

a California joint powers agency

1776 Tribute Road, Suite 205 Sacramento, CA 95815 Office: 916.927.7223 Fax: 916.263.3341 www.calfairs.com

# NOTICE CALIFORNIA AUTHORITY OF RACING FAIRS BOARD OF DIRECTORS & LIVE RACING COMMITTEE CONCURRENT MEETING JOHN ALKIRE, CHAIR 10:00 A.M., TUESDAY, NOVEMBER 7, 2017

Notice is hereby given that a meeting of the California Authority of Racing Fairs' Board of Directors and the Live Racing Committee will commence at 10:00 A.M., Tuesday, November 7, 2017. The meeting will be held in the CARF Conference Room, 1776 Tribute Road, Sacramento, CA 95815.

Closed session will not be available to the public. Public and members of the California Authority of Racing Fairs Board of Directors and Live Racing Committee may participate during the Open session from the following locations:

Alameda County Fair 4501 Pleasanton Ave. Pleasanton, CA 94566

The Big Fresno Fair 1121 S. Chance Ave. Fresno, CA 93702

California State Fair 1600 Exposition Blvd. Sacramento ,CA 95815 Humboldt County Fair 1250 5<sup>th</sup> Street Ferndale, CA 95536

Monterey County Fair 2004 Fairground Road Monterey, CA 93940

San Bernardino County Fair 14800 7<sup>th</sup> Street Victorville, CA 92395 San Mateo County Fair 2495 S. Delaware St. San Mateo, CA 94403



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# AGENDA CALIFORNIA AUTHORITY OF RACING FAIRS BOARD OF DIRECTORS & LIVE RACING COMMITTEE CONCURRENT MEETING JOHN ALKIRE, CHAIR 10:00 A.M., TUESDAY, NOVEMBER 7, 2017

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#### **AGENDA**

- I. Date, Time and Location of Next Meeting: December 5, 2017 at 10:00 A.M. in Sacramento.
- II. Public Comment.
- III. Approval of Minutes.
- IV. Report, Discussion and Action, if any, on the 2017-18 Legislative Program.
- V. Report, Discussion and Action, if any, on Stabling & Vanning.
- VI. Report, Discussion and Action, if any, on Consolidated Purse Account.
- VII. Report, Discussion and Action, if any, on Racing Operations.
- VIII. Update, Discussion and Action, if any, on Corporate Sponsorship Proposal.
  - IX. Report, Discussion and Action, if any, on Current Financials & 2018 Agency Budget.
  - X. Executive Director's Report.
  - XI. Closed Session: (Potential Litigation).

# CALIFORNIA AUTHORITY OF RACING FAIRS Board of Directors & Live Racing Committee Concurrent Meeting Friday, October 6, 2017

#### **MINUTES**

A concurrent meeting of the California Authority of Racing Fairs (CARF) Board of Directors and Live Racing Committee was held at 9:30 A.M., Friday, October 6, 2017. The meeting was hosted at the Big Fresno Fair, 1121 S. Chance Avenue, Fresno, California.

CARF Board Directors attending: John Alkire, Richard Conway, Jerome Hoban, Rick Pickering and Dana Stoehr. Joining by conference call: Kelly Violini.

CARF Live Racing Committee attending: John Alkire, Richard Conway, Jerome Hoban and Rick Pickering.

Staff and Guests attending: Larry Swartzlander, Richard Scheidt, Juliana Gomes, John Quiroz, Tom Martinez, Lauri King, Jeanne Wasserman, Kelly Olds, Sean Butler, Lance Moyer, Chris Griffin, Allen Rogers, Maureen Morley, Chuck Rogers and Steve Reed. Joining by conference call: Raechelle Gibbons, Louie Brown, Cody Boyles, Lisa Hindley, Caroline Titus and Duane Martin.

**Agenda Item 1 – Date, Time and Location of Next Meeting: TBD in Sacramento.** The next CARF Board of Directors meeting will be held November 7, 2017 in Sacramento.

**Agenda Item 2 – Public Comment.** Mr. Alkire welcomed representatives from Butler Amusements, Inc.

**Agenda Item 3 – Approval of Minutes.** Mr. Hoban moved to approve the CARF Board of Directors & Live Racing Committee concurrent meeting minutes as presented. Mr. Conway seconded, unanimously approved.

Agenda Item 4 – Report, Discussion and Action, if any, on the 2017-18 Legislative Program. Mr. Brown reported the 2017 legislative session has adjourned and that Oct. 15 is the last day for Governor Brown to sign or veto bills passed by the Legislature. At this time, three important fair-related bills are on the Governor's desk awaiting signature: AB 460, SB 368 and AB 1499.

CARF-sponsored AB 460 (Bigelow) started the legislative session as SB 274 (Glazer). SB 274, initially introduced to give CDFA the authority to allocate license fees back to racing fairs, was held in the Assembly G.O. due to a difference in opinion between the Assembly G.O. Committee and Department of Agriculture regarding whether or not legislation is

required to transfer the funds and language regarding the F&E fund and grants. Legislative staff worked with the concerned parties to amend the language into with AB 460 with Senator Glazer working as a principal co-author. The bill passed both houses and is awaiting signature.

SB 368 (McGuire), the WFA-sponsored technical clean-up bill attempting to restore statute in regards to F&E project funding and oversight of fair projects, has passed both houses unanimously and is also on the Governor's desk.

The last bill awaiting signature is AB 1499 (Gray), a permanent long-term funding mechanism for fairs determined by sales tax revenue generated. The WFA-sponsored bill was reintroduced from 2016 and was restructured slightly from the prior year to create an ongoing source of funding to California's network of fairs, providing annual funds of approximately \$15 million. Starting in 2019, AB 1499 would require that 3/4 of one percent of the total of gross receipts reported to the Department of Finance be included in the next annual budget for allocation to fairs through F&E. The bill passed both houses without opposition. Conversations with the Governor's office have been positive and staff is optimistic that the bill will be signed.

Mr. Pickering reported that at the last California Horse Racing Board (CHRB) meeting, Commission Winner requested that fairs explore the possibility of re-establishing a mechanism through the legislature to derive supplemental purse money from the State. Mr. Pickering asked Mr. Brown for his thoughts. Mr. Brown recommends having a strategy session with CHRB principals to discuss specific legislation Commissioners could support and help fairs move through the process.

Agenda Item 5 – Discussion and Action, if any, on Racing Dates for 2018 and Beyond. Mr. Swartzlander reviewed the calendar for 2018. Mr. Swartzlander stated that without a commitment from Santa Rosa, it is hard to establish a definitive plan for 2018 race dates that can be taken to the next CHRB dates meeting.

Mr. Pickering reviewed the history of Santa Rosa's departure from CARF and stated his case for maintaining three weeks of live racing at the California State Fair.

Mr. Conway suggested Santa Rosa bring a proposal to CARF for consideration. Following further discussion, Mr. Alkire directed staff to send an official letter to Becky Bartling and her Board of Directors documenting CARF's continual efforts of outreach to Santa Rosa and giving them a definitive deadline for committing to rejoining CARF. The Board authorized Mr. Swartzlander to approach GGF with dates options.

Agenda Item 6 – Report, Discussion and Action, if any, on Summer Racing Operations. No items to report at this time.

Agenda Item 7 – Report, Discussion and Action, if any, on 2018 Stabling & Vanning. Mr. Swartzlander distributed a point paper titled "2018 Projected Fair Stabling and Vanning Savings from Handle Generation" and corresponding calendar titled "2018 CARF L.S. Alternative Stabling Plan 9-27-17 DRAFT: Not for Distribution." Mr. Swartzlander stated that the Sonoma County Fair has verbally agreed to this plan. The group discussed the handouts. Mr. Swartzlander stated if the fairs choose to opt-out of utilizing Golden Gate Fields (GGF) as an auxiliary stabling facility, Greg Avioli has stated TOC will not agree to use purse money for stabling.

Mr. Swartzlander recommends opting out of utilizing the Stabling & Vanning Fund during 2018 summer Fair racing at the November CHRB Board meeting and is requesting CARF Board action to ratify the staff recommendation.

Mr. Hoban suggested the CARF Board focus on securing optimal 2018 race dates from the CHRB prior to making a commitment regarding the use of auxiliary stabling for dates that have not yet been allocated. Mr. Martinez reiterated this strategy as strategically preferable.

Mr. Conway was disappointed that Fairs had no counterpoints to Mr. Avioli's statistical assertions during the dates discussion at the September CHRB meeting. Mr. Pickering added that very few of the current CHRB Commissioners have historic knowledge of the racing calendar prior to the closure of Bay Meadows and the windfall of race dates inherited by GGF while Fair race dates continue to be constricted solely on the argument of Fairs not meeting the handle/purse generation levels of dedicated racetracks.

Mr. Pickering requested a conference call of the CARF Board of Directors, with legal counsel, directly prior and immediately after the October 26 CHRB meeting to discuss the Stabling & Vanning Fund.

**Agenda Item 8 – Report, Discussion and Action, if any, on CARF Retreat.** Mr. Swartzlander reported that Gilbert & Associates provides moderation for strategic planning sessions, in addition to providing financial services/audits, and after talking with them, staff would like to conduct a five-year strategic planning session. Dates and times will be circulated. Mr. Hoban recommended Becky Bailey-Findley as a moderator.

