



a California joint powers agency

1776 Tribute Road, Suite 150
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www.calfairs.com

NOTICE
CALIFORNIA AUTHORITY OF RACING FAIRS
BOARD OF DIRECTORS & LIVE RACING COMMITTEE
CONCURRENT MEETING
JOHN ALKIRE, CHAIR
11:00 A.M., TUESDAY, MARCH 5, 2019

Notice is hereby given that a meeting of the California Authority of Racing Fairs' Board of Directors and Live Racing Committee will commence at 11:00 A.M., Tuesday, March 5, 2019. The meeting will be held in the CARF Conference Room, 1776 Tribute Road, Sacramento, CA 95815.

Public and members of the California Authority of Racing Fairs Board of Directors and Live Racing Committee may participate during the Open session from the following locations:

Alameda County Fair
4501 Pleasanton Ave.
Pleasanton, CA 94566

Humboldt County Fair
1250 5th Street
Ferndale, CA 95536

San Bernardino County Fair
14800 7th Street
Victorville, CA 92395

Antelope Valley Fair
2551 West Ave. H, Suite 102
Lancaster, CA 93536

Monterey County Fair
2004 Fairground Road
Monterey, CA 93940

Stanislaus County Fair
900 North Broadway
Turlock, CA 95404

The Big Fresno Fair
1121 S. Chance Ave.
Fresno, CA 93702

National Orange Show
689 South E Street
San Bernardino, CA 92408

Ventura County Fair
10 West Harbor Blvd.
Ventura, CA 93001

California State Fair
1600 Exposition Blvd.
Sacramento, CA 95815

San Mateo Event Center
2495 So. Delaware Street
San Mateo, CA 94403

California Dept. of Food & Ag.
2800 Gateway Oaks Dr.
Sacramento, Ca 95833

Solano County Fair
900 Fairgrounds Drive
Vallejo, CA 94589



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AGENDA
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BOARD OF DIRECTORS & LIVE RACING COMMITTEE
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AGENDA

- I. Date, Time and Location of Next Meeting: April 2, 2019 in Sacramento.
- II. Public Comment.
- III. Approval of Minutes.
- IV. Report, Discussion and Action, if any, on the 2019 Legislative Program.
- V. Report, Discussion and Action, if any, on Mini-Satellites.
- VI. Report, Discussion and Action, if any, on 2019 Racing Operations.
- VII. Financials.
- VIII. Executive Director's Report.

**CALIFORNIA AUTHORITY OF RACING FAIRS
Board of Directors & Live Racing Committee
Concurrent Meeting
Thursday, February 7, 2019**

MINUTES

A concurrent meeting of the California Authority of Racing Fairs (CARF) Board of Directors and Live Racing Committee was held at 11:00 A.M., Thursday, February 7, 2019. The meeting was conducted at the CARF Conference Room, 1776 Tribute Road, Sacramento, CA, 95815.

CARF Board Directors attending: Richard Conway and Rick Pickering. Joining by conference call: John Alkire, Geoff Hinds, Dana Stoehr and Kelly Violini.

CARF Live Racing Committee attending: Richard Conway and Rick Pickering. Joining by conference call: John Alkire.

Staff and Guests attending: Larry Swartzlander, Tom Doutrich, Juliana Gomes, Vicki Layne, Raechelle Gibbons, Ann Grottveit, John Quiroz, Tom Martinez, Jeanne Wasserman, Lucky Kalanges and Allen Aldrich. Joining by conference call: Louie Brown, Cody Boyles, Lauri King, Jason Amelio, Lisa Hindley and Caroline Titus.

Agenda Item 1 – Closed Session: Public Employee Performance Evaluation – Executive Director. Ms. Grottveit reported that the Board engaged in discussion, formed a recommendation and approved a compensation package for the Executive Director. No further action was taken.

Agenda Item 2 – Date, Time and Location of Next Meeting: March 5, 2019 in Sacramento. The next CARF Board of Directors and Live Racing Committee meeting will be held at 11:00 A.M. on March 5, 2019 in Sacramento.

Agenda Item 3 – Public Comment. None.

Agenda Item 4 – Approval of Minutes. {ACTION} Mr. Conway moved to approve the November 6, 2018 and December 11, 2018 CARF Board of Directors & Live Racing Committee concurrent meeting minutes as presented. Mr. Pickering seconded, unanimously approved.

