) retain horsemen who have elected to compete in Northern California in previous years; and 3) offer financial incentives to assist horsemen with the cost of shipping horses to Northern California.

RECRUITMENT VISITS OUT-OF-STATE

Each spring CARF schedules a series of out-of-state recruitment visits in order to 1) personally meet one-on-one with horsemen in other jurisdictions; 2) explain the benefits of our program; and 3) invite them to compete in Northern California for the summer. In 2010, these visits included two trips to Arizona, a total of four days, with a reception at Turf Paradise and a three-day stay at Portland Meadows and Grant's Pass in Oregon, where we also sponsored a reception. Emerald Downs in Washington has also recently been targeted for recruitment. These visits allow CARF management to respond personally and directly to questions or concerns about such matters as workmen's compensation, backstretch labor inspections and purse structures. In addition to the receptions and the personal visits with horsemen, CARF distributes an extensive packet of information to educate and inform horsemen about current issues of interest in California. By word of mouth, information about the program has also reached horsemen in Iowa, Idaho, West Virginia, New Mexico, Utah and Washington.

RELOCATION FEES

In order to financially assist horsemen who choose to ship horses to our circuit, in 2010 CARF paid a \$300 Relocation Fee to the owner of any horse shipping into Northern California from over 600 miles for the horse's first start and \$150 for the horse's second start. A runner making its first start at Ferndale received \$150 for the first start and \$150 for the second start, as well as an additional \$150 for starting again Fresno. The Relocation Fee gives some extra meaning to our invitation to come to California. In some cases, the incentive may create the tipping point as an owner or trainer decides about shipping to our circuit. The Relocation Fee also creates a Paymaster record that allows us to accurately track the results of our program from year to year.



Christopher Korby
Executive Director



2010 THOROUGHBRED RECRUITMENT

Results of CARF Program to Increase Field Size

The Fair Out-of-State Recruitment Program, administered by the California Authority of Racing Fairs, pays \$300 to every horse that travels 600 or more miles to start on the Northern California Fair Circuit for its first start and an additional \$150 for its second start (\$450 total). A runner making its first start at Ferndale receives \$150 for each of two starts, with another \$150 available if the horse starts again at Fresno.

- **2010 Total Recruitment Costs - \$86,808.40***
 2010 Recruitment at Tracks - \$31,108.40
 2010 TB Relocation Fees Paid - \$45,150.00
 2010 Trainer Incentives - \$5,300.00
 Number of Horses Paid - 143
 Number of Starts - 331
 Number of TB Starts - 286
 Percentage of Total Horse Population - 9%

- **Number of Starts by Recruited TB Horses, by Fair:**

Stockton - 19
 Pleasanton - 35
 Sacramento - 34
 Santa Rosa - 52
 Ferndale - 91
 Fresno - 55

- **Number of TB Starts by State Recruited From:**

Arizona - 115
 Oregon - 73
 Idaho - 38
 Washington - 20
 Utah - 15
 New Mexico - 11
 Nevada - 4
 Delaware - 4
 Other - 5

- **Leading Trainers of Recruited Horses (by starts):**

Tim McCanna
 Bob Beckner
 W.R. Whitehouse
 Brenda Estes
 Nick Lowe
 Phil Oviedo

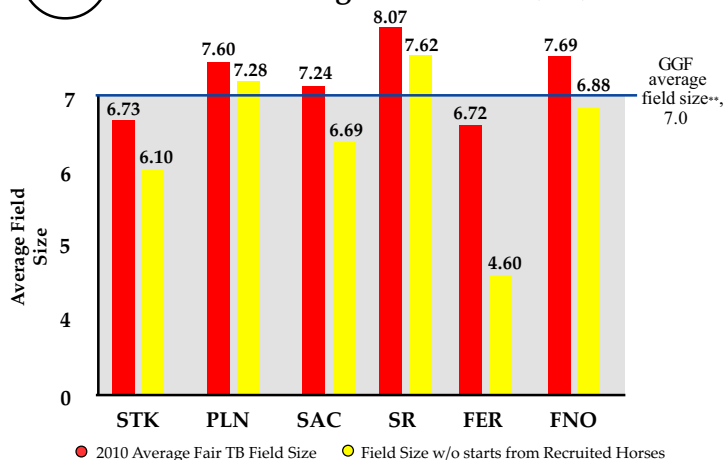
* Emerging Breed Relocation Fees - \$5,250, Does not Include CMC Reimbursement - \$20,000

** During Period 1/1/10-6/20/10

*** Cost of Recruitment at Tracks and TB Relocation Fees divided by number of Thoroughbred Starts.

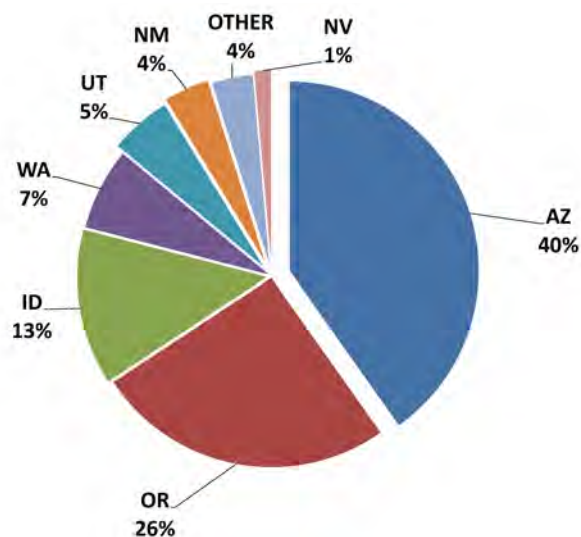
1

Impact of Recruited Horses on 2010 Average Field Size (TB)



2

Where did out-of-state horses come from?



3

What does the Fair Circuit pay on average for each start by an out-of-state horse?

\$266 per starter***

Increased field size is the single largest contributor to increasing ontrack and simulcast handle.

1. Statistics from CHRIMS Runners Report & CARF Out-of-State Starts.
 2. Statistics from CARF Paymaster Reports & CFSA Relocation Costs.