**Agenda Item 9 – Report, Discussion and Action, if any, on Corporate Management Position.** Chris Griffin, track announcer for CARF, proposed utilizing his skills and contacts to secure private and corporate sponsorships for the betterment of purses. Mr. Alkire instructed Chris Griffin to provide a written proposal for CARF Board consideration at the November 7 meeting.

Agenda Item 10 – Report, Discussion and Action, if any, on Staff Review Process. Mr. Swartzlander stated that he would be conducting performance reviews with individual

staff members prior to the next Board meeting and will be conducting a closed session next meeting for the Board to evaluate his performance.

**Agenda Item 11 – Financials.** Mr. Alkire reported that financials are included in the meeting packet and Ms. Gibbons is available to answer questions. Ms. Gibbons reviewed the statement of net position.

**Agenda Item 12 – Executive Director's Report.** Mr. Swartzlander reported that third-party Lasix administration and the tracking of horses through microchips will be topics of interest in upcoming months.

Mr. Scheidt reported that he is assisting Mr. Hayles in obtaining a waiver for a minisatellite that falls within the Solano County Fair 20-mile radius. Mr. Scheidt reported that the San Joaquin Fair voted to deny access to a mini-satellite very close to the fairgrounds. Mr. Scheidt will be visiting another location outside of Lodi that is also within San Joaquin Fair's radius and will report back with any findings. There is still interests in developing a minisatellite in Humboldt County, but the proprietor has put the project on hold March 2018.

Respectfully submitted, Heather Haviland

### CARF Comprehensive Report 10/27/2017

AB 253 (Bigelow R) Tribal gaming: compact ratification.

Current Text: Chaptered: 10/3/2017 Text

**Introduced:** 1/31/2017

Status: 10/3/2017-Approved by the Governor. Chaptered by Secretary of State - Chapter 437, Statutes of 2017.

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**Summary:** Would ratify the tribal-state gaming compact entered into between the State of California and the Tuolumne Band of Me-Wuk Indians, executed on August 18, 2017. The bill would provide that, in deference to tribal sovereignty, certain actions related to that compact are not projects for purposes of CEOA.

Organization Position Priority Assigned Subject

CARF Watch

**AB 337** (Mathis R) Tribal gaming.

Current Text: Introduced: 2/7/2017 Text

**Introduced:** 2/7/2017

Status: 5/12/2017-Failed Deadline pursuant to Rule 61(a)(3). (Last location was PRINT on 2/7/2017)(May be acted upon Jan 2018)

	2 year	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf.	Envalled	Votood	Chantored
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**Summary:** Current federal law, the Indian Gaming Regulatory Act of 1988, provides for the negotiation and execution of tribal-state gaming compacts for the purpose of authorizing certain types of gaming on Indian lands within a state. The California Constitution authorizes the Governor to negotiate and conclude compacts, subject to ratification by the Legislature. This bill would make technical, nonsubstantive changes to these provisions.

Organization Position Priority Assigned Subject

CARF Watch

AB 338 (Mathis R) Tribal gaming.

Current Text: Introduced: 2/7/2017 Text

**Introduced:** 2/7/2017

**Status:** 5/12/2017-Failed Deadline pursuant to Rule 61(a)(3). (Last location was PRINT on 2/7/2017)(May be acted upon Jan 2018)

	2 year	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf.	Envalled	Votood	Chaptered
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**Summary:** The California Constitution authorizes the Governor to negotiate and conclude compacts, subject to ratification by the Legislature. Current law establishes the Indian Gaming Revenue Sharing Trust Fund within the State Treasury for the receipt and deposit of moneys received by the state from Indian tribes pursuant to the terms of tribal-state gaming compacts for the purpose of making distributions to eligible recipient Indian tribes. This bill would make technical, nonsubstantive changes to that provision.

Organization Position Priority Assigned Subject

CARF Watch

AB 460 (Bigelow R) Horse racing: satellite wagering facilities: fairs: funding.

Current Text: Chaptered: 10/16/2017 Text

**Introduced:** 2/13/2017

**Status:** 10/15/2017-Approved by the Governor. Chaptered by Secretary of State - Chapter 817, Statutes of 2017.

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**Summary:** The Horse Racing Law authorizes fairs to contract for the operation and management of a satellite wagering facility with an individual racing association or a partnership, joint venture, or other affiliation of 2 or more racing associations that are licensed to conduct thoroughbred meetings within the northern zone. This bill would instead authorize a fair to contract for the operation and management of a satellite wagering facility with an individual racing association or a partnership, joint venture, or other affiliation of 2 or more racing associations or fairs that are licensed to conduct thoroughbred meetings or simulcast wagering within the northern zone.

Organization Position Priority Assigned Subject

CARF Sponsor

#### AB 779 (Burke D) Gambling establishments.

Current Text: Amended: 4/20/2017 Text

**Introduced:** 2/15/2017

**Status:** 9/6/2017-Ordered to inactive file at the request of Senator Dodd.

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**Summary:** Would modify definitions establishing certain classifications of employees of gambling establishments and specific requirements for their licenses. The bill would also specify that the California Gambling Control Commission is prohibited from issuing a gambling license unless it is satisfied that the applicant is a person of good moral character, honesty, and integrity. The bill would state the Legislature's intent to provide comprehensive reforms to the Gambling Control Act by this measure.

Organization Position Priority Assigned Subject

CARF Watch

#### AB 865 (Levine D) California Horse Racing Board: public records: votes.

Current Text: Introduced: 2/16/2017 Text

**Introduced:** 2/16/2017

Status: 4/28/2017-Failed Deadline pursuant to Rule 61(a)(2). (Last location was G.O. on 3/2/2017)(May be acted upon Jan 2018)

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**Summary:** The Horse Racing Law establishes the California Horse Racing Board and requires the board, among other things, to maintain a general office for the transaction of its business in Sacramento and to maintain a public record of every vote at the board's general office. This bill would require the board to post the record of its vote on its Internet Web site.

Organization Position Priority Assigned Subject

CARF Watch

#### AB 880 (Gray D) Tribal Nation Grant Fund.

Current Text: Amended: 9/8/2017 Text

**Introduced:** 2/16/2017

**Status:** 9/13/2017-Read second time. Ordered to third reading. Ordered to inactive file at the request of Senator Dodd.

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**Summary:** Current law establishes the Tribal Nation Grant Fund for the receipt and deposit of moneys received by the state from Indian tribes pursuant to the terms of tribal-state gaming compacts. An existing Executive Order establishes the position of the Governor's Tribal Advisor within the office of the Governor. This bill would establish within the office of the Governor, the office of the Governor's Tribal Advisor, to be headed by the Governor's Tribal Advisor, who is to be appointed by, and serve at the pleasure of, the

Governor.

Organization Position Priority Assigned Subject

CARF Watch

AB 969 (Acosta R) Horse racing: license fees.

Current Text: Introduced: 2/16/2017 Text

**Introduced:** 2/16/2017

Status: 4/28/2017-Failed Deadline pursuant to Rule 61(a)(2). (Last location was G.O. on 3/2/2017)(May be acted upon Jan 2018)

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**Summary:** Current law requires a race association to pay any license fee theretofore unpaid, or to have refunded to it any excess license fee theretofore paid, within 7 days after the close of a race meeting. This bill would specify that the payment of the license fee or refund of any excess license fee payment shall be made within 7 business days after the close of a race meeting.

Organization Position Priority Assigned Subject

CARF Watch

AB 987 (Calderon D) Water Quality, Supply, and Infrastructure Improvement Act of 2014.

**Current Text:** Amended: 9/8/2017 <u>Text</u>

**Introduced:** 2/16/2017

**Status:** 9/11/2017-Read second time. Ordered to third reading. Re-referred to Com. on RLS. pursuant to Senate Rule 29.10(c).

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**Summary:** The State General Obligation Bond Law (GO Bond Law) requires that the proceeds from the sale of any bonds issued pursuant to a bond act that incorporates the provisions of the GO Bond Law be used for specified purposes, including the costs of construction or acquisition of capital assets. Proposition 1 generally requires that any bonds prepared, executed, issued, sold, paid, and redeemed comply with the requirements of the GO Bond Law, except Proposition 1 provides that the capital asset requirement does not apply to bonds issued pursuant to that act to the extent that Proposition 1 authorizes bonds to be sold for a purpose that conflicts with the capital asset requirement. This bill would clarify that a conflict exists for purposes of that exception if any provision of this division authorizes, either expressly or by necessary implication, a project or program that would not result in the creation of a capital asset, including projects described above relating to prevention, cleanup, treatment, or remediation of contaminated groundwater, as well as to the development and implementation of groundwater plans and projects.

Organization Position Priority Assigned Subject

CARF Watch

AB 1023 (Brough R) Ronald Reagan Day: state holiday.

Current Text: Amended: 3/28/2017 <u>Text</u>

**Introduced:** 2/16/2017

Status: 4/28/2017-Failed Deadline pursuant to Rule 61(a)(2). (Last location was P.E.,R. & S.S. on 3/27/2017)(May be acted upon Jan

2018)

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**Summary:** Would recognize February 6, known as "Ronald Reagan Day," as a state holiday. The bill would authorize any state employee, as defined, consistent with departmental operational needs and collective bargaining agreements, as applicable, to elect to receive "Ronald Reagan Day," as a holiday in lieu of receiving any other specified holidays.