Agenda Item 5 – Report, Discussion and Action, if any, on 2019 Legislation Program. Mr. Brown reported that the legislature reconvened on January 7 and is currently in the bill introduction phase of the session with Friday, February 22 being the final bill submission deadline. At this time there have been no bills introduced pertaining to horse racing. Legislative staff is actively seeking an author for CARF's Northern California racing sustainability bill.

Mr. Brown reported that Governor Newsom submitted his 2019-20 “California for All” budget proposal to the legislature in early January. The budget includes continuing appropriation for the Department of Food and Agriculture (CDFA) and Fairs & Expositions (F&E) and approximately \$7 million in deferred maintenance to fairs. AB 1499 figures will be included in the May revised budget.

Mr. Brown stated that at this time, no bills have been introduced involving sports wagering. Horse Racing United (HRU) is attempting to reform with the purpose of developing economic studies in an effort to formulate a package of what horse racing’s involvement in sports wagering would entail.

Mr. Pickering reported that Thoroughbred Owners of California (TOC) and Del Mar Thoroughbred Club (DMTC) have retained a new lobbyist that will represent both organizations.

Agenda Item 6 – Report, Discussion and Action, if any, on 2019 Racing Operations.

Jumbotron Contract: Mr. Swartzlander reported that he approached six companies to request bids to provide a High-Definition (HD) Jumbotron screen for the 2019 racing circuit. The specs for bid required the screen be a minimum size of 16.8’ x 30’ with the ability to elevate 8’ off of the ground. One company was able to provide a screen that met the requirements.

CARF staff also received a proposal from our current screen provider Pegasus Communications. The proposal recommended that the existing Jumbotron be upgraded to HD and included in a new five-year Television and Simulcast Contract at the existing day rate. This proposal is approximately \$10,000 less than the received bid with no additional cost for signage and advertising.

CARF staff recommends the Board approve the Pegasus proposal as presented.

{ACTION} Mr. Pickering moved to approve a new five-year Pegasus Communications Television Production and Simulcast contract expiring April 2024 with the understanding that the day rate and services stay the same as the existing contract with a HD upgrade to the equipment. Mr. Conway seconded, unanimously approved.

Consolidated Purse Fund: Mr. Swartzlander reported that final figures have been tallied and the 2019 racing circuit concluded with a \$27,000 purse underpayment. Mr. Swartzlander recommended that the Board take action to withhold purse shortfalls from Fair commissions for the fiscal responsibility of the agency similar to Board action taken in February and March 2018 (Handout 3).

{ACTION} Mr. Pickering moved to accept Mr. Swartzlander's proposal. Ms. Violini seconded, unanimously approved.

Mr. Pickering noted that all action taken thus far under Agenda Item 6 is funded exclusively by the Live Racing Fairs and that no portion is expensed to satellite facilities.

Horse Racing United (HRU): Mr. Swartzlander reported that in 2013 the racing entities in California formed Horse Racing United, LLC to focus industry legislation efforts related to Internet poker. Josh Rubinstein of DMTC has circulated a letter requesting \$15,000 from DMTC, The Stronach Group (TSG), TOC, California Thoroughbred Breeders' Association (CTBA) and CARF for the purpose of funding a financial impact study on sports wagering in California.

Mr. Swartzlander recommended that CARF participate in the study and allocate \$15,000 from the Live Racing Augmentation Fund for the fair's portion. Mr. Pickering asked Mr. Quiroz if CDFA F&E would be willing to split the \$15,000 expense since sports wagering would conceivably benefit all fairs, not just CARF-member fairs. Mr. Hinds recommended Mr. Swartzlander approach CFA/WFA to pool resources for the benefit of all California fairs.

The Board directed Mr. Swartzlander to express the CARF Board's support in moving forward with HRU and report back with additional details.

Race Track Safety & Maintenance: Mr. Swartzlander reported that a recent article ran in the Los Angeles Times quoting Steve Wood, CARF's track superintendent, crediting the fairs for producing zero fatalities during racing or training in more than 2,000 starts. The article stated this statistic should be considered when TSG tries to "grab fair dates" and move them to Golden Gate Fields.

Mr. Swartzlander requested the Board approve a one-year \$15,000 bonus to Trackmaster, Inc. based on the past two years of racing with no fatalities occurring on CARF fair surfaces. Mr. Pickering recommended that any potential increase be written into the next contract or added as an addendum to the existing contract.

