



*a California joint powers agency*

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Sacramento, CA 95815  
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**AGENDA**  
**CALIFORNIA AUTHORITY OF RACING FAIRS**  
**BOARD OF DIRECTORS &**  
**LIVE RACING COMMITTEE**  
**CONCURRENT MEETING**  
**JOHN ALKIRE, CHAIR**  
**11:00 A.M., TUESDAY, MARCH 7, 2017**

Notice is hereby given that a meeting of the California Authority of Racing Fairs' Board of Directors and the Live Racing Committee will commence at 11:00 A.M., Tuesday, March 7, 2017. The meeting will be held at the CARF Conference Room, 1776 Tribute Road, Sacramento, CA 95815.

**AGENDA**

- I. Date, Time and Location of Next Meeting: April 4, 2017 in Sacramento.
- II. Public Comment.
- III. Approval of Minutes & Ratify Action from December 7, 2016 Meeting.
- IV. Executive Session: Personnel.
- V. Report, Discussion and Action, if any, on 2017 Legislative Program.
- VI. Report, Discussion and Action, if any, on Financial Consideration for Humboldt County Fair.
- VII. Update on a Mini-Satellite in Humboldt County.
- VIII. Discussion and Action, if any, on Summer Racing Operations.
- IX. Financials.
- X. Executive Director's Report.



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**NOTICE**  
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**BOARD OF DIRECTORS &**  
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**CONCURRENT MEETING**  
**JOHN ALKIRE, CHAIR**  
**11:00 A.M., TUESDAY, MARCH 7, 2017**

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Executive session will not be available to the public. Public and members of the California Authority of Racing Fairs Board of Directors and Live Racing Committee may also participate from the following locations:

Alameda County Fair  
4501 Pleasanton Ave.  
Pleasanton, CA 94566

Monterey County Fair  
2004 Fairground Road  
Monterey, CA 93940

The Big Fresno Fair  
1121 S. Chance Avenue  
Fresno, CA 93702

San Mateo County Fair  
2495 S. Delaware St.  
San Mateo, CA 94403

California State Fair  
1600 Exposition Blvd.  
Sacramento, CA 95815

**CALIFORNIA AUTHORITY OF RACING FAIRS  
Board of Directors & Live Racing Committee  
Concurrent Meeting  
Tuesday, February 14, 2017**

**MINUTES**

A concurrent meeting of the California Authority of Racing Fairs (CARF) Board of Directors and Live Racing Committee was held at 11:00 A.M., Tuesday, February 14, 2017. The meeting was hosted at the CARF Conference Room, 1776 Tribute Road, Sacramento, California.

CARF Board Directors attending: Richard Conway, Jerome Hoban, Rick Pickering and Kelly Violini. Joining by conference call: John Alkire and Dana Stoehr.

CARF Live Racing Committee members attending: Richard Conway, Jerome Hoban and Rick Pickering. Joining by conference call: John Alkire.

Staff and Guests attending: Larry Swartzlander, Richard Scheidt, Tom Doutrich, Heather Haviland, Juliana Gomes, Raechelle Gibbons, Ann Grottveit, Louie Brown, Lauri King, Jeanne Wasserman and Tom Martinez.

**Agenda Item 1 – Date, Time and Location of Next Meeting: March 7, 2017 in Sacramento.** The next CARF Board of Directors meeting is scheduled for March 7, 2017 in Sacramento.

**Agenda Item 2 – Public Comment.** Mr. Swartzlander welcomed Ms. Stoehr to the CARF Board of Directors. No further public comment.

**Agenda Item 3 – Approval of Minutes.** Mr. Conway moved to approve the CARF Board of Directors & Live Racing Committee concurrent meeting minutes as presented. Mr. Hoban seconded, unanimously approved.

**Agenda Item 4 – Executive Session (Potential Litigation).** Ms. Grottveit reported that the CARF Board of Directors took action on three items in closed session: 1) Direct the Interim Executive Director to execute the Northern California Stabling & Vanning Agreement for 2017, 2) Direct staff to prepare and send a letter to Alameda County Fair addressing the existing deficit in the Stabling & Vanning Fund and ensure those funds are guaranteed to be paid over a payment plan that will be wholly fulfilled by October 1, 2017, and, 3) Reallocate specified funds currently existing in the Equipment Replacement Fund to the Equipment Miscellaneous Fund.

**Agenda Item 5 – Report, Discussion and Action, if any, on 2017 Legislative Program.** Mr. Brown reported that the Legislature reconvened on January 4 and the last day for bill introduction is this Friday, February 17. Currently, 700 bills have been introduced in both houses which is

significantly lower activity than prior years. Mr. Brown reported that potential racing legislation appears light and he expects to see industry principals introducing spot bills as placeholders.

CARF legislative staff will be working to facilitate two spot bills with Senator Vidak and Assemblymember Bigelow. Senator Glazer, Chair of the Senate Governmental Organization (G.O.) Committee, will sponsor SB 274, a bill clarifying that the California Department of Food and Agriculture (CDFA) has the authority to allocate license fees back to racing fairs for the purpose of improving racing infrastructure and race track safety. The bill is bipartisan as Senator Berryhill, Vice Chair of the Senate G.O. Committee, co-introduced the bill. If signed, the bill will be retroactive to include license fees generated during the 2016 racing season.

Mr. Scheidt reported that he and legislative staff met for an hour with representatives from Senator Glazer's office to discuss California horse racing, racing at fairs and the revenues derived from the racing industry.

**Agenda Item 6 - Report, Discussion and Action, if any, on Purse Overpayments.** Mr. Swartzlander reported that the total all-breed purse overpayment from 2016 is \$376,691. The lost revenue from purses to pay for the 2016 Stabling & Vanning deficit will be \$101,250 realized in 2017. The lost revenue to purses for increasing the Stabling & Vanning takeout to cover 2017 stabling will be \$142,876. This means the consolidated purse fund will be approximately \$620,817 underfunded in 2017.

Mr. Swartzlander stated that he and Mr. Doutrich are proposing the following purse cuts in 2017: lower overnights to match Golden Gate Fields, eliminate two Thoroughbred stakes races, lower Emerging Breed overnights/stakes, eliminate Emerging Breed starter fees and factor in the reduced takeout in Advanced Deposit Wagering (ADW). These measures are projected to reduce purses by \$449,792 and generate a 2017 purse overpayment of \$37,113. Factoring in the 2016 total overpayment and lost purse revenue leaves a projected deficit to purses of \$357,930 at the end of 2017.

The group discussed various methods of accounting for or carrying all or part of the projected deficit. Mr. Pickering clarified that all of the funds being discussed in regards to purse overpayments are the responsibility of live racing fairs and do not impact CARF-member satellites.

Mr. Hoban reiterated that the fairs need to work with staff to guarantee the consolidated purse fund is managed in a manner that brings this plan to fruition, including reducing racing days if necessary.

Mr. Pickering moved to carry the entire overpayment into the 2017 racing season utilizing a loan from the CARF Change Fund. Mr. Conway seconded, unanimously approved.

**Agenda Item 7 - Discussion and Action, if any, on Racing Operations.** Mr. Swartzlander stated staff is organizing meetings with various horsemen's organizations and planning for 2017 recruitment trips. Mr. Doutrich reported that he is planning a trip to Turf Paradise in April, a

minimum of two trips to Southern California and a trip to Emerald Downs in August or early September. Mr. Doutrich thanked Mr. Conway for his extra recruitment efforts in 2016.

**Agenda Item 8 - Financials.** Mr. Alkire reported that financials are included in the meeting packet and Ms. Gibbons is available to answer questions. No questions.

