

a California joint powers agency

1776 Tribute Road, Suite 205 Sacramento, CA 95815 Office: 916.927.7223 Fax: 916.263.3341 www.calfairs.com

AGENDA CALIFORNIA AUTHORITY OF RACING FAIRS BOARD OF DIRECTORS & LIVE RACING COMMITTEE CONCURRENT MEETING JOHN ALKIRE, CHAIR 11:00 A.M., TUESDAY, MARCH 6, 2018

Notice is hereby given that a meeting of the California Authority of Racing Fairs' Board of Directors and the Live Racing Committee will commence at 11:00 A.M., Tuesday, March 6, 2018. The meeting will be held at the CARF Conference Room, 1776 Tribute Road, Sacramento, CA 95815.

AGENDA

- I. Date, Time and Location of Next Meeting: April 3, 2018 in Sacramento.
- II. Public Comment.
- III. Approval of Minutes.
- IV. Report, Discussion and Action, if any, on the 2018 Legislative Program.
- V. Report, Discussion and Action, if any, on Racing Operations, Consolidated Purse Fund, Stabling, Third-Party Lasix, Sponsorships, Horseman's Agreements and License Applications.
- VI. Report, Discussion and Action, if any, on NCOTWINC.
- VII. Report, Discussion and Action, if any, on Mini-satellites, Simulcast HD Upgrades and Site Visits.
- VIII. Financials.
 - IX. Executive Director's Report.



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NOTICE CALIFORNIA AUTHORITY OF RACING FAIRS BOARD OF DIRECTORS & LIVE RACING COMMITTEE CONCURRENT MEETING JOHN ALKIRE, CHAIR 11:00 A.M., TUESDAY, MARCH 6, 2018

Notice is hereby given that a meeting of the California Authority of Racing Fairs' Board of Directors and the Live Racing Committee will commence at 11:00 A.M., Tuesday, March 6, 2018. The meeting will be held at the CARF Conference Room, 1776 Tribute Road, Sacramento, CA 95815.

Public and members of the California Authority of Racing Fairs Board of Directors and Live Racing Committee may also participate from the following locations:

Alameda County Fair 4501 Pleasanton Ave. Pleasanton, CA 94566

The Big Fresno Fair 1121 S. Chance Avenue Fresno, CA 93702

California State Fair 1600 Exposition Blvd. Sacramento, CA 95815 Humboldt County Fair 1250 5th Street Ferndale, CA 95536

San Mateo Event Center

2495 S. Delaware St.

San Mateo, CA 94403

Monterey County Fair 2004 Fairground Road Monterey, CA 93940

San Bernardino County Fair 14800 7th Street Victorville, CA 92395

CALIFORNIA AUTHORITY OF RACING FAIRS Board of Directors & Live Racing Committee Concurrent Meeting Tuesday, February 6, 2018

MINUTES

A concurrent meeting of the California Authority of Racing Fairs (CARF) Board of Directors and Live Racing Committee was held at 10:00 A.M., Tuesday, February 6, 2018. The meeting was hosted at the CARF Conference Room, 1776 Tribute Road, Sacramento, California.

CARF Board Directors attending: John Alkire, Geoff Hinds and Jerome Hoban. Joining by conference call: Richard Conway, Kelly Violini and Dana Stoehr.

CARF Live Racing Committee attending: John Alkire and Jerome Hoban. Joining by conference call: Richard Conway.

Staff and Guests attending: Larry Swartzlander, Richard Scheidt, Tom Doutrich, Heather Haviland, Juliana Gomes, Raechelle Gibbons, Ann Grottveit, Cody Boyles, John Quiroz, Tom Martinez, Lauri King and Jeanne Wasserman. Joining by conference call: Louie Brown, Chris Griffin, and Caroline Titus.

Agenda Item 1 – Date, Time and Location of Next Meeting: March 6, 2018 at 11:00 a.m. in Sacramento. The next CARF Board of Directors meeting will be held Tuesday, March 6, 2018 at 11:00 a.m. in Sacramento.

Agenda Item 2 – Public Comment. None.

Agenda Item 3 – Approval of Minutes. {ACTION} Mr. Hoban moved to approve the CARF Board of Directors & Live Racing Committee concurrent meeting minutes as presented. Mr. Conway seconded, unanimously approved.

Agenda Item 4 – Report, Discussion and Action, if any, on the 2018 Legislative Program. Mr. Brown reported that the Legislature reconvened on January 3 and the last day for bill introduction is next Friday, February 16. The number of bills introduced in both houses was significantly lower than normal, but should pick up pace rapidly in the coming weeks.

CARF's legislative plan includes introducing two bills, with Assemblymembers Jim Cooper and Vince Fong acting as authors. CARF also has Senator Andy Vidak's bill from last session sitting in the Senate Governmental Organization (GO) Committee if needed.

At this time, CARF will not be carrying a bill addressing overlap compensation for the Humboldt County Fair. Both Senator Mike McGuire and Assemblymember Jim Wood declined to introduce the bill and it is unlikely that a member from an outside district will pick up the issue. That being said, the issue is not dead as the language may be added to another industry bill if an opportunity with the correct leverage presents itself. Legislative staff believes that the lack of interest by McGuire and Wood are not a slight against the Humboldt County Fair, but rather the issue did not fit the overall agenda of either representative. Mr. Conway stated that he has not received any follow-up communication from either McGuire or Wood.

Mr. Brown reported that there is a rumor at the Capitol that Assemblymember Adam Gray will be introducing an omnibus gaming bill and it is well known that he is closely monitoring the sports wagering cases occurring outside of California.

Mr. Brown stated that the implementation of a bill from last session, AB 1499 (Gray), will be a top focus of Fair legislative staff this session. The bill was intended as a permanent long-term funding mechanism for fairs determined by sales tax revenue generated. The WFA-sponsored bill was reintroduced from 2016 and was restructured slightly from the prior year to create an ongoing source of funding to California's network of fairs, providing annual funds of approximately \$12-15 million. Starting in 2019, AB 1499 would require that 3/4 of one percent of the total of gross receipts reported to the Department of Finance be included in the next annual budget for allocation to fairs through F&E. Fairs will see benefit from this legislation in the 2019-20 fiscal year and it is imperative that a clear understanding of the process and procedures to secure funding be put into place before Governor Brown leaves office.

Mr. Quiroz clarified that license fees generated and held by CARF per 2017 session AB 460 are now funds usable by CARF. The additional "gray area" fair license fees are still under discussion. Mr. Scheidt will stay in communication with Mr. Quiroz on the issue.

Agenda Item 5 – Report, Discussion and Action, if any, on Northern California Mini-Satellite Program. Mr. Scheidt reported that the current outlook for opening a mini-satellite facility is Northern California is dim. Matt Cranford, CEO of the Stanislaus County Fair, has re-engaged conversations with the Turlock Poker Room about partnering in a mini-satellite venture. However, recent developments with NCOTWINC and The Stronach Group (TSG) create difficulties with moving this project forward in a timely manner.

Mr. Scheidt reported that the Solano County Fair approved mini-satellite to operate at Farringtons Bar in Pleasant Hill has hit a major snag. Mr. Scheidt attended a City Council Planning Commission meeting at Pleasanton Hill and it became apparent that disruptions at the bar within the community have placed the overall operation in a tenuous position. Due to these problems, the possibility of integrating horse racing into the bar was never even broached. The management of Farringtons was directed to resolve these issues and come back to the City Council, which could take up to a year. This development directly affects a

mini-satellite that has been discussed for downtown Sacramento as the same ownership group operates Farringtons and desires to integrate the Pleasant Hill facility first.

Mr. Scheidt stated that the issues surrounding the funding of NCOTWINC and the intent of TSG to change the racing model in California have put all Northern California minisatellite projects on hold. CARF staff will not continue to invest time and resources into the development of mini-satellites until there is a commitment and direction from NCOTWINC to do so. At this point, TSG has not named a Golden Gate Fields (GGF) representative to the NCOTWINC Board and has not shared their intentions regarding expansion of the satellite network.

Agenda Item 6 – Report, Discussion and Action, if any, on CARF Objectives. Mr. Swartzlander reported that the meeting packets include a list of long and short-term CARF agency objectives as well as a list of CARF membership services specific to satellite wagering facilities. Mr. Hoban and Mr. Alkire thanked Mr. Swartzlander for memorializing these items and making them available to the Board as official documents.

Ms. Stoehr left the meeting.

Agenda Item 7 – Report, Discussion and Action, if any, on Corporate Sponsorships. Mr. Griffin provided a written and verbal update regarding his efforts to secure horse racing-specific sponsors at Fairs to the benefit of the consolidated purse fund. Mr. Griffin stated that he is close to securing a six-figure sponsorship from a gaming software group and has several smaller local businesses that are interested.

Mr. Griffin expressed a desire to continuing work with CARF beyond his existing contract to develop corporate sponsorships on a commission-only basis. {ACTION} Mr. Conway moved to retain the services of Chris Griffin to sell corporate sponsorships at a commission rate of 10 percent for the 2018-19 Fair racing season. Mr. Hoban seconded, unanimously approved.

Agenda Item 8 – Discussion and Action, if any, on 2018 Racing Fair Circuit: Operations, Consolidated Purse Fund, Stabling Schedule and Racetrack Maintenance Upgrade Program.

Consolidated Purse Fund: Per the November and December 2017 CARF Board meetings, Mr. Swartzlander revisited the projected total overpayment balance of \$285,206 anticipated at the end of 2018 and the fiscal responsibility of withholding the anticipated shortfall from Fair commissions generated in 2017. A spreadsheet from the December 2017 meeting titled "2017 Consolidated Fair Purse Report" with updated figures and proposed withholdings by Fair was recirculated.

The group discussed options, current accounting practices at Fairs and consulted Ms. Gibbons regarding logistics. Each Fair discussed their individual position and it was noted

that Mr. Pickering was absent and his input is critical due to the impact on California State Fair. Ms. Gibbons was directed to keep the CARF books open through the March Board meeting.

{ACTION} Mr. Hoban moved to withhold 2017 commissions as proposed to cover the anticipated purse overpayment at the end of the 2018 racing season based on 2017 race dates. Mr. Conway seconded. Following discussion and clarification, the motion was withdrawn by Mr. Hoban and staff was directed to add the item to the March Board agenda.

Stabling Schedule: Mr. Swartzlander reported that he has a conference call tomorrow with Scott Daruty of TSG to discuss the Monarch Content Management, LLC representation of the Fair signal and a stabling schedule for GGF. Mr. Doutrich provided an update regarding the disposition of horsemen that will be displaced when GGF closes the backside.

Mr. Swartzlander stated that the current CARF stabling plan is for Pleasanton to open May 1 for the meet and serve as an auxiliary facility through the Sacramento meet with Sacramento opening as an auxiliary stabling facility for Pleasanton starting June 10 and closing at the end of the meet (calendar provided in the meeting packet). Mr. Swartzlander has been in contact with Becky Bartling as Pleasanton's closing will be dependent on Santa Rosa's use of an auxiliary facility. At this time, Santa Rosa has not taken an official position. To accommodate horsemen, Fresno will open for stabling August 28.

Racetrack Maintenance Upgrade Program: Mr. Swartzlander circulated a current CARF Racetrack & Safety Program equipment log and the evaluations used to develop a proposal to trade in a tractor in need of major repairs and replace it with lightly used equipment (two 2013 John Deere 8310 tractors and one 2013 John Deere 6125R tractor) and rent a water truck. This plan provides a backup tractor to the starting gate tractor. There was discussion regarding backup gate tractor needs at each Fair.

Mr. Swartzlander stressed that if the Fairs provide the backup gate tractor, it must be reliable and have the ability to quickly move the starting gate plus the inoperable gate tractor.

{ACTION} Mr. Hoban moved to approve the Racetrack Maintenance Upgrade Program as presented with the modification to trade in the backup starting gate tractor against the newly purchased equipment. Mr. Conway seconded, unanimously approved.

Agenda Item 9 – Financials. Preliminary year-end financials were provided as handouts. Mr. Alkire noted that Ms. Gibbons is available to answer questions. No questions.

Agenda Item 10 – Executive Director's Report. None.

Agenda Item 11 – Closed Session: Public Employee Performance Evaluation: Executive Director and Conference with Legal Counsel in Regarding to Anticipated

Litigation. Ms. Grottveit reported that an evaluation of the Executive Director occurred and compensation was adjusted. Ms. Grottveit reported that no action was taken in regards to anticipated litigation.

Mr. Hoban moved to adjourn the meeting. Mr. Conway seconded, unanimously approved.

Respectfully submitted, Heather Haviland



CA Authority of Racing Fairs Legislative Report - Last 10 Days 2/23/2018

AB 2075 (Quirk-Silva D) Charitable raffles.

Current Text: Introduced: 2/7/2018 html pdf

Introduced: 2/7/2018

Status: 2/22/2018-Referred to Com. on G.O.

Location: 2/22/2018-A. G.O.

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Summary: The California Constitution authorizes the Legislature to permit private, nonprofit, eligible organizations to conduct raffles as a funding mechanism to support beneficial and charitable works, if, among other conditions, at least 90% of the gross receipts from the raffle go directly to beneficial or charitable purposes in California. The California Constitution further authorizes the Legislature to amend the percentage of gross receipts required to be dedicated to beneficial or charitable purposes by a statute passed by a 2/3 vote of each house of the Legislature. Existing statutory law implements those provisions and requires the Department of Justice to administer and enforce those provisions. This bill would similarly authorize a private, nonprofit organization to conduct a raffle for the purpose of directly supporting specified beneficial or charitable purposes in California, or financially supporting another private, nonprofit, eligible organization, as defined, that performs those purposes if, among other requirements, the raffle is conducted at a fair, exposition, or exhibition conducted by, and with the authorization of, a district agricultural association, a county fair association, a citrus fruit fair association, or the California Exposition and State Fair, 50% of the gross receipts generated from the sale of raffle tickets are used to benefit or provide support for beneficial or charitable purposes, as defined, and the other 50% is paid to the winner. The bill would also require the Department of Justice to administer and enforce these provisions. This bill contains other related provisions and other existing

Organization Position CARF Watch

AB 2129 (Rubio D) Gaming Policy Advisory Committee.

