

a California joint powers agency

1776 Tribute Road, Suite 150 Sacramento, CA 95815 Office: 916.263.3346 Fax: 916.263.3341 www.calfairs.com

# NOTICE CALIFORNIA AUTHORITY OF RACING FAIRS BOARD OF DIRECTORS & LIVE RACING COMMITTEE MEETING CONCURRENT MEETING JEROME HOBAN, CHAIR 11:00 A.M., TUESDAY, FEBRUARY 7, 2023

Notice is hereby given that a meeting of the California Authority of Racing Fairs Board of Directors and Live Racing Committee will commence at 11:00 A.M., Tuesday, February 7, 2023. The meeting will be held via teleconference originating at the CARF Office, 1776 Tribute Road, Suite 150 Sacramento, CA 95815.

CARF will provide a teleconference option for its upcoming public meeting. Public and members of the California Authority of Racing Live Racing Committee may participate via teleconference.

Dial-In Number: 1-669-900-6833 Meeting ID: 846 7826 4040 Access Code: 334975

Zoom Link:

https://us06web.zoom.us/j/84678264040



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# AGENDA CALIFORNIA AUTHORITY OF RACING FAIRS BOARD OF DIRECTORS & LIVE RACING COMMITTEE CONCURRENT MEETING JEROME HOBAN, CHAIR 11:00 A.M., TUESDAY, FEBRUARY 7, 2023

Notice is hereby given that a meeting of the California Authority of Racing Fairs Board of Directors and the Live Racing Committee will commence at 11:00 A.M., Tuesday, February 7, 2023. The meeting will be held via teleconference originating at the CARF Office.

#### **AGENDA**

- I. Date, Time and Location of Next Meeting: March 7, 2023 via teleconference.
- II. Public Comment.
- III. Closed Session: 1) Conference with Legal Counsel Anticipated Litigation.
  - 2) Public Employee Performance Evaluation: Executive Director.
- IV. Approval of Minutes.
- V. Report, Discussion and Action, if any, on Legislative Program.
- VI. Report, Discussion and Action, if any, on Fantasy Sports.
- VII. Financials.
- VIII. Report, Discussion and Action, if any, on Racing Calendar and Live Racing Operations
  - Race Dates & Stabling
  - AWD Co-Op Fund (HISA Expenses & Starter Promotion)
  - Other
  - IX. Executive Director's Report.

#### CALIFORNIA AUTHORITY OF RACING FAIRS

# Board of Directors & Live Racing Committee Concurrent Meeting Tuesday, December 6, 2022

#### **MINUTES**

A concurrent meeting of the California Authority of Racing Fairs (CARF) Board of Directors and Live Racing Committee was held at 11:00 A.M., Tuesday, December 6, 2022. The meeting was held via teleconference originating at the CARF office, 1776 Tribute Road, Sacramento, CA 95815.

CARF Board Directors joining by conference call: Stephen Hales, Jerome Hoban, Dan Jacobs, Lauri King, Tom Martinez and Kelly Violini.

CARF Live Racing Committee members joining by conference call: Jerome Hoban, Lauri King, Tom Martinez and Jim Morgan.

Staff and Guests participating via conference call: Larry Swartzlander, Tom Doutrich, Heather Haviland, Juliana Gomes, Raechelle Gibbons, Ann Grottveit, Louie Brown, Cody Boyles, Stacy Rianda, Valerie Williams, Greg Gomes and Tiffany Burrow.

**Agenda Item 1 – Date, Time and Location of Next Meeting:** The next CARF Board of Directors and Live Racing Committee meetings will be held Tuesday, February 7, 2023 via teleconference.

**Agenda Item 2 – Public Comment.** Valerie Williams, President of the Solano County Fairgrounds Board of Directors, introduced herself and thanked the group for the opportunity to learn more about horse racing at fairs and satellite facility operations.

Agenda Item 3 – Closed Session: Conference with Legal Counsel – Anticipated Litigation. Item deferred.