{ACTION} Mr. Conway moved to amend the Trackmaster, Inc. contract to provide a bonus in 2019 based on 2018 racing surface performance. Mr. Pickering seconded for discussion. Mr. Pickering stated that he felt the bonus was well earned but expressed concern regarding increasing live racing expenses. Unanimously approved.

1% Take-Out to Fund Fair Racing Improvements: Mr. Swartzlander stated that in 2008, CARF staff went before the CHRB Board to ask for authorization to increase fair live racing takeout 1% for facility improvements, as allowed by 2007 bill AB 765 (Evans). The CHRB Board was not receptive to the proposal and requested more detailed information on how the money would be spent and the agenda item was delayed to the next CHRB meeting. At the following

meeting, the CHRB Board was once again reluctant to approve to activate the bill and CARF agreed to no longer seek approval on AB 765 and work with the industry to develop comprehensive year-round statewide legislation. At that time, when the larger industry bill failed, the CHRB Executive Director suggested the Fairs reapply for approval.

Mr. Swartzlander requested to revisit activating the 1% increase currently allowed in legislation by initiating discussions with industry principals. The Board supported the request for preliminary discussions.

F&E “Gray Area” Funds: Mr. Swartzlander asked Mr. Quiroz about the status of the license fees distributed to F&E that are wagered in Southern California on Fair live races. Mr. Quiroz stated that “we are a lot closer to getting an agreement in place.” Mr. Swartzlander and Mr. Quiroz will continue to work to secure those funds for CARF’s Race Track Safety & Maintenance Program.

Ms. Stoehr left the conference call.

Humboldt County Fair Replacement Revenues: Mr. Swartzlander reported that in 2018 the California Horse Racing Board (CHRB) granted a week of unoverlapped racing to Humboldt County Fair. That week of unoverlapped racing was rescinded in 2019 as part of an overall package that secured an optimal block of dates for CARF fairs, a \$200,000 purse supplement from TOC and a reduced auxiliary stabling expense to Golden Gate Fields.

Mr. Swartzlander presented a proposal (Handout 2) to provide replacement revenue to Humboldt County Fair as compensation for commissions lost due to the elimination of their host status. The group discussed the figures presented in the proposal.

{**ACTION**} Mr. Pickering moved to approve the \$38,002 purse overpayment adjustment as presented in Handout 2 provided this action does not impact the amount being paid by the other live racing fairs. Mr. Hinds seconded, unanimously approved.

Agenda Item 7 – Financials. Mr. Alkire stated that financials are included in the meeting packet and that Ms. Gibbons is available for questions. Ms. Gibbons provided a brief review of the financials. No questions.

Agenda Item 8 – Executive Director’s Report. Mr. Swartzlander reported on the following:

- California Thoroughbred Business League (CTBL) will be addressing the trainer’s insurance procedures/compensation problems that occurred during the 2018 Humboldt County Fair meet.
- CARF staff will be making a strong effort to utilize the AmTote wagering app this year. The major challenge in implementing the app in the past has been the lack of a

secure WiFi signal to support the app. This signal must be provided by each fair in order to launch the app in the racing grandstands.

- CARF staff will be requesting approval for funding a three-person team to assist with transitioning bettors from the teller lines to self-service machines/app to reduce wagering lines and shut outs
- Golden Gate Fields has raised their purses and Mr. Doutrich will be considering options to bring before the Board to ensure fairs remain competitive.
- Mr. Swartzlander met with Becky Bartling and three members of the Sonoma County Fair Board during the Western Fairs Convention to discuss CARF's plans for fair racing moving into the future.

Respectfully submitted,
Heather Haviland

CARF Comprehensive Report 2/22/2019

IV.

[AB 208](#) **(Garcia, Cristina D) Gaming Policy Advisory Committee.**

Current Text: Introduced: 1/14/2019 [html](#) [pdf](#)

Introduced: 1/14/2019

Status: 2/4/2019-Referred to Com. on G.O.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

Summary: Current law requires the California Gambling Control Commission to establish a 10-member Gaming Policy Advisory Committee for the purpose of discussing matters of controlled gambling regulatory policy and other relevant gambling-related issues. The committee is composed of representatives of controlled gambling licensees and members of the general public in equal numbers. This bill would increase the membership of the committee from 10 to 12 members, and would instead require the committee to be composed of 5 representatives of controlled gambling licensees, 5 members of the general public, and 2 representatives from the Department of Justice.

