

a California joint powers agency

1776 Tribute Road, Suite 150 Sacramento, CA 95815 Office: 916.263.3346 Fax: 916.263.3341 www.calfairs.com

## NOTICE CALIFORNIA AUTHORITY OF RACING FAIRS BOARD OF DIRECTORS & LIVE RACING COMMITTEE CONCURRENT MEETING JEROME HOBAN, CHAIR 11:00 A.M., TUESDAY, FEBRUARY 8, 2022

Notice is hereby given that a meeting of the California Authority of Racing Fairs Board of Directors and the Live Racing Committee will commence at 11:00 A.M., Tuesday, February 8, 2022. The meeting will be held via teleconference.

Due to Executive Order N-29-20, CARF will provide a teleconference option for its upcoming public meeting. Public and members of the California Authority of Racing Fairs Live Racing Committee may participate via teleconference to minimize the spread of COVID-19. No physical location will be provided.

Dial-In Number: 1-669-900-6833 Meeting ID: 883 4241 6776 Access Code: 695068

Zoom Link:

https://us06web.zoom.us/j/88342416776



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## AGENDA CALIFORNIA AUTHORITY OF RACING FAIRS BOARD OF DIRECTORS & LIVE RACING COMMITTEE CONCURRENT MEETING JEROME HOBAN, CHAIR 11:00 A.M., TUESDAY, FEBRUARY 8, 2022

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### **AGENDA**

- I. Date, Time and Location of Next Meeting: March 1, 2022 via teleconference.
- II. Public Comment.
- III. Closed Session: Conference with Legal Counsel Personnel.
- IV. Approval of Minutes.
- V. Report, Discussion and Action, if any, on Legislative Program.
- VI. Report, Discussion and Action, if any, on Calypso Challenge.
- VII. Western Fairs Association Update.
- VIII. Financials.
  - IX. Report, Discussion and Action, if any, on Racing Calendar and Live Racing Operations.
  - X. Executive Director's Report.

### CALIFORNIA AUTHORITY OF RACING FAIRS Board of Directors & Live Racing Committee

Concurrent Meeting Tuesday, December 7, 2021

### **MINUTES**

A concurrent meeting of the California Authority of Racing Fairs (CARF) Board of Directors and Live Racing Committee was held at 11:00 A.M., Tuesday, December 7, 2021. The meeting was conducted via teleconference originating at the CARF Office, 1776 Tribute Road, Sacramento, CA 95815.

CARF Board Directors joining by conference call: Jerome Hoban, Dan Jacobs, Stephen Hales, Lauri King, Rick Pickering, Dana Stoehr and Kelly Violini.

CARF Live Racing Committee members joining by conference call: Jerome Hoban, Lauri King and Rick Pickering.

Staff and Guests participating via conference call: Larry Swartzlander, Heather Haviland, Juliana Gomes, Raechelle Gibbons, Ann Grottveit, Cody Boyles, Mike Francesconi, Kevin Wong, Allen Aldrich, and Greg Gomes.

**Agenda Item 1 – Date, Time and Location of Next Meeting:** The next CARF Board of Directors and Live Racing Committee meeting will be held in February 1, 2022 via teleconference.

Agenda Item 2 – Public Comment. None.

Agenda Item 3 – Report, Discussion and Action, if any, on 2020 Gilbert Financial Review. Kevin Wong from Gilbert & Associates presented the results of the CARF financial review for the year ending in December 31, 2020.

Mr. Wong explained the difference between a financial review and the normal audit processes. With the new process in mind, Mr. Wong noted that CARF was issued an "Unmodified" Conclusion – which is the best conclusion that can be issued.

The planned scope of review went as anticipated and best practices were identified. In the management letter, Mr. Wong reported that because of COVID-19, total assets were down due to significantly reduced racing activity. Despite the changes caused by COVID-19, the accounting practices of the agency remained within best practices and will further be reviewed in a comprehensive audit in 2022.

Mr. Swartzlander reported that the 2021 audit will reflect an implementation of a long-standing audit recommendation to create a segregation of Paymaster duties. The position will now segregate key accounting functions, such as deposits, purse payments and scale-sheet approvals.

**{ACTION}** Ms. King moved to accept the 2020 Financial Review as presented. Mr. Hales seconded, unanimously approved.

**Agenda Item 4 – Closed Session: Conference with Legal Counsel – Personnel.** The Board of Directors heard from legal counsel, no action taken.

**Agenda Item 5 – Approval of Minutes. {ACTION}** Ms. King moved to accept CARF Board of Directors & Live Racing Committee concurrent meeting minutes for May 4, 2021 as presented. Mr. Hales seconded, unanimously approved.

**{ACTION}** Mr. Hales moved to accept CARF Board of Directors & Live Racing Committee concurrent meeting minutes for June 8, 2021 as presented. Ms. Stoehr seconded, unanimously approved.

**Agenda Item 6 – Report, Discussion and Action, if any on Legislative Program.** Mr. Boyles reported that Legislature has been quiet while they move offices from the capitol to a new temporary location in downtown Sacramento.

Mr. Swartzlander added that he received a solicitation from Kyle Griffin, of Baker, Castillo and Fairbanks, in seeking the support of CARF for the tribal gaming initiative. Mr. Boyles clarified that this bid for support must have been in error but would seek clarification with the appropriate offices.

In regards to the Fan Duel/Draft Kings initiative, Mr. Swartzlander recommended the CARF Board form a subcommittee to draft potential responses for these initiatives by the February board meeting.

**Agenda Item 7 – Report, Discussion and Action, if any on Calypso Challenge.** Mr. Swartzlander announced that he is still planning to hold the beta test for the Calypso Challenge on December 21, 2021 at the L.A. County Fairgrounds with a program launch by December 27, 2021.

At this point, Mr. Swartzlander notes that negotiations are ongoing with the Thoroughbred Owners of California "TOC" and Mike Knapp have identified the satellite locations they wish to use in the beta test. If any issues arise, Mr. Swartzlander notes that the launch date will be pushed back.

Ms. Gibbons relayed to the Board that the banking services for CARF require a resolution for the creation of the Calypso Challenge LLC banking accounts.

**{ACTION}** Ms. King moved to allow the creation of the Calypso Challenge LLC. bank account and to include Larry Swartzlander and Heather Haviland as authorized signatories. Mr. Hales seconded, unanimously approved.

**Agenda Item 8 – Western Fairs Association Update.** Ms. King reported that the WFA Convention will be held in Reno from January 16-19, 2021.

Ms. King added that Ms. Haviland is working with Sarah Cummings on a breakout session for the convention regarding the Calypso Challenge LLC. Mr. Swartzlander added he welcomes the board and any interested parties to visit the session "Attracting New Fans with Fantasy Sports at Fairgrounds" presented by Mr. Swartzlander and Mr. Knapp on Tuesday, January 17, 2022 from 3:45-5:00 PM.

Mr. Pickering requested that staff be prepared to answer questions from any fair interested in opening and operating a satellite.

**Agenda Item 9 – Report, Discussion and Action, if any on 2022 Budget.** Ms. Gibbons presented the proposed Agency and Live Racing 2022 Budget and reviewed the documents line-by-line. The budget, as presented, had been reviewed and recommended by the Finance Committee.

**{ACTION}** Mr. Hales moved to approve the 2022 Budget as presented. Mr. Jacobs seconded, unanimously approved.

Agenda Item 10 – Report, Discussion and Action, if any, on Racing Calendar and Live Racing Operations. Mr. Swartzlander reported that the 2022 race dates have been allocated by the California Horse Racing Board "CHRB." The only outstanding item remains is auxiliary stabling. Mr. Swartzlander added that he is in contact with Golden Gate Fields to make a plan on whether CARF can provide adequate stabling and housing for both horses and their human support staff.

Mr. Pickering added that the legislative environment in California continues to move towards hindering animal related events. Mr. Boyles noted that if animal rights activists were to push for an initiative, it would most likely encompass statewide rather than a countywide mandate, for example the issue regarding the Del Mar Thoroughbred Club, Medina Spirit, etc.

**Agenda Item 11 – Executive Director's Report.** Mr. Swartzlander reported that he will be working on the CARF staff employee reviews and will await his own evaluation from Board members.

In addition, Mr. Swartzlander will be out-of-office after his January 19, 2022 hip surgery. He plans to make an expedited recovery and be available to the board soon after.

Respectfully submitted, Juliana Gomes

### CARF Comprehensive Report 1/28/2022

V.

AB 351 (Garcia, Cristina D) Gambling: horse racing.

Current Text: Amended: 4/15/2021 <a href="html">html</a> <a href="pdf">pdf</a>

**Introduced:** 1/28/2021

Status: 9/10/2021-Failed Deadline pursuant to Rule 61(a)(15). (Last location was INACTIVE FILE on

9/3/2021)(May be acted upon Jan 2022)

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**Summary:** Under the Horse Racing Law, the total number of thoroughbred races imported by associations or fairs on a statewide basis under these provisions are required to not exceed 50 per day on days when live thoroughbred or fair racing is being conducted in the state, with the exception of prescribed races. This bill would exempt from the 50 imported race per day limitation races imported that are part of the race card of the Pegasus World Cup Invitational.

Organization Position Priority Assigned Subject

CARF Watch

### AB 715 (Dahle, Megan R) Horse racing: fairs and expositions: Special Trust Account for the Rebuilding and Renewal of Fairs.

