



CALIFORNIA AUTHORITY OF RACING FAIRS

RECRUITMENT PROGRAM

— 2007 —

RACING FAIR PROGRAM TO RECRUIT OUT-OF-STATE
HORSE OWNERS AND TRAINERS TO COMPETE
IN CALIFORNIA



2007 OUT-OF-STATE RECRUITMENT PROGRAM

SUMMARY

GOALS AND OBJECTIVES

Since 2001, the California Authority of Racing Fairs (CARF) has conducted a program to actively recruit out-of-state owners, trainers and horses to compete on the Northern California Summer Racing Circuit. The goal of the program is simple: increase the field size for summer racing in Northern California. In order to accomplish this goal, CARF has set three objectives for the program: 1) inform and educate horsemen in other jurisdictions to the benefits of racing in California; 2) retain horsemen who have elected to compete in Northern California in previous years; and 3) offer financial incentives to assist horsemen with the cost of shipping horses to Northern California.

RECRUITMENT VISITS OUT-OF-STATE

Each spring CARF schedules a series of out-of-state recruitment visits in order to 1) personally meet one-on-one with horsemen in other jurisdictions; 2) explain the benefits of our program; and 3) invite them to compete in Northern California for the summer. In 2007, these visits included two trips to Arizona, a total of four days, with a reception at Turf Paradise and a three-day stay at Portland Meadows in Oregon, where we also sponsored a reception. These visits allow CARF management to respond personally and directly to questions or concerns about such matters as workmen's compensation, backstretch labor inspections and purse structures. In addition to the receptions and the personal visits with horsemen, CARF distributes an extensive packet of information to educate and inform horsemen about current issues of interest in California. By word of mouth, information about the program has also reached horsemen in Iowa, Idaho, New Mexico, Utah and Washington.

RELOCATION FEES

In order to financially assist horsemen who choose to ship horses to our circuit, in 2007 CARF paid a \$300 Relocation Fee to the owner of any horse shipping into Northern California from over 600 miles away. A runner making its first start at Ferndale will receive \$150 at Ferndale and another \$150 if they also start at Fresno. Our Paymaster deposits the fee into the owner's account the first time that an eligible horse starts in a race on our circuit. The Relocation Fee gives some extra meaning to our invitation to come to California. In some cases, the incentive may create the tipping point as an owner or trainer decides about shipping to our circuit. The Relocation Fee also creates a Paymaster record that allows us to accurately track the results of our program from year to year.

Christopher Korby
Executive Director



2007 THOROUGHBRED RECRUITMENT

Results of CARF Program to Increase Field Size

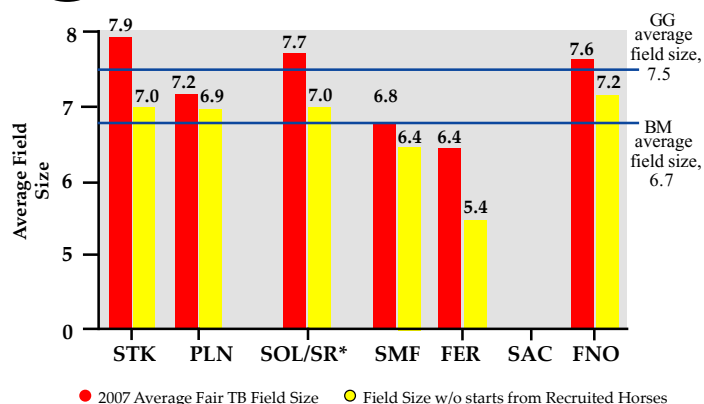
The Fair Out-of-State Recruitment Program, administered by the California Authority of Racing Fairs, pays \$300 to every horse that travels 600 or more miles to start on the Northern California Fair Circuit. A runner making its first start at Ferndale receives \$150, with another \$150 available if the horse starts again at Fresno.

- **2007 Total Recruitment Costs - \$59,585**
2007 TB Relocation Fees Paid - \$43,200
Number of Horses Paid - 154 (-15%)
Number of Starts - 409 (-9%)
- **Number of Starts by Recruited Horses, by Fair:**
Stockton - 62
Pleasanton - 28
Vallejo - 33*
Santa Rosa - 118*
San Mateo - 24
Ferndale - 97
Sacramento - Harness Meet Conducted (2005-2007)
Fresno - 47
- **Number of Starts by State Recruited From:**
Arizona - 195 (+43%)
Oregon - 130 (-12%)
Idaho - 48 (-8%)
Utah - 16 (-75%)
Washington - 9 (+50%)
New Mexico - 7 (-77%)
Other - 4
- **Leading Trainers of Recruited Horses (by starts):**
Haverty, K. - 46
Espinoza, L. - 34
Brinkerhoff, D. - 30
Bennett, K. - 31
Bainum, T. - 27
Whitehouse, W.R. - 25
Delima, C. - 23
Costa, F. - 19
Treasure, J. - 19
Morgan, D. - 16

* In 2007, the Solano County Fair and the Sonoma County Fair ran a combined Solano Sonoma Wine Country Race Meet with 18 days run at Santa Rosa and 5 days run at Vallejo.