Organization	Position	Priority	Assigned	Subject
CARF	Watch			

[AB 274](#) **(Mathis R) Tribal gaming.**

Current Text: Introduced: 1/28/2019 [html](#) [pdf](#)

Introduced: 1/28/2019

Status: 1/29/2019-From printer. May be heard in committee February 28.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

Summary: The California Constitution authorizes the Governor to negotiate and conclude compacts, subject to ratification by the Legislature. Current law establishes the Indian Gaming Revenue Sharing Trust Fund within the State Treasury for the receipt and deposit of moneys received by the state from an Indian tribe pursuant to the terms of a tribal-state gaming compact for the purpose of making distributions to an eligible recipient Indian tribe. This bill would make technical, nonsubstantive changes to that provision.

Organization	Position	Priority	Assigned	Subject
CARF	Watch			

[AB 482](#) **(Arambula D) Horse racing law intent: California Horse Racing Board: racing weeks: out-of-state thoroughbred races.**

Current Text: Introduced: 2/12/2019 [html](#) [pdf](#)

Introduced: 2/12/2019

Status: 2/21/2019-Referred to Com. on G.O.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

Summary: Current law provides that the intent of the Horse Racing Law is to allow parimutuel wagering on horse races while, among other things, encouraging agriculture and the breeding of horses in this state. This bill would add to that statement of intent supporting the network of California fairs.

Organization	Position	Priority	Assigned	Subject
CARF	Sponsor			

[AB 501](#) **(Bigelow R) Gaming Policy Advisory Committee.**

Current Text: Introduced: 2/13/2019 [html](#) [pdf](#)

Introduced: 2/13/2019

Status: 2/21/2019-Referred to Com. on G.O.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

Summary: Current law requires the California Gambling Control Commission to establish a 10-member Gaming Policy Advisory Committee composed of representatives of controlled gambling licensees and members of the general public in equal numbers. Existing law requires the executive director of the commission to convene the committee, from time to time, for the purpose of discussing matters of controlled gambling regulatory policy and any other relevant gambling-related issue. This bill would increase the membership of the committee from 10 to 12 members, and would require the committee to be composed of 5 representatives of controlled gambling licensees, 5 members of the general public, and 2 representatives from the Department of Justice.

Organization	Position	Priority	Assigned	Subject

[AB 649](#) (Garcia, Cristina D) Gambling Control Act: persons under 21 years of age.**Current Text:** Introduced: 2/15/2019 [html](#) [pdf](#)**Introduced:** 2/15/2019**Status:** 2/19/2019-From printer. May be heard in committee March 21.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

Summary: Would permit a person between 18 and 20 years of age, inclusive, to work in a gambling establishment in job classifications that entail providing services on and off the gaming floor that are not involved in the play of a controlled game, as specified. The bill would also make conforming changes.

Organization	Position	Priority	Assigned	Subject
CARF	Watch			

[AB 759](#) (Bigelow R) Horse racing: minisatellite wagering facilities.**Current Text:** Introduced: 2/19/2019 [html](#) [pdf](#)**Introduced:** 2/19/2019**Status:** 2/20/2019-From printer. May be heard in committee March 22.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

Summary: Current law authorizes the California Horse Racing Board to approve an additional 15 minisatellite wagering sites in each zone under certain conditions, including that no site is within 20 miles of a racetrack, a satellite wagering facility, or a tribal casino that has a satellite wagering facility. Current law provides that if the proposed facility is within 20 miles of one of the above-referenced satellite facilities, then the consent of each facility within a 20-mile radius must be given before the proposed facility may be approved by the board. Current law provided that until January 1, 2013, if the proposed minisatellite wagering site is in the northern zone in a fair district where the fair has operated a satellite wagering facility for the previous 5 years, the approval of the fair must be obtained even if the proposed location is more than 20 miles from the existing satellite wagering facility operated by the fair. This bill would delete this obsolete provision.