Current Toyte Introduced: 2/16/2021

Current Text: Introduced: 2/16/2021 <a href="html">html</a> pdf Introduced: 2/16/2021

Status: 9/10/2021-Failed Deadline pursuant to Rule 61(a)(15). (Last location was G.O. on 2/25/2021)

(May be acted upon Jan 2022)

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**Summary:** Current law requires that all license fees from satellite wagering that are deposited in the Fair and Exposition Fund be deposited in a separate account in the fund for specified purposes, including for health and safety repair projects at fairs, which includes fire and life safety improvement projects, California Code of Regulations compliance projects, and long-term deferred maintenance projects. Under current law, all revenues transferred to this account are continuously appropriated from that account to the Department of Food and Agriculture, for allocation by the Secretary of Food and Agriculture, at the secretary's discretion, for those specified purposes. This bill would instead require that funds appropriated or designated for California fairs and expositions be first deposited in a separate account in the Fair and Exposition Fund designated by the bill as the Special Trust Account for the Rebuilding and Renewal of Fairs, and continuously appropriated from that account to the Department of Food and Agriculture, for allocation by the Secretary of Food and Agriculture.

OrganizationPositionPriorityAssignedSubjectCARFWatch

### AB 1150 (Frazier D) Charity racing days: distribution of proceeds.

Current Text: Introduced: 2/18/2021 html pdf

**Introduced:** 2/18/2021

Status: 9/10/2021-Failed Deadline pursuant to Rule 61(a)(15). (Last location was INACTIVE FILE on

9/7/2021)(May be acted upon Jan 2022)

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**Summary:** The Horse Racing Law requires each licensed racing association to designate a certain number of racing days to be conducted as charity days for the purpose of distribution of the net proceeds to beneficiaries. Current law requires that beneficiaries of these proceeds be a nonprofit corporation or organization entitled by law to receive a distribution made by a distributing agent, exempt or entitled to exemption from state and federal income taxes, engaged in specified beneficial activities, and approved by the California Horse Racing Board. Current law requires, among other distributions, that at least 30% of the distribution from charity day racing go to charities associated with the horse racing industry. This bill would instead require that at least 40% of the distribution from charity day racing go to charities associated with the horse racing industry.

Organization Position Priority Assigned Subject
CARF Watch

### **SB 576** (Archuleta D) Gambling: local moratorium.

Current Text: Amended: 4/7/2021 <a href="html">html</a> <a href="pdf">pdf</a>

Introduced: 2/18/2021

Status: 7/14/2021-Failed Deadline pursuant to Rule 61(a)(11). (Last location was G.O. on 5/20/2021)

(May be acted upon Jan 2022)

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**Summary:** Current law prohibits an ordinance that would result in an expansion of gambling in the city, county, or city and county from being valid unless the amendment is approved by a majority of the voters. Current law requires an amendment to a city or county ordinance relating to a gambling establishment or the act to be submitted to the Department of Justice for review and comment before the ordinance is adopted by the city or county. This bill would create an additional exception to that prohibition by authorizing a city, county, or city and county, commencing January 1, 2022, to amend its ordinance to increase the number of gambling tables that may be operated in a gambling establishment by up to 2 tables each calendar year, up to a maximum total of 10 additional tables, above the number of tables authorized in the ordinance in effect on January 1, 2022. The bill would authorize a city, county, or city and county's jurisdictional limit to be expanded to accommodate the increase of gaming tables authorized by the bill. The bill would extend until January 1, 2028, the prohibition against a city, county, or city and county amending an ordinance to expand gaming in that jurisdiction beyond that permitted on January 1, 1996.

OrganizationPositionPriorityAssignedSubjectCARFWatch

Total Measures: 4
Total Tracking Forms: 4

### CALIFORNIA AUTHORITY OF RACING FAIRS (CARF)

Serving Fairs since 1986

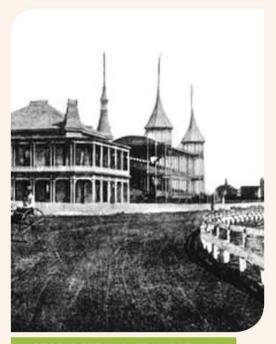


VI.

### FAIRS & RACING

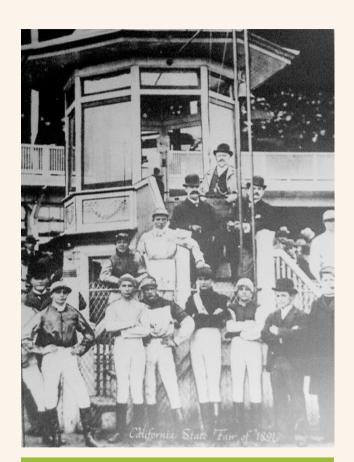
### A HISTORIC RELATIONSHIP

- 1840's Organized horse racing begins during the Gold Rush.
- 1856 A one mile racetrack is built in Pleasanton as a private venue before becoming a Fair.



HISTORIC FRESNO GRANDSTAND

- 1933 Modern pari-mutuel betting was legalized with the direct intent of generating revenue for Fair and state benefit.
- 1987 Senator Ken Maddy expanded pari-mutuel wagering by creating the California Satellite Network a place where people could watch and bet on televised horse racing. Under SB14, private racetracks and Fairs became the only venues that could operate a satellite facility.



STEWARD'S STAND CALIFORNIA STATE FAIR 1891

1986 – Ten Fairs conducting horse racing combined efforts and formed a joint powers authority called the California Authority of Racing Fairs (CARF).



The primary business interest of the JPA is to support the live horse racing and/or satellite wagering program activities of its members and the fair industry.

CARF was established for the purpose of conducting business activities, for and with the member fair associations, in parimutuel wagering programs and related endeavors. It is the intention that an efficient and representative organizational structure be created and maintained, under the policy authority of a Board of Directors.

CARF is managed by an Executive Director, employed by a Board of Directors, to provide professional services consistent with the JPA agreement and bylaws.



### 1985



Bar area at the Stockton satellite facility.

FAIRS IN FRESNO, SACRAMENTO, SANTA ROSA & STOCKTON OPEN SATELLITE WAGERING FACILITIES



1984

SB 1499 (MADDY):

## SATELLITE

## NETWORK

- Simulcast wagering began with a pilot test between Golden Gate Fields and the Fresno Fairgrounds in 1984.
- In 1986 advances in technology offered the ability to televise horse races and bet into a pari-mutuel pool away from the racetrack called "simulcasting." The horse racing industry and Fairs joined together to pursue this new opportunity.

### 1987



Bar and general seating at the Pleasanton satellite.

SATELLITE FACILITIES OPEN TO THE PUBLIC AT FAIRS IN BAKERSFIELD, EUREKA, PLEASANTON & VALLEJO

### 1988



Winner's Circle seating at the Monterey satellite facility.

ANDERSON, MONTEREY & SAN JOSE FAIRS OPEN SATELLITE FACILITIES

### 1998



THE FIRST "MINI-SATELLITE"
PARTNERSHIP BETWEEN A FAIR
& LOCAL BUSINESS OPENS AT
CLUB ONE IN FRESNO

### 2008



CARF BUILDS THE LAST STAND-ALONE SATELLITE WAGERING FACILITY BUILDING AT THE SAN MATEO FAIRGROUNDS.

•>

1987

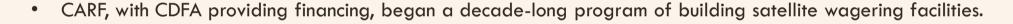
SB14 EXPANDS FAIRS SATELLITE OPPORTUNITIES STATEWIDE

1989

TULARE COUNTY FAIR SATELLITE WAGERING FACILITY OPENS 1993

SATELLITE WAGERING BECOMES AVAILABLE AT TURLOCK FAIRGROUNDS 2001

AB 471 (HERTZBERG) AUTHORIZES ADVANCED DEPOSIT WAGERING



- Once up and running, the satellite network generated "license fees" that were returned to F&E to support <u>all</u> <u>California Fairs</u>.
- From 1987-2009, the network of fair satellites generated \$349 million in license fees.

















> CLUB ONE

**MONTEREY** 

**SACRAMENTO**

> SAN MATEO

> SANTA ROSA

STOCKTON

> SAN JOSE

VALLEJO



Ventura County Fair - Ventura



Big Fresno Fair - Fresno



Alameda County Fair - Pleasanton



California State Fair - Sacramento



**Ventura County Fair - Ventura** 



Alameda County Fair Pleasanton



Alameda County Fair - Pleasanton



California State Fair - Sacramento



San Joaquin County Fair - Stockton



San Mateo County Fair - San Mateo



Antelope Valley Fair - Lancaster



Solano County Fair - Vallejo



San Joaquin County Fair - Stockton



San Mateo County Fair - San Mateo



Antelope Valley Fair - Lancaster



Solano County Fair - Vallejo

### CARF LIVE RACING

### MEMBER SERVICES

#### **RACING OPERATIONS**

- CARF works with Racing Fairs on preparation, submission and presentation of CHRB License Applications.
- Provides Racing Office computer system (all computer hardware/ peripherals) and application software (Equibase) and manages service, technical support and transportation.
- Provides and manages
   Paymaster services, including
   Paymaster (CARF employee)
   bank accounts, audits,
   payment of all purse moneys
   to owners and all other
   distributions of payment to
   various recipients.
- Communications: provision of voice, fax and data lines necessary to support racing, totalisator and simulcast operations.
- Provides accounting, reconciliation and distribution of all parimutuel commissions, purse, license fees and other distributions.
- Coordinates development and management of purse schedule through Fair Circuit in cooperation with Fair Racing Secretaries and Thoroughbred Owners of California.
- Provides Consolidated Purse Fund management and accounting.
- · Provides ontrack promotional

support as needed.

- Manages contracts for daily racing program production, printing and distribution.
- Manages Condition Book production and distribution.
- Manages contracts and logistics for provision of Jumbo Video Screen.
- Manages contract for Starting Gate.
- Manages contract for Photo Finish.
- Manages Carbon Dioxide (TCO2) testing and equipment.
- Furnishes electronic timing system with operator.
- Oversees TV Replay System for Officials.
- Manages provision of Temporary stalls.
- Coordinates provision of Mobile offices for racing operations.
- Daily, on-site management and oversight of all operations above, along with management, coordination and disposition of other matters that may arise from time to time in the course of conducting racing at Fairs.
- Active liaison, representation and advocacy with ontrack Stewards and with senior CHRB officials.