Current Text: Introduced: 2/12/2018 httml pdf

Introduced: 2/12/2018

Status: 2/22/2018-Referred to Com. on G.O.

Location: 2/22/2018-A. G.O.

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Summary: Existing law, the Gambling Control Act, provides for the licensure and regulation of various legalized gambling activities and establishments by the California Gambling Control Commission and the investigation and enforcement of those activities and establishments by the Department of Justice. Existing law requires the commission to establish a 10-member Gaming Policy Advisory Committee for the purpose of discussing matters of controlled gambling regulatory policy and other relevant gambling-related issues. The committee is composed of representatives of controlled gambling licensees and members of the general public in equal numbers. This bill would increase the membership of the committee from 10 to 12 members, and would instead require the committee to be composed of 5 representatives of controlled gambling licensees, 5 members of the general public, and 2 representatives from the Department of Justice.

Organization Position CARF Watch

AB 2270 (McCarty D) Horse racing: out-of-country harness racing.

Current Text: Introduced: 2/13/2018 html pdf

Introduced: 2/13/2018

Status: 2/14/2018-From printer. May be heard in committee March 16.

Location: 2/13/2018-A. PRINT

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Summary: Under existing law, the California Horse Racing Board is authorized to permit a harness or quarter horse association conducting a horse race to accept wagers on the results of out-of-state, out-of-country, and other designated harness or quarter horse races, if specified conditions are met, including that the association conducts at least 7 live races and imports not more than 10 races on live racing days. A violation of the Horse Racing Law is a crime. This bill would also authorize wagering on a nightly program of out-of-country harness racing from a single racetrack, regardless of the number of those races, if specified conditions are met. By imposing new requirements under the Horse Racing Law, the violation of which would be a crime, the bill would create new crimes and would thereby

create a state-mandated local program. This bill contains other related provisions and other existing laws.

Organization Position CARF Watch

AB 2284 (Bigelow R) Horse racing: minisatellite wagering facilities.

Current Text: Introduced: 2/13/2018 httml pdf

Introduced: 2/13/2018

Status: 2/14/2018-From printer. May be heard in committee March 16.

Location: 2/13/2018-A. PRINT

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Summary: Existing law authorizes the California Horse Racing Board to approve an additional 15 minisatellite wagering sites in each zone under certain conditions, including that no site is within 20 miles of a racetrack, a satellite wagering facility, or a tribal casino that has a satellite wagering facility. Existing law provides that if the proposed facility is within 20 miles of one of the above-referenced satellite facilities, then the consent of each facility within a 20-mile radius must be given before the proposed facility may be approved by the board. This bill would delete this obsolete provision. This bill contains other existing laws.

Organization Position CARF Watch

AB 2330 (Bigelow R) Horse racing: out-of-state thoroughbred races: Florida Derby.

Current Text: Introduced: 2/13/2018 html pdf

Introduced: 2/13/2018

Status: 2/14/2018-From printer. May be heard in committee March 16.

Location: 2/13/2018-A. PRINT

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Summary: The Horse Racing Law authorizes a thoroughbred racing association or fair to distribute the audiovisual signal and accept wagers on the results of out-of-state thoroughbred races conducted in the United States during the calendar period the association or fair is conducting a race meeting, including days on which there is no live racing being conducted by the association or fair, without the consent of the organization that represents horsemen and horsewomen participating in the race meeting and without regard to the amount of purses. Under that law, the total number of thoroughbred races imported by associations or fairs on a statewide basis under these provisions are required to not exceed 50 per day on days when live thoroughbred or fair racing is being conducted in the state, with the exception of prescribed races, including races imported that are part of the race card of the Kentucky Derby, the Kentucky Oaks, the Preakness Stakes, the Belmont Stakes, the Jockey Club Gold Cup, the Travers Stakes, the Arlington Million, the Breeders' Cup, the Dubai World Cup, the Arkansas Derby, the Apple Blossom Handicap, or the Haskell Invitational. This bill would exempt from the 50 imported race per day limitation, races imported that are part of the race card of the Florida Derby.

Organization Position CARF Watch

AB 2347 (Gloria D) Gambling: charitable raffles.

Current Text: Introduced: 2/13/2018 html pdf

Introduced: 2/13/2018

Status: 2/22/2018-Referred to Com. on G.O.

Location: 2/22/2018-A. G.O.

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Summary: The California Constitution authorizes the Legislature to permit private, nonprofit organizations to conduct raffles as a funding mechanism to support beneficial and charitable works, if, among other conditions, at least 90% of the gross receipts from the raffle go directly to beneficial or charitable purposes in California. The California Constitution further authorizes the Legislature to amend the percentage of gross receipts required to be dedicated to beneficial or charitable purposes by a statute passed by a 2/3 vote of each house of the Legislature. This bill would decrease the percentage of gross receipts from charitable raffles required to go to beneficial or charitable purposes from 90% to 50% for a raffle that generates gross ticket sale receipts less than an unspecified amount, conducted by an eligible organization whose gross ticket sale receipts do not exceed an unspecified amount for all raffles in a calendar year. The bill would also exempt from certain registration and reporting requirements any organization that has not conducted a single raffle that generates gross ticket sale receipts exceeding an unspecified amount and annual gross ticket sale receipts not

exceeding an unspecified amount for all raffles in a calendar year. This bill contains other related provisions and other existing laws.

Organization Position CARF Watch

AB 2739 (Gray D) Horse racing: out-of-state thoroughbred races: Whitney Stakes.

Current Text: Introduced: 2/16/2018 httml pdf

Introduced: 2/16/2018

Status: 2/17/2018-From printer. May be heard in committee March 19.

Location: 2/16/2018-A. PRINT

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Summary: The Horse Racing Law authorizes a thoroughbred racing association or fair to distribute the audiovisual signal and accept wagers on the results of out-of-state thoroughbred races conducted in the United States during the calendar period the association or fair is conducting a race meeting, including days on which there is no live racing being conducted by the association or fair, without the consent of the organization that represents horsemen and horsewomen participating in the race meeting and without regard to the amount of purses. Under that law, the total number of thoroughbred races imported by associations or fairs on a statewide basis under these provisions are required to not exceed 50 per day on days when live thoroughbred or fair racing is being conducted in the state, with the exception of prescribed races, including races imported that are part of the race card of the Kentucky Derby, the Kentucky Oaks, the Preakness Stakes, the Belmont Stakes, the Jockey Club Gold Cup, the Travers Stakes, the Arlington Million, the Breeders' Cup, the Dubai World Cup, the Arkansas Derby, the Apple Blossom Handicap, or the Haskell Invitational. This bill would exempt from the 50 imported race per day limitation, races imported that are part of the race card of the Whitney Stakes.

Organization Position CARF Watch

AB 2838 (Low D) Gambling: local ordinances.

Current Text: Introduced: 2/16/2018 html pdf

Introduced: 2/16/2018

Status: 2/17/2018-From printer. May be heard in committee March 19.

Location: 2/16/2018-A. PRINT

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Summary: Existing law, the Gambling Control Act, provides for the licensure and regulation of various legalized gambling activities and establishments by the California Gambling Control Commission and the investigation and enforcement of those activities and establishments by the Department of Justice. Under existing law, any amendment to a city or county ordinance relating to gambling establishments, or the Gambling Control Act, is required to be submitted to the Department of Justice for review and comment before the ordinance is adopted by the city or county. This bill would require the Department of Justice to review and comment on any submitted ordinance within 30 days of receiving the ordinance.

Organization Position CARF Watch

AB 2857 (Gray D) Gambling: Gambling Control Act.

Current Text: Introduced: 2/16/2018 html pdf

Introduced: 2/16/2018

Status: 2/17/2018-From printer. May be heard in committee March 19.

Location: 2/16/2018-A. PRINT

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Summary: The Gambling Control Act provides for the licensure and regulation of various legalized gambling activities and establishments by the California Gambling Control Commission and the investigation and enforcement of those activities and establishments by the Department of Justice. Existing law authorizes the commission, for any cause deemed reasonable by the commission, to deny an application for a license, permit, or approval, to limit, condition, or restrict an license, permit, or approval, or to impose an fine upon any person licensed or approved. For purposes of the act, existing law defines "applicant" as any person who has applied for, or is about to apply for, a state gambling license, or other licenses, permits, or approvals, as specified. This bill would revise the definition of "applicant" to no longer include a person who is about to apply for a state gambling license, or other licenses, permits, or approvals, as specified.

Organization Position

CARF Watch

AB 2917 (Cooper D) California Horse Racing Board: public records: votes.

Current Text: Introduced: 2/16/2018 html pdf

Introduced: 2/16/2018

Status: 2/17/2018-From printer. May be heard in committee March 19.

Location: 2/16/2018-A. PRINT

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Summary: The Horse Racing Law establishes the California Horse Racing Board and requires the board, among other things, to maintain a general office for the transaction of its business in Sacramento and to maintain a public record of every vote at the board's general office. This bill would require the board to post the record of its vote on its Internet Web site.

Organization Position CARF Sponsor

AB 3164 (Fong R) California Horse Racing Board: fair board members.

Current Text: Introduced: 2/16/2018 html pdf

Introduced: 2/16/2018

Status: 2/17/2018-From printer. May be heard in committee March 19.

Location: 2/16/2018-A. PRINT

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Summary: The Horse Racing Law establishes the California Horse Racing Board and provides for the operation of live horse racing in this state and for wagering thereon, and for the operation of satellite wagering facilities, subject to regulation and oversight by the board. This bill would provide that, in order to permit the full participation of fair board members who may be appointed to the California Horse Racing Board, the Legislature declares that the appointment of fair board members is intended to represent and further the interests of California's fair network, and that representation and furtherance will ultimately serve the public interest.

Organization Position CARF Sponsor

(Galgiani D) Horse racing: charity racing days: nonprofit corporation or trust: distributions to

qualified disabled jockeys.

Current Text: Introduced: 2/1/2018 html pdf

Introduced: 2/1/2018

Status: 2/22/2018-Set for hearing March 13.

Location: 2/14/2018-S. G.O.

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Calendar: 3/13/2018 9:30 a.m. - John L. Burton Hearing Room (4203) SENATE GOVERNMENTAL

ORGANIZATION, DODD, Chair

Summary: Existing law, the Horse Racing Law, requires each licensed racing association to designate a certain number of racing days to be conducted as charity days for the purpose of distributing the net proceeds to beneficiaries through a distributing agent that provides, among other things, at least 30% of the distribution from charity day racing go to charities associated with the horse racing industry. That law also requires that a separate 20% of the distribution be made to a nonprofit corporation or trust, of which the directors or trustees serve without compensation except for reimbursement for reasonable expenses, and for which the nonprofit corporation or trust has as its sole purpose the accumulation of endowment funds, the income of which is distributed to qualified disabled jockeys. That law requires that when the nonprofit corporation or trust has received distributions in an amount equal to \$2,000,000, the distribution to the nonprofit corporation or trust has received distributions in an amount equal to \$2,000,000, the distribution to the nonprofit corporation or trust ceases.

Organization Position CARF Watch

SB 1051 (**Dodd** D) Gambling Control Act: records: open to public inspection.

Current Text: Introduced: 2/12/2018 html pdf

Introduced: 2/12/2018

Status: 2/22/2018-Referred to Com. on G.O.

Location: 2/22/2018-S. G.O.

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Summary: The Gambling Control Act provides for the licensure and regulation of various legalized gambling activities by the California Gambling Control Commission and the investigation and enforcement of those activities and establishments by the Department of Justice. Existing law requires the commission to keep a record of all proceedings at its regular and special meetings and to make these records open to public inspection. Existing law also requires the department to maintain a file of all applications for licenses under the act and a record of all actions taken with respect to those applications, and to make this file and record open to public inspection. This bill would require the commission and department to make these records and the file open to public inspection during normal business hours.

Organization Position CARF Watch

SB 1102 (Berryhill R) Gaming.

Current Text: Introduced: 2/13/2018 html pdf

Introduced: 2/13/2018

Status: 2/22/2018-Referred to Com. on RLS.

Location: 2/13/2018-S. RLS.

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Summary: Existing federal law, the Indian Gaming Regulatory Act of 1988, provides for the negotiation and execution of tribal-state gaming compacts for the purpose of authorizing certain types of gaming on Indian lands within a state. The California Constitution authorizes the Governor to negotiate and conclude compacts, subject to ratification by the Legislature. Existing law ratifies a number of tribal-state gaming compacts between the State of California and specified Indian tribes that were executed in 1999. Existing law provides that any other tribal-state gaming compact entered into between the state and a federally recognized Indian tribe that is executed after September 10, 1999, is ratified if it is identical in all material respects to any of the compacts expressly ratified by these provisions and if the compact is not rejected by each house of the Legislature. This bill would make technical, nonsubstantive changes to these provisions.

Organization Position CARF Watch

SB 1143 (Vidak R) Gambling Control Act: findings and declarations.

Current Text: Introduced: 2/14/2018 html pdf

Introduced: 2/14/2018

Status: 2/22/2018-Referred to Com. on RLS.

Location: 2/14/2018-S. RLS.

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Summary: The Gambling Control Act provides for the licensure and regulation of various legalized gambling activities and establishments by the California Gambling Control Commission and the investigation and enforcement of those activities and establishments by the Department of Justice. Existing law makes related findings and declarations. This bill would make technical, nonsubstantive changes to these findings and declarations.

Organization Position CARF Watch

SB 1295 (Gaines R) California Gambling Control Commission.

Current Text: Introduced: 2/16/2018

Introduced: 2/16/2018

Status: 2/20/2018-From printer. May be acted upon on or after March 22.

Location: 2/16/2018-S. RLS.

Desk Policy Fiscal Floor	Desk Policy Fiscal Floor	Conf.	Enrolled	Votood	Chantorod
1st House	2nd House	Conc.	Ellionea	vetoeu	Chaptered

Summary: Existing law, the Gambling Control Act, provides for the licensure and regulation of various legalized gambling activities and establishments by the California Gambling Control Commission. Existing law requires the commission to appoint an executive director to act as the commission's executive officer. Existing law prohibits a person from being eligible for appointment as executive director or deputy executive director if, within 2 years before appointment, he or she was employed by, retained by, or derived substantial income from a gambling establishment. This bill would make technical, nonsubstantive changes to that provision.