Transaction Type Report
For Types: RE
From 01/01/2010 To 12/31/2010

Mar 30,2011 12:24 PM

Facilities: CARF

Page 1 of 4

Fac.	Date	From	Account Name	To	Account Name	Amount	Memo
Relocation Costs							
CRF	6/18/2010	30636	Relocation Costs	29717	Cynthia M. Jeffries	300.00	Bold Defense
CRF	6/19/2010	30636	Relocation Costs	36560	Ashley Baze	300.00	Uxmal
CRF	6/19/2010	30636	Relocation Costs	36560	Ashley Baze	300.00	Junior Brown
CRF	6/20/2010	30636	Relocation Costs	37206	W. R. Whitehouse	300.00	Dollar Factor
CRF	6/20/2010	30636	Relocation Costs	37206	W. R. Whitehouse	300.00	Onery Dollars
CRF	6/20/2010	30636	Relocation Costs	37206	W. R. Whitehouse	300.00	Clear Imagine
CRF	6/20/2010	30636	Relocation Costs	37206	W. R. Whitehouse	300.00	Pisa Playboy
CRF	6/20/2010	30636	Relocation Costs	36832	Charles E Hiatt	300.00	Southernreflection
CRF	6/20/2010	30636	Relocation Costs	36832	Charles E Hiatt	300.00	C.C.'s Deelite
CRF	6/21/2010	30636	Relocation Costs	37206	W. R. Whitehouse	300.00	Makafilm
CRF	6/21/2010	30636	Relocation Costs	38122	Bob Grayson, Jr.	300.00	Bakersfield Champ
CRF	6/21/2010	30636	Relocation Costs	38123	Cheryl S. Vernon	300.00	Pueblo Mio
CRF	6/24/2010	30636	Relocation Costs	37367	Jeff Bonde	300.00	Don't Smoke
CRF	6/24/2010	30636	Relocation Costs	37367	Jeff Bonde	300.00	Gracie's Action
CRF	6/24/2010	30636	Relocation Costs	37367	Jeff Bonde	300.00	Izzy Rules
CRF	6/24/2010	30636	Relocation Costs	37549	Patrick Gleason	300.00	Adance for Adele
CRF	6/24/2010	30636	Relocation Costs	37549	Patrick Gleason	300.00	Ciacchi's Angel
CRF	6/25/2010	30636	Relocation Costs	36832	Charles E Hiatt	300.00	Snow Glow
CRF	6/25/2010	30636	Relocation Costs	36832	Charles E Hiatt	300.00	Oh Me Oh My
CRF	6/25/2010	30636	Relocation Costs	38156	Leonard A. Espinoza	300.00	Chailepis
CRF	6/27/2010	30636	Relocation Costs	29270	Rhonda B. Davis	300.00	Free The World
CRF	6/27/2010	30636	Relocation Costs	29270	Rhonda B. Davis	300.00	Mickeymac
CRF	6/27/2010	30636	Relocation Costs	37191	Dan Morgan	300.00	Markmelauras
CRF	6/27/2010	30636	Relocation Costs	36832	Charles E Hiatt	300.00	Shy Serena
CRF	6/27/2010	30636	Relocation Costs	29270	Rhonda B. Davis	300.00	Smokin Dixi
CRF	6/27/2010	30636	Relocation Costs	29270	Rhonda B. Davis	150.00	Smokin Dixi
CRF	6/27/2010	30636	Relocation Costs	38156	Leonard A. Espinoza	300.00	New Citizen
CRF	6/30/2010	30636	Relocation Costs	37206	W. R. Whitehouse	150.00	Pisa Playboy
CRF	7/1/2010	30636	Relocation Costs	37191	Dan Morgan	300.00	Memorial Way
CRF	7/2/2010	30636	Relocation Costs	36560	Ashley Baze	150.00	Junior Brown
CRF	7/2/2010	30636	Relocation Costs	37206	W. R. Whitehouse	150.00	Dollar Factor
CRF	7/2/2010	30636	Relocation Costs	37654	Debbie Winick	300.00	Madame Moon
CRF	7/3/2010	30636	Relocation Costs	38156	Leonard A. Espinoza	300.00	Sliven
CRF	7/3/2010	30636	Relocation Costs	37191	Dan Morgan	300.00	Run Til Sundown
CRF	7/4/2010	30636	Relocation Costs	37206	W. R. Whitehouse	150.00	Makafilm
CRF	7/5/2010	30636	Relocation Costs	37549	Patrick Gleason	300.00	Fighting City Hall
CRF	7/6/2010	30636	Relocation Costs	37191	Dan Morgan	300.00	Keysong
CRF	7/6/2010	30636	Relocation Costs	37367	Jeff Bonde	150.00	Don't Smoke
CRF	7/10/2010	30636	Relocation Costs	37196	Helen Shelley	300.00	Macho Maury
CRF	7/10/2010	30636	Relocation Costs	37196	Helen Shelley	150.00	Macho Maury
CRF	7/10/2010	30636	Relocation Costs	37196	Helen Shelley	300.00	A Sargent General
CRF	7/10/2010	30636	Relocation Costs	37196	Helen Shelley	150.00	A Sargent General
CRF	7/10/2010	30636	Relocation Costs	37367	Jeff Bonde	300.00	I'm a Princess
CRF	7/10/2010	30636	Relocation Costs	36832	Charles E Hiatt	150.00	C.C.'s Deelite
CRF	7/11/2010	30636	Relocation Costs	12451	Ray Odom	300.00	Presentee
CRF	7/11/2010	30636	Relocation Costs	12451	Ray Odom	150.00	Presentee
CRF	7/11/2010	30636	Relocation Costs	12451	Ray Odom	300.00	Considerate Swiss
CRF	7/11/2010	30636	Relocation Costs	38156	Leonard A. Espinoza	150.00	Chailepis
CRF	7/16/2010	30636	Relocation Costs	37367	Jeff Bonde	150.00	Gracie's Action
CRF	7/17/2010	30636	Relocation Costs	37180	Andy Mathis	300.00	Cali Randi
CRF	7/17/2010	30636	Relocation Costs	37180	Andy Mathis	150.00	Cali Randi
CRF	7/17/2010	30636	Relocation Costs	29990	Lyle D. Canham	300.00	Scuddydos
CRF	7/17/2010	30636	Relocation Costs	29990	Lyle D. Canham	150.00	Scuddydos
CRF	7/18/2010	30636	Relocation Costs	37654	Debbie Winick	150.00	Madame Moon
CRF	7/18/2010	30636	Relocation Costs	12451	Ray Odom	150.00	Considerate Swiss
CRF	7/18/2010	30636	Relocation Costs	36832	Charles E Hiatt	150.00	Shy Serena
CRF	7/18/2010	30636	Relocation Costs	37367	Jeff Bonde	150.00	Izzy Rules
CRF	7/18/2010	30636	Relocation Costs	29717	Cynthia M. Jeffries	300.00	Iced Champagne
CRF	7/21/2010	30636	Relocation Costs	37835	Suzanne Stader	300.00	Wild Weave
CRF	7/22/2010	30636	Relocation Costs	37396	Harley Kowalsky	300.00	Awol n' Running