### CONTRACTS WITH HORSEMEN'S ASSOCIATIONS

- Negotiate contracts with horsemen's associations, as required by statute
- Thoroughbred Owners of California
   Pacific Coast Ouarter Horse
- Association

  Arabian Racing Association
- of California
- Racing Mule Association
- California Thoroughbred Trainers

#### LABOR AGREEMENTS

- Maintains membership in Federation of California Racing Associations to provide representation in racing industry employer group for labor union negotiations.
- Local 280 Pari-Mutuel Employees Guild
- Local 1877 (formerly Local 399) AFL-CIO Service Employees International Union Valets and receiving barn personnel.
- Local 495 International Brotherhood of Teamsters, Chauffeurs, Warehousemen and helpers of America.
- Note: Assist Starters now with Teamsters Local 495 but under a separate agreement.

#### RACETRACK SAFETY AND MAINTENANCE PROGRAM

- CARF developed this program and provides management oversight throughout Fair circuit.
- Works with Division of Fairs and Expositions to maintain funding support.
- Contracts with Steve Wood, Trackmaster, Inc., to provide expert consultation and oversight of Fair track maintenance.
- Provides specialized John Deere tractors used for maintaining track surfaces.
- Owns and provides custombuilt water truck (2001 Sterling).
- Owns and provides rock picker (added 2003).
- Owns or provides harrows, floats, and other miscellaneous equipment required for track maintenance.
- Manages all planning, heavy equipment transportation and logistics.
- Provides daily, on-site management, key personnel and oversight.
- Administers Jockey Club Equine Industry Database for CARF member Fairs.

### RECRUITMENT PROGRAM FOR OUT-OF-STATE HORSES

- Organizes and conducts out-of-state recruitment of horses to run at Northern California Fairs.
- Manage payment of incentives.

 Track and report on results of Recruitment Program.

### PARI-MUTUEL WAGERING OPERATIONS

- Maintains totalisator contract
- NOTWInc agreement for Northern California simulcast network
- YouBet.com Advanced Deposit Wagering
- TVG Advanced Deposit Wagering
- Xpress Bet Advanced Deposit Wagering
- TwinSpires Advanced Deposit Wagering
- Provides all accounting, reconciliation, banking for ADW wagering operations.

#### **PERSONNEL**

- · Racing Secretary
- Track Safety and Maintenance Manager
- Morning Fitness Vet
- Veterinarian
- TCO2 Technician
- Track Maintenance Crew Chief
- · Horse Ambulance Driver
- Clocker and Timer
- Paymaster
- Program Manager
- Track Announcer
- Stewards' Aide
- Jocks' Room Cook

### **WEB SITE OPERATION**

Manages racing Website

- www.calfairs.com on behalf of Fairs which conduct live racing.
- Contracts with information service providers.
- Daily management and administration of racing information provided to racing fans on Website.

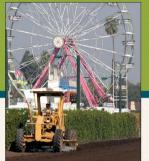
### **SIMULCAST OPERATIONS**

- CARF manages contracts for satellite transmission of TV signal to intrastate, interstate and international locations.
- Manages TV Production for on-track and simulcast coverage.
- Manages telecommunications support: provision of voice, fax and data lines necessary to support simulcast operations.
- Furnishes back up electrical generators.
- Provides accounting, reconciliation, banking for simulcast operations.
- NOTWInc contract for Northern California simulcast network
- Manages contracts for outof-state simulcast sites and distribution of daily racing programs and other simulcast information.
- Payment of commissions, purses, license fees and all other distributions from simulcast operation.



## CARF RACE TRACK SAFETY & MAINTENANCE PROGRAM

CARF's Race Track Safety & Maintenance Program (RTSM), strives to provide safety, fairness and consistency to our racing surfaces. CDFA F&E supports this program by returning the location fee distribution generated by Live Racing Fairs.









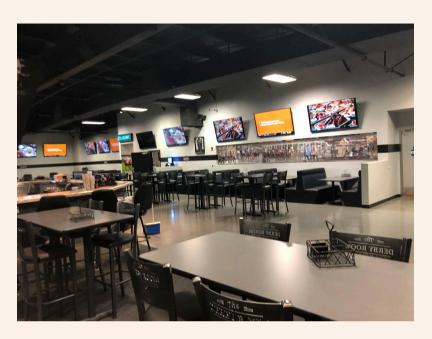




















### **ISSUE:**

- Calypso Challenge is the working title for the Fantasy Sports Pilot Program proposed to compliment California's pari-mutuel horse racing industry.
- Purse are stagnant and the horse population in the state continues to decline.
- Calypso Challenge contests will offer added value to the video product in our simulcast facilities and introduce a much younger fan/player than exists in the pari-mutuel horse racing industry. This program will offer added revenue to increase purses and upgrade our existing satellite facilities into a sports bar venue.



### **BACKGROUND:**

- In the last 10 years, the following satellites have closed: Redding, Redwood Acres - Eureka, Turlock, Tulare, Earl Warren Showgrounds, Santa Maria, Bakersfield and Indio. Handle continues to decline in the satellites as well as attendance which attracts the aging player. No funding exists to upgrade the facilities.
- The social aspect of horse racing has always been the core of the sport.
   Eliminating facilities to offer this atmosphere will continue the downfall of the racing industry as well as eliminating jobs.



### **CAUSES:**

The product offered in our facilities does not attract new fans. The facilities
have no funding for major improvements which results in facilities that require
maintenance and upgrade. Poor environments are not appealing to current
fans nor helpful in attracting prospective fans.

### **CONCLUSION:**

Major satellites cannot continue to operate under the same model. The
product must be improved and the facilities must move to a sports venue
model. Offering an improved product without improving the facility will result
in failure.



### Calypso Challenge Pro Forma

### 2.5 Year Coverage

### Updated 7/21/21

NFL,PGA,MLB,NASCAR

Varied Start Ups

All Locations full year

### Skill Play Sports

|                                  | / //        |             |                     | , , ,                |               |
|----------------------------------|-------------|-------------|---------------------|----------------------|---------------|
|                                  | CARF Pilot  |             | Mobile, Added Sites | Interstate Expansion |               |
|                                  | FY 2021     |             | FY 2022             | FY 2023              |               |
|                                  | CA Launch   |             | CA Expansion        | Expansion outside CA |               |
| Contest Entry Fees               | \$          | 45,456,636  | \$152,              | 725,477              | \$285,829,711 |
| Online Entry Fees                |             | \$0         | 33,599,605          |                      | \$71,457,428  |
| Total Contest entry "handle"     | \$          | 45,456,636  | 186,325,082         |                      | \$357,287,138 |
| Est. Land based affiliate venues | 18          |             | 28                  | 33                   |               |
| Blended Admin Fee %              | 15%         |             | 15%                 | 15%                  |               |
| Gross Revenues                   | \$6,818,495 |             | \$27,948,762        | \$53,593,071         |               |
| Calypso Operations               |             | \$3,613,803 | \$14,812,844        |                      | \$28,404,327  |
| Satellite Operations             |             | \$3,204,693 | \$13,               | 135,918              | \$25,188,743  |
|                                  |             |             |                     |                      |               |
| Calypso Expenses Payroll         |             |             |                     |                      |               |
| Rent                             |             | \$250,000   |                     | 500,000              | \$550,000     |
| Utilities                        |             | \$28,000    |                     | \$55,000             | \$60,000      |
| Insurance                        |             | \$8,400     |                     | \$17,000             | \$18,500      |
| Payroll Taxes                    |             | \$39,153    |                     | \$60,000             | \$70,000      |
| CHRIMS, Reonciliation            |             | \$87,500    |                     | 175,000              | \$192,500     |
| Travel                           |             | \$6,000     |                     | \$12,000             | \$14,000      |
| Consultant Fee                   |             | \$40,000    |                     | \$75,000             | \$80,000      |
| Consultant Fee Loan Repayment    |             | \$250,000   |                     | 250,000              | \$250,000     |
| Legal                            |             | \$250,000   |                     | 250,000              | \$250,000     |
| Accounting Services              |             | \$50,000    |                     | 100,000              | \$110,000     |
| Web Services                     |             | \$75,000    |                     | 150,000              | \$165,000     |
| Broadcast (6 channels)           |             | \$125,000   |                     | 250,000              | \$275,000     |
| Office Expense                   |             | \$125,000   |                     | 250,000              | \$275,000     |
| Subscritption services           |             | \$13,500    |                     | \$25,000             | \$28,000      |
| Marketing/Promotion              |             | \$67,300    |                     | 130,000              | \$145,000     |
| Tote Fees                        |             | \$785,500   |                     | 260,689              | \$6,252,000   |
| Facility improvement costs       |             | \$227,283   |                     | 931,625              | \$1,786,436   |
| Total Expenses                   |             | \$681,650   |                     | 794,876              | \$5,359,307   |
| Net Income                       |             | \$6,313,979 |                     | 422,108              | \$41,069,486  |
| NGL IIICOTTIC                    |             | \$504,516   | \$5,                | 526,654              | \$12,523,585  |
|                                  |             |             |                     |                      |               |



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# **Falliso** Bhallenge Fantasy Sports



## The Calypso Challenge



The Calypso Challenge provides a graphic, user friendly fantasy sports concept designed for the popular inclinations of sports enthusiasts, created by the professionals who pioneered today's legal sports entertainment wagering markets.

Fantasy Sports has gained legal acceptance as "skilled game contests", legally offered to over 90% of the U.S. population, supported by both major sports leagues and fans. Unlike sports betting Daily Fantasy Sports (DFS) can commingle prize pools across states, like horse racing, permitting regular "jackpot" prize potential in contests featuring well known athletes.

For 2021, the US Fantasy Sports market is estimated at over \$8 billion.









