

1776 Tribute Road, Suite 205 Sacramento, CA 95815 Office: 916.927.7223 Fax: 916.263.3341 www.calfairs.com

# NOTICE CALIFORNIA AUTHORITY OF RACING FAIRS LIVE RACING COMMITTEE MEETING JOHN ALKIRE, CHAIR 3:30 P.M., WEDNESDAY NOVEMBER 17<sup>TH</sup>, 2010

Notice is hereby given that a meeting of the California Authority of Racing Fairs Board of Directors will commence at 3:30 p.m., Wednesday November 17<sup>th</sup>, 2010. The meeting will be held at the Marriot Courtyard located at 1782 Tribute Road, Sacramento, California 95815.



a California joint powers agency

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# AGENDA CALIFORNIA AUTHORITY OF RACING FAIRS LIVE RACING COMMITTEE MEETING JOHN ALKIRE, CHAIR 3:30 P.M., WEDNESDAY NOVEMBER 17<sup>th</sup>, 2010

Notice is hereby given that a meeting of the California Authority of Racing Fairs' Board of Directors will commence at 3:30 pm., Wednesday November 17<sup>th</sup>, 2010. The meeting will be held at the Marriot Courtyard located at 1782 Tribute Road, Sacramento, California 95815.

#### **AGENDA**

- I. Date, time and location of next meeting.
- II. Approval of minutes.
- III. Report, discussion and action, if any, on legislative matters.
- IV. Report, discussion and action, if any, on racing dates for 2011 and beyond.
- V. Discussion and action, if any, on replacement revenues to Fairs that reduce or discontinue live horse racing dates.
- VI. Executive Director's Report

## CALIFORNIA AUTHORITY OF RACING FAIRS Live Racing Committee Tuesday, October 19, 2010

#### **MINUTES**

A teleconference meeting of the California Authority of Racing Fairs Live Racing Committee was held at 11:00 A.M., Tuesday, October 19, 2010. The meeting was hosted at the California Authority of Racing Fairs board room located at 1776 Tribute Road, Suite 205, Sacramento, California.

CARF Live Racing Committee members joining by conference call: John Alkire, Norb Bartosik, Mike Paluszak, Rick Pickering, Tawny Tesconi and Stuart Titus.

Staff and Guests attending: Christopher Korby, Larry Swartzlander, Heather Haviland, Amelia White and Raechelle Gibbons. Joining by conference call: Vince Agnifili, Chris Carpenter, Mike Treacy, Rebecca Desmond, Lisa Drury and Louie Brown.

**Agenda Item 1 – Date, Time and Location of Next Meeting.** The next CARF Board & Live Racing Committee meetings will be scheduled with the WFA Fall Managers Conference, TBD.

**Agenda Item 2 – Approval of Minutes.** Mr. Pickering moved to approve the meeting minutes as amended. Mr. Paluszak seconded, unanimously approved.

**Agenda Item 3 – Report, Discussion and Action, if any, on Legislative Matters.** Mr. Brown reported that the state budget was finally adopted 100 days late. In January, an emergency fiscal session will most likely be called to address the second-half budget deficit.

The Governor signed SB 1072 (Calderon) and AB 2414 (Perez). The CHRB has until 2012 to move through the regulatory process to guide the implementation of exchange wagering.

In Fair related news, during the budget debate there was discussion of attaching a bill to the budget that would allow the state to sell the San Diego County Fairgrounds to the city of Del Mar. Opposition to the effort ensured the sale was not considered as part of this budget process, but the issue will most likely come up again in the coming year.

**Agenda Item 4 – Report on Recent Appointments to the CHRB.** Chairman Keith Brackpool, Vice Chairman David Israel, Commissioner Richard Roseburg and Commissioner Bo Derek received Senate confirmation of their appointments or reappointments to the California Horse Racing Board on Thursday, October 7, 2010.

Agenda Item 5 – Report, Discussion and Action, if any, regarding Proposed Changes to Uplink Services from Roberts Communication Network. Mr. Korby reported that Roberts Communications Network has launched a new content delivery network (RTN) as part of a partnership with DISH network to distribute state of the art content through a variety of display screens including televisions, computers, mobile devices and kiosks. Roberts and DISH Network will be coordinating the distribution of equipment and installation at all satellite wagering facilities.

Norby Bartosik joined the call.

Agenda Item 6 – Discussion and Action, if any, on Racing Dates for 2011 and Beyond. Mr. Korby reported that the 2011 CARF calendar previously approved by the Live Racing Committee was presented at the September 23, 2010 CHRB meeting. The other Northern California stakeholders proposed their own calendar with changes in June and September.

The CHRB assigned one week of racing for Stockton in June. The September dates that had been proposed by CARF were met with opposition from Del Mar and all other Northern California stakeholders. The Board will consider alternative dates for Stockton in 2012. The rest of the calendar was accepted without opposition.

The CHRB determined that Ferndale will run simultaneously with Santa Rosa August 12-14. Ferndale will run as the sole Northern California signal August 17-18 and will run overlapped with Golden Gate Fields August 19-21. On Friday, August 19, Ferndale and Golden Gate Fields will split commissions 50/50.

Mr. Alkire stated that he was proud of Mr. Titus and the Humboldt County Fair Board for working with the industry to come to a resolve that was agreeable to everyone. Mr. Titus noted that Ferndale agreed to the compromise with some reluctance and still believes that to be successful the Humboldt County Fair needs to work towards completely unoverlapped race dates.

Mr. Pickering stated that the Alameda County Fair did not have enough financial information to commit to a three-week spring 2011 meet considering the state of the economy and the lack of sufficient time for appropriate planning. Pleasanton is very interested in a 2012 spring meet and would like to initiate those conversations as soon as possible.

Mr. Korby encouraged the Live Racing Committee to consider planning now for 2012.

Agenda Item 7 – Discussion and Action, if any, on Funding Allocations from CDFA Division of Fairs and Expositions for FY 2010-11 and Beyond. Mr. Korby reported that CARF

staff will meeting tomorrow with F&E staff to discuss the new procedures/protocols that will govern funding allocations coming from F&E to CARF.

