

1776 Tribute Road, Suite 205 Sacramento, CA 95815 Office: 916.927.7223 Fax: 916.263.3341 www.calfairs.com

# AGENDA CALIFORNIA AUTHORITY OF RACING FAIRS LIVE RACING COMMITTEE MEETING JOHN ALKIRE, CHAIR 11:00 A.M., TUESDAY, FEBRUARY 2, 2016

Notice is hereby given that a meeting of the California Authority of Racing Fairs Live Racing Committee will commence at 11:00 a.m., Tuesday, February 2, 2016. The meeting will be held in Sacramento. 1776 Tribute Road, Conference Room, Sacramento, CA 95815.

#### **AGENDA**

- I. Date, time and location of next meeting: March 1, 2016.
- II. Public Comment.
- III. Approval of minutes.
- IV. Report, discussion and action, if any, on 2016 Legislative Program.
- V. Discussion and action, if any, on Racing Dates for 2017 and beyond.
- VI. Discussion and action, if any, on Summer Racing Operations and Budget for 2016.
- VII. Update and planning for installation of new totilisator equipment (AmTote) in Racing Fair Grandstands.
- VIII. Discussion and update on TV Production Agreement.
  - IX. Executive Director's Report.



a California joint powers agency

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Public and members of the California Authority of Racing Fairs Live Racing Committee may also participate from the following locations:

The Big Fresno Fair 1121 S. Chance Avenue Fresno, CA 93702

#### Live Racing Committee Wednesday, December 16, 2015

#### **MINUTES**

A meeting of the California Authority of Racing Fairs (CARF) Live Racing Committee was held at 11:00 A.M., Wednesday, December 16, 2015. The meeting was hosted at the CFSA Board Room, 1776 Tribute Road, Sacramento, California.

CARF Live Racing Committee members attending: John Alkire, Richard Conway, Jerome Hoban, Kelly Olds and Rick Pickering.

Staff and Guests attending: Christopher Korby, Larry Swartzlander, Tom Doutrich, Heather Haviland, Juliana Gomes, Raechelle Gibbons, Louie Brown, Jeanne Wasserman and John Quiroz.

**Agenda Item 1 – Date, Time and Location of Next Meeting.** The next CARF Live Racing Committee meeting is scheduled for February 2, 2016 in Sacramento.

Agenda Item 2 – Public Comment. None.

**Agenda Item 3 – Approval of Minutes.** Mr. Hoban moved to approve the meeting minutes as presented. Mr. Conway seconded, unanimously approved.

Agenda Item 4 – Report, Discussion and Action, if any, on 2016 Legislative Program. Mr. Brown reported that the legislature is in recess and is scheduled to be back on January 4, 2016. When they return, CARF legislative staff will most likely reintroduce the bill to modify the statewide stabling and vanning fund legislation from last session. Mr. Brown stated that the legislative strategy for that bill is a work in progress and continuing discussions with industry principals will determined if the bill language is applied statewide or regionally.

Mr. Brown reported that the Senate Governmental Organization (G.O.) Committee is meeting today to conduct an informational hearing on daily (fantasy) sports betting. The issue of regulating sports betting will play an important role this legislative session. Mr. Brown stated that the discussion regarding sports betting is going to be significantly different from Internet poker; the central issue is regulation of an existing practice and not legalizing a betting mechanism in order to create revenue for the state. Legislators consider legalizing fantasy betting as a means to regulate operators and protect consumers. Assemblyman Marc Levine has requested that Attorney General Kamala Harris engage to temporarily shut down

daily sports wagering sites until California law is made clear, as lawmakers have done in New York.

Mr. Brown reported that CARF staff is working with California Department of Food and Agriculture (CDFA) for a reconsideration to redirect license fees derived from horse racing handle back to the fairs that generate them. Secretary Karen Ross has requested a proposal from Fairs & Expositions (F&E) outlining the potential mechanics of that process. The Secretary's office is currently awaiting that proposal and Mr. Brown is meeting with the Undersecretary tomorrow for further discussion. Mr. Brown stated that he feels the Secretary's office is supportive of the concept but wants to ensure the process is handled appropriately.

Mr. Korby reported that staff is working with principals at Santa Anita racetrack to draft language that would allow Santa Anita to offer Arabian horse races with the consent of fairs if those races are offered concurrently with fair racing in Northern California.

Mr. Korby reported that he is currently in the process of negotiating for a 2016 stabling and vanning agreement with Golden Gate Fields (GGF) and the Thoroughbred Owners of California (TOC). Mr. Hoban also has participated in the discussions on behalf of Alameda County Fair. Concurrence has been reached with GGF but the agreement is awaiting approval from TOC. The current proposed agreement covers the GGF spring/summer meets and fair meets through October 16, 2016. Mr. Korby stated that after September 30, 2016, the horse population will be evaluated and a continuation agreement may be adopted. If the horse population is not sufficient to warrant the operation of both year-round stabling venues in Northern California, the Vanning and Stabling Fund may need to discontinue payments to Pleasanton as an auxiliary training facility after October 16, 2016. Mr. Korby stated that the current proposed agreement also contains a larger allocation for vanning to fairs.