**Agenda Item 10 - Executive Director's Report.** No report.

Respectfully submitted,  
Heather Haviland

**CALIFORNIA AUTHORITY OF RACING FAIRS  
Board of Directors & Live Racing Committee  
Concurrent Meeting  
Wednesday, December 7, 2016**

**MINUTES**

A concurrent meeting of the California Authority of Racing Fairs (CARF) Board of Directors and Live Racing Committee was held at 11:00 A.M., Wednesday, December 7, 2016. The meeting was hosted at the CFSA Conference Room, 1776 Tribute Road, Sacramento, California.

CARF Board Directors attending: Jerome Hoban and Rick Pickering. Joining by conference call: John Alkire, Richard Conway and Kelly Violini

CARF Live Racing Committee members attending: Jerome Hoban and Rick Pickering. Joining by conference call: John Alkire and Richard Conway.

Staff and Guests attending: Larry Swartzlander, Richard Scheidt, Tom Doutrich, Heather Haviland, Juliana Gomes, Raechelle Gibbons, John Quiroz, Jeanne Wasserman and Louie Brown.

**Agenda Item 1 – Date, Time and Location of Next Meeting: February 14, 2017 in Sacramento.** The next CARF Board of Directors meeting is scheduled for Feb. 14, 2017 in Sacramento.

**Agenda Item 2 – Public Comment.** None.

**Agenda Item 3 – Approval of Minutes.** Ms. Violini moved to approve the CARF Board of Directors & Live Racing Committee concurrent meeting minutes as presented. Mr. Conway seconded, unanimously approved.

**Agenda Item 4 – Report, Discussion and Action, if any, on 2017 Legislative Program.** Mr. Brown reported that the legislature convened for the 2017-18 Regular Session on Dec. 5, 2016, introduced approximately 100 bills and broke for the holidays. The legislature will reconvene on Jan. 4, 2017 and Feb. 17, 2017 is the last day for bill introduction. Mr. Brown reported that he and Mr. Scheidt met to discuss legislative strategy and have decided to follow what has become the standard CARF protocol for the 2017-18 session, which is introduce two spot bills that can be used as vehicles should the need arise during the session. At this time there has not been any activity regarding horse racing or gaming.

Mr. Brown reported that the Legislature will change significantly in 2017 as the last phase of the old term limits expire. In 2012, voters approved Proposition 28 which allows legislators to serve a maximum of 12 years without regard to whether the years are served in the State Assembly or the State Senate. For the 2017 session, approximately 1/3 of the Assembly will be new, but it

will not experience significant turnover again for eight years. This will bring consistency to the Legislature which may prove beneficial for working through complex policy issues.

Mr. Brown reported that he is continuing to work with CDFA to direct the license fee money generated by live racing fairs back to health and safety issues at fairs which conduct horse racing. Mr. Brown stated that the issue has the full support of F&E but the topic faces legal obstacles which may necessitate a legislative solution. Staff is in discussions with CDFA to change statute.

Mr. Pickering moved to support a legislative solution to direct license fee generated by live racing fairs back to the fair racing industry. Mr. Hoban seconded, unanimously approved.

**Agenda Item 5 – Update, Discussion and Action, if any, on Proposal to CDFA for Allocation of Pari-Mutuel License Fees to CARF's Race Track Safety & Maintenance Program.** Mr. Scheidt reported that the status of the agreement with CDFA to direct license fee money generated by live racing fairs back to health and safety issues at fairs which conduct horse racing remains unchanged since the last CARF Board meeting, with the exception that Louie Brown took a meeting with Jim Houston last week. John Quiroz reported that he staff presented the draft agreement to their executive office which deemed the process too cumbersome for the skeleton staff at both CDFA & CARF to execute. Mr. Quiroz stated that they are currently looking at alternative options.

Mr. Scheidt reiterated the funds have been earmarked by CARF for the Fair Race Track Safety & Maintenance Program and that staff will cooperate in any way to expedite this process. Mr. Alkire stated that CARF is not short staffed and is ready to provide any information that the agreement requires.

**Agenda Item 6 - Discussion and Action, if any, on 2017 Racing Dates and Stabling & Vanning Agreement.** Mr. Swartzlander reported that a NCOTWInc. Stabling & Vanning (S&V) meeting is scheduled for Saturday, Dec. 10, 2016 which he and Mr. Hoban will attend. Mr. Swartzlander asked Mr. Hoban to report on the S&V concerns specific to Pleasanton.

Mr. Hoban reported that the Pleasanton stabling facility and training operations are scheduled to close down on Dec. 24, 2016 per the CHRB approved Golden Gate Fields (GGF) license application. Pleasanton staff is working to address personnel matters due to the seasonal closure as well as working with industry principals to extend the closure date past the holidays.

Mr. Hoban stated that the Alameda County Fair Board's chief concern is the estimated existing fund deficit of \$900,000 as well as the open accounts receivable due to Pleasanton of \$475,000 for past due training expenses already incurred. Mr. Hoban stated that the S&V Fund deficit was created in a pooled account agreed upon by the S&V Committee and now the Stronach Group is implying that a non-pooled mechanism should be used to repay the debt, which would be detrimental to Pleasanton.

Mr. Swartzlander circulated a 2017 dates calendar and a spreadsheet showing the current S&V proposal on the table verses the CARF staff recommendation for 2017 stabling. Mr. Swartzlander

walked the group through the handouts in detail and the group discussed various scenarios and options. Mr. Hoban stated that if a satisfactory agreement cannot be reached on Saturday, CARF will need to engage legal representation for a formal opinion. Mr. Swartzlander stated that he will report back to the Board after the S&V Committee meeting on Saturday.

**Agenda Item 7 - Report, Discussion and Action, if any, on Purse Overpayment.** Mr. Swartzlander distributed a handout showing the current purse overpayments by fair. Mr. Swartzlander reported that this topic will be discussed in detail at the February CARF meeting when the 6% figures have been provided by NCOTWinc and the purse overpayments are finalized.

**Agenda Item 8 - Report, Discussion and Action, if any, on Resolution to Revise CARF Sick Leave Policy (No. 4.3) to Eliminate Excellent Attendance Incentive.** Mr. Swartzlander reported that staff is recommending the elimination of CARF's current Sick Leave Policy 4.3(c) as it relates to selling back accrued and unused sick leave effective December 15, 2016. The elimination of the above referenced policy will have a positive effect on the Agency Budget by an estimated \$40,000 in 2016 and continued future savings based on current practices by employees. The long-term impact for employees is that any accrued sick leave at time of separation will count towards PERS years of service.

Mr. Hoban moved to approve the resolution to revise the CARF Sick Leave Policy (No. 4.3) to eliminate the excellent attendance incentive as presented. Ms. Violini seconded, unanimously approved.

**Agenda Item 9 - Discussion and Action, if any, on 2017 Agency Budget.** Mr. Swartzlander reported that the 2017 CARF Agency Budget is included in the meeting packet. The budget is similar in structure to previous years' budgets and has been approved by the CARF Finance Committee. Ms. Gibbons provided a detailed presentation of the Agency Income Statement, Live Racing Income Statement and Statement of Net Position (formerly presented as the Balance Sheet).

Mr. Swartzlander provided updates for reduced expenses in the Live Racing Income Statement not included in the budget packet.

Ms. Violini moved to approve the 2015 CARF Agency Budget as presented. Mr. Pickering seconded, unanimously approved.

**Agenda Item 10 - Executive Director's Report.** Mr. Swartzlander reported that CARF will be hosting a reception at the WFA Convention in Reno on Jan. 17, 2017 at 5:30 p.m. and all CARF members and staff are encouraged to attend.