Organization Position

CARF Watch

SB 1313 (Vidak R) California Gambling Control Commission.

Current Text: Introduced: 2/16/2018 html pdf

Introduced: 2/16/2018

Status: 2/20/2018-From printer. May be acted upon on or after March 22.

Location: 2/16/2018-S. RLS.

Desk Policy Fiscal Floor	Desk Policy Fiscal Floor	Conf.	Enrolled	Votood	Chantorod
1st House	2nd House	Conc.	Ellionea	vetoeu	Chaptered

Summary: The Gambling Control Act provides for the licensure and regulation of various legalized gambling activities and establishments by the California Gambling Control Commission and the investigation and enforcement of those activities and establishments by the Department of Justice. A willful violation of the act is generally punishable as a misdemeanor. This bill would eliminate the requirement that members have certain career backgrounds. The bill would instead state the intent of the Legislature that the commission be comprised of the most qualified individuals available, preferably no 2 of whom come from the same profession, field, or industry. This bill contains other related provisions and other existing laws.

Organization Position CARF Watch

SB 1334 (Wilk R) Joint powers agreements.

Current Text: Introduced: 2/16/2018 html pdf

Introduced: 2/16/2018

Status: 2/20/2018-From printer. May be acted upon on or after March 22.

Location: 2/16/2018-S. RLS.

Ì	Desk Policy Fiscal Floor	Desk Policy Fiscal Floo	r Conf.	Enrolled	Votood	Chantorod
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Summary: Existing law, the Joint Exercise of Powers Act, defines "public agency" for purposes of that act to include, among others, state and local agencies, the federal government, or any federal department or agency. This bill would make a nonsubstantive change to these provisions.

Organization Position
CARF Watch

Total Measures: 18

Total Tracking Forms: 18

February 21, 2018

Richard Scheidt Director of Planning & Government Relations California Authority of Racing Fairs 1776 Tribute Road, Suite 205 Sacramento, CA 95815

Dear Richard,

Thank you for your November 16, 2017 letter regarding funds generated on California Authority of Racing Fairs' (CARF) live racing product at private racing tracks via satellite wagering in relation to the implementation of AB460

Upon review of the chaptered legislation and consultation with the Department's Legal Office, it has been determined that the 1% of funds generated at private racing tracks via satellite wagering cannot be retained by CARF. Pursuant to the specific language in AB460, the 1% of racing handle funds may be retained by a fair or joint powers authority such as CARF conducting a live racing meeting at a fair in the northern zone. This 1% retained is for the purposes of improving a fair enclosure, racetrack maintenance, safety at fairs or other similar activities, with applicable conditions for administrative costs and an annual audit.

The language in BPC 19164 is specific to live racing at a fair in the northern zone. This does not include private racing via satellite wagering. Please feel free to contact me at (916) 900-5025 if you have additional questions.

Sincerely

John Quiroz, Chief

Fairs & Exposition Branch



CHRB License Application Due Dates

Assn/Fair	Race Meet Start	Tentative Board Meeting	App Due
Oak Tree @ Pleasanton	6/13/2018	Apr	3/15/2018
Cal Expo State Fair	7/11/2018	May	4/12/2018
Humboldt	8/15/2018	Jun	5/17/2018
Fresno	10/3/2018	Jul	7/5/2018

Racing Fair Host Meet Appy Arabian Mule QH TB								
Racing Fair Host Meet								
Racing Fair Host Meet Appy Arabian Mule QH TB			(7 Consolidated Fair Purse Report
Racing Fair Host Meet		All Breeds						
OTP Summer	et	End of Meet						
State Fair (89,362) 83,994 (83,817) \$28,488 \$15 Humboldt (89,843) (\$12,343) \$248 (\$72,921) (\$94 OTP Fall Meet \$104 (\$16,682) (\$6,755) (\$155,157) (\$176 Fresno \$70 (\$3,446) (\$2,780) (\$52,780) (\$56,170) (\$62 2017 Current Over/Under (\$11,602) (\$26,812) (\$12,925) (\$341,460) (\$392 2016 Overpayment (\$32,560) (\$55,909) (\$29,316) (\$201,367) (\$315 2016 and 2017 Overpayment (\$44,162) (\$82,721) (\$42,241) (\$542,827) (\$71 2018 Est overpayment (7% reduction from 45-42 days) (\$412, 241) (\$42,241) (\$44,162)			ТВ	QH	Mule	Arabian	Арру	Racing Fair Host Meet
State Fair (\$9,362) \$3,994 (\$3,817) \$28,488 \$15 Humboldt (\$9,843) (\$12,343) \$248 (\$72,921) (\$94 OTP Fall Meet \$104 (\$16,682) (\$6,755) (\$155,157) (\$176 Fresno \$70 (\$3,446) (\$2,780) (\$56,170) (\$62 2017 Current Over/Under (\$11,602) (\$26,812) (\$12,925) (\$341,460) (\$392 2016 Overpayment (\$32,560) (\$55,909) (\$29,316) (\$201,367) (\$311,602) (\$41,162) (\$41,162) (\$42,241) (\$42,241) (\$42,241) (\$42,241) (\$42,241) (\$44,162) (\$44,16	128)	(\$76,428)	(\$85,700)	\$179	\$1,665	\$7,428		OTP Summer
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OTP Fall Meet	359)	(\$94,859)	_			(\$9,843)		Humboldt
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2018 CARF L.S. Alternative Stabling Plan 1.19.18 - DRAFT

RACE DAYS ASSUMED

Oak Tree at Pleasanton Summer	15
Cal Expo	11
Humboldt	7
Fresno	9
Total CARF Member Fair Days	42
GGF Summer	24
Santa Rosa	8

Notes and Assumptions: CARF BOD votes to opt out of Stabling and Vanning for 2018. Pleasanton's backside opens May 1-June 3 (10 days prior to live racing) for stabling 6 days each week, 30 days. Sacramento opens for full training June 14 to July 1 (10 days prior to live racing) 16 days. Pleasanton remains open for full training following live racing, 6 days a week during Sacramento July 12-29, 16 days and 6 days a week during Santa Rosa July 31-Aug 12, 12 days. Fresno opens for training 6 days a week following the end of Ferndale Aug 28 - Sept 23, (10 days prior to live racing) 24 days.

2018

Aux Stabling at Pleasanton	58 Days
Aux Stabling at Sacramento	16 Days
Aux Stabling at Fresno	24 Days

Total Stabling Days 98 Days

Open May 1-Aug 12 @ 6 days/week less race meet Open June 14-July 1 @ 6 days/week Open Aug 28-Sept 23 @ 6 days/week

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CHRB Approved 2018 Northern California Race Dates 12.1.17 DRAFT

2017

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FINAL RACE DAYS TO BE DETERMINED

Oak Tree at Pleasanton Summer	15
Cal Expo	11
Humboldt <i>Unoverlap</i>	4
Humboldt Overlap	3
Fresno	9
Total CARF Member Fair Days	42
Santa Rosa	8

Updated 11.16.17 per CHRB Meeting

Golden Gate Winter-Spring	94
Golden Gate Summer	24
Golden Gate Fall	32
Total Golden Gate	150

Total Nor Cal Race Days 200

Race Days Assumed

2018

	January									
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2016 - 2017 Handle Comparison By N-Cal Location

Location	2016 Handle	2017 Handle	\$ Difference	% Difference
Anderson	1,170,619	296,157	(874,463)	-74.70%
Bankers Casino	1,384,505	-	(1,384,505)	-100.00%
Ferndale	793,017	701,083	(91,935)	-11.59%
Fresno	7,051,168	6,829,117	(222,051)	-3.15%
Fresno Club One	3,419,096	2,930,813	(488,283)	-14.28%
Golden Gate	62,920,363	64,451,904	1,531,541	2.43%
Monterey	3,760,565	3,662,805	(97,761)	-2.60%
Pleasanton	27,786,258	27,678,467	(107,791)	-0.39%
Sacramento	18,103,074	17,840,104	(262,970)	-1.45%
San Jose	22,413,219	20,129,435	(2,283,784)	-10.19%
San Mateo	47,214,247	44,697,181	(2,517,066)	-5.33%
Santa Rosa	10,775,979	9,025,866	(1,750,114)	-16.24%
Stockton	11,062,150	12,584,399	1,522,249	13.76%
Turlock	4,411,594	-	(4,411,594)	-100.00%
Vallejo	10,087,847	9,673,682	(414,165)	-4.11%
N-Cal B & M	232,353,700	220,501,011	(11,852,689)	-5.10%
N-Cal ADW	131,320,686	140,493,874	9,173,188	6.99%
	,	, ,	3,113,123	
N-Cal Total	363,674,386	360,994,885	(2,679,501)	-0.74%
Export B & M	174,063,504	164,461,856	(9,601,648)	-5.52%
Export B & III	11 1,000,001	101,101,000	(0,001,010)	0.0270
Export ADW	33,231,744	26,609,819	(6,621,926)	-19.93%
Export Total	207,295,248	191,071,675	(16,223,573)	-7.83%
	570,000,004	550,000,550	Ì	0.040/
All Source	570,969,634	552,066,559	(18,903,075)	-3.31%

STANDARD FORM OF AGREEMENT TO PROVIDE AN AUDIO VISUAL SIGNAL AND ADMINISTRATION OF PARIMUTUEL SATELLITE WAGERING

HOST

WHEREAS, Pacific Racing Association,

hereinafter called "Host" conducts horse racing in the "Northern Zone" in the State of California (as defined in California Business and Professions Code Section 19530.5 pursuant to license from the California Horse Racing Board ("CHRB") and wishes to transmit to satellite wagering facilities in the State of California, as authorized by Article 9.2 of Chapter 4 of Division 8 of the California Horse Racing Law and approved by the CHRB, an audio visual signal of its own racing program and, in its discretion, the audio visual signal of races it is importing on which Host conducts satellite parimutuel wagering during Host's own racing meet; and

WHEREAS, representatives of private associations conducting horse racing meets in Northern California pursuant to license from the CHRB, the California Authority of Racing Fairs, a California joint powers authority representing certain County Fairs conducting racing meets in Northern California, as well as other County Fairs and District Agricultural Associations, and representatives of various horseman's organizations participating in such racing meets have caused the formation of "Northern California Off Track Wagering Incorporated" (hereinafter called "Operator") under the General Corporation Law of the State of California, for the purpose of transmitting from Host's premises an audio visual signal of horse racing conducted at premises of the Host herein named and at premises of other Hosts and for the purpose of administering a satellite parimutuel wagering system on such racing meets pursuant

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to the provisions of Article 9.2 of the Chapter 4 of Division 8 of the California Horse Racing Law, as it may from time-to-time be amended; and

WHEREAS, certain Hosts, which are members of the California Authority of Racing Fairs ("CARF"), have respectively designated CARF to act as their representative for the purpose of negotiating and executing this Agreement on their behalf in that capacity; and

WHEREAS, each satellite facility to which the above described audio visual signal of horse racing will be transmitted, and at which Operator will conduct parimutuel satellite wagering on such horse racing, is hereinafter individually called "Guest" and all of such satellite facilities are collectively called "Guests" or "Northern California satellite facilities"; and

WHEREAS, Host desires to contract with Operator to transmit an audio visual signal of such horse racing to Guests and to manage and administer parimutuel satellite wagering on such horse racing at the premises of such Guests and Hosts for the duration of this Agreement upon the terms hereinafter provided;

NOW, THEREFORE, it is agreed as follows:

- 1. <u>Term of Agreement.</u> This Agreement shall commence as of January 1, 2005, and shall remain in effect, subject to the right of either party to effect a prior termination by written notice to the party upon the earlier to occur of either of the following events:
 - (a) Law, the effect of which is to make it illegal to conduct satellite parimutuel wagering as contemplated by this Agreement or to modify the method or

- amount of distributions to Guest as a percentage or parimutuel handle from wagering; and
- (b) A written decision of the CHRB terminating the eligibility of Operator to perform the services contemplated by this Agreement.
- (c) A ninety (90) days written termination notice by either party.

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There are no options for, or understanding with respect to the continuance of this Agreement beyond the specific term.

- 2. Specific Conditions: Special conditions for transmission of Host's audio visual signal to a particular Guest may be specified in a separate written agreement between a particular Guest and Host. A copy of the standard form of such separate agreement and of any special terms or conditions applicable to a particular Guest are attached to this Agreement and marked "Exhibit 1" and is incorporated herein by this reference.
- 3. <u>CHRB Approval</u>: Transmission of an audio visual signal to any Guest shall be conditioned on approval of such Guest as a satellite and of such satellite's premises as a satellite facility by the CHRB.
- 4. Nature and Format of Audio Visual Signal; Date Lines: Host shall provide to Operator a live audio signal of a technical standard and quality which conforms with all rules and regulations of the CHRB, which signal shall include horse racing at Host's premises and, in Host's discretion, races Host is importing on which Host conducts pari-mutuel satellite wagering at its own premises during Host's own horse racing meet.

In order to create a good quality format for presentation to the viewing public, Host shall provide Operator with odds display data and other parimutuel wagering information, such as morning line scratches, changes, overweights and similar information which may be reasonably requested by Operator and which is regularly displayed to wagering patrons at Host's own premises. Operator shall be responsible, inter alia, for transmission of such live audio visual signal (via satellite or other means) to the premises of each Guest authorized to receive such signal. Pursuant to the terms of Exhibit 1 of this Host Agreement, Operator is responsible for furnishing transponder services for transmission of such audio visual signal to each Guest and for encoding such signal for transmission and at each Host facility decoding such signal for receipt at each Guest facility for purpose of display on television receivers at Guest premises for furnishing secure data lines in connection therewith to provide additional data with respect to the racing program and parimutuel equipment and contracting with suppliers for services and supplies necessary to perform the functions.

- 5. <u>Host's Duties:</u> Host shall supply the necessary electrical service for the portable uplink transmission equipment used by Operator to broadcast the audio visual signal described above. Host shall retain the right to prescribe the nature of any exotic wagering to be included in the parimutuel wagering program on such audio visual signal, with a view to maximization of parimutuel wagering.
- 6. Change Fund For Parimutuel Wagering Payouts: Host, based upon its share of total handle in Northern California, shall furnish Operator with funds, in an amount determined mutually by Host and Operator for parimutuel operations at all Northern

California satellite facilities, to be used by Operator as a "Change Fund". Host shall, as required, based upon its share of total handle in Northern California, make supplementary deposits into the said Change Fund during the course of years upon receipt of request from Operator.

