

1776 Tribute Road, Suite 205 Sacramento, CA 95815 Office: 916.927.7223 Fax: 916.263.3341

www.calfairs.com

# NOTICE CALIFORNIA AUTHORITY OF RACING FAIRS BOARD OF DIRECTORS MEETING JOHN ALKIRE, CHAIR 12:30 P.M., TUESDAY, MAY 5, 2015

Notice is hereby given that a meeting of the California Authority of Racing Fairs' Board of Directors will commence at 12:30 p.m., Tuesday, May 5, 2015. The meeting will be held in Sacramento. 1776 Tribute Road, Conference Room, Sacramento, CA 95815.

CARF Board of Directors Meeting Toll Free Dial In Number: (800) 791-2345 Participant Code: 83711# Via Teleconference

In order to ensure that all meeting participants are able to hear discussions during the teleconference, we ask that teleconference participants call from a <u>Landline Phone</u> and <u>Please Place Phone on MUTE While Not Speaking</u>. The Public and members of the California Authority of Racing Fairs Board of Directors may participate from the following locations:

Alameda County Fair 4501 Pleasanton Ave. Pleasanton, CA 94566

California State Fair 1600 Exposition Blvd. Sacramento, CA 95815 Stanislaus County 900 North Broadway Turlock, CA 95380

Antelope Valley Fair 2551 West Ave. H, Suite 102 Lancaster, CA 93536 Monterey County Fair 2004 Fairground Road Monterey, CA 93940

The Big Fresno Fair 1121 S. Chance Avenue Fresno, CA 93702 San Mateo County Fair 2495 So. Delaware Street San Mateo, CA 94403



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# AGENDA CALIFORNIA AUTHORITY OF RACING FAIRS BOARD OF DIRECTORS MEETING JOHN ALKIRE, CHAIR 12:30 P.M., TUESDAY, MAY 5, 2015

Notice is hereby given that a meeting of the California Authority of Racing Fairs' Board of Directors will commence at 12:30p.m., Tuesday, May 5, 2015. The meeting will be held in Sacramento. 1776 Tribute Road, Conference Room, Sacramento, CA 95815.

#### **AGENDA**

- I. Date, time and location of next meeting: June 2, 2015
- II. Public Comment.
- III. Approval of minutes.
- IV. Report, discussion and action, if any, on 2015 Legislative Program.
- V. Discussion and action, if any, on Tulare Equipment Replacement Fund account at agency.
- VI. Report, discussion and action, if any, on Racing Dates for 2016 and beyond.
- VII. Financials
- VIII. Executive Director's Report

## CALIFORNIA AUTHORITY OF RACING FAIRS Board of Directors Tuesday, April 7, 2015

#### **MINUTES**

A teleconference meeting of the California Authority of Racing Fairs (CARF) Board of Directors was held at 12:30 P.M., Tuesday, April 7, 2015. The teleconference meeting was hosted at the CARF offices, 1776 Tribute Road, Sacramento, California.

CARF Board Directors attending: John Alkire, Jerome Hoban and Rick Pickering. Joining by teleconference: Chris Borovansky and Kelly Violini.

Staff and Guests attending: Christopher Korby, Larry Swartzlander, Tom Doutrich, Heather Haviland, Juliana Gomes, Raechelle Gibbons, Brian May, Richard Conway, Allen Aldrich, Jim Morgan and Richard Lewis. Joining by teleconference: Louie Brown and Stephen Pierce.

**Agenda Item 1 – Date, Time and Location of Next Meeting: May 5, 2015.** The next CARF Board of Directors meeting will be held Tuesday, May 5, 2015 in Sacramento.

**Agenda Item 2 – Public Comment.** On behalf of the CARF Board of Directors and staff, Mr. Alkire congratulated Louie Brown on being named an equity partner in Kahn, Soares and Conway, LLP.

**Agenda Item 3 – Approval of Minutes.** Mr. Pickering moved to approve the meeting minutes as presented. Mr. Hoban seconded, unanimously approved.

