



a California joint powers agency

1776 Tribute Road, Suite 205
Sacramento, CA 95815
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**AGENDA
CALIFORNIA AUTHORITY OF RACING FAIRS
BOARD OF DIRECTORS & LIVE RACING COMMITTEE
CONCURRENT MEETING
JOHN ALKIRE, CHAIR
10:00 A.M., TUESDAY, FEBRUARY 6, 2018**

Notice is hereby given that a meeting of the California Authority of Racing Fairs' Board of Directors and the Live Racing Committee will commence at 10:00 A.M., Tuesday, February 6, 2018. The meeting will be held at the CARF Conference Room, 1776 Tribute Road, Sacramento, CA 95815.

AGENDA

- I. Date, Time and Location of Next Meeting: March 6, 2018 in Sacramento.
- II. Public Comment.
- III. Approval of Minutes.
- IV. Report, Discussion and Action, if any, on the 2018 Legislative Program.
- V. Report, Discussion and Action, if any, on Northern California Mini-Satellite Program.
- VI. Report, Discussion and Action, if any, on 2018 CARF Objectives.
- VII. Report, Discussion and Action, if any, on Corporate Sponsorships.
- VIII. Report, Discussion and Action, if any, on 2018 Fair Racing Circuit: Operations, Consolidated Purse Fund, Stabling Schedule and Racetrack Maintenance Upgrade Program.
- IX. Financials.
- X. Executive Director's Report.
- XI. Closed Session:
 - Public Employee Performance Evaluation: Executive Director
 - Conference with Legal Counsel – Anticipated Litigation



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CALIFORNIA AUTHORITY OF RACING FAIRS
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10:00 A.M., TUESDAY, FEBRUARY 6, 2018**

Notice is hereby given that a meeting of the California Authority of Racing Fairs' Board of Directors and the Live Racing Committee will commence at 10:00 A.M., Tuesday, February 6, 2018. The meeting will be held at the CARF Conference Room, 1776 Tribute Road, Sacramento, CA 95815.

Closed session will not be available via teleconference. Public and members of the California Authority of Racing Fairs Board of Directors and Live Racing Committee may also participate from the following locations:

Alameda County Fair
4501 Pleasanton Ave.
Pleasanton, CA 94566

Humboldt County Fair
1250 5th Street
Ferndale, CA 95536

San Mateo Event Center
2495 S. Delaware St.
San Mateo, CA 94403

The Big Fresno Fair
1121 S. Chance Avenue
Fresno, CA 93702

Monterey County Fair
2004 Fairground Road
Monterey, CA 93940

California State Fair
1600 Exposition Blvd.
Sacramento, CA 95815

San Bernardino County Fair
14800 7th Street
Victorville, CA 92395

CALIFORNIA AUTHORITY OF RACING FAIRS
Board of Directors & Live Racing Committee
Concurrent Meeting
Tuesday, December 5, 2017

MINUTES

A concurrent meeting of the California Authority of Racing Fairs (CARF) Board of Directors and Live Racing Committee was held at 10:00 A.M., Tuesday, December 5, 2017. The meeting was hosted at the CARF Conference Room, 1776 Tribute Road, Sacramento, California.

CARF Board Directors attending: Jerome Hoban and Rick Pickering. Joining by conference call: John Alkire, Richard Conway, Geoff Hinds and Dana Stoehr.

CARF Live Racing Committee attending: Jerome Hoban and Rick Pickering. Joining by conference call: John Alkire and Richard Conway.

Staff and Guests attending: Larry Swartzlander, Richard Scheidt, Tom Doutrich, Heather Haviland, Juliana Gomes, Raechelle Gibbons, Louie Brown, Cody Boyles, John Quiroz, Tom Martinez, Jeanne Wasserman, Terri Eaton and Katherine Barbeau. Joining by conference call: Caroline Titus.

Agenda Item 1 – Date, Time and Location of Next Meeting: February 6, 2018 at 11:00 a.m. in Sacramento. The next CARF Board of Directors meeting will be held Tuesday, February 6, 2017 at 11:00 a.m. in Sacramento.

Agenda Item 2 – Public Comment. None.

Agenda Item 3 – Approval of Minutes. {ACTION} Mr. Conway moved to approve the CARF Board of Directors & Live Racing Committee concurrent meeting minutes as presented. Mr. Hoban seconded, unanimously approved.

Agenda Item 4 – Report, Discussion and Action, if any, on the 2018 Legislative Program {Conducted after Agenda Item 8}. Mr. Brown reported the legislature is currently in recess and will reconvene on Jan. 3, 2018. The last day of bill introduction for the 2018 session is Feb. 16, 2018.