Mr. Treacy reported that F&E is no longer going to be able to accept LOUs and MOUs from any of the three JPAs as requests for project funding. Instead, a contractual procedure will be implemented.

Due to changes at F&E, Mr. Treacy would like to schedule monthly JPA meetings to endure Fair requests are properly addresses and funds are properly dispensed.

Mr. Treacy reported that in regards to funding allocated in previous years, there is \$5.7 million dedicated to CARF for racetrack preparation, equipments replacement, satellite wagering facility improvements, facility upgrades, etc. If those funds are not spent or encumbered very soon, they will most likely revert back to F&E. The interest in any F&E fund accounts will be retrieved and sent back to F&E.

Mr. Treacy reported that the FY 2010-11 Expenditure Plan was revised hours before the budget was approved by the Legislature. The revised plan with changes will be presented at the November 2, 2010 CFA Board of Director's Meeting. The revised plan includes the CARF allocations as they were initially requested.

Mr. Brown stated there have been a number of divisions at CDFA that have been going through internal audits. Fairs are facing a new world with government accounting procedures and General Fund allocations. It will take time to adjust to the transition. Mr. Treacy and his team have done a good job of standing up for the Fair community and letting the auditors know that these are unique functions that serve unique communities and there needs to be as little disruption as possible made to those activities.

Agenda Item 8 – Discussion and Action, if any, regarding Replacement Revenues for Solano and San Joaquin County Fair. Mr. Paluszak reported that since the committee has been inactive during summer racing, he wanted the group to revisit the discussions from earlier in the year regarding replacement revenue for Vallejo and Stockton. Specifically, Mr. Paluszak asked if he needed to make a formal request to secure funding from the pool of license fee monies generated to the 1% fund at F&E, as was done in with FY-2008-09 monies.

Mr. Treacy stated that the use of the 1% monies for this purpose was not in the current Expenditure Plan. Mr. Treacy's understanding was that for one year F&E would assist Vallejo and Stockton from the 1% fund and after that time the CARF membership would find a way within their own means to serve the shortfall in the future.

Mr. Korby and Mr. Alkire stated that there were discussions to that effect but a resolution was never reached and it was never verbalized that the use of the 1% funds was a one-time only allocation.

Mr. Korby asked Mr. Paluszak to draft a letter to the CARF Board of Directors and Live Racing Committee for discussion at the next meeting.

**Agenda Item 9 – Financials.** Ms. Tesconi asked if the meeting of CARF staff and Fair financial officers had been scheduled. Mr. Korby stated that the meeting had not yet been scheduled.

**Agenda Item 10 – Executive Director's Report**. Mr. Korby reported that the California racing industry is working to form one simulcast coordinator team to implement the 2% increase in takeout from the simulcast contracts, which are negotiated one contract at a time by each association. A coordinated effort in establishing these contracts will ensure continuity and the highest possible return in revenue. Since the increase will most directly affect horsemen, they are being asked to share in the cost.

Mr. Korby reported that there was an incident closing day of the Fresno meet during which the Fresno Police Department and CHRB Investigators found alcohol in the jockey's quarters. The concessionaire responsible for providing food to the jockeys was immediately removed from the grounds and will be terminated. The starting gate crew was also tested, and two of the four tested were legally intoxicated. Steps will be taken to increase inspections and testing in 2011.

Respectfully submitted, Heather Haviland



November 12, 2010

Board of Directors California Authority of Racing Fairs 1776 Tribute Rd. Sacramento, CA

Dear Board Members,

During the last meeting of the CARF Board via teleconference on October 19, 2010, the topic of replacement revenue for fairs discontinuing or reducing live horse, specifically the Solano County Fair, was discussed with regard to 2011. At that time, I was asked to provide a written request for 2011 replacement revenues.

Following months of discussions by the sub-committee established to determine how the amount of replacement revenues and the source of those revenues, the CARF Board unanimously approved a recommendation by the Live Racing Committee to 1) Table discussion of the "Agreement - Consolidation of Racing Dates and Payment of Replacement Revenues (DRAFT Agreement as of March 23, 2010" as presented, and 2) Authorize the Executive Director to establish a new agreement with the Division of Fairs and Expositions, Solano County Fair and San Joaquin County Fair based on funding from license fee revenues pledged from F&E for a one-year term, as an interim plan.

Although the sub-committee had worked diligently to reach consensus on an agreeable formula by which replacement revenues would be determined, it was unable to reach consensus on the source of those funds to the satisfaction of all parties as outlined in the "DRAFT Agreement as of March 23, 2010" in its entirety. Since that time the Solano County Fair received replacement revenues from the Division of F&E based on the formula agreed to by all parties, and further discussions of a long-term agreement for replacement revenues in subsequent years suspended until the 2010 fair racing season concluded.

With the 2010 fair racing season concluded and the 2011 racing calendar determined, it is time to resume the conversation with respect to replacement revenues for 2011 and beyond. Please consider this to be the written request that the Board asked for during its October 19, 2010 meeting via teleconference to respectfully request that the Board:

- 1. Provide the Solano County Fair assurance of replacement revenue for 2011 for discontinuing live racing in the amount of \$414,088, based on the formula agreed to and used as the basis for replacement revenue in 2010 applying a factor of 14% decline in 2010; and
- 2. Provide the Solano County Fair with a written agreement for the duration of the replacement revenue period through 2016, based on the formula agreed to and used as the basis for replacement revenue in 2010, and specifying the source of those funds.

Thank you in advance for your consideration of this request. I look forward to discussing it and reaching consensus on unresolved issues soon, so that the Solano County Fair can turn more of its attention to long-term planning without live racing.