Agenda Item 4 – Report, Discussion and Action, if any, on CARF 2015 Legislative Program. Mr. Brown reported that the Legislature reconvened from spring recess on April 6, making this the first week of serious policy committee hearings prior to the May 1 deadline for policy committees to refer bills to fiscal committees. Legislation regarding industry-specific racing bills is light, with most bills on the legislative report being spot bills. Legislative staff is working closely with Assemblyman Henry Perea on AB 650 as a placeholder for racing fairs should policy changes be required during the session.

Mr. Brown reported that Internet poker is still a leading issue at the Capitol. The two outstanding policy points hampering forward movement are the bad-actor clause (i.e. Poker Stars) and the participation of the horse racing industry. Poker Stars has an agreement in principle with a group of tribes in Northern California and has the technological framework and

operational expertise in place to get a site up and running quickly. Recent meetings suggest that the bad-actor clause may be resolved soon, which would leave racing participation as the outstanding issue. Racing principals themselves do not have a cohesive plan for the industry as a whole. The Stronach Group, Del Mar and the horsemen's organizations would like the opportunity to obtain a license, which is heavily opposed by some in the tribal community, while other tribal and racing interests favor mitigation. Mr. Brown will reach out to racing lobbyists this week to better determine how racing fairs would like to fit in the overall structure of Internet poker legislation and if a consensus within the industry can be reached and placed in writing.

Mr. Brown reported that Governor Jerry Brown's proposed 2015-2016 state budget, which includes \$3 million to assist with fair operations and a \$7 million one-time allocation for deferred maintenance at fairs, passed the Assembly Budget Subcommittee on a unanimous vote and will be heard in the Senate Budget Subcommittee later this month. Mr. Korby stated that if fair funding is signed into the 2015-16 budget, racing fairs will seek consideration for funding from monies generated at racing fairs, in the form of license fees, which are presently directed to F&E.

Mr. Borovansky asked if the card room lobbyists have a public position regarding Internet poker. Mr. Brown stated that all of the bills introduced thus far include card rooms as an entity eligible for a license.

Agenda Item 5 – Discussion and Action, if any, on Proposal Made to NCOTWINC Regarding Potential Simulcast Network Expansion. Mr. Korby reported that the meeting packets contain a proposal from TOC to NCTOWINC titled *Proposed Resolutions Regarding the Testing of a Different Economic Model for Northern California Satellites*. Previously, industry principals had discussed exploring the possibility of fair satellites agreeing to reduce the existing exclusivity radius around fair sites in exchange for an increase in fair satellite commissions. The proposal was considered by the CARF Finance Committee and rejected due to the lack of parity when compared to mini-satellite development and the overall lack of benefits compared to the proposed requirements.

Mr. Borovansky moved to oppose the proposal from TOC titled *Proposed Resolutions Regarding the Testing of a Different Economic Model for Northern California Satellites,* with direction to CARF staff to continue negotiations with industry principals. Mr. Hoban seconded, unanimously approved.

Agenda Item 6 – Report, Discussion and Action, if any, on Racing Dates for 2016 and Beyond. Mr. Korby reported that the CARF Live Racing Committee took action to request a block of races dates from June 22 through October 16, 2016, with details to be determined as the group continues discussions.

**Agenda Item 7 – Financials.** Mr. Alkire stated that financials are included in the meeting packet and that Ms. Gibbons is available to answer questions.

**Agenda Item 8 – Executive Director's Report.** No report.

Respectfully submitted, Heather Haviland

### CA Authority of Racing Fairs 4/24/2015

AB 9 (Gatto D) Gambling: Internet poker: unlawful gambling activity.

Current Text: Introduced: 12/1/2014 pdf html

**Introduced:** 12/1/2014

Status: 1/16/2015-Referred to Com. on G.O.

Desk <b>Policy</b> Fiscal Floor	Desk Policy Fiscal Floor	Conf.	Envalled	Votood	Chantarad
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**Summary:** Would authorize eligible entities to apply to the California Gambling Control Commission for a 10-year nontransferable license to operate an intrastate Internet poker Web site offering the play of authorized Internet poker games to registered players within California, as specified. The bill would require that the license be automatically renewed every 10 years upon application, as specified. The bill would prohibit the offer or play of any gambling game provided over the Internet that is not an authorized Internet poker game permitted by the state pursuant to this bill.

Organization Position Priority Assigned Subject

CARF Watch

<u>AB 76</u> (<u>Mathis</u> R) Tribal gaming: regulatory costs.