7. Deposit and Transfer to Host Of Proceeds Of Operations: Operator shall receive proceeds from parimutuel wagers on races offered by Hosts track pursuant to the California Racing Law. Operator shall transfer to Host by deposit to an account in Host's name, excess proceeds of parimutuel operations at each Northern California satellite facility being managed and administered by Operator.

It is understood that each distribution from Host to Operator will initially be based on Operator's budgeted costs and expenses for Host's current racing meet, as set forth in a written budget submitted to Host by Operator, and that such budget shall be subject to amendment by Operator from time-to-time to reflect Operator's actual costs and expenses of operation as such meet progresses. Operator's budgeted costs and expenses shall be determined on an accrual basis in accordance with Operator's normal budgeting process.

If, at any time, during a Host's meet, prior distributions from parimutuel wagering are less than Operator's actual costs and expenses incurred to date, Host shall, upon written request of Operator, make a supplemental distribution to Operator to cover such deficiency.

Final settlement of accounts between Host and Operator shall be made as soon as reasonably possible. If it appears in such report that Operator has received from Host

payments in excess of its operating costs and expenses, Operator shall, upon receipt of a properly authenticated copy of such report, promptly repay such excess to Host. If it appears from such report that Operator has not theretofore received a sufficient sum from parimutuel wagering to cover all of Operator's operating costs and expenses incurred in connection with such Host's most recently concluded meet, Host shall immediately pay such deficiency to Operator. It is contemplated that Host's Purse Agreement will provide for a credit (equal to 50% of such payment) against purses payable to Horsemen at Host's most recently concluded racing meet, to be treated, if appropriate, as an overpayment of purses under the applicable Purse Agreement for such racing meet and taken into account in calculating the net overpayment or underpayment of purses which will be carried over to Host's succeeding racing meet.

Upon distribution by Operator, Host shall transfer to the State of California at such time as it is required to do so by applicable statutes and regulations any amount which then remains unclaimed on winning parimutuel tickets.

8. Parimutuel Wagering at Satellites: Operator shall administer, supervise and conduct all parimutuel satellite wagering at each Northern California satellite facility on racing events included in Host's audio visual signal, and Operator shall appoint a resident parimutuel manager for each Guest, and employ parimutuel clerks and other personnel, furnish all parimutuel equipment and supplies required for such wagering, and related datalines and telephone circuits for transmission of racing and wagering data, and all required technical, accounting and payroll services related thereto.

- 9. Operator's Budgets and Expenses: Operator shall, to the extent possible in performance of its functions hereunder, follow the tentative operating expense budget approved by its shareholders and shall, subject to the provisions of this Agreement requiring Host to cover any deficiency in the maximum statutory distribution to Operator to reimburse it for its actual operating expenses, be responsible for paying all operating expenses incidental to performance of its functions and duties herein described.
- 10. Accounts, Reports and Audits: Operator shall maintain accurate and complete accounts and records for all of its operations under this Agreement related to satellite parimutuel wagering and its other functions hereunder, and such accounts and records shall be available for examination by the CHRB and by Host at Operator's principal offices at all reasonable times during business hours. Such accounts and records shall be maintained in accordance with generally accepted accounting principles and practices.

Operator shall render a preliminary accounting to Host within 30 days after the close of Host's racing meet, which preliminary accounting shall include, to the extent possible, a determination of any overdistribution to Operator by Host and a determination of any balance due to Operator from Host to cover Operator's actual operating expenses (to the extent that they are not covered by prior distributions to Operator by Host).

Operator or its designated accountant shall produce and provide Host with an audited report of Operator's activity at all Guest facilities for Host's meet, not more than thirty (30) days following completion of the "outs" audit for Host's racing meet. All

sums still due under this Agreement to Host from Operator or to Operator from Host shall be paid within ten (10) days after completion and presentation of a copy of such audited report.

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- Organization. During the term of this Agreement, Operator shall be the "organization" described in California Business & Professions Code, Section 19608.2 to transmit the audio visual signal of Host's racing program for the purposes of parimutuel satellite wagering and to conduct and administer, as agent for Host and guests parimutuel satellite wagering on Host's meet, subject, however, to the provisions of this Agreement with respect to performance of its functions.
- 12. <u>Compliance With Horse Racing Law and Regulations</u>: Both Operator and Host shall, in all respects, and at all times, conform to and comply with the current provisions of the California Horse Racing Law and the Rules and Regulations promulgated by the CHRB thereunder.
- 13. Operator's Other Business Activity: This Agreement shall not restrict the right of Operator to service out-of-state or out-of-zone wagering facilities by transmitting an audio visual signal of Host's racing program for purposes of satellite wagering, but Host shall in such case reimburse Operator only for its incremental costs and expenses incurred in performing such services.
- 14. Notices: Any notice or demand required or permitted hereunder shall be in writing and shall be deemed to have been duly given on the date such writing is delivered personally to an officer of the party to this Agreement to whom such notice is addressed, or on the second day after mailing, if mailed by first class, registered or

certified U.S. mail, postage prepaid and addressed to Host or Operator, respectively, at the address set forth after its name at the end of this Agreement, or at a more recent address specified in writing from one party delivered to the other party to this Agreement, after the date of this Agreement, in the manner specified in this paragraph.

- 15. <u>Effective Date:</u> This Agreement shall supersede and replace any prior arrangements under which satellite parimutuel wagering has been conducted and shall be effective as of the effective date specified by the parties in paragraph 1 of this Agreement.
- 16. <u>Interpretation and Performance</u>: This Agreement has been executed in California, and the interpretation and performance of this Agreement shall be governed by the Laws of the State of California.
- 17. <u>Limitation on Authority of Operator; Consultation With Host:</u> Operator is hereby granted full authority by the Host to manage and administer the Host's satellite parimutuel wagering program as agent for the Host. To the extent feasible, however, Operator shall first consult with the Host before implementing any substantive changes in the audio visual signal for Host's racing meeting or the transmission thereof, or with respect to administration or format of satellite wagering on Host's said racing meeting.
- 18. <u>Designation of Host Representative</u>: Host designates <u>lober to the manner of the terms and conditions of this Agreement.</u> Operator shall contact such representative should any question of interpretation or implementation arise before it takes any other action. Host may, from time-to-time, by notice in writing to Operator, change such representative.

- 19. Survival of Agreement: Although Operator's obligations hereunder shall cease upon termination of this Agreement as above provided, Operator's obligations hereunder incurred prior to such termination shall continue in effect until the final audit of Operator's performance hereunder by the CHRB has been completed and all of Operator's obligations with respect to its operations prior to termination have been discharged.
- 20. No Discrimination: During the performance of this Agreement, no party hereto nor any subcontractor of any such party shall unlawfully discriminate against any employee or applicant for employment because of race, religion, national origin or ancestry or physical handicap, medical condition, marital status, age (over 40) or sex. Each party and each subcontracting party shall ensure that the valuation and treatment of its employees and applicants for employment are free of such discrimination and shall comply with the provisions of the Fair Employment and Housing Act (government code Subsection 19200, et seq.) the applicable regulations of the Fair Employment and Housing Commission for implementation of Government Code Subsection 12990, set forth in Chapter 5 of Division 4 of Title II of California Administrative Code, are incorporated in this Agreement by reference and made a part hereof as if set forth in full.

Each party hereto and its subcontractors shall give written notice of its obligations under this paragraph 20 to labor organizations with which it has collective bargaining agreements or other agreements. Each party hereto shall include the foregoing nondiscrimination compliance provisions of this paragraph 20 of all subcontracts to perform work under this Agreement.

- 21. Other Acts and Documents: Each party hereto shall perform such other acts and execute and deliver such further documents as may be reasonably necessary to carry out the provisions of this Agreement.
- 22. <u>Successors and Assigns:</u> The provisions of this Agreement shall inure to the benefit of and be binding upon Operator and Host and their respective successors and assigns.
- 23. <u>Time of Essence</u>: Time is of the essence of this Agreement and the performance of the provisions hereof.
- 24. <u>Amendments:</u> This Agreement may only be amended in writing executed by both of the parties hereto:
- 25. <u>Integration</u>: This Agreement and the attachments hereto contain the entire understanding between the Host and Operator concerning the subject matter contained herein. No representations, agreements, arrangement or undertakings, oral or written, between the parties relating to the subject matter of this Agreement and said attachments, which are not fully expressed herein or therein, shall have any effect; and such entities affirm that there are no other representations, agreements, arrangements or understandings, oral or written, which may effect the terms of this Agreement or its attachments.
- 26. Nonwaiver Provisions: No remedy herein provided for termination or breach of contract shall prejudice any other legal remedy of any party to this Agreement or relieve any party alleged to have breached this Agreement of any of its obligations under this Agreement incurred prior to the effective date of such termination. No waiver of any breach of this Agreement shall be held to be a waiver of any other or subsequent breach. The failure of either party to enforce at any time any provision of

this Agreement of to require at any time performance by the other party of any provision of this Agreement shall in no way be construed as a waiver of such provision nor in any way effect the validity of this Agreement or any part hereof, or the right of either party thereafter to enforce each and every such provision in the event of a subsequent breach of this Agreement by the other party.

- 27. Rights and Remedies Cumulative: The rights and remedies of the parties to this Agreement provided herein shall not be exclusive and shall be in addition to any other rights and remedies provided by law or under this Agreement.
- 28. Maintenance of Financial Records: Operator shall maintain all of its financial records relating to this Agreement for a period of three years after final payments of all amounts due under this Agreement, or until audited by the State of California (hereinafter called "State"), whichever first occurs. Such financial records shall be available at the offices of Operator or at the office of Host, as designated by Operator, for inspection or audit by the State or by a Guest at any reasonable time.
- 29. Further Assurances: Each party hereto shall perform such further acts and execute and deliver such further documents as may be reasonably necessary to carry out provisions of this Agreement.
- 30. Worker's Compensation Insurance: Operator hereby warrants that it carries Worker's Compensation Insurance for all of its employees engaged in the performance of its functions under this Agreement and agrees to furnish to Host evidence thereof at any times Host may request.
- 31. <u>Approval of Form of Guest Agreement:</u> Attached hereto and marked Exhibit 1 is a standard form of Agreement between Operator and Guests, the terms and conditions of which are approved by Host.

IN WITNESS WHEREOF, the parties here	eto have executed this Agreement as of
April 24th 2008, at Berkeley, Cali	fornia.
/	
	HOST AND ILL
	By:
	Title: General Manager
	Address: 1100 Eastshake Highway
	Title: General Manager Address: 1100 Eastshare Highway Berkely, CA 94710
	9 <i>J</i>
	NORTHERN CALIFORNIA OFF TRACK
	WAGERING INCORPORATED (Operator)
	By: Patrice Van Dunen
	Title: Controller
	Address: 7950 Dublin Blvd., #214

Dublin, Ca 94568



RECRUITMENT

RETENTION

RECOGNITION

2017

OUR STRATEGY

RECRUITMENT OUT-OF-STATE SHIPPING INCENTIVES

▶ Since 2001, CARF has scheduled a series of outof-state recruitment visits to personally meet oneon-one with horsemen in other jurisdictions and invite them to complete in Northern California for the summer.

To give extra meaning to our invitation and to financially assist horsemen who choose to ship to our circuit, CARF pays a \$300 Relocation Fee to the designated payee of any horse making its first start after shipping over 400 miles. A qualifying runner making its second start on the Fair Circuit will receive \$150 (\$150/\$150 Ferndale).

RETENTION STARTER INCENTIVES & FIELD SIZE

▶ In an effort to retain Northern California trainers, maximize field size and offset the cost of shipping, CARF offered monetary incentives for trainers based on the number of starts. Trainers making at least 2 starts at Sacramento/Fresno, 5-9 or more than 10 starts at any CARF meet received these incentives.

RECOGNITION HORSEMEN VIP PROGRAM

▶ The CARF VIP Horsemen's Program provides horsemen with a single set of parking and admission credentials for the CARF Fair Circuit. The VIP Horsemen database is also used to distribute a packet of welcome information prior to the Fairs.

CARF paid \$33,000 in relocation fees to 104 Thoroughbred horses which made 225 starts on the 2017 Fair Circuit.



CARF paid \$194,100 in trainer incentives to trainers who made 1,561 starts on the CARF circuit.

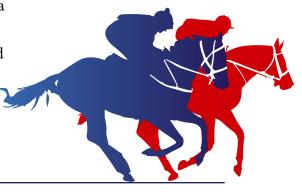


The CARF VIP Horsemen credentials simplify many of the logistical challenges horsemen face moving Fair to Fair.



PROGRAM BUDGET

The CARF Recruitment Program is funded by allocations from member Fairs and from the California Marketing Committee (CMC). Beginning in 2013, staff decided to forego the traditional out-of-state recruitment receptions and dinners in favor of targeted trips to meet with horsemen one-on-one. Funds that normally would have been allocated for recruitment receptions were instead redirected to develop new programs to increase field size.



EXPENSE TYPE	2017 COST
RECRUITMENT (400 or more miles)	
Relocation Fees Paid - Thoroughbred	\$33,000
Relocation Fees Paid - Arabian	\$12,450
Recruitment - Travel & Receptions	\$5,796
Advertising - Online & Print	\$7,902
RETENTION & FIELD SIZE	
Trainer Starter Incentive (Pleasanton)	\$30,000
Trainer Starter Incentive (Sacramento)	\$51,100
Trainer Starter Incentive (Ferndale)	\$16,500
Trainer Starter Incentive (Pleasanton Fall)	\$14,000
Trainer Starter Incentive (Fresno)	\$82,500
RECOGNITION - VIP PROGRAM	
VIP Program Hard Costs - Collateral	\$3,035
Misc. Recruitment Expenses	\$2,850
TOTAL 2017 RECRUITMENT PROGRAM	\$259,133

RECRUITMENT RESULTS

▶ The CARF Out-of-State Recruitment Program, administered by the California Authority of Racing Fairs staff, makes available \$300 to every horse that travels 400 miles or more to start on the Northern California Fair Circuit for its first start and \$150 for its second start (\$450 total). A runner making its first start at Ferndale receives \$150 for each of two starts, with another \$150 available if the horse starts again at Pleasanton Fall and/or Fresno.