Organization Position Priority Assigned Subject

CARF Watch

#### **AB 1096** (**Gray D**) Horse racing: minisatellite wagering facilities.

Current Text: Amended: 6/27/2017 Text

**Introduced:** 2/17/2017

Status: 7/21/2017-Failed Deadline pursuant to Rule 61(a)(11). (Last location was G.O. on 6/27/2017)(May be acted upon Jan 2018)

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**Summary:** Current law authorizes the California Horse Racing Board to approve an additional 15 minisatellite wagering sites in each zone under certain conditions. Current law provides that if the proposed facility is within 20 miles of one of the above-referenced satellite facilities, then the consent of each facility within a 20-mile radius must be given before the proposed facility may be approved by the board. Current law provided that until January 1, 2013, if the proposed minisatellite wagering site is in the northern zone in a fair district where the fair has operated a satellite wagering facility for the previous 5 years, the approval of the fair must be obtained even if the proposed location is more than 20 miles from the existing satellite wagering facility operated by the fair. This bill would delete this obsolete provision.

Organization Position Priority Assigned Subject

CARF Watch

#### AB 1127 (Calderon D) Baby diaper changing stations.

Current Text: Chaptered: 10/13/2017 Text

**Introduced:** 2/17/2017

**Status:** 10/13/2017-Approved by the Governor. Chaptered by Secretary of State - Chapter 755, Statutes of 2017.

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**Summary:** Would require new construction or renovation of a public building, as specified, that is owned by a state or a local agency, or a portion of a building that is owned by a state or local agency and includes at least one restroom that is open to the public, to provide at least one safe, sanitary, convenient, and publicly accessible baby diaper changing station, as specified. The bill would require each station to be maintained, repaired, and replaced as necessary to ensure safety and ease of use, and to be cleaned with the same frequency as the restroom in which it is located. By imposing a higher level of service on local agencies, the bill would impose a state-mandated local program.

Organization Position Priority Assigned Subject

CARF Watch

#### **AB 1167** (**Gray** D) Horse racing: quarter horse races.

Current Text: Introduced: 2/17/2017 Text

**Introduced:** 2/17/2017

**Status:** 9/14/2017-Ordered to inactive file at the request of Senator Portantino.

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**Summary:** Would authorize the California Horse Racing Board to authorize a licensed quarter horse racing association that is conducting a live racing meeting in this state to accept wagers on a quarter horse stakes race with a purse equal to or greater than \$100,000. The bill would also make nonsubstantive changes.

Organization Position Priority Assigned Subject

CARF Watch

#### <u>AB 1351</u> (<u>Caballero</u> D) District agricultural associations: authorized activities.

Current Text: Chaptered: 10/7/2017 <u>Text</u>

**Introduced:** 2/17/2017

**Status:** 10/7/2017-Approved by the Governor. Chaptered by Secretary of State - Chapter 559, Statutes of 2017.

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**Summary:** Current law provides for the establishment of district agricultural associations and authorizes a district agricultural association to engage in various activities, including the lease of its real property to any person or public body for any purpose, subject to specified approvals, as well as the use or management of any of its property jointly or in connection with any lessee or sublessee for any purpose approved by the board of directors of the district agricultural association. This bill would expand this authority to include the operation of its property jointly or in connection with any lessee or sublessee for any purpose approved by the board.

Organization Position Priority Assigned Subject

CARF Watch

#### AB 1377 (Levine D) Tribal gaming: gaming establishments.

Current Text: Introduced: 2/17/2017 Text

**Introduced:** 2/17/2017

Status: 5/12/2017-Failed Deadline pursuant to Rule 61(a)(3). (Last location was G.O. on 3/13/2017)(May be acted upon Jan 2018)

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**Summary:** Would require the Governor, if the United States Secretary of the Interior makes a determination that a gaming establishment on newly acquired lands would be in the best interests of the Indian tribe and its members and would not be detrimental to the surrounding community, to notify the Legislature of the Secretary's determination, and would prohibit the Governor from concurring in that determination without the prior approval, by concurrent resolution, of the Legislature.

Organization Position Priority Assigned Subject

CARF Watch

#### AB 1378 (Gray D) Tribal gaming: compact ratification.

Current Text: Chaptered: 10/3/2017 Text

**Introduced:** 2/17/2017

Status: 10/3/2017-Approved by the Governor. Chaptered by Secretary of State - Chapter 450, Statutes of 2017.

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**Summary:** Would ratify the amendment to the tribal-state gaming compact entered into between the State of California and the San Manuel Band of Mission Indians executed on August 18, 2017. The bill would provide that, in deference to tribal sovereignty, certain actions related to that amended compact are not projects for purposes of CEQA.

Organization Position Priority Assigned Subject

CARF Watch

#### AB 1499 (Gray D) Horse racing: state-designated fairs: allocation of revenues: gross receipts for sales and use tax.

Current Text: Chaptered: 10/14/2017 Text

**Introduced:** 2/17/2017

**Status:** 10/14/2017-Approved by the Governor. Chaptered by Secretary of State - Chapter 798, Statutes of 2017.

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**Summary:** Would, beginning July 1, 2018, require a return filed with the California Department of Tax and Fee Administration (CDTFA) to report gross receipts for sales and use tax purposes to segregate the gross receipts of the seller and the sales price of the property on a line or a separate form as prescribed by the CDTFA when the place of sale in this state or for use in this state is on or

within the real property of a state-designated fair, as defined, or any real property of a state-designated fair that is leased to another party.

Organization Position Priority Assigned Subject

CARF Sponsor

**AB 1508** (Chau D) Horse racing: advance deposit wagering.

Current Text: Amended: 3/28/2017 Text

**Introduced:** 2/17/2017

Status: 4/28/2017-Failed Deadline pursuant to Rule 61(a)(2). (Last location was G.O. on 3/27/2017)(May be acted upon Jan 2018)

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**Summary:** The Horse Racing Law also authorizes every association that conducts a racing meeting to elect permanently to deduct an additional amount up to 0.33 of 1% from the total parimutuel wagers placed within its inclosure and any association that conducts a racing meeting or any fair that operates a satellite wagering facility to elect to deduct an additional amount of 0.33 of 1% from the total parimutuel wagers placed within its inclosure or at its satellite wagering facility. This bill would require the California Horse Racing Board to review the payments made to a city pursuant to the above-described provisions to ensure that the additional amounts paid to a city based on 0.33 of 1 percent from the total parimutuel wagers and 0.33 of the 1 percent of the total amount handled by each satellite wagering facility include the total amount that was waged by advance deposit wagers at the racetrack.

Organization Position Priority Assigned Subject

CARF Watch

AB 1658 (Frazier D) State agencies: accountability.

Current Text: Amended: 3/21/2017 Text

**Introduced:** 2/17/2017

Status: 5/26/2017-Failed Deadline pursuant to Rule 61(a)(5). (Last location was APPR. SUSPENSE FILE on 5/17/2017)(May be acted

upon Jan 2018)

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1st House			2nd F	louse		Conc.	Enrolled	Vetoed	Chaptered

**Summary:** Current law establishes within state government eight agencies. Current law requires each agency to be under the supervision of an executive officer known as the secretary. This bill would require the secretary of each agency, by January 1, 2019, and every year thereafter, to review all programs that were created or expanded either by statute or regulation in the previous year that a department, office, or unit of that agency is responsible for administering. The bill would require the secretary to establish metrics to determine the success of that program, and to continuously evaluate the performance of that program.

Organization Position Priority Assigned Subject

CARF Watch

AB 1677 (Jones-Sawyer D) Gambling: Internet poker.

Current Text: Introduced: 2/17/2017 Text

**Introduced:** 2/17/2017

Status: 3/16/2017-Referred to Com. on G.O.

		-, -, -										
	Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf.	Envalled	Vatand	Chantarad
ı		1st House				2nd F	louse		Conc.	Enrolled	Vetoed	Chaptered

**Summary:** Would be known as the Internet Poker Consumer Protection Act of 2016, would establish a framework to authorize intrastate Internet poker, as specified. The bill would authorize eligible entities to apply for a 7-year license to operate an authorized poker Web site offering the play of authorized Internet poker games to registered players within California, as specified. The bill would require that the license be automatically renewed every 7 years upon application, as specified.

Organization Position Priority Assigned Subject

CARF Watch

AB 1723 (Committee on Governmental Organization) Horse Racing Law.

Current Text: Chaptered: 10/2/2017 Text

**Introduced:** 3/16/2017

Status: 10/2/2017-Approved by the Governor. Chaptered by Secretary of State - Chapter 420, Statutes of 2017.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf.	Enrolled	Vatand	Chantored
	1st House				2nd F	louse		Conc.	Enrolled	Vetoed	Chaptered

**Summary:** Current law, until January 1, 2018, requires any racing association, including a fair, that conducts thoroughbred racing to pay to the owners' organization contracting with the association with respect to the conduct of thoroughbred racing an additional 13/4% of the portion required to be deducted for purses for a national marketing program, as specified. Current law requires an owners' organization to annually file a report with the California Horse Racing Board and specified committees of the Legislature accounting for the receipt and expenditure of these funds. This bill would extend the requirement to pay the additional percentage until January 1, 2022, and would not require the owners' organization to file the report with the legislative committees.

Organization Position Priority Assigned Subject

CARF Watch

**SB 165** (Portantino D) Horse racing: national thoroughbred racing marketing program.

Current Text: Introduced: 1/19/2017 Text

**Introduced:** 1/19/2017

Status: 8/21/2017-From consent calendar on motion of Assembly Member Calderon. Ordered to inactive file on request of Assembly

Member Calderon.