Current Text: Introduced: 1/5/2015 pdf html

**Introduced:** 1/5/2015

**Status:** 1/6/2015-From printer. May be heard in committee February 5.

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**Summary:** Current federal law, the Indian Gaming Regulatory Act of 1988, provides for the negotiation and execution of tribal-state gaming compacts for the purpose of authorizing certain types of gaming on Indian lands within a state. The California Constitution authorizes the Governor to negotiate and conclude compacts, subject to ratification by the Legislature. This bill would make technical, nonsubstantive changes to these provisions. This bill contains other current laws.

Organization Position Priority Assigned Subject

CARF Watch

AB 167 (Jones-Sawyer D) Gambling: Internet poker: unlawful gambling activity.

Current Text: Introduced: 1/22/2015 pdf html

**Introduced:** 1/22/2015

Status: 2/2/2015-Referred to Com. on G.O.

Desk <b>Policy</b> Fiscal Floor	Desk Policy Fiscal Floor	Conf.	Enrolled	Votood	Chantorod
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**Summary:** Would authorize eligible entities to apply for a 4-year license to operate an authorized poker Web site offering the play of authorized Internet poker games to registered players within California, as specified. The bill would require that the license be automatically renewed every 4 years upon application, as specified. The bill would prohibit the offer or play of any gambling game provided over the Internet that is not an authorized Internet poker game permitted by the state pursuant to these provisions.

Organization Position Priority Assigned Subject

CARF Watch

AB 315 (Bigelow R) Fairs: annual reports and expenditures.

Current Text: Amended: 3/19/2015 pdf html

**Introduced:** 2/12/2015

**Status:** 4/23/2015-Read second time. Ordered to consent calendar.

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**Summary:** Current law provides for admission to a state, district, county, or citrus fair without payment of an established admission price to persons with credential admissions or courtesy pass admissions, and requires each fair to make an annual report to the Department of Food and Agriculture of the total number of credential and courtesy pass admissions issued and honored at the fair. This bill would repeal the annual reporting requirement. This bill contains other related provisions and other current laws.

OrganizationPositionPriorityAssignedSubjectCARFWatch

AB 431 (Gray D) Gambling: Internet poker.

Current Text: Introduced: 2/19/2015 pdf html

**Introduced:** 2/19/2015

Status: 4/22/2015-In committee: Hearing postponed by committee.

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**Summary:** Would authorize the operation of an Internet poker Web site within the borders of the state. The bill would require the California Gambling Control Commission, in consultation with the Department of Justice, to promulgate regulations for intrastate Internet poker. The bill would require those regulations to include, but not be limited to, a licensing process for an individual or entity to become an operator of an Internet poker Web site and rules for the operation of an Internet poker Web site.

Organization Position Priority Assigned Subject

CARF Watch

#### **AB 581** (Gomez D) State Facilities Renewal Bond Act of 2016.

Current Text: Amended: 4/21/2015 pdf html

**Introduced:** 2/24/2015

Status: 4/22/2015-Re-referred to Com. on A. & A.R.

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**Summary:** Would enact the State Facilities Renewal Bond Act of 2016, which, if adopted by the voters at the June 7, 2016, statewide primary election, would authorize the issuance of bonds in the amount of \$2,000,000,000, pursuant to the State General Obligation Bond Law, to finance deferred maintenance on state-owned property, subject to appropriation by the Legislature in the annual Budget Act.

Organization Position Priority Assigned Subject

CARF Watch

#### **AB 650** (Perea D) Horse racing: out-of-state thoroughbred races: Blue Grass Stakes.

Current Text: Introduced: 2/24/2015 pdf html

Introduced: 2/24/2015

Status: 3/9/2015-Referred to Com. on G.O.

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**Summary:** Under the Horse Racing Law, the total number of thoroughbred races imported by associations or fairs on a statewide basis under specified provisions are required to not exceed 50 per day on days when live thoroughbred or fair racing is being conducted in the state, with the exception of specified prescribed races. This bill would exempt from the 50 imported race per day limitation, races imported that are part of the race card of the Blue Grass Stakes.