Transaction Type Report
For Types: RE
From 01/01/2010 To 12/31/2010

Mar 30,2011 12:24 PM

Facilities: CARF

Page 2 of 4

Fac.	Date	From	Account Name	To	Account Name	Amount	Memo
CRF	7/22/2010	30636	Relocation Costs	37396	Harley Kowalsky	300.00	Manderley Bay
CRF	7/22/2010	30636	Relocation Costs	37396	Harley Kowalsky	150.00	Awol n' Running
CRF	7/22/2010	30636	Relocation Costs	37206	W. R. Whitehouse	150.00	Onery Dollars
CRF	7/22/2010	30636	Relocation Costs	37549	Patrick Gleason	150.00	Fighting City Hall
CRF	7/22/2010	30636	Relocation Costs	36560	Ashley Baze	150.00	Uxmal
CRF	7/22/2010	30636	Relocation Costs	29457	Paul A. Treasure	300.00	Northern Poptart
CRF	7/22/2010	30636	Relocation Costs	36428	David M. Walker	300.00	Hammatt Island
CRF	7/23/2010	30636	Relocation Costs	36428	David M. Walker	300.00	Mountain Yodeler
CRF	7/23/2010	30636	Relocation Costs	29270	Rhonda B. Davis	300.00	Bobsong Forana
CRF	7/26/2010	30636	Relocation Costs	37306	Rhonda Schiewe	300.00	Newsworthy
CRF	7/26/2010	30636	Relocation Costs	29878	Paul Schiewe	300.00	Lucky B Lou
CRF	7/26/2010	30636	Relocation Costs	37206	W. R. Whitehouse	300.00	Warren's Allstar
CRF	7/28/2010	30636	Relocation Costs	31655	Tim McCanna	500.00	Per T. Doutrich
CRF	7/29/2010	30636	Relocation Costs	29477	Jim Schleimer	300.00	SE Butterfly
CRF	7/29/2010	30636	Relocation Costs	37191	Dan Morgan	300.00	Five Star Fortune
CRF	7/29/2010	30636	Relocation Costs	37191	Dan Morgan	150.00	Memorial Way
CRF	7/29/2010	30636	Relocation Costs	37186	Steve Miyadi	300.00	Investment Grade
CRF	7/29/2010	30636	Relocation Costs	37186	Steve Miyadi	150.00	Investment Grade
CRF	7/29/2010	30636	Relocation Costs	38148	Cheryl A Wipfli	300.00	Per L. Swartzlander
CRF	7/31/2010	30636	Relocation Costs	37206	W. R. Whitehouse	300.00	Golden Glacier
CRF	8/1/2010	30636	Relocation Costs	37191	Dan Morgan	150.00	Markmelauras
CRF	8/1/2010	30636	Relocation Costs	37835	Suzanne Stader	150.00	Wild Weave
CRF	8/4/2010	30636	Relocation Costs	37199	Ray Thomas	300.00	Wide Open Throttle
CRF	8/5/2010	30636	Relocation Costs	29477	Jim Schleimer	150.00	SE Butterfly
CRF	8/6/2010	30636	Relocation Costs	37202	Sandy Torok	300.00	WMA Silver Sword
CRF	8/6/2010	30636	Relocation Costs	37191	Dan Morgan	150.00	Run Til Shutdown
CRF	8/7/2010	30636	Relocation Costs	37143	Rene Amescua	500.00	Per T. Doutrich
CRF	8/7/2010	30636	Relocation Costs	37206	W. R. Whitehouse	500.00	Per T. Doutrich
CRF	8/7/2010	30636	Relocation Costs	37171	Elmer January	500.00	Per T. Doutrich
CRF	8/7/2010	30636	Relocation Costs	35859	Art Riesgo	500.00	Per T. Doutrich
CRF	8/7/2010	30636	Relocation Costs	37178	Mike Lenzini	500.00	Per T. Doutrich
CRF	8/7/2010	30636	Relocation Costs	31655	Tim McCanna	300.00	Power Strip
CRF	8/7/2010	30636	Relocation Costs	31655	Tim McCanna	300.00	More Wine Mon
CRF	8/7/2010	30636	Relocation Costs	31655	Tim McCanna	300.00	Soul Patch
CRF	8/7/2010	30636	Relocation Costs	31655	Tim McCanna	300.00	Siberian Cocktail
CRF	8/7/2010	30636	Relocation Costs	31655	Tim McCanna	300.00	He's Flyin Home
CRF	8/8/2010	30636	Relocation Costs	29717	Cynthia M. Jeffries	150.00	Bold Defense
CRF	8/8/2010	30636	Relocation Costs	37196	Helen Shelley	300.00	So Big Is Better
CRF	8/8/2010	30636	Relocation Costs	29717	Cynthia M. Jeffries	150.00	Iced Champagne
CRF	8/9/2010	30636	Relocation Costs	37206	W. R. Whitehouse	300.00	Academy Spy
CRF	8/9/2010	30636	Relocation Costs	37549	Patrick Gleason	300.00	Asong For Cynthia
CRF	8/11/2010	30636	Relocation Costs	36832	Charles E Hiatt	150.00	Snow Glow
CRF	8/11/2010	30636	Relocation Costs	29270	Rhonda B. Davis	150.00	Free The World
CRF	8/12/2010	30636	Relocation Costs	30162	Gray Castle Farm	300.00	Mistical Blend
CRF	8/12/2010	30636	Relocation Costs	30406	Sondra Gabriel	300.00	Soft Defense
CRF	8/12/2010	30636	Relocation Costs	31655	Tim McCanna	150.00	More Wine Mon
CRF	8/13/2010	30636	Relocation Costs	29501	Sandy Hanna	300.00	I'll Try
CRF	8/14/2010	30636	Relocation Costs	38513	Nick Lowe	150.00	Tijuana Tuesday
CRF	8/14/2010	30636	Relocation Costs	38513	Nick Lowe	150.00	Any Wager
CRF	8/14/2010	30636	Relocation Costs	38513	Nick Lowe	150.00	Relieve
CRF	8/14/2010	30636	Relocation Costs	38532	Margie Cantrell	150.00	Clydeja
CRF	8/14/2010	30636	Relocation Costs	37199	Ray Thomas	150.00	Wide Open Throttle
CRF	8/14/2010	30636	Relocation Costs	31655	Tim McCanna	300.00	Aquatic Cat
CRF	8/14/2010	30636	Relocation Costs	31655	Tim McCanna	150.00	Soul Patch
CRF	8/14/2010	30636	Relocation Costs	35859	Art Riesgo	150.00	Sweeping Vision
CRF	8/14/2010	30636	Relocation Costs	35859	Art Riesgo	150.00	Onza de Oro
CRF	8/14/2010	30636	Relocation Costs	37436	Phil Oviedo	300.00	Heisman U
CRF	8/14/2010	30636	Relocation Costs	37436	Phil Oviedo	300.00	Tripp To Glory
CRF	8/14/2010	30636	Relocation Costs	37436	Phil Oviedo	150.00	Heisman U
CRF	8/14/2010	30636	Relocation Costs	37436	Phil Oviedo	150.00	Valid Valentino
CRF	8/15/2010	30636	Relocation Costs	32400	Brenda E. Estes	150.00	Reeds Crk. Willie
CRF	8/15/2010	30636	Relocation Costs	29878	Paul Schiewe	150.00	Lucky B Lou