Respectfully submitted,  
Heather Haviland





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February 22, 2017

The Honorable Steve Glazer  
Chair of Senate Committee on Governmental Organization  
California State Senate  
State Capitol, Room 5108  
Sacramento, CA 95814

**RE: SB 274 - SUPPORT by California Authority of Racing Fairs**

Dear Chairman Glazer:

The California Authority of Racing Fairs (CARF) supports your SB 274, which clarifies that the California Department of Food and Agriculture (CDFA) has the authority to allocate Live Racing License Fees for the purpose of improving fair racing infrastructure and race track safety.

CARF, a joint powers authority representing 15 fair associations that conduct horse racing activities at fairgrounds throughout California, generates a significant percentage of the license fees collected by CDFA. Those members generating license fees include four fair associations that conduct five live horse racing meets in Northern California: Alameda County Fair (Pleasanton), the Big Fresno Fair (Fresno), the Humboldt County Fair (Ferndale) and the California State Fair (Sacramento).

The Fairs and Exposition Fund (F&E Fund) was established to finance the construction, renovation and repair of fair facilities, including the racing infrastructure and race track safety. The F&E Fund has the authority to issue bonds and enter into indebtedness to accomplish its mission. Additionally, Live Racing License Fees are deposited into this account and have historically been allocated to fairs to be used for the same purpose.

In 2012, the Legislature eliminated all General Fund money for the support of fairs, leaving license fees as the sole source of revenue. In 2015, the Governor and Legislature included a \$3 million continuous appropriation for the benefit and support of fairs. CDFA has expressed an interest in using Live Racing License Fees to support the fair racing circuit, but lacks the clear statutory authority to allocate these fees back to a joint powers authority for the purpose of infrastructure improvement and race track safety. SB 274 remedies this situation.

We appreciate your continuing support of California Fairs.

Sincerely,

Richard Scheidt  
California Authority of Racing Fairs  
Director of Planning & Government Relations

Cc: The Honorable Tom Berryhill  
Senate Governmental Organization Committee

**CA Authority of Racing Fairs  
3/3/2017**

V.

**[AB 253](#) (Bigelow R) Tribal gaming.**

**Current Text:** Introduced: 1/31/2017 [Text](#)

**Introduced:** 1/31/2017

**Status:** 2/1/2017-From printer. May be heard in committee March 3.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

**Summary:** The current federal Indian Gaming Regulatory Act of 1988 authorizes the negotiation and execution of tribal-state gaming compacts for the purpose of authorizing certain types of gaming on Indian lands within a state. The California Constitution authorizes the Governor to negotiate and conclude compacts, subject to ratification by the Legislature. Current law ratifies the tribal-state gaming compact entered into between the State of California and the United Auburn Indian Community, executed on August 14, 2015. This bill would make a technical, nonsubstantive change to those provisions.

Organization	Position	Priority	Assigned	Subject
CARF	Watch			

**[AB 337](#) (Mathis R) Tribal gaming.**

**Current Text:** Introduced: 2/7/2017 [Text](#)

**Introduced:** 2/7/2017

**Status:** 2/8/2017-From printer. May be heard in committee March 10.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

**Summary:** Current federal law, the Indian Gaming Regulatory Act of 1988, provides for the negotiation and execution of tribal-state gaming compacts for the purpose of authorizing certain types of gaming on Indian lands within a state. The California Constitution authorizes the Governor to negotiate and conclude compacts, subject to ratification by the Legislature. This bill would make technical, nonsubstantive changes to these provisions.

Organization	Position	Priority	Assigned	Subject
CARF	Watch			

**[AB 338](#) (Mathis R) Tribal gaming.**

**Current Text:** Introduced: 2/7/2017 [Text](#)

**Introduced:** 2/7/2017

**Status:** 2/8/2017-From printer. May be heard in committee March 10.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

**Summary:** The California Constitution authorizes the Governor to negotiate and conclude compacts, subject to ratification by the Legislature. Current law establishes the Indian Gaming Revenue Sharing Trust Fund within the State Treasury for the receipt and deposit of moneys received by the state from Indian tribes pursuant to the terms of tribal-state gaming compacts for the purpose of making distributions to eligible recipient Indian tribes. This bill would make technical, nonsubstantive changes to that provision.

Organization	Position	Priority	Assigned	Subject
CARF	Watch			

**[AB 460](#) (Bigelow R) Horse racing: satellite wagering facilities: fairs.**

**Current Text:** Introduced: 2/13/2017 [Text](#)

**Introduced:** 2/13/2017

**Status:** 2/27/2017-Referred to Com. on G.O.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

**Summary:** The Horse Racing Law authorizes fairs to contract for the operation and management of a satellite wagering facility with an individual racing association or a partnership, joint venture, or other affiliation of 2 or more racing associations that are licensed to conduct thoroughbred meetings within the northern zone. This bill would authorize a fair to contract with 2 or more fairs that are licensed to conduct thoroughbred meetings within the northern zone for the operation and management of a satellite wagering facility.

Organization	Position	Priority	Assigned	Subject
CARF	Sponsor			

[AB 779](#)**(Burke D) Gambling establishments.****Current Text:** Introduced: 2/15/2017 [Text](#)**Introduced:** 2/15/2017**Status:** 2/16/2017-From printer. May be heard in committee March 18.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

**Summary:** Would declare the intent of the Legislature to enact legislation that adopts comprehensive reforms to the Gambling Control Act relating to the licensing of gambling establishments in the state, streamlines the licensing process, and allows additional resources to be devoted to regulation and oversight of the gambling industry.

<b>Organization</b>	<b>Position</b>	<b>Priority</b>	<b>Assigned</b>	<b>Subject</b>
CARF	Watch			

[AB 865](#)**(Levine D) California Horse Racing Board: public records: votes.****Current Text:** Introduced: 2/16/2017 [Text](#)**Introduced:** 2/16/2017**Status:** 3/2/2017-Referred to Com. on G.O.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

**Summary:** The Horse Racing Law establishes the California Horse Racing Board and requires the board, among other things, to maintain a general office for the transaction of its business in Sacramento and to maintain a public record of every vote at the board's general office. This bill would require the board to post the record of its vote on its Internet Web site.

<b>Organization</b>	<b>Position</b>	<b>Priority</b>	<b>Assigned</b>	<b>Subject</b>
CARF	Watch			

[AB 880](#)**(Gray D) Tribal Nation Grant Fund.****Current Text:** Introduced: 2/16/2017 [Text](#)**Introduced:** 2/16/2017**Status:** 3/2/2017-Referred to Com. on G.O.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

**Summary:** Would require the California Gambling Control Commission to administer the fiscal operations of the Tribal Nation Grant Fund and would specify that the commission is to act as a limited trustee not subject to the duties and liability contained in the Probate Code, similar state or federal statutes, rules or regulations, or under state or federal common law or equitable principles. The bill would require the commission to allocate and disburse the moneys in the Tribal Nation Grant Fund, as specified, to one or more eligible nongaming tribes and limited gaming tribes upon a competitive application basis.

<b>Organization</b>	<b>Position</b>	<b>Priority</b>	<b>Assigned</b>	<b>Subject</b>
CARF	Watch			

[AB 924](#)**(Gray D) Horse racing: minisatellite wagering facilities.****Current Text:** Introduced: 2/16/2017 [Text](#)**Introduced:** 2/16/2017**Status:** 3/2/2017-Referred to Com. on G.O.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

**Summary:** Current law provided that until January 1, 2013, if the proposed minisatellite wagering site is in the northern zone in a fair district where the fair has operated a satellite wagering facility for the previous 5 years, the approval of the fair must be obtained even if the proposed location is more than 20 miles from the existing satellite wagering facility operated by the fair. This bill would delete this obsolete provision.

