

a California joint powers agency

1776 Tribute Road, Suite 150 Sacramento, CA 95815 Office: 916.263.3346 Fax: 916.263.3341 www.calfairs.com

# NOTICE CALIFORNIA AUTHORITY OF RACING FAIRS BOARD OF DIRECTORS & LIVE RACING COMMITTEE CONCURRENT MEETING JEROME HOBAN, CHAIR 11:00 A.M., TUESDAY, FEBRUARY 2, 2021

Notice is hereby given that a meeting of the California Authority of Racing Fairs' Board of Directors and Live Racing Committee will commence at 11:00 A.M., Tuesday, February 2, 2021. The meeting will be held via teleconference.

Due to Executive Order N-29-20, CARF will provide a teleconference option for its upcoming public meeting. Public and members of the California Authority of Racing Fairs Board of Directors and Live Racing Committee may participate via teleconference to minimize the spread of COVID-19. No physical location will be provided.

Dial-In Number: 1-669-900-6833 Meeting ID: 938 4269 1314 Access Code: 947889

Zoom Link:

https://zoom.us/j/93842691314



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# AGENDA CALIFORNIA AUTHORITY OF RACING FAIRS BOARD OF DIRECTORS & LIVE RACING COMMITTEE CONCURRENT MEETING JEROME HOBAN, CHAIR 11:00 A.M., TUESDAY, FEBRUARY 2, 2021

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#### **AGENDA**

- I. Date, Time and Location of Next Meeting: March 2, 2021 via teleconference.
- II. Public Comment.
- III. Closed Session:
  - Conference with Legal Counsel Anticipated Litigation.
- IV. Approval of Minutes.
- V. Report, Discussion and Action, if any, on Legislative Program.
- VI. Report, Discussion and Action, if any, on Fantasy Sports.
- VII. Western Fairs Association Update.
- VIII. Financials.
  - IX. Report, Discussion and Action, if any, on Racing Calendar and Live Racing Operations.
  - X. Executive Director's Report.

## CALIFORNIA AUTHORITY OF RACING FAIRS Board of Directors & Live Racing Committee Concurrent Meeting Tuesday, December 1, 2020

#### **MINUTES**

A concurrent meeting of the California Authority of Racing Fairs (CARF) Board of Directors and Live Racing Committee was held at 11:00 A.M., Tuesday, December 1, 2020. The meeting was conducted via teleconference originating at the CARF office, 1776 Tribute Road, Sacramento, CA, 95815.

CARF Board Directors joining by conference call: Jerome Hoban, Dan Jacobs, Rick Pickering, Dana Stoehr and Kelly Violini.

CARF Live Racing Committee members joining by conference call: Jerome Hoban, Lauri King, Jim Morgan and Rick Pickering.

Staff and Guests participating via conference call: Larry Swartzlander, Tom Doutrich, Heather Haviland, Vicki Layne, Juliana Gomes, Raechelle Gibbons, Louie Brown, Cody Boyles, Allen Aldrich, Cindy Olsen, Dwayne Martin and Caroline Titus.

**Agenda Item 1 – Date, Time and Location of Next Meeting:** The next CARF Board of Directors and Live Racing Committee meeting will be held February 2, 2021 at 11:00 a.m. by teleconference originating in Sacramento.

**Agenda Item 2 – Public Comment.** None.

**Agenda Item 3 – Approval of Minutes. {ACTION}** Mr. Jacobs moved to approve the CARF Board of Directors & Live Racing Committee concurrent meeting minutes for November 3, 2020 as presented. Ms. Violini seconded, unanimously approved.

**Agenda Item 4 – Report, Discussion and Action, if any on Legislative Program.** Mr. Brown reported the legislature is scheduled to be sworn in November 7 and will begin the 2021 legislative session in January. Legislative counsel plans to have spot bills in place for CARF to use as needed. Mr. Brown believes the beginning of the year will be the busiest due to COVID-19 related concerns.

Mr. Brown reported that AB 1499 is in the process of being amened, with the Department of Finance, to reach an agreement regarding the accounting and disbursements of revenues for fairs.

Mr. Brown reminded the Board that the goal of fairs is to have the Department of Finance reconcile their numbers yearly in order to provide a precise figure for budgeting purposes.