Mr. Conway expressed concern that fairs would lose horsemen to New Mexico, Arizona and Washington if GGF cannot comfortably accommodate horsemen currently training at Pleasanton and prospective stables being recruited from out-of-state. Mr. Korby stated that the current data shows that there are probably sufficient stalls at GGF to accommodate actual runners. Mr. Korby reported that the most recent horse count from GGF lists 1,147 horses with 251 horses that have not made a start in 90 days. The GGF stable area has 1,360 stalls. Pleasanton currently has 316 horses, of which 155 have not raced in 90 days. The number of "active" runners in Northern California is currently 1,057, which may not justify operating the Vanning and Stabling fund at a deficit in order to keep both training facilities open. In any event, Pleasanton will be open for all fairs through mid-October 2016. At that time the needs will be reevaluated to determine whether an auxiliary training facility is warranted.

Mr. Hoban reported that the Alameda County Fair has been taking a financial loss on stabling/training. The proposed agreement will make Pleasanton financially whole and allow the Pleasanton training facility to remain open through the end of the 2016 fair meets. Mr.

Hoban stated that this agreement will give Northern California principals 10 months to reassess the actual needs, expenses and allocations of the stabling and vanning fund. The reality is that the stabling and vanning fund does not generate enough money to continue to operate as it has in the past.

Agenda Item 5 – Discussion and Action, if any, on 2016 Live Racing Budget. Mr. Korby reported that the proposed 2016 CARF Agency budget is included in the meeting packets along with the live racing component of the budget for the Committee's review. Mr. Korby noted that the racing component of the agency budget relates to the individual pro forma financial documents that have been developed by Mr. Swartzlander with input from each fair manager. Mr. Korby reported that the CARF Race Track Safety and Maintenance Program (RTSM) expenditures in 2015 were significantly more than anticipated due to increasing equipment repairs and maintaining an aging tractor fleet. In November Mr. Korby directed Mr. Swartzlander to meet with each fair manager to discuss those expenses and review the pro formas in preparation of the agency budget.

Mr. Swartzlander reported that he spent at least two hours with each fair manager to discuss 2015 expenses and how best to best predict/manage RTSM program expenditures. Mr. Swartzlander stated that options for the RTSM program include setting aside a pool of money to maintain the existing CARF-owned equipment or enter into a lease program for new equipment with a maintenance program. Mr. Swartzlander will meet with tractor vendors and bring a proposal with options back to the Committee for discussion and review.

Mr. Conway suggested that CARF staff should research tractor repairs as the Mid Cal Tractor costs are high. Mr. Alkire stated that CARF staff should try to utilize fair relationships to see if CARF can be included into a larger existing lease program for a volume discount with a partner in the agriculture sector. Mr. Pickering stated that the RTSM program was previously supported by CDFA F&E from license fees and operating fair track surfaces safely would be a good use in redirecting fees generated from racing at fairs back to fairs.

Mr. Korby asked if the Committee was comfortable with the Agency budget as presented with the RTSM live racing component as a work in progress. No further discussion or objections were offered.

Agenda Item 6 – Discussion and Action, if any, on Racing Dates for 2016, 2017 and Beyond. Mr. Korby requested input from Fair managers regarding strategies and representation for future race dates, specifically for 2017. Mr. Korby stated that the 2016 calendar is included in the meeting packets for reference. Mr. Korby requested Mr. Olds begin the discussion with any updates he might have from the last San Joaquin Fair Board of Director's meeting.

Mr. Olds reported that the San Joaquin Fair Board approved a 2016 fair budget that includes horse racing. Mr. Olds reiterated that he and his Board feel that the move of Stockton race dates to September was a mistake and they would like to resume racing in June.

Mr. Hoban stated that keeping the fourth of July holiday in the middle of the Alameda County Fair is crucial to the success of the fair. Mr. Hoban requested that the Alameda County Fair race meet occur June 21 through July 9, 2017.

Mr. Pickering stated that the California State Fair would like to request racing July 14-30, 2017.

Mr. Conway stated that the Humboldt County Fair would ideally finish the race meet in the third week of August 2017, but Ferndale is dependent on the dates allocated to proceeding fairs.

Mr. Alkire requested that Fresno retain their traditional dates in 2017 with the fair starting the first Wednesday in October.

Mr. Korby reported that he and Mr. Alkire have discussed forming a smaller working group to undertake CARF agency and live racing strategic planning, including the development of a calendar that presents the strongest possible position for fair racing in Northern California. The group would consist of Mr. Alkire, Mr. Pickering and Mr. Hoban.

Agenda Item 7 – Discussion and Action, if any, on Summer Racing Operations for **2016.** No further items at this time.

**Agenda Item 8 – Executive Director's Report.** Mr. Korby reported that nominations for an atlarge position on the CARF Board of Directors closed December 1 with one nomination: Mr. Conway. Ballots have been distributed and the election closes today at 5:00 p.m.