Mr. Brown reported that the U.S. Supreme Court may be prepared to strike down the federal ban on sports betting. The current law prohibits states from legalizing sports betting, except where it was already legal. That exemption applied to Nevada, Delaware, Montana, Nevada and Oregon. Assemblymember Adam Gray wants to position California to move quickly to enable sports betting in the state if the ban is lifted and plans to make this a

priority in 2018. Past bills authored by Gray have included language to allow entities currently offering gambling in California to offer sports betting, including racetracks.

Mr. Brown reported that Secretary of the California Department of Food and Agriculture Karen Ross contacted him for historical background regarding 2016/17 AB 2011 and stabling in Northern California. Mr. Brown informed Secretary Ross that Golden Gate Fields (GGF) and the Thoroughbred Owners of California (TOC) helped author the bill and that GGF has already utilized the opt-out clause to their benefit. She expressed support of CARF's decision to opt-out of the Stabling & Vanning Fund but asked if the CARF Board would be willing to consider other options. Mr. Brown stated that CARF is open to any and all proposals, but any deviation from our current position would have to make financial sense for Fairs.

Mr. Brown stated that the TOC lobbyist has been very active at the Capitol regarding stabling and the potential closure of GGF. Mr. Brown asked if the Board would like him to reach out to the TOC and/or CTT lobbyist. Mr. Alkire directed Mr. Brown to reach out to any applicable parties and express that the CARF Board is willing to participate in any discussions and is open to considering alternative solutions. The Board requested Mr. Brown attend the CHRB meeting and stabling discussion on December 14.

Mr. Boyles reported that Watch & Wager Harness and Mr. Martinez hosted a legislative staff event last Friday night at Cal Expo. Mr. Boyles stated that the night was very well executed; approximately 20 staffers had an excellent experience and expressed enthusiasm to come back. Mr. Martinez stated that building relationships in a social setting with staffers and exposing them to horse racing and wagering is vital to developing solutions for our shared interests/concerns.

Mr. Brown reiterated that the deadline to introduce bills is February 16. Mr. Hoban asked if this is the appropriate time to explore securing a block of unoverlapped race dates. Mr. Brown stated that securing unoverlapped race dates for Ferndale will be an uphill battle and securing a block of dates for fairs would be even more difficult as it could be interpreted as restricting authority from the California Horse Racing Board (CHRB). Mr. Brown stated that if the Board decides to explore securing a block, it would require many conversations with the Administration to express that our intent is not to remove authority, but to protect fairs from private racing entities that have been lobbying for summer race dates.

Mr. Pickering stated that in 2009 SB 16XX, the bill that moved fair funding from license fees to a continuous appropriation from the General Fund, or a subsequent trailer bill struck language that tied the initial legalization of pari-mutuel wagering in California with "encouraging agriculture and the breeding of horses in this state" and "supporting the network of California fairs." Mr. Pickering recommended that language historically tying horse racing to the support of fairs be reinstated.

Mr. Scheidt stated that there is existing legislation that provides financial relief to Sacramento and Stockton in the event that there is racing overlap. Staff is recommending that Ferndale be added to that legislation.

{ACTION} Mr. Hoban moved to direct legislative staff to explore securing Humboldt County Fair the overlap relief provided to Sacramento and Stockton and to reinstate historic code that legalized pari-mutuel wagering to support the network of fairs. Mr. Conway seconded, unanimously approved.

Agenda Item 5 – Report, Discussion and Action, if any, on Mini-Satellites. Mr. Scheidt reported that the Solano County Fair signed a waiver to allow a mini-satellite to operate at Farringtons Bar in Pleasant Hill, which falls within the fair’s 20-mile protection radius. For the project to move forward, GGF must sign a waiver. That process may take longer than expected due to the recent management changes within Stronach Group. The waiver between the Solano County Fair and Farringtons stipulates that the mini-satellite must be operational within 6 months. If that target is not met, a new waiver will be required. This is a very positive development in that the same group that operates Farringtons Bar is also interested in opening a mini-satellite in downtown Sacramento after the Pleasant Hill installation is complete.

Mr. Scheidt reported that a potential mini-satellite partner within the San Joaquin County Fair’s radius needs to be brought before the NCOTWInc. Board. Currently, a NCOTWInc. Board meeting has yet to be scheduled. Mr. Scheidt believes this location may only be financially viable as an unmanned facility.

Mr. Alkire asked for an update regarding the status of a mini-satellite facility in Humboldt County. Mr. Scheidt and Mr. Conway reported that a partnership is still be explored with a nearby casino, but that the casino operator has delayed discussion until extensive facility renovations are complete in March 2018.

Agenda Item 6 – Report, Discussion and Action, if any, on 2018 Racing Dates and Stabling & Vanning Agreement. Mr. Swartzlander reported that the CARF Finance Committee tentatively adopted a 42-day race day calendar for 2018 as follows: Pleasanton racing 15 days, Sacramento racing 11 days, Ferndale racing 7 days and Fresno racing 9 days. The determination of live racing days directly impacts the CARF agency budget agenda item. The group discussed potential the Southern California racing calendar and a need determine those dates as soon as possible.