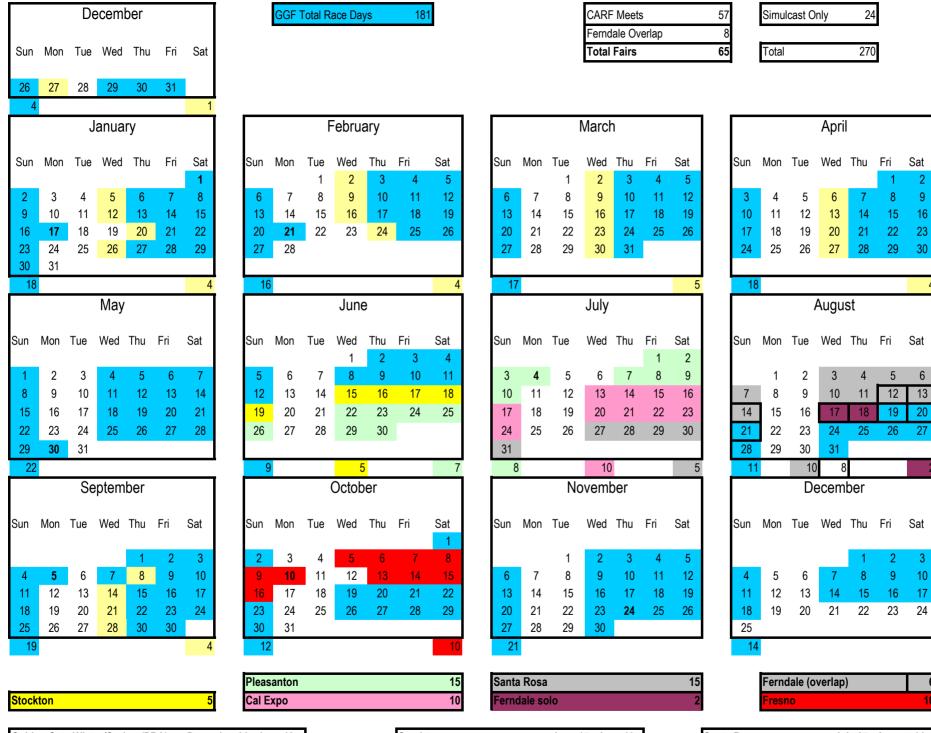
Sincerely,

Solano County Fair Association

Michael A. Paluszak

General Manager

### 2011 Northern California Racing Dates-As sent to CHRB Oct 7, 2010



Golden Gate Winter/Spring (PRA)	December 26 - June 12
Golden Gate Summer (LATC)	August 17 - October 2
Golden Gate Fall (LATC)	October 19 - December 18

Stockton	June 15 - June 19
Pleasanton	June 22 - July 10
Cal Expo	July 13 - 24

Santa Rosa	July 27 - August 14
erndale (overlap)	August 12 - 21
resno	October 5 - 16

#### California Authority of Racing Fairs Agency Income Statement September 30, 2010

	2008 Year End Actual	2009 Year End Actual	2008 YTD Actual	2009 YTD Actual	2010 YTD Actual	2010 Annual Budget	2010 Budget Variance	2010 % Budget
Revenue:							,	
Other Revenue	12,384	148	964	30	60	500	(440)	12%
Interest Income	96,705	30,515	33,042	25,449	14,584	30,000	(15,416)	49%
Member Dues	282,520	282,532	218,203	211,899	219,685	292,913	(73,228)	75%
CARF South Programs Admin Fee	29,295	25,351	23,164	19,968	16,913	26,250	(9,337)	64%
CARF Projects Admin Fee	175,639	66,063	150,678	43,956	58,429	195,000	(136,571)	30%
CARF Live Racing Admin Fee	149,334	112,869	108,044	99,621	90,956	136,723	(45,767)	67%
CARF @ Leased Facility Revenue	0	(311,170)	0	162,490	0	0	0	0%
<b>Total Revenue</b>	745,876	206,308	534,095	563,413	400,627	681,386	(280,759)	59%
Expenses:								
Salaries	245,914	226,671	164,584	165,082	163,238	304,423	141,185	54%
Employee Benefits	26,800	23,714	20,746	19,204	13,442	30,000	16,558	45%
Post Retirement Benefits	31,614	666,317	23,694	751,009	25,852	32,896	7,044	79%
Payroll Taxes	12,509	12,487	9,898	9,530	9,405	13,500	4,095	70%
Accounting Costs	16,337	17,209	12,275	13,142	12,655	18,750	6,095	67%
Audit Services	6,188	7,125	5,640	5,250	5,750	6,500	750	88%
Automobile Expense	3,236	435	3,229	435	3,792	4,000	208	95%
Contracted Services	659	543	502	429	6,483	2,000	(4,483)	324%
Depreciation	13,729	13,881	2,034	3,558	3,394	13,500	10,106	25%
Dues & Subscriptions	14,388	36,048	10,918	22,562	9,325	37,000	27,675	25%
Insurance Expense	40,542	37,784	30,096	28,497	27,850	41,000	13,150	68%
Legal Expenses	1,740	11,413	1,740	7,435	16,412	10,000	(6,412)	164%
Legislative Expenses	54,869	53,508	41,440	40,194	36,110	60,000	23,890	60%
Meetings Expense	3,758	5,398	2,741	3,950	2,419	5,000	2,581	48%
Misc. (Ag Day Sponsor)	204	2,482	194	2,419	2,010	2,500	490	80%
Office Supplies	19,576	23,754	15,085	19,018	20,741	20,000	(741)	104%
Postage & Shipping	4,343	5,987	3,170	5,066	2,114	6,000	3,886	35%
Rent (Tribute Road)	39,413	38,916	26,827	28,980	29,323	39,744	10,421	74%
Repairs & Maintenance	0	0	0	0	674	1,000	326	67%
Telephone Expense	8,132	7,390	5,306	5,430	6,984	10,000	3,016	70%
Training	0	0	0	0	895	2,500	1,605	36%
Travel Expense	23,216	25,280	19,761	20,015	20,683	27,500	6,817	75%
<b>Total Expenses</b>	567,165	1,216,340	399,881	1,151,207	419,553	687,813	268,260	61%
Agency Income (Loss)	178,712	(1,010,031)	134,214	(587,794)	(18,927)	(6,427)	(12,500)	
Southern Program Income (Loss)	9,592	7,142	6,785	5,507	3,994	5,250	(19,930)	
<b>Total Balance Sheet Net Income (Loss)</b>	188,304	(1,002,890)	140,999	(582,287)	(14,933)	(1,177)	(32,430)	
Total Restricted Reserves CARF @								
Leased Facility	0	0	0	0	0	0	0	