Respectfully submitted, Heather Haviland

### CA Authority of Racing Fairs Legislative Report - Last 10 Days 1/22/2016

AB 1355 (Gray D) Gaming: Tribal Nation Grant Fund.

Current Text: Introduced: 2/27/2015 pdf html

**Introduced:** 2/27/2015

**Status:** 1/15/2016-In Senate. Read first time. To Com. on RLS. for assignment.

**Location:** 1/15/2016-S. RLS.

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**Summary:** Existing federal law, the Indian Gaming Regulatory Act of 1988, provides for the negotiation and execution of tribal-state gaming compacts for the purpose of authorizing certain types of gaming on Indian lands within a state. The California Constitution authorizes the Governor to negotiate and conclude compacts, subject to ratification by the Legislature. This bill would specify that the Tribal Nation Grant Fund reflects a vision of facilitating the development of tribal institutions and improving the quality of life of tribal people throughout the state. This bill contains other existing laws.

**Organization Position** CARF Watch

SB 280 (Stone R) Public employees: compensation.

Current Text: Amended: 4/15/2015 pdf html

**Introduced:** 2/19/2015 **Last Amend:** 4/15/2015

Status: 1/15/2016-Failed Deadline pursuant to Rule 61(b)(1). (Last location was 2 YEAR on 5/1/2015)

Location: 1/15/2016-S. DEAD

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**Summary:** Existing law requires the Controller, in conformity with an accounting system prescribed by the Department of Finance, to install and operate a uniform state payroll system for state agencies. This bill would require the Controller, as part of the development and implementation of a new uniform state payroll system on and after January 1, 2016, to include in the design of the system an Internet Web site portal that allows a state employee to view and print his or her pay warrant electronically.

**Organization Position** CARF Watch

Total Measures: 2 Total Tracking Forms: 2

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## Management Services and Contract Administration for Live Horse Racing Operations

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#### **Racing Operations**

- CARF works with Racing Fairs on preparation, submission and presentation of CHRB License Applications
- Provides Racing Office computer system (all computer hardware/ peripherals) and application software (Equibase) and manages service, technical support and transportation
- Provides and manages Paymaster services, including Paymaster (CARF employee) bank accounts, audits, payment of all purse moneys to owners and all other distributions of payment to various recipients
- Telecommunications: provision of voice, fax and data lines necessary to support racing, totalisator and simulcast operations
- Provides accounting, reconciliation and distribution of all parimutuel commissions, purse, license fees and other distributions
- Coordinates development and management of purse schedule through Fair
   Circuit in cooperation with Fair Racing Secretaries and Thoroughbred
   Owners of California
- Provides Consolidated Purse Fund management and accounting
- Provides marketing coordination through circuit
- Manages contracts for daily racing program production, printing and distribution
- Manages Condition Book production and distribution
- Manages contracts and logistics for provision of Jumbo Video Screen

## Management Services and Contract Administration for Live Horse Racing Operations

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### Racing Operations (cont'd)

- Manages contract for Starting Gate
- Manages contract for Photo Finish
- Total Carbon Dioxide (TCO2) testing
- Furnishes electronic timing system with operator
- Oversees TV Replay System for Officials
- Manages provision of Temporary stalls
- Coordinates provision of Mobile offices for racing operations
- Daily, on-site management and oversight of all operations above, along with management, coordination and disposition of other matters that may arise from time to time in the course of conducting racing at Fairs
- Active liaison, representation and advocacy with on-track Stewards and with senior CHRB officials
- Manages consolidated purses' program.

#### Contracts with Horsemen's Associations

- Negotiate contracts with horsemen's associations, as required by statute.
- Thoroughbred Owners of California
- Cal Western Appaloosa
- Pacific Coast Quarter Horse Association
- Arabian Racing Association of California
- Racing Mule Association
- California Thoroughbred Trainers

## Management Services and Contract Administration for Live Horse Racing Operations

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#### **Labor Agreements**

- Maintains membership in Federation of California Racing Associations to provide representation in racing industry employer group for labor union negotiations.
- Local 280 Pari-Mutuel Employees Guild
- Local 1877 (formerly Local 399) AFL-CIO Service Employees International
   Union Valets and rec. barn personnel
- Local 495 International Brotherhood of Teamsters, Chauffeurs,
   Warehousemen and helpers of America
- Note: Assist Starters now with Teamsters Local 495 but under separate agreement

#### Racetrack Safety and Maintenance Program

- CARF developed this program and provides management oversight throughout Fair circuit.
- Works with Division of Fairs and Expositions to maintain funding support
- Contracts with Steve Wood, Trackmaster, Inc., to provide expert consultation and oversight of Fair track maintenance
- Provides specialized John Deere tractors used for maintaining track surfaces
- Owns and provides custom-built water truck (2001 Sterling).
- Owns and provides rock-picker (added 2003).