**Agenda Item 4 – Approval of Minutes. {ACTION}** Ms. King moved to approve the October 6, 2022 and November 8, 2022 CARF Board of Directors & Live Racing Committee concurrent meeting minutes as presented. Mr. Hales seconded, unanimously approved.

**Agenda Item 5 – Election of Live Racing Committee Chair. {ACTION}** Ms. King moved to nominate Tom Martinez to the position of CARF Live Racing Committee Chair. Mr. Hoban seconded, unanimously approved.

**Agenda Item 6 – Election of Board Officer – Vice Chair. {ACTION}** Mr. Hales moved to nominate Tom Martinez to the position of CARF Board of Directors Vice Chair. Mr. Jacobs seconded, unanimously approved.

Agenda Item 7 – Report, Discussion and Action, if any, on Fantasy Sports. Mr. Swartzlander stated that he is currently attending the Global Symposium on Racing in Tucson, Arizona. He reported that the event is very well attended by representatives from both North American and international racetracks, and he and Mike Knapp have an afternoon meeting with representatives from BetMakers' Global Tote to finalize details of the Calypso agreement for totalizator equipment and services. The resulting agreement will be brought to the CARF Board for approval.

Calypso Challenge is currently scheduled to beta test June 15, 2023, with a hard-launch rollout beginning Aug. 1, 2023 to capture the National Football League (NFL) season. The June 15 beta test will include five locations and the Aug. 1 rollout will be phased, beginning with the top 15 largest-handling brick and mortar satellite locations and will be offered concurrently with an advanced deposit wagering (ADW) option.

Mr. Swartzlander reported that an update on Calypso Challenge will be presented at the Western Fairs Association (WFA) Conference in Reno on Jan. 18 at 1:20 PM.

**Agenda Item 8 – Report, Discussion and Action, if any, on Legislative Program.** Cody Boyles reported that on Dec. 5, the Senate and Assembly legislatures met in formal organizational sessions to convene the 2023-24 Regular Session, swear into office newly elected lawmakers and elect speakers.

The Assembly elected Anthony Rendon as the Speaker from December 5, 2022, until June 30, 2023. At that time he will be succeeded by Assemblymember Robert Rivas, who was elected Speaker-designate, to be sworn in as Speaker on June 30, 2023 thereby allowing Rendon to oversee his last budget as Speaker. The Senate reelected Toni G. Atkins as President pro Tempore. The official results of two elected officials, one in each house, are still too close to call resulting in 79 Assemblymembers and 39 Senators serving as of Monday's organizational sessions.

Louie Brown reported that the two sports wagering initiatives, Proposition 26 and Proposition 27, failed by decisive margins, most likely due to voter confusion after the onslaught of media messaging both for and against the measures. However, those results do not mean that the effort to legalize sports wagering in California is over. Fairs can expect sports wagering to continue to be a hot topic at the Capitol into the future. Legislative staff will continue to participate in those conversations and advocate for fair racing participation.

**Agenda Item 9 – Report, Discussion and Action, if any on Live Racing Operations.** Mr. Swartzlander reported on three areas specific to live racing operations:

Year-End Racing Expenses: Mr. Swartzlander reported that CARF staff is in the process of finalizing all expenses for year-end and generating the last bill-backs for live racing fairs. Ms. Gibbons stated that preliminary estimates have been completed for 2023 budget purposes, but that December 2022 will be closed at the beginning of January. The final bill-back figures are dependent on the NCOTWINC 6% expense fund results, which typically are finalized in February in order to close 2022 racing figures. Ms. Gibbons will reach out to individual fair CFO's and Controllers to give them up-to-date estimates for their own 2023 budgeting purposes.

<u>Stabling at Fairs:</u> Mr. Swartzlander stated that he has reached out to the new Thoroughbred Owners of California (TOC) CEO Bill Nader to begin discussion regarding auxiliary stabling at fairs. Mr. Swartzlander plans to present the CARF rational for handling stabling in-house and not using Golden Gate Fields as an auxiliary site.