### California Authority of Racing Fairs Southern Region Income Statement September 30, 2010

	2008	2009	2008	2009	2010	2010	2010	2010
	Year End	Year End	YTD	YTD	YTD	Annual	Budget	% Budget
	Actual	Actual	Actual	Actual	Actual	Budget	Variance	
<b>Program Revenue:</b>								
Program Sales	397,688	343,634	308,852	266,246	205,508	350,000	(144,492)	59%
Other Revenue	0	0	0	0	0	0	0	0%
Royalties/Fees Due Host	(358,703)	(311,141)	(278,805)	(240,772)	(184,601)	(318,500)	133,899	58%
<b>Total Revenue</b>	38,985	32,493	30,047	25,475	20,907	31,500	(10,593)	66%
Expenses:								
Legal Expenses	0	0	0	0	0	0	0	0%
Meetings Expense	98	0	98	0	0	0	0	0%
Misc Exp.(Storage)	0	0	0	0	0	0	0	0%
Office Supplies	0	0	0	0	0	0	0	0%
Paper Expense	0	0	0	0	0	0	0	0%
Postage & Shipping	0	0	0	0	0	0	0	0%
Printing Supplies	0	0	0	0	0	0	0	0%
Rent & Utility Expenses	0	0	0	0	0	0	0	0%
Repairs & Maintenance	0	0	0	0	0	0	0	0%
Telephone Expense	0	0	0	0	0	0	0	0%
Travel Expense	0	0	0	0	0	0	0	0%
<b>Total Expenses</b>	98	0	98	0	0	0	0	0%
Operating Income (Loss)	38,887	32,493	29,949	25,475	20,907	31,500	(10,593)	66%
CARF Admin Fee	29,295	25,351	23,164	19,968	16,913	26,250	9,337	64%
Rebate Income (Loss)	9,592	7,142	6,785	5,507	3,994	5,250	(19,930)	76%

#### California Authority of Racing Fairs Project Management Income Statement September 30, 2010

	2008	2009	2008	2009	2010	2010	2010	2010
	Year End	Year End	YTD	YTD	YTD	Annual	Budget	% Budget
	Actual	Actual	Actual	Actual	Actual	Budget	Variance	
Revenue:								
CARF Admin Fee	175,639	66,063	150,678	43,988	58,429	195,000	(136,571)	30%
Project Management	67,608	79,199	43,726	56,509	57,756	77,191	(19,435)	75%
<b>Total Revenue</b>	243,247	145,262	194,404	100,498	116,185	272,191	(156,006)	43%
Expenses:								
Salaries Expense	49,043	58,723	30,042	39,992	41,439	56,341	14,902	74%
Employee Benefits	6,150	7,287	4,000	6,328	6,294	8,000	1,706	79%
Payroll Taxes	2,204	2,832	1,490	2,113	2,200	3,000	800	73%
Accounting Costs	6,500	6,500	4,875	4,875	4,875	8,000	3,125	61%
Audit Services	2,475	2,550	2,256	2,100	2,300	0	(2,300)	0%
Automobile Expense	0	0	0	0	0	0	0	0%
Contracted Services	0	0	0	0	0	0	0	0%
Telephone Expense	678	708	505	534	580	1,000	420	58%
Travel Expense	0	42	0	42	68	250	182	27%
Misc. Storage	558	558	558	558	0	600	600	0%
<b>Total Expenses</b>	67,608	79,199	43,726	56,541	57,756	77,191	19,435	75%
CARF Admin Fee	175,639	66,063	150,678	43,956	58,429	195,000	136,571	30%