Mr. Swartzlander reported that a revised fair stabling plan is included in the meeting packets. The current plan has fairs opting out of the Stabling & Vanning Fund, thereby saving a projected \$476,000 in commissions and a like amount in purses. The plan, as proposed, has Pleasanton opening May 1 in a limited capacity for two weeks before offering full training. Pleasanton and Sacramento will serve as auxiliary stabling facilities for each other while Ferndale and Fresno do not require additional stabling.

Mr. Scheidt recommended that the Board consider forming an Stabling & Vanning Ad Hoc committee to expedite any negotiations that may occur next Thursday.

Ms. Stoehr excused herself from the remainder of the meeting.

{ACTION} Mr. Hoban moved to form an Ad Hoc committee consisting of Mr. Alkire, Mr. Pickering and himself, pending legal counsel approval, to negotiate the 2018 Stabling & Vanning plan. Mr. Conway seconded, unanimously approved.

Agenda Item 7 – Report, Discussion and Action, if any, on Consolidated Purse Fund. Per Board Member request during the November meeting, Mr. Swartzlander provided a spreadsheet titled “2017 Consolidated Fair Purse Report” with updated figures and proposed withholdings by fair.

As background, Mr. Swartzlander is projecting a total overpayment balance of \$285,206 at the end of 2018. For the fiscal responsibility of the agency, Mr. Swartzlander is requesting Board action to withhold that amount from Fair commissions generated in 2018. The withholdings by fair would be \$69,716 for Pleasanton and Sacramento, \$44,366 for Ferndale and Pleasanton Fall and \$57,042 for Fresno.

Mr. Hoban moved to withhold 2018 commissions as proposed to cover the anticipated purse overpayment based on 2017 race dates. No second, motion fails.

Agenda Item 8 – Discussion and Action, if any, on 2018 Agency Budget. Mr. Swartzlander reported that the 2018 CARF Agency Budget is included in the meeting packet. The budget is similar in structure to last year’s budget and has been approved by the CARF Finance Committee. Mr. Swartzlander noted that based on 2017 year-end projections, no category was overspent. Individual categories that are over represent expenses CARF has paid on behalf of fairs that typically were handled by the fair. Mr. Swartzlander stated he will provide fairs with a list of contracts that the fair is responsible to paying prior to each race meet.

Ms. Gibbons provided a detailed presentation of the Agency Income Statement, Southern Satellite Program Sales, Live Racing Income Statement and Statement of Net Position (formerly presented as the Balance Sheet).

Mr. Hoban asked if staff had explored relocating the CARF office. The group discussed the existing lease agreement with CFSA for the office space on Tribute Road. Mr. Swartzlander stated that his recommendation is to maintain the existing lease, but that he will talk to fairs about housing the CARF office operations and bring financial scenarios back to the Board.

Mr. Alkire noted that Ms. Gibbons is available for any additional questions.

{ACTION} Mr. Hoban moved to approve the CARF 2018 Agency and Live Racing budget as presented. Mr. Conway seconded, unanimously approved.

Mr. Pickering joined the meeting.

Agenda Item 9 – Executive Director's Report.

- Mr. Swartzlander reported that CHRB's third-party Lasix requirement has been implemented at GGF and staff is exploring how it will be managed at fairs.
- Mr. Swartzlander reported that he would like to schedule a manager's retreat in February.
- Ms. Haviland reported that Mr. Alkire, Mr. Hoban and Ms. Violini have been nominated to retain their Board seats and all three will run unopposed. Ballots will be distributed next week.

Agenda Item 10 – Closed Session – Public Employee Performance Evaluation: Interim Executive Director. Mr. Alkire reported that no action was taken during closed session.

{ACTION} Mr. Conway moved to remove the "interim" designation from Mr. Swartzlander's title, thereby changing his title to "Executive Director." Mr. Hoban seconded, unanimously approved.

Mr. Pickering added that the Board will move forward with a formal, written evaluation of the Executive Director prior to the February meeting.

Mr. Alkire congratulated Mr. Swartzlander and directed staff to draft and distribute a press release regarding Mr. Swartzlander's new title.

Mr. Pickering moved to adjourn the meeting. Mr. Hoban seconded, unanimously approved.

Respectfully submitted,
Heather Haviland



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January 17, 2018

CARF Member Fair Managers,

The following items are the support functions CARF provides to Simulcast Facilities:

CARF MEMBERSHIP SERVICES - SATELLITES

INDUSTRY ADVOCATES: CARF Staff serve as liaison and/or provide board representation with the following state agencies, regulatory bodies and industry organizations: NCOTWInc., SCOTWInc., CHRIMS, CHRB and CMC.