Race Dates: Mr. Swartzlander reported that Humboldt County Fair dates and overlap status will be on the California Horse Racing Board (CHRB) agenda during the Jan. 19 meeting at Cal Expo. Golden Gate Fields representative, David Duggan, will be contacting CARF staff with their offer this Thursday. Mr. Morgan suggested CARF consider a strategy for dealing with any attempts to shift the entire fair racing calendar as a possible CHRB-proposed compromise to mediate the overlap issues in 2023/2024. Mr. Swartzlander agreed with the statement and reported that Becky Bartling, CEO of the Sonoma County Fair, has requested a meeting to discuss rejoining CARF. Mr. Swartzlander plans to meet with Ms. Bartling and Sonoma County Fair Board members in the third week of December.

Agenda Item 10 – Report, Discussion and Action, if any on 2023 Budget. Mr. Hoban reported that the proposed 2023 CARF Agency & Live Racing Budget is included in the meeting packet. The budget is similar in structure to last year's budget and has been approved by the CARF Finance Committee. The Finance Committee, consisting of Mr. Hoban, Mr. Jacobs and Mr. Martinez, met on Nov. 17 and spent approximately an hour reviewing the budget with staff.

Ms. Gibbons provided a top-level overview of the Agency Income Statement, Live Racing Income Statement and the Agency & Live Racing Operating Expense Summary. Mr. Hoban added that the increase in the budget was absorbed by Live Racing Fairs and asked Ms. Gibbons to clarify the GASB 68 & 75 line items. Ms. Gibbons stated that the GASB figures are placeholders that will be adjusted after the CARF audit and are treated as "paper transactions" outside of CARF's operating income.

Mr. Hoban asked if HISA expenses are included in the Live Racing Budget. Ms. Gibbons stated that HISA expenses will not impact the CARF budget, but are instead withheld from takeout as part of the same ADW calculations that fund the CHRB and will be sent directly to CHRB from purses and commissions. Live Racing fairs will need to budget for HISA through a reduction in their projections for ADW commissions.

Mr. Hoban asked for questions or comments. No questions.

{ACTION} Mr. Hoban, per recommendation and action of the CARF Finance Committee, moved to approve the 2023 CARF Agency & Live Racing Budget as presented. Mr. Hales seconded, unanimously approved.

Agenda Item 11 – Western Fair Association Update. Ms. King reported that the Western Fairs Association (WFA) is busy gearing up for its 100th Convention and Trade Show, January 15-18, 2023 in Reno. Ms. King reminded the group that Mr. Swartzlander will be presenting an update on Calypso Challenge on Jan. 18. Mr. Swartzlander stated that he will reach out to fair managers and would like to meet one-on-one with each CARF member attending the convention.

**Agenda Item 12 – Executive Director's Report.** Mr. Swartzlander reported that he will be circulating an evaluation form for his position to all Board members.

Respectfully submitted, Heather Haviland

### CARF Comprehensive Report 1/27/2023

V.

AB 8 (Friedman D) Ticket sellers.

Current Text: Introduced: 12/5/2022 html pdf

**Introduced:** 12/5/2022

Status: 12/6/2022-From printer. May be heard in committee January 5.

Ì	Desk Policy Fiscal Floor	Desk Policy Fiscal Floor	Conf.	Enrolled	Votood	Chantorod
	1st House	2nd House	Conc.	Lillolled	vetoeu	Chaptered

**Summary:** Current law provides comprehensive regulation of ticket sellers and makes violations of those provisions a misdemeanor. Current law requires a ticket seller to issue a refund upon request to a ticket purchaser for canceled, postponed, or rescheduled events. Existing law also requires a ticket seller to disclose to a purchaser the location of the seat represented by the ticket, as specified. This bill would require a ticket seller to disclose to a purchaser the portion of the ticket price that represents a fee or surcharge and a link to an internet webpage that includes the refund requirements described above.