D	esk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf.	Envalled	Votood	Chantarad
	1st House					2nd I	House		Conc.	Enrolled	Vetoed	Chaptered

**Summary:** Current law, the Horse Racing Law, requires, until January 1, 2018, any racing association, including a fair, that conducts thoroughbred racing to pay to the owners' organization contracting with the association with respect to the conduct of thoroughbred racing an additional 13/4% of the portion required to be deducted for purses for a national marketing program, as specified. A violation of the Horse Racing Law is a crime. This bill would extend the operation of those provisions to January 1, 2022.

Organization Position Priority Assigned Subject

CARF Watch

**SB 274** (**Glazer** D) Horse racing: fairs: funding.

Current Text: Amended: 4/18/2017 Text

**Introduced:** 2/9/2017

**Status:** 7/5/2017-July 5 set for first hearing canceled at the request of author.

Desk P	Policy Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf.	Envalled	Vatand	Chantarad
	1st House			2nd H	ouse		Conc.	Enrolled	Vetoed	Chaptered

**Summary:** Would provide under the Horse Racing Law, that the 1% retained for payment to the state as a license fee and the additional 1% deducted from the total amount handled by any fair racing association in its daily conventional and exotic parimutual pools may be used by the state as payment, as specified, to a fair conducting a live racing meeting at a fair or as payment to a joint powers authority involved in conducting live racing meetings at fairs for purposes of improving a fair enclosure, racetrack maintenance, safety at fairs, or other similar activities. The bill would provide that these provisions are retroactive to January 1, 2016.

Organization Position Priority Assigned Subject

CARF Sponsor

**SB 280** (Glazer D) California Gambling Control Commission.

**Current Text:** Introduced: 2/9/2017 <u>Text</u>

**Introduced:** 2/9/2017

Status: 4/28/2017-Failed Deadline pursuant to Rule 61(a)(2). (Last location was G.O. on 2/23/2017)(May be acted upon Jan 2018)

Desk	2 year	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf.	Enrolled	Vatand	Chantored
1st House					2nd F	louse		Conc.	Enrolled	Vetoed	Chaptered

**Summary:** Current law provides for the licensure and regulation of various legalized gambling activities and establishments by the California Gambling Control Commission, consisting of 5 members appointed by the Governor, subject to confirmation by the Senate. Current law requires the commission to post and maintain a public record of every vote at its principal office. This bill would require the commission to also post a public record of every vote on its Internet Web site no later than 2 business days after the meeting at which the vote was taken.

Organization Position Priority Assigned Subject

CARF Watch

**SB 368** (McGuire D) Horse racing: fairs: funding.

Current Text: Chaptered: 10/14/2017 Text

**Introduced:** 2/14/2017

**Status:** 10/14/2017-Approved by the Governor. Chaptered by Secretary of State. Chapter 808, Statutes of 2017.

	Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf.	Enrolled	Vatand	Chaptered
ı		1st H	louse			2nd F	louse		Conc.	Elliolled	Vetoed	Chaptered

**Summary:** The Horse Racing Law provides that any unallocated balance from the total revenue received by the Department of Food and Agriculture pursuant to that law is hereby appropriated without regard to fiscal years for allocation by the Secretary of Food and Agriculture for capital outlay to California fairs for, among other things, fair projects involving public health and safety and projects that are required to protect fair property. This bill would revise these provisions to include revenue deposited into the Fair and Exposition Fund pursuant to a specified provision and funding appropriated by the Legislature or otherwise designated for California fairs pursuant to the Horse Racing Law or any other law that is to be appropriated without regard to fiscal years for allocation by the secretary for those capital outlay purposes.

Organization Position Priority Assigned Subject

CARF Sponsor

**SB 495** (Vidak R) Horse racing: wagering: fairs: facilities maintenance and improvement funds.

Current Text: Introduced: 2/16/2017 Text

**Introduced:** 2/16/2017

Status: 7/14/2017-Failed Deadline pursuant to Rule 61(a)(10). (Last location was G.O. on 5/18/2017)(May be acted upon Jan 2018)

Desk	Policy	Fiscal	Floor	Desk	2 year	Fiscal	Floor	Conf.	Enrolled	Vatand	Chantarad
	1st H	louse			2nd Ho	ouse		Conc.	Enrolled	Vetoed	Chaptered

**Summary:** The Horse Racing Law authorizes a fair, a combination of fairs, or an association conducting racing at a fair, after approval from the California Horse Racing Board, to contribute 1% of the total amount handled daily in conventional and exotic pools for facilities maintenance and improvements. Current law requires that the money raised be deposited into the Inclosure Facilities Improvement Fund. Current law requires the Secretary of Food and Agriculture to appoint a committee to advise on the administration of the funds, and requires the secretary to include in the annual expenditure plan any allocations made pursuant to these provisions, as specified. This bill would remove the requirement that the secretary include in the annual expenditure plan any allocations made pursuant to these provisions.

Organization Position Priority Assigned Subject

CARF Support

**Notes 1:** 3.14.17 KSC Letter sent to Sen. Governmental Org. Comm.

**SB 654** (**Dodd** D) Local moratorium: gambling tables.

Current Text: Chaptered: 9/12/2017 Text

**Introduced:** 2/17/2017

Status: 9/11/2017-Approved by the Governor. Chaptered by Secretary of State. Chapter 244, Statutes of 2017.

Ţ	Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf.	Enrolled	Vetoed	Chaptered
		1st H	louse			2nd F	louse		Conc.	Lilioned	vetoeu	Chaptereu

**Summary:** Would authorize a city, county, or city and county to amend its ordinance to increase the operating hours of a gambling

establishment to up to 24 hours a day, 7 days a week.

Organization Position Priority Assigned Subject

CARF Watch

**SB 678** (Galgiani D) Horse racing: thoroughbred racing: racing weeks.

Current Text: Introduced: 2/17/2017 Text

**Introduced:** 2/17/2017

Status: 4/28/2017-Failed Deadline pursuant to Rule 61(a)(2). (Last location was G.O. on 3/9/2017)(May be acted upon Jan 2018)

Desk <b>2 year</b> F	iscal Floor	Desk Po	olicy Fiscal	Floor	Conf.	Enrolled	Votood	Chantorod
1st Hous	se		2nd House		Conc.	Enrolled	Vetoed	Chaptered

**Summary:** The Horse Racing Law authorizes the California Horse Racing Board to make allocations of racing weeks, including simultaneous racing between zones, as it deems appropriate, and allocates, for thoroughbred racing, a maximum of 44 weeks per year of racing weeks in the northern zone and a maximum of 49 weeks per year in the combined central and southern zones. This bill would authorize the board to allocate from the weeks available in the combined central and southern zones a maximum of 5 weeks per year to a thoroughbred racing association to conduct thoroughbred racing at a racetrack in the southern zone that was not used to conduct a thoroughbred race meeting in the southern zone before 2011.

Organization Position Priority Assigned Subject

CARF Watch

**SB 685** (Glazer D) California Horse Racing Board: public records: votes.

Current Text: Introduced: 2/17/2017 Text

**Introduced:** 2/17/2017

**Status:** 7/14/2017-Failed Deadline pursuant to Rule 61(a)(10). (Last location was G.O. on 6/1/2017)(May be acted upon Jan 2018)

Desk	Policy	Fiscal	Floor	Desk	2 year	Fiscal	Floor	Conf.	Envalled	Votood	Chantarad
	1st H	louse			2nd Ho	ouse		Conc.	Enrolled	Vetoed	Chaptered

**Summary:** The Horse Racing Law establishes the California Horse Racing Board and requires the board, among other things, to maintain a general office for the transaction of its business in Sacramento and to maintain a public record of every vote at the board's general office. This bill would require the board to post the record of its vote on its Internet Web site within 48 hours of the vote.

Organization Position Priority Assigned Subject

CARF Watch

**SB 706** (Vidak R) Tribal gaming: regulatory costs.

Current Text: Introduced: 2/17/2017 Text

**Introduced:** 2/17/2017

**Status:** 5/12/2017-Failed Deadline pursuant to Rule 61(a)(3). (Last location was RLS. on 2/17/2017)(May be acted upon Jan 2018)

Desk	2 year	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf.	Enrolled	Votood	Chantarad
	1st House		2nd House			Conc.	Enrolled	Vetoed	Chaptered		

**Summary:** Current law ratifies a number of tribal-state gaming compacts between the State of California and specified Indian tribes. Current law creates in the State Treasury the Indian Gaming Special Distribution Fund for the receipt and deposit of moneys received by the state from Indian tribes pursuant to the terms of gaming compacts entered into with the state. Current law authorizes moneys

Page 9/10

in that fund to be used for certain purposes, including compensation for regulatory costs incurred in connection with implementing and administering tribal-state gaming compacts. This bill would make technical, nonsubstantive changes to these provisions.

Organization Position Priority Assigned Subject

CARF Watch

**SB 741** (Mendoza D) Charitable raffles.

Current Text: Amended: 6/7/2017 Text

**Introduced:** 2/17/2017

**Status:** 6/13/2017-June 13 set for first hearing canceled at the request of author.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf.	Enrolled	Votood	Chantarad
	1st House			2nd House			Conc.	Enrolled	Vetoed	Chaptered	

**Summary:** Would authorize a private, nonprofit organization to conduct a raffle for the purpose of directly supporting specified beneficial or charitable purposes in California, or financially supporting another private, nonprofit, eligible organization, as defined, that performs those purposes if, among other requirements, the raffle is conducted at a fair, exposition, or exhibition conducted by, and with the authorization of, a district agricultural association, a county fair association, a citrus fruit fair association, or the California Exposition and State Fair, 50% of the gross receipts generated from the sale of raffle tickets are used to benefit or provide support for beneficial or charitable purposes, as defined, and the other 50% is paid to the winner.