Organization Position Priority Assigned Subject

CARF Support

Notes 1: March 11: KSC Letter delivered to Author

#### **AB 701** (Garcia, Cristina D) Gaming: Gaming Policy Advisory Committee.

Current Text: Introduced: 2/25/2015 pdf html

**Introduced:** 2/25/2015

**Status:** 4/16/2015-Read second time. Ordered to third reading.

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**Summary:** Would increase the membership of the Gaming Policy Advisory Committee from 10 to 12 members, and would instead require the committee to be composed of 5 representatives of controlled gambling licensees, 5 members of the general public, and 2 representatives from the Department of Justice.

OrganizationPositionPriorityAssignedSubjectCARFWatch

#### AB 1188 (Gipson D) Gambling: key employee.

Current Text: Introduced: 2/27/2015 pdf html

**Introduced:** 2/27/2015

Status: 4/23/2015-Read second time. Ordered to consent calendar.

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operation of a gambling enterprise in a supervisory capacity or empowered to make discretionary decisions with regard to gambling operations. The bill would also delete pit bosses and shift bosses from the definition of "key employee," and would instead include shift managers and surveillance managers and supervisors in these provisions.

Organization Position Priority Assigned Subject

CARF Watch

AB 1282 (Gray D) Gambling: Gambling Control Act.

Current Text: Introduced: 2/27/2015 pdf html

**Introduced:** 2/27/2015

Status: 3/23/2015-Referred to Com. on G.O.

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**Summary:** For purposes of the Gambling Control Act, existing law defines applicant as any person who has applied for, or is about to apply for, a state gambling license, or other licenses, permits, or approvals, as specified. This bill would revise the definition of "applicant" to no longer include any person who is about to apply for a state gambling license, or other licenses, permits, or approvals, as specified.

Organization Position Priority Assigned Subject

CARF Watch

#### AB 1295 (Gray D) Horse racing: out-of-state thoroughbred races: limitation exception.

Current Text: Introduced: 2/27/2015 pdf html

**Introduced:** 2/27/2015

Status: 4/23/2015-In committee: Set, first hearing. Hearing canceled at the request of author.

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**Summary:** Under the Horse Racing Law, the total number of thoroughbred races imported by associations or fairs on a statewide basis under these provisions are required to not exceed 50 per day on days when live thoroughbred or fair racing is being conducted in the state, with the exception of prescribed races. This bill would additionally provide that the limitation of 50 imported races per day does not apply to races imported into the combined central and southern zones when there is live thoroughbred or fair racing being conducted in those zones but no live thoroughbred or fair racing is being conducted in the northern zone.

Organization Position Priority Assigned Subject

CARF Watch

#### AB 1355 (Gray D) Gaming: Tribal Nation Grant Fund.

Current Text: Introduced: 2/27/2015 pdf html

**Introduced:** 2/27/2015

Status: 3/23/2015-Referred to Com. on G.O.

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**Summary:** Would specify that the Tribal Nation Grant Fund reflects a vision of facilitating the development of tribal institutions and improving the quality of life of tribal people throughout the state. This bill contains other existing laws.

Organization Position Priority Assigned Subject

CARF Watch

#### AB 1421 (Linder R) Gambling Control Act.

Current Text: Introduced: 2/27/2015 pdf html

**Introduced:** 2/27/2015

Status: 3/2/2015-Read first time.

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**Summary:** Current law, the Gambling Control Act, provides for the licensure and regulation of various legalized gambling activities and establishments by the California Gambling Control Commission. The willful failure to pay the required license fee is a crime. This bill would make technical, nonsubstantive changes to that provision.

OrganizationPositionPriorityAssignedSubjectCARFWatch

#### AB 1539 (Committee on Governmental Organization) Horse racing: advance deposit wagering: deductions

and distributions: jockey retirement plan.

Current Text: Introduced: 3/26/2015 pdf html

**Introduced:** 3/26/2015

Status: 4/6/2015-Referred to Com. on G.O.

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**Summary:** The Horse Racing Law requires that the method used to calculate the reduction in proportionate share be approved by the board and deducted and distributed in specified amounts, including 50% of the money to the California Horse Racing Board to establish and to administer jointly with the organization certified as the majority representative of California-licensed jockeys, a defined contribution retirement plan for California-licensed jockeys who retired from racing on or after January 1, 2009. This bill would provide that a person becomes a participant in the retirement plan when he or she is licensed as a jockey in California.