OrganizationPositionPriorityAssignedSubjectCARFWatch

#### **AB 224** (Aguiar-Curry D) Gaming Policy Advisory Committee.

Current Text: Introduced: 1/10/2023 <a href="https://html">html</a> pdf

**Introduced:** 1/10/2023

Status: 1/11/2023-From printer. May be heard in committee February 10.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf.	Enrolled	Votood	Chaptered
	1st H	ouse			2nd F	louse		Conc.	Lilionea	vetoeu	Chaptered

**Summary:** Current law requires the California Gambling Control Commission to establish a 10-member Gaming Policy Advisory Committee composed of representatives of controlled gambling licensees and members of the general public in equal numbers. Current law requires the executive director of the commission to convene the committee, from time to time, for the purpose of discussing matters of controlled gambling regulatory policy and any other relevant gambling-related issue. This bill would increase the membership of the committee from 10 to 12 members and would require the additional members to include one representative of academia who possesses knowledge on matters related to gaming and one representative from the bureau. The bill would require the executive director to convene the committee at least twice every calendar year, rather than from time to time.

OrganizationPositionPriorityAssignedSubjectCARFWatch

#### AB 227 (Sanchez R) State employment: social media platforms.

Current Text: Introduced: 1/11/2023 html pdf

**Introduced:** 1/11/2023

Status: 1/12/2023-From printer. May be heard in committee February 11.

Ì	Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf.	Enrolled	Votood	Chaptered
1	_	1st H	ouse			2nd F	louse		Conc.	Linolled	verbeu	Chaptered

**Summary:** Would, except as specified, prohibit a person from installing an application for a social media platform on a state-owned or state-issued electronic device if specified conditions are met, including that the social media company that owns the application is domiciled in, has its principal place of business in, has its headquarters in, or is organized under the laws of, a country of concern. The bill would also prohibit a person from installing an application for a social media platform owned or controlled by specified companies from being installed on a state-owned or state-issued electronic device. The bill would define various terms for these purposes.

OrganizationPositionPriorityAssignedSubjectCARFWatch

#### **SB 74** (**Dodd** D) State employment: social media platforms.

Current Text: Introduced: 1/11/2023 <a href="html">html</a> <a href="pdf">pdf</a>

**Introduced:** 1/11/2023

Status: 1/18/2023-Referred to Com. on RLS.

Desk <b>Policy</b>	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf.	Enrolled	Votood	Chantorod
Desk <b>Policy</b> Fiscal Floor 1st House		2nd House			Conc.	Lillolled	vetoeu	Chaptered		

**Summary:** Would prohibit applications for social media platforms from being downloaded or installed on state-owned or state-issued devices if specified conditions are met, including that an entity of concern or a country of concern directly or indirectly owns, directly or indirectly controls, or holds 10 percent or more of the voting shares of the social media company that owns the application. The bill

would define various terms for these purposes. The bill would require the Governor to prepare and maintain a list of countries of concern, to post that list on the Governor's internet website, and to update that list at least once every 6 months.