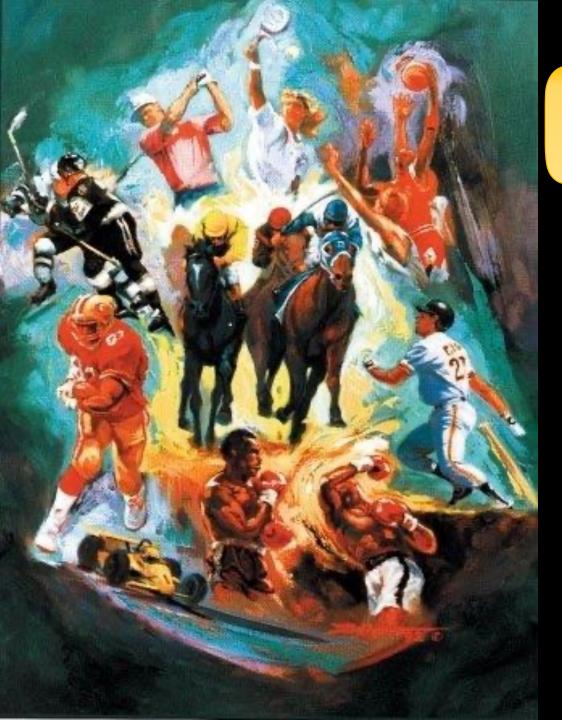












# Galynso Challenge Fantasy Sports

**The Contests** 



## Pari-mutuel Fantasy Sports





Calypso Challenge is adapted to the pari-mutuel system schematic, with results based on an athlete's fantasy scoring based on live game statistical performances.

Simply pick an athlete(s) competing in live sporting events. Opening odds for individual athletes reflect researched probability of scoring fantasy points versus other athletes in the contest field.

Example: in football, you would pick a quarterback(s) from a listed field of other performing quarterbacks playing in live events. Nothing could be easier!

Contestants determine the final athletes' values depending on the entry fee popularity of contest selections. Example: If a selected athlete achieves the first, second, or third most fantasy points, contest prizes are paid like horse racings win, place and show. A contestant can also play multi-contests, like exactas (pick the top two scoring athletes in a contests) and daily doubles (pick the top scorer in two different contests).

Picking winners from multiple contests can result in prizes totaling in the millions of dollars!!

Calypso Challenge differs from usual fantasy sports by using the proven "skilled selection" platform: pari-mutuel systems. Contest transparency, efficiency and integrity is guaranteed!!!



## Simple, fair scoring methods



- Athletes points are developed using <u>obvious achievement objectives</u> from their respective sports
- Football example:
  - Quarterbacks, Running Backs and Receivers earn one point for each positive yard gained passing, rushing, or receiving.
  - 5 Bonus points for scored points, example: 30 points for a 6-point scored touchdown.
  - Refunds from "scratches" if a selected athlete does not appear during any segment of the live game. This obvious fairness in scoring is not offered with the major fantasy sports providers.

## Broadcast Feed of Fantasy contest results updated in real time

| NFL           | UNDAY STARTERS        |        | RAC     | CE 1    |         |         |         | 5:33    |
|---------------|-----------------------|--------|---------|---------|---------|---------|---------|---------|
| FINAL ODDS    | QUARTERBACKS          | POINTS | PASS YD | PASS TD | RUSH YD | RUSH TD | RECV YD | RECV TD |
| 1 🥸 3         | #17 RYAN TANNEHILL    | 405    | 287     | 4       | -2      | 0       |         |         |
| 10 🔱 5        | #10 DAVIS MILLS       | 403    | 301     | 3       | 12      | 0       |         |         |
| 3 🕵 2         | #8 KIRK COUSINS       | 339    | 250     | 3       | -1      | 0       |         |         |
| 4 <u>my</u> 8 | #16 TREVOR LAWRENCE   | 300    | 223     | 2       | 17      | 0       |         |         |
| 7 🚱 12        | #7 BEN ROETHLISBERGER | 270    | 244     | 1       | -4      | •       |         |         |
| 6 ≽ 9         | #5 CASE KEENUM        | 251    | 176     | 2       | 15      | 0       |         |         |
| 5 w 10        | #2 CARSON WENTZ       | 232    | 185     | 1       | 17      | 0       |         |         |
| <b>8</b>      | #2 TYLER HUNTLEY      | 213    | 141     | 0       | 72      | 0       |         |         |
| 9 🎨 18        | #17 JAKE FROMM        | 186    | 103     | 1       | 53      | 0       |         |         |
| 2 📀 25        | #4 TAYLOR HEINICKE    | 123    | 120     | 0       | 3       | 0       |         |         |

## Fair, easy and appealing fantasy sport contests

- $\checkmark$  Proven , adaptable technology: turn-key platform to California and beyond
- √ Contestants compete against each other; pari-mutuel pricing keeps it fair
- √ Sports entertainment contests attracts and retains consumers
- ✓ Allows fans to "participate" with daily sporting events
- $\checkmark$  Transparency: Entry fees and the pricing effect is visible to the contestant
- ✓ Proven Appeal to the millennial demographic



# Fantasy Sports

Legal



## Legal - Morgan, Lewis & Bockius, LLP



GSFS is evaluated to be a contest of skill, where skill of the contestant predominates towards success in the contest

"In sum, as the proposed fantasy sports game is not won or lost based on a winning outcome from any real sports team or single performance of an individual athlete, but on the accumulated statistical point totals developed by individual contestants competing against each other, based on their knowledge and skill, the game is not the conduct of gambling or wagering under accepted definitions in most state and federal laws."

"...the proposed fantasy sports contest is not a lottery or sweepstakes, and is not a betting, gambling or wagering scheme. As the proposal involves contests of skill among players competing in the game, it is not any of the activity contemplated by PASPA."

Opinion by Thomas Gede, Esq.



### CALIFORNIA AUTHORITY OF RACING FAIRS STATEMENT OF NET POSITION December 31, 2021

| ASSETS  | CURRENT YTD<br>12/31/21 | PRIOR YTD<br>12/31/20 |
|---|-------------------------|-----------------------|
| Cash - LAIF & Investments   | 200,273                 | 200,273               |
| Cash - Operating/Money Market   | 457,131                 | 745,837               |
| Cash - Trust  | 2,523,308               | 1,203,827             |
| CHECKING - PPP PMB  | 0                       | 0                     |
| Marketable Securities   | 0                       | 0                     |
| A/R - Member Dues   | 39,580                  | 56,442                |
| A/R - Programs South  | 0                       | 32,188                |
| A/R - Racing Fairs & Settlements                                      | 998,884                 | 462,620               |
| A/R - Other Receivables CMC,DRF,GGF                                   | 31,341                  | 148,534               |
| RECEIVABLE FROM HORSEMEN UNSECURED                                    | 0                       | 0                     |
| Prepaids/Deposits   | 74,628                  | 66,804                |
| OPEB Assets   | 520,076                 | 520,076               |
| Total Current Assets  | 4,845,221               | 3,436,601             |
| Fixed Assets  |                         |                       |
| COMPUTER HARDWARE/SOFTWARE  | 5,463                   | 6,117                 |
| TRACK EQUIPMENT   | 101,183                 | 202,365               |
| Total Fixed Assets (Net of Depr.)                                     | 106,646                 | 208,482               |
| TOTAL ASSETS  | 4,951,867               | 3,645,083             |
| DEFERRED OUTFLOWS - OPEB  | 0                       | 0                     |
| DEFERRED OUTFLOWS - PENSION GASB68                                    | 187,388                 | 187,388               |
| TOTAL ASSETS  | 5,139,255               | 3,832,471             |
| LIABILITIES   |                         |                       |
| A/P & Withholdings  | 339,664                 | 544,011               |
| Compensated Leave Accruals  | 62,856                  | 58,760                |
| A/P - Program Royalties to Host                                       | 0                       | 608                   |
| PPP LOAN  | 0                       | 0                     |
| Racing Distributions  | 1,074,818               | (1,065)               |
| Purses  | 569,644                 | 95,423                |
| AB460 1%/RTM  | 23,985                  | 54,101                |
| Horsemens Recruitment Programs  | 38,728                  | 38,978                |
| LOU-5 - Symposium Funds   | 0                       | 220.744               |
| Revenue Generating Project Funds Racing Operations Augmentation Funds | 282,024<br>174,981      | 328,741<br>168,981    |
| Change Fund   | 895,732                 | 1,014,000             |
| FAIRS - Equipment Replacement Funds                                   | 103,569                 | 104,209               |
| NET PENSION LIABILITY, GASB68   | 900,032                 | 900,032               |
| NET OPEB LIABILITY  | 0                       | 0                     |
| TOTAL CURRENT & NONCURRENT LIAB.                                      | 4,466,032               | 3,306,780             |
| DEFERRED INFLOWS - OPEB   | 233,158                 | 233,158               |
| DEFERRED INFLOWS - PENSION GASB68                                     | 127,022                 | 127,022               |
| NET POSITION  |                         |                       |
| Agency Fund Equity  | 765,117                 | 688,669               |
| F&E Net Assets  | (46,857)                | (28,749)              |
| Reserves - PENSION GASB68   | (839,666)               | (752,300)             |
| Reserves, OPEB GASB 75  | 286,918                 | 276,386               |
| Net Income/(Net Loss)   | 147,532                 | (18,495)              |
| TOTAL NET POSITION  | 313,042                 | 165,512               |
|   | 5,139,255               | 3,832,471             |