Organization	Position	Priority	Assigned	Subject
CARF	Watch			

[AB 771](#) (Rubio, Blanca D) Horse racing: license to conduct a horse racing meeting: felony.**Current Text:** Introduced: 2/19/2019 [html](#) [pdf](#)**Introduced:** 2/19/2019**Status:** 2/20/2019-From printer. May be heard in committee March 22.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

Summary: Would provide that any person who, directly or indirectly, holds or conducts for profit any horse racing meeting without the proper licenses or approval from the California Horse Racing Board is guilty of a felony. By creating a new crime, the bill would impose a state-mandated local program.

Organization	Position	Priority	Assigned	Subject
CARF	Watch			

[AB 1082](#) (Low D) Gambling: Gambling Control Act.**Current Text:** Introduced: 2/21/2019 [html](#) [pdf](#)**Introduced:** 2/21/2019**Status:** 2/21/2019-Read first time. To print.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

Summary: Would, for purposes of the Gambling Control Act, remove from the definition of applicant, a person who is about to apply for a state gambling license, or other specified licenses, permits, or approvals.

Organization	Position	Priority	Assigned	Subject
CARF	Watch			

[SB 241](#) (Moorlach R) Public agencies: joint powers authorities: contracts.**Current Text:** Introduced: 2/11/2019 [html](#) [pdf](#)**Introduced:** 2/11/2019**Status:** 2/21/2019-Referred to Coms. on GOV. & F. and L., P.E. & R.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf.	Enrolled	Vetoed	Chaptered
1st House				2nd House				Conc.			

Summary: Would require the governing body of each member agency of an agency established pursuant to a joint powers agreement to approve and ratify each memorandum of understanding negotiated between the joint powers agency and its employees. This bill would further require each member agency to a joint powers agreement to approve and ratify each contract for municipal services or functions, as defined, negotiated between the joint powers agency and the entity providing the services or functions.

Organization	Position	Priority	Assigned	Subject
CARF	Watch			

[SB 355](#)

(Portantino D) Joint powers agencies: meetings.

Current Text: Introduced: 2/19/2019 [html](#) [pdf](#)

Introduced: 2/19/2019

Status: 2/20/2019-From printer. May be acted upon on or after March 22.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf.	Enrolled	Vetoed	Chaptered
1st House				2nd House				Conc.			

Summary: Current law authorizes a joint powers agency to include in its joint powers agreement provisions authorizing, among others, any designated alternate member of the legislative body of the joint powers agency is also a member of the legislative body of a member local agency, and who is attending in lieu of that agency's regularly appointed member, to attend closed sessions of the joint powers agency, as specified. This bill would eliminate the requirement that the designated alternate member of the legislative body of the joint powers agency also be a member of the legislative body of a member local agency.

Organization	Position	Priority	Assigned	Subject
CARF	Watch			

[SB 469](#)

(Dodd D) Horse racing: out-of-state thoroughbred races: Delaware Handicap.

Current Text: Introduced: 2/21/2019 [html](#) [pdf](#)

Introduced: 2/21/2019

Status: 2/21/2019-Introduced. Read first time. To Com. on RLS. for assignment. To print.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf.	Enrolled	Vetoed	Chaptered
1st House				2nd House				Conc.			

Summary: This bill would exempt from the 50 imported race per day limitation, races imported that are part of the race card of the Delaware Handicap.