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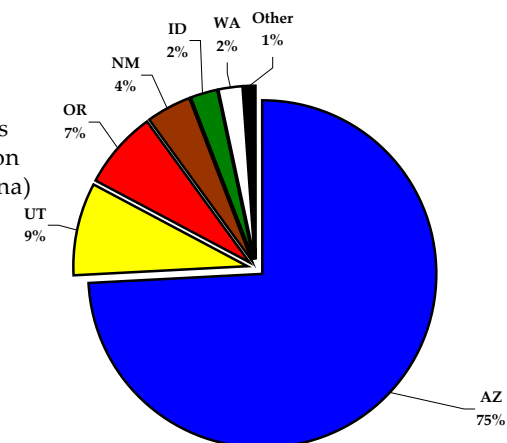
2007 Average Fair Field Size w/o Recruited Horses



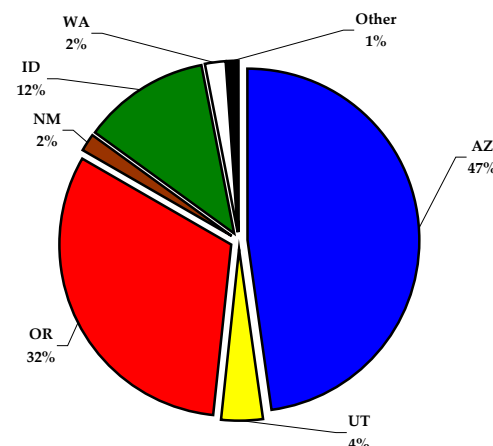
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Where did out-of-state horses come from in 2007? How has the program expanded since 2004?

In 2004, CARF recruitment efforts were 75% reliant on one region (Arizona) for its horse supply.



In 2007, the number of starts by out-of-state horses has diversified significantly due to expanded recruitment efforts.



1. Statistics from CHRIMS Runners Report & CARF Out-of-State Starts.
2. Statistics from CARF Paymaster Reports & CFSR Relocation Costs.