## Management Services and Contract Administration for Live Horse Racing Operations

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#### Racetrack Safety and Maintenance Program (cont'd)

- Owns or provides harrows, floats, and other miscellaneous equipment required for track maintenance.
- Manages all planning, heavy equipment transportation and logistics
- Provides daily, on-site management, key personnel and oversight
- No direct cost to Racing Fairs.
- Administers Jockey Club Equine Industry Database for CARF member
   Fairs

#### **Recruitment Program for Out-of-State Horses**

- Organizes and conducts out-of-state recruitment of horses to run at Northern California Fairs
- Manage payment of incentives
- Track and report on results of Recruitment Program

#### **Parimutuel Wagering Operations**

- Maintains totalisator contract
- Parimutuel labor contract
- NOTWInc agreement for Northern California simulcast network
- You Bet.com Advanced Deposit Wagering
- TVG Advanced Deposit Wagering
- Xpress Bet Advanced Deposit Wagering
- TwinSpires Advanced Deposit Wagering
- Provides all accounting, reconciliation, banking for ADW wagering operations

### Management Services and Contract Administration for Live Horse Racing Operations

### Live Horse Racing Operations

#### Personnel

- Racing Secretary
- Track Safety and Maintenance Manager
- Morning Fitness Vet
- Veterinarian
- TCO2 Technician
- Track Maintenance Crew Chief
- Horse Ambulance Driver
- Clocker and Timer
- Paymaster
- Program Manager
- Track Announcer
- Stewards' Aide
- Jocks' Room

#### **Web Site Operation**

- Manages racing Website www.calfairs.com on behalf of Fairs which conduct live racing
- Contracts with information service providers
- Daily management and administration of racing information provided to racing fans on Website

## Management Services and Contract Administration for Live Horse Racing Operations

#### **Simulcast Operations**

- CARF manages contracts for satellite transmission of TV signal to intrastate, interstate and international locations.
- Manages TV Production for on-track and simulcast coverage
- Manages telecommunications support: provision of voice, fax and data lines necessary to support simulcast operations
- Furnishes back up electrical generators
- Provides accounting, reconciliation, banking for simulcast operations
- NOTWInc contract for Northern California simulcast network
- Manages contracts for out-of-state simulcast sites and distribution of daily racing programs and other simulcast information
- Payment of commissions, purses, license fees and all other distributions from simulcast operations

Christopher Korby - February 2011



### California Authority of Racing Fairs Live Racing Fairs 2015 Year End with Proposed 2016 Budget 2013=43 days 2014=40 days 2015=44 days