Organization	Position	Priority	Assigned	Subject
CARF	Watch			

Total Measures: 11

Total Tracking Forms: 11



CALIFORNIA AUTHORITY OF RACING FAIRS
STATEMENT OF NET POSITION
December 31, 2018

	CURRENT YTD	YEAR END
	12/31/18	12/31/17
ASSETS		
Cash - LAIF & Investments	660,014	426,655
Cash - Operating/Money Market	516,937	314,825
Cash - Trust	669,387	1,558,215
Marketable Securities	0	225,835
A/R - Member Dues	62,060	34,544
A/R - Programs South	44,506	19,180
A/R - Racing Fairs & Settlements	1,020,450	1,466,325
A/R - Other Receivables CMC,DRF,GGF	15,812	85,127
RECEIVABLE FROM HORSEMEN UNSECURED	0	7444
Prepays/Deposits	59,806	58,694
OPEB Assets	135,925	135,925
Total Current Assets	<u>3,184,897</u>	<u>4,332,768</u>
Fixed Assets		
Total Fixed Assets (Net of Depr.)	6,557	4,883
TOTAL ASSETS	<u>3,191,454</u>	<u>4,337,652</u>
DEFERRED OUTFLOWS OF RESOURCES,GASB68	224,643	\$224,643
LIABILITIES		
A/P & Withholdings	164,205	1,651,217
Compensated Leave Accruals	53,065	53,065
A/P - Program Royalties to Host	12,151	17,331
Racing Distributions	782,733	139,380
Purses	(716,421)	(443,630)
AB460 1%/RTM	1,829	(11,501)
Horsemen's Recruitment Programs	42,749	27,653
LOU-5 - Symposium Funds	0	1,871
Revenue Generating Project Funds	419,690	568,058
Racing Operations Augmentation Funds	561,732	449,848
Change Fund	1,014,000	1,014,000
FAIRS - Equipment Replacement Funds	142,218	177,225
NET PENSION LIABILITY, GASB68	719,467	719,467
TOTAL CURRENT & NONCURRENT LIAB.	<u>3,197,418</u>	<u>\$4,363,985</u>
DEFERRED INFLOWS OF RESOURCES, GASB68	121,054	\$121,054
NET POSITION		
Agency Fund Equity	693,134	659,772
Reserves, GASB68	(615,878)	(512,458)
Net Income/(Net Loss)	20,370	(70,058)
TOTAL NET POSITION	<u>97,623</u>	<u>\$77,255</u>



**California Authority of Racing Fairs
Agency Income Statement
December 31, 2018**

	2016 Year End Actual	2017 Year End Actual	2018 Jan-Dec YTD	2018 Annual Budget	2018 Budget Variance	2018 % Budget
Revenue:						
Other Revenue/OPEB trust Reimb	30,591	37,780	40,019	39,000	1,019	103%
Interest Income	5,833	1,448	1,584	500	1,084	317%
Member Dues	197,186	194,787	197,905	192,388	5,517	103%
CARF South Prog Admin Fee	9,386	8,456	4,398	8,625	(4,227)	51%
	(4,111)	297	134			
CARF Live Racing Agency Allocation	299,797	299,797	299,797	299,797	0	100%
Total Revenue	538,693	542,565	543,837	540,310	3,393	101%
Expenses:						
Salaries	144,221	164,859	158,446	197,605	39,159	80%
Employee Benefits	24,197	26,618	23,272	29,360	6,088	79%
Post Retirement Benefits	29,783	31,075	42,027	38,204	(3,823)	110%
Payroll Taxes	26,185	50,011	30,148	31,469	1,321	96%
Accounting Costs	16,587	16,250	20,313	17,500	(2,813)	116%
Audit Services	13,538	7,638	12,275	6,775	(5,500)	181%
Automobile Expense	4,968	2,610	4,529	4,000	(529)	113%
Contracted Services	120	1,864	1,338	2,000	663	67%
Depreciation	10,338	5,983	2,235	4,000	1,765	56%
Dues & Subscriptions	1,206	1,172	220	1,300	1,080	17%
Insurance Expense	48,192	52,480	47,798	53,000	5,202	90%
Legal Expenses	14,753	31,135	64,551	25,000	(39,551)	258%
Legislative Expenses	45,623	46,295	46,679	45,500	(1,179)	103%
Meetings Expense	2,619	4,427	3,817	4,000	183	95%
Misc. (Ag Day Sponsor)	890	415	195	1,000	805	19%
Rent - Northern Print Shop	0	0	0	0	0	0%
Office Supplies	17,557	16,961	19,120	18,000	(1,120)	106%
Postage & Shipping	1,536	777	1,397	1,500	103	93%
Rent (Tribute Road)	35,770	35,770	35,770	35,770	0	100%
Repairs & Maintenance	0	0	0	500	500	0%
Telephone Expense	7,567	7,356	5,755	8,000	2,245	72%
Training	302	129	360	1,000	640	36%
Travel Expense	11,609	5,154	3,952	10,000	6,048	40%
Total Expenses	457,558	508,977	524,193	535,484	11,291	98%
Agency Income (Loss)	81,135	33,588	19,644	4,827	14,817	
Southern Prog Income (Loss)	1,894	(226)	726	1,375	(9,103)	
Total Bal Sheet Net Income (Loss)	83,029	33,362	20,370	6,202	5,714	
GASB 68 PENSION EXPENSE	124,160	103,420	0	0	0	0%
Total Net Income after GASB68	(41,131)	(70,058)	20,370	6,202	5,714	0