Organization Position Priority Assigned Subject

CARF Watch

Total Measures: 31
Total Tracking Forms: 31

### Agenda Items V, VI, VII

The following pages will be presented via projector during the meeting.

#### **CHRB Approved 2018 Northern California Race Dates 10.27.17 DRAFT**

2017

#### December M W 2 1 12 13 16 11 17 18 19 20 21 22 23 **25** 26 27 28 29 30

**FINAL RACE DAYS TO BE DETERMINED** 

16
8
4
3
9
40
12

Updated 10.26.17 per CHRB Meeting

Golden Gate Winter-Spring	94
Golden Gate Summer	24
Golden Gate Fall	32
Total Golden Gate	150

Total Nor Cal Race Days 202

Race Days Assumed

2018

	January											
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#### 2018 CARF Alternative Stabling Plan 10.27.17 - DRAFT

#### **RACE DAYS ASSUMED**

- 10.102 57115 7155011125	
Oak Tree at Pleasanton Summer	16
Cal Expo	8
Humboldt	7
Fresno	9
Total CARF Member Fair Days	40
GGF Summer	24
Santa Rosa	12

**Notes and Assumptions:** Assumes CARF BOD votes to opt out of Stabling and Vanning for 2018. Pleasanton's backside opens May 1-14 for stabling on an abbreviated basis 5 days each week, 10 days total. Pleasanton open for full training 6 days a week May 15 until 10 days prior to live racing. Sacramento opens for full training June 14 to July 1, 10 days prior to live racing. Reimbursement amounts listed below.

2018

\$3,700/Day at Pleasanton - Abbreviated Stabling	10	Days	\$37,000
\$7,800/Day Aux Stabling at Pleasanton	29	Days	\$226,200
\$7,800/Day Aux Stabling at Sacramento	16	Days	\$124,800
Total Stabling Days	55	Days	\$388,000
Cost per CARE race day	40	Days	\$9 700

Open May 1-14 @ 5 days/week

Open May 15-July 22 @ 6 days/week less race meet

Open June 14-July 1 @ 6 days/week

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# 2017 CARF Live Racing Fairs DRAFT Total Stabling and Vanning Generated & Paid

	Generated	Paid	[	Difference
ADW	\$ 308,607.12	\$ 264,191.70	\$	44,415.42
B&M	\$ 732,700.15	\$ 732,700.15	\$	-
Total Generated	\$ 1,041,307.27	\$ 996,891.85	\$	44,415.42

Data from CHRIMS

Paid split 50/50 Commissions and Purses 50% = \$ 498,445.93

#### 2017 CARF ADW Revenue Geneated for S&V Deficit

#### **DRAFT**

Distributing Host	Handle	VanStabling
Alameda County Fair	8,760,558.98	96,366.14
California State Fair	8,539,514.56	93,934.65
Humboldt County Fair	1,944,685.93	21,391.57
Oak Tree at Pleasanton Fall	4,313,827.92	47,452.10
Fresno District Fair	4,496,604.85	49,462.65
Total 2017	28,055,192.24	308,607.11

25% CARF Fairs (264,191.70)

Excess 2017 44,415.41

50% To Consolidated Purse Fund 22,207.71

			50% To
Distributing Host	VanStabling	% Generated	Commissions
Alameda County Fair	96,366.14	31.23%	6,934.61
California State Fair	93,934.65	30.44%	6,759.64
Humboldt County Fair	21,391.57	6.93%	1,539.36
Oak Tree at Pleasanton Fall	47,452.10	15.38%	3,414.70
Fresno District Fair	49,462.65	16.03%	3,559.39
Total 2017	308,607.11	100.00%	22,207.71

Data from CHRIMS Generated by NCOTWInc post Humboldt Updated by CARF 10.25.17

Total

258,167.23

258,167.23

0.00

#### 2017 Purses Generated

Reconcilliation Of Purses - Change

Over / Under Payment 2017

Retro Payments

Total - Change

Appaloosa

0.00

0.00

0.00

Arabian

4,639.39

4,639.39

0.00

Mule

18,790.85

18,790.85

0.00

**Quarter Horse** 

262.88

262.88

0.00

Thoroughbred

234,474.12

234,474.12

0.00

2017 Purses Generated	Appaloosa	Arabian	Mule	Quarter Horse	Thoroughbred	Total
Live Races - Initial Distribution	0.00	2,985.69	11,353.58	0.00	82,671.50	97,010.77
Live Races - SB1072 Distribution	0.00	598.42	3,092.43	0.00	16,496.64	20,187.49
Out Of Zone Races - Int. Dist.	0.00	1,975.39	7,961.94	0.00	54,656.67	64,594.00
Out Of Zone Races - SB1072 Dist.	0.00	0.00	0.00	0.00	0.00	0.00
Interstate Races	0.00	2,222.28	8,957.07	0.00	61,488.01	72,667.37
International Races	0.00	0.00	0.00	0.00	0.00	0.00
AB509 Australian Los Alamitos	0.00	0.00	0.00	0.00	0.00	0.00
Non-Merged Purses	0.00	0.00	0.00	0.00	0.00	0.00
Estimated 6% Redistribution	0.00	155.11	625.17	0.00	4,291.61	5,071.88
Outstanding Tickets	0.00	193.56	780.15	0.00	5,355.55	6,329.26
AB763 Overlap	0.00	0.00	0.00	0.00	0.00	0.00
Miscellaneous Revenue	0.00	0.00	0.00	0.00	0.00	
Decoder Revenue	0.00	0.00	0.00	0.00	0.00	
Sponsorhip Revenue	0.00	0.00	0.00	0.00	0.00	0.00
CHRB Surplus 2016/2017 FY	0.00	0.00	0.00	0.00	0.00	
2016 Australia Expense Surplus	0.00	0.00	0.00	0.00	0.00	
ADW (CA Residents) - Initial	0.00	130.00	250.00	550.00	160,538.54	161,468.54
ADW (CA Residents) - SB1072	0.00	16.00	60.00	0.00	23,614.39	23,690.39
ADW (CA Residents) - Other	0.00	50.32	202.81	0.00	1,392.27	1,645.41
ADW (Exports) - Initial	0.00	238.31	1,580.04	0.00	5,348.59	7,166.94
ADW (Exports) - SB1072	0.00	86.28	534.59	0.00	1,916.99	2,537.86
AB480 Distribution	0.00	0.00	0.00	0.00	,	0.00
2016 Over/Underpayment	0.00	0.00	0.00	0.00	0.00	0.00
Total	0.00	8,651.36	35,397.79	550.00	417,770.76	462,369.91
2017 Purses Paid	Appaloosa	Arabian	Mule	Quarter Horse	Thoroughbred	Total
Live Race Purses Paid	0.00	13,004.00	28,264.00	0.00	247,460.00	288,728.00
Association Fees (TOC-CTT-Breeds)	0.00	795.07	3,171.08	22.00	11,272.28	15,260.42
NTRA Marketing - Fixed	0.00	0.00	0.00	0.00	373.36	373.36
Part-Purses TOC Directive	0.00	0.00	0.00	0.00	9,697.50	9,697.50
CTBL W-C TOC Directive	0.00	0.00	0.00	0.00	0.00	0.00
CTBA-TOC MSW Owner Bonus	0.00	0.00	0.00	0.00	2,408.70	2,408.70
Total Purses Paid	0.00	13,799.07	31,435.08	22.00	271,211.84	316,467.98
Reconcilliation Of Purses - Proj	Appaloosa	Arabian	Mule	Quarter Horse	Thoroughbred	Total
Over / Under Payment 2017	0.00	(5,147.71)	3,962.71	528.00	146,558.92	145,901.92
•	0.00	0.00	0.00	0.00	0.00	0.00
Retro Payments  Total - Projected 1 Week No Overlap	0.00	(5,147.71)	3,962.71	528.00	146,558.92	145,901.92
Total - Projected I week No Overlap	0.00	(3,147.71)	3,902.71	328.00	140,556.92	143,901.92
Reconcilliation Of Purses - Actual	Appaloesa	Arabian	Mula	Quarter Horse	Thoroughbred	Total
Reconcilliation Of Purses - Actual	Appaloosa	Arabian	Mule	Quarter Horse	Thoroughbred	Total
Over / Under Payment 2017	0.00	(9,787.10)	(14,828.14)	265.12	(87,915.20)	(112,265.31)
Over / Under Payment 2017 Retro Payments	0.00 0.00	(9,787.10) 0.00	(14,828.14) 0.00	265.12 0.00	(87,915.20) 0.00	(112,265.31) 0.00
Over / Under Payment 2017	0.00	(9,787.10)	(14,828.14)	265.12	(87,915.20)	(112,265.31)