**Agenda Item 5 – Report, Discussion and Action, if any, on 2021 Budget.** Ms. Gibbons reported that in light of the ongoing COVID-19 uncertainties facing both fairs and horse racing in 2021, the Finance Committee met to review and approve three possible budget scenarios for CARF.

Ms. Gibbons presented 2020 estimated year-end figures and three budget scenarios outlining various possible racing schedules. The green column represents Scenario 1 with the traditional 40 days of racing, the red column represents Scenario 2 with a modified race calendar and the blue column represents Scenario 3 which mirrors the Pleasanton/Sacramento COVID-19 race meet of 2020.

Ms. Gibbons reviewed the agency and live racing budgets line-by-line to provide updates regarding specific categories where the agency proposes spending cuts to balance out shortfalls created by a reduction in race dates. Mr. Hoban reported that due to the uncertainty of 2021 COVID-19 related restrictions, the Finance Committee felt it best to offer three options to cover possible contingencies in the racing schedule and thanked staff for their work on the proposed budget.

**{ACTION}** Mr. Pickering moved to approve the 2021 budget scenarios as presented. Mr. Jacobs seconded, unanimously approved.

Agenda Item 6 – Report, Discussion and Action, if any, on Racing Calendar and Live Racing Operations. Mr. Pickering reported that the 2021 Northern California race dates were approved by the California Horse Racing Board (CHRB) and are similar to the fair dates CARF was awarded and intended to run pre-COVID-19. Mr. Pickering added that the CHRB anticipates adjustments will be made to the racing calendar dependent on the status of state mandated restrictions and the timeframe of the vaccine rollout.

Mr. Pickering stated that there are currently reports regarding Golden Gate Fields staff and horsemen testing positive for COVID-19, which will most likely impact racing at Golden Gate Fields immediately and may have a trickle-down effect impacting racing at fairs. Mr. Swartzlander added that the status of Santa Rosa's race dates and the likelihood of them partnering with Golden Gate Fields in 2021 is unknown.

Mr. Swartzlander reported that a meeting with NCOTWINC and SCOTWINC yielded support for the Fantasy Sports Pilot Program initiated by CARF. Mr. Swartzlander believes that the addition of fantasy sports is vital in reinvigorating the satellite network and enhancing the horse racing product currently offered at satellites.

**Agenda Item 7 – Executive Director's Report.** Mr. Hoban asked Mr. Pickering to give a report regarding Western Fairs Association and asked that the item be included on future agendas. Mr. Pickering provided an update regarding the proposed clean-up of WFA's bylaws and board seats, including the desire to make the organization less "California-centric" in representation.

Ms. Haviland updated the board regarding the upcoming CARF Election. Nominees include Rick Pickering for Live Racing Chairman, Lauri King for WFA Representative and Stephen Hales and Jim Morgan for the at-large seat previously held by Richard Conway. Jerome Hoban and Kelly Violini are the sole nominees to retain the seats they currently hold. Ballots will be delivered on December 3 and are due back to CARF Dec. 17.

Respectfully submitted, Juliana Gomes



#### CA Authority of Racing Fairs Legislative Report - Last 10 Days 1/15/2021

AB 29 (Cooper D) State bodies: meetings.

Current Text: Introduced: 12/7/2020 <a href="https://doi.org/10.2000/jhtml">httml</a> <a href="pdf">pdf</a>

**Introduced:** 12/7/2020

**Status:** 1/11/2021-Referred to Com. on G.O.

**Location:** 1/11/2021-A. G.O.

Desk Policy Fiscal Floor	Desk Policy Fiscal Floor	Conf.	Enrolled	Votood	Chaptered
1st House	2nd House	Conc.	Lillolled	vetoeu	Chaptered

**Summary:** Existing law, the Bagley-Keene Open Meeting Act, requires that all meetings of a state body, as defined, be open and public, and that all persons be permitted to attend any meeting of a state body, except as otherwise provided in that act. Existing law requires the state body to provide notice of its meeting, including specified information and a specific agenda of the meeting, as provided, to any person who requests that notice in writing and to make that notice available on the internet at least 10 days in advance of the meeting. This bill would require that notice to include all writings or materials provided for the noticed meeting to a member of the state body by the staff of a state agency, board, or commission, or another member of the state body that are in connection with a matter subject to discussion or consideration at the meeting. The bill would require those writings or materials to be made available on the state body's internet website, and to any person who requests the writings or materials in writing, on the same day as the dissemination of the writings and materials to members of the state body or at least 72 hours in advance of the meeting, whichever is earlier. The bill would prohibit a state body from discussing those writings or materials, or from taking action on an item to which those writings or materials pertain, at a meeting of the state body unless the state body has complied with these provisions.