Satellite representation with these organizations can include:

- Protecting the 20-mile satellite radius.
- Conducting mini-satellite site surveys at potential sites.
- Providing handle data reports through CHRMS.
- Analyzing day/night-racing revenues and expenses.
- Facilitating industry and/or patron concerns.
- Assisting with statewide labor contracts and labor disputes.
- Informing members of and helping them meet regulatory requirements.
- Billing and reconciliation of Southern satellite programs.

CARF SATELLITE SUPPORT:

Legislative Advocacy: CARF maintains a legislative program that includes year-round lobbyist representation at the Capitol that is sensitive to satellite wagering facility needs.

- Track upcoming regulatory opportunities to generate revenue for satellites.
- Propose legislative changes, secure authors and help bills through the legislative process as needed.
- Protect existing satellite wagering facility securities granted by law.

Legal Support: CARF retains the firm Kahn, Soares & Conway, LLP and can help satellite wagering fairs with legal counsel as needed.

Capital Improvements:

- Survey existing facilities and recommend improvements.
- Facilitate upgrades with racing-specific vendors.
- Help secure funding for improvements.

Equipment Management:

- Facilitate equipment upgrades.
- Utilize older A/V equipment and furniture throughout the satellite network to benefit member sites.
- Oversee HD conversions.

Marketing:

- Post simulcast racing calendar online.
- Conduct periodic satellite conferences to exchange information.
- Manage statewide admission system (CalRacing Club).
- Secure yearly calendar giveaway.
- Pay Simo-Central fees and provide login access.

MINI-SATELLITE EXPANSION: Growth of the Northern California satellite network will benefit all members by improving the customer experience, increasing wagering opportunities, increasing handle and thereby increasing field size and ultimately enhancing the product.

Benefits to Existing Members:

- Change the model of existing brick and mortar sites.
- Identify new revenue streams for existing satellites.
- Partner with a local business and potential cross-promotion.
- Enhance the customer experience in the market.

Exploration & Development:

- Perform site survey with interested entrepreneurs.
- Present viable locations to NCOTWInc for consideration.
- Assist with capital expenditure funding when appropriate.
- Facilitate appropriate waivers and documentation.
- Mini-satellite opportunities have been explored in Sacramento, Ferndale, Stockton, Lockeford, Pleasant Hill, Modesto, Turlock, San Francisco.

Respectfully Yours,



Larry A. Swartzlander
Executive Director



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January 17, 2018

CARF Member Fair Managers

In respect to future planning and budgeting the following are the 2018 Long and Short term Objectives:

Long Term Objectives (3-5 Years)

- Establish a racing calendar and facility improvement program to support racing in Northern California without Golden Gate Fields.
- In support of a CARF Northern California Racing program develop a capital improvement fund.
- Support the legislative efforts to legalize sports wagering, internet poker and fantasy sports.
- Raise 2.5 million dollars to increase overnight purses.
- Expand the Northern California mini-satellite program to include unmanned sites.
- Upgrade a satellite to replicate the atmosphere and physical layout of the Fairplex OTB.
- Initiate HD upgrades of all CARF satellites.

2018/2019 Objectives

- Regain the Sonoma County Fair as a CARF member.
- Balance the consolidated purse fund.
- Conduct visits to all Simulcast sites to strengthen membership and eliminate any lack of communications in regards to what CARF provides to them as members.
- Complete the transition of opting out of the vanning and stabling fund.
- Maintain the date's program and eliminate overlap with HCF and GGFs.
- Revisit legislation which allows HCF to receive substantive compensation for being overlapped.
- Revisit legislation which could provide support to the fairs racing throughout the entire summer 15 June – 15 Oct.
- Revamp the Racetrack Maintenance Program to reduce costs for high end repairs projects.
- Review all CARF expense items for cost reductions with emphasis on relocating the CARF offices to Cal Expo or Pleasanton.
- Expand and improve the wireless wagering program.

Respectfully Yours,

Larry A. Swartzlander
 Executive Director

CARF Sponsorships Update

THREE MONTHS IN

- 150 Businesses locally and nationally have been contacted
- Exploring new concepts and ideas to captivate brands to partner with horse racing
- In discussion with each fair gaining a better understanding of what works best for all parties
- Building a network of partners/vendors to help facilitate our needs once purse money is in place
- Gaining traction in spreading the word of our mission and where we are headed

WHO'S INTERESTED?