Transaction Type Report
For Types: RE
From 01/01/2010 To 12/31/2010

Mar 30,2011 12:24 PM

Facilities: CARF

Page 3 of 4

Fac.	Date	From	Account Name	To	Account Name	Amount	Memo
CRF	8/15/2010	30636	Relocation Costs	38512	Bob Beckner	150.00	A.J.'s Lil Amigo
CRF	8/15/2010	30636	Relocation Costs	30262	David Marshall	300.00	Johny Bonita
CRF	8/15/2010	30636	Relocation Costs	38156	Leonard A. Espinoza	150.00	New Citizen
CRF	8/15/2010	30636	Relocation Costs	31655	Tim McCanna	300.00	Banditontheloose
CRF	8/15/2010	30636	Relocation Costs	38532	Margie Cantrell	150.00	Sher Veil
CRF	8/15/2010	30636	Relocation Costs	37436	Phil Oviedo	150.00	Drewsboro Road
CRF	8/15/2010	30636	Relocation Costs	12525	Gene Tagliaferri	150.00	I'm A Princess
CRF	8/15/2010	30636	Relocation Costs	38513	Nick Lowe	150.00	Blanding
CRF	8/15/2010	30636	Relocation Costs	38521	Claudia J Brown	150.00	Run N Chumaree
CRF	8/15/2010	30636	Relocation Costs	32400	Brenda E. Estes	150.00	Guy's Legacy
CRF	8/15/2010	30636	Relocation Costs	32400	Brenda E. Estes	150.00	Indian Mary
CRF	8/15/2010	30636	Relocation Costs	30072	Nancy Klapatch	150.00	Black Magic
CRF	8/15/2010	30636	Relocation Costs	38512	Bob Beckner	150.00	One Fine Cat
CRF	8/15/2010	30636	Relocation Costs	38512	Bob Beckner	150.00	JoJo's Justice
CRF	8/15/2010	30636	Relocation Costs	38512	Bob Beckner	150.00	Danzgal
CRF	8/15/2010	30636	Relocation Costs	38512	Bob Beckner	150.00	Mark The Cop
CRF	8/15/2010	30636	Relocation Costs	30162	Gray Castle Farm	150.00	Mistical Blend
CRF	8/15/2010	30636	Relocation Costs	38156	Leonard A. Espinoza	150.00	Sliven
CRF	8/15/2010	30636	Relocation Costs	37436	Phil Oviedo	150.00	Stir The Pot
CRF	8/15/2010	30636	Relocation Costs	38512	Bob Beckner	150.00	Richfield
CRF	8/15/2010	30636	Relocation Costs	38532	Margie Cantrell	150.00	Akickatthekat
CRF	8/15/2010	30636	Relocation Costs	30072	Nancy Klapatch	150.00	Old Standard
CRF	8/15/2010	30636	Relocation Costs	32400	Brenda E. Estes	150.00	Digitizer
CRF	8/15/2010	30636	Relocation Costs	38513	Nick Lowe	150.00	Change Your Mask
CRF	8/19/2010	30636	Relocation Costs	37161	Jimmie E. Hill	150.00	Betcha Ima Bigshot
CRF	8/19/2010	30636	Relocation Costs	37161	Jimmie E. Hill	150.00	Good As It Gets
CRF	8/19/2010	30636	Relocation Costs	37161	Jimmie E. Hill	150.00	Do No Evil
CRF	8/19/2010	30636	Relocation Costs	37161	Jimmie E. Hill	150.00	Easter Isle
CRF	8/19/2010	30636	Relocation Costs	37161	Jimmie E. Hill	150.00	No Seconds Please
CRF	8/19/2010	30636	Relocation Costs	38512	Bob Beckner	150.00	Low Expectations
CRF	8/20/2010	30636	Relocation Costs	38553	George H Hanson	150.00	Snow Kitten
CRF	8/20/2010	30636	Relocation Costs	38512	Bob Beckner	150.00	One Fine Cat
CRF	8/21/2010	30636	Relocation Costs	37396	Harley Kowalsky	150.00	Early Habit
CRF	8/21/2010	30636	Relocation Costs	37436	Phil Oviedo	150.00	Drewsboro Road
CRF	8/21/2010	30636	Relocation Costs	37206	W. R. Whitehouse	150.00	Academy Spy
CRF	8/21/2010	30636	Relocation Costs	38513	Nick Lowe	150.00	Any Wager
CRF	8/21/2010	30636	Relocation Costs	38513	Nick Lowe	150.00	Tijuana Tuesday
CRF	8/21/2010	30636	Relocation Costs	38512	Bob Beckner	150.00	Oh Wilson
CRF	8/21/2010	30636	Relocation Costs	38512	Bob Beckner	150.00	Twisted Windsocks
CRF	8/21/2010	30636	Relocation Costs	38512	Bob Beckner	150.00	Mark The Cop
CRF	8/21/2010	30636	Relocation Costs	32400	Brenda E. Estes	150.00	Guy's Legacy
CRF	8/21/2010	30636	Relocation Costs	38553	George H Hanson	150.00	Slickest
CRF	8/21/2010	30636	Relocation Costs	37154	Ramon Pulido	150.00	Good As It Gets
CRF	8/21/2010	30636	Relocation Costs	32400	Brenda E. Estes	150.00	Spooler
CRF	8/21/2010	30636	Relocation Costs	36832	Charles E Hiatt	500.00	Per T. Doutrich
CRF	8/21/2010	30636	Relocation Costs	37152	Edward R. Freeman	500.00	Per T. Doutrich
CRF	8/22/2010	30636	Relocation Costs	30406	Sondra Gabriel	150.00	Soft Defense
CRF	8/22/2010	30636	Relocation Costs	32400	Brenda E. Estes	150.00	Reeds Crk. Willie
CRF	8/22/2010	30636	Relocation Costs	32400	Brenda E. Estes	150.00	Digitizer
CRF	8/22/2010	30636	Relocation Costs	37202	Sandy Torok	150.00	WMA Silver Sword
CRF	8/22/2010	30636	Relocation Costs	38521	Claudia J Brown	150.00	Sweeping Vision
CRF	8/22/2010	30636	Relocation Costs	38521	Claudia J Brown	150.00	Run N Chumaree
CRF	8/22/2010	30636	Relocation Costs	38521	Claudia J Brown	150.00	Onza de Oro
CRF	8/22/2010	30636	Relocation Costs	38532	Margie Cantrell	150.00	Sher Veil
CRF	8/22/2010	30636	Relocation Costs	38532	Margie Cantrell	150.00	Clydeja
CRF	8/22/2010	30636	Relocation Costs	38532	Margie Cantrell	150.00	Akickatthekat
CRF	8/22/2010	30636	Relocation Costs	38513	Nick Lowe	150.00	Relieve
CRF	8/22/2010	30636	Relocation Costs	38512	Bob Beckner	150.00	Northern Will
CRF	8/22/2010	30636	Relocation Costs	30072	Nancy Klapatch	150.00	Black magic
CRF	8/22/2010	30636	Relocation Costs	37161	Jimmie E. Hill	150.00	Do No Evil
CRF	8/22/2010	30636	Relocation Costs	37189	William E. Morey	150.00	Yagotkissesforpops
CRF	8/22/2010	30636	Relocation Costs	37189	William E. Morey	150.00	Yagotkissesforpops