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### California Authority of Racing Fairs Agency & Live Racing Operating Expense Summary

|   | 2019      | 2020      | 2021      | 2021    | 2021      | 2021     |
|---|-----------|-----------|-----------|---------|-----------|----------|
|   | Year End  | Year End  | Actual    | Annual  | Budget    | % Budget |
|   | Actual    | Actual    | Jan-Dec   | Budget  | Variance  |          |
| Summary Expenses                          |           |           |           |         |           |          |
| <b>Agency &amp; Live Racing Expenses:</b> |           |           |           |         |           |          |
| SALARIES                                  | 485,322   | 447,874   | 449,461   | 367,438 | (82,023)  | 122%     |
| BENEFITS                                  | 59,282    | 71,919    | 61,535    | 70,399  | 8,864     | 87%      |
| POST RETIREMENT BENEFITS                  | 86,689    | 38,373    | 41,795    | 43,081  | 1,286     | 97%      |
| ER TAXES                                  | 107,348   | 112,529   | 125,224   | 117,487 | (7,737)   | 107%     |
| ACCOUNTING                                | 65,000    | 68,250    | 62,563    | 68,263  | 5,701     | 92%      |
| AUDIT SERVICES                            | 31,700    | 37,950    | 15,450    | 17,301  | 1,851     | 89%      |
| AUTOMOBILE                                | 4,558     | 3,113     | 7,667     | 6,000   | (1,667)   | 128%     |
| OUTSIDE LABOR                             | 1,931     | 1,031     | 1,016     | 1,000   | (16)      | 102%     |
| DEPRECIATION                              | 3,185     | 21,635    | 21,960    | 3,500   | (18,460)  | 627%     |
| DUES/SUBSCRIP                             | 0         | 448       | 0         | 400     | 400       | 0%       |
| INSURANCE                                 | 48,336    | 51,936    | 56,853    | 52,000  | (4,853)   | 109%     |
| LEGAL                                     | 69,704    | 46,902    | 116,253   | 40,000  | (76,253)  | 291%     |
| LEGISLATIVE                               | 45,536    | 45,458    | 45,320    | 46,000  | 680       | 99%      |
| MEETINGS                                  | 3,044     | 2,410     | 607       | 2,500   | 1,893     | 24%      |
| MISC                                      | 125       | 177       | 994       | 200     | (794)     | 497%     |
| OFFICE SUPP                               | 16,376    | 14,176    | 6,148     | 5,000   | (1,148)   | 123%     |
| POSTAGE/SHIP                              | 660       | 388       | 683       | 500     | (183)     | 137%     |
| RENT/UTIL                                 | 15,277    | 13,414    | 13,414    | 13,500  | 86        | 99%      |
| REPAIRS/MTCE                              | 0         | 0         | 0         | 500     | 500       | 0%       |
| TELEPHONE                                 | 8,870     | 9,333     | 9,314     | 9,500   | 186       | 98%      |
| TRAINING                                  | 300       | 0         | 0         | 1,000   | 1,000     | 0%       |
| TRAVEL                                    | 55,976    | 23,154    | 51,013    | 57,000  | 5,987     | 89%      |
| <b>Total Operating Expenses</b>           | 1,109,220 | 1,010,469 | 1,087,270 | 922,569 | (164,701) | 118%     |

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### California Authority of Racing Fairs Agency Income Statement December 31, 2021

|                                       | 2019<br>Year End<br>Actual | 2020<br>Year End<br>Actual | 2020<br>Jan-Dec<br>YTD | 2021<br>Jan-Dec<br>YTD | 2021<br>Annual<br>Budget | 2021<br>Budget<br>Variance | 2021<br>% Budget |
|---------------------------------------|----------------------------|----------------------------|------------------------|------------------------|--------------------------|----------------------------|------------------|
| Revenue:                              |                            |                            |                        |                        |                          |                            |                  |
| Other Revenue/OPEB trust Reimb        | 37,804                     | 38,983                     | 38,983                 | 170,974                | 43,000                   | 127,974                    | 398%             |
| Interest Income                       | 2,045                      | 2,421                      | 2,421                  | 232                    | 1,000                    | (768)                      | 23%              |
| Member Dues                           | 203,922                    | 201,064                    | 201,064                | 201,064                | 201,064                  | 0                          | 100%             |
| CARF South Prog Admin Fee             | 0                          | 0                          | 0                      | 0                      | 0                        | 0                          | 0%               |
| Live Racing variance billing          |                            |                            |                        |                        |                          |                            |                  |
| CARF Live Racing Agency Allocation    | 299,797                    | 299,797                    | 299,797                | 299,797                | 299,797                  | 0                          | 100%             |
| <b>Total Revenue</b>                  | 543,579                    | 542,265                    | 542,265                | 672,067                | 544,861                  | 127,206                    | 123%             |
| Expenses:                             |                            |                            |                        |                        |                          |                            |                  |
| Salaries                              | 138,159                    | 152,625                    | 152,625                | 132,988                | 127,140                  | (5,848)                    | 105%             |
| Employee Benefits                     | 17,545                     | 22,942                     | 22,942                 | 17,366                 | 18,170                   | 804                        | 96%              |
| Post Retirement Benefits              | 86,689                     | 38,373                     | 38,373                 | 41,795                 | 43,081                   | 1,286                      | 97%              |
| Payroll Taxes                         | 27,828                     | 28,810                     | 28,810                 | 40,786                 | 37,927                   | (2,859)                    | 108%             |
| Accounting Costs                      | 16,250                     | 17,063                     | 17,063                 | 15,641                 | 17,063                   | 1,422                      | 92%              |
| Advertising Expense                   | 0                          | 0                          | 0                      | 0                      | 0                        | 0                          | 0%               |
| Audit Services                        | 9,800                      | 16,050                     | 16,050                 | 4,388                  | 6,238                    | 1,851                      | 70%              |
| Automobile Expense                    | 710                        | 2,773                      | 2,773                  | 3,601                  | 3,000                    | (601)                      | 120%             |
| Contracted Services                   | 1,931                      | 1,031                      | 1,031                  | 1,016                  | 1,000                    | (16)                       | 102%             |
| Depreciation                          | 3,185                      | 3,526                      | 3,526                  | 3,852                  | 3,500                    | (352)                      | 110%             |
| Dues & Subscriptions                  | 0                          | 398                        | 398                    | 0                      | 400                      | 400                        | 0%               |
| Insurance Expense                     | 48,336                     | 51,936                     | 51,936                 | 56,853                 | 52,000                   | (4,853)                    | 109%             |
| Legal Expenses                        | 69,704                     | 46,902                     | 46,902                 | 116,253                | 40,000                   | (76,253)                   | 291%             |
| Legislative Expenses                  | 45,536                     | 45,458                     | 45,458                 | 45,320                 | 46,000                   | 680                        | 99%              |
| Meetings Expense                      | 2,987                      | 2,410                      | 2,410                  | 607                    | 2,500                    | 1,893                      | 24%              |
| Misc. (Ag Day Sponsor)                | 125                        | 177                        | 177                    | 994                    | 200                      | (794)                      | 497%             |
| Office Supplies                       | 16,376                     | 14,176                     | 14,176                 | 6,148                  | 5,000                    | (1,148)                    | 123%             |
| Postage & Shipping                    | 660                        | 388                        | 388                    | 683                    | 500                      | (183)                      | 137%             |
| Rent (Tribute Road)                   | 15,277                     | 13,414                     | 13,414                 | 13,414                 | 13,500                   | 86                         | 99%              |
| Repairs & Maintenance                 | 0                          | 0                          | 0                      | 0                      | 500                      | 500                        | 0%               |
| Telephone Expense                     | 4,736                      | 4,881                      | 4,881                  | 3,517                  | 4,500                    | 983                        | 78%              |
| Training                              | 300                        | 0                          | 0                      | 0                      | 1,000                    | 1,000                      | 0%               |
| Travel Expense                        | 4,257                      | 2,627                      | 2,627                  | 1,241                  | 7,000                    | 5,759                      | 18%              |
| <b>Total Expenses</b>                 | 510,390                    | 465,958                    | 465,958                | 506,461                | 430,220                  | (76,242)                   | 118%             |
| Agency Income (Loss)                  | 33,189                     | 76,306                     | 76,306                 | 165,605                | 114,642                  | 50,964                     |                  |
| Southern Prog Income (Loss)           | 4,462                      | 141                        | 141                    | 34                     | 3,000                    | (2,966)                    |                  |
| Total Dal Chart Not Irecons (I am)    | 25.750                     | 76 447                     | 76 447                 | 165 640                | 115 (40                  | 47,000                     |                  |
| Total Bal Sheet Net Income (Loss)     | 37,652                     | 76,447                     | 76,447                 | 165,640                | 117,642                  | 47,998                     |                  |
| GASB 68 PENSION EXPENSE               | 99,291                     | 87,366                     | 87,366                 | 0                      | 50,000                   |                            | 0%               |
| GASB 75 OPEB EXPENSE                  | 0                          | (10,532)                   | (10,532)               | 0                      | 0                        |                            | 0%               |
| Total Net Income after GASB68, GASB75 | (61,639)                   | (21,451)                   | (21,451)               | 165,640                | 67,642                   |                            | 0                |