- Major brands have reached back/need more time to assess opportunities
- Private investors are more interested because they are the decision makers
- Owners on the circuit are interested/want to see the movement over the next month
- Local companies are interested but working on much tighter budgets
- Brands against gambling or horse racing wish us well but cannot partner up

WHAT'S IN STORE

- Handful of big investors/brands are ready to get more in-depth/will boost purses tremendously
- Closing smaller deals 20K range with local sponsors that fit fairs uniquely
- Apparel deal in the works/this will be a trade sponsorship
- Compiling a list of brands that would like to attend the races this summer to see it firsthand
- Get the paperwork moving and in CARF's hands for approval
- Phone call with NTRA
- Phone call with media company for possibilities of TV deal/location

The Future

- One potential partner wants to explore VR and the possibilities
- Raising purse structure will only be the beginning
- Potential partners want to know how sports betting will become involved if legalized
- Breeding farms and their growing interest to promote their stallions
- A group of sponsors that are involved with CARF and help us thrive

Lastly

- Would like to continue my work beyond the four-month mark to continue to bring in partners
- Ready to work commission based after building my base business
- CARF gave me the opportunity and results are right around the corner
- Any ideas/thoughts/partner ideas always appreciated

2018 CARF L.S. Alternative Stabling Plan 1.19.18 - DRAFT

RACE DAYS ASSUMED

Oak Tree at Pleasanton Summer	15
Cal Expo	11
Humboldt	7
Fresno	9
Total CARF Member Fair Days	42
GGF Summer	24
Santa Rosa	8

Notes and Assumptions: Assumes CARF BOD votes to opt out of Stabling and Vanning for 2018. Pleasanton's backside opens May 1-June 3 (10 days prior to live racing) for stabling 6 days each week, 30 days. Sacramento opens for full training June 14 to July 1 (10 days prior to live racing) 16 days. Pleasanton remains open for full training following live racing 6 days a week during Sacramento July 12-29, 16 days. Fresno opens for training following the end of Ferndale Aug 28 - Sept 23 (10 days prior to live racing) 24 days. Reimbursement amounts listed below.

2018

\$7,800/Day Aux Stabling at Pleasanton	46 Days	\$358,800
\$7,800/Day Aux Stabling at Sacramento	16 Days	\$124,800
\$7,800/Day at Fresno	24 Days	\$187,200
Total Stabling Days	86 Days	\$670,800
Cost per CARF race day	42 Days	\$15,971

Open May 1-July 29 @ 6 days/week less race meet
 Open June 14-July 1 @ 6 days/week
 Open Aug 28-Sept 23 @ 6 days/week

May						
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20

2018 CARF L.S. Alternative Stabling Plan 1.19.18 (no costs) - DRAFT

RACE DAYS ASSUMED

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Fresno	9
Total CARF Member Fair Days	42
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2018

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\$7,800/Day at Fresno	24 Days

Open May 1-July 29 @ 6 days/week less race meet
 Open June 14-July 1 @ 6 days/week
 Open Aug 28-Sept 23 @ 6 days/week

Total Stabling Days 86 Days

May						
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CHRB Approved 2018 Northern California Race Dates 12.1.17 DRAFT

2017

December						
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4

FINAL RACE DAYS TO BE DETERMINED

Updated 11.16.17 per CHRB Meeting

Oak Tree at Pleasanton Summer	15
Cal Expo	11
Humboldt <i>Unoverlap</i>	4
Humboldt <i>Overlap</i>	3
Fresno	9
Total CARF Member Fair Days	42
Santa Rosa	8

Golden Gate Winter-Spring	94
Golden Gate Summer	24
Golden Gate Fall	32
Total Golden Gate	150

Total Nor Cal Race Days	200
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Race Days Assumed

2018

January						
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February						
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March						
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April						
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May						
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June						
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6

NORTHERN CALIFORNIA RACING FAIRS
2018 RACING SEASON OVERVIEW

VIII.

JUNE 2018						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
			June 13 DARK SIMULCAST ONLY	June 14 DARK SIMULCAST ONLY	June 15 Pleasanton 2:15 PM	June 16 Pleasanton 1:45 PM
June 17 Pleasanton 1:45 PM	June 18 CLOSED	June 19 CLOSED	June 20 DARK SIMULCAST ONLY	June 21 Pleasanton 1:45 PM	June 22 Pleasanton 2:15 PM	June 23 Pleasanton 1:45 PM
June 24 Pleasanton 1:45 PM	June 25 CLOSED	June 26 CLOSED	June 27 DARK SIMULCAST ONLY	June 28 Pleasanton 1:45 PM	June 29 Pleasanton 2:15 PM	June 30 Pleasanton 1:45 PM

JULY 2018						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
July 1 Pleasanton 1:45 PM	July 2 CLOSED	July 3 CLOSED	July 4 Pleasanton 1:45 PM	July 5 DARK SIMULCAST ONLY	July 6 Pleasanton 2:15 PM	July 7 Pleasanton 1:45 PM
July 8 Pleasanton 1:45 PM	July 9 CLOSED	July 10 CLOSED	July 11 DARK SIMULCAST ONLY	July 12 DARK SIMULCAST ONLY	July 13 Sacramento 2:15 PM	July 14 Sacramento 1:45 PM
July 15 Sacramento 1:45 PM	July 16 CLOSED	July 17 CLOSED	July 18 DARK SIMULCAST ONLY	July 19 Sacramento 1:45 PM	July 20 Sacramento 2:15 PM	July 21 Sacramento 1:45 PM
July 22 Sacramento 1:45 PM	July 23 CLOSED	July 24 CLOSED	July 25 DARK SIMULCAST ONLY	July 26 Sacramento 1:45 PM	July 27 Sacramento 2:15 PM	July 28 Sacramento 1:45 PM
July 29 Sacramento 1:45 PM						