#### California Authority of Racing Fairs Live Racing Income Statement September 30, 2010

Change Fund Admin Fee   46.470   17.065   26.751   15.435   10.014   20.00   (9.986)   50.86   50.8		2008 Year End Actual	2009 Year End Actual	2008 YTD Actual	2009 YTD Actual	2010 YTD Actual	2010 Annual Budget	2010 Budget Variance	2010 % Budget
Change Fund Admin Fee         46,470         17,065         26,751         15,435         19,014         20,000         9,986         50%           Racing Fairs Admin Fee         80,538         74,561         59,222         62,186         88,942         94,723         33,781         62%           Supplemental Purses Admin Fee         22,000         22,000         22,000         22,000         29,000         29,000         29,000         29,000         20,000         100%           NCOTWINC Reimbursement         1,755,51         1,928         297,317         972,070         94,545         1,029,71         468,517         63%           Advertising Revenue         5,010         4,100         0         4,550         4,000         513,734         64%           Expenser         101         1,227,737         1,206         29,731         972,070         918,960         1,32,694         513,734         64%           Expenser         2         201,982         230,562         126,491         158,175         171,271         227,483         56,212         75%           Expenser         4         10,160         41,272         29,464         158,175         171,271         227,483         56,212         75%	Revenues:	1100001	1100441	1101441	1100001	1100001	Dauger	, uriunee	
Racing Fairs Admin Fee         80,538         74,501         59,222         22,185         58,942         94,723         (35,781)         62%           Supplemental Purses Admin Fee         22,000         22,000         22,000         22,000         22,000         22,000         20,000         100%           NCOTWINC Reimbursement         1,074,554         1,059,854         790,344         839,349         794,854         1,260,277         63%           Advertising Revenue         1,074,557         1,050,680         927,317         972,070         918,960         1,32,694         (513,734)         64%           Expenses:         2         201,995         230,562         126,444         158,175         171,271         227,483         56,212         75%           Salaries         201,995         230,562         126,444         158,175         171,271         227,483         56,212         75%           Employee Benefits         40,160         44,792         29,464         34,392         3,003         340,000         10,997         76%           Payroll Taxes         10,824         11,877         8,148         9,188         9,849         13,500         3,651         73%           Local English         16,058		46.470	17.065	26.751	15.435	10.014	20.000	(9.986)	50%
Supplemental Purses Admin Fee         22,000         22,000         22,000         22,000         20,000         0         100% No.           NCOTFWINC Reinbursement         1,074,554         1,059,854         790,344         839,349         794,454         1,262,971         468,517         63%           Advertising Revenue         5,010         4,100         0         4,100         18,000         4,500         45,500         4,500         63%           Expenses:         201,957         3,205         20,562         126,444         158,175         171,271         227,830         56,212         75%           Expenses:         201,995         230,562         126,494         158,175         171,271         227,833         56,212         75%           Payroll Taxes         40,160         41,877         8,148         9,188         9,849         13,500         3,651         73%           Accounting Costs         42,250         52,250         31,687         31,687         31,687         48,000         16,131         68,03           Audif Services         10,88         16,555         14,64         13,659         31,687         31,687         31,687         31,600         30,00         30         00         00<	•								
No   No   No   No   No   No   No   No	•								
Ream   Paris Reimbursement   1,074,554   1,09,854   790,344   839,344   794,541   1,262,971   468,517   63%   Advertising Revenue   1,257,573   1,206,580   927,317   72,070   918,960   1,325,694   131,734   64%   75%   7									
Total   Solio   Soli									
Table   1,257,573   1,206,580   927,317   972,070   918,960   1,432,694   (513,734)   64%   Expenses:									
Expenses									
Salaries         201,995         230,562         126,494         158,175         171,271         227,483         56,212         75%           Employee Benefits         40,160         44,792         29,464         34,392         35,003         46,000         10,997         76%           Payroll Taxes         10,824         11,877         8,148         9,188         9,849         13,500         3.651         73%           Accounting Costs         42,250         52,250         31,687         31,687         31,687         48,000         16,313         66%           Audit Services         16,088         16,575         14,664         13,650         23,698         16,088         7,610         147%           Automobile Expense         742         1,182         742         145         37,03         5,100         1,397         73%           Depreciation         0		, ,	, ,		,,,,,,,		, - ,	( )	
Employee Benefits	Expenses:								
Payroll Taxes	Salaries	201,995	230,562	126,494	158,175	171,271	227,483	56,212	75%
Accounting Costs         42,250         52,250         31,687         31,687         31,687         48,000         16,313         66%           Audit Services         1742         1,182         742         145         3,703         51,000         1,397         73%           Depreciation         0	Employee Benefits	40,160	44,792	29,464	34,392	35,003	46,000	10,997	76%
Audit Services         16,088         16,575         14,664         13,650         23,698         16,088         (7,610)         147%           Automobile Expense         742         1,182         742         145         3,703         5,100         1,397         73%           Depreciation         0	Payroll Taxes	10,824	11,877	8,148	9,188	9,849	13,500	3,651	73%
Automobile Expense         742         1,182         742         145         3,703         5,100         1,397         73%           Depreciation         0	Accounting Costs	42,250	52,250	31,687	31,687	31,687	48,000	16,313	66%
Depreciation         0 <t< td=""><td>Audit Services</td><td>16,088</td><td>16,575</td><td>14,664</td><td>13,650</td><td>23,698</td><td>16,088</td><td>(7,610)</td><td>147%</td></t<>	Audit Services	16,088	16,575	14,664	13,650	23,698	16,088	(7,610)	147%
Dues & Subscriptions, NTRA         13,596         12,286         10,141         6,136         7,582         17,000         9,418         45%           Insurance Expense         0	Automobile Expense	742	1,182	742	145	3,703	5,100	1,397	73%
Insurance Expense	Depreciation	0	0	0	0	0	0	0	0%
Legal Expenses   2,101   0   2,101   0   15,909   10,000   (5,909)   159%   Meetings Expense   1,803   1,111   1,030   587   2,995   5,000   2,005   60%   Misc. Exp (Harness,Storage,Bank fee)   0   58   0   58   1,524   0   (1,524)   00%   Telephone Expense   1,773   3,363   1,083   2,255   2,970   3,000   30   99%   Travel Expense   55,224   45,184   44,407   32,059   21,174   45,000   23,826   47%   Sub-Totals   386,555   419,240   269,961   288,331   327,366   436,171   108,805   75%   Racing Support Services:	Dues & Subscriptions, NTRA	13,596	12,286	10,141	6,136	7,582	17,000	9,418	45%
Meetings Expense         1,803         1,111         1,030         587         2,995         5,000         2,005         60%           Misc. Exp (Harness,Storage,Bank fee)         0         58         0         58         1,524         0         (1,524)         0%           Telephone Expense         1,773         3,363         1,083         2,255         2,970         3,000         30         99%           Travel Expense         55,224         45,184         44,407         32,059         21,174         45,000         23,826         47%           Sub-Totals         386,555         419,240         269,961         288,331         327,366         436,171         108,805         75%           Racing Support Services:         386,755         419,240         269,961         288,331         327,366         436,171         108,805         75%           Racing Support Services:         26,000         26,596         20,500         20,575         17,443         36,800         19,357         47%           Condition Bk/Program Cover         27,509         22,491         25,642         20,398         47,642         30,500         (17,142)         156%           Courier Service (Pgm Distribution)         0         0 </td <td>Insurance Expense</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0%</td>	Insurance Expense	0	0	0	0	0	0	0	0%
Misc. Exp (Harness, Storage, Bank fee)         0         58         0         58         1,524         0         (1,524)         0%           Telephone Expense         1,773         3,363         1,083         2,255         2,970         3,000         30         99%           Travel Expense         55,224         45,184         44,407         32,059         21,174         45,000         23,826         47%           Sub-Totals         386,555         419,240         269,961         288,331         327,366         436,171         108,805         75%           Racing Support Services:         26,000         26,596         20,500         20,575         17,443         36,800         19,357         47%           Condition Bk/Program Cover         27,509         22,491         25,642         20,398         47,642         30,500         107,142         156%           Courier Service (Pgm Distribution)         0 <t< td=""><td>Legal Expenses</td><td>2,101</td><td>0</td><td>2,101</td><td>0</td><td>15,909</td><td>10,000</td><td>(5,909)</td><td>159%</td></t<>	Legal Expenses	2,101	0	2,101	0	15,909	10,000	(5,909)	159%
Telephone Expense	Meetings Expense	1,803	1,111	1,030	587	2,995	5,000	2,005	60%
Travel Expense   55,224   45,184   44,407   32,059   21,174   45,000   23,826   47%   Sub-Totals   386,555   419,240   269,961   288,331   327,366   436,171   108,805   75%   Racing Support Services:	Misc. Exp (Harness, Storage, Bank fee)	0	58	0	58	1,524	0	(1,524)	0%
Sub-Totals         386,555         419,240         269,961         288,331         327,366         436,171         108,805         75%           Racing Support Services:         26,000         26,596         20,500         20,575         17,443         36,800         19,357         47%           Condition Bk/Program Cover         27,509         22,491         25,642         20,398         47,642         30,500         (17,142)         156%           Courier Service (Pgm Distribution)         0	Telephone Expense	1,773	3,363	1,083	2,255	2,970	3,000	30	99%
Racing Support Services:         Announcer         26,000         26,596         20,500         20,575         17,443         36,800         19,357         47%           Condition Bk/Program Cover         27,509         22,491         25,642         20,398         47,642         30,500         (17,142)         156%           Courier Service (Pgm Distribution)         0	Travel Expense	55,224	45,184	44,407	32,059	21,174	45,000	23,826	47%
Announcer         26,000         26,596         20,500         20,575         17,443         36,800         19,357         47%           Condition Bk/Program Cover         27,509         22,491         25,642         20,398         47,642         30,500         (17,142)         156%           Courier Service (Pgm Distribution)         0 <td< td=""><td>Sub-Totals</td><td>386,555</td><td>419,240</td><td>269,961</td><td>288,331</td><td>327,366</td><td>436,171</td><td>108,805</td><td>75%</td></td<>	Sub-Totals	386,555	419,240	269,961	288,331	327,366	436,171	108,805	75%
Condition Bk/Program Cover         27,509         22,491         25,642         20,398         47,642         30,500         (17,142)         156%           Courier Service (Pgm Distribution)         0	Racing Support Services:								
Courier Service (Pgm Distribution)         0	Announcer	26,000	26,596	20,500	20,575	17,443	36,800	19,357	47%
Racing Operations Support         103,242         79,601         87,540         71,588         62,996         105,000         42,004         60%           TC02 Testing         60,010         54,880         38,655         47,310         7,259         72,000         64,741         10%           Marketing         3,225         1,783         1,669         1,629         3,353         20,000         16,647         17%           Network Management         3,105         3,321         2,484         2,498         1,188         6,000         4,812         20%           Paymaster         10,825         20,298         6,566         14,701         6,761         11,500         4,739         59%           Program Production         191,389         178,814         144,371         146,678         114,452         205,000         90,548         56%           Racing Office System         55,840         53,156         37,619         43,126         29,554         68,000         38,446         43%           Recruitment         17,970         22,721         17,970         20,322         28,293         15,000         (13,293)         189%           Jumbo Screen         137,700         125,000         109,650	Condition Bk/Program Cover	27,509	22,491	25,642	20,398	47,642	30,500	(17,142)	156%