CALIFORNIA AUTHORITY OF RACING FAIRS

PAYMASTER REPORTS

REPORT #1
OUT-OF-STATE HORSES RECRUITED BY TRAINER

| | Trainer | Horse | Track | | Trainer | Horse | Track |
|----|---------------------|--------------------|-------|-----|-------------------|---------------------|-------|
| 1 | Art Riesgo | Rhythmic Stitches | GrP | 78 | | Royal Ray | GrP |
| 2 | | Razzin Ruzzi | GrP | 79 | | Stay On The Line | GrP |
| 3 | | Okefenokee Slew | GrP | 80 | | Coalcango | GrP |
| 4 | | In Love With Loot | GrP | 81 | | Gina Lolo | GrP |
| 5 | Bryce Gale | Magic Amado | AsD | 82 | | Touchdown USC | GrP |
| 6 | | Cot Ty | CBT | 83 | | Riverruns Thruit | GrP |
| 7 | Clarence Courtright | She's All Fired Up | ID | 84 | | Admirals Revenge | Prv |
| 8 | | Cha Cha Baby | ID | 85 | | Call Me Terminator | Prv |
| 9 | | Courageousbull | GrP | 86 | | XX Rated | Yav |
| 10 | Clifford Delima | Classy Be Gone | Mof | 87 | Keith Bennett | Requesto | Boi |
| 11 | | Shadow Raider | PrM | 88 | | Joe's Cannon | Boi |
| 12 | | Unusual Beat | PrM | 89 | | Miss U Approval | Dxd |
| 13 | | Cosmic Collision | PrM | 90 | | Big Bud | Tup |
| 14 | | Talking Guns | PrM | 91 | | Mod Quad | Tup |
| 15 | | Wise'n Me Up | PrM | 92 | | Top of the Morning | Tup |
| 16 | | Irish Yodeler | PrM | 93 | | Against The Clock | Tup |
| 17 | | Motel Staff | PrM | 94 | | Hedge Fund Harry | Tup |
| 18 | | Quickfoot | PrM | 95 | | The Wiser Tiger | Tup |
| 19 | | Meet Me In Fargo | PrM | 96 | | Free Brush | Tup |
| 20 | | No More Borsch | PrM | 97 | | Relato Del Gato | Tup |
| 21 | | Aflect Buck | PrM | 98 | | Zango | Tup |
| 22 | | Twentythreejaybird | PrM | 99 | | Sister Genevieve | Tup |
| 23 | | Mississippi Gold | PrM | 100 | | Twomillthril | Tup |
| 24 | | Eager Pharisien | PrM | 101 | | Archer City Miss | Tup |
| 25 | Dan Brinkerhoff | How Bout Osvaldo | ArP | 102 | Kenneth Fields | Looks Lika Fish | Til |
| 26 | | Rallyn | CBT | 103 | Lance Wilson | Jan's Au Lait | Tup |
| 27 | | Classic Baby | CBT | 104 | Leonard Espinoza | Bebe Music | FS |
| 28 | | Think Gold | CBT | 105 | | Alycaly | FS |
| 29 | | Two Timin Man | CBT | 106 | | Always A Player | GrP |
| 30 | | Stormy Jewels | CBT | 107 | | Jettin Jove | MoF |
| 31 | | Pure Evil | Dxd | 108 | | Persian Revenge | MoF |
| 32 | | Makack | Dxd | 109 | | Stews Stylin Cait | Tup |
| 33 | | Albright Countess | Tup | 110 | | Muscle | Tup |
| 34 | | Squeeze Pleeze | Tup | 111 | | Lisa's Kiss | Tup |
| 35 | Dan Morgan | Roosterado | Tup | 112 | | Meeting Ended | Yav |
| 36 | | Royal Justice | Tup | 113 | | Chopin's First | Yav |
| 37 | | Tuffact'n | Tup | 114 | | Seattle Gig | Yav |
| 38 | | Super Starbrite | Tup | 115 | Mark Rheinford | Tex X | Tup |
| 39 | | High Ho Super | Tup | 116 | | Les's Legacy | Tup |
| 40 | | Flying Supercon | Tup | 117 | | Soccer Dan | Tup |
| 41 | Dennis Ekins | Say Dubai Bye | CBT | 118 | | Sanfran | Tup |
| 42 | | Star Of Dubai | CBT | 119 | Peggy Hanford | National Emblem | Tup |
| 43 | Fred Costa | Wan Too Free | EmD | 120 | Rene Glass | Campiano Queen | Grp |
| 44 | | Delineate | EmD | 121 | | Pretty Caddy Slew | Grp |
| 45 | | Gonif | EmD | 122 | | Fleet Victory | PM |
| 46 | | Larkens Pride | EmD | 123 | | Micado | PM |
| 47 | | Forceful Way | EmD | 124 | Rhonda Davis | Fifty Six Paydays | CBT |
| 48 | | Coyote Kiot | Til | 125 | | Chrometics | CBT |
| 49 | | American Games | Tup | 126 | Richard Rennie | Kingsgeneralissimo | ArP |
| 50 | | Watch Me Go Byebye | Tup | 127 | | Preferred Yield | ArP |
| 51 | Gary Greiner | Dictation | Yav | 128 | Ron White | Badgett Beach | Grp |
| 52 | | Lakota | Yav | 129 | | Snowbound Tiger | PM |
| 53 | | Turkatune | Tup | 130 | Sandy Comontofski | Bold Flotilla | GrP |
| 54 | Harry Nelson | Yankee Fighter | DG | 131 | Sondra Gabriel | Rhythmic Sunrise | Grp |
| 55 | | Lady's Royal Slew | FS | 132 | | Haint No Stoppin Me | Grp |
| 56 | | Via Tahoe | MoF | 133 | Troy Bainum | Linda's Image | SrP |
| 57 | | Swiss Z | MoF | 134 | | Tuneorific | Tup |
| 58 | | Ice Fantasy | Yav | 135 | | Romantic Wager | Tup |
| 59 | Jackie Payton | Thunder Bebe | NM | 136 | | Sports Tour | Tup |
| 60 | | Reds Majestic | SrP | 137 | | Gold Bankers Gold | Tup |
| 61 | James Davis | For Caper | Ril | 138 | | Heavenly Plan | Tup |
| 62 | John Piches | Marine Mike | PM | 139 | | King's County | Tup |
| 63 | Justin Treasure | Kadie In Charge | Boi | 140 | | Lorna Dare | Tup |
| 64 | | Habanero Hot | Boi | 141 | | Benchwarmer | Tup |
| 65 | | Alydar Paradise | Boi | 142 | | Zal's Pal | TuP |
| 66 | | Gypsy Jazz | Boi | 143 | | Toll Free | Yav |
| 67 | | He's Got Magic | Boi | 144 | W.R. Whitehouse | Call Me Taylor | Tup |
| 68 | | Society Success | Boi | 145 | | Family Operator | Tup |
| 69 | | Red Limo | Boi | 146 | | Nahane | Tup |
| 70 | | Classic Delini | Tup | 147 | | Elite Express | Tup |
| 71 | | Hammett Star | Tup | 148 | | On Top Of The Moon | Tup |
| 72 | | Share Your Bottle | Tup | 149 | | Pleasure Honor | Tup |
| 73 | | Hollysmorningstar | Tup | 150 | | Alarm One | Tup |
| 74 | Karen Haverty | Long Route Home | GrP | 151 | | Blood Red Bay | Tup |
| 75 | | Bears Mo Red | GrP | 152 | | Caribbean Bay | Tup |
| 76 | | Red Seattle | GrP | 153 | | Flashy Victor | Yav |
| 77 | | Pearls 'N' Satin | GrP | 154 | | Bad Cop E Cat | Yav |