OTTO O TO THE TAIL OTTO E HOE TO						2017	2045 D : .:	
OTP Summer, State Fair, Humboldt, OTP Fall & Fresno Meets						2017 Over/Under	2017 Projection	
2017 Consolidated Fair Purse Report							TB	
						All Breeds End of Meet	Only	
Racing Fair Host Meet	Арру	Arabian	Mule	QH	ТВ	Lind of Meet		
OTP Summer		\$4,990	(\$731)	(\$1,262)	(\$153,677)	(\$150,680)	(\$86,053)	
State Fair	\$1	(\$10,171)	\$3,171	(\$3,977)	\$3,673	(\$7,303)	\$144,710	
Humboldt		(\$9,787)	(\$14,828)	\$265	(\$87,915)	(\$112,265)	(\$94,462)	
OTP Fall Meet	\$0	\$104	(\$17,231)	(\$7,040)	(\$175,684)	(\$199,851)	(\$116,416)	
Fresno	\$0	\$70	(\$4,740)	(\$3,493)	(\$89,983)	(\$98,146)	(\$9,150)	
2017 Over/Under	\$0	(\$14,793)	(\$34,359)	(\$15,508)	(\$503,586)	(\$568,245)	(\$161,371)	
2016 Overpayment							(\$362,490)	
2016/17 Over/Under							(\$930,735)	
Reduce by 22% for incoming 6% funds, decoder, misc, etc							(\$794,356)	
2018 Est overpayment (11% reduction from 45-40 days)							\$350,575	
Purse payment savings from opting out of Stabling							\$443,616	
Purse payment saving from dropping OTP Fall							\$153,884	
Saving from Humboldt 2017 unoverlap							\$88,000	
Additional Savings for Humboldt 2018 underpayment							\$170,000	
Estimated overpayment at end of 2018							(\$289,431)	
F.y							(1 22) 2 )	
Commissions savings from Stabling							\$443,616	
Cost for stabling							\$388,000	
ncreased cost for lost race days							\$131,605	
Commission loss for 2018							(\$75,989)	
Note: Commissions for Humboldt will increase 128,000							(, , ,	
Updated by Larry Swartzlander 10-27-2017								
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#### **CHRB Approved 2018 Southern California Race Dates 9.28.17 DRAFT**

2017

#### Updated 10/26/2017 Per CHRB Meeting

	December									
S	М	Т	W	Т	F	S				
					1	2				
3	4	5	6	7	8	9				
10	11	12	13	14	15	16				
17	18	19	20	21	22	23				
24	25	26	27	28	29	30				

RACE DAYS TO BE DETERMINED	
Santa Anita Winter-Spring	0
Los Al Thoroughbred Summer	0
Del Mar Summer	0
LACF at Los Al	0
Santa Anita Autumn	0
Del Mar Fall	0
Los Al Thoroughbred Winter	0
Total Race Days	0

Race Days By Host	
Santa Anita	0
Los Al Thoroughbred	0
Del Mar	0
LACF at Los Al	0

SIMULCAST-ONLY DAYS

2018

	January								
5	S M T W T F								
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29	30										

	May									
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	September								
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	October										
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	November										
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December										
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23	24	25	26	27	28	29				



a California joint powers agency

1776 Tribute Road, Suite 150 Sacramento, CA 95815 Office: 916.927.7223 Fax: 916.263.3341 www.calfairs.com

To: CARF Board of Directors

From: CARF Staff

Date: October 27, 2017

Re: C. Griffin Corporate Sponsorship Proposal Recommendation

Staff recommends CARF retain Chris Griffin to secure private and corporate sponsorships for racing-related assets as proposed with the following modifications:

1. Eliminate the \$2,500/month compensation.

- 2. Offer the position on a straight commission basis with no base salary.
- 3. Increase the commission rate to 20 percent.
- 4. Include language for the coordination of sponsorship agreement fulfillment.

#### Additional Consideration:

• If Mr. Griffin requires the stability of a monthly "salary" to justify the time and effort spent on this endeavor, staff recommends a \$2,500 per month recoverable draw against future commissions. If sponsorships are not secured/commissions are not earned within a four-month period, the agreement will be reevaluated. Legal counsel will be engaged to create an agreement that stipulates terms of collection on the recoverable draw.

#### CHRIS GRIFFIN 1417 W. Brentwood Drive Dunlap, IL 61525

#### C.griffinmedia@gmail.com

October 13, 2017

Mr. Larry Swartzlander, Executive Director

CARF Board of Directors 1776 Tribute Road Sacramento, CA

Re: <u>Independent Contractor Proposal to Pursue Private and Corporate Sponsorship</u>

Dear Larry and CARF Board of Directors:

My objective is to utilize my time, energy, contacts and effort to obtain private and corporate sponsorships for the betterment of purses and all members of the California Authority of Racing Fairs. I am confident my efforts can and will produce tangible results by building relationships with those who can provide a level of sponsorship and an enhancement to our purse fund.

In essence, my proposal to you is as follows:

- I propose to be an independent contractor providing a full-time effort commencing November 1, 2017. As an independent contractor there will be no payroll taxes, no worker's compensation or other employee benefits. I will make my own schedule, appointments, contacts and allocate my time appropriately.
- 2. The level of compensation shall be \$2,500 a month commencing November 1, 2017. The level of the monthly compensation amount shall be reviewed at any time by agreement by the parties or, on or about June 1, 2018, whichever comes first.
- 3. In addition to monthly compensation, I shall be entitled to an eight percent (8%) commission on sponsorship and funding which are procured through my efforts. Said commissions shall be earned at the time a private or corporate sponsor executes a written commitment but shall not be payable until the pledged amount is actually received by CARF.

4. This independent contractor agreement can be terminated by either party with 30 day written notice. However, to the extent commissions have been earned but are unpaid at the time of termination CARF will agree to honor payment of those earned commissions once they are received.

Mr. Larry Swartzlander CARF Board of Directors October 13, 2017 Page 2

I am excited about the challenge of procuring meaningful levels of sponsorship and contributions for the benefit of CARF and its members. I relish the chance to apply fresh concepts to create new sponsorship relationships that help build the spectacle of horse racing at our member fairs to a level that we have not seen before.

Very truly yours,

**CHRIS GRIFFIN** 



# CALIFORNIA AUTHORITY OF RACING FAIRS STATEMENT OF NET POSITION October 31, 2017

	CURRENT YTD	PRIOR YTD	YEAR END
ASSETS	10/31/17	10/31/16	12/31/16
Cash - LAIF & Investments	1,170,355	1,557,508	1,662,238
Cash - Operating/Money Market	187,934	264,032	172,597
Cash - Trust	1,878,675	870,921	702,921
Marketable Securities	377,233	783,327	680,246
A/R - Member Dues	106,150	64,739	26,477
A/R - Programs South	33,457	16,999	20,076
A/R - Racing Fairs & Settlements	1,182,558	1,655,399	1,049,726
A/R - Other Receivables CMC,DRF,GGF	39,212	40,223	97,557
RECEIVABLE FROM HORSEMEN UNSECURED	7,444	0	0
Prepaids/Deposits	81,590	77,780	50,240
OPEB Assets	128,926	128,522	128,926
Total Current Assets	5,193,533	5,459,450	4,591,003
Fixed Assets			
Total Fixed Assets (Net of Depr.)	9,147	9,580	7,807
TOTAL ASSETS	5,202,680	5,469,030	4,598,810
DEFERRED OUTFLOWS OF RESOURCES,GASB68	132,900	74,942	\$132,900
LIABILITIES			
A/P & Withholdings	571,678	871,477	1,419,706
Compensated Leave Accruals	49,441	140,515	49,441
A/P - Program Royalties to Host	19,518	10,098	20,412
Racing Distributions	2,644,992	2,011,772	161,661
Purses	(859,950)	(670,885)	(224,335)
Track Safety & Maintenance Program	(141,934)	(141,934)	(141,934)
Horsemens Recruitment Programs	13,927	(2,469)	21,227
LOU-5 - Symposium Funds	1,871	1,871	1,871
Revenue Generating Project Funds	494,710	418,158	414,194
Augmentation Funds	495,883	569,047	569,379
Change Fund	1,014,000	1,014,000	1,014,000
FAIRS - Equipment Replacement Funds	183,050	633,054	633,416
NET PENSION LIABILITY, GASB68	587,914	376,158	587,914
TOTAL CURRENT & NONCURRENT LIAB.	5,075,100	5,230,862	\$4,526,952
DEFERRED INFLOWS OF RESOURCES, GASB68	57,444	87,082	\$57,444
NET POSITION			
Agency Fund Equity	659,772	576,744	576,744
Reserves, GASB68	(512,458)	(388,298)	(388,298)
Net Income/(Net Loss)	56,090	37,582	(41,131)
TOTAL NET POSITION	203,402	226,028	\$147,313
	Net Investment in ca		7,807
	Restricted Net OPEI	3 asset	128,926
	Agency Unrestricted	1	523,038
	Reserves, GASB 68	_	(512,458)
	TOTAL NET POS	ITION _	147,313