TC02 Testing         60,010         54,880         38,655         47,310         7,259         72,000         64,741         10%           Marketing         3,225         1,783         1,669         1,629         3,353         20,000         16,647         17%           Network Management         3,105         3,321         2,484         2,498         1,188         6,000         4,812         20%           Paymaster         10,825         20,298         6,566         14,701         6,761         11,500         4,739         59%           Program Production         191,389         178,814         144,371         146,678         114,452         205,000         90,548         56%           Racing Office System         55,840         53,156         37,619         43,126         29,554         68,000         38,446         43%           Recruitment         17,970         22,721         17,970         20,322         28,293         15,000         (13,293)         189%           Jumbo Screen         137,700         125,000         109,650         125,000         126,250         181,000         54,750         70%           Supplies         15,478         19,158         5,136         9,851	Courier Service (Pgm Distribution)	0	0	0	0	0	0	0	0%
Marketing         3,225         1,783         1,669         1,629         3,353         20,000         16,647         17%           Network Management         3,105         3,321         2,484         2,498         1,188         6,000         4,812         20%           Paymaster         10,825         20,298         6,566         14,701         6,761         11,500         4,739         59%           Program Production         191,389         178,814         144,371         146,678         114,452         205,000         90,548         56%           Racing Office System         55,840         53,156         37,619         43,126         29,554         68,000         38,446         43%           Recruitment         17,970         22,721         17,970         20,322         28,293         15,000         (13,293)         189%           Jumbo Screen         137,700         125,000         109,650         125,000         126,250         181,000         54,750         70%           Supplies         15,478         19,158         5,136         9,851         6,711         20,000         13,289         34%           Tattooing         17,057         20,469         11,984         18,072	Racing Operations Support	103,242	79,601	87,540	71,588	62,996	105,000	42,004	60%
Network Management         3,105         3,321         2,484         2,498         1,188         6,000         4,812         20%           Paymaster         10,825         20,298         6,566         14,701         6,761         11,500         4,739         59%           Program Production         191,389         178,814         144,371         146,678         114,452         205,000         90,548         56%           Racing Office System         55,840         53,156         37,619         43,126         29,554         68,000         38,446         43%           Recruitment         17,970         22,721         17,970         20,322         28,293         15,000         (13,293)         189%           Jumbo Screen         137,700         125,000         109,650         125,000         126,250         181,000         54,750         70%           Supplies         15,478         19,158         5,136         9,851         6,711         20,000         13,289         34%           Tattooing         17,057         20,469         11,984         18,072         9,982         19,000         9,018         53%           Timing/Clocker         21,851         22,430         19,022         19,218	TC02 Testing	60,010	54,880	38,655	47,310	7,259	72,000	64,741	10%
Paymaster         10,825         20,298         6,566         14,701         6,761         11,500         4,739         59%           Program Production         191,389         178,814         144,371         146,678         114,452         205,000         90,548         56%           Racing Office System         55,840         53,156         37,619         43,126         29,554         68,000         38,446         43%           Recruitment         17,970         22,721         17,970         20,322         28,293         15,000         (13,293)         189%           Jumbo Screen         137,700         125,000         109,650         125,000         126,250         181,000         54,750         70%           Supplies         15,478         19,158         5,136         9,851         6,711         20,000         13,289         34%           Tattooing         17,057         20,469         11,984         18,072         9,982         19,000         9,018         53%           Timing/Clocker         21,851         22,430         19,022         19,218         20,018         30,000         9,982         67%           Total Expenses         1,108,239         1,093,711         819,273         <	Marketing	3,225	1,783	1,669	1,629	3,353	20,000	16,647	17%
Program Production         191,389         178,814         144,371         146,678         114,452         205,000         90,548         56%           Racing Office System         55,840         53,156         37,619         43,126         29,554         68,000         38,446         43%           Recruitment         17,970         22,721         17,970         20,322         28,293         15,000         (13,293)         189%           Jumbo Screen         137,700         125,000         109,650         125,000         126,250         181,000         54,750         70%           Supplies         15,478         19,158         5,136         9,851         6,711         20,000         13,289         34%           Tattooing         17,057         20,469         11,984         18,072         9,982         19,000         9,018         53%           Timing/Clocker         21,851         22,430         19,022         19,218         20,018         30,000         9,982         67%           Transportation         2,900         3,465         2,000         3,015         1,650         5,000         3,350         33%           TV Production/Simulcast         27,582         20,288         18,505	Network Management		3,321	2,484		1,188	6,000	4,812	20%
Racing Office System         55,840         53,156         37,619         43,126         29,554         68,000         38,446         43%           Recruitment         17,970         22,721         17,970         20,322         28,293         15,000         (13,293)         189%           Jumbo Screen         137,700         125,000         109,650         125,000         126,250         181,000         54,750         70%           Supplies         15,478         19,158         5,136         9,851         6,711         20,000         13,289         34%           Tattooing         17,057         20,469         11,984         18,072         9,982         19,000         9,018         53%           Timing/Clocker         21,851         22,430         19,022         19,218         20,018         30,000         9,982         67%           Transportation         2,900         3,465         2,000         3,015         1,650         5,000         3,350         33%           TV Production/Simulcast         27,582         20,288         18,505         20,138         17,088         35,000         17,913         49%           Sub-Totals         1,108,239         1,093,711         819,273         8	Paymaster	10,825	20,298	6,566	14,701	6,761	11,500	4,739	59%
Recruitment         17,970         22,721         17,970         20,322         28,293         15,000         (13,293)         189%           Jumbo Screen         137,700         125,000         109,650         125,000         126,250         181,000         54,750         70%           Supplies         15,478         19,158         5,136         9,851         6,711         20,000         13,289         34%           Tattooing         17,057         20,469         11,984         18,072         9,982         19,000         9,018         53%           Timing/Clocker         21,851         22,430         19,022         19,218         20,018         30,000         9,982         67%           Transportation         2,900         3,465         2,000         3,015         1,650         5,000         3,350         33%           TV Production/Simulcast         27,582         20,288         18,505         20,138         17,088         35,000         17,913         49%           Sub-Totals         721,684         674,471         549,311         584,118         500,638         859,800         359,162         58%           Total Expenses         1,108,239         1,093,711         819,273	Program Production	191,389	178,814	144,371	146,678	114,452	205,000	90,548	56%
Jumbo Screen       137,700       125,000       109,650       125,000       126,250       181,000       54,750       70%         Supplies       15,478       19,158       5,136       9,851       6,711       20,000       13,289       34%         Tattooing       17,057       20,469       11,984       18,072       9,982       19,000       9,018       53%         Timing/Clocker       21,851       22,430       19,022       19,218       20,018       30,000       9,982       67%         Transportation       2,900       3,465       2,000       3,015       1,650       5,000       3,350       33%         TV Production/Simulcast       27,582       20,288       18,505       20,138       17,088       35,000       17,913       49%         Sub-Totals       721,684       674,471       549,311       584,118       500,638       859,800       359,162       58%         Total Expenses       1,108,239       1,093,711       819,273       872,449       828,004       1,295,971       467,967       64%	Racing Office System	55,840	53,156	37,619	43,126	29,554	68,000		43%
Supplies         15,478         19,158         5,136         9,851         6,711         20,000         13,289         34%           Tattooing         17,057         20,469         11,984         18,072         9,982         19,000         9,018         53%           Timing/Clocker         21,851         22,430         19,022         19,218         20,018         30,000         9,982         67%           Transportation         2,900         3,465         2,000         3,015         1,650         5,000         3,350         33%           TV Production/Simulcast         27,582         20,288         18,505         20,138         17,088         35,000         17,913         49%           Sub-Totals         721,684         674,471         549,311         584,118         500,638         859,800         359,162         58%           Total Expenses         1,108,239         1,093,711         819,273         872,449         828,004         1,295,971         467,967         64%	Recruitment	17,970	22,721	17,970	20,322	28,293	15,000	(13,293)	189%
Tattooing         17,057         20,469         11,984         18,072         9,982         19,000         9,018         53%           Timing/Clocker         21,851         22,430         19,022         19,218         20,018         30,000         9,982         67%           Transportation         2,900         3,465         2,000         3,015         1,650         5,000         3,350         33%           TV Production/Simulcast         27,582         20,288         18,505         20,138         17,088         35,000         17,913         49%           Sub-Totals         721,684         674,471         549,311         584,118         500,638         859,800         359,162         58%           Total Expenses         1,108,239         1,093,711         819,273         872,449         828,004         1,295,971         467,967         64%	Jumbo Screen	137,700	125,000	109,650	125,000	126,250	181,000	54,750	70%
Timing/Clocker         21,851         22,430         19,022         19,218         20,018         30,000         9,982         67%           Transportation         2,900         3,465         2,000         3,015         1,650         5,000         3,350         33%           TV Production/Simulcast         27,582         20,288         18,505         20,138         17,088         35,000         17,913         49%           Sub-Totals         721,684         674,471         549,311         584,118         500,638         859,800         359,162         58%           Total Expenses         1,108,239         1,093,711         819,273         872,449         828,004         1,295,971         467,967         64%	Supplies	15,478	19,158	5,136	9,851	6,711	20,000	13,289	34%
Transportation         2,900         3,465         2,000         3,015         1,650         5,000         3,350         33%           TV Production/Simulcast         27,582         20,288         18,505         20,138         17,088         35,000         17,913         49%           Sub-Totals         721,684         674,471         549,311         584,118         500,638         859,800         359,162         58%           Total Expenses         1,108,239         1,093,711         819,273         872,449         828,004         1,295,971         467,967         64%	Tattooing	17,057	20,469						
TV Production/Simulcast         27,582         20,288         18,505         20,138         17,088         35,000         17,913         49%           Sub-Totals         721,684         674,471         549,311         584,118         500,638         859,800         359,162         58%           Total Expenses         1,108,239         1,093,711         819,273         872,449         828,004         1,295,971         467,967         64%	Timing/Clocker	21,851					30,000		
Sub-Totals         721,684         674,471         549,311         584,118         500,638         859,800         359,162         58%           Total Expenses         1,108,239         1,093,711         819,273         872,449         828,004         1,295,971         467,967         64%									
<b>Total Expenses</b> 1,108,239 1,093,711 819,273 872,449 828,004 1,295,971 467,967 64%	TV Production/Simulcast	27,582	20,288	18,505	20,138	17,088	35,000	17,913	49%
	Sub-Totals	721,684	674,471	549,311	584,118	500,638	859,800	359,162	58%
<b>CARF Admin Fee</b> 149,334 112,869 108,044 99,621 90,956 136,723 45,767 67%	<b>Total Expenses</b>	1,108,239	1,093,711	819,273	872,449	828,004	1,295,971	467,967	64%
	CARF Admin Fee	149,334	112,869	108,044	99,621	90,956	136,723	45,767	67%