<b>Organization</b>	<b>Position</b>	<b>Priority</b>	<b>Assigned</b>	<b>Subject</b>
CARF	Watch			

[AB 969](#)**(Acosta R) Horse racing: license fees.****Current Text:** Introduced: 2/16/2017 [Text](#)**Introduced:** 2/16/2017**Status:** 3/2/2017-Referred to Com. on G.O.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

**Summary:** Current law requires a race association to pay any license fee theretofore unpaid, or to

have refunded to it any excess license fee theretofore paid, within 7 days after the close of a race meeting. This bill would specify that the payment of the license fee or refund of any excess license fee payment shall be made within 7 business days after the close of a race meeting.

**Organization**      **Position**                      **Priority**                      **Assigned**                      **Subject**  
 CARF                      Watch

**AB 987**      **(Garcia, Cristina D) Gaming Policy Advisory Committee.**

**Current Text:** Introduced: 2/16/2017      [Text](#)

**Introduced:** 2/16/2017

**Status:** 3/2/2017- Referred to Com. on G.O.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

**Summary:** Current law requires the California Gambling Control Commission to establish a 10-member Gaming Policy Advisory Committee for the purpose of discussing matters of controlled gambling regulatory policy and other relevant gambling-related issues. The committee is composed of representatives of controlled gambling licensees and members of the general public in equal numbers. This bill would increase the membership of the committee from 10 to 12 members, and would instead require the committee to be composed of 5 representatives of controlled gambling licensees, 5 members of the general public, and 2 representatives from the Department of Justice.

**Organization**      **Position**                      **Priority**                      **Assigned**                      **Subject**  
 CARF                      Watch

**AB 1023**      **(Brough R) Joint powers agreement.**

**Current Text:** Introduced: 2/16/2017      [Text](#)

**Introduced:** 2/16/2017

**Status:** 2/17/2017- From printer. May be heard in committee March 19.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

**Summary:** The Joint Exercise of Powers Act authorizes 2 or more public agencies, as defined, if authorized by their governing bodies or the Legislature, by agreement to jointly exercise any power common to the contracting parties. The act authorizes the parties to provide that contributions from the treasuries, payments of public funds, and advances of public funds may be made, or personnel, equipment, or property may be used, for the purposes set out in the agreement. This bill would make nonsubstantive changes to that provision.

**Organization**      **Position**                      **Priority**                      **Assigned**                      **Subject**  
 CARF                      Watch

**AB 1167**      **(Gray D) Horse racing: quarter horse races.**

**Current Text:** Introduced: 2/17/2017      [Text](#)

**Introduced:** 2/17/2017

**Status:** 2/19/2017- From printer. May be heard in committee March 21.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

**Summary:** Would authorize the California Horse Racing Board to authorize a licensed quarter horse racing association that is conducting a live racing meeting in this state to accept wagers on a quarter horse stakes race with a purse equal to or greater than \$100,000. The bill would also make nonsubstantive changes.

**Organization**      **Position**                      **Priority**                      **Assigned**                      **Subject**  
 CARF                      Watch

**AB 1351**      **(Caballero D) District agricultural associations: powers.**

**Current Text:** Introduced: 2/17/2017      [Text](#)

**Introduced:** 2/17/2017

**Status:** 2/19/2017- From printer. May be heard in committee March 21.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

**Summary:** Current law provides for the establishment of district agricultural associations and authorizes a district agricultural association to exercise certain powers, including the power to use or manage any of its property jointly or in connection with any lessee or sublessee for any purpose approved by the board of directors of the district agricultural association. This bill would expand this authority to include the power to operate any of its property jointly or in connection with any lessee or sublessee for any purpose approved by the board.

**Organization**      **Position**                      **Priority**                      **Assigned**                      **Subject**

**[AB 1377](#) (Levine D) Tribal gaming: gaming establishments.****Current Text:** Introduced: 2/17/2017 [Text](#)**Introduced:** 2/17/2017**Status:** 2/19/2017-From printer. May be heard in committee March 21.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

**Summary:** Would require the Governor, if the United States Secretary of the Interior makes a determination that a gaming establishment on newly acquired lands would be in the best interests of the Indian tribe and its members and would not be detrimental to the surrounding community, to notify the Legislature of the Secretary's determination, and would prohibit the Governor from concurring in that determination without the prior approval, by concurrent resolution, of the Legislature.

Organization	Position	Priority	Assigned	Subject
CARF	Watch			

**[AB 1378](#) (Gray D) Gambling: Gambling Control Act.****Current Text:** Introduced: 2/17/2017 [Text](#)**Introduced:** 2/17/2017**Status:** 2/19/2017-From printer. May be heard in committee March 21.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

**Summary:** Current law authorizes the California Gambling Control Commission, for any cause deemed reasonable by the commission, to deny any application for a license, permit, or approval, to limit, condition, or restrict any license, permit, or approval, or to impose any fine upon any person licensed or approved. For purposes of the Gambling Control Act, current law defines "applicant" as any person who has applied for, or is about to apply for, a state gambling license, or other licenses, permits, or approvals, as specified. This bill would revise the definition of "applicant" to no longer include a person who is about to apply for a state gambling license, or other licenses, permits, or approvals, as specified.

Organization	Position	Priority	Assigned	Subject
CARF	Watch			

**[AB 1499](#) (Gray D) Horse racing: state-designated fairs: allocation of revenues: gross receipts for sales and use tax.****Current Text:** Introduced: 2/17/2017 [Text](#)**Introduced:** 2/17/2017**Status:** 2/19/2017-From printer. May be heard in committee March 21.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

**Summary:** Would require a return filed with the State Board of Equalization to report gross receipts for sales and use tax purposes to segregate the gross receipts of the seller and the sales price of the property on a form prescribed by the state board when the place of sale in this state or for use in this state is on or within the real property of a state-designated fair, as defined, or any real property of a state-designated fair that is leased to another party. The bill would require the state board to report the amount of the total gross receipts segregated on the returns filed pursuant to these provisions to the Department of Finance on or before April 30 of each year.

Organization	Position	Priority	Assigned	Subject
CARF	Watch			

**[AB 1508](#) (Chau D) Horse racing: parimutuel wagers.****Current Text:** Introduced: 2/17/2017 [Text](#)**Introduced:** 2/17/2017**Status:** 2/19/2017-From printer. May be heard in committee March 21.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

**Summary:** Current law permits, among other things, the deduction of 33/100 of 1% of the total parimutuel wagers by an association or fair that conducts a racing meeting, as specified. If deducted, current law provides that the funds be used to pay possessory interest taxes, if any, on the racing association or fair. Under current law, any remaining funds may be used to pay the city or county in which the fair meeting was conducted, at the option of the fair or association, in lieu of the imposition of any license or excise tax or fee on the racing association or any racing patron, if a city or county agrees by ordinance to this arrangement. This bill would make nonsubstantive changes to these provisions.

Organization	Position	Priority	Assigned	Subject
CARF	Watch			

**[AB 1658](#) (Frazier D) Open meetings.**

**Current Text:** Introduced: 2/17/2017 [Text](#)

**Introduced:** 2/17/2017

**Status:** 2/19/2017-From printer. May be heard in committee March 21.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

**Summary:** The Ralph M. Brown Act generally requires that the meetings of the legislative bodies of local agencies be conducted openly, with specified exceptions. The act authorizes a legislative body of a local agency to require that a copy of the act be given to each member of the legislative body and to any person elected to serve as a member of the legislative body who has not yet assumed the duties of the office. This bill would make a nonsubstantive change to that provision.