During recruiting efforts prior to our first meet, horsemen are notified of the program and invited to visit or call the paymaster when running an out-of-state horse. The paymaster maintains a ledger of eligible horses and verifies by past performances or Coggins test paperwork that the horse has traveled 400 miles or more to run on the Fairs. Payment is made by a transfer into the account of the owner or trainer of the horse.

104 OUT-OF-STATE THOROUGHBREDS RECEIVED \$33,000

in relocation fee payments at an average cost of \$146 per start.

OUT-OF-STATE
THOROUGHBREDS MADE
225 STARTS

on the 2017 Northern California Fair Circuit.

OUT-OF-STATE
THOROUGHBREDS MADE
UP TO 12 PERCENT

of the total 2017 Northern California Fair horse population by starts.

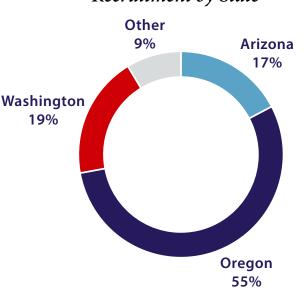
OUT-OF-STATE STARTS BY FAIR: Pleasanton - 22, Sacramento - 26, Santa Rosa - 31, Ferndale - 114, Pleasanton Fall - 9, Fresno - 23

Impact of Recruited Horses on Field Size

8 7 6.56 6.57 **GGF** 6.44 6.25 6.29 6.01 6.18 5.90 6 5.64 5 4 2.74 **PLN** SAC SR **FER** PLN₂ **FNO** 2017 Average Fair TB Field Size Field Size w/o Recruited TB Horse:

2017 Golden Gate Fields Average Field Size - 6.72

Recruitment by State



RETENTION RESULTS

44

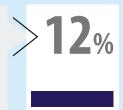
▶ In an effort to retain Northern California trainers, maximize field size and offset the cost of shipping, CARF offered incentive bonuses for trainers making 10 or more starts at CARF member tracks. Trainers were also given bonuses for making 5-9 starts at CARF tracks and at Sacramento and Fresno for making 2 starts.

77



PLEASANTON - 43 TRAINERS QUALIFIED FOR THE STARTER INCENTIVE PROGRAM

Starts by these trainers were up 12% (354 in 2016 compared to 398 in 2017).



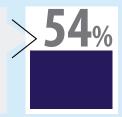
21%<

SACRAMENTO - 73 TRAINERS QUALIFIED FOR THE STARTER INCENTIVE PROGRAM

Starts by these trainers were up 21% (320 in 2016 compared to 388 in 2017).

FERNDALE - 22 TRAINERS QUALIFIED FOR THE STARTER INCENTIVE PROGRAM

Starts by these trainers were up 54% (170 in 2016 compared to 261 in 2017).



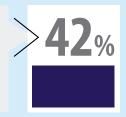
3% <

PLEASANTON FALL - 24 TRAINERS QUALIFIED FOR THE STARTER INCENTIVE PROGRAM

Starts by these trainers were up 3% (172 in 2016 compared to 178 in 2017).

FRESNO - 53 TRAINERS QUALIFIED FOR THE STARTER INCENTIVE PROGRAM

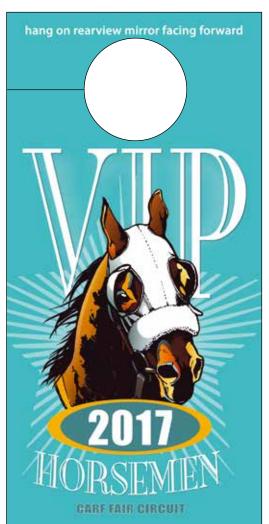
Starts by these trainers were up 42% (236 in 2016 compared to 336 in 2017).



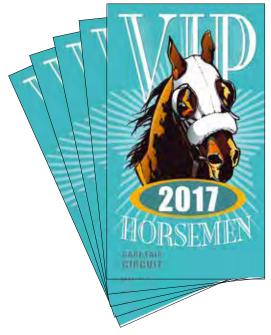
RECOGNITION - VIP

The VIP Horsemen's Program provides horsemen with a single set of parking and admission credentials for the CARF Fair Circuit - allowing horsemen to move from fair to fair without having to secure a new parking pass every two weeks.

VIP credentials are distributed by the Racing Secretary in the Racing Office.









ADVERTISING



2017 NORTHERN CALIFORNIA RACING FAIRS

June								
S	М	Т	W	Т	F	S		
				1	2	3		
4	5	6	7	8	9	10		
11	12	13	14	15	16	17		
18	19	20	21	22	23	24		
25	26	27	28	29	30			

July							
S	М	Т	W	Т	F	S	
						1	
2	3	4	5	6	7	8	
9	10	11	12	13	14	15	
16	17	18	19	20	21	22	
23	24	25	26	27	28	29	
30	31						

August							
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		1	2	3	4	5	
6	7	8	9	10	11	12	
13	14	15	16	17	18	19	
20	21	22	23	24	25	26	
27	28	29	30	31			

ı	September								
	S	М	Т	W	Т	F	S		
						1	2		
	3	4	5	6	7	8	G)		
	10	11	12	13	14	15	16		
	17	18	19	20	21	22	23		
	24	25	26	27	28	29	30		

		0	ctob	er		
S	М	Т	W	Т	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

	77	

10+ Starts

- PLEASANTON June 22-July 9 (12 Days)
- SACRAMENTO July 14-30 (11 Days)
- **FFRNDALF** August 25-Sept 4 (7 Days)
- **PIFASANTON** Sept 21-Oct 1 (7 Days)
- **FRESNO** October 5-15 (9 Days)

CASH BONUSES

5-9 Starts

2-4 Starts

\$1,000 \$500

\$2,000 \$750 \$300

\$1,000 \$500

\$1,000 \$500

\$2,000 \$1,000 \$500

CIRCUIT SCHEDULE Condition Books and Stakes Schedules are available online CalFairs.com

DATE	TRACK	RACE	PURSE	DESCRIPTION	
JUL 1	PLEASANTON	Juan Gonzalez Memorial	\$50,000 Added Overnight Stakes*	F, 2 YO	5.5 Furlongs
JUL 4	PLEASANTON	Oak Tree Sprint	\$50,000 Added Overnight Stakes*	3 YO & Up	6 Furlongs
JUL 8	PLEASANTON	Everett Nevin Stakes (Cal-Bred)	\$100,000 Guaranteed Stakes**	2YO	5.5 Furlongs
JUL 22	SACRAMENTO	Governor's Handicap	\$50,000 Added Overnight Hdcp*	F&M, 3 YO & Up	6 Furlongs
SEPT 4	FERNDALE	C.J. Hindley HC Marathon HDCP	\$15,000 Guaranteed Hdcp	3 YO & Up	13 Furlongs
SEPT 30	PLEASANTON	Oak Tree Juvenile	\$75,000 Guaranteed Stakes	2YO	1 Mile 70 yds
OCT 7	FRESNO	Harris Farms Stakes (Cal-Bred)	\$100,000 Guaranteed Stakes**	3 YO & Up	6 Furlongs
OCT 15	FRESNO	The Bulldog Handicap	\$50,000 Added Overnight Hdcp*	3 YO & Up	9 Furlongs
*Plus up to	\$15,000 for Cal-Breds	**Golden State Series (includes \$40,000 fro	m CTBA) ***Black-type earned on stakes races o	of \$50,000 and up	



Fast. Fun. Fairs.

2017 NORTHERN CALIFORNIA RACING FAIRS



Oak Tree at

PLEASANTON June 22-July 9 (12 Days)

SACRAMENTO July 14-30 (11 Days)

FERNDALE August 25-Sept 4 (7 Days)

PLEASANTON Sept 21-Oct 1 (7 Days)

FRESNO October 5-15 (9 Days)

Tom Doutrich, Racing Secretary (415) 271-4613

Condition books and stakes schedules available online at CalFairs.com

Money. Money. Money.

TRAINERS ARE ELIGIBLE FOR CASH BONUSES AT ALL 5 FAIRS



2017 FAIRS

10+ Starts 5-9 Starts 2-4 Starts

Alameda County Fair \$1,000 \$500

California State Fair \$2,000 \$750 \$300

Humboldt County Fair \$1,000 \$500

Oak Tree Pleasanton Fall \$1,000 \$500

Big Fresno Fair \$2,000 \$1,000 \$500

Tom Doutrich, Racing Secretary (415) 271-4613

Out-Of-State Horses: \$300 1st start on the circuit / \$150 2nd start

Info at CalFairs.com

Earn BLACK-TYPE at the Fairs!

2017 NORTHERN CALIFORNIA FAIR CIRCUIT SCHEDULE

DATE	TRACK	RACE	PURSE	DESCRIPTION	
JUL 1	PLEASANTON	Juan Gonzalez Memorial	\$50,000 Added Overnight Stakes*	F, 2 YO	5.5 Furlongs
JUL 4	PLEASANTON	Oak Tree Sprint	\$50,000 Added Overnight Stakes*	3 YO & Up	6 Furlongs
JUL 8	PLEASANTON	Everett Nevin Stakes (Cal-Bred)	\$100,000 Guaranteed Stakes**	2YO	5.5 Furlongs
JUL 22	SACRAMENTO	Governor's Handicap	\$50,000 Added Overnight Hdcp*	F&M, 3 YO & Up	6 Furlongs
SEPT 4	FERNDALE	C.J. Hindley HC Marathon HDCP	\$15,000 Guaranteed Hdcp	3 YO & Up	13 Furlongs
SEPT 30	PLEASANTON	Oak Tree Juvenile	\$75,000 Guaranteed Stakes	2YO	1 Mile 70 yds
OCT 7	FRESNO	Harris Farms Stakes (Cal-Bred)	\$100,000 Guaranteed Stakes**	3 YO & Up	6 Furlongs
OCT 15	FRESNO	The Bulldog Handicap	\$50,000 Added Overnight Hdcp*	3 YO & Up	9 Furlongs

***Black-type earned on stakes races of \$50,000 and up

Tom Doutrich, Racing Secretary (415) 271-4613

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e-mail news | overnight distributions

From 06/01/2017 To 12/22/2017

Dec 22,2017 10:04 AM CARF Facilities: CARF Page 1 of 5

Fac.	Date	From	Account Name	To	Account Name	Amount	: Memo
	_				-		
			Relocation Costs				
CRF	6/24/2017	C-30636	Relocation Costs		Gilbert Daniels	300.00	Portray Ur Vision
CRF	6/24/2017	C-30636	Relocation Costs		Gilbert Daniels		Litty Bitty Cher
CRF	6/25/2017	C-30636	Relocation Costs		Gilbert Daniels	300.00	Redneck Steve
CRF	6/25/2017	C-30636	Relocation Costs		Gilbert Daniels	300.00	Toro John
CRF	6/25/2017	C-30636	Relocation Costs		Quentin B. Miller	300.00	Talldarknhandsome
CRF	6/25/2017	C-30636	Relocation Costs		Desimone, Desimone, Esposito,	300.00	Mariana Grace
					Kelly, MacLennan, McLean or Miller		
CRF	6/29/2017	C-30636	Relocation Costs		Gilbert Daniels	300.00	Goldimax
CRF	6/29/2017	C-30636	Relocation Costs		Bonnie L. Peltier	300.00	I'm Focused
CRF	6/30/2017	C-30636	Relocation Costs		Abel Borg	150.00	RB Hot Buns
CRF	6/30/2017	C-30636	Relocation Costs		Abel Borg	150.00	Nivour's Romance
CRF	6/30/2017	C-30636	Relocation Costs		Margie Cantrell	300.00	Captain Gavel
CRF	6/30/2017	C-30636	Relocation Costs		Abel Borg	150.00	Tru Kaolina
CRF	6/30/2017	C-30636	Relocation Costs		Abel Borg	150.00	My Charade
CRF	6/30/2017	C-30636	Relocation Costs		Gilbert Daniels	150.00	Toro John
CRF	7/1/2017	C-30636	Relocation Costs		Sam A Vasquez	150.00	CR Ardiente
CRF	7/1/2017	C-30636	Relocation Costs		Sam A Vasquez	150.00	ES Mi Cielo
CRF	7/1/2017	C-30636	Relocation Costs		Mark Vasquez	150.00	Jess is on Fire
CRF	7/2/2017	C-30636	Relocation Costs		Renee Mary LaFleur	150.00	Hijo De Sammy
CRF	7/2/2017	C-30636	Relocation Costs		Renee Mary LaFleur	150.00	TTT Charcoal Charlie
CRF	7/2/2017	C-30636	Relocation Costs		Bonnie L. Peltier	300.00	Nevadan
CRF	7/7/2017	C-30636	Relocation Costs		Helen Shelley	150.00	WMA Success Symbol
CRF	7/7/2017	C-30636	Relocation Costs		Helen Shelley	150.00	WMA Song of Praise
CRF	7/7/2017	C-30636	Relocation Costs		Katherine Barbeau (lessee)	150.00	WMA Special Rose
CRF	7/7/2017	C-30636	Relocation Costs		Abel Borg	150.00	Z Yoyo Go
CRF	7/7/2017	C-30636	Relocation Costs		Renee Mary LaFleur	150.00	TTT Charcoal Charlie
CRF	7/7/2017	C-30636	Relocation Costs		Helen Shelley		WMA Song of Praise
CRF	7/7/2017	C-30636	Relocation Costs		Sam A Vasquez	150.00	Madjic Vaz
CRF	7/7/2017	C-30636	Relocation Costs		Gilbert Daniels	150.00	Little Bitty Cher
CRF	7/8/2017	C-30636	Relocation Costs		Helen Shelley	150.00	WMA Success Symbol
CRF	7/8/2017	C-30636	Relocation Costs		Abel Borg	150.00	RB Hot Buns
CRF	7/8/2017	C-30636	Relocation Costs		Abel Borg	150.00	Nivours Romance
CRF	7/8/2017	C-30636	Relocation Costs		Abel Borg	150.00	Z Yoyo Go
CRF	7/8/2017	C-30636	Relocation Costs		Renee Mary LaFleur	150.00	WMA Riversong
CRF	7/8/2017	C-30636	Relocation Costs		Renee Mary LaFleur		All Bay
CRF	7/8/2017	C-30636	Relocation Costs		Sam A Vasquez	150.00	CR Ardiente
CRF	7/8/2017	C-30636	Relocation Costs		Sam A Vasquez	150.00	ES Mi Cielo
CRF	7/8/2017	C-30636	Relocation Costs		Sam A Vasquez		Golly Zands
CRF	7/13/2017		Relocation Costs		Gilbert Daniels		Goldimax
CRF	7/13/2017		Relocation Costs		Gilbert Daniels		Redneck Steve
CRF	7/13/2017		Relocation Costs		Bonnie L. Peltier		I'm Focused
CRF	7/13/2017	C-30636	Relocation Costs		Desimone, Desimone, Esposito, Kelly, MacLennan, McLean or	150.00	Mariana Grace
					Miller		
CRF	7/14/2017	C-30636	Relocation Costs		Ryan Kenney	300.00	Two the Punch
CRF	7/14/2017	C-30636	Relocation Costs		Timothy Francis O'Leary	300.00	Union Legend
CRF	7/15/2017	C-30636	Relocation Costs		Katherine Barbeau (lessee)		WMA Rio Bravo
CRF	7/15/2017	C-30636	Relocation Costs		Helen Shelley	150.00	WMA Song of Praise
CRF	7/15/2017	C-30636	Relocation Costs		Sam A Vasquez	150.00	Madjic Vaz
CRF	7/15/2017		Relocation Costs		Renee Mary LaFleur		Hijo De Sammy
CRF	7/15/2017		Relocation Costs		Quentin B. Miller		Talldarknhandsome
CRF	7/16/2017		Relocation Costs		Abel Borg		Z Yoyo Go
CRF	7/16/2017		Relocation Costs		Sam A Vasquez		Es Mi Cielo
CRF	7/16/2017		Relocation Costs		Sam A Vasquez		One Hot Vaz
CRF	7/16/2017		Relocation Costs		Bruno J. Maelfeyt		Weyand
CRF	7/16/2017		Relocation Costs		Frieda Maelfeyt		Clem Juice
CRF	7/16/2017		Relocation Costs		W. R. Whitehouse		April Fool Angel
CRF	7/19/2017		Relocation Costs		W. R. Whitehouse		Mystical
CRF	7/19/2017	C-30636	Relocation Costs		Bob C. Davis	300.00	Getin Gready