California Authority of Racing Fairs								
CARF @ Leased Facility								
		Septem	ber 30, 201	0				
	2008	2009	2008	2009	2010	2010	2010	2010
	Year End	Year End	YTD	YTD	YTD	Annual	Budget	% Budget
	Actual	Actual	Actual	Actual	Actual	Budget	Variance	
Revenues:								
Commissions - CARF@GG	0	2,859,642	0	1,249,779	0	0	0	0%
Non Wagering Revenue - CARF@GG	0	0	0	0	0	0	0	0%
Total	0	2,859,642	0	1,249,779	0	0	0	0%
Expenses:								
PRA - Labor (Sal,Bene,Tax)	0	96,106	0	41,413	0	0	0	0%
PRA - COGS	0	0	0	0	0	0	0	0%
PRA - Financial Dept. Allocation	0	0	0	0	0	0	0	0%
PRA - Direct Invoices	0	2,998,791	0	1,028,311	0	0	0	0%
CARF Direct Invoices	0	18,531	0	17,564	0	0	0	0%
CARF Billback Allocation	0	57,383	0	0	0	0	0	0%
Sub-Totals	0	3,170,811	0	1,087,289	0	0	0	0%
CARF @ Leased Facility Net Income	0	-311,170	0	162,490	0	0	0	0%