#### California Authority of Racing Fairs Agency Income Statement October 31, 2017

	2015 Year End Actual	2016 Year End Actual	2017 Jan-Oct YTD	2017 Estimated Year End	2017 Annual Budget	2017 Budget Variance	2017 % Budget	2018 Preliminary Budget
Revenue:								8
Other Revenue/OPEB trust Reimb	32,322	30,591	28,447	39,000	39,000	0	100%	39,000
Interest Income	6,600	5,833	310	500	2,500	(2,000)	20%	500
Member Dues	220,215	197,186	194,787	194,787	195,267	(480)	100%	192,388
CARF South Prog Admin Fee	11,326	9,386	4,521	5,500	9,750	(4,250)	56%	8,625
CARF Live Racing Agency Allocation	252,551	299,797	224,848	299,797	299,797	0	100%	299,797
<b>Total Revenue</b>	522,739	542,793	449,063	539,584	546,314	(6,730)	99%	540,310
Expenses:								
Salaries	187,490	144,221	134,602	186,356	197,594	11,238	94%	197,605
Employee Benefits	19,572	24,197	21,377	25,978	28,736	2,758	90%	29,360
Post Retirement Benefits	28,851	29,783	34,455	38,074	38,204	130	100%	38,204
Payroll Taxes	18,929	26,185	23,092	30,098	30,293	195	99%	31,469
Accounting Costs	17,063	16,587	13,250	17,500	17,500	0	100%	17,500
Audit Services	6,775	13,538	6,575	6,575	6,775	200	97%	6,775
Automobile Expense	5,715	4,968	1,984	2,484	5,000	2,516	50%	4,000
Contracted Services	1,130	120	1,834	2,034	2,000	(34)	102%	2,000
Depreciation	18,137	10,338	1,720	3,350	7,500	4,150	45%	4,000
Dues & Subscriptions	1,313	1,206	1,172	1,172	1,300	128	90%	1,300
Insurance Expense	46,224	48,192	44,315	52,480	50,000	(2,480)	105%	53,000
Legal Expenses	19,949	14,753	19,500	24,000	25,000	1,000	96%	25,000
Legislative Expenses	45,596	45,623	34,337	45,587	45,500	(87)	100%	45,500
Meetings Expense	2,495	2,619	3,246	3,546	3,000	(546)	118%	4,000
Misc. (Ag Day Sponsor)	835	890	395	415	1,000	585	41%	1,000
Office Supplies	19,878	17,557	13,962	16,816	21,000	4,184	80%	18,000
Postage & Shipping	1,175	1,536	478	978	2,000	1,022	49%	1,500
Rent (Tribute Road)	35,770	35,770	29,808	35,770	35,770	0	100%	35,770
Repairs & Maintenance	0	0	0	0	500	500	0%	500
Telephone Expense	8,718	7,567	5,633	6,633	8,000	1,367	83%	8,000
Training	604	302	129	129	1,000	871	13%	1,000
Travel Expense	16,015	11,609	3,923	7,923	18,000	10,077	44%	10,000
<b>Total Expenses</b>	502,235	457,558	395,785	507,897	545,673	149,888	93%	535,484
Agency Income (Loss)	20,504	85,235	53,278	31,687	642	31,045		4,827
Southern Prog Income (Loss)	1,470	1,894	2,810	2,831	1,250	(6,919)		1,375
Total Bal Sheet Net Income (Loss)	21,974	87,129	56,090	34,519	1,892	24,127		6,202



#### California Authority of Racing Fairs Southern Region Income Statement October 31, 2017

Program Revenue:           Program Sales         152,647         125,152         93,733         111,733         130,000         (18,267)         86%         115,000           Other Revenue         0         0         0         0         0         0         0         0         0           Royalties/Fees Due Host         (139,851)         (113,872)         (86,401)         (103,401)         (119,000)         15,599         87%         (105,000)           Total Revenue         12,796         11,280         7,331         8,331         11,000         (2,669)         76%         10,000           Expenses:         Legal Expenses         0         <		2015 Year End Actual	2016 Year End Actual	2017 Jan-Oct YTD	2017 Estimated Year End	2017 Annual Budget	2017 Budget Variance	<b>2017</b> % Budget	2018 Preliminary Budget
Program Sales         152,647         125,152         93,733         111,733         130,000         (18,267)         86%         115,000           Other Revenue         0         0         0         0         0         0         0           Royalties/Fees Due Host         (139,851)         (113,872)         (86,401)         (103,401)         (119,000)         15,599         87%         (105,000)           Total Revenue         12,796         11,280         7,331         8,331         11,000         (2,669)         76%         10,000           Expenses           Legal Expenses         0         0         0         0         0         0         0         0           Meetings Expense         0 <td>Program Revenue</td> <td>Actual</td> <td>Actual</td> <td>TID</td> <td>Tear Ena</td> <td>Duaget</td> <td>variance</td> <td></td> <td>Duaget</td>	Program Revenue	Actual	Actual	TID	Tear Ena	Duaget	variance		Duaget
Other Revenue         0         0         0         0         0         0         0           Royalties/Fees Due Host         (139,851)         (113,872)         (86,401)         (103,401)         (119,000)         15,599         87%         (105,000)           Total Revenue         12,796         11,280         7,331         8,331         11,000         (2,669)         76%         10,000           Expenses:           Legal Expenses         0         0         0         0         0         0         0         0           Meetings Expense         0 </td <td>O</td> <td>152 647</td> <td>125 152</td> <td>93 733</td> <td>111 733</td> <td>130,000</td> <td>(18 267)</td> <td>86%</td> <td>115 000</td>	O	152 647	125 152	93 733	111 733	130,000	(18 267)	86%	115 000
Royalties/Fees Due Host Total Revenue         (139,851)         (113,872)         (86,401)         (103,401)         (119,000)         15,599         87%         (105,000)           Total Revenue           Expenses:           Legal Expenses         0	•				111,733				0
Total Revenue         12,796         11,280         7,331         8,331         11,000         (2,669)         76%         10,000           Expenses:         Legal Expenses         0         0         0         0         0         0         0         0           Meetings Expense         0		-	o o	ů.	(103 401)	ů.	ů.		(105,000)
Expenses:         Legal Expenses         0	•			. , ,		, , ,			\ / /
Legal Expenses         0         0         0         0         0         0         0%         0           Meetings Expense         0         0         0         0         0         0         0         0           Misc Exp.(Storage)         0         0         0         0         0         0         0         0           Office Supplies         0         0         0         0         0         0         0         0           Paper Expense         0         0         0         0         0         0         0         0           Postage & Shipping         0         0         0         0         0         0         0         0         0           Postage & Shipping         0 <t< td=""><td>Total Revenue</td><td>12,770</td><td>11,200</td><td>7,331</td><td>0,331</td><td>11,000</td><td>(2,007)</td><td>7070</td><td>10,000</td></t<>	Total Revenue	12,770	11,200	7,331	0,331	11,000	(2,007)	7070	10,000
Legal Expenses         0         0         0         0         0         0         0%         0           Meetings Expense         0         0         0         0         0         0         0         0           Misc Exp.(Storage)         0         0         0         0         0         0         0         0           Office Supplies         0         0         0         0         0         0         0         0           Paper Expense         0         0         0         0         0         0         0         0           Postage & Shipping         0         0         0         0         0         0         0         0         0           Postage & Shipping         0 <t< td=""><td>Expenses:</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	Expenses:								
Misc Exp.(Storage)         0	=	0	0	0	0	0	0	0%	0
Misc Exp.(Storage)         0	0 1	0	0	0	0	0	0	0%	0
Paper Expense         0         0         0         0         0         0         0         0           Postage & Shipping         0         0         0         0         0         0         0         0           Printing Supplies         0         0         0         0         0         0         0         0         0           Rent & Utility Expenses         0 <td< td=""><td>Misc Exp.(Storage)</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0%</td><td>0</td></td<>	Misc Exp.(Storage)	0	0	0	0	0	0	0%	0
Paper Expense         0         0         0         0         0         0         0         0           Postage & Shipping         0         0         0         0         0         0         0         0           Printing Supplies         0         0         0         0         0         0         0         0         0           Rent & Utility Expenses         0 <td< td=""><td>Office Supplies</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0%</td><td>0</td></td<>	Office Supplies	0	0	0	0	0	0	0%	0
Postage & Shipping         0         0         0         0         0         0         0%         0           Printing Supplies         0         0         0         0         0         0         0         0         0           Rent & Utility Expenses         0         0         0         0         0         0         0         0         0           Repairs & Maintenance         0		0	0	0	0	0	0	0%	0
Printing Supplies         0         0         0         0         0         0         0%         0           Rent & Utility Expenses         0         0         0         0         0         0         0         0           Repairs & Maintenance         0         0         0         0         0         0         0         0           Telephone Expense         0         0         0         0         0         0         0         0         0           Travel Expense         0         0         0         0         0         0         0         0         0           Operating Income (Loss)         12,796         11,280         7,331         8,331         11,000         (2,669)         76%         10,000           CARF Admin Fee         11,326         9,386         4,521         5,500         9,750         4,250         56%         8,625	Postage & Shipping	0	0	0	0	0	0	0%	0
Repairs & Maintenance         0         0         0         0         0         0         0         0           Telephone Expense         0         0         0         0         0         0         0         0         0           Travel Expense         0         0         0         0         0         0         0         0         0           Total Expenses         0 <td></td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0%</td> <td>0</td>		0	0	0	0	0	0	0%	0
Telephone Expense         0	Rent & Utility Expenses	0	0	0	0	0	0	0%	0
Travel Expense         0         0         0         0         0         0         0         0%         0           Total Expenses         0         0         0         0         0         0         0%         0           Operating Income (Loss)         12,796         11,280         7,331         8,331         11,000         (2,669)         76%         10,000           CARF Admin Fee         11,326         9,386         4,521         5,500         9,750         4,250         56%         8,625	Repairs & Maintenance	0	0	0	0	0	0	0%	0
Total Expenses         0	Telephone Expense	0	0	0	0	0	0	0%	0
Operating Income (Loss)         12,796         11,280         7,331         8,331         11,000         (2,669)         76%         10,000           CARF Admin Fee         11,326         9,386         4,521         5,500         9,750         4,250         56%         8,625	Travel Expense	0	0	0	0	0	0	0%	0
CARF Admin Fee 11,326 9,386 4,521 5,500 9,750 4,250 56% 8,625	Total Expenses	0	0	0		0	0	0%	0
	Operating Income (Loss)	12,796	11,280	7,331	8,331	11,000	(2,669)	76%	10,000
Rebate	CARF Admin Fee	11,326	9,386	4,521	5,500	9,750	4,250	56%	8,625
	Rebate								
Income (Loss) 1,470 1,894 2,810 2,831 1,250 (6,919) 226% 1,375		1,470	1,894	2,810	2,831	1,250	(6,919)	226%	1,375