Transaction Type Report
For Types: RE
From 01/01/2010 To 12/31/2010

Mar 30,2011 12:24 PM

Facilities: CARF

Page 4 of 4

Fac.	Date	From	Account Name	To	Account Name	Amount	Memo
CRF	8/22/2010	30636	Relocation Costs	38512	Bob Beckner	1,000.00	Per L. Swartzlander (10)
CRF	8/22/2010	30636	Relocation Costs	30072	Nancy Klapatch	150.00	Old Standard
CRF	8/22/2010	30636	Relocation Costs	37196	Helen Shelley	150.00	So Big Is Better
CRF	8/22/2010	30636	Relocation Costs	38512	Bob Beckner	150.00	A.J.'s Lil Amigo
CRF	8/22/2010	30636	Relocation Costs	38512	Bob Beckner	150.00	Jojo's Justice
CRF	8/22/2010	30636	Relocation Costs	37161	Jimmie E. Hill	150.00	Easter Isle
CRF	9/3/2010	30636	Relocation Costs	36049	Randy Morris	300.00	Jolly Ollie
CRF	9/3/2010	30636	Relocation Costs	36049	Randy Morris	150.00	Jolly Ollie
CRF	10/7/2010	30636	Relocation Costs	37194	Dale T. Raymond	150.00	Lzp Jpzell
CRF	10/8/2010	30636	Relocation Costs	37189	William E. Morey	150.00	Yagotkissesforpops
CRF	10/8/2010	30636	Relocation Costs	38532	Margie Cantrell	150.00	Akickatthecat
CRF	10/8/2010	30636	Relocation Costs	37178	Mike Lenzini	300.00	Right To Shine
CRF	10/8/2010	30636	Relocation Costs	37178	Mike Lenzini	300.00	Pulzaar's Wings
CRF	10/8/2010	30636	Relocation Costs	37178	Mike Lenzini	300.00	Hangin by the Bay
CRF	10/8/2010	30636	Relocation Costs	37178	Mike Lenzini	150.00	Hangin by the Bay
CRF	10/9/2010	30636	Relocation Costs	38532	Margie Cantrell	150.00	Clydeja
CRF	10/9/2010	30636	Relocation Costs	38532	Margie Cantrell	150.00	Sherveil
CRF	10/9/2010	30636	Relocation Costs	37178	Mike Lenzini	300.00	Buffalo Flyer
CRF	10/10/2010	30636	Relocation Costs	37178	Mike Lenzini	300.00	Sultry Voice
CRF	10/10/2010	30636	Relocation Costs	37178	Mike Lenzini	300.00	Nurse Suzie
CRF	10/11/2010	30636	Relocation Costs	38553	George H Hanson	300.00	Snow Kitten
CRF	10/11/2010	30636	Relocation Costs	30072	Nancy Klapatch	150.00	Old Standard
CRF	10/11/2010	30636	Relocation Costs	37178	Mike Lenzini	300.00	Kash's Komet
CRF	10/14/2010	30636	Relocation Costs	38553	George H Hanson	300.00	Slickest
CRF	10/14/2010	30636	Relocation Costs	37178	Mike Lenzini	300.00	Just For Jami
CRF	10/15/2010	30636	Relocation Costs	33401	Cindy Scharli & Susan Willis	300.00	PJ Miss Zuby
CRF	10/15/2010	30636	Relocation Costs	37154	Ramon Pulido	300.00	Raineman
CRF	10/16/2010	30636	Relocation Costs	37154	Ramon Pulido	150.00	Raineman
CRF	10/16/2010	30636	Relocation Costs	31655	Tim McCanna	300.00	Leerider
CRF	10/16/2010	30636	Relocation Costs	37206	W. R. Whitehouse	300.00	Warduty
CRF	10/16/2010	30636	Relocation Costs	34063	JaNae Carson	300.00	Go Gus Go
CRF	10/16/2010	30636	Relocation Costs	34063	JaNae Carson	300.00	No Direction Home
CRF	10/16/2010	30636	Relocation Costs	37197	Diana L. Skinner	300.00	Samsarah
CRF	10/16/2010	30636	Relocation Costs	33658	John Degenfelder	300.00	Virebe
CRF	10/16/2010	30636	Relocation Costs	33658	John Degenfelder	150.00	Virebe
CRF	10/16/2010	30636	Relocation Costs	38415	Arvonne Degenfelder	300.00	Dakaking
CRF	10/16/2010	30636	Relocation Costs	31655	Tim McCanna	300.00	Big Sky Posse
CRF	10/16/2010	30636	Relocation Costs	31655	Tim McCanna	300.00	Cozzena Angelina
CRF	10/16/2010	30636	Relocation Costs	31655	Tim McCanna	150.00	Siberian Cocktail
CRF	10/16/2010	30636	Relocation Costs	37178	Mike Lenzini	150.00	Sultry Voice
CRF	10/16/2010	30636	Relocation Costs	37178	Mike Lenzini	150.00	Right to Shine
CRF	10/16/2010	30636	Relocation Costs	37178	Mike Lenzini	150.00	Buffalo Flyer
CRF	10/16/2010	30636	Relocation Costs	12097	Dennis Ward	300.00	Peaknatacat
CRF	10/17/2010	30636	Relocation Costs	29366	Carolyn Faist	300.00	Thompson Cat
CRF	10/17/2010	30636	Relocation Costs	29366	Carolyn Faist	300.00	Super Jackpot
CRF	10/17/2010	30636	Relocation Costs	29366	Carolyn Faist	300.00	Umaimah's Gold
CRF	10/17/2010	30636	Relocation Costs	29366	Carolyn Faist	150.00	Super Jackpot
CRF	10/17/2010	30636	Relocation Costs	38658	Alfredo Vargas Ocegueda	300.00	Excesstrouble
CRF	10/17/2010	30636	Relocation Costs	37197	Diana L. Skinner	150.00	Samsarah
CRF	10/17/2010	30636	Relocation Costs	34063	JaNae Carson	150.00	Go Gus Go
CRF	10/17/2010	30636	Relocation Costs	37396	Harley Kowalsky	300.00	Attleboro
CRF	10/17/2010	30636	Relocation Costs	29366	Carolyn Faist	150.00	Thompson Cat
CRF	10/17/2010	30636	Relocation Costs	37176	Bret H. Layne	300.00	Swiss Charmer
CRF	10/17/2010	30636	Relocation Costs	37176	Bret H. Layne	300.00	Ladiesfireandice
CRF	10/17/2010	30636	Relocation Costs	31655	Tim McCanna	300.00	Alfawnsoul
CRF	10/17/2010	30636	Relocation Costs	31655	Tim McCanna	300.00	Lucky lady lightning
CRF	10/17/2010	30636	Relocation Costs	37178	Mike Lenzini	150.00	Nurse Suzie
CRF	10/17/2010	30636	Relocation Costs	37178	Mike Lenzini	150.00	Just for Jami