**Organization Position** CARF Watch

Total Measures: 1

**Total Tracking Forms: 1** 



## CALIFORNIA AUTHORITY OF RACING FAIRS STATEMENT OF NET POSITION December 31, 2020

ASSETS	CURRENT YTD 12/31/20	PRIOR YTD 12/31/19
Cash - LAIF & Investments	200,273	198,132
Cash - Operating/Money Market	745,837	835,149
Cash - Trust	1,250,803	708,333
Marketable Securities	0	0
A/R - Member Dues	60,940	61,421
A/R - Programs South	32,188	58,782
A/R - Racing Fairs & Settlements	87,034	673,712
A/R - Other Receivables CMC,DRF,GGF	139,612	15,788
RECEIVABLE FROM HORSEMEN UNSECURED	0	0
Prepaids/Deposits	66,804	65,639
OPEB Assets	214,879	214,879
Total Current Assets	2,798,370	2,831,835
Fixed Assets		
COMPUTER HARDWARE/SOFTWARE	6,414	6,752
TRACK EQUIPMENT	303,548	303,548
Total Fixed Assets (Net of Depr.)	309,962	310,300
TOTAL ASSETS	3,108,331	3,142,135
		· · · · · · · · · · · · · · · · · · ·
DEFERRED OUTFLOWS - OPEB	63,920	63,920
DEFERRED OUTFLOWS - PENSION GASB68	201,358	201,358
TOTAL ASSETS	3,373,609	3,407,413
LIABILITIES		2,111,122
A/P & Withholdings	369,922	722,604
Compensated Leave Accruals	32,896	32,896
A/P - Program Royalties to Host	608	6,672
Racing Distributions	93,751	124
Purses	(78,199)	(489,231)
AB460 1%/RTM	54,101	, o
Horsemens Recruitment Programs	38,978	39,582
LOU-5 - Symposium Funds	0	0
Revenue Generating Project Funds	328,741	346,464
Racing Operations Augmentation Funds	149,167	467,757
Change Fund	1,014,000	1,014,000
FAIRS - Equipment Replacement Funds	104,209	126,469
NET PENSION LIABILITY, GASB68	797,110	797,110
NET OPEB LIABILITY	0	0
TOTAL CURRENT & NONCURRENT LIAB.	2,905,284	3,064,446
DEFERRED INFLOWS - OPEB	2,413	2,413
DEFERRED INFLOWS - PENSION GASB68	156,548	156,548
NET POSITION		
Agency Fund Equity	753,617	715,977
F&E Net Assets	(28,749)	(28,749)
Reserves - PENSION GASB68	(752,300)	(653,009)
Reserves, OPEB GASB 75	211,438	211,438
Net Income/(Net Loss)	125,358	(61,650)
TOTAL NET POSITION	309,364	184,006
- 0 0 0 0 1	3,373,609	3,407,413

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### California Authority of Racing Fairs Agency & Live Racing Operating Expense Summary