AUGUST 2018						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
			August 15 DARK SIMULCAST ONLY	August 16 Ferndale 3:07 PM	August 17 Ferndale 3:07 PM	August 18 Ferndale 2:07 PM
August 19 Ferndale 2:07 PM	August 20 CLOSED	August 21 CLOSED	August 22 DARK SIMULCAST ONLY	August 23 DARK SIMULCAST ONLY	August 24 Ferndale 3:07 PM	August 25 Ferndale 2:07 PM
August 26 Ferndale 2:07 PM						

OCTOBER 2018						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
			October 3 DARK SIMULCAST ONLY	October 4 Fresno 1:45 PM	October 5 Fresno 1:45 PM	October 6 Fresno 12:45 PM
October 7 Fresno 12:45 PM	October 8 Fresno 1:45 PM	October 9 CLOSED	October 10 CLOSED	October 11 Fresno 1:45 PM	October 12 Fresno 1:45 PM	October 13 Fresno 12:45 PM
October 14 Fresno 12:45 PM						



OVERVIEW
"THIS SCHEDULE SUBJECT TO CHANGE
PER APPROVAL BY CHRB"

Daily Program & Overnight Information:
Can be e-mailed to you upon request. Please
contact larry@calfairs.net to be added to list.

Daily (Number of Races Subject to Change)

Race #1	Win, Place, Show	\$1 Exacta, \$2 Rolling Double	\$1 Trifecta, \$1 Pk 3, \$10 Superfecta, \$.50 Pk 4
Race #2	Win, Place, Show	\$1 Exacta, \$2 Rolling Double	\$1 Trifecta, \$1 Pk 3, \$10 Superfecta
Race #3	Win, Place, Show	\$1 Exacta, \$2 Rolling Double	\$1 Trifecta, \$1 Pk 3, \$10 Superfecta, \$.20 Pk 6
Race #4	Win, Place, Show	\$1 Exacta, \$2 Rolling Double	\$1 Trifecta, \$1 Pk 3, \$10 Superfecta, \$.50 Pk 5, \$.20 Pk 6
Race #5	Win, Place, Show	\$1 Exacta, \$2 Rolling Double	\$1 Trifecta, \$1 Pk 3, \$10 Superfecta, \$.50 Pk 4, \$.50 Pk 5, \$.20 Pk 6
Race #6	Win, Place, Show	\$1 Exacta, \$2 Rolling Double	\$1 Trifecta, \$1 Pk 3, \$10 Superfecta, \$.50 Pk 4, \$.50 Pk 5, \$.20 Pk 6
Race #7	Win, Place, Show	\$1 Exacta, \$2 Rolling Double	\$1 Trifecta, \$1 Pk 3, \$10 Superfecta, \$.50 Pk 4, \$.50 Pk 5, \$.20 Pk 6
Race #8	Win, Place, Show	\$1 Exacta, \$2 Rolling Double	\$1 Trifecta, \$1 Pk 3, \$10 Superfecta, \$.50 Pk 4, \$.50 Pk 5, \$.20 SUPER HIGH 5
Race #9	Win, Place, Show	\$1 Exacta, \$2 Rolling Double	\$1 Trifecta, \$1 Pk 3, \$10 Superfecta, \$.50 Pk 4, \$.20 SUPER HIGH 5
Race #10	Win, Place, Show	\$1 Exacta, \$2 Rolling Double	\$1 Trifecta, \$1 Pk 3, \$10 Superfecta, \$.20 SUPER HIGH 5
Race #11	Win, Place, Show	\$1 Exacta, \$2 Rolling Double	\$1 Trifecta, \$.10 Superfecta, \$.20 SUPER HIGH 5
Race #12	Win, Place, Show	\$1 Exacta	\$1 Trifecta, \$.10 Superfecta, \$.20 SUPER HIGH 5

Takeout Rates

16.77%	Win, Place, Show
24.02%	2 horse (Exacta, Double)
25.02%	3 horse (Pick 3, 4, 5, 6 & all; Trifecta, Superfecta & Super High 5)