55,700.00

Grand Total

55,700.00

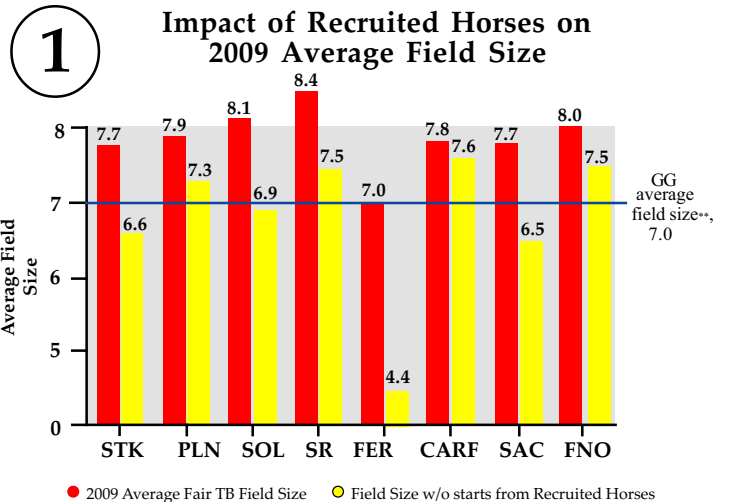
2009 THOROUGHBRED RECRUITMENT

Results of CARF Program to Increase Field Size

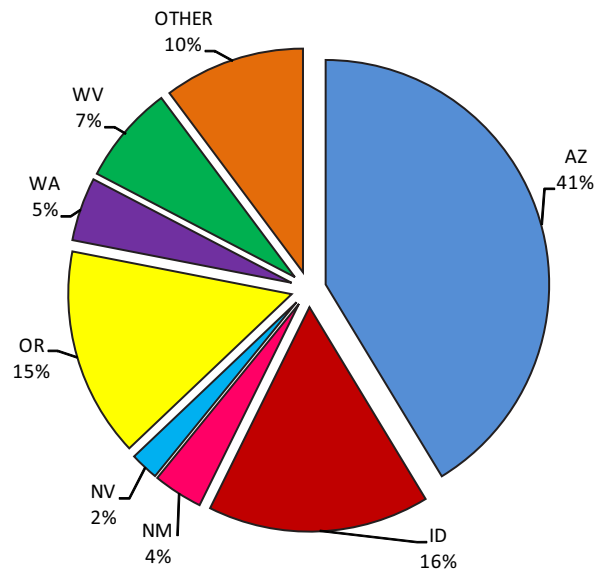
The Fair Out-of-State Recruitment Program, administered by the California Authority of Racing Fairs, pays \$300 to every horse that travels 600 or more miles to start on the Northern California Fair Circuit for its first start and an additional \$150 for its second start (\$450 total). A runner making its first start at Ferndale receives \$150, with another \$300 available if the horse starts again at another Fair facility.

- **2009 Total Recruitment Costs - \$104,776.04***
 2009 Recruitment at Tracks - \$22,176.04
 2009 TB Relocation Fees Paid - \$73,600.00
 2009 Trainer Incentives - \$4,500
 Number of Horses Paid - 217
 Number of Starts - 588
 Percentage of Total Horse Population - 13%
- **Number of Starts by Recruited Horses, by Fair:**
 Stockton - 81
 Pleasanton - 82
 Vallejo - 51
 Santa Rosa - 74
 Ferndale - 111
 CARF at GGF - 43
 Sacramento - 104
 Fresno - 42
- **Number of Starts by State Recruited From:**
 Arizona - 243
 Idaho - 94
 Oregon - 89
 West Virginia - 42
 Washington - 27
 California (Fairplex) - 23
 New Mexico - 21
 Nevada - 12
 Other - 60
- **Leading Trainers of Recruited Horses (by starts):**
 Don Roberson
 Keith Bennett
 Justin Treasure
 Kelly Bainum
 Jason Homer
 W.R. Whitehouse
 Charles Hiatt

* Emerging Breed Relocation Fees - \$4,500, Does not Include CMC Reimbursement - \$25,000
 ** During Period 1/1/09-6/18/09



2 Where did out-of-state horses come from?



3 What does the Fair Circuit pay on average for each start by an out-of-state horse?

\$178 per starter

Increased field size is the single largest contributor to increasing ontrack and simulcast handle.

1. Statistics from CHRIMS Runners Report & CARF Out-of-State Starts.
 2. Statistics from CARF Paymaster Reports & CFSA Relocation Costs.

2007 THOROUGHBRED RECRUITMENT

Results of CARF Program to Increase Field Size

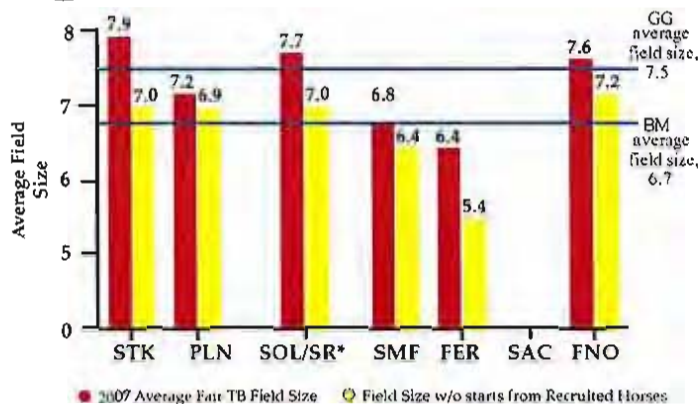
The Fair Out-of-State Recruitment Program, administered by the California Authority of Racing Fairs, pays \$300 to every horse that travels 600 or more miles to start on the Northern California Fair Circuit. A runner making its first start at Ferndale receives \$150, with another \$150 available if the horse starts again at Fresno.