Organization	Position	Priority	Assigned	Subject
CARF	Watch			

**[AB 1677](#) (Jones-Sawyer D) Gambling: Internet poker.**

**Current Text:** Introduced: 2/17/2017 [Text](#)

**Introduced:** 2/17/2017

**Status:** 2/19/2017-From printer. May be heard in committee March 21.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

**Summary:** Would be known as the Internet Poker Consumer Protection Act of 2016, would establish a framework to authorize intrastate Internet poker, as specified. The bill would authorize eligible entities to apply for a 7-year license to operate an authorized poker Web site offering the play of authorized Internet poker games to registered players within California, as specified. The bill would require that the license be automatically renewed every 7 years upon application, as specified.

Organization	Position	Priority	Assigned	Subject
CARF	Watch			

**[SB 165](#) (Portantino D) Horse racing: national thoroughbred racing marketing program.**

**Current Text:** Introduced: 1/19/2017 [Text](#)

**Introduced:** 1/19/2017

**Status:** 2/16/2017-Set for hearing March 14.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

**Summary:** Current law, the Horse Racing Law, requires, until January 1, 2018, any racing association, including a fair, that conducts thoroughbred racing to pay to the owners' organization contracting with the association with respect to the conduct of thoroughbred racing an additional 13/4% of the portion required to be deducted for purses for a national marketing program, as specified. A violation of the Horse Racing Law is a crime. This bill would extend the operation of those provisions to January 1, 2022.

Organization	Position	Priority	Assigned	Subject
CARF	Watch			

**[SB 274](#) (Glazer D) Horse racing: fairs: funding.**

**Current Text:** Introduced: 2/9/2017 [Text](#)

**Introduced:** 2/9/2017

**Status:** 2/24/2017-Set for hearing March 14.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

**Summary:** Would provide under the Horse Racing Law, that the 1% retained for payment to the state as a license fee and the additional 1% deducted from the total amount handled by any fair racing association in its daily conventional and exotic parimutual pools may be used by the state as payment to a fair conducting a live racing meeting at a fair or as payment to a joint powers authority involved in conducting live racing meetings at fairs for purposes of improving a fair enclosure, racetrack maintenance, safety at fairs, or other similar activities.

Organization	Position	Priority	Assigned	Subject
CARF	Sponsor			

**[SB 280](#) (Glazer D) California Gambling Control Commission.**

**Current Text:** Introduced: 2/9/2017 [Text](#)

**Introduced:** 2/9/2017

**Status:** 2/23/2017-Referred to Com. on G.O.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

**Summary:** Current law provides for the licensure and regulation of various legalized gambling activities and establishments by the California Gambling Control Commission, consisting of 5 members appointed by the Governor, subject to confirmation by the Senate. Current law requires the commission to post and maintain a public record of every vote at its principal office. This bill would require the commission to also post a public record of every vote on its Internet Web site no later than 2 business days after the meeting at which the vote was taken.

Organization	Position	Priority	Assigned	Subject
CARF	Watch			

**[SB 368](#) (McGuire D) Horse racing: fairs: funding.**

**Current Text:** Introduced: 2/14/2017 [Text](#)

**Introduced:** 2/14/2017

**Status:** 2/23/2017-Referred to Coms. on G.O. and AGRI.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

**Summary:** The Horse Racing Law provides that any unallocated balance from the total revenue received by the Department of Food and Agriculture pursuant to that law is hereby appropriated without regard to fiscal years for allocation by the Secretary of Food and Agriculture for capital outlay to California fairs for, among other things, fair projects involving public health and safety and projects that are required to protect fair property. This bill would revise these provisions to include revenue deposited into the Fair and Exposition Fund pursuant to a specified provision and funding appropriated by the Legislature or otherwise designated for California fairs pursuant to the Horse Racing Law or any other law that is to be appropriated without regard to fiscal years for allocation by the secretary for those capital outlay purposes.

Organization	Position	Priority	Assigned	Subject
CARF	Sponsor			

**[SB 654](#) (Dodd D) Local moratorium: gambling tables.**

**Current Text:** Introduced: 2/17/2017 [Text](#)

**Introduced:** 2/17/2017

**Status:** 2/21/2017-From printer. May be acted upon on or after March 23.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

**Summary:** Would, until January 1, 2024, authorize a city, county, or city and county to amend its ordinance to increase the operating hours of a gambling establishment to up to 24 hours a day, 7 days a week. This bill contains other related provisions and other existing laws.

Organization	Position	Priority	Assigned	Subject
CARF	Watch			

**[SB 666](#) (Vidak R) Gambling Control Act.**

**Current Text:** Introduced: 2/17/2017 [Text](#)

**Introduced:** 2/17/2017

**Status:** 2/21/2017-From printer. May be acted upon on or after March 23.

Desk	Policy	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf. Conc.	Enrolled	Vetoed	Chaptered
1st House				2nd House							

**Summary:** Current law, the Gambling Control Act, provides for the licensure and regulation of various legalized gambling activities and establishments by the California Gambling Control Commission and the Department of Justice. Any person who willfully resists, prevents, impedes, or interferes with the commission or the department or any of their agents or employees in the performance of duties pursuant to the Gambling Control Act is guilty of a misdemeanor, punishable by imprisonment in a county jail for not more than 6 months, by a fine not exceeding \$1,000, or by both that imprisonment and fine. This bill would make a technical, nonsubstantive change to those provisions.

Organization	Position	Priority	Assigned	Subject
CARF	Watch			

**[SB 678](#) (Galgiani D) Horse racing: thoroughbred racing: racing weeks.**

**Current Text:** Introduced: 2/17/2017 [Text](#)

**Introduced:** 2/17/2017

**Status:** 2/21/2017-From printer. May be acted upon on or after March 23.

Desk	<b>Policy</b>	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf.	Enrolled	Vetoed	Chaptered
1st House				2nd House				Conc.			

**Summary:** The Horse Racing Law authorizes the California Horse Racing Board to make allocations of racing weeks, including simultaneous racing between zones, as it deems appropriate, and allocates, for thoroughbred racing, a maximum of 44 weeks per year of racing weeks in the northern zone and a maximum of 49 weeks per year in the combined central and southern zones. This bill would authorize the board to allocate from the weeks available in the combined central and southern zones a maximum of 5 weeks per year to a thoroughbred racing association to conduct thoroughbred racing at a racetrack in the southern zone that was not used to conduct a thoroughbred race meeting in the southern zone before 2011.

**Organization**      **Position**                      **Priority**                      **Assigned**                      **Subject**  
 CARF                      Watch

**SB 685**

**(Glazer D) California Horse Racing Board: public records: votes.**

**Current Text:** Introduced: 2/17/2017 [Text](#)

**Introduced:** 2/17/2017

**Status:** 2/21/2017-From printer. May be acted upon on or after March 23.

Desk	<b>Policy</b>	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf.	Enrolled	Vetoed	Chaptered
1st House				2nd House				Conc.			

**Summary:** The Horse Racing Law establishes the California Horse Racing Board and requires the board, among other things, to maintain a general office for the transaction of its business in Sacramento and to maintain a public record of every vote at the board's general office. This bill would require the board to post the record of its vote on its Internet Web site within 48 hours of the vote.