|                                     | 2013 Year End Actual | 2014<br>Year End<br>Actual | 2015 Year End Projections | 2015<br>Annual<br>Budget | 2015<br>Budget<br>Variance | 2015<br>% Budget | 2016<br>Proposed<br>Budget | 2015 vs 2016<br>Budget Diff |
|-------------------------------------|----------------------|----------------------------|---------------------------|--------------------------|----------------------------|------------------|----------------------------|-----------------------------|
| Revenues:                           |                      |                            |                           |                          |                            |                  |                            |                             |
| Reimb. From Live Racing Fairs       | 1,013,148            | 1,048,080                  | 1,220,617                 | 1,111,494                | 109,123                    | 110%             | 1,370,423                  | 258,929                     |
| Operating Expenses:                 |                      |                            |                           |                          |                            |                  |                            |                             |
| Salaries                            | 407,250              | 348,075                    | 384,909                   | 367,001                  | (17,908)                   | 105%             | 392,511                    | 25,510                      |
| Employee Benefits                   | 66,112               | 44,137                     | 46,523                    | 44,667                   | (1,856)                    | 104%             | 48,907                     | 4,240                       |
| Payroll Taxes                       | 33,228               | 35,988                     | 46,865                    | 39,770                   | (7,095)                    | 118%             | 53,262                     | 13,492                      |
| Accounting Costs                    | 49,186               | 48,761                     | 48,750                    | 48,750                   | 0                          | 100%             | 48,750                     | 0                           |
| Audit Services                      | 17,615               | 20,325                     | 20,325                    | 20,325                   | 0                          | 100%             | 20,325                     | 0                           |
| Automobile Expense                  | 54                   | 2,718                      | 2,002                     | 1,000                    | (1,002)                    | 200%             | 2,000                      | 1,000                       |
| Dues & Subscriptions, NTRA          | 0                    | 0                          | 0                         | 0                        | 0                          | 0%               | 0                          | 0                           |
| Insurance Expense                   | 0                    | 0                          | 0                         | 0                        | 0                          | 0%               | 0                          | 0                           |
| Legal Expenses                      | 0                    | 0                          | 0                         | 5,000                    | 5,000                      | 0%               | 5,000                      | 0                           |
| Meetings Expense                    | 1,109                | 242                        | 1,122                     | 2,000                    | 878                        | 56%              | 2,000                      | 0                           |
| Misc. Exp (Storage,Bank fee)        | 37                   | 12                         | 0                         | 0                        | 0                          | 0%               | 0                          | 0                           |
| Telephone Expense                   | 4,547                | 4,982                      | 6,363                     | 5,000                    | (1,363)                    | 127%             | 6,500                      | 1,500                       |
| Travel Expense                      | 38,090               | 34,423                     | 39,540                    | 35,000                   | (4,540)                    | 113%             | 40,000                     | 5,000                       |
| Sub-Totals                          | 617,227              | 539,664                    | 596,399                   | 568,513                  | (27,886)                   | 105%             | 619,255                    | 50,742                      |
| Racing Support Services:            |                      |                            |                           |                          |                            |                  |                            |                             |
| Announcer                           | 0                    | 33,387                     | 30,200                    | 40,530                   | 10,330                     | 75%              | 39,460                     | (1,070)                     |
| Condition Bk/Program Cover          | 23,412               | 26,560                     | 15,328                    | 25,000                   | 9,672                      | 61%              | 17,000                     | (8,000)                     |
| Racing Operations Support           | 54,323               | 65,326                     | 80,252                    | 65,000                   | (15,252)                   | 123%             | 80,000                     | 15,000                      |
| TC02 Testing                        | 5,235                | 7,040                      | 11,364                    | 6,500                    | (4,864)                    | 175%             | 12,000                     | 5,500                       |
| Marketing/Web Devel                 | 331                  | 236                        | 200                       | 1,000                    | 800                        | 20%              | 1,000                      | 0                           |
| Network Management                  | 0                    | 0                          | 0                         | 0                        | 0                          | 0%               | 0                          | 0                           |
| Paymaster Operations                | 6,292                | 6,285                      | 5,344                     | 6,500                    | 1,156                      | 82%              | 6,500                      | 0                           |
| Program Production                  | 128,370              | 145,411                    | 166,603                   | 150,000                  | (16,603)                   | 111%             | 170,000                    | 20,000                      |
| Racing Office System                | 26,995               | 28,969                     | 29,806                    | 30,000                   | 194                        | 99%              | 30,000                     | 0                           |
| Recruitment                         | 1,862                | 1,562                      | 6,838                     | 15,000                   | 8,162                      | 46%              | 15,000                     | 0                           |
| Jumbo Screen                        | 68,850               | 68,850                     | 96,900                    | 70,000                   | (26,900)                   | 138%             | 100,000                    | 30,000                      |
| Supplies                            | 10,737               | 12,573                     | 15,140                    | 13,000                   | (2,140)                    | 116%             | 15,000                     | 2,000                       |
| Tattooing                           | 11,741               | 10,867                     | 19,101                    | 15,000                   | (4,101)                    | 127%             | 20,000                     | 5,000                       |
| Timing/Clocker                      | 0                    | 13,120                     | 13,162                    | 18,740                   | 5,578                      | 70%              | 18,185                     | (555)                       |
| Transportation                      | 1,700                | 1,250                      | 3,240                     | 3,500                    | 260                        | 93%              | 3,500                      | 0                           |
| TV Production/Simulcast             | 53,206               | 64,040                     | 71,154                    | 60,000                   | (11,154)                   | 119%             | 75,000                     | 15,000                      |
| RTM (TRANS.&MAINT)                  | 73,689               | 73,689                     | 75,000                    | 73,689                   | (1,311)                    | 102%             | 146,500                    | 72,811                      |
| RTM Prior Year Repairs              |                      |                            | 56,165                    |                          |                            |                  | 56,165                     | 56,165                      |
| RTM Capital Improvement Allocation  |                      |                            |                           |                          |                            |                  | 98,882                     | 98,882                      |
| RTM SUPPORT COSTS (Ambulance,Labor) | 0                    | 47,553                     | 45,586                    | 49,523                   | 3,937                      | 92%              | 47,400                     | (2,123)                     |
| Sub-Totals                          | 466,744              | 606,718                    | 741,383                   | 642,982                  | (42,236)                   | 115%             | 951,593                    | 308,611                     |
| Total Gross Expenses                | 1,083,971            | 1,146,381                  | 1,337,782                 | 1,211,495                | (126,287)                  | 110%             | 1,570,848                  | 359,353                     |
| Augmentation LRF                    | 52,457               | 73,689                     | 75,000                    | 75,000                   | 0                          | 100%             | 75,000                     | 0                           |
| NCOTWINC Reimbursement              | 25,000               | 25,000                     | 40,000                    | 25,000                   | 15,000                     | 160%             | 40,000                     | 15,000                      |
| Total Net Expenses                  | 1,006,514            | 1,047,692                  | 1,222,782                 | 1,111,494                |                            |                  | 1,455,847                  | 344,353                     |

### Calendar for year 2016 (United States)

|    | January |    |    |    |    |    |  |  |  |  |  |  |
|----|---------|----|----|----|----|----|--|--|--|--|--|--|
| Su | Мо      | Tu | We | Th | Fr | Sa |  |  |  |  |  |  |
|    |         |    |    |    | 1  | 2  |  |  |  |  |  |  |
| 3  | 4       | 5  | 6  | 7  | 8  | 9  |  |  |  |  |  |  |
| 10 | 11      | 12 | 13 | 14 | 15 | 16 |  |  |  |  |  |  |
| 17 | 18      | 19 | 20 | 21 | 22 | 23 |  |  |  |  |  |  |
| 24 | 25      | 26 | 27 | 28 | 29 | 30 |  |  |  |  |  |  |
| 31 |         |    |    |    |    |    |  |  |  |  |  |  |