	2018	2019	2020	2020	2020	2020
	Year End	Year End	Actual	Annual	Budget	% Budget
	Actual	Actual	Jan-Dec	Budget	Variance	
<b>Summary Expenses</b>						
<b>Agency &amp; Live Racing Expenses:</b>						
SALARIES	481,150	485,322	422,009	476,717	54,708	89%
BENEFITS	74,174	59,282	70,796	59,406	(11,390)	119%
POST RETIREMENT BENEFITS	22,497	86,689	38,373	35,065	(3,308)	109%
ER TAXES	97,686	107,348	112,529	126,050	13,521	89%
ACCOUNTING	65,000	65,000	68,250	70,000	1,750	98%
AUDIT SERVICES	33,500	31,700	37,950	36,200	(1,750)	105%
AUTOMOBILE	9,728	4,558	3,113	6,000	2,887	52%
OUTSIDE LABOR	1,338	1,931	1,031	2,000	969	52%
DEPRECIATION	2,743	3,185	3,229	2,000	(1,229)	161%
DUES/SUBSCRIP	220	0	448	250	(198)	179%
INSURANCE	47,798	48,336	51,936	56,000	4,064	93%
LEGAL	64,551	69,704	40,462	50,500	10,039	80%
LEGISLATIVE	46,679	45,536	41,628	48,000	6,372	87%
MEETINGS	4,373	3,044	2,410	4,500	2,090	54%
MISC	195	125	177	500	323	35%
OFFICE SUPP	18,989	16,376	14,176	18,000	3,824	79%
POSTAGE/SHIP	1,422	660	388	1,000	612	39%
RENT/UTIL	35,770	15,277	13,414	18,000	4,586	75%
REPAIRS/MTCE	0	0	0	500	500	0%
TELEPHONE	9,353	8,870	9,333	11,000	1,667	85%
TRAINING	360	300	0	1,000	1,000	0%
TRAVEL	54,243	55,976	23,154	57,000	33,846	41%
<b>Total Operating Expenses</b>	1,071,769	1,109,220	954,806	1,079,688	124,882	88%

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#### California Authority of Racing Fairs Agency Income Statement December 31, 2020

	2018 Year End Actual	2019 Year End Actual	2019 Jan-Dec YTD	2020 Jan-Dec YTD	2020 Annual Budget	2020 Budget Variance	2020 % Budget
Revenue:							
Other Revenue/OPEB trust Reimb	1,125	37,804	37,804	30,060	35,000	(4,940)	86%
Interest Income	1,593	2,045	2,045	2,421	1,000	1,421	242%
Member Dues	197,905	203,922	203,922	201,064	201,064	0	100%
CARF South Prog Admin Fee	0	0	0	0	0	0	0%
Live Racing variance billing		24,956	24,956				
CARF Live Racing Agency Allocation	299,797	299,797	299,797	299,797	299,797	0	100%
Total Revenue	500,431	568,524	568,524	533,342	536,861	(3,519)	99%
Expenses:							
Salaries	157,218	138,159	138,159	126,760	143,517	16,757	88%
Employee Benefits	27,090	17,545	17,545	21,819	17,456	(4,363)	125%
Post Retirement Benefits	22,497	86,689	86,689	38,373	35,065	(3,308)	109%
Payroll Taxes	30,148	27,828	27,828	28,810	33,150	4,340	87%
Accounting Costs	20,313	16,250	16,250	17,063	17,500	437	98%
Advertising Expense	0	0	0	0	0	0	0%
Audit Services	12,275	9,800	9,800	16,050	14,300	(1,750)	112%
Automobile Expense	4,529	710	710	2,773	3,000	227	92%
Contracted Services	1,338	1,931	1,931	1,031	2,000	969	52%
Depreciation	2,743	3,185	3,185	3,229	2,000	(1,229)	161%
Dues & Subscriptions	220	0	0	398	250	(148)	159%
Insurance Expense	47,798	48,336	48,336	51,936	56,000	4,064	93%
Legal Expenses	64,551	69,704	69,704	40,462	50,000	9,539	81%
Legislative Expenses	46,679	45,536	45,536	41,628	48,000	6,372	87%
Meetings Expense	3,817	2,987	2,987	2,410	4,000	1,590	60%
Misc. (Ag Day Sponsor)	195	125	125	177	500	323	35%
Office Supplies	18,989	16,376	16,376	14,176	18,000	3,824	79%
Postage & Shipping	1,422	660	660	388	1,000	612	39%
Rent (Tribute Road)	35,770	15,277	15,277	13,414	18,000	4,586	75%
Repairs & Maintenance	0	0	0	0	500	500	0%
Telephone Expense	5,755	4,736	4,736	4,881	6,000	1,119	81%
Training	360	300	300	0	1,000	1,000	0%
Travel Expense	3,952	4,257	4,257	2,627	7,000	4,373	38%
<b>Total Expenses</b>	507,655	510,390	510,390	428,404	478,239	49,835	90%
Agency Income (Loss)	(7,224)	58,134	58,134	104,938	58,623	46,315	
Southern Prog Income (Loss)	5,124	4,462	4,462	141	5,000	(4,859)	
Total Bal Sheet Net Income (Loss)	(2,100)	62,597	62,597	105,079	63,623	41,456	
GASB 68 PENSION EXPENSE GASB 75 OPEB EXPENSE	37,131	99,291	99,291	0	50,000	50,000	0%
Total Net Income after GASB68	(39,231)	(36,694)	(36,694)	105,079	13,623	(8,544)	0