**Organization**      **Position**                      **Priority**                      **Assigned**                      **Subject**  
 CARF                      Watch

**SB 706**

**(Vidak R) Tribal gaming: regulatory costs.**

**Current Text:** Introduced: 2/17/2017 [Text](#)

**Introduced:** 2/17/2017

**Status:** 2/21/2017-From printer. May be acted upon on or after March 23.

Desk	<b>Policy</b>	Fiscal	Floor	Desk	Policy	Fiscal	Floor	Conf.	Enrolled	Vetoed	Chaptered
1st House				2nd House				Conc.			

**Summary:** Current law ratifies a number of tribal-state gaming compacts between the State of California and specified Indian tribes. Current law creates in the State Treasury the Indian Gaming Special Distribution Fund for the receipt and deposit of moneys received by the state from Indian tribes pursuant to the terms of gaming compacts entered into with the state. Current law authorizes moneys in that fund to be used for certain purposes, including compensation for regulatory costs incurred in connection with implementing and administering tribal-state gaming compacts. This bill would make technical, nonsubstantive changes to these provisions.

**Organization**      **Position**                      **Priority**                      **Assigned**                      **Subject**  
 CARF                      Watch

**Total Measures: 28**  
**Total Tracking Forms: 28**





*a California joint powers agency*

1776 Tribute Road, Suite 205  
Sacramento, CA 95815  
Office: 916.263.3349 Fax: 916.263.3341  
www.calfairs.com

February 23, 2017

Richard Conway  
Humboldt County Fair  
1250 5<sup>th</sup> Street  
Ferndale, CA 95536

Dear Richard,

In 2016 the Humboldt County Fair (HCF) conducted racing operations without Hub Fees which were previously included in verbal agreements from Golden Gate Fields as a result of overlap. The loss of these monies led to a \$63,683 decline in revenue and an additional \$93,022 drop in purses.

In order to offset these losses I will propose to the CARF Board the following actions:

1. Any additional funds received from services rendered to Santa Rosa be reviewed as possible funds for the HCF.
2. The \$33,008 cost for the inner track rail be funded by the 1% funds coming from F&E.
3. \$30,000 from the Augmentation Fund be allocated to the HCF.
4. Purse overpayments will be addressed at the end of 2017. All efforts will be made to eliminate the overpayments through purse reductions and management.

Respectfully Yours,

Larry A. Swartzlander  
Interim Executive Director

## CHRB Approved 2017 Northern Race Dates

2016

December						
S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31
			1			4

RACE DAYS	
Pleasanton	13
Cal Expo	11
Santa Rosa	11
Humboldt (overlapped)	7
Stockton (Pleasanton Fall)	7
Fresno	9

CARF MEETS	47
SANTA ROSA	11
<b>TOTAL FAIR DAYS</b>	<b>58</b>

<b>GOLDEN GATE FIELDS</b>	<b>145</b>
<b>SIMULCAST-ONLY DAYS</b>	<b>61</b>
<b>TOTAL NORTHERN CALIFORNIA FAIR DAYS</b>	<b>58</b>

<b>Humboldt Host Commissions</b>	<b>0</b>
----------------------------------	----------

2017

January						
S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				
			5			17

February						
S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28				
			5			16

March						
S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	
			5			18

April						
S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						
			4			16

May						
S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			
			5			17

June						
S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	
			5	6		11

July						
S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					
7		5			11	

August						
S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		
11		8				3

September						
S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						
			5	4	6	11

October						
S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				
			2	1	9	8

November						
S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		
			5			17

December						
S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						
			6			7



907.841.8230  
info@focusonsponsorship.com

*California Authority of Racing Fairs  
Heather Haviland*

## **Proposal for Services**

This proposal for services is between California Authority of Racing Fairs (“CARF”) and Focus on Sponsorship (“Focus”) to create an overview platform of services Focus can provide to create a sustainable partnership program to increase revenue for CARF.

Partners/sponsors and partnerships/sponsorships are interchangeable and have the same meaning.

Focus is a consulting and management company where our goal is to help organizations to create new resources for revenue by building sustainable partnership programs. We also help in acquiring partners and building relationships.

### **Sponsor Acquisition**

As there is currently not a program in place, Focus would create a program which would acquire, service and retain sponsors.

Aspects which will need to be created for the launch of the sponsorship/partnership program (but not limited to):

- Inventory of opportunities
- Inventory of tangible and intangible assets for use as benefits
- Proposal template with background, organization information, demographics, options and benefits
- Contract template which covers all requirements by CARF
- List of potential partners
- Database
- Target Audience profile

### **To be provided by CARF**

- List of current vendors
- List of key sponsors of other tracks/races
- List of outlets where partners would be mentioned
- Assets which could be used for benefits
- Demographics of audience
- Any other info which would be needed to acquire partners

### **Services to be provided by Focus**

- Creation of partnership program
- Target audience profile
- Research potential partners
- Acquire partners to increase revenue for organization
- Create custom proposals for potential partners
- Create contracts upon confirmation of sponsors
- Work with partners on sponsorship activation
- Keep partners informed of deadlines
- Update CARF on progress of all potentials and confirmed partners
- Prepare wrap up reports for partners at end of season/event

### **Compensation**

■■■■■ retainer fee to create all documents, lists, database, and forms

■■■■■ commission on all partnerships acquired with a ■■■■■ commission for returning sponsors from second year forward

This is a proposal, thus, if there are items which you wish to change or add I am happy to discuss those changes. If you decide to move forward, a contract will be created and work will begin thereafter.

Thank you for your consideration. I look forward to hearing from you.

Sincerely,

*Roxie Mayberry*

*Focus on Sponsorship*



**California Authority of Racing Fairs  
Agency Income Statement  
December 31, 2016**

	<b>2014 Year End Actual</b>	<b>2015 Year End Actual</b>	<b>2016 Jan-Dec YTD</b>	<b>2016 Annual Budget</b>	<b>2016 Budget Variance</b>	<b>2016 % Budget</b>
<b>Revenue:</b>						
Other Revenue/OPEB trust Reimb	78,208	32,322	30,591	32,000	(1,409)	96%
Interest Income	8,229	6,600	5,833	2,500	3,333	233%
Member Dues	234,370	220,215	197,186	213,258	(16,072)	92%
CARF South Prog Admin Fee	14,608	11,326	6,763	13,125	(6,362)	52%
CARF Live Racing Agency Allocation	157,410	252,551	299,797	299,797	0	100%
<b>Total Revenue</b>	<b>493,212</b>	<b>522,739</b>	<b>540,170</b>	<b>560,680</b>	<b>(20,510)</b>	<b>96%</b>
<b>Expenses:</b>						
Salaries	176,783	187,490	144,221	184,717	40,496	78%
Employee Benefits	20,619	19,572	24,197	21,904	(2,293)	110%
Post Retirement Benefits	41,671	28,851	30,187	30,500	313	99%
Payroll Taxes	18,223	18,929	26,185	24,272	(1,913)	108%
Accounting Costs	16,250	17,063	15,233	17,500	2,267	87%
Advertising Expense	0	0	0	0	0	0%
Audit Services	6,775	6,775	13,538	6,775	(6,763)	200%
Automobile Expense	1,267	5,715	4,968	5,000	32	99%
Contracted Services	4,222	1,130	120	6,000	5,880	2%
Depreciation	19,135	18,137	10,338	10,000	(338)	103%
Dues & Subscriptions	2,367	1,313	1,206	2,500	1,294	48%
Insurance Expense	50,883	46,224	35,992	50,000	14,008	72%
Legal Expenses	62,286	19,949	14,753	35,000	20,248	42%
Legislative Expenses	45,479	45,596	45,623	45,000	(623)	101%
Meetings Expense	1,360	2,495	2,619	3,000	381	87%
Misc. (Ag Day Sponsor)	499	835	890	1,000	110	89%
Rent - Northern Print Shop	0	0	0	0	0	0%
Office Supplies	24,405	19,878	17,491	25,000	7,509	70%
Postage & Shipping	3,161	1,175	1,506	3,000	1,494	50%
Rent (Tribute Road)	35,770	35,770	35,770	35,770	0	100%
Repairs & Maintenance	0	0	0	500	500	0%
Telephone Expense	8,375	8,718	7,567	10,000	2,433	76%
Training	369	604	302	1,000	698	30%
Travel Expense	18,609	16,015	10,593	18,000	7,407	59%
<b>Total Expenses</b>	<b>558,508</b>	<b>502,235</b>	<b>443,296</b>	<b>536,439</b>	<b>93,142</b>	<b>83%</b>
<b>Agency Income (Loss)</b>	<b>(65,296)</b>	<b>20,504</b>	<b>96,874</b>	<b>24,242</b>	<b>72,633</b>	
<b>Southern Prog Income (Loss)</b>	<b>2,461</b>	<b>1,470</b>	<b>4,189</b>	<b>1,875</b>	<b>(10,410)</b>	
<b>Total Bal Sheet Net Income (Loss)</b>	<b>(62,836)</b>	<b>21,974</b>	<b>101,082</b>	<b>26,117</b>	<b>62,222</b>	