#### CALIFORNIA AUTHORITY OF RACING FAIRS BALANCE SHEET September 30, 2010

#### ASSETS

Current Assets	CURRENT YTD 9/30/10	PRIOR YTD 9/30/09
CASH - LAIF & INVESTMENTS	2,791,705	4,914,479
CASH - OPERATING	23,043	2,464,942
CHECKING - TOC PURSE	249,114	69,212
CHECKING - RACING TRUST	1,928,941	09,212
	4,177,471	4,041,727
MARKETABLE SECURITIES	77,999	
A/R - DUES A/R - PROGRAMS	77,999 70,610	(6,890) 143,857
	435,819	499,871
A/R - RACING FAIRS		•
A/R - F&E/OTHER A/R	1,924,684	107,899
PREPAIDS/DEPOSITS	74,020	67,199
OPEB ASSETS	91,955	12 202 207
Total Current Assets	11,845,360	12,302,297
Fixed Assets		
	4.040	10.006
AUTOMOBILE	4,018	10,906
FURNITURE & EQUIPMENT	2,239	3,259
COMPUTER HARDWARE/SOFTWARE	10,071	13,202
TRACK EQUIPMENT	59,400	89,100
Total Fixed Assets (Net of Depr.)	75,728	116,467
TOTAL ASSETS	11,921,088	12,418,764
LIABILITIES & NET ASSETS		
Current Liabilities		
A/P & WITHHOLDINGS	172,666	822,316
A/P - PROGRAM ROYALTIES TO HOST	67,089	58,678
RACING DISTRIBUTIONS	1,929,344	2,955,727
PURSES	574,070	214,413
TRACK SAFETY/MAINT.	473,004	500,728
INFOTEXT UPGRADE	159,979	158,157
MISC PROJECT FUNDS	0	0
LOU-1 - TIMING/TRACK SURFACE/AREA ENHANC	0	0
LOU-2 - SPECIAL EVENT CENTERS	0	0
LOU-3 - SATELLITE SURVEY/TURF STUDY	0	0
EQUIPMENT REPLACEMENT FUND	1,184,057	1,088,498
LOU-5 - SYMPOSIUM	3,805	4,248
FACILITY IMPROVEMENTS & UPGRADES	517,765	758,864
CAPITAL IMPROVEMENT FUND	2,992,453	1,464,630
Total Current Liabilities		8,026,259
Non-Current Liabilities		· · ·
CHRIMS FUNDS	90,197	89,170
CHANGE FUND	1,014,000	1,014,000
FAIRS - EQUIP REPLACEMENT FUNDS	2,007,217	2,125,782
Total Non-Current Liabilities	3,111,413	3,228,952
TOTAL LIABILITIES	11,185,645	11,255,211
Not Accets		
Net Assets FUND EQUITY	728,101	1,730,990
F&E Net Assets	22,275	14,850
CARF@GG	22,275	162,490
RETIREMENT CONTINGENCY	0	102,490
NET INCOME/LOSS	(14,933)	(744,778)
Total Net Assets		1,163,553
	,	, ,
TOTAL LIABILITIES & NET ASSETS	11,921,088	12,418,764