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Fac.	Date	From	Account Name	То	Account Name	Amoun	
CRF	7/20/2017	C-30636	Relocation Costs		Sam A Vasquez	150.00	CR Ardiente
CRF	7/20/2017		Relocation Costs		Sam A Vasquez		Golly Zands
CRF	7/20/2017		Relocation Costs		Abel Borg		RB Creed
CRF	7/20/2017		Relocation Costs		Abel Borg		Nivours Romance
CRF	7/20/2017		Relocation Costs		Timothy Francis O'Leary		Union Legend
CRF	7/20/2017		Relocation Costs		Bob C. Davis		Thirty to One
CRF	7/21/2017		Relocation Costs		Sam A Vasquez		One Hot Vaz
CRF	7/21/2017		Relocation Costs		Abel Borg) Tru Kaolina
CRF	7/22/2017	C-30636	Relocation Costs		Sam A Vasquez	150.00) Madjic Vaz
CRF	7/22/2017	C-30636	Relocation Costs		Renee Mary LaFleur	150.00	TTT Charcoal Charlie
CRF	7/22/2017	C-30636	Relocation Costs		Katherine Barbeau (lessee)	150.00) WMA Rio Bravo
CRF	7/22/2017	C-30636	Relocation Costs		Helen Shelley	150.00) WMA Red Pepper
CRF	7/23/2017	C-30636	Relocation Costs		Bonnie L. Peltier	150.00) Nevadan
CRF	7/23/2017	C-30636	Relocation Costs		Helen Shelley	150.00	WMA Success Symbol
CRF	7/23/2017	C-30636	Relocation Costs		Katherine Barbeau (lessee)	150.00) WMA Special Rose
CRF	7/23/2017	C-30636	Relocation Costs		Abel Borg	150.00	RB Hot Buns
CRF	7/23/2017	C-30636	Relocation Costs		Abel Borg	150.00	My Charade
CRF	7/29/2017	C-30636	Relocation Costs		Gilbert Daniels	150.00	Portray Ur Vision
CRF	7/30/2017		Relocation Costs		Sam A Vasquez	150.00	One Hot Vaz
CRF	7/30/2017		Relocation Costs		W. R. Whitehouse	300.00) Zoe's Cajun
CRF	7/30/2017		Relocation Costs		Margie Cantrell		Captain Gavel
CRF	7/30/2017		Relocation Costs		W. R. Whitehouse		A P Phantom
CRF	7/30/2017		Relocation Costs		Helen Shelley) WMA Red Pepper
CRF	7/30/2017		Relocation Costs		Renee Mary LaFleur		All Bay
CRF	7/30/2017		Relocation Costs		Renee Mary LaFleur		Hijo De Sammy
CRF	7/30/2017		Relocation Costs		Abel Borg		Tru Kaolina
CRF	7/30/2017		Relocation Costs		Abel Borg		RB Creed
CRF	8/2/2017	C-30636	Relocation Costs		Frieda Maelfeyt		Clem Juice
CRF	8/4/2017	C-30636	Relocation Costs		Renee Mary LaFleur		My Anthony
CRF	8/4/2017	C-30636	Relocation Costs		W. R. Whitehouse		Bullseye
CRF	8/4/2017	C-30636	Relocation Costs		Abel Borg) Aim N
CRF	8/4/2017	C-30636	Relocation Costs		Katherine Barbeau (lessee)) WMA Rio Bravo
CRF CRF	8/5/2017	C-30636	Relocation Costs		Margie Cantrell		Studhammer
CRF	8/5/2017 8/5/2017	C-30636 C-30636	Relocation Costs Relocation Costs		Abel Borg Helen Shelley) My Charade) WMA Red Pepper
CRF	8/8/2017	C-30636	Relocation Costs		W. R. Whitehouse		Cocktails At Six
CRF	8/8/2017	C-30636	Relocation Costs		W. R. Whitehouse		Cheap O Charlie
CRF	8/8/2017	C-30636	Relocation Costs		Abel Borg		RB Creed
CRF	8/8/2017	C-30636	Relocation Costs		Katherine Barbeau (lessee)) WMA Special Rose
CRF	8/12/2017		Relocation Costs		Abel Borg) Aim N
CRF	8/12/2017		Relocation Costs		W. R. Whitehouse		Zoe's Cajun
CRF	8/12/2017		Relocation Costs		Renee Mary LaFleur		WMA Tina
CRF	8/16/2017		Relocation Costs		W. R. Whitehouse		April Fool Angel
CRF	8/19/2017		Relocation Costs		Steve J. Howard) Shylock Eddie
CRF	8/25/2017	C-30636	Relocation Costs		Jim Grigsby or Stacy Moon) Saxon Lord
CRF	8/25/2017	C-30636	Relocation Costs		Jim Grigsby or Stacy Moon	150.00) Saxon Lord
CRF	8/25/2017	C-30636	Relocation Costs		John & Janene Maryanski or Gerald Schneider	300.00	Invested Prospect
CRF	8/25/2017	C-30636	Relocation Costs		Peter Redekop B.C. Ltd.	300.00	Alliford Bay
CRF	8/25/2017	C-30636	Relocation Costs		Paul K. Girdner) Angel Spirit
CRF	8/25/2017	C-30636	Relocation Costs		Gabe Williams) Gabe's Pride
CRF	8/25/2017	C-30636	Relocation Costs		Gabe Williams	300.00	Time Fora Melody
CRF	8/25/2017	C-30636	Relocation Costs		Rodney E. Orr	300.00	Freedom Hill
CRF	8/25/2017	C-30636	Relocation Costs		Tracy Henline & Paula Henline	300.00	Former Graduate
CRF	8/25/2017	C-30636	Relocation Costs		Ryan Kenney	150.00	Two the Punch
CRF	8/25/2017	C-30636	Relocation Costs		Lewis D Ekstrom	300.00) Expendy
CRF	8/25/2017	C-30636	Relocation Costs		W. R. Whitehouse		Prince of Paris
CRF	8/25/2017	C-30636	Relocation Costs		W. R. Whitehouse	150.00	Mystical
CRF	8/25/2017	C-30636	Relocation Costs		Margie Cantrell	150.00) Studhammer
CRF	8/25/2017	C-30636	Relocation Costs		Nadine M. Anderson	300.00) Legal Affair
CRF	8/25/2017	C-30636	Relocation Costs		Nadine M. Anderson) Legal Affair
CRF	8/25/2017	C-30636	Relocation Costs		Gary D. Greiner	300.00	Hollywood Premiere

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Date From То Account Name Amount Memo Fac. **Account Name** CRF 9/2/2017 C-30636 **Relocation Costs** 150.00 Squash Dan Shepard **CRF** 9/2/2017 C-30636 **Relocation Costs** Michael Bullene 150.00 You Mad Bro **CRF** 9/2/2017 C-30636 Relocation Costs Shawna Whiteside 150.00 St. Somewhere 9/2/2017 C-30636 150.00 Katsthoughts **CRF** Relocation Costs Kelsey Skinner **CRF** 9/2/2017 C-30636 Relocation Costs Shawna Whiteside 150.00 Singing Yankee **CRF** 9/2/2017 C-30636 Relocation Costs Kelsey Skinner 150.00 Penporium CRF 9/2/2017 C-30636 Relocation Costs James R. Craig 150.00 Storm in Paris 9/2/2017 CRF C-30636 Relocation Costs Darlene Braden 150.00 Stone Quarry CRF 9/2/2017 C-30636 Relocation Costs Robert L Lawrence 150.00 Kanuck Kowbov CRF 9/2/2017 C-30636 Relocation Costs Earl D. Miller 150.00 Northern Smoke **CRF** 9/2/2017 C-30636 **Relocation Costs** Nancy Klapatch 150.00 Focus Now 150.00 My Thunder Bolt **CRF** 9/3/2017 C-30636 Relocation Costs Howie Rubin 9/3/2017 C-30636 **Relocation Costs** Robert L Lawrence 150.00 Tough Runner CRF CRF 9/3/2017 C-30636 Relocation Costs Robert L Lawrence 150.00 Nice Guvs Finish **Relocation Costs** 9/3/2017 C-30636 Brian R Lusk 150.00 Posse Belle CRF CRF 9/3/2017 C-30636 Relocation Costs Brian R Lusk 150.00 Eddie Sue 150.00 Victorious Nation CRF 9/3/2017 C-30636 Relocation Costs Brian R Lusk 9/3/2017 C-30636 Relocation Costs Derral Braden 150.00 Ragtime Beat CRF CRF 9/3/2017 C-30636 **Relocation Costs** Mary M Boyle 150.00 Astounding Abby CRF 9/3/2017 C-30636 Relocation Costs Mary M Boyle 150.00 Latitudefortytwo CRF 9/3/2017 C-30636 Relocation Costs Travis Boersma 150.00 Pressure Time **CRF** 9/3/2017 C-30636 Relocation Costs **Gary Morris** 150.00 Precious Pegasus 9/3/2017 C-30636 Relocation Costs W. R. Whitehouse 150.00 Prince of Paris CRF 9/3/2017 Gabe Williams **CRF** C-30636 Relocation Costs 150.00 Time Fora Melody CRF 9/3/2017 C-30636 **Relocation Costs** James R. Craig 150.00 I B Tanner CRF 9/3/2017 C-30636 Relocation Costs James R. Craig 150.00 Storm On the River **Relocation Costs CRF** 9/4/2017 C-30636 **Buckshot Nelson** 150.00 Jan's Kid CRF 9/4/2017 C-30636 **Relocation Costs** 150.00 Mystique Smile Lincoln J. Suppah 9/4/2017 **CRF** C-30636 **Relocation Costs** Lincoln J. Suppah 150.00 Manila Customer **CRF** 9/4/2017 C-30636 **Relocation Costs** Travis Boersma 150.00 In Absolute Awe **CRF** 9/4/2017 C-30636 Relocation Costs Mary M Boyle 150.00 Walkin Indy **Relocation Costs CRF** 9/4/2017 C-30636 Darlene Braden 150.00 Justa Gusta **CRF** 9/4/2017 C-30636 Relocation Costs Shawna Whiteside 150.00 Moon Zoom 9/4/2017 C-30636 Shawna Whiteside CRF Relocation Costs 150.00 Achaba's Cat **CRF** 9/4/2017 C-30636 Relocation Costs Nick Lowe 150.00 Chutney 9/4/2017 C-30636 CRF Relocation Costs James R. Craig 150.00 Guzzlingin 9/4/2017 Kelsey Skinner CRF C-30636 Relocation Costs 150.00 Yossi CRF 9/19/2017 C-30636 Relocation Costs Bonnie L. Peltier 150.00 Deer Decarchy 9/30/2017 C-30636 Terri Eaton 450.00 Sand Victor CRF Relocation Costs CRF 9/30/2017 C-30636 Relocation Costs Terri Eaton 150.00 RB Hot Risk **CRF** 9/30/2017 C-30636 Relocation Costs Terri Faton 450.00 Codys Surprise **CRF** 9/30/2017 C-30636 Relocation Costs Terri Faton 150.00 Spook AA CRF 9/30/2017 C-30636 Relocation Costs Terri Eaton 150.00 Quick Sand AA **CRF** 9/30/2017 C-30636 Relocation Costs Terri Eaton 450.00 Annabella AA CRF 9/30/2017 C-30636 Relocation Costs Rodney E. Orr 150.00 Freedom Hill CRF 9/30/2017 C-30636 Relocation Costs John & Janene Maryanski 300.00 Grand Palais CRF 9/30/2017 C-30636 Relocation Costs John & Janene Maryanski or 150.00 Invested Prospect Gerald Schneider CRF 10/1/2017 C-30636 Relocation Costs Terri Eaton 450.00 Allegro Fire **CRF** 10/1/2017 C-30636 Relocation Costs Terri Faton 450.00 Angelina AA 10/1/2017 C-30636 450.00 Rich Craft CRF Relocation Costs Terri Faton CRF 10/7/2017 C-30636 **Relocation Costs** Frank Lucarelli 300.00 Curious Rumor **CRF** 10/7/2017 C-30636 Relocation Costs Horseplayers Racing Club, 300.00 Oldtoytrain Warlock Stables or Dougan 10/7/2017 C-30636 300.00 Blackfoot CRF Relocation Costs Chappell Alpine Farms LLC CRF 10/7/2017 C-30636 Relocation Costs Remmah Racing, Inc. 300.00 Swiss Script CRF 10/8/2017 C-30636 **Relocation Costs** Bob C. Davis 150.00 Getin Gready CRF 10/8/2017 C-30636 **Relocation Costs** Mark Dedomenico LLC or Muddy 300.00 Chief of Staff Waters Stables 10/9/2017 C-30636 CRF Relocation Costs 300.00 Huya Frank Lucarelli **CRF** 10/9/2017 C-30636 **Relocation Costs** Frank Lucarelli 300.00 Sharkzilla CRF 10/9/2017 C-30636 **Relocation Costs** W. R. Whitehouse 300.00 Particle of Energy