Footnote in yellow: Salary expense adjusted for Sick Leave Accrual Policy Change  
Compensated Leave Balance was reduced from \$140,515 to \$49,441



**California Authority of Racing Fairs  
Southern Region Income Statement  
December 31, 2016**

	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2016</b>	<b>2016</b>	<b>2016</b>
	<b>Year End</b>	<b>Year End</b>	<b>Jan-Dec</b>	<b>Annual</b>	<b>Budget</b>	<b>% Budget</b>
	<b>Actual</b>	<b>Actual</b>	<b>YTD</b>	<b>Budget</b>	<b>Variance</b>	
<b>Program Revenue:</b>						
Program Sales	195,769	152,647	121,340	175,000	(53,660)	69%
Other Revenue	0	0	0	0	0	0%
Royalties/Fees Due Host	(178,700)	(139,851)	(110,389)	(160,000)	49,611	69%
<b>Total Revenue</b>	<b>17,069</b>	<b>12,796</b>	<b>10,952</b>	<b>15,000</b>	<b>(4,048)</b>	<b>73%</b>
<b>Expenses:</b>						
Legal Expenses	0	0	0	0	0	0%
Meetings Expense	0	0	0	0	0	0%
Misc Exp.(Storage)	0	0	0	0	0	0%
Office Supplies	0	0	0	0	0	0%
Paper Expense	0	0	0	0	0	0%
Postage & Shipping	0	0	0	0	0	0%
Printing Supplies	0	0	0	0	0	0%
Rent & Utility Expenses	0	0	0	0	0	0%
Repairs & Maintenance	0	0	0	0	0	0%
Telephone Expense	0	0	0	0	0	0%
Travel Expense	0	0	0	0	0	0%
<b>Total Expenses</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0%</b>
Operating Income (Loss)	17,069	12,796	10,952	15,000	(4,048)	73%
CARF Admin Fee	14,608	11,326	6,763	13,125	6,362	52%
Rebate						
<b>Income (Loss)</b>	<b>2,461</b>	<b>1,470</b>	<b>4,189</b>	<b>1,875</b>	<b>(10,410)</b>	<b>223%</b>



**California Authority of Racing Fairs  
Revenues Generated and Paid through CARF  
Race Recap Report**

**2016 Race Meet**

	Pleasanton	Sacramento	Humboldt	OTP Fall	Fresno	Total
Tote Handle	\$20,669,655	\$14,474,335	\$2,249,069	\$10,656,844	\$12,790,923	\$60,840,827
ADW Handle	\$8,843,773	\$7,837,949	\$2,456,740	\$4,910,206	\$5,306,978	\$29,355,645
<b>All Handle Total</b>	<b>\$29,513,428</b>	<b>\$22,312,284</b>	<b>\$4,705,810</b>	<b>\$15,567,049</b>	<b>\$18,097,901</b>	<b>\$90,196,472</b>

**REVENUE:**

Takeout	4,464,000	3,088,866	481,890	2,299,471	2,730,270	13,064,498
Programs	19,391	18,549	0	10,892	13,073	61,904
Summarized Revenues	134,574	110,384	81,959	72,064	73,369	472,350
ADW (California & Exports)	1,105,823	1,016,394	316,342	604,963	650,706	3,694,228
<b>Total</b>	<b>5,723,787</b>	<b>4,234,193</b>	<b>880,191</b>	<b>2,987,390</b>	<b>3,467,418</b>	<b>17,292,979</b>

**EXPENSES:**

2016 Circuit Billing	196,568	164,127	98,732	98,732	149,265	707,423
2016 Jan-June Billbacks	56,323	8,357	4,066	4,126	6,025	78,897
2016 July-September Billbacks	56,293	93,520	26,842	37,249	48,421	262,325
2016 Oct-December Billbacks, RTM	137,738	129,370	63,911	78,768	161,018	570,804
Relocation Costs	11,160	11,160	11,160	11,160	11,160	55,800
<b>Total Track Expenses</b>	<b>458,081</b>	<b>406,534</b>	<b>204,711</b>	<b>230,035</b>	<b>375,889</b>	<b>1,675,249</b>

**Revenues Generated and Paid through CARF**

<b>Total Purses Revenue</b>	<b>1,527,104</b>	<b>1,149,375</b>	<b>242,952</b>	<b>667,228</b>	<b>842,553</b>	<b>4,429,212</b>
<b>Total Track Commissions Revenue</b>	<b>1,286,724</b>	<b>993,075</b>	<b>253,066</b>	<b>653,047</b>	<b>781,898</b>	<b>3,967,810</b>

<b>TOTAL PURSES/FAIR COMMISSIONS</b>	<b>2,813,828</b>	<b>2,142,450</b>	<b>496,018</b>	<b>1,320,275</b>	<b>1,624,451</b>	<b>8,397,022</b>
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**California Authority of Racing Fairs  
Live Racing Income Statement**