CALIFORNIA AUTHORITY OF RACING FAIRS

PAYMASTER REPORTS

REPORT #2

OUT-OF-STATE HORSES RECRUITED BY HORSE'S NAME

| Horse | Trainer | From | Horse | Trainer | From |
|------------------------|---------------------|------|------------------------|-----------------------|------|
| 1 Admirals Revenge | Karen Haverty | Prv | 78 Makack | Dan Brinkerhoff | Dxd |
| 2 Afleet Buck | Clifford Delima | PrM | 79 Marine Mike | John Piches | PM |
| 3 Against The Clock | Keith Bennett | Tup | 80 Meet Me In Fargo | Clifford Delima | PrM |
| 4 Alarm One | W.R. Whitehouse | Tup | 81 Meeting Ended | Leonard Espinoza | Yav |
| 5 Albright Countess | Dan Brinkerhoff | Tup | 82 Micado | Rene Glass | PM |
| 6 Always A Player | Leonard Espinoza | GrP | 83 Miss U Approval | Keith Bennett | Dxd |
| 7 Alycaly | Leonard Espinoza | FS | 84 Mississippi Gold | Clifford Delima | PrM |
| 8 Alydar Paradise | Justin Treasure | Boi | 85 Mod Quad | Keith Bennett | Tup |
| 9 American Games | Fred Costa | Tup | 86 Motel Staff | Clifford Delima | PrM |
| 10 Archer City Miss | Keith Bennett | Tup | 87 Muscle | Leonard Espinoza | Tup |
| 11 Bad Cop E Cat | W.R. Whitehouse | Yav | 88 Nahane | W.R. Whitehouse | Tup |
| 12 Badgett Beach | Ron White | Grp | 89 National Emblem | Peggy Hanford | Tup |
| 13 Bears Mo Red | Karen Haverty | GrP | 90 No More Borsch | Clifford Delima | PrM |
| 14 Bebe Music | Leonard Espinoza | FS | 91 Okefenokee Slew | Art Riesgo | GrP |
| 15 Benchwarmer | Troy Bainum | Tup | 92 On Top Of The Moon | W.R. Whitehouse | Tup |
| 16 Big Bud | Keith Bennett | Tup | 93 Pearls 'N' Satin | Karen Haverty | GrP |
| 17 Blood Red Bay | W.R. Whitehouse | Tup | 94 Persian Revenge | Leonard Espinoza | MoF |
| 18 Bold Flotilla | Sandy Comontofski | GrP | 95 Pleasure Honor | W.R. Whitehouse | Tup |
| 19 Call Me Taylor | W.R. Whitehouse | Tup | 96 Preferred Yield | Richard Rennie | ArP |
| 20 Call Me Terminator | Karen Haverty | Prv | 97 Pretty Caddy Slew | Rene Glass | Grp |
| 21 Campiano Queen | Rene Glass | Grp | 98 Pure Evil | Dan Brinkerhoff | Dxd |
| 22 Caribbean Bay | W.R. Whitehouse | Tup | 99 Quickfoot | Clifford Delima | PrM |
| 23 Cha Cha Baby | Clarence Courtright | ID | 100 Rallyn | Dan Brinkerhoff | CBT |
| 24 Chopin's First | Leonard Espinoza | Yav | 101 Razzin Ruzzi | Art Riesgo | GrP |
| 25 Chrometics | Rhonda Davis | CBT | 102 Red Limo | Justin Treasure | Boi |
| 26 Classic Baby | Dan Brinkerhoff | CBT | 103 Red Seattle | Karen Haverty | GrP |
| 27 Classic Delini | Justin Treasure | Tup | 104 Reds Majestic | Jackie Payton | SrP |
| 28 Classy Be Gone | Clifford Delima | MoF | 105 Relato Del Gato | Keith Bennett | Tup |
| 29 Coalcango | Karen Haverty | GrP | 106 Requesto | Keith Bennett | Boi |
| 30 Cosmic Collision | Clifford Delima | PrM | 107 Rhythmic Stitches | Art Riesgo | GrP |
| 31 Cot Ty | Bryce Gale | CBT | 108 Rhythmic Sunrise | Sondra Gabriel | Grp |
| 32 Courageousbull | Clarence Courtright | GrP | 109 Riverruns Thruit | Karen Haverty | GrP |
| 33 Coyote Kiot | Fred Costa | Til | 110 Romantic Wager | Troy Bainum | Tup |
| 34 Delineate | Fred Costa | EmD | 111 Roosterado | Dan Morgan | Tup |
| 35 Dictation | Gary Greiner | Yav | 112 Royal Justice | Dan Morgan | Tup |
| 36 Eager Pharisien | Clifford Delima | PrM | 113 Royal Ray | Karen Haverty | GrP |
| 37 Elite Express | W.R. Whitehouse | Tup | 114 Sanfran | Mark Rheinford | Tup |