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### California Authority of Racing Fairs Live Racing Income Statement December 31, 2021

|                                      | 2010 41 1    |           | ber 31, 202 |           | 2021 20 1       |           |           |          |
|--------------------------------------|--------------|-----------|-------------|-----------|-----------------|-----------|-----------|----------|
|                                      | 2019=41 days |           |             |           | 2021 = 29  days |           |           |          |
|                                      | 2019         | 2020      | 2019        | 2020      | 2021            | 2021      | 2021      | 2021     |
|                                      | Year End     | Year End  | Jan-Sept    | Jan-Dec   | Jan-Dec         | Annual    | Budget    | % Budget |
|                                      | Actual       | Actual    | YTD         | YTD       | YTD             | Budget    | Variance  |          |
| Revenues:                            |              |           |             |           |                 |           |           |          |
| Reimb. From Live Racing Fairs        | 1,894,625    | 887,907   | 1,894,625   | 887,907   | 1,492,951       | 2,283,350 | (790,399) | 65%      |
| 3rd Party Lasik Reimb                | 56,185       | 25,728    | 56,185      | 25,728    | 35,525          | 65,000    | (29,475)  | 55%      |
| Racing Operations Augmentation Funds | 0            | 202,996   | 0           | 202,996   | 0               | 0         | 0         | 0%       |
| NCOTWINC Reimbursement               | 0            | 0         | 0           | 0         | 0               | 0         | 0         | 0%       |
| RTM 1% Funds                         | 249,174      | 0         | 0           | 0         | 0               | 0         |           |          |
| Advertising Revenue                  |              |           |             |           |                 |           |           |          |
| Operating Expenses:                  |              |           |             |           |                 |           |           |          |
| Salaries                             | 347,164      | 295,249   | 347,164     | 295,249   | 316,473         | 240,298   | (76,175)  | 132%     |
| Employee Benefits                    | 41,737       | 48,977    | 41,737      | 48,977    | 44,169          | 52,229    | 8,060     | 85%      |
| Payroll Taxes                        | 79,520       | 83,719    | 79,520      | 83,719    | 84,438          | 79,560    | (4,878)   | 106%     |
| Accounting Costs                     | 48,750       | 51,187    | 48,750      | 51,187    | 46,922          | 51,200    | 4,278     | 92%      |
| Audit Services                       | 21,900       | 21,900    | 21,900      | 21,900    | 11,063          | 11,063    | 1         | 100%     |
| Automobile Expense                   | 3,848        | 340       | 3,848       | 340       | 4,067           | 3,000     | (1,067)   | 136%     |
| Legal Expenses                       | 0            | 0         | 0           | 0         | 0               | 0         | 0         | 0%       |
| Meetings Expense                     | 57           | 0         | 57          | 0         | 0               | 0         | 0         | 0%       |
| Telephone Expense                    | 4,134        | 4,452     | 4,134       | 4,452     | 5,797           | 5,000     | (797)     | 116%     |
| Travel Expense                       | 51,719       | 20,528    | 51,719      | 20,528    | 49,772          | 50,000    | 228       | 100%     |
| Sub-Totals                           | 598,830      | 526,402   | 598,830     | 526,402   | 562,700         | 492,350   | (70,350)  | 114%     |
| Racing Support Services:             |              |           |             |           |                 |           |           |          |
| Announcer                            | 22,550       | 9,900     | 22,550      | 9,900     | 13,775          | 30,000    | 16,225    | 46%      |
| Condition Bk/Program Cover           | 9,808        | 3,619     | 9,808       | 3,619     | 7,770           | 10,000    | 2,230     | 78%      |
| Racing Operations Support            | 126,971      | 73,149    | 126,971     | 73,149    | 107,016         | 125,000   | 17,984    | 86%      |
| Signal Broadcast (RCN)               | 0            | 29,708    | 0           | 29,708    | 7,832           | 100,000   | 92,168    | 8%       |
| Simulcast Management                 | 0            | 20,142    | 0           | 20,142    | 0               | 24,000    | 24,000    | 0%       |
| Fitness Vet/TC02 Testing             | 56,492       | 61,273    | 56,492      | 61,273    | 91,741          | 170,000   | 78,259    | 54%      |
| 3RD PARTY LASIKS                     | 56,185       | 21,839    | 56,185      | 21,839    | 22,184          | 50,000    | 27,816    | 44%      |
| Marketing/Web Devel                  | 1,931        | 1,031     | 1,931       | 1,031     | 120             | 2,000     | 1,880     | 6%       |
| Network Management                   | 0            | 0         | 0           | 0         | 0               | 0         | 0         | 0%       |
| Paymaster Operations                 | 3,983        | 1,546     | 3,983       | 1,546     | 8,448           | 47,000    | 38,552    | 18%      |
| Incompass Racing Office              | 143,528      | 53,083    | 143,528     | 53,083    | 82,207          | 135,000   | 52,794    | 61%      |
| Racing Office Expenses               | 17,189       | 3,998     | 17,189      | 3,998     | 5,613           | 18,000    | 12,387    | 31%      |
| Recruitment                          | 2,498        | 1,216     | 2,498       | 1,216     | 2,800           | 10,000    | 7,200     | 28%      |
| Jumbo Screen                         | 98,450       | 0         | 98,450      | 0         | 69,150          | 100,000   | 30,850    | 69%      |
| Supplies                             | 10,153       | 6,242     | 10,153      | 6,242     | 7,895           | 10,000    | 2,105     | 79%      |
| Tattooing                            | 20,665       | 15,294    | 20,665      | 15,294    | (1,213)         | 20,000    | 21,213    | -6%      |
| Timing/Clocker                       | 14,541       | 6,182     | 14,541      | 6,182     | 13,340          | 15,000    | 1,660     | 89%      |
| Transportation-silks                 | 2,730        | 0         | 2,730       | 0         | 0               | 3,000     | 3,000     | 0%       |
| TV Production/Simulcast              | 333,598      | 127,010   | 333,598     | 127,010   | 220,696         | 330,000   | 109,304   | 67%      |
| RTM ALLOCATION (MAINT)               | 162,723      | 74,272    | 162,723     | 74,272    | 135,833         | 140,000   | 4,167     | 97%      |
| RTM TRANSPORTATION                   | 77,275       | 9,125     | 77,275      | 9,125     | 51,617          | 75,000    | 23,383    | 69%      |
| RTM PRIOR YEAR LOAN                  | 0            | 0         | 0           | 0         | 0               | 0         | 0         | 0%       |
| STABLING AND TRAINING                | 281,442      | 0         | 281,442     | 0         | 0               | 282,000   | 282,000   | 0%       |
| RTM SUPPORT COSTS                    | 158,443      | 71,600    | 158,443     | 71,600    | 118,950         | 160,000   | 41,050    | 74%      |
| Sub-Totals                           | 1,601,155    | 590,227   | 1,601,155   | 590,227   | 965,775         | 1,856,000 | 890,225   | 52%      |
|                                      |              | ,         | ,,          | ,,        | , , , , , ,     | ,,        |           |          |
| <b>Total Gross Expenses</b>          | 2,199,984    | 1,116,630 | 2,199,984   | 1,116,630 | 1,528,475       | 2,348,350 | 819,875   | 65%      |
|                                      |              |           |             |           |                 |           |           |          |

0 over (under) billbacks

1,506,291 2,298,350

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891,795 2,143,799

891,795

2,199,984

Total Net Expenses

### **2022 Northern California Race Dates**

2021

| - |          |    |    |    |    |    |    |  |  |
|---|----------|----|----|----|----|----|----|--|--|
|   | December |    |    |    |    |    |    |  |  |
|   | S        | М  | Т  | W  | Т  | F  | S  |  |  |
|   |          |    |    | 1  | 2  | 3  | 4  |  |  |
|   | 5        | 6  | 7  | 8  | 9  | 10 | 11 |  |  |
|   | 12       | 13 | 14 | 15 | 16 | 17 | 18 |  |  |
|   | 19       | 20 | 21 | 22 | 23 | 24 | 25 |  |  |
|   | 26       | 27 | 28 | 29 | 30 | 31 |    |  |  |
|   | 31       |    |    |    |    |    |    |  |  |

Race days subject to change

| Golden Gate Fields    | <u></u> |    |
|-----------------------|---------|----|
| Pleasanton            |         | 13 |
| Sacramento            |         | 9  |
| Ferndale (Unoverlappe | d)      | 3  |
| Ferndale (Overlapped) |         | 3  |
| Fresno                |         | 7  |

2022

| January |    |    |    |    |    |    |  |  |  |
|---------|----|----|----|----|----|----|--|--|--|
| S       | М  | T  | W  | Т  | F  | S  |  |  |  |
|         |    |    |    |    |    | 1  |  |  |  |
| 2       | 3  | 4  | 5  | 6  | 7  | 8  |  |  |  |
| 9       | 10 | 11 | 12 | 13 | 14 | 15 |  |  |  |
| 16      | 17 | 18 | 19 | 20 | 21 | 22 |  |  |  |
| 23      | 24 | 25 | 26 | 27 | 28 | 29 |  |  |  |

| February |    |    |    |    |    |    |  |  |
|----------|----|----|----|----|----|----|--|--|
| S        | М  | Т  | W  | Т  | F  | S  |  |  |
|          |    | 1  | 2  | 3  | 4  | 5  |  |  |
| 6        | 7  | 8  | 9  | 10 | 11 | 12 |  |  |
| 13       | 14 | 15 | 16 | 17 | 18 | 19 |  |  |
| 20       | 21 | 22 | 23 | 24 | 25 | 26 |  |  |
| 27       | 28 |    |    |    |    |    |  |  |

| March |    |    |    |    |    |    |  |  |  |
|-------|----|----|----|----|----|----|--|--|--|
| S     | М  | Т  | W  | Т  | F  | S  |  |  |  |
|       |    | 1  | 2  | 3  | 4  | 5  |  |  |  |
| 6     | 7  | 8  | 9  | 10 | 11 | 12 |  |  |  |
| 13    | 14 | 15 | 16 | 17 | 18 | 19 |  |  |  |
| 20    | 21 | 22 | 23 | 24 | 25 | 26 |  |  |  |
| 27    | 28 | 29 | 30 | 31 |    |    |  |  |  |

| April |    |    |    |    |    |    |  |  |  |  |
|-------|----|----|----|----|----|----|--|--|--|--|
| S     | М  | Т  | W  | Т  | F  | S  |  |  |  |  |
| 31    |    |    |    |    | 1  | 2  |  |  |  |  |
| 3     | 4  | 5  | 6  | 7  | 8  | 9  |  |  |  |  |
| 10    | 11 | 12 | 13 | 14 | 15 | 16 |  |  |  |  |
| 17    | 18 | 19 | 20 | 21 | 22 | 23 |  |  |  |  |
| 24    | 25 | 26 |    |    |    |    |  |  |  |  |

| May |    |    |    |    |    |    |  |  |  |
|-----|----|----|----|----|----|----|--|--|--|
| S   | М  | T  | W  | Τ  | F  | S  |  |  |  |
| 1   | 2  | 3  | 4  | 5  | 6  | 7  |  |  |  |
| 8   | 9  | 10 | 11 | 12 | 13 | 14 |  |  |  |
| 15  | 16 | 17 | 18 | 19 | 20 | 21 |  |  |  |
| 22  | 23 | 24 | 25 | 26 | 27 | 28 |  |  |  |
| 29  | 30 | 31 |    |    |    |    |  |  |  |