OrganizationPositionPriorityAssignedSubjectCARFWatch

Total Measures: 4

Total Tracking Forms: 4



### CALIFORNIA AUTHORITY OF RACING FAIRS STATEMENT OF NET POSITION December 31, 2022

ASSETS	CURRENT YTD 12/31/22	PRIOR YTD 12/31/21
Cash - LAIF & Investments	200,273	200,273
Cash - Operating/Money Market	217,936	456,658
Cash - Trust	1,631,602	2,525,959
CHECKING - PPP PMB	0	0
Marketable Securities	0	0
A/R - Member Dues	84,440	39,580
A/R - Programs South	0	0
A/R - Racing Fairs & Settlements	900,658	760,008
A/R - Other Receivables CMC,DRF,GGF	105,756	31,341
RECEIVABLE FROM HORSEMEN UNSECURED	0	0
Prepaids/Deposits	78,792	74,628
OPEB Assets	601,917	601,917
Total Current Assets	3,821,375	4,690,364
Fixed Assets		
COMPUTER HARDWARE/SOFTWARE	4,009	5,463
TRACK EQUIPMENT	(37,835)	(102,835)
Total Fixed Assets (Net of Depr.)	170,192	106,646
TOTAL ASSETS	3,991,567	4,797,010
DEFERRED OUTFLOWS - OPEB	0	0
DEFERRED OUTFLOWS - PENSION GASB68	153,882	153,882
TOTAL ASSETS	4,145,449	4,950,892
LIABILITIES		
A/P & Withholdings	226,260	960,691
Compensated Leave Accruals	62,856	62,856
A/P - Program Royalties to Host	0	1,230
PPP LOAN	0	0
Racing Distributions	607,735	(5,500)
Purses	266,268	779,174
AB460 1%/RTM	24,344	23,985
Horsemens Recruitment Programs	36,484	38,728
LOU-5 - Symposium Funds	0	0
Revenue Generating Project Funds	190,786	295,365
Racing Operations Augmentation Funds	128,146	174,981
Change Fund	636,304	895,732
FAIRS - Equipment Replacement Funds	260,252	103,569
NET PENSION LIABILITY, GASB68 NET OPEB LIABILITY	416,667 0	416,667 0
TOTAL CURRENT & NONCURRENT LIAB.		3,747,477
DEFERRED INFLOWS - OPEB	2,856,103	
		240.348
DEFERRED INFLOWS - PENSION GASB68	2,856,103 240,348 492,975	240,348 492,975
	240,348	- ,
DEFERRED INFLOWS - PENSION GASB68	240,348	- ,
<b>DEFERRED INFLOWS - PENSION GASB68 NET POSITION</b> Agency Fund Equity F&E Net Assets	240,348 492,975	492,975
DEFERRED INFLOWS - PENSION GASB68  NET POSITION Agency Fund Equity	240,348 492,975 929,248	<b>492,975</b> 765,117
<b>DEFERRED INFLOWS - PENSION GASB68 NET POSITION</b> Agency Fund Equity F&E Net Assets	240,348 492,975 929,248 (64,966) (755,760) 361,569	492,975 765,117 (46,857) (839,666) 286,918
<b>DEFERRED INFLOWS - PENSION GASB68 NET POSITION</b> Agency Fund Equity F&E Net Assets Reserves - PENSION GASB68	240,348 492,975 929,248 (64,966) (755,760)	492,975 765,117 (46,857) (839,666)
<b>DEFERRED INFLOWS - PENSION GASB68 NET POSITION</b> Agency Fund Equity F&E Net Assets Reserves - PENSION GASB68 Reserves, OPEB GASB 75	240,348 492,975 929,248 (64,966) (755,760) 361,569	492,975 765,117 (46,857) (839,666) 286,918

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### California Authority of Racing Fairs Agency & Live Racing Operating Expense Summary

	2020 Year End Actual	2021 Year End Actual	2022 Actual Jan-Dec	2022 Annual Budget	2022 Budget Variance	2022 % Budget
<b>Summary Expenses</b>						
<b>Agency &amp; Live Racing Expenses:</b>						
SALARIES	447,874	449,461	448,176	427,026	(21,150)	105%
BENEFITS	71,919	61,535	64,066	62,760	(1,306)	102%
POST RETIREMENT BENEFITS	38,373	41,795	31,270	45,508	14,238	69%
ER TAXES	112,529	125,224	136,344	130,258	(6,086)	105%
ACCOUNTING	68,250	68,250	71,663	71,663	0	100%
AUDIT SERVICES	37,950	15,450	41,900	36,400	(5,500)	115%
AUTOMOBILE	3,113	7,667	5,781	8,500	2,719	68%
OUTSIDE LABOR	1,031	117,684	1,528	1,000	(528)	153%
DEPRECIATION	21,635	21,960	3,642	3,500	(142)	104%
DUES/SUBSCRIP	448	0	99	400	301	25%
INSURANCE	51,936	56,853	61,115	58,000	(3,115)	105%
LEGAL	46,902	117,853	37,453	60,000	22,548	62%
LEGISLATIVE	45,458	45,320	45,320	46,000	680	99%
MEETINGS	2,410	607	832	2,500	1,668	33%
MISC	177	994	181	200	19	90%
OFFICE SUPP	14,176	6,248	6,533	7,000	467	93%
POSTAGE/SHIP	388	692	355	500	145	71%
RENT/UTIL	13,414	13,414	13,414	13,500	86	99%
REPAIRS/MTCE	0	0	0	500	500	0%
TELEPHONE	9,333	9,314	11,164	10,500	(664)	106%
TRAINING	0	0	0	1,000	1,000	0%
TRAVEL	23,154	51,013	80,290	62,000	(18,290)	130%
<b>Total Operating Expenses</b>	1,010,469	1,211,335	1,061,126	1,048,715	(12,411)	101%