| 38 Family Operator | W.R. Whitehouse | Tup | 115 Say Dubai Bye | Dennis Ekins (Tobler) | CBT |
| 39 Fifty Six Paydays | Rhonda Davis | CBT | 116 Seattle Gig | Leonard Espinoza | Yav |
| 40 Flashy Victor | W.R. Whitehouse | Yav | 117 Shadow Raider | Cliff Delima | PrM |
| 41 Fleet Victory | Rene Glass | PM | 118 Share Your Bottle | Justin Treasure | Tup |
| 42 Flying Supercon | Dan Morgan | Tup | 119 She's All Fired Up | Clarence Courtright | ID |
| 43 For Caper | James Davis | Ril | 120 Sister Genevieve | Keith Bennett | Tup |
| 44 Forceful Way | Fred Costa | EmD | 121 Snowbound Tiger | Ron White | PM |
| 45 Free Brush | Keith Bennett | Tup | 122 Soccer Dan | Mark Rheinford | Tup |
| 46 Gina Lolo | Karen Haverty | GrP | 123 Society Success | Justin Treasure | Boi |
| 47 Gold Bankers Gold | Troy Bainum | Tup | 124 Sports Tour | Troy Bainum | Tup |
| 48 Gonif | Fred Costa | EmD | 125 Squeeze Pleeze | Dan Brinkerhoff | Tup |
| 49 Gypsy Jazz | Justin Treasure | Boi | 126 Star Of Dubai | Dennis Ekins (Tobler) | CBT |
| 50 Habanero Hot | Justin Treasure | Boi | 127 Stay On The Line | Karen Haverty | GrP |
| 51 Haint No Stoppin Me | Sondra Gabriel | Grp | 128 Stews Stylin Cait | Leonard Espinoza | Tup |
| 52 Hammett Star | Justin Treasure | Tup | 129 Stormy Jewels | Dan Brinkerhoff | CBT |
| 53 Heavenly Plan | Troy Bainum | Tup | 130 Super Starbrite | Dan Morgan | Tup |
| 54 Hedge Fund Harry | Keith Bennett | Tup | 131 Swiss Z | Harry Nelson | MoF |
| 55 He's Got Magic | Justin Treasure | Boi | 132 Talking Guns | Clifford Delima | PrM |
| 56 High Ho Super | Dan Morgan | Tup | 133 Tex X | Mark Rheinford | Tup |
| 57 Hollysmorningstar | Justin Treasure | Tup | 134 The Wiser Tiger | Keith Bennett | Tup |
| 58 How Bout Osvaldo | Dan Brinkerhoff | ArP | 135 Think Gold | Dan Brinkerhoff | CBT |
| 59 Ice Fantasy | Harry Nelson | Yav | 136 Thunder Bebe | Jackie Payton | NM |
| 60 In Love With Loot | Art Riesgo | GrP | 137 Toll Free | Troy Bainum | Yav |
| 61 Irish Yodeler | Clifford Delima | PrM | 138 Top of the Morning | Keith Bennett | Tup |
| 62 Jan's Au Lait | Lance Wilson | Tup | 139 Touchdown USC | Karen Haverty | GrP |
| 63 Jettin Jove | Leonard Espinoza | MoF | 140 Tuffact'n | Dan Morgan | Tup |
| 64 Joe's Cannon | Keith Bennett | Boi | 141 Tuneorific | Troy Bainum | Tup |
| 65 Kadie In Charge | Justin Treasure | Boi | 142 Turkatune | Gary Greiner (Own) | Tup |
| 66 King's County | Troy Bainum | Tup | 143 Twentythreejaybird | Clifford Delima | PrM |
| 67 Kingsgeneralissimo | Richard Rennie | ArP | 144 Two Timin Man | Dan Brinkerhoff | CBT |
| 68 Lady's Royal Slew | Harry Nelson | FS | 145 Twomillthrill | Keith Bennett | Tup |
| 69 Lakota | Gary Greiner | Yav | 146 Unusual Beat | Clifford Delima | PrM |
| 70 Larkens Pride | Fred Costa | EmD | 147 Via Tahoe | Harry Nelson | MoF |
| 71 Les's Legacy | Mark Rheinford | Tup | 148 Wan Too Free | Fred Costa | EmD |
| 72 Linda's Image | Troy Bainum | SrP | 149 Watch Me Go Byebye | Fred Costa | Tup |
| 73 Lisa's Kiss | Leonard Espinoza | Tup | 150 Wise'n Me Up | Clifford Delima | PrM |
| 74 Long Route Home | Karen Haverty | GrP | 151 XX Rated | Karen Haverty | Yav |
| 75 Looks Lika Fish | Kenneth Fields | Til | 152 Yankee Fighter | Harry Nelson | DG |
| 76 Lorna Dare | Troy Bainum | Tup | 153 Zal's Pal | Troy Bainum | Tup |
| 77 Magic Amado | Bryce Gale | AsD | 154 Zango | Keith Bennett | Tup |