|    | February |    |    |    |    |    |  |  |  |  |  |  |
|----|----------|----|----|----|----|----|--|--|--|--|--|--|
| Su | Мо       | Tu | We | Th | Fr | Sa |  |  |  |  |  |  |
|    | 1        | 2  | 3  | 4  | 5  | 6  |  |  |  |  |  |  |
| 7  | 8        | 9  | 10 | 11 | 12 | 13 |  |  |  |  |  |  |
| 14 | 15       | 16 | 17 | 18 | 19 | 20 |  |  |  |  |  |  |
| 21 | 22       | 23 | 24 | 25 | 26 | 27 |  |  |  |  |  |  |
| 28 | 29       |    |    |    |    |    |  |  |  |  |  |  |
|    |          |    |    |    |    |    |  |  |  |  |  |  |

|    | March |    |    |    |    |    |  |  |  |  |  |  |
|----|-------|----|----|----|----|----|--|--|--|--|--|--|
| Su | Мо    | Tu | We | Th | Fr | Sa |  |  |  |  |  |  |
|    |       | 1  | 2  | 3  | 4  | 5  |  |  |  |  |  |  |
| 6  | 7     | 8  | 9  | 10 | 11 | 12 |  |  |  |  |  |  |
| 13 | 14    | 15 | 16 | 17 | 18 | 19 |  |  |  |  |  |  |
| 20 | 21    | 22 | 23 | 24 | 25 | 26 |  |  |  |  |  |  |
| 27 | 28    | 29 | 30 | 31 |    |    |  |  |  |  |  |  |
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|    |    | -  | <b>Apri</b> |    |    |    |
|----|----|----|-------------|----|----|----|
| Su | Мо | Tu | We          | Th | Fr | Sa |
|    |    |    |             |    | 1  | 2  |
| 3  | 4  | 5  | 6           | 7  | 8  | 9  |
| 10 | 11 | 12 | 13          | 14 | 15 | 16 |
| 17 | 18 | 19 | 20          | 21 | 22 | 23 |
| 24 | 25 | 26 | 27          | 28 | 29 | 30 |
|    |    |    |             |    |    |    |

|    | May |    |    |    |    |    |  |  |  |  |  |  |  |
|----|-----|----|----|----|----|----|--|--|--|--|--|--|--|
| Su | Мо  | Tu | We | Th | Fr | Sa |  |  |  |  |  |  |  |
| 1  | 2   | 3  | 4  | 5  | 6  | 7  |  |  |  |  |  |  |  |
| 8  | 9   | 10 | 11 | 12 | 13 | 14 |  |  |  |  |  |  |  |
| 15 | 16  | 17 | 18 | 19 | 20 | 21 |  |  |  |  |  |  |  |
| 22 | 23  | 24 | 25 | 26 | 27 | 28 |  |  |  |  |  |  |  |
| 29 | 30  | 31 |    |    |    |    |  |  |  |  |  |  |  |

|    | June |    |    |    |    |    |  |  |  |  |  |  |  |
|----|------|----|----|----|----|----|--|--|--|--|--|--|--|
| Su | Мо   | Tu | We | Th | Fr | Sa |  |  |  |  |  |  |  |
|    |      |    | 1  | 2  | 3  | 4  |  |  |  |  |  |  |  |
| 5  | 6    | 7  | 8  | 9  | 10 | 11 |  |  |  |  |  |  |  |
| 12 | 13   | 14 | 15 | 16 | 17 | 18 |  |  |  |  |  |  |  |
| 19 | 20   | 21 | 22 | 23 | 24 | 25 |  |  |  |  |  |  |  |
| 26 | 27   | 28 | 29 | 30 |    |    |  |  |  |  |  |  |  |

|    | July |    |    |    |    |    |  |  |  |  |  |  |  |
|----|------|----|----|----|----|----|--|--|--|--|--|--|--|
| Su | Мо   | Tu | We | Th | Fr | Sa |  |  |  |  |  |  |  |
|    |      |    |    |    | 1  | 2  |  |  |  |  |  |  |  |
| 3  | 4    | 5  | 6  | 7  | 8  | 9  |  |  |  |  |  |  |  |
| 10 | 11   | 12 | 13 | 14 | 15 | 16 |  |  |  |  |  |  |  |
| 17 | 18   | 19 | 20 | 21 | 22 | 23 |  |  |  |  |  |  |  |
| 24 | 25   | 26 | 27 | 28 | 29 | 30 |  |  |  |  |  |  |  |
| 31 |      |    |    |    |    |    |  |  |  |  |  |  |  |

|    | August |    |    |    |    |    |  |  |  |  |  |  |
|----|--------|----|----|----|----|----|--|--|--|--|--|--|
| Su | Мо     | Tu | We | Th | Fr | Sa |  |  |  |  |  |  |
|    | 1      | 2  | 3  | 4  | 5  | 6  |  |  |  |  |  |  |
| 7  | 8      | 9  | 10 | 11 | 12 | 13 |  |  |  |  |  |  |
| 14 | 15     | 16 | 17 | 18 | 19 | 20 |  |  |  |  |  |  |
| 21 | 22     | 23 | 24 | 25 | 26 | 27 |  |  |  |  |  |  |
| 28 | 29     | 30 | 31 |    |    |    |  |  |  |  |  |  |
|    |        |    |    |    |    |    |  |  |  |  |  |  |