- Pick 5: last five (TB) races of all race cards; 100% payout (ticket(s) selecting all five winners) OR
25% payout (to tickets with most winners if no tickets selecting first five finishers); 75% carryover (if no tickets selecting first five finishers)
Pick 6: last six (TB) races of all race cards. 100% payout (if single unique ticket selecting all six winners) OR
40% payout (on multiple tickets selecting all six winners or tickets with most winners); 60% carryover (if no single unique ticket)
Super High 5: last race; 100% payout (if single unique ticket selects first five finishers) OR 40% payout (on multiple tickets selecting first five finishers) and 60% carryover OR
100% carryover (if no tickets with first five finishers)

KEY CONTACTS:

Simulcast Management	Larry Swartzlander	(916) 799-7084
Settlements	Raechelle Gibbons	settlements@calfairs.net
Mutuel Manager	Doug Gooby	(510) 316-8584
Decoder Requests	Karen King	(859) 533-1221
Technical Support	RCN	(702) 227-7590
Tote/Amtote	N. Cal Hub(Dave Calendine)	510-559-7396
Simulcast Contracts	Tom Varela	562-972-3322

Gold Rush Pic Six and Gold Strike Super High 5 can carry over through all fairs.

Program/Overnights/Late Changes - www.equibase.com Website - www.calfairs.com Satellite Coordinates - ANIK F3 Ku Band Dual Polarity

CALIFORNIA AUTHORITY OF RACING FAIRS						
EQUIPMENT LOG						
EQUIPMENT	EQUIPMENT	MODEL	Hours	2016 - 2021	Major Repair Cost	Replacement
	NUMBER	NUMBER		Major Repair/ Replacement Needed	Completed	Cost New
Tractor 1/12/2001	904532	8400 T	10514			\$308,010
Treads				\$25,000		
Transmission				\$45,000		
Hydraulics						
Engine						
2 New tractor 8310RT				\$400,785	\$80,200	\$200,350
Tractor 1/12/2001	904514	8400 T	12017			\$308,010
Treads					\$25,000	
Transmission					\$30,000	
Hydraulics						
Engine						
Tractor 1/12/2001	902172	8400 T	13295			\$308,010
Treads					\$25,000	
Transmission					\$30,000	
Hydraulics						
Engine						
Tractor 12/28/2001	902512	8410T	17341			\$308,010
Treads				\$25,000	\$25,000	
Transmission				\$47,000		
Hydraulics						
Engine						
Tractor 3/9/2007	905261	8520T	8091			\$308,010
Treads						
Transmission						
Hydraulics						
Engine						
Tractor 9/1/2010	901799	8295RT	3036			\$308,010
Treads						
Transmission						
Hydraulics						
Engine						
Tractor 1/2002	248599	6410 GATE	13897			\$120,000
New Tractor		6125R		\$90,556	\$18,200	\$90,556
Treads						
Transmission						
Hydraulics						
Engine						
Water truck		Sterling				\$250,000
Replace						
Water Truck		FORD 9000				\$125,000
Replace				\$125,000		
Rent Water Truck				\$15,000		
Water Truck		Int				\$125,000

CALIFORNIA AUTHORITY OF RACING FAIRS

EQUIPMENT LOG

EQUIPMENT	EQUIPMENT	MODEL	Hours	2016 - 2021	Major Repair Cost	Replacement
	NUMBER	NUMBER		Major Repair/	Completed	Cost
				Replacement Needed		New
<u>Harrow</u>		18FT				\$10,000
Refurbish					\$8,000	
<u>Harrow</u>		16 FT				\$10,000
<u>Harrow</u>		16FT				\$10,000
<u>Harrow</u>		Cutting				\$15,000
<u>Harrow</u>		18 FT				\$10,000
<u>Grader</u>		12G	6872			\$275,000
Rebuild Engine					\$15,000	
Replace Hydraulics					\$23,400	
<u>Grader</u>		12F				\$275,000
Engine					\$15,000	
Hydraulics					\$23,400	
<u>Grader</u>		99E				\$150,000
<u>Rock Machine</u>		Cherrington				\$85,000
<u>Horse Ambulance</u>		HBPA				
<u>2004 Kimzey Horse</u>						\$85,000
<u>Ambulance</u>						
<u>Float</u>						\$7,500
<u>Rotortiller</u>						\$35,000
Replace				\$15,000		
<u>2004 Ford F350</u>						\$25,000
<u>Fresno Harrow</u>						\$10,000
<u>Gator</u>						\$12,000
<u>2 Floats</u>						\$15,000
				\$540,785	\$318,200	\$3,788,466
<u>Major Repairs 2016-2017</u>					\$196,800	
<u>Major Repairs Estimated 2018</u>				\$257,000		
<u>2018 Tractor Replacement Costs</u>				\$113,400		
<u>2015 Budget Maint/Transp</u>				\$75,000		
<u>Cost per Racing Day</u>				\$1,785	\$1,785	

2018

June

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July

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August

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September

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October

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Thanks to You!

Thanks to horsemen, the Fairs had a successful 2017 racing season. In total, six meets conducted 56 days of live racing and more than 1.75 million attendees passed through Fair gates.