| June |    |    |    |    |    |    |  |  |  |
|------|----|----|----|----|----|----|--|--|--|
| S    | М  | Т  | W  | Т  | F  | S  |  |  |  |
|      |    |    | 1  | 2  | 3  | 4  |  |  |  |
| 5    | 6  | 7  | 8  | 9  | 10 | 11 |  |  |  |
| 12   | 13 | 14 | 15 | 16 | 17 | 18 |  |  |  |
| 19   | 20 | 21 | 22 | 23 | 24 | 25 |  |  |  |
| 26   | 27 | 28 | 29 | 30 |    |    |  |  |  |

| July |    |    |    |    |    |    |  |  |
|------|----|----|----|----|----|----|--|--|
| S    | М  | Т  | W  | Т  | F  | S  |  |  |
|      |    |    |    |    | 1  | 2  |  |  |
| 3    | 4  | 5  | 6  | 7  | 8  | 9  |  |  |
| 10   | 11 | 12 | 13 | 14 | 15 | 16 |  |  |
| 17   | 18 | 19 | 20 | 21 | 22 | 23 |  |  |
| 24   | 25 | 26 | 27 | 28 | 29 | 30 |  |  |

| August |    |    |    |    |    |    |  |  |  |  |
|--------|----|----|----|----|----|----|--|--|--|--|
| S      | М  | Т  | W  | Т  | F  | S  |  |  |  |  |
| 31     | 1  | 2  | 3  | 4  | 5  | 6  |  |  |  |  |
| 7      | 8  | 9  | 10 | 11 | 12 | 13 |  |  |  |  |
| 14     | 15 | 16 | 17 | 18 | 19 | 20 |  |  |  |  |
| 21     | 22 | 23 | 24 | 25 | 26 | 27 |  |  |  |  |
| 28     | 29 | 30 | 31 |    |    |    |  |  |  |  |

| September |    |    |    |    |    |    |  |  |  |  |
|-----------|----|----|----|----|----|----|--|--|--|--|
| S         | М  | Т  | W  | Т  | F  | S  |  |  |  |  |
| 30        | 31 |    |    | 1  | 2  | 3  |  |  |  |  |
| 4         | 5  | 6  | 7  | 8  | 9  | 10 |  |  |  |  |
| 11        | 12 | 13 | 14 | 15 | 16 | 17 |  |  |  |  |
| 18        | 19 | 20 | 21 | 22 | 23 | 24 |  |  |  |  |
| 25        | 26 | 27 | 28 | 29 | 30 |    |  |  |  |  |

| October |    |    |    |    |    |    |  |  |  |  |
|---------|----|----|----|----|----|----|--|--|--|--|
| S       | М  | Т  | W  | Т  | F  | S  |  |  |  |  |
|         |    |    |    |    |    | 1  |  |  |  |  |
| 2       | 3  | 4  | 5  | 6  | 7  | 8  |  |  |  |  |
| 9       | 10 | 11 | 12 | 13 | 14 | 15 |  |  |  |  |
| 16      | 17 | 18 | 19 | 20 | 21 | 22 |  |  |  |  |
| 23      | 24 | 25 | 26 | 27 | 28 | 29 |  |  |  |  |

| November |    |    |    |    |    |    |  |
|----------|----|----|----|----|----|----|--|
| S        | Μ  | Т  | W  | Т  | F  | S  |  |
|          |    | 1  | 2  | 3  | 4  | 5  |  |
| 6        | 7  | 8  | 9  | 10 | 11 | 12 |  |
| 13       | 14 | 15 | 16 | 17 | 18 | 19 |  |
| 20       | 21 | 22 | 23 | 24 | 25 | 26 |  |
| 27       | 28 | 29 | 30 |    |    |    |  |

| December |    |    |    |    |    |    |  |  |  |
|----------|----|----|----|----|----|----|--|--|--|
| S        | М  | Т  | W  | Т  | F  | S  |  |  |  |
|          |    |    |    | 1  | 2  | 3  |  |  |  |
| 4        | 5  | 6  | 7  | 8  | 9  | 10 |  |  |  |
| 11       | 12 | 13 | 14 | 15 | 16 | 17 |  |  |  |
| 18       | 19 | 20 | 21 | 22 | 23 | 24 |  |  |  |
| 25       | 26 | 27 | 28 | 29 | 30 | 31 |  |  |  |

## 

|    | January |    |    |    |    |    |  |  |  |
|----|---------|----|----|----|----|----|--|--|--|
| Su | М       | Tu | W  | Th | F  | Sa |  |  |  |
|    |         |    |    |    |    |    |  |  |  |
| 2  | 3       | 4  | 5  | 6  | 7  | 8  |  |  |  |
| 9  | 10      | 11 | 12 | 13 | 14 | 15 |  |  |  |
| 16 | 17      | 18 | 19 | 20 | 21 | 22 |  |  |  |
| 23 | 24      | 25 | 26 | 27 | 28 | 29 |  |  |  |
| 30 | 31      |    |    |    |    |    |  |  |  |

|    | February |    |    |    |    |    |  |  |  |
|----|----------|----|----|----|----|----|--|--|--|
| Su | М        | Tu | W  | Th | F  | Sa |  |  |  |
|    |          | 1  | 2  | 3  | 4  | 5  |  |  |  |
| 6  | 7        | 8  | 9  | 10 | 11 | 12 |  |  |  |
| 13 | 14       | 15 | 16 | 17 | 18 | 19 |  |  |  |
| 20 | 21       | 22 | 23 | 24 | 25 | 26 |  |  |  |
| 27 | 28       |    |    |    |    |    |  |  |  |
|    |          |    |    |    |    |    |  |  |  |

|    | March |    |    |    |    |    |  |  |  |
|----|-------|----|----|----|----|----|--|--|--|
| Su | М     | Tu | W  | Th | F  | Sa |  |  |  |
|    |       | 1  | 2  | 3  | 4  | 5  |  |  |  |
| 6  | 7     | 8  | 9  | 10 | 11 | 12 |  |  |  |
| 13 | 14    | 15 | 16 | 17 | 18 | 19 |  |  |  |
| 20 | 21    | 22 | 23 | 24 | 25 | 26 |  |  |  |
| 27 | 28    | 29 | 30 | 31 |    |    |  |  |  |
|    |       |    |    |    |    |    |  |  |  |

| April |    |    |    |    |    |    |  |  |
|-------|----|----|----|----|----|----|--|--|
| Su    | М  | Tu | W  | Th | F  | Sa |  |  |
|       |    |    |    |    | 1  | 2  |  |  |
| 3     | 4  | 5  | 6  | 7  | 8  | 9  |  |  |
| 10    | 11 | 12 | 13 | 14 | 15 | 16 |  |  |
| 17    | 18 | 19 | 20 | 21 | 22 | 23 |  |  |
| 24    | 25 | 26 | 27 | 28 | 29 | 30 |  |  |
|       |    |    |    |    |    |    |  |  |

| May |    |    |    |    |    |    |  |  |
|-----|----|----|----|----|----|----|--|--|
| Su  | М  | Tu | W  | Th | F  | Sa |  |  |
| 1   | 2  | 3  | 4  | 5  | 6  | 7  |  |  |
| 8   | 9  | 10 | 11 | 12 | 13 | 14 |  |  |
| 15  | 16 | 17 | 18 | 19 | 20 | 21 |  |  |
| 22  | 23 | 24 | 25 | 26 | 27 | 28 |  |  |
| 29  | 30 | 31 |    |    |    |    |  |  |
|     |    |    |    |    |    |    |  |  |

| June |    |    |    |    |    |    |  |  |
|------|----|----|----|----|----|----|--|--|
| Su   | М  | Tu | W  | Th | F  | Sa |  |  |
|      |    |    | 1  | 2  | 3  | 4  |  |  |
| 5    | 6  | 7  | 8  | 9  | 10 | 11 |  |  |
| 12   | 13 | 14 | 15 | 16 | 17 | 18 |  |  |
| 19   | 20 | 21 | 22 | 23 | 24 | 25 |  |  |
| 26   | 27 | 28 | 29 | 30 |    |    |  |  |
|      |    |    |    |    |    |    |  |  |

| July      |    |    |    |    |    |    |  |  |
|-----------|----|----|----|----|----|----|--|--|
| Su        | М  | Tu | W  | Th | F  | Sa |  |  |
|           |    |    |    |    | 1  | 2  |  |  |
| 3         | 4  | 5  | 6  | 7  | 8  | 9  |  |  |
| 10        | 11 | 12 | 13 | 14 | 15 | 16 |  |  |
| <b>17</b> | 18 | 19 | 20 | 21 | 22 | 23 |  |  |
| 24        | 25 | 26 | 27 | 28 | 29 | 30 |  |  |
| 31        |    |    |    |    |    |    |  |  |

| August |    |    |    |    |    |    |  |  |
|--------|----|----|----|----|----|----|--|--|
| Su     | М  | Tu | W  | Th | F  | Sa |  |  |
|        | 1  | 2  | 3  | 4  | 5  | 6  |  |  |
| 7      | 8  | 9  | 10 | 11 | 12 | 13 |  |  |
| 14     | 15 | 16 | 17 | 18 | 19 | 20 |  |  |
| 21     | 22 | 23 | 24 | 25 | 26 | 27 |  |  |
| 28     | 29 | 30 | 31 |    |    |    |  |  |
|        |    |    |    |    |    |    |  |  |