#### California Authority of Racing Fairs Revenues Generated and Paid through CARF Race Recap Report

2017 Race Meet	Pleasanton	Sacramento	Humboldt	OTP Fall	Fresno	Total
Tote Handle ADW Handle	\$19,621,025 \$9,465,710	\$14,529,449 \$8,935,501	\$2,431,629 \$2,097,329	\$9,682,914 \$4,607,072	\$12,887,936 \$4,830,236	\$59,152,953 \$29,935,849
All Handle Total	\$29,086,735	\$23,464,950	\$4,528,958	\$14,289,986	\$17,718,172	\$89,088,801
REVENUE:						
Takeout	4,188,667	3,065,831	461,122	2,093,483	2,752,011	12,561,114
Programs	16,666	16,918	22.452	8,550	11,225	53,359
Summarized Revenues	121,454	101,984	32,453	67,723	69,494	393,108
ADW (California & Exports)	1,083,273	1,034,462	248,488	541,968	569,190	3,477,380
Total	5,410,060	4,219,194	742,062	2,711,724	3,401,920	16,484,960
EXPENSES: 2017 Circuit Billing 2017 Jan-June Billbacks 2017 July-September Billbacks 2017 Oct-December Billbacks, RTM Relocation Costs	165,813 39,652	165,813 24,711	105,703 5,438	120,599 4,721	136,906 6,368	694,834 80,890 0 0
Total Track Expenses	205,465	190,524	111,141	125,320	143,274	775,724
Revenues Generated and Paid through CARF Total Purses Revenue	1,398,722	1,098,731	210,077	467,596	782,941	3,958,067
Total Track Commissions Revenue	1,176,225	942,248	163,471	566,860	721,567	3,570,371
TOTAL PURSES/FAIR COMMISSIONS	2,574,947	2,040,979	373,548	1,034,456	1,504,508	7,528,438



# California Authority of Racing Fairs Live Racing Income Statement October 31, 2017 2015=44 days 2016=43 days 2017=45 days

		October 51	, 4017					
	2015=44 days	•	2017=45 days					2018=40 days
	2015	2016	2017	2017	2017	2017	2017	2018
	Year End	Year End	Jan-Oct	Estimated	Annual	Budget	% Budget	Preliminary
	Actual	Actual	YTD	Year End	Budget	Variance		Budget
Revenues:								_
Reimb. From Live Racing Fairs	1,220,743	1,346,671	1,157,939	1,315,995	1,381,376	(65,381)	95%	1,489,178
Operating Expenses:								
Salaries	384,535	424,636	302,306	366,808	364,104	2,704	101%	365,583
Employee Benefits	46,576	54,746	43,862	52,561	49,551	3,010	106%	50,607
Payroll Taxes	46,576	61,350	54,597	66,063	60,656	5,407	109%	67,289
Accounting Costs	48,750	48,853	36,563	48,900	48,900	0	100%	48,900
Audit Services	20,325	20,813	20,813	20,813	20,500	313	102%	20,800
Automobile Expense	1,502	3,017	242	500	3,000	(2,500)	17%	3,000
Legal Expenses	0	0	0	0	5,000	(5,000)	0%	1,000
Meetings Expense	622	554	437	600	1,000	(400)	60%	1,000
Telephone Expense	6,183	3,366	850	4,606	6,000	(1,394)	77%	6,000
Travel Expense	39,189	44,336	35,421	40,421	40,000	421	101%	45,000
Sub-Totals	594,258	661,671	495,089	601,271	598,711	(2,560)	100%	609,179
		•			•	•		
Racing Support Services:	20 200	22.025	25.750	25.750	25.000	(0.250)	7.40/	25.000
Announcer	30,200	22,925	25,750	25,750	35,000	(9,250)	74%	35,000
Condition Bk/Program Cover	15,505	14,853	11,081	11,081	17,000	(5,919)	65%	15,000
Racing Operations Support	80,804	62,972	58,837	59,837	80,000	(20,163)	75%	80,000
TC02 Testing	12,698	8,621	19,950	21,000	7,500	13,500	280%	22,000
Marketing/Web Devel	120	1,100	1,435	2,935	1,000	1,935	294%	3,000
Paymaster Operations	5,163	6,373	5,701	6,201	6,500	(299)	95%	6,500
Program Production	164,907	158,344	114,682	121,682	170,000	(48,318)	72%	170,000
Racing Office System	29,822	20,029	8,434	10,434	30,000	(19,566)	35%	20,000
Recruitment	4,977	5,452	5,703	6,703	15,000	(8,297)	45%	15,000
Jumbo Screen	96,900	94,350	68,850	68,850	100,000	(31,150)	69%	100,000
Supplies	17,752	16,001	17,744	18,244	15,000	3,244	122%	19,000
Tattooing	18,101	16,906	8,402	13,402	20,000	(6,598)	67%	17,000
Timing/Clocker	13,162	12,035	13,113	13,113	18,000	(4,887)	73%	18,000
Transportation	2,740	2,072	1,700	2,200	3,000	(800)	73%	3,000
TV Production/Simulcast	71,456	120,691	156,043	157,043	75,000	82,043	209%	160,000
RTM ALLOCATION (MAINT)	131,165	123,259	95,530	109,953	116,500	(6,547)	94%	116,500
RTM TRANSPORTATION	0	56,373	61,685	69,185	70,000	(815)	99%	75,000
RTM PRIOR YEAR LOAN	0	0	0	0	56,165	(56,165)	0%	0
RTM SUPPORT COSTS	46,286	61,745	107,060	115,960	62,000	53,960	187%	120,000
Sub-Totals	741,759	804,101	781,700	833,573	897,665	(64,092)	93%	995,000
<b>Total Gross Expenses</b>	1,336,017	1,465,772	1,276,789	1,434,845	1,496,376	61,532	96%	1,604,179
Augmentation LRF	75,000	75,000	75,000	75,000	75,000	0	100%	75,000
NCOTWINC Reimbursement	40,000	40,000	40,000	40,000	40,000	0	100%	40,000
Other Reimb Revenue	40,000	40,000	40,000	+0,000	+0,000	U	10070	+0,000
Advertising Revenue			3,850	3,850				
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Total Net Expenses	1,221,017	1,350,772	1,157,939	1,315,995	1,381,375			1,489,178

#### **Proposed 2018 MEMBER DUES BASED ON 2017 HANDLE**

Oct 19, 2016 to October 17, 2017

#### 2018 CARF MEMBER FAIRS TOTAL HANDLE

		run takeout s	ummary report	for each host			2017 handle	Approved	Approved	Proposed
	Off-Track	On-Track	<b>Out-of-State</b>	Off Track	$\mathbf{ADW}$	Total	% of	2016	2017	2018
Location	S/W Handle	Handle	Handle	Handle	Handle	Handle	Total	Dues	Dues	
Anderson	501,409					501,409	0.172%	2,879	2,879	
Tulare	0					0	0.000%			
Shalimar (Indio)	0					0	0.000%	0		
Monterey	4,555,834					4,555,834	1.559%	6,717	6,717	6,717
Turlock	0					0	0.000%	6,717	6,717	6,717
Bakersfield	0					0	0.000%	0		
Victorville	5,028,768					5,028,768	1.720%	6,717	6,717	6,717
Ferndale	161,317	540,653	1,350,920	540,056	2,097,329	4,690,275	1.605%	6,717	6,717	6,717
Lake Perris	9,189,632					9,189,632	3.144%	0		
Lancaster	10,433,766					10,433,766	3.570%	14,393	14,393	14,393
Vallejo	11,708,537					11,708,537	4.006%	14,393	0	
Stockton	15,084,392	0	0	0	0	15,084,392	5.161%	17,991	14,393	14,393
Ventura	12,889,264					12,889,264	4.410%	17,991	17,991	17,991
San Bernardino	18,623,974					18,623,974	6.372%	17,991	17,991	17,991
Fresno	8,181,941	2,538,701	3,729,555	6,619,680	4,830,236	25,900,112	8.861%	17,991	17,991	17,991
San Jose	24,434,036					24,434,036	8.359%	17,991	17,991	17,991
Sacramento	18,470,025	2,037,887	2,822,743	9,668,818	8,935,501	41,934,975	14.347%	21,590	21,590	21,590
Pleasanton	25,388,212	4,615,883	4,915,456	10,089,686	9,465,710	54,474,948	18.637%	21,590	21,590	21,590
San Mateo	52,847,786					52,847,786	18.080%	21,590	21,590	21,590
Totals	217,498,894	9,733,125	12,818,674	26,918,239	25,328,776	292,297,709	100%	213,258	195,267	192,388
OTP Fall		1,478,000	2,755,771	5,449,143	4,607,072	14,289,986				
Pleasanton & OTP Fall	25,388,212	6,093,883	7,671,227	15,538,829	14,072,782	68,764,933				

## 2018

## Yearly Calendar

January											
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## 2019

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