- **2007 Total Recruitment Costs - \$59,585**
2007 TB Relocation Fees Paid - \$43,200
Number of Horses Paid - 154 (-15%)
Number of Starts - 409 (-9%)
- **Number of Starts by Recruited Horses, by Fair:**
Stockton - 62
Pleasanton - 28
Vallejo - 33*
Santa Rosa - 118*
San Mateo - 24
Ferndale - 97
Sacramento - Harness Meet Conducted (2005-2007)
Fresno - 47
- **Number of Starts by State Recruited From:**
Arizona - 195 (+43%)
Oregon - 130 (-12%)
Idaho - 48 (-8%)
Utah - 16 (-75%)
Washington - 9 (+50%)
New Mexico - 7 (-77%)
Other - 4
- **Leading Trainers of Recruited Horses (by starts):**
Haverty, K. - 46
Espinoza, L. - 34
Brinkerhoff, D. - 30
Bennett, K. - 31
Bainum, T. - 27
Whitehouse, W.R. - 25
Delima, C. - 23
Costa, F. - 19
Treasure, J. - 19
Morgan, D. - 16

* In 2007, the Solano County Fair and the Sonoma County Fair ran a combined Solano Sonoma Wine Country Race Meet with 18 days run at Santa Rosa and 5 days run at Vallejo.

1

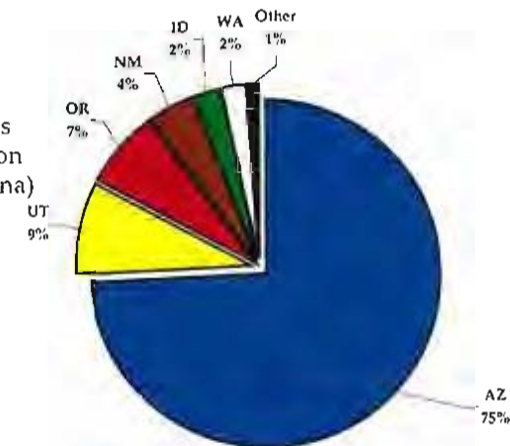
2007 Average Fair Field Size w/o Recruited Horses



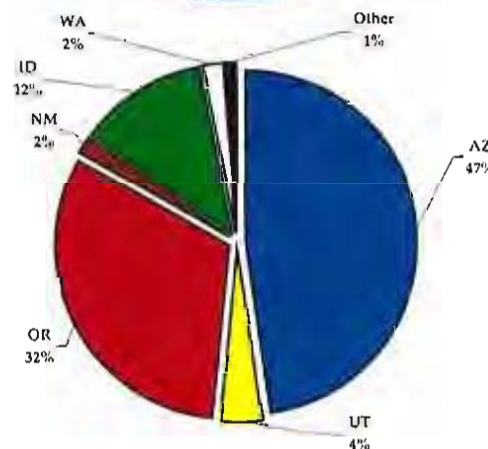
2

Where did out-of-state horses come from in 2007? How has the program expanded since 2004?

In 2004, CARF recruitment efforts were 75% reliant on one region (Arizona) for its horse supply.



In 2007, the number of starts by out-of-state horses has diversified significantly due to expanded recruitment efforts.



1. Statistics from CHRIMS Runners Report & CARF Out-of-State Starts.
2. Statistics from CARF Paymaster Reports & CFSA Relocation Costs.

2006 THOROUGHBRED RECRUITMENT

Results of CARF Program to Increase Field Size

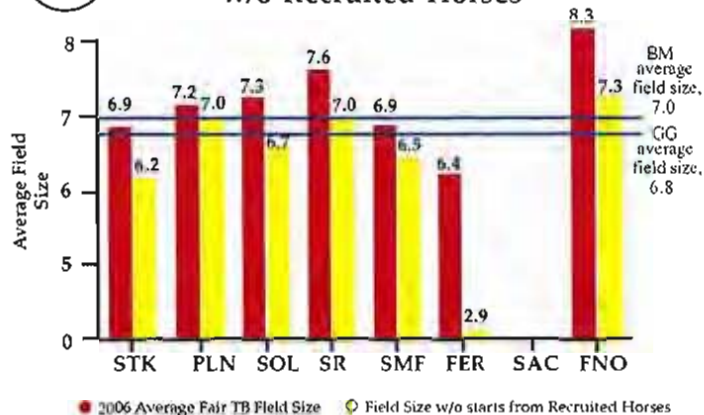
The Fair Out-of-State Recruitment Program, administered by the California Authority of Racing Fairs, pays \$300 to every horse that travels 600 or more miles to start on the Northern California Fair Circuit.

- **2006 Total Recruitment Costs - \$67,857**
2006 Relocation Fees Paid - \$54,600
Number of Horses Paid - 182 (+15%)
Number of Starts - 443 (+0%)
- **Number of Starts by Recruited Horses, by Fair:**
Stockton - 51
Pleasanton - 27
Vallejo - 52
Santa Rosa - 57
San Mateo - 38
Ferndale - 152
Sacramento - Harness Meet Conducted in 2005
Fresno - 66
- **Number of Starts by State Recruited From:**
Oregon - 147 (+81%)
Arizona - 136 (-44%)*
Idaho - 52 (+44%)
New Mexico - 31 (+100%)
Utah - 64 (+64%)
Washington - 6 (-50%)
Other - 7
- **Leading Trainers of Recruited Horses (by starts):**
Hill, J. (OR) - 43
Homer, J. (ID) - 40
Hanford, P. (AZ) - 37
Haverty, K. (OR) - 29
Payton, J. (NM) - 26
Morgan, D. (AZ) - 22
Bennett, K. (AZ) - 21
Courtright, C. (OR) - 20

* In 2005, Arizona trainer Michael Lenzini's horses contributed 113 starts to the Fair Circuit. In Fall 2005, Mr. Lenzini decided to base his stable in Northern California and did not qualify for relocation fees in 2006.