2006 THOROUGHBRED RECRUITMENT

Results of CARF Program to Increase Field Size

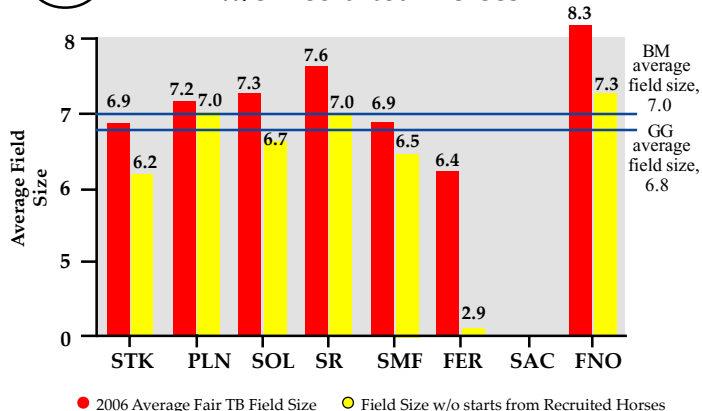
The Fair Out-of-State Recruitment Program, administered by the California Authority of Racing Fairs, pays \$300 to every horse that travels 600 or more miles to start on the Northern California Fair Circuit.

- **2006 Total Recruitment Costs - \$67,857**
2006 Relocation Fees Paid - \$54,600
Nuner of Horses Paid - 182 (+15%)
Number of Starts - 443 (+0%)
- **Number of Starts by Recruited Horses, by Fair:**
Stockton - 51
Pleasanton - 27
Vallejo - 52
Santa Rosa - 57
San Mateo - 38
Ferndale - 152
Sacramento - Harness Meet Conducted in 2005
Fresno - 66
- **Number of Starts by State Recruited From:**
Oregon - 147 (+81%)
Arizona - 136 (-44%)*
Idaho - 52 (+44%)
New Mexico - 31 (+100%)
Utah - 64 (+64%)
Washington - 6 (-50%)
Other - 7
- **Leading Trainers of Recruited Horses (by starts):**
Hill, J. (OR) - 43
Homer, J. (ID) - 40
Hanford, P. (AZ) - 37
Haverty, K. (OR) - 29
Payton, J. (NM) - 26
Morgan, D. (AZ) - 22
Bennett, K. (AZ) - 21
Courtright, C. (OR) - 20

* In 2005, Arizona trainer Michael Lenzini's horses contributed 113 starts to the Fair Circuit. In Fall 2005, Mr. Lenzini decided to base his stable in Northern California and did not qualify for relocation fees in 2006.

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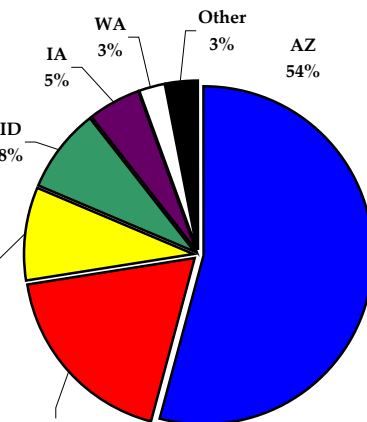
2006 Average Fair Field Size w/o Recruited Horses



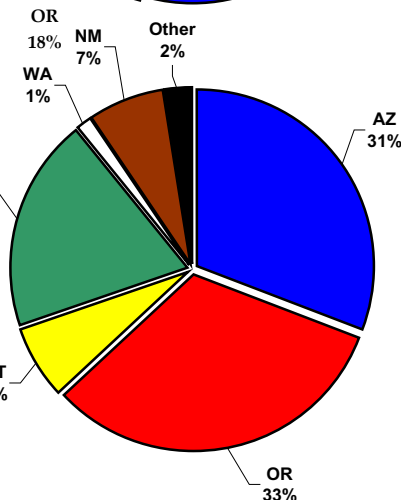
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Where did out-of-state horses come from in 2005? Did the trend continue in 2006?