|    | September |    |    |    |    |    |  |  |  |  |  |  |
|----|-----------|----|----|----|----|----|--|--|--|--|--|--|
| Su | Мо        | Tu | We | Th | Fr | Sa |  |  |  |  |  |  |
|    |           |    |    | 1  | 2  | 3  |  |  |  |  |  |  |
| 4  | 5         | 6  | 7  | 8  | 9  | 10 |  |  |  |  |  |  |
| 11 | 12        | 13 | 14 | 15 | 16 | 17 |  |  |  |  |  |  |
| 18 | 19        | 20 | 21 | 22 | 23 | 24 |  |  |  |  |  |  |
| 25 | 26        | 27 | 28 | 29 | 30 |    |  |  |  |  |  |  |
|    |           |    |    |    |    |    |  |  |  |  |  |  |

| October |    |    |    |    |    |    |  |  |
|---------|----|----|----|----|----|----|--|--|
| Su      | Мо | Tu | We | Th | Fr | Sa |  |  |
|         |    |    |    |    |    | 1  |  |  |
| 2       | 3  | 4  | 5  | 6  | 7  | 8  |  |  |
| 9       | 10 | 11 | 12 | 13 | 14 | 15 |  |  |
| 16      | 17 | 18 | 19 | 20 | 21 | 22 |  |  |
| 23      | 24 | 25 | 26 | 27 | 28 | 29 |  |  |
| 30      | 31 |    |    |    |    |    |  |  |

|    | November |    |    |    |    |    |  |  |
|----|----------|----|----|----|----|----|--|--|
| Su | Мо       | Tu | We | Th | Fr | Sa |  |  |
|    |          | 1  | 2  | 3  | 4  | 5  |  |  |
| 6  | 7        | 8  | 9  | 10 | 11 | 12 |  |  |
| 13 | 14       | 15 | 16 | 17 | 18 | 19 |  |  |
| 20 | 21       | 22 | 23 | 24 | 25 | 26 |  |  |
| 27 | 28       | 29 | 30 |    |    |    |  |  |
|    |          |    |    |    |    |    |  |  |

|    | December             |    |    |    |    |    |  |  |
|----|----------------------|----|----|----|----|----|--|--|
| Su | Su Mo Tu We Th Fr Sa |    |    |    |    |    |  |  |
|    |                      |    |    | 1  | 2  | 3  |  |  |
| 4  | 5                    | 6  | 7  | 8  | 9  | 10 |  |  |
| 11 | 12                   | 13 | 14 | 15 | 16 | 17 |  |  |
| 18 | 19                   | 20 | 21 | 22 | 23 | 24 |  |  |
| 25 | 26                   | 27 | 28 | 29 | 30 | 31 |  |  |
|    |                      |    |    |    |    |    |  |  |

### Calendar for year 2017 (United States)

| January |    |    |    |    |    |    |  |
|---------|----|----|----|----|----|----|--|
| Su      | Мо | Tu | We | Th | Fr | Sa |  |
| 1       | 2  | 3  | 4  | 5  | 6  | 7  |  |
| 8       | 9  | 10 | 11 | 12 | 13 | 14 |  |
| 15      | 16 | 17 | 18 | 19 | 20 | 21 |  |
| 22      | 23 | 24 | 25 | 26 | 27 | 28 |  |
| 29      | 30 | 31 |    |    |    |    |  |

|    | February |    |    |    |    |    |  |  |
|----|----------|----|----|----|----|----|--|--|
| Su | Mo       | Tu | We | Th | Fr | Sa |  |  |
|    |          |    | 1  | 2  | 3  | 4  |  |  |
| 5  | 6        | 7  | 8  | 9  | 10 | 11 |  |  |
| 12 | 13       | 14 | 15 | 16 | 17 | 18 |  |  |
| 19 | 20       | 21 | 22 | 23 | 24 | 25 |  |  |
| 26 | 27       | 28 |    |    |    |    |  |  |

| March |    |    |    |    |    |    |  |  |
|-------|----|----|----|----|----|----|--|--|
| Su    | Мо | Tu | We | Th | Fr | Sa |  |  |
|       |    |    | 1  | 2  | 3  | 4  |  |  |
| 5     | 6  | 7  | 8  | 9  | 10 | 11 |  |  |
| 12    | 13 | 14 | 15 | 16 | 17 | 18 |  |  |
| 19    | 20 | 21 | 22 | 23 | 24 | 25 |  |  |
| 26    | 27 | 28 | 29 | 30 | 31 |    |  |  |