**December 31, 2016**

2014=40 days    2015=44 days    2016=43 days

	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2016</b>	<b>2016</b>	<b>2016</b>
	<b>Year End</b>	<b>Year End</b>	<b>Jan-Dec</b>	<b>Annual</b>	<b>Budget</b>	<b>% Budget</b>
	<b>Actual</b>	<b>Actual</b>	<b>YTD</b>	<b>Budget</b>	<b>Variance</b>	
<b>Revenues:</b>						
Reimb. From Live Racing Fairs	1,048,080	1,220,743	1,346,671	1,356,965	(10,294)	99%
<b>Operating Expenses:</b>						
Salaries	348,075	384,535	424,636	392,511	(32,125)	108%
Employee Benefits	44,137	46,576	54,746	48,907	(5,839)	112%
Payroll Taxes	35,988	46,576	61,293	53,262	(8,031)	115%
Accounting Costs	48,761	48,750	44,791	48,750	3,960	92%
Audit Services	20,325	20,325	20,813	20,325	(488)	102%
Automobile Expense	2,718	1,502	3,017	2,000	(1,017)	151%
Dues & Subscriptions, NTRA	0	0	0	0	0	0%
Insurance Expense	0	0	0	0	0	0%
Legal Expenses	0	0	0	5,000	5,000	0%
Meetings Expense	242	622	554	2,000	1,446	28%
Misc. Exp (Storage,Bank fee)	12	0	0	0	0	0%
Telephone Expense	4,982	6,183	3,366	6,500	3,134	52%
Travel Expense	34,423	39,189	44,336	40,000	(4,336)	111%
<b>Sub-Totals</b>	<b>539,664</b>	<b>594,258</b>	<b>657,551</b>	<b>619,255</b>	<b>(38,296)</b>	<b>106%</b>
<b>Racing Support Services:</b>						
Announcer	33,387	30,200	22,925	39,460	16,535	58%
Condition Bk/Program Cover	26,560	15,505	14,853	17,000	2,147	87%
Racing Operations Support	65,326	80,804	62,972	80,000	17,028	79%
TC02 Testing	7,040	12,698	8,621	12,000	3,379	72%
Marketing/Web Devel	236	120	1,100	1,000	(100)	110%
Network Management	0	0	0	0	0	0%
Paymaster Operations	6,285	5,163	6,373	6,500	127	98%
Program Production	145,411	164,907	158,344	170,000	11,656	93%
Racing Office System	28,969	29,822	20,029	30,000	9,971	67%
Recruitment	1,562	4,977	5,452	15,000	9,548	36%
Jumbo Screen	68,850	96,900	94,350	100,000	5,650	94%
Supplies	12,573	17,752	16,001	15,000	(1,001)	107%
Tattooing	10,867	18,101	16,906	20,000	3,094	85%
Timing/Clocker	13,120	13,162	12,035	18,185	6,150	66%
Transportation	1,250	2,740	2,072	3,500	1,428	59%
TV Production/Simulcast	64,040	71,456	120,691	75,000	(45,691)	161%
RTM ALLOCATION (MAINT)	73,689	131,165	123,259	76,500	(46,759)	161%
RTM TRANSPORTATION	0	0	56,373	70,000	13,628	81%
RTM PRIOR YEAR LOAN	0	0	0	56,165	56,165	0%
RTM SUPPORT COSTS	47,553	46,286	61,745	47,400	(14,345)	130%
<b>Sub-Totals</b>	<b>606,718</b>	<b>741,759</b>	<b>804,101</b>	<b>852,710</b>	<b>48,609</b>	<b>94%</b>
<b>Total Gross Expenses</b>	<b>1,146,381</b>	<b>1,336,017</b>	<b>1,461,652</b>	<b>1,471,965</b>	<b>10,313</b>	<b>99%</b>
Augmentation LRF	73,689	75,000	75,000	75,000	0	100%
NCOTWINC Reimbursement	25,000	40,000	40,000	40,000	0	100%
Sonoma Paymaster			22,500			
<b>Total Net Expenses</b>	<b>1,047,692</b>	<b>1,221,017</b>	<b>1,324,152</b>	<b>1,356,964</b>		





**CALIFORNIA AUTHORITY OF RACING FAIRS**  
**STATEMENT OF NET POSITION**  
**December 31, 2016**

	<b>CURRENT YTD</b>	<b>PRIOR YTD</b>
	<b>12/31/16</b>	<b>12/31/15</b>
<b>ASSETS</b>		
Cash - LAIF & Investments	1,662,238	1,689,219
Cash - Operating/Money Market	172,597	509,801
Cash - Trust	702,921	141,492
Marketable Securities	680,246	1,037,030
A/R - Member Dues	26,477	(3,689)
A/R - Programs South	16,264	28,931
A/R - Racing Fairs & Settlements	987,558	515,665
A/R - Other Receivables	102,780	193,762
LOAN RECEIVABLE	0	0
Prepays/Deposits	69,056	53,039
OPEB Assets	128,522	128,522
Total Current Assets	4,548,659	4,293,772
<b>Fixed Assets</b>		
Total Fixed Assets (Net of Depr.)	7,807	13,439
<b>TOTAL ASSETS</b>	<b>4,556,465</b>	<b>4,307,210</b>
<b>DEFERRED OUTFLOWS OF RESOURCES, GASB68</b>	<b>74,942</b>	<b>74,942</b>
<b>LIABILITIES</b>		
A/P & Withholdings	553,350	595,218
Compensated Leave Accruals	49,441	140,515
A/P - Program Royalties to Host	16,929	13,869
Racing Distributions	1,154,473	226,059
Purses	(411,844)	100,997
Track Safety & Maintenance Program	(141,934)	(141,934)
INFOTEXT UPGRADE	0	0
Horsemen's Recruitment Programs	21,227	15,777
LOU-1 - TIMING/TRACK SURFACE/AREA ENHANC	0	0
LOU-2 - SPECIAL EVENT CENTERS	0	0
LOU-3 - SATELLITE SURVEY/TURF STUDY	0	0
EQUIPMENT REPLACEMENT FUND	0	0
LOU-5 - Symposium Funds	1,871	3,805
Revenue Generating Project Funds	418,402	442,866
Augmentation Funds	569,379	641,145
CHRIMS FUNDS	0	0
Change Fund	1,014,000	1,014,000
FAIRS - Equipment Replacement Funds	633,416	678,150
NET PENSION LIABILITY, GASB68	376,158	376,158
<b>TOTAL CURRENT &amp; NONCURRENT LIAB.</b>	<b>4,254,867</b>	<b>4,106,624</b>
<b>DEFERRED INFLOWS OF RESOURCES, GASB68</b>	<b>87,082</b>	<b>87,082</b>
<b>NET POSITION</b>		
Agency Fund Equity	576,744	554,770
Reserves, GASB68	(388,298)	(523,883)
Net Income/(Net Loss)	101,082	157,559
<b>TOTAL NET POSITION</b>	<b>289,526</b>	<b>188,444</b>
	Net Investment in capital assets	13,438
	Restricted Net OPEB asset	128,522
	Agency Unrestricted	570,367
	Reserves, GASB 68	(523,883)
	<b>TOTAL NET POSITION</b>	<b>188,444</b>

# Calendar for year 2017 (United States)

January						
Su	Mo	Tu	We	Th	Fr	Sa
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

February						
Su	Mo	Tu	We	Th	Fr	Sa
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28				

March						
Su	Mo	Tu	We	Th	Fr	Sa
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

April						
Su	Mo	Tu	We	Th	Fr	Sa
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

May						
Su	Mo	Tu	We	Th	Fr	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

June						
Su	Mo	Tu	We	Th	Fr	Sa
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

July						
Su	Mo	Tu	We	Th	Fr	Sa
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

August						
Su	Mo	Tu	We	Th	Fr	Sa
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

September						
Su	Mo	Tu	We	Th	Fr	Sa
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

October						
Su	Mo	Tu	We	Th	Fr	Sa
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

November						
Su	Mo	Tu	We	Th	Fr	Sa
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

December						
Su	Mo	Tu	We	Th	Fr	Sa
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

# Calendar for year 2018 (United States)

January						
Su	Mo	Tu	We	Th	Fr	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

February						
Su	Mo	Tu	We	Th	Fr	Sa
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28			

March						
Su	Mo	Tu	We	Th	Fr	Sa
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

April						
Su	Mo	Tu	We	Th	Fr	Sa
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

May						
Su	Mo	Tu	We	Th	Fr	Sa
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

June						
Su	Mo	Tu	We	Th	Fr	Sa
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

July						
Su	Mo	Tu	We	Th	Fr	Sa
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

August						
Su	Mo	Tu	We	Th	Fr	Sa
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

September						
Su	Mo	Tu	We	Th	Fr	Sa
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

October						
Su	Mo	Tu	We	Th	Fr	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

November						
Su	Mo	Tu	We	Th	Fr	Sa
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

December						
Su	Mo	Tu	We	Th	Fr	Sa
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					