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#### California Authority of Racing Fairs Southern Region Income Statement December 31, 2020

	2018	2019	2020	2020	2020	2020
	Year End	Year End	Jan-Dec	Annual	Budget	% Budget
	Actual	Actual	YTD	Budget	Variance	
<b>Program Revenue:</b>						
Program Sales	126,585	114,587	18,949	120,000	(101,051)	16%
Other Revenue	0	0	0	0	0	0%
Royalties/Fees Due Host	(121,461)	(110,125)	(18,808)	(115,000)	96,192	16%
<b>Total Revenue</b>	5,124	4,462	141	5,000	(4,859)	3%
Expenses:						
Legal Expenses	0	0	0	0	0	0%
Meetings Expense	0	0	0	0	0	0%
Misc Exp.(Storage)	0	0	0	0	0	0%
Office Supplies	0	0	0	0	0	0%
Paper Expense	0	0	0	0	0	0%
Postage & Shipping	0	0	0	0	0	0%
Printing Supplies	0	0	0	0	0	0%
Rent & Utility Expenses	0	0	0	0	0	0%
Repairs & Maintenance	0	0	0	0	0	0%
Telephone Expense	0	0	0	0	0	0%
Travel Expense	0	0	0	0	0	0%
<b>Total Expenses</b>	0	0	0	0	0	0%
Operating Income (Loss)	5,124	4,462	141	5,000	(4,859)	3%
CARF Admin Fee	0	0	0	0	0	0%
Rebate						
Income (Loss)	5,124	4,462	141	5,000	(4,859)	3%