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#### California Authority of Racing Fairs Agency Income Statement December 31, 2022

	2020 Year End Actual	2021 Year End Actual	2022 Jan-Dec YTD	2022 Annual Budget	2022 Budget Variance	2022 % Budget
Revenue:						
Other Revenue/OPEB trust Reimb	38,983	289,248	32,698	45,000	(12,302)	73%
Interest Income	2,421	249	143	0	143	0%
Member Dues	201,064	201,064	200,067	200,064	3	100%
CARF Live Racing Agency Allocation	299,797	299,797	299,797	300,000	(203)	100%
<b>Total Revenue</b>	542,276	790,358	532,705	545,064	(12,359)	98%
Expenses:						
Salaries	152,625	132,988	138,065	162,543	24,478	85%
Employee Benefits	22,942	17,366	18,766	19,200	434	98%
Post Retirement Benefits	38,373	41,795	31,270	45,508	14,238	69%
Payroll Taxes	28,810	40,786	40,575	44,133	3,558	92%
Accounting Costs	17,063	17,063	17,916	17,916	0	100%
Advertising Expense	0	0	0	0	0	0%
Audit Services	16,050	4,388	17,150	13,975	(3,175)	123%
Automobile Expense	2,773	3,601	2,875	3,500	625	82%
Contracted Services	1,031	117,684	1,528	1,000	(528)	153%
Depreciation	3,526	3,852	3,642	3,500	(142)	104%
Dues & Subscriptions	398	0	99	400	301	25%
Insurance Expense	51,936	56,853	61,115	58,000	(3,115)	105%
Legal Expenses	46,902	117,853	37,453	60,000	22,548	62%
Legislative Expenses	45,458	45,320	45,320	46,000	680	99%
Meetings Expense	2,410	607	815	2,500	1,685	33%
Misc. (Ag Day Sponsor)	177	994	181	200	19	90%
Office Supplies	14,176	6,248	6,533	7,000	467	93%
Postage & Shipping	388	692	355	500	145	71%
Rent (Tribute Road)	13,414	13,414	13,414	13,500	86	99%
Repairs & Maintenance	0	0	0	500	500	0%
Telephone Expense	4,881	3,517	4,789	4,500	(289)	106%
Training	0	0	0	1,000	1,000	0%
Travel Expense	2,627	1,241	4,914	7,000	2,086	70%
<b>Total Expenses</b>	465,958	626,261	446,774	512,376	65,601	87%
Agency Income (Loss)	76,317	164,097	85,931	32,689	53,243	
Southern Prog Income (Loss)	141	34	0	0	0	
<b>Total Bal Sheet Net Income (Loss)</b>	76,458	164,131	85,931	32,689	53,243	
GASB 68 PENSION EXPENSE	87,366	(83,906)	0	50,000		0%
GASB 75 OPEB EXPENSE	(10,532)	(74,651)	0	0		0%
Total Net Income after GASB68, GASB75	(21,440)	173,386	85,931	(17,312)		0

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#### California Authority of Racing Fairs Live Racing Income Statement December 31, 2022