NORTHERN CALIFORNIA RACING FAIR NEWS

January 2018 | California Authority of Racing Fairs

2018 Racing Fair Dates Are Set!

- **PLEASANTON**
June 15-July 8 (15 Days)
- **SACRAMENTO**
July 13-29 (11 Days)
- **SANTA ROSA***
August 2-12 (8 Days)
- **FERNDALE**
August 16-26 (7 Days)
- **FRESNO**
October 4-14 (9 Days)

* Not a CARF-Member Fair



Track Safety

The CARF Race Track Safety & Maintenance Program achieved the singular goal that set the collaborative project in motion in 2001: reduce the number of racing fatalities to zero. Fairs are proud to report that 2,232 starters from 366 races returned to their barns safely.



LETTER FROM THE EXECUTIVE DIRECTOR



a California joint powers agency

1776 Tribute Road, Suite 205
Sacramento, CA 95815
Office: 916.263.3349 Fax: 916.263.3341
www.calfairs.com

Dear Horsemen,

Thank you for your support during the 2017 Northern California Fair Racing Season.

We look forward to improving the overall racing program for horsemen in 2018. Our goals include providing the best possible purses for bottom and maiden-level horses, increasing Cal-Bred racing opportunities and maintaining our overnight and stakes schedule.

Last year, \$484,091 of Fair purse money and \$484,091 of Fair commissions was diverted to the Northern California Stabling & Vanning Program to pay for Golden Gate Fields to serve as an auxiliary stabling facility. During this time, the fairs saw no more than 250 horses stabled and less than 350 shipping in on any Fair backstretch.

The day-rate for Golden Gate Fields to serve as an auxiliary facility is \$16,900 per day, while the Alameda County Fair costs \$7,800 per day. Each major Fair has a minimum of 660 permanent stalls. Should auxiliary stabling be necessary, CARF will open a member Fair for a significant savings. In 2018, all CARF Fair auxiliary stabling costs will be paid out of Fair track commissions not purses.

In late 2016, Golden Gate Fields set a precedent by opting-out of the Northern California Stabling & Vanning Program. Golden Gate Fields determined that they no longer needed the Alameda County Fair for auxiliary stabling due to having a sufficient number of stalls on site. This was a business decision made by Golden Gate Fields as is CARF's decision to no longer participate in the program.

CARF's goal of opting-out of the Northern California Stabling & Vanning Program is to increase purses, increase field sizes and improve the racing product for horsemen and horseplayers alike. Any decision by Golden Gate Fields to close during the summer is of their own choice.

For Questions and/or comments please contact Larry Swartzlander, larry@calfairs.net, 916-799-7084 or Tom Doutrich, tom@calfairs.net, 415-271-4613.

Purses, purses, purses,



Larry A. Swartzlander
Executive Director



a California joint powers agency

1776 Tribute Road, Suite 205
 Sacramento, CA 95815
 Office: 916.927.7223 Fax: 916.263.3341
www.calfairs.com

December 5, 2017

FOR IMMEDIATE RELEASE:

**CARF BOARD NAMES LARRY SWARTZLANDER
 EXECUTIVE DIRECTOR**

Former Chief Operating Officer and Interim Executive Director to Lead Organization

Sacramento, CA --- The California Authority of Racing Fairs (CARF) Board of Directors has announced the promotion of Larry Swartzlander to Executive Director.

Larry Swartzlander replaces Christopher Korby, who retired from CARF in November 2016 after twenty-nine years of service with the organization. Mr. Swartzlander previously served as Chief Operating Officer and Interim Executive Director of CARF.

Larry Swartzlander has worked at CARF for over 15 years in the areas of Director of Racing, facility management and racing operations. Larry's experience includes developing CARF's successful race track safety and maintenance program and out-of-state recruitment program. Larry is a graduate of the University of Arizona's Race Track Industry Program as well as the University of Southern California where he earned his Masters in Computer Science. Larry served 21 years in the United States Army and retired as a Lieutenant Colonel.

"We're fortunate to have Larry, with his years of Fair racing experience, lead our organization into the future," said John Alkire, Chairman of the CARF Board of Directors and CEO of the Big Fresno Fair. "His enthusiasm and passion ensure that Fairs are well positioned to fill the industry's future needs as the economic model of track ownership changes."

“I’d like to thank the Board of Directors for this opportunity,” said Larry Swartzlander. “There are many challenges currently facing the racing industry and I look forward to tackling those head on.”

The California Authority of Racing Fairs (CARF) was created in 1985 for the purpose of conducting horse racing and satellite wagering at California fairs. The joint powers authority represents thirteen members that conduct pari-mutuel wagering in California.

2018

Yearly Calendar

January						
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2019

Yearly Calendar

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February						
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March						
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April						
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May						
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July						
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August						
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September						
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December						
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