1

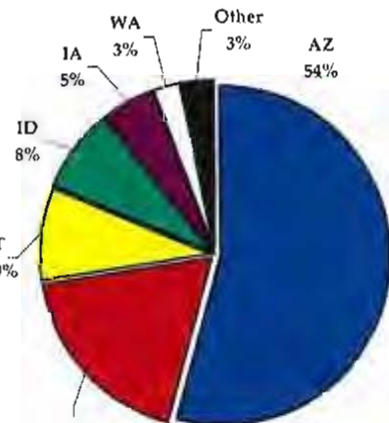
2006 Average Fair Field Size w/o Recruited Horses



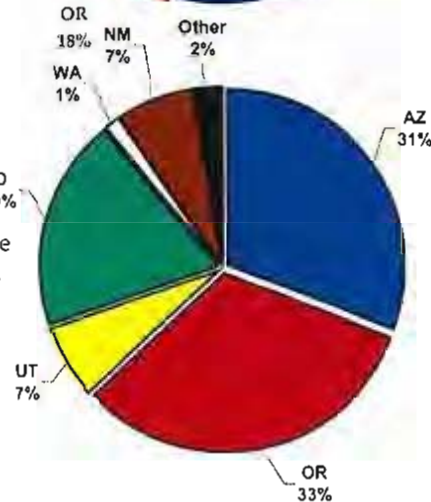
2

Where did out-of-state horses come from in 2005? Did the trend continue in 2006?

In 2005, CARF recruitment efforts expanded to Oregon. The resulting increase of Oregon horsemen helped the Fairs become less dependent on one region for its horse supply. (Arizona).



In 2006, the number of starts by out-of-state horses remained level, while the states they were recruited from continued to diversify.



1. Statistics from CHRIMS Runners Report & CARF Out-of-State Starts.
2. Statistics from CARF Paymaster Reports & CFSA Relocation Costs.

2005 THOROUGHBRED RECRUITMENT

Results of CARF Program to Increase Field Size

The Fair Out-of-State Recruitment Program, administered by the California Authority of Racing Fairs, pays \$200 to every horse that travels 600 or more miles to start on the Northern California Fair Circuit. The popularity continues to grow with participation increasing every year since its inception.

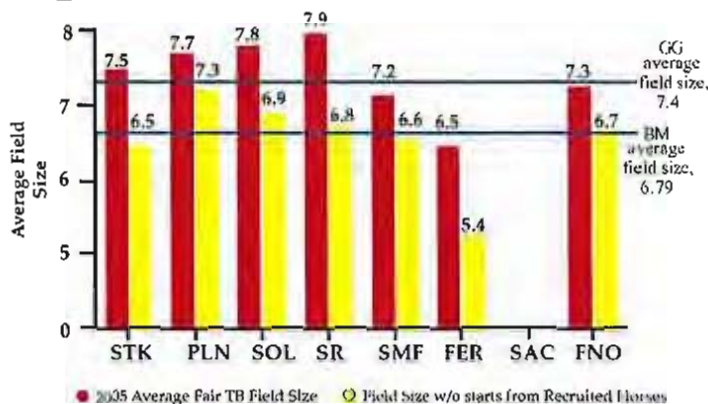
- **2005 Total Recruitment Costs - \$43,048.59**
 2005 Relocation Fees Paid - \$31,400
 Number of Horses Paid - 157 (+17%)
 Number of Starts - 445 (-1%)*12 Lower Race Days
- **Number of Starts by Recruited Horses, by Fair:**
 Stockton - 79 (-10%)
 Pleasanton - 36 (+64%)
 Vallejo - 86 (-7%)
 Santa Rosa - 106 (+46%)
 San Mateo - 53 (+74%)
 Ferndale - 48 (+71%)
 Sacramento - Harness Meet Conducted in 2005
 Fresno - 37 (+6%)
- **Number of Starts by State Recruited From:**
 Arizona - 241 (-28%)
 Oregon - 81 (+145%)
 Utah - 39 (+13%)
 Idaho - 36 (+227%)
 Iowa - 22 (+210%)
 Washington - 12 (+20%)
 Other - 13 (NM, CAN, WY, KY, TX)
- **Leading Trainers of Recruited Horses (by starts):**
 Lenzini, M. (AZ) - 113 (+8%)
 Bainum, T. (AZ) - 49 (+100%)
 DeLima, C. (IA) - 28 (+100%)
 James, G. (UT) - 26 (+18%)
 Truitt, P. (OR) - 23 (+130%)
 Hanford, P. (AZ) - 19 (+25%)
 Courtright, C. (OR) - 19 (+100%)
 White, R. (OR) - 17 (-32%)

Trainers that participated in the program in 2004, but did not start a significant amount of out-of-state horses in 2005 include:

Dennis Hopkins (54 from AZ in 2004), Van Belvoir (22 from AZ in 2004), Lanny Sharp (16 from NM in 2004), Stan Wasson (33 from AZ in 2004) and Jim Weaver (13 from AZ).

1

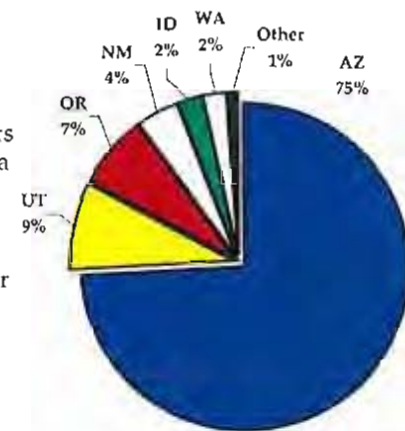
2005 Average Fair Field Size w/o Recruited Horses



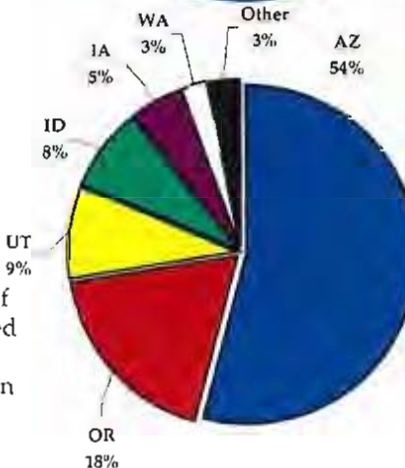
2

Where did out-of-state horses come from in 2004? Did the trend continue in 2005?

In 2004, recruiting efforts were focused on Arizona horsemen. As a result, horses from Arizona made up 75% of all out-of-state starts on the Fair Circuit.



In 2005, CARF recruitment efforts expanded to Oregon. The resulting increase of Oregon horsemen helped the Fairs become less dependent on one region for its horse supply. (Arizona).



1. Statistics from CHRIMS Runners Report & CARF Out-of-State Starts.
 2. Statistics from CARF Paymaster Reports & CFSA Relocation Costs.