2020= 24 days 2021 = 29 days 2022 = 35 days

	2020= 24 days	•	2022 = 35  days			
	2020	2021	2022	2022	2022	2022
	Year End	Year End	Jan-Dec	Annual	Budget	% Budget
	Actual	Actual	YTD	Budget	Variance	
Revenues:						
Reimb. From Live Racing Fairs	887,907	1,533,381	2,138,421	1,991,340	147,081	107%
3rd Party Lasik Reimb	25,728	22,184	39,652	38,000	1,652	104%
Racing Operations Augmentation Funds	202,996	0	0	0	0	0%
NCOTWINC Reimbursement	0	0	0	0	0	0%
RTM 1% Funds	0	0	0	0		
Advertising Revenue						
Operating Expenses:						
Salaries	295,249	316,473	310,111	264,483	(45,628)	117%
Employee Benefits	48,977	44,169	45,301	43,560	(1,741)	104%
Payroll Taxes	83,719	84,438	95,769	86,125	(9,644)	111%
Accounting Costs	51,187	51,187	53,747	53,747	0	100%
Audit Services	21,900	11,063	24,750	22,425	(2,325)	110%
Automobile Expense	340	4,067	2,907	5,000	2,093	58%
Legal Expenses	0	0	0	0	0	0%
Meetings Expense	0	0	17	0	(17)	0%
Telephone Expense	4,452	5,797	6,375	6,000	(375)	106%
Travel Expense	20,528	49,772	75,376	55,000	(20,376)	137%
Sub-Totals	526,402	566,966	614,352	536,340	(78,012)	115%
Racing Support Services:						
Announcer	9,900	13,775	16,625	30,000	13,375	55%
Condition Bk/Program Cover	3,619	9,326	9,325	10,000	675	93%
Racing Operations Support	73,149	107,195	158,152	125,000	(33,152)	127%
Signal Broadcast (RCN)	29,708	7,878	26,595	60,000	33,405	44%
Simulcast Management	20,142	0	0	10,000	10,000	0%
Fitness Vet/TC02 Testing	61,273	91,741	103,427	170,000	66,573	61%
3RD PARTY LASIKS	21,839	22,184	39,652	50,000	10,348	79%
Marketing/Web Devel	1,031	120	12,695	2,000	(10,695)	635%
Network Management	0	0	0	0	0	0%
Paymaster Operations	1,546	8,448	9,045	20,000	10,955	45%
Incompass Racing Office	53,083	96,964	120,163	135,000	14,837	89%
Racing Office Expenses	3,998	5,613	16,739	18,000	1,261	93%
Recruitment	1,216	2,800	798	10,000	9,202	8%
Jumbo Screen	0	69,150	81,900	100,000	18,100	82%
Supplies	6,242	7,895	21,183	10,000	(11,183)	212%
Tattooing	15,294	5,074	10,598	20,000	9,402	53%
Timing/Clocker	6,182	13,340	0	15,000	15,000	0%
Transportation-silks	0	0	500	3,000	2,500	17%
TV Production/Simulcast	127,010	220,696	291,866	330,000	38,134	88%
RTM ALLOCATION (MAINT)	74,272	135,833	187,821	140,000	(47,821)	134%
RTM TRANSPORTATION	9,125	51,617	84,692	75,000	(9,692)	113%
RTM PRIOR YEAR LOAN	0	0	0	0	0	0%
STABLING AND TRAINING	0	0	0	0	0	0%
RTM SUPPORT COSTS	71,600	118,950	371,946	160,000	(211,946)	232%
Sub-Totals	590,227	988,599	1,563,721	1,493,000	(70,721)	105%
<b>Total Gross Expenses</b>	1,116,630	1,555,565	2,178,073	2,029,340	(148,733)	107%
	_					

1/26/2023 4 of 4

### 2023 Proposed Northern California Race Dates DRAFT

2022

December								
	S	Μ	Т	W	Т	F	S	
					1	2	3	
	4	5	6	7	8	9	10	
	11	12	13	14	15	16	17	
	18	19	20	21	22	23	24	
	25	26	27	28	29	30	31	

#### Race days subject to change

Pleasanton	13
Sacramento	9
Ferndale (Unoverlapped)	6
Fresno	7

2023

January										
S	М	Т	W	T	F	S				
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	February											
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23	24	25								

			May			
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August								
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	September							
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July									
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August									
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September								
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November								
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