Organization Position Priority Assigned Subject

CARF Watch

#### AB 1540 (Committee on Governmental Organization) Tribal gaming.

Current Text: Introduced: 3/26/2015 pdf html

**Introduced:** 3/26/2015

Status: 4/6/2015-Referred to Com. on G.O.

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**Summary:** Current law creates in the State Treasury the Indian Gaming Revenue Sharing Trust Fund and the Indian Gaming Special Distribution Fund for the receipt and deposit of moneys received by the state from Indian tribes pursuant to the terms of gaming compacts entered into with the state, and authorizes moneys in those funds to be used for certain purposes. Existing law, until January 1, 2021, establishes the method of calculating the distribution of appropriations from the Indian Gaming Special Distribution Fund for grants to local government agencies impacted by tribal gaming. This bill would reorganize and make technical, nonsubstantive changes to these provisions. The bill would conform these provisions to the changes made by the Governor's Reorganization Plan No. 2. of 2012.

Organization Position Priority Assigned Subject

CARF

#### SB 135 (Berryhill R) Gambling.

Current Text: Introduced: 1/22/2015 pdf html

**Introduced:** 1/22/2015

Status: 2/5/2015-Referred to Com. on RLS.

Desk <b>Policy</b> Fiscal Floor	Desk Policy Fiscal Floor	Conf.	Enrolled	Votood	Chantered
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**Summary:** The Gambling Control Act provides for the licensure and regulation of various legalized gambling activities and establishments by the California Gambling Control Commission and the investigation and enforcement of those activities and establishments by the Department of Justice. Current law makes related findings and declarations. This bill would make technical, nonsubstantive changes to these provisions.

**Organization Position Priority Assigned Subject**CARF Watch

#### SB 187 (Hall D) Horse racing: out-of-state thoroughbred races: Wood Memorial.

Current Text: Amended: 4/21/2015 pdf html

**Introduced:** 2/9/2015

**Status:** 4/21/2015-From committee with author's amendments. Read second time and amended. Re-

referred to Com. on G.O.

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**Summary:** Under the Horse Racing Law, the total number of thoroughbred races imported by associations or fairs on a statewide basis under these provisions are required to not exceed 50 per day on days when live thoroughbred or fair racing is being conducted in the state, with the exception of specified prescribed races. This bill would also exempt from the 50 imported race-per-day limitation, races imported that are part of the race card of the Wood Memorial.

OrganizationPositionPriorityAssignedSubjectCARFWatch

#### SB 221 (Jackson D) State public employees: sick leave: veterans with service-related disabilities.

Current Text: Amended: 4/20/2015 pdf html

**Introduced:** 2/12/2015

Status: 4/20/2015-From committee with author's amendments. Read second time and amended. Re-

referred to Com. on P.E. & R.

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**Summary:** Would grant a state officer or employee who is a military veteran hired on or after January 1, 2016, with a military service-connected disability rated at 30% or more by the United States Department of Veterans Affairs an additional credit for sick leave with pay of up to 96 hours for the purpose of undergoing medical treatment for his or her military service-related disability. The bill would require that the sick leave be credited to a qualifying officer or employee on the first day of employment and remain available for use for the following 12 months of employment.

OrganizationPositionPriorityAssignedSubjectCARFWatch

#### SB 278 (Hall D) Gambling: Internet poker.

Current Text: Introduced: 2/19/2015 pdf html

Introduced: 2/19/2015

Status: 3/5/2015-Referred to Com. on G.O.

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**Summary:** Would authorize the operation of an Internet poker Web site within the borders of the state. The bill would require the California Gambling Control Commission, in consultation with the Department of Justice, to promulgate regulations for intrastate Internet poker. The bill would require those regulations to include, but not be limited to, a licensing process for an individual or entity to become an operator of an Internet poker Web site and rules for the operation of an Internet poker Web site.

OrganizationPositionPriorityAssignedSubjectCARFWatch

#### **SB 280** (Stone R) Public employees: compensation.

Current Text: Amended: 4/15/2015 pdf html

**Introduced:** 2/19/2015

Status: 4/20/2015-April 27 set for first hearing canceled at the request of author.