**California Authority of Racing Fairs
Southern Region Income Statement
December 31, 2018**

	2016	2017	2018	2018	2018	2018
	Year End	Year End	Jan-Dec	Annual	Budget	% Budget
	Actual	Actual	YTD	Budget	Variance	
Program Revenue:						
Program Sales	125,152	112,747	126,585	115,000	11,585	110%
Other Revenue	0	0	0	0	0	0%
Royalties/Fees Due Host	(113,872)	(104,517)	(121,461)	(105,000)	(16,461)	116%
Total Revenue	11,280	8,231	5,124	10,000	(4,876)	51%
Expenses:						
Legal Expenses	0	0	0	0	0	0%
Meetings Expense	0	0	0	0	0	0%
Misc Exp.(Storage)	0	0	0	0	0	0%
Office Supplies	0	0	0	0	0	0%
Paper Expense	0	0	0	0	0	0%
Postage & Shipping	0	0	0	0	0	0%
Printing Supplies	0	0	0	0	0	0%
Rent & Utility Expenses	0	0	0	0	0	0%
Repairs & Maintenance	0	0	0	0	0	0%
Telephone Expense	0	0	0	0	0	0%
Travel Expense	0	0	0	0	0	0%
Total Expenses	0	0	0	0	0	0%
Operating Income (Loss)	11,280	8,231	5,124	10,000	(4,876)	51%
CARF Admin Fee	9,386	8,456	4,398	8,625	4,227	51%
Rebate						
Income (Loss)	1,894	(226)	726	1,375	(9,103)	53%



**California Authority of Racing Fairs
Revenues Generated and Paid through CARF
Race Recap Report**

2018 Race Meet	Pleasanton	Sacramento	Humboldt	Fresno	Total
Tote Handle	\$22,442,867	\$15,096,789	\$5,800,705	\$13,199,175	\$56,539,536
ADW Handle	\$11,536,865	\$9,496,530	\$4,468,967	\$5,181,974	\$30,684,336
All Handle Total	<u>\$33,979,732</u>	<u>\$24,593,319</u>	<u>\$10,269,672</u>	<u>\$18,381,149</u>	<u>\$87,223,872</u>

REVENUE:

Takeout	4,806,721	3,213,066	1,199,334	2,845,088	12,064,209
Programs	18,086	14,855	6,120	10,949	50,010
Summarized Revenues	106,879	58,173	38,819	59,997	263,868
ADW (California & Exports)	1,494,532	1,253,931	580,895	664,768	3,994,126
Total	6,426,218	4,540,025	1,825,168	3,580,802	16,372,213

EXPENSES:

2018 Circuit Billing	240,033	176,106	112,320	145,765	674,223
2018 Jan-June Billbacks	182,678	88,670	38,216	43,457	353,021
2018 July-September Billbacks	124,767	169,050	83,206	30,111	407,135
2018 Oct-December Billbacks, RTM	194,126	138,711	95,549	213,724	642,109
Relocation Costs	8,075	8,075	8,075	8,075	32,300
Total Track Expenses	749,678	580,612	337,365	441,132	2,108,788

Revenues Generated and Paid through CARF

Total Purses Revenue	1,656,174	1,185,891	508,516	899,784	4,250,365
Total Track Commissions Revenue	1,402,125	1,009,583	441,877	744,968	3,598,553

TOTAL PURSES/FAIR COMMISSIONS	3,058,299	2,195,474	950,393	1,644,752	7,848,918
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**California Authority of Racing Fairs
Live Racing Income Statement
December 31, 2018**