| September |    |    |    |    |    |    |  |  |
|-----------|----|----|----|----|----|----|--|--|
| Su        | М  | Tu | W  | Th | F  | Sa |  |  |
|           |    |    |    | 1  | 2  | 3  |  |  |
| 4         | 5  | 6  | 7  | 8  | 9  | 10 |  |  |
| 11        | 12 | 13 | 14 | 15 | 16 | 17 |  |  |
| 18        | 19 | 20 | 21 | 22 | 23 | 24 |  |  |
| 25        | 26 | 27 | 28 | 29 | 30 |    |  |  |
|           |    |    |    |    |    |    |  |  |

|    | October |    |    |    |    |    |  |  |  |
|----|---------|----|----|----|----|----|--|--|--|
| Su | М       | Tu | W  | Th | F  | Sa |  |  |  |
|    |         |    |    |    |    |    |  |  |  |
| 2  | 3       | 4  | 5  | 6  | 7  | 8  |  |  |  |
| 9  | 10      | 11 | 12 | 13 | 14 | 15 |  |  |  |
| 16 | 17      | 18 | 19 | 20 | 21 | 22 |  |  |  |
| 23 | 24      | 25 | 26 | 27 | 28 | 29 |  |  |  |
| 30 | 31      |    |    |    |    |    |  |  |  |

| November |    |    |    |    |    |    |  |  |
|----------|----|----|----|----|----|----|--|--|
| Su       | М  | Tu | W  | Th | F  | Sa |  |  |
|          |    | 1  | 2  | 3  | 4  | 5  |  |  |
| 6        | 7  | 8  | 9  | 10 | 11 | 12 |  |  |
| 13       | 14 | 15 | 16 | 17 | 18 | 19 |  |  |
| 20       | 21 | 22 | 23 | 24 | 25 | 26 |  |  |
| 27       | 28 | 29 | 30 |    |    |    |  |  |
|          |    |    |    |    |    |    |  |  |

| December |    |    |    |    |    |    |  |  |
|----------|----|----|----|----|----|----|--|--|
| Su       | М  | Tu | W  | Th | F  | Sa |  |  |
|          |    |    |    | 1  | 2  | 3  |  |  |
| 4        | 5  | 6  | 7  | 8  | 9  | 10 |  |  |
| 11       | 12 | 13 | 14 | 15 | 16 | 17 |  |  |
| 18       | 19 | 20 | 21 | 22 | 23 | 24 |  |  |
| 25       | 26 | 27 | 28 | 29 | 30 | 31 |  |  |
|          |    |    |    |    |    |    |  |  |

## 

| January |    |    |    |    |    |    |  |  |  |
|---------|----|----|----|----|----|----|--|--|--|
| Su      | М  | Tu | W  | Th | F  | Sa |  |  |  |
| 1       | 2  | 3  | 4  | 5  | 6  | 7  |  |  |  |
| 8       | 9  | 10 | 11 | 12 | 13 | 14 |  |  |  |
| 15      | 16 | 17 | 18 | 19 | 20 | 21 |  |  |  |
| 22      | 23 | 24 | 25 | 26 | 27 | 28 |  |  |  |
| 29      | 30 | 31 |    |    |    |    |  |  |  |
|         |    |    |    |    |    |    |  |  |  |

|    | February |    |    |    |    |    |  |  |  |
|----|----------|----|----|----|----|----|--|--|--|
| Su | М        | Tu | W  | Th | F  | Sa |  |  |  |
|    |          |    | 1  | 2  | 3  | 4  |  |  |  |
| 5  | 6        | 7  | 8  | 9  | 10 | 11 |  |  |  |
| 12 | 13       | 14 | 15 | 16 | 17 | 18 |  |  |  |
| 19 | 20       | 21 | 22 | 23 | 24 | 25 |  |  |  |
| 26 | 27       | 28 |    |    |    |    |  |  |  |
|    |          |    |    |    |    |    |  |  |  |

| March |    |    |    |    |    |    |  |  |
|-------|----|----|----|----|----|----|--|--|
| Su    | М  | Tu | W  | Th | F  | Sa |  |  |
|       |    |    | 1  | 2  | 3  | 4  |  |  |
| 5     | 6  | 7  | 8  | 9  | 10 | 11 |  |  |
| 12    | 13 | 14 | 15 | 16 | 17 | 18 |  |  |
| 19    | 20 | 21 | 22 | 23 | 24 | 25 |  |  |
| 26    | 27 | 28 | 29 | 30 | 31 |    |  |  |
|       |    |    |    |    |    |    |  |  |

| April |    |    |    |    |    |    |  |  |
|-------|----|----|----|----|----|----|--|--|
| Su    | М  | Tu | W  | Th | F  | Sa |  |  |
|       |    |    |    |    |    | 1  |  |  |
| 2     | 3  | 4  | 5  | 6  | 7  | 8  |  |  |
| 9     | 10 | 11 | 12 | 13 | 14 | 15 |  |  |
| 16    | 17 | 18 | 19 | 20 | 21 | 22 |  |  |
| 23    | 24 | 25 | 26 | 27 | 28 | 29 |  |  |
| 30    |    |    |    |    |    |    |  |  |

| May |    |    |    |    |    |    |  |  |
|-----|----|----|----|----|----|----|--|--|
| Su  | М  | Tu | W  | Th | F  | Sa |  |  |
|     | 1  | 2  | 3  | 4  | 5  | 6  |  |  |
| 7   | 8  | 9  | 10 | 11 | 12 | 13 |  |  |
| 14  | 15 | 16 | 17 | 18 | 19 | 20 |  |  |
| 21  | 22 | 23 | 24 | 25 | 26 | 27 |  |  |
| 28  | 29 | 30 | 31 |    |    |    |  |  |
|     |    |    |    |    |    |    |  |  |

| June |    |    |    |    |    |    |  |  |
|------|----|----|----|----|----|----|--|--|
| Su   | М  | Tu | W  | Th | F  | Sa |  |  |
|      |    |    |    | 1  | 2  | 3  |  |  |
| 4    | 5  | 6  | 7  | 8  | 9  | 10 |  |  |
| 11   | 12 | 13 | 14 | 15 | 16 | 17 |  |  |
| 18   | 19 | 20 | 21 | 22 | 23 | 24 |  |  |
| 25   | 26 | 27 | 28 | 29 | 30 |    |  |  |
|      |    |    |    |    |    |    |  |  |

| July |    |    |    |    |    |    |  |  |  |
|------|----|----|----|----|----|----|--|--|--|
| Su   | М  | Tu | W  | Th | F  | Sa |  |  |  |
|      |    |    |    |    |    | 1  |  |  |  |
| 2    | 3  | 4  | 5  | 6  | 7  | 8  |  |  |  |
| 9    | 10 | 11 | 12 | 13 | 14 | 15 |  |  |  |
| 16   | 17 | 18 | 19 | 20 | 21 | 22 |  |  |  |
| 23   | 24 | 25 | 26 | 27 | 28 | 29 |  |  |  |
| 30   | 31 |    |    |    |    |    |  |  |  |

| August |    |    |    |    |    |    |  |  |
|--------|----|----|----|----|----|----|--|--|
| Su     | М  | Tu | W  | Th | F  | Sa |  |  |
|        |    | 1  | 2  | 3  | 4  | 5  |  |  |
| 6      | 7  | 8  | 9  | 10 | 11 | 12 |  |  |
| 13     | 14 | 15 | 16 | 17 | 18 | 19 |  |  |
| 20     | 21 | 22 | 23 | 24 | 25 | 26 |  |  |
| 27     | 28 | 29 | 30 | 31 |    |    |  |  |
|        |    |    |    |    |    |    |  |  |

| September |    |    |    |    |    |    |  |  |
|-----------|----|----|----|----|----|----|--|--|
| Su        | М  | Tu | W  | Th | F  | Sa |  |  |
|           |    | 1  | 2  |    |    |    |  |  |
| 3         | 4  | 5  | 6  | 7  | 8  | 9  |  |  |
| 10        | 11 | 12 | 13 | 14 | 15 | 16 |  |  |
| 17        | 18 | 19 | 20 | 21 | 22 | 23 |  |  |
| 24        | 25 | 26 | 27 | 28 | 29 | 30 |  |  |
|           |    |    |    |    |    |    |  |  |

| October |    |    |    |    |    |    |  |  |
|---------|----|----|----|----|----|----|--|--|
| Su      | М  | Tu | W  | Th | F  | Sa |  |  |
| 1       | 2  | 3  | 4  | 5  | 6  | 7  |  |  |
| 8       | 9  | 10 | 11 | 12 | 13 | 14 |  |  |
| 15      | 16 | 17 | 18 | 19 | 20 | 21 |  |  |
| 22      | 23 | 24 | 25 | 26 | 27 | 28 |  |  |
| 29      | 30 | 31 |    |    |    |    |  |  |
|         |    |    |    |    |    |    |  |  |

| November |    |    |    |    |    |    |  |  |
|----------|----|----|----|----|----|----|--|--|
| Su       | М  | Tu | W  | Th | F  | Sa |  |  |
|          |    |    | 1  | 2  | 3  | 4  |  |  |
| 5        | 6  | 7  | 8  | 9  | 10 | 11 |  |  |
| 12       | 13 | 14 | 15 | 16 | 17 | 18 |  |  |
| 19       | 20 | 21 | 22 | 23 | 24 | 25 |  |  |
| 26       | 27 | 28 | 29 | 30 |    |    |  |  |
|          |    |    |    |    |    |    |  |  |

|    | December |    |    |    |    |    |  |  |  |
|----|----------|----|----|----|----|----|--|--|--|
| Su | М        | Tu | W  | Th | F  | Sa |  |  |  |
|    |          |    |    |    | 1  | 2  |  |  |  |
| 3  | 4        | 5  | 6  | 7  | 8  | 9  |  |  |  |
| 10 | 11       | 12 | 13 | 14 | 15 | 16 |  |  |  |
| 17 | 18       | 19 | 20 | 21 | 22 | 23 |  |  |  |
| 24 | 25       | 26 | 27 | 28 | 29 | 30 |  |  |  |
| 31 |          |    |    |    |    |    |  |  |  |