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CRF	10/9/2017	C-30636	Relocation Costs		W. R. Whitehouse	300.00 Inforcing Order	
CRF	10/9/2017	C-30636	Relocation Costs		Dan McCanna or Tim McCanna	300.00 Kerri's Choice	
CRF	10/13/2017	C-30636	Relocation Costs		W. R. Whitehouse	150.00 Cayoke Star	
						45,450.00	

Trainer Incentive - Pleasanton 2017

	2016	2017		
Trainer	Starts	Starts	% Change	Paid
Jerry Hollendorfer	30	25	-17%	\$1,000.00
William Delia	12	24	100%	\$1,000.00
Ed Moger, Jr.	20	20	0%	\$1,000.00
Clifford DeLima	16	19	19%	\$1,000.00
William E. Morey	15	16	7%	\$1,000.00
Bill McLean	13	15	15%	\$1,000.00
John F. Martin	13	14	8%	\$1,000.00
Victor M. Trujillo	12	14	17%	\$1,000.00
Len Kasmerski	0	12	NA	\$1,000.00
Rhoda March	5	12	140%	\$1,000.00
Tim McCanna	16	12	-25%	\$1,000.00
Steven Specht	4	12	200%	\$1,000.00
Blaine D. Wright	14	12	-14%	\$1,000.00
Manuel Badilla	6	11	83%	\$1,000.00
Steve M. Sherman	14	10	-29%	\$1,000.00
Gilbert Daniels (Pay 10 per T. D.)	0	9	NA	\$1,000.00
Marcia Stortz (Pay 10 per T. D.)	6	9	50%	\$1,000.00
Quinn Howey	13	8	-38%	\$500.00
Melanie W. McDonald	2	8	300%	\$500.00
Rene Amescua	- 5	7	40%	\$500.00
Tim Bellasis	7	7	0%	\$500.00
Meagan Davenport	1	7	600%	\$500.00
Guillermo Preciado	7	7	0%	\$500.00
Jeff Bonde	28	6	-79%	\$500.00
O. J. Jauregui	4	6	50%	\$500.00
Ryan Kenney	6	6	0%	\$500.00
Andy Mathis	10	6	-40%	\$500.00
Ricardo Perez	3	6	100%	\$500.00
Felix Rondan	0	6	NA	\$500.00
Matthew A. Troy	2	6	200%	\$500.00
Debbie Winick	9	6	-33%	\$500.00
D. Wayne Baker	4	5	25%	\$500.00
Samuel Calvario	4	5	25%	\$500.00
Holly Evans	6	5	-17%	\$500.00
Roger W. Hansen	1	5	400%	\$500.00
Natalie Houle	7	5	-29%	\$500.00
Jedd B. Josephson	6	5	-17%	\$500.00
·	7	5	-29%	\$500.00
Sergio Ledezma Frank Lucarelli	9	5 5	-29% -44%	\$500.00
Monty R. Meier	9	5 5	-44% -44%	\$500.00
Quentin B. Miller	3	5 5	-44% 67%	\$500.00
Sherrie Monroe	3	5 5	67%	\$500.00
	2			
Aggie Ordonez		200	150%	\$500.00
TOTALS	354	398	12%	\$30,000.00

Trainer Incentive - Sacramento 2017

Trainer Incentive - Sacramento 2017								
	2016	2017						
Trainer	Starts	Starts	% Change	Paid				
Victor M. Trujillo	14	21	50%	\$2,000.00				
Quinn Howey	11	16	45%	\$2,000.00				
Jerry Hollendorfer	16	14	-13%	\$2,000.00				
Steve M. Sherman	8	13	63%	\$2,000.00				
Rene Amescua	5	12	140%	\$2,000.00				
Gil Matos	13	12	-8%	\$2,000.00				
Clifford DeLima	6 17	11	83%	\$2,000.00				
John F. Martin Gilbert Daniels	17 0	11 10	-35% NA	\$2,000.00 \$2,000.00				
Ed Moger, Jr.	12	10	-17%	\$2,000.00				
Meagan Davenport	0	9	NA	\$750.00				
Jamey R. Thomas (\$250.00 extra per T. D.)	16	9	-44%	\$1,000.00				
Blaine D. Wright (\$250.00 extra per T. D.)	2	9	350%	\$1,000.00				
William Delia	6	8	33%	\$750.00				
Wendell L. McDaniel	6	7	17%	\$750.00				
Melanie W. McDonald	1	7	600%	\$750.00				
Sherrie Monroe	4	7	75%	\$750.00				
William E. Morey	9	7	-22%	\$750.00				
W. R. Whitehouse	13	7	-46%	\$750.00				
Margie Cantrell	4	6	50%	\$750.00				
Reina E. Gonzalez	2	6	200%	\$750.00				
Gary Greiner	2	6	200%	\$750.00				
Natalie Houle	2	6	200%	\$750.00				
Sergio Ledezma	6	6	0%	\$750.00				
Michael Lenzini Guillermo Preciado	7	6	-14%	\$750.00				
	6 4	6 5	0%	\$750.00				
D. Wayne Baker Tim Bellasis	4 11	5 5	25%	\$750.00				
Terri Eaton	2	5 5	-55% 150%	\$750.00 \$750.00				
Robert B. Hess, Sr.	8	5 5	-38%	\$750.00 \$750.00				
Rhoda March	6	5	-36%	\$750.00				
Bill McLean	8	5	-38%	\$750.00				
Quentin B. Miller	2	5	150%	\$750.00				
Ari Herbertson	0	4	NA	\$300.00				
Greg C. James	6	4	-33%	\$300.00				
Frank Lucarelli	4	4	0%	\$300.00				
Andy Mathis	6	4	-33%	\$300.00				
Aggie Ordonez (Paid for 5 starts per T. D.)	1	4	300%	\$750.00				
Alex Paszkeicz	3	4	33%	\$300.00				
Jose Puentes	4	4	0%	\$300.00				
Felix Rondan	0	4	NA	\$300.00				
Marcia Stortz (Paid for 5 starts per T. D.)	3	4	33%	\$750.00				
Matthew A. Troy (Paid for 5 starts per T. D.)	2	4	100%	\$750.00				
Gloria Buckridge	0	3	NA	\$300.00				
Holly Evans	1	3	200%	\$300.00				
Ellen L. Jackson	1	3	200%	\$300.00				
O. J. Jauregui	2	3	50%	\$300.00				
Ryan Kenney	5	3	-40%	\$300.00				
Zvi Kriple Salvador Naranjo	0	3	NA 500/	\$300.00				
,	6 3	3 3	-50%	\$300.00				
Sergio Perez	0	3	0% NA	\$300.00 \$300.00				
Andreas Psarras Leobardo Rivera	0 1	3	NA 200%	\$300.00				
Angelo Tekos, Jr.	2	3	50%	\$300.00				
Manuel Badilla	3	2	-33%	\$300.00				
Joanie Beach-Orr	11	2	-82%	\$300.00				
Jeff Bonde	6	2	-67%	\$300.00				
Ronda B. Davis	1	2	100%	\$300.00				
Sam DiLaura	2	2	0%	\$300.00				
Steve J. Howard	1	2	100%	\$300.00				
Len Kasmerski	0	2	NA	\$300.00				
Harvey Lasky	1	2	100%	\$300.00				
Humberto P. Loma	1	2	100%	\$300.00				
Tim McCanna	3	2	-33%	\$300.00				
Steven Miyadi	3	2	-33%	\$300.00				
Kent R. Molinaro	1	2	100%	\$300.00				
Duane Offield	1	2	100%	\$300.00				
Sheldon W. Paldanius	3	2	-33%	\$300.00				
Jerry F. Puertas	0	2	NA	\$300.00				
Valerie Ann Rhoden	2	2	0%	\$300.00				
Alex Sywak								
Ruby Thomas	0	2	NA	\$300.00				
•	0	2	NA	\$300.00				
Arnold B. Torres TOTALS								

Trainer Incentive - Ferndale 2017

	2016	2017		
Trainer	Starts	Starts	% Change	Paid
Quinn Howey	28	28	0%	\$1,000.00
Darlene Braden	27	27	0%	\$1,000.00
James R. Craig	19	22	16%	\$1,000.00
Helen Shelley	15	18	20%	\$1,000.00
Joanie Beach-Orr	9	16	78%	\$1,000.00
W. R. Whitehouse	9	16	78%	\$1,000.00
Gilbert Daniels	0	15	NA	\$1,000.00
Gary Greiner	13	14	8%	\$1,000.00
Bruno Maelfeyt	0	12	NA	\$1,000.00
Ron White	0	12	NA	\$1,000.00
Peggie Hanford	5	10	100%	\$1,000.00
Brian R. Lusk	0	8	NA	\$500.00
Natalie Houle	2	7	250%	\$500.00
Renee Lafleur	0	7	NA	\$500.00
Rhoda March	5	7	40%	\$500.00
Robert L. Lawrence	0	7	NA	\$500.00
Salvador Naranjo	10	7	-30%	\$500.00
Shawna Whiteside	5	7	40%	\$500.00
Melanie W. McDonald	4	6	50%	\$500.00
John F. Martin	1	5	400%	\$500.00
Margie Cantrell	14	5	-64%	\$500.00
Rene Amescua	4	5	25%	\$500.00
TOTALS	170	261	54%	\$16,500.00

Trainer Incentive - Pleasanton Fall 2017

	2016	2017		
Trainer	Starts	Starts	% Change	Paid
Jerry Hollendorfer	19	14	-26%	\$1,000.00
Clifford DeLima	13	13	0%	\$1,000.00
John F. Martin	5	12	140%	\$1,000.00
Bill McLean	7	12	71%	\$1,000.00
William Delia	12	9	-25%	\$500.00
Quinn Howey	9	9	0%	\$500.00
Rhoda March	3	8	167%	\$500.00
Tim McCanna	6	8	33%	\$500.00
William E. Morey	6	8	33%	\$500.00
Tim Bellasis	4	7	75%	\$500.00
Gary Greiner	6	7	17%	\$500.00
Steve M. Sherman	3	7	133%	\$500.00
Victor M. Trujillo	6	7	17%	\$500.00
Alex Paszkeicz	5	6	20%	\$500.00
Blaine D. Wright	9	6	-33%	\$500.00
Manuel Badilla	4	5	25%	\$500.00
Jeff Bonde	15	5	-67%	\$500.00
Holly Evans	5	5	0%	\$500.00
Reina E. Gonzalez	2	5	150%	\$500.00
Natalie Houle	3	5	67%	\$500.00
Ed Moger, Jr.	10	5	-50%	\$500.00
Guillermo Preciado	8	5	-38%	\$500.00
Steven Specht	9	5	-44%	\$500.00
Jamey R. Thomas	3	5	67%	\$500.00
TOTALS	172	178	3%	\$14,000.00

Trainer Incentive - Fresno 2017

	2016	2017		
Trainer	Starts	Starts	% Change	Paid
John F. Martin	33	33	0%	\$2,000.00
Jonathan Wong	18	28	56%	\$2,000.00
Rene Amescua	13	20	54%	\$3,500.00
Gary Greiner	10	14	40%	\$3,000.00
Clifford DeLima	4	13	225%	\$4,000.00
Isidro Tamayo	0	13	NA	\$4,000.00
W. R. Whitehouse	11	13	18%	\$3,000.00
Victor M. Trujillo	9	11	22%	\$2,000.00
Jerry Hollendorfer	12	10	-17%	\$2,000.00
Rhoda March	5	10	100%	\$4,000.00
Salvador Naranjo	4	10	150%	\$4,000.00
Debbie Winick	9	10	11%	\$2,000.00
Quinn Howey	11	9	-18%	\$1,000.00
Melanie W. McDonald	3	8	167%	\$2,000.00
Ricardo Perez	1	8	700%	\$2,000.00
Sally Rivera	1	8	700%	\$2,000.00
Guillermo Preciado	8	7	-13%	\$2,000.00
Margie Cantrell	3	6	100%	\$2,000.00
Michael Lenzini	12	6	-50%	\$2,000.00
Robert J. Lucas	0	6	NA	\$2,000.00
Quentin B. Miller	0	6	NA	\$2,000.00
Gil Matos	5	5	0%	\$1,000.00
Ed Moger, Jr.	1	5	400%	\$2,000.00
Ricardo S. Guillen	6	4	-33%	\$1,000.00
Sergio Ledezma	10	4	-60%	\$1,000.00
Tim McCanna	10	4	-60%	\$1,000.00
Earl T. Baze II	0	3	NA	\$1,000.00
Joanie Beach-Orr	2	3	50%	\$1,000.00
O. J. Jauregui	6	3	-50%	\$1,000.00
Ryan Kenney	0	3	NA	\$1,000.00
Bret H. Layne	0	3	NA	\$1,000.00
Frank Lucarelli	5	3	-40%	\$1,000.00
Bill McLean	0	3	NA	\$1,000.00
Peter Miller	1	3	200%	\$1,000.00
Sheldon W. Paldanius	1	3	200%	\$1,000.00
Michael Pender	0	3	NA	\$1,000.00
Blaine D. Wright	1	3	200%	\$1,000.00
Daniel Azcarate	0	2	NA	\$500.00
Joseph Brook	2	2	0%	\$500.00
Terri Eaton	2	2	0%	\$500.00
Reina E. Gonzalez	1	2	100%	\$1,000.00
Mark E. Hall	0	2	NA	\$1,000.00
Robert B. Hess, Sr.	2	2	0%	\$1,000.00
Martin F. Jones	0	2	NA	\$1,000.00
Andy Mathis	2	2	0%	\$1,000.00
Wendell L. McDaniel	3	2	-33%	\$500.00
Kent R. Molinaro	1	2	100%	\$1,000.00
Sherrie Monroe	3	2	-33%	\$1,000.00
Jesus Nunez	2	2	0%	\$1,000.00
Duane Offield	0	2	NA	\$1,000.00
Allen E. Rogers	3	2	-33%	\$1,000.00
Faith Taylor	0	2	NA	\$500.00
Francisco Vallejo	0	2	NA	\$500.00