2016=43 days 2017=45 days 2018=42 days

	2016	2017	2018	2018	2018	2018
	Year End	Year End	Jan-Dec	Annual	Budget	% Budget
	Actual	Actual	YTD	Budget	Variance	
Revenues:						
Reimb. From Live Racing Fairs	1,346,671	1,409,190	1,802,311	1,445,678	356,633	125%
3rd Party Lasik Reimb	0	0	59,267	0	59,267	0%
Operating Expenses:						
Salaries	424,636	382,135	348,756	365,583	16,827	95%
Employee Benefits	54,746	52,273	47,084	50,607	3,523	93%
Payroll Taxes	61,350	65,453	67,539	67,289	(250)	100%
Accounting Costs	48,853	48,750	44,688	48,900	4,213	91%
Audit Services	20,813	20,813	21,225	20,800	(425)	102%
Automobile Expense	3,017	1,042	5,199	3,000	(2,199)	173%
Legal Expenses	0	0	0	1,000	1,000	0%
Meetings Expense	554	437	557	1,000	443	56%
Telephone Expense	3,366	4,091	3,598	6,000	2,402	60%
Travel Expense	44,336	46,829	50,291	45,000	(5,291)	112%
Sub-Totals	661,671	621,823	588,936	609,179	20,243	97%
Racing Support Services:						
Announcer	22,925	25,750	25,778	32,900	7,122	78%
Condition Bk/Program Cover	14,853	11,081	9,324	15,000	5,676	62%
Racing Operations Support	62,972	61,230	107,391	75,200	(32,191)	143%
TC02 Testing	8,621	21,239	23,110	20,680	(2,430)	112%
3RD PARTY LASIKS	0	0	59,267	0	(59,267)	0%
Marketing/Web Devel	1,100	6,870	5,120	3,000	(2,120)	171%
Paymaster Operations	6,373	7,124	3,674	6,500	2,826	57%
Program Production	158,344	172,986	161,162	159,800	(1,362)	101%
Racing Office System	20,029	13,417	14,992	18,800	3,808	80%
Recruitment	5,452	7,145	6,370	15,000	8,630	42%
Jumbo Screen	94,350	68,850	103,500	94,000	(9,500)	110%
Supplies	16,001	19,202	7,668	19,000	11,332	40%
Tattooing	16,906	19,969	13,934	17,000	3,066	82%
Timing/Clocker	12,035	13,113	12,606	16,920	4,314	75%
Transportation	2,072	1,700	2,410	3,000	590	80%
TV Production/Simulcast	120,691	156,043	190,856	150,400	(40,456)	127%
RTM ALLOCATION (MAINT)	123,259	99,129	178,537	116,500	(62,037)	153%
RTM TRANSPORTATION	56,373	78,765	78,360	75,000	(3,360)	104%
RTM PRIOR YEAR LOAN	0	0	0	0	0	0%
STABLING AND TRAINING	0	0	265,842	0	(265,842)	0%
RTM SUPPORT COSTS	61,745	118,460	117,609	112,800	(4,809)	104%
Sub-Totals	804,101	902,072	1,387,510	951,500	(436,010)	146%
Total Gross Expenses	1,465,772	1,523,894	1,976,446	1,560,679	(415,767)	127%
Augmentation LRF	75,000	75,000	75,000	75,000	0	100%
NCOTWINC Reimbursement	40,000	40,000	40,000	40,000	0	100%
Other Reimb Revenue						
Advertising Revenue						
Total Net Expenses	1,350,772	1,408,894	1,861,446	1,445,678		

2019

Yearly Calendar

January						
Su	M	Tu	W	Th	F	Sa
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

February						
Su	M	Tu	W	Th	F	Sa
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28		

March						
Su	M	Tu	W	Th	F	Sa
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

April						
Su	M	Tu	W	Th	F	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

May						
Su	M	Tu	W	Th	F	Sa
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

June						
Su	M	Tu	W	Th	F	Sa
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

July						
Su	M	Tu	W	Th	F	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

August						
Su	M	Tu	W	Th	F	Sa
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

September						
Su	M	Tu	W	Th	F	Sa
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

October						
Su	M	Tu	W	Th	F	Sa
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

November						
Su	M	Tu	W	Th	F	Sa
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

December						
Su	M	Tu	W	Th	F	Sa
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

2020

Yearly Calendar

January						
Su	M	Tu	W	Th	F	Sa
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

February						
Su	M	Tu	W	Th	F	Sa
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29

March						
Su	M	Tu	W	Th	F	Sa
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

April						
Su	M	Tu	W	Th	F	Sa
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

May						
Su	M	Tu	W	Th	F	Sa
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

June						
Su	M	Tu	W	Th	F	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

July						
Su	M	Tu	W	Th	F	Sa
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

August						
Su	M	Tu	W	Th	F	Sa
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

September						
Su	M	Tu	W	Th	F	Sa
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

October						
Su	M	Tu	W	Th	F	Sa
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

November						
Su	M	Tu	W	Th	F	Sa
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

December						
Su	M	Tu	W	Th	F	Sa
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		