In 2005, CARF recruitment efforts expanded to Oregon. The resulting increase of Oregon horsemen helped the Fairs become less dependent on one region for its horse supply. (Arizona).



In 2006, the number of starts by out-of-state horses remained level, while the states they were recruited from continued to diversify.



1. Statistics from CHRIMS Runners Report & CARF Out-of-State Starts.
2. Statistics from CARF Paymaster Reports & CFSA Relocation Costs.

2005 THOROUGHBRED RECRUITMENT

Results of CARF Program to Increase Field Size

The Fair Out-of-State Recruitment Program, administered by the California Authority of Racing Fairs, pays \$200 to every horse that travels 600 or more miles to start on the Northern California Fair Circuit. The popularity continues to grow with participation increasing every year since its inception.

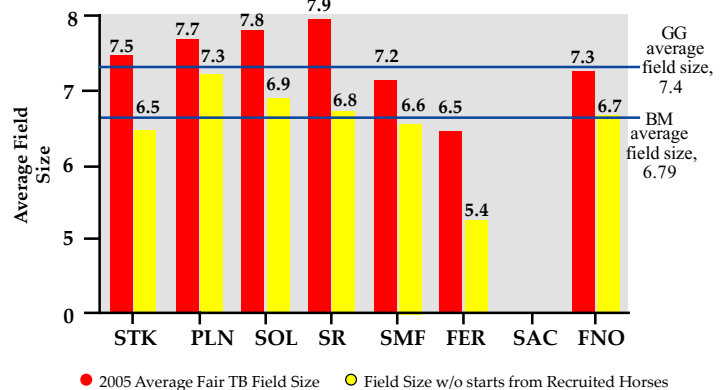
- **2005 Total Recruitment Costs - \$43,048.59**
2005 Relocation Fees Paid - \$31,400
Number of Horses Paid - 157 (+17%)
Number of Starts - 445 (-1%)*12 Fewer Race Days
- **Number of Starts by Recruited Horses, by Fair:**
Stockton - 79 (-10%)
Pleasanton - 36 (+64%)
Vallejo - 86 (-7%)
Santa Rosa - 106 (+46%)
San Mateo - 53 (+74%)
Ferndale - 48 (+71%)
Sacramento - Harness Meet Conducted in 2005
Fresno - 37 (+6%)
- **Number of Starts by State Recruited From:**
Arizona - 241 (-28%)
Oregon - 81 (+145%)
Utah - 39 (+3%)
Idaho - 36 (+227%)
Iowa - 22 (+210%)
Washington - 12 (+20%)
Other - 13 (NM, CAN, WY, KY, TX)
- **Leading Trainers of Recruited Horses (by starts):**
Lenzini, M. (AZ) - 113 (+8%)
Bainum, T. (AZ) - 49 (+100%)
DeLima, C. (IA) - 28 (+100%)
James, G. (UT) - 26 (+18%)
Truitt, P. (OR) - 23 (+130%)
Hanford, P. (AZ) - 19 (+25%)
Courtright, C. (OR) - 19 (+100%)
White, R. (OR) - 17 (-32%)

Trainers that participated in the program in 2004, but did not start a significant amount of out-of-state horses in 2005 include:

Dennis Hopkins (54 from AZ in 2004), Van Belvoir (22 from AZ in 2004), Lanny Sharp (16 from NM in 2004), Stan Wasson (33 from AZ in 2004) and Jim Weaver (13 from AZ).