CALIFORNIA AUTHORITY OF RACING FAIRS STATEMENT OF NET POSITION December 31, 2017

ASSETS	CURRENT YTD 12/31/17	PRIOR YTD 12/31/16
Cash - LAIF & Investments	426,655	1,662,238
Cash - Operating/Money Market	314,825	172,597
Cash - Trust	1,558,215	702,921
Marketable Securities	225,835	680,246
A/R - Member Dues	40,721	26,477
A/R - Programs South	19,180	20,076
A/R - Racing Fairs & Settlements	1,277,291	1,055,352
A/R - Other Receivables CMC,DRF,GGF	80,233	91,930
RECEIVABLE FROM HORSEMEN UNSECURED	7,444	0
Prepaids/Deposits	58,694	50,240
OPEB Assets	128,926	128,926
OI LD Assets	120,320	120,320
Total Current Assets	4,138,018	4,591,003
Fixed Assets		
Total Fixed Assets (Net of Depr.)	5,752	7,807
TOTAL ASSETS	4,143,770	4,598,810
DEFERRED OUTFLOWS OF RESOURCES,GASB68	132,900	132,900
LIABILITIES		
A/P & Withholdings	1,680,024	1,419,706
Compensated Leave Accruals	52,203	49,441
A/P - Program Royalties to Host	17,331	20,412
Racing Distributions	81,733	161,661
Purses	(602,407)	(224,335)
AB460 1%/RTM	(11,501)	(141,934)
Horsemens Recruitment Programs	27,653	21,227
LOU-5 - Symposium Funds	1,871	1,871
Revenue Generating Project Funds	568,058	414,194
Augmentation Funds	449,848	569,379
Change Fund	1,014,000	1,014,000
FAIRS - Equipment Replacement Funds	177,225	633,416
NET PENSION LIABILITY, GASB68	587,914	587,914
TOTAL CURRENT & NONCURRENT LIAB.	4,043,952	4,526,952
DEFEDDED INELOWS OF DESOLIDEES CASBAS	57 444	57 444
DEFERRED INFLOWS OF RESOURCES, GASB68	57,444	57,444
NET POSITION		
Agency Fund Equity	659,772	576,744
Reserves, GASB68	(512,458)	(388,298)
Net Income/(Net Loss)	27,960	(41,132)
TOTAL NET POSITION	175,273	147,314



California Authority of Racing Fairs Agency Income Statement December 31, 2017

	2015 Year End	2016 Year End	2017 Jan-Dec	2017 Annual	2017 Budget	2017 % Budget	
	Actual	Actual	YTD	Budget	Variance		
Revenue:	-					_	
Other Revenue/OPEB trust Reimb	32,322	30,591	37,780	39,000	(1,220)	97%	
Interest Income	6,600	5,833	1,448	2,500	(1,052)	58%	
Member Dues	220,215	197,186	194,787	195,267	(480)	100%	
CARF South Prog Admin Fee	11,326	9,386	8,456	9,750	(1,294)	87%	
	(286)	(4,101)	164				
CARF Live Racing Agency Allocation	252,551	299,797	299,797	299,797	(0)	100%	
Total Revenue	522,739	538,692	542,432	546,314	(4,046)	99%	
Expenses:							
Salaries	187,490	144,221	163,998	197,594	33,596	83%	
Employee Benefits	19,572	24,197	26,618	28,736	2,118	93%	
Post Retirement Benefits	28,851	29,783	38,074	38,204	130	100%	
Payroll Taxes	18,929	26,185	50,011	30,293	(19,718)	165%	A
Accounting Costs	17,063	16,587	16,250	17,500	1,250	93%	
Audit Services	6,775	13,538	7,638	6,775	(863)	113%	В
Automobile Expense	5,715	4,968	2,610	5,000	2,390	52%	
Contracted Services	1,130	120	1,864	2,000	136	93%	
Depreciation	18,137	10,338	5,115	7,500	2,385	68%	
Dues & Subscriptions	1,313	1,206	1,172	1,300	128	90%	
Insurance Expense	46,224	48,192	52,480	50,000	(2,480)	105%	
Legal Expenses	19,949	14,753	31,135	25,000	(6,135)	125%	C
Legislative Expenses	45,596	45,623	46,295	45,500	(795)	102%	
Meetings Expense	2,495	2,619	4,427	3,000	(1,427)	148%	
Misc. (Ag Day Sponsor)	835	890	415	1,000	585	41%	
Rent - Northern Print Shop	0	0	0	0	0	0%	
Office Supplies	19,878	17,557	16,961	21,000	4,039	81%	
Postage & Shipping	1,175	1,536	777	2,000	1,223	39%	
Rent (Tribute Road)	35,770	35,770	35,770	35,770	0	100%	
Repairs & Maintenance	0	0	0	500	500	0%	
Telephone Expense	8,718	7,567	7,356	8,000	644	92%	
Training	604	302	129	1,000	871	13%	
Travel Expense	16,015	11,609	5,154	18,000	12,846	29%	
Total Expenses	502,235	457,558	514,246	545,673	31,427	94%	
Agency Income (Loss)	20,504	81,134	28,186	642	27,544		
Southern Prog Income (Loss)	1,470	1,894	(226)	1,250	(4,063)		
Total Bal Sheet Net Income (Loss)	21,974	83,028	27,960	1,892	23,481		

FOOTNOTES:

- A SCIF releass to municipal employees audit denied, WC expense not budgeted
- B PERS audit expense of GASB68 services not budgeted
- C Legal expense higher than budgeted



California Authority of Racing Fairs Southern Region Income Statement December 31, 2017

	2015 Year End Actual	2016 Year End Actual	2017 Jan-Dec YTD	2017 Annual Budget	2017 Budget Variance	2017 % Budget
Program Revenue:	Actual	Actual	110	Duugei	variance	
Program Sales	152,647	125,152	112,747	130,000	(17,253)	87%
Other Revenue	132,047	123,132	112,747	130,000	(17,233)	0%
Royalties/Fees Due Host	(139,851)	(113,872)	(104,517)	(119,000)	14,483	88%
Total Revenue	12,796	11,280	8,231	11,000		75%
Total Kevenue	12,790	11,280	8,231	11,000	(2,769)	73%
Expenses:						
Legal Expenses	0	0	0	0	0	0%
Meetings Expense	0	0	0	0	0	0%
Misc Exp.(Storage)	0	0	0	0	0	0%
Office Supplies	0	0	0	0	0	0%
Paper Expense	0	0	0	0	0	0%
Postage & Shipping	0	0	0	0	0	0%
Printing Supplies	0	0	0	0	0	0%
Rent & Utility Expenses	0	0	0	0	0	0%
Repairs & Maintenance	0	0	0	0	0	0%
Telephone Expense	0	0	0	0	0	0%
Travel Expense	0	0	0	0	0	0%
Total Expenses	0	0	0	0	0	0%
Operating Income (Loss)	12,796	11,280	8,231	11,000	(2,769)	75%
CARF Admin Fee	11,326	9,386	8,456	9,750	1,294	87%
Rebate						
Income (Loss)	1,470	1,894	(226)	1,250	(4,063)	-18%



California Authority of Racing Fairs Revenues Generated and Paid through CARF Race Recap Report

2017 Race Meet	Pleasanton	Sacramento	Humboldt	OTP Fall	Fresno	Total
Tote Handle	\$19,621,025	\$14,529,449	\$2,431,629	\$9,682,914	\$12,887,936	\$59,152,953
ADW Handle	\$9,465,710	\$8,935,501	\$2,097,329	\$4,607,072	\$4,830,236	\$29,935,849
All Handle Total	\$29,086,735	\$23,464,950	\$4,528,958	\$14,289,986	\$17,718,172	\$89,088,801
REVENUE:						
Takeout	4,188,667	3,065,831	461,122	2,093,483	2,752,011	12,561,114
Programs	16,666	16,918	0	8,550	11,225	53,359
Summarized Revenues	139,455	118,913	33,167	84.195	97,208	472,938
ADW (California & Exports)	1,083,273	1,034,462	248,488	541,968	569,190	3,477,380
Total	5,428,061	4,236,123	742,776	2,728,196	3,429,634	16,564,790
EVDENCES.						
EXPENSES: 2017 Circuit Billing	165,813	165,813	105,703	120,599	136,906	694,834
2017 Circuit Bining 2017 Jan-June Billbacks	39,652	24,711	5,438	4,721	6,368	80,890
2017 July-September Billbacks	113,754	92,581	58,897	83,931	49,544	398,707
2017 Oct-December Billbacks, RTM	101,531	159,258	63,158	67,849	116,247	508,043
Relocation Costs	9,090	9,090	9,090	9,090	9,090	45,450
Total Track Expenses	429,840	451,453	242,286	286,190	318,155	1,727,924
						-
Revenues Generated and Paid through CARF						
Total Purses Revenue	1,407,722	1,107,195	210,434	664,992	880,561	4,270,904
Total Track Commissions Revenue	1,185,226	950,712	163,828	575,097	735,424	3,610,287
TOTAL PURSES/FAIR COMMISSIONS	2,592,948	2,057,907	374,262	1,240,089	1,615,985	7,881,191



California Authority of Racing Fairs **Live Racing Income Statement December 31, 2017**

		2016=43 days 2					
	2015	2016	2017	2017	2017	2017	
	Year End	Year End	Jan-Dec	Annual	Budget	% Budget	
	Actual	Actual	YTD	Budget	Variance		
Revenues:							
Reimb. From Live Racing Fairs	1,220,743	1,346,671	1,409,190	1,381,376	27,814	102%	
Operating Expenses:							
Salaries	384,535	424,636	382,135	364,104	(18,031)	105%	
Employee Benefits	46,576	54,746	52,273	49,551	(2,722)	105%	
Payroll Taxes	46,576	61,350	65,453	60,656	(4,797)	108%	
Accounting Costs	48,750	48,853	48,750	48,900	150	100%	
Audit Services	20,325	20,813	20,813	20,500	(313)	102%	
Automobile Expense	1,502	3,017	1,042	3,000	1,958	35%	
Legal Expenses	0	0	0	5,000	5,000	0%	
Meetings Expense	622	554	437	1,000	563	44%	
Telephone Expense	6,183	3,366	4,091	6,000	1,909	68%	
Travel Expense	39,189	44,336	46,829	40,000	(6,829)	117%	
Sub-Totals	594,258	661,671	621,823	598,711	(23,112)	104%	
Racing Support Services:							
Announcer	30,200	22,925	25,750	35,000	9,250	74%	
Condition Bk/Program Cover	15,505	14,853	11,081	17,000	5,919	65%	
Racing Operations Support	80,804	62,972	61,230	80,000	18,770	77%	
TC02 Testing	12,698	8,621	21,239	7,500	(13,739)	283%	
Marketing/Web Devel	120	1,100	6,870	1,000	(5,870)	687%	
Paymaster Operations	5,163	6,373	7,124	6,500	(624)	110%	
Program Production	164,907	158,344	172,986	170,000	(2,986)	102%	
Racing Office System	29,822	20,029	13,550	30,000	16,450	45%	
Recruitment	4,977	5,452	7,145	15,000	7,855	48%	
Jumbo Screen	96,900	94,350	68,850	100,000	31,150	69%	
Supplies	17,752	16,001	19,202	15,000	(4,202)	128%	
Tattooing	18,101	16,906	19,969	20,000	31	100%	
Timing/Clocker	13,162	12,035	13,113	18,000	4,887	73%	
Transportation	2,740	2,072	1,700	3,000	1,300	57%	
TV Production/Simulcast	71,456	120,691	156,043	75,000	(81,043)	208%	
RTM ALLOCATION (MAINT)	131,165	123,259	99,129	116,500	17,371	85%	
RTM TRANSPORTATION	0	56,373	78,765	70,000	(8,765)	113%	
RTM PRIOR YEAR LOAN	0	0	0	56,165	56,165	0%	
RTM SUPPORT COSTS	46,286	61,745	118,460	62,000	(56,460)	191%	
Sub-Totals	741,759	804,101	902,204	897,665	(4,539)	101%	
Sub Totals	711,737	001,101	702,201	077,005	(1,557)		
Total Gross Expenses	1,336,017	1,465,772	1,524,027	1,496,376	(27,651)	102%	
Augmentation LRF	75,000	75,000	75,000	75,000	0	100%	
NCOTWINC Reimbursement	40,000	40,000	40,000	40,000	0	100%	
Other Reimb Revenue	,	*	,				
Advertising Revenue			4,014				
Total Net Expenses	1,221,017	1,350,772	1,405,013	1,381,375			
Total Not Expenses	1,221,017	1,550,112	1, 105,015	1,501,575			

FOOTNOTES:

- D Veterinarians for Cal Expo and Humboldt not budgeted
- E Chris Griffin Sponsorship agreement
 F Pegasus invoices paid thru CARF for Cal Expo, Humboldt, OTP
- G AB460 1% covered the RTM prior year deficit

2018

Yearly Calendar

January										
Su	M Tu W Th F Sa									
	1	2	3	4	5	6				
7	8	9	10	11	12	13				
14	15	16	17	18	19	20				
21	22	23	24	25	26	27				
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2019

Yearly Calendar

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