| April |    |    |    |    |    |    |  |
|-------|----|----|----|----|----|----|--|
| Su    | Мо | Tu | We | Th | Fr | Sa |  |
|       |    |    |    |    |    | 1  |  |
| 2     | 3  | 4  | 5  | 6  | 7  | 8  |  |
| 9     | 10 | 11 | 12 | 13 | 14 | 15 |  |
| 16    | 17 | 18 | 19 | 20 | 21 | 22 |  |
| 23    | 24 | 25 | 26 | 27 | 28 | 29 |  |
| 30    |    |    |    |    |    |    |  |

|    |    |    | May |    |    |    |
|----|----|----|-----|----|----|----|
| Su | Мо | Tu | We  | Th | Fr | Sa |
|    | 1  | 2  | 3   | 4  | 5  | 6  |
| 7  | 8  | 9  | 10  | 11 | 12 | 13 |
| 14 | 15 | 16 | 17  | 18 | 19 | 20 |
| 21 | 22 | 23 | 24  | 25 | 26 | 27 |
| 28 | 29 | 30 | 31  |    |    |    |
|    |    |    |     |    |    |    |

| June |    |    |    |    |    |    |  |  |
|------|----|----|----|----|----|----|--|--|
| Su   | Мо | Tu | We | Th | Fr | Sa |  |  |
|      |    |    |    | 1  | 2  | 3  |  |  |
| 4    | 5  | 6  | 7  | 8  | 9  | 10 |  |  |
| 11   | 12 | 13 | 14 | 15 | 16 | 17 |  |  |
| 18   | 19 | 20 | 21 | 22 | 23 | 24 |  |  |
| 25   | 26 | 27 | 28 | 29 | 30 |    |  |  |
|      |    |    |    |    |    |    |  |  |

| July |    |    |    |    |    |    |  |  |
|------|----|----|----|----|----|----|--|--|
| Su   | Мо | Tu | We | Th | Fr | Sa |  |  |
|      |    |    |    |    |    | 1  |  |  |
| 2    | 3  | 4  | 5  | 6  | 7  | 8  |  |  |
| 9    | 10 | 11 | 12 | 13 | 14 | 15 |  |  |
| 16   | 17 | 18 | 19 | 20 | 21 | 22 |  |  |
| 23   | 24 | 25 | 26 | 27 | 28 | 29 |  |  |
| 30   | 31 |    |    |    |    |    |  |  |

| August |    |    |    |    |    |    |  |
|--------|----|----|----|----|----|----|--|
| Su     | Мо | Tu | We | Th | Fr | Sa |  |
|        |    | 1  | 2  | 3  | 4  | 5  |  |
| 6      | 7  | 8  | 9  | 10 | 11 | 12 |  |
| 13     | 14 | 15 | 16 | 17 | 18 | 19 |  |
| 20     | 21 | 22 | 23 | 24 | 25 | 26 |  |
| 27     | 28 | 29 | 30 | 31 |    |    |  |
|        |    |    |    |    |    |    |  |

| September |    |    |    |    |    |    |  |
|-----------|----|----|----|----|----|----|--|
| Su        | Мо | Tu | We | Th | Fr | Sa |  |
|           |    |    |    |    | 1  | 2  |  |
| 3         | 4  | 5  | 6  | 7  | 8  | 9  |  |
| 10        | 11 | 12 | 13 | 14 | 15 | 16 |  |
| 17        | 18 | 19 | 20 | 21 | 22 | 23 |  |
| 24        | 25 | 26 | 27 | 28 | 29 | 30 |  |
|           |    |    |    |    |    |    |  |

| October |    |    |    |    |    |    |
|---------|----|----|----|----|----|----|
| Su      | Мо | Tu | We | Th | Fr | Sa |
| 1       | 2  | 3  | 4  | 5  | 6  | 7  |
| 8       | 9  | 10 | 11 | 12 | 13 | 14 |
| 15      | 16 | 17 | 18 | 19 | 20 | 21 |
| 22      | 23 | 24 | 25 | 26 | 27 | 28 |
| 29      | 30 | 31 |    |    |    |    |
|         |    |    |    |    |    |    |

| November |    |    |    |    |    |    |  |
|----------|----|----|----|----|----|----|--|
| Su       | Мо | Tu | We | Th | Fr | Sa |  |
|          |    |    | 1  | 2  | 3  | 4  |  |
| 5        | 6  | 7  | 8  | 9  | 10 | 11 |  |
| 12       | 13 | 14 | 15 | 16 | 17 | 18 |  |
| 19       | 20 | 21 | 22 | 23 | 24 | 25 |  |
| 26       | 27 | 28 | 29 | 30 |    |    |  |
|          |    |    |    |    |    |    |  |

| December |    |    |    |    |    |    |
|----------|----|----|----|----|----|----|
| Su       | Мо | Tu | We | Th | Fr | Sa |
|          |    |    |    |    | 1  | 2  |
| 3        | 4  | 5  | 6  | 7  | 8  | 9  |
| 10       | 11 | 12 | 13 | 14 | 15 | 16 |
| 17       | 18 | 19 | 20 | 21 | 22 | 23 |
| 24       | 25 | 26 | 27 | 28 | 29 | 30 |
| 31       |    |    |    |    |    |    |