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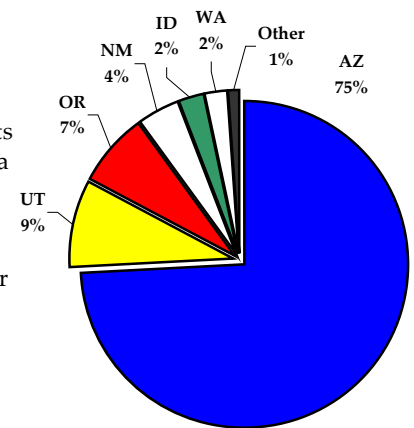
2005 Average Fair Field Size w/o Recruited Horses



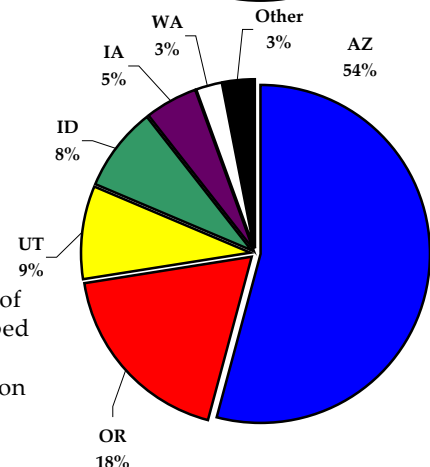
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Where did out-of-state horses come from in 2004? Did the trend continue in 2005?

In 2004, recruiting efforts were focused on Arizona horsemen. As a result, horses from Arizona made up 75% of all out-of-state starts on the Fair Circuit.



In 2005, CARF recruitment efforts expanded to Oregon. The resulting increase of Oregon horsemen helped the Fairs become less dependent on one region for its horse supply. (Arizona).



1. Statistics from CHRIMS Runners Report & CARF Out-of-State Starts.
2. Statistics from CARF Paymaster Reports & CFSA Relocation Costs.

2004 Thoroughbred Recruitment

Results of CARF Program to Increase Field Size

- **2004 Total Recruitment Costs - \$31,538**
2004 Relocation Fees Paid - \$26,800
Number of Horses Paid - 134
Number of Starts - 451

- **Number of Starts by Recruited Horse, by Fair:**

Stockton - 88
Pleasanton - 22
Vallejo - 92
Santa Rosa - 72
San Mateo - 31
Ferndale - 28
Sacramento - 83
Fresno - 35

- **Number of Starts by State Recruited From:**

Arizona - 335
Utah - 38
Oregon - 33
New Mexico - 19
Idaho - 11
Washington - 10
Other - 5

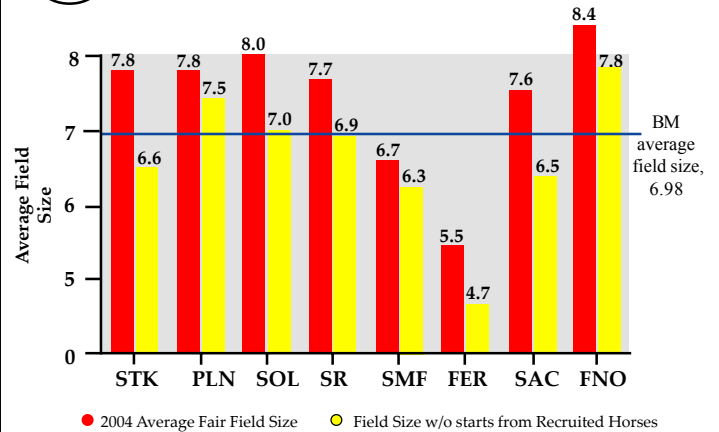
- **Leading Trainers of Recruited Horses (by starts):**

Lenzini, M. (AZ) - 105
Hopkins, D. (AZ) - 54
Wasson, S. (AZ) - 33
Chavez, F. (AZ) - 29
White, R. (AZ) - 25
Haverty, K. (AZ) - 23
James, G. (UT) - 22
Belvoir, V. (AZ) - 22
Sharp, L. (NM) - 16
Hanford, P. (AZ) - 15
Weaver, J. (AZ) - 13
Mills, D. (AZ) - 13
Whitehouse, W. (AZ) - 11
Truitt, P. (OR) - 10
Shuldberg, B. (AZ) - 10
Bennett, K. (AZ) - 8
Other - 42

The Fair Out-of-State Recruitment Program, administered by the California Authority of Racing Fairs, pays \$200 to every horse that travels 600 or more miles to start on the Northern California Fair Circuit. The popularity of the program continues to grow with participation increasing every year since the program's inception.

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2004 Average Fair Field Size w/o Recruited Horses



1. Field size is a problem in California. Without horses recruited from out-of-state, the **average Thoroughbred field size on the Fair circuit would be smaller**. The trend closely resembles the average field size of the **Bay Meadows spring meet (6.98)**, which runs just before the Fair.

Examples:

Recruitment efforts brought 92 out-of-state starters to the Solano County Fair. Without those starters, the **average Thoroughbred field size at the Vallejo would have dropped from 8.0 to 7.0**. This trend continued at the California State Fair where the average Thoroughbred field size was 7.6. **Without out-of-state starters, the average field size would have been 6.5.**