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2020= 18 days

## California Authority of Racing Fairs Live Racing Income Statement December 31, 2020 2018=42 days 2019=41 days 2020=

	2010–42 days 2	•		2020= 10 days	2020	2020	2020
	2018	2019	2019	2020	2020	2020	2020
	Year End	Year End	Jan-Dec	Jan-Dec	Annual	Budget	% Budget
	Actual	Actual	YTD	YTD	Budget	Variance	
Revenues:	Actual	Actual	TID	110	Duuget	variance	
Reimb. From Live Racing Fairs	1,802,311	1,894,625	1,894,625	886,458	1,947,450	(1,060,992)	46%
3rd Party Lasik Reimb	59,267	56,185	56,185	21,839	65,000	(43,161)	34%
Racing Operations Augmentation Funds	75,000	0	0	227,164	125,000	102,164	182%
NCOTWINC Reimbursement	40,000	0	0	0	0	0	0%
RTM 1% Funds	0	249,174	249,174	0	160,000		
Advertising Revenue		,	,		·		
Operating Expenses:							
Salaries	323,933	347,164	347,164	295,249	333,200	37,951	89%
Employee Benefits	47,084	41,737	41,737	48,977	41,950	(7,027)	117%
Payroll Taxes	67,539	79,520	79,520	83,719	92,900	9,181	90%
Accounting Costs	44,688	48,750	48,750	51,187	52,500	1,313	97%
Audit Services	21,225	21,900	21,900	21,900	21,900	0	100%
Automobile Expense	5,199	3,848	3,848	340	3,000	2,660	11%
Legal Expenses	0	0	0	0	500	500	0%
Meetings Expense	557	57	57	0	500	500	0%
Telephone Expense	3,598	4,134	4,134	4,452	5,000	548	89%
Travel Expense	50,291	51,719	51,719	20,528	50,000	29,472	41%
Sub-Totals	564,113	598,830	598,830	526,402	601,450	75,048	88%
Racing Support Services:							
Announcer	25,778	22,550	22,550	9,900	30,000	20,100	33%
Condition Bk/Program Cover	9,324	9,808	9,808	3,619	15,000	11,381	24%
Racing Operations Support	107,391	126,971	126,971	71,700	90,000	18,300	80%
Signal Broadcast (RCN)	0	0	$0 \\ 0$	29,708	100,000	70,292	30%
Simulcast Management				20,142	20,000	(142)	101%
Fitness Vet/TC02 Testing	23,110	56,492	56,492	61,273	65,000	3,727	94%
3RD PARTY LASIKS	59,267	56,185	56,185	21,839	65,000	43,161	34%
Marketing/Web Devel	5,120	1,931	1,931	1,031	3,000	1,969	34%
Network Management	0	0	0	0	5 000	0	0%
Paymaster Operations	3,674	3,983	3,983	1,546	5,000	3,454	31%
Incompass Racing Office	161,162	143,528	143,528	53,083	135,000	81,918	39%
Racing Office Expenses	14,992	17,189	17,189	3,998	18,000	14,002	22%
Recruitment	6,370	2,498	2,498	1,216	10,000	8,784	12%
Jumbo Screen	103,500	98,450	98,450	0	100,000	100,000	0%
Supplies	7,668	10,153	10,153	6,242	15,000	8,758	42%
Tattooing	13,934	20,665	20,665	15,294	20,000	4,706	76%
Timing/Clocker	12,606	14,541	14,541	6,182	15,000	8,818	41%
Transportation-silks	2,410	2,730	2,730	0	3,000	3,000	0%
TV Production/Simulcast	190,856	333,598	333,598	127,010	330,000	202,990	38%
RTM ALLOCATION (MAINT)	178,537	162,723	162,723	74,272	140,000	65,728	53%
RTM TRANSPORTATION	78,360	77,275	77,275	9,125	75,000	65,875	12%
RTM PRIOR YEAR LOAN	0	0	0	0	0	0	0%
STABLING AND TRAINING	265,842	281,442	281,442	0	282,000	282,000	0%
RTM SUPPORT COSTS	117,609	158,443	158,443	71,600	160,000	88,400	45%
Sub-Totals	1,387,510	1,601,155	1,601,155	588,778	1,696,000	1,107,222	35%
<b>Total Gross Expenses</b>	1,951,623	2,199,984	2,199,984	1,115,181	2,297,450	1,182,269	49%
Total Net Expenses	1,836,623	1,894,625	1,894,625	888,017	1,947,450		<u></u>
Total Not Expenses	1,030,023	1,077,023	1,077,023	300,017	1,777,730		

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#### **CHRB Approved 2021 Northern California Race Dates**

2019

Updated 11-20-20

December								
S	М	Т	W	Т	F	S		
1	2	3	4	5	6	7		
8	9	10	11	12	13	14		
15	16	17	18	19	20	21		
22	23	24	25	26	27	28		
29	30	31						

#### Race days subject to change

Pleasanton	15
Sacramento	11
Ferndale (Unoverlappe	d) 3
Ferndale (Overlapped)	3
Fresno	9

2021

January								
S	М	T	W	Τ	F	S		
					1	2		
3	4	5	6	7	8	9		
10	11	12	13	14	15	16		
17	18	19	20	21	22	23		
24	25	26	27	28	29	30		

February								
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7	8	9	10	11	12	13		
14	15	16	17	18	19	20		
21	22	23	24	25	26	27		
28								

March									
S	М	T	W	Т	F	S			
	1	2	3	4	5	6			
7	8	9	10	11	12	13			
14	15	16	17	18	19	20			
21	22	23	24	25	26	27			
28	29	30	31						

April									
S	Μ	Т	W	Т	F	S			
31				1	2	3			
4	5	6	7	8	9	10			
11	12	13	14	15	16	17			
18	19	20	21	22	23	24			
25	26	27							

May								
S	М	Т	W	Т	F	S		
						1		
2	3	4	5	6	7	8		
9	10	11	12	13	14	15		
16	17	18	19	20	21	22		
23	24	25	26	27	28	29		

	June									
	S	М	Т	W	Т	F	S			
			1	2	3	4	5			
	6	7	8	9	10	11	12			
	13	14	15	16	17	18	19			
	20	21	22	23	24	25	26			
	27	28	29	30						
,	7									

July								
S	М	Т	W	Т	F	S		
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August										
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September									
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### 2021

### Yearly Calendar

January									
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March									
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February								
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March								
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July								
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August								
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September								
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November								
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