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**Summary:** Current law requires the Controller, in conformity with an accounting system prescribed by the Department of Finance, to install and operate a uniform state payroll system for state agencies. This bill would require the Controller, as part of the development and implementation of a new uniform state payroll system on and after January 1, 2016, to include in the design of the system an Internet Web site portal that allows a state employee to view and print his or her pay warrant electronically.

OrganizationPositionPriorityAssignedSubjectCARFWatch

#### **SB 374** (Hall D) Tribal gaming: local agencies.

Current Text: Introduced: 2/24/2015 pdf html

**Introduced:** 2/24/2015

Status: 4/16/2015-Set for hearing April 28.

Desk <b>Policy</b> Fiscal Floor	Desk Policy Fiscal Floor	Conf.	Envalled	Vatand	Chantarad
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**Summary:** Current law requires funds not allocated from a County Tribal Casino Account or an Individual Tribal Casino Account for the grants by the end of each fiscal year to revert back to the Indian Gaming Special Distribution Fund, except for moneys allocated for specified fiscal years, which are required to be eligible for expenditure through the calendar year. This bill would delete the obsolete provisions relating to allocations made in those specified fiscal years.

OrganizationPositionPriorityAssignedSubjectCARFWatch

#### **SB 399** (Hall D) Gambling: California Gambling Control Commission.

Current Text: Introduced: 2/25/2015 pdf html

**Introduced:** 2/25/2015

Status: 4/16/2015-Set for hearing April 28.

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**Summary:** Would require that a public record of every vote of the California Gambling Control Commission be posted on the commission's Internet Web site no later than 48 hours after the vote is taken.

Organization Position Priority Assigned Subject

CARF Watch

**SB 650** (Hall D) California Gambling Control Commission: records.

Current Text: Amended: 4/8/2015 pdf html

**Introduced:** 2/27/2015

Status: 4/16/2015-Set for hearing April 28.

Desk <b>Policy</b> Fiscal Floor	Desk Policy Fiscal	Floor Conf.	Enrolled	Votood	Chantored
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**Summary:** Current law, the Gambling Control Act, establishes the California Gambling Control Commission. Current law requires the commission to keep a record of all proceedings at its regular and special meetings and a record of all applications for licenses under the Gambling Control Act, and to make these records open to public inspection. This bill would require the commission to make these records open to public inspection during normal business hours.

Organization Position Priority Assigned Subject

CARF Watch

**SB 692** (Vidak R) Gambling: California Gambling Control Commission.

Current Text: Introduced: 2/27/2015 pdf html

**Introduced:** 2/27/2015

Status: 4/17/2015-Set for hearing April 27.

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**Summary:** Would prohibit a member of the California Gambling Control Commission, the executive director, the chief, and any employee of the commission or department designated by regulation, for a period of 2 years after leaving office or terminating employment, from being employed as a consultant or key employee of a gambling establishment. By creating a new crime, the bill would impose a statemandated local program. This bill contains other related provisions and other existing laws.

Organization Position Priority Assigned Subject

CARF Watch

SB 777 (Lara D) Gambling Control Act: corporations.

Current Text: Amended: 4/6/2015 pdf html

Introduced: 2/27/2015

**Status:** 4/21/2015-Set for hearing May 12.

Desk Policy Fiscal Floor	Desk Policy Fiscal Floor	Conf.	Envalled	Votood	Chantarad
1st House	2nd House	Conc.	Enronea	vetoed	Chaptered

**Summary:** Existing law, the Gambling Control Act, provides for the licensure and regulation of various legalized gambling activities and establishments by the California Gambling Control Commission and the investigation and enforcement of those activities and establishments by the Department of Justice. This bill would specify that information on the extent of the remuneration as compensation for services of specified individuals includes bonuses. The bill would require supplying information on the amount of remuneration to persons other than directors and officers in excess of \$95,000. The bill would also require the corporation to supply in its information a copy of its annual federal income tax return within 30 business days after that return is filed.

Organization Position Priority Assigned Subject

CARF Watch

**Total Measures: 25** 

**Total Tracking Forms: 25** 

#### **AGENDA ITEM**

Tulare County Fair has discontinued satellite wagering operations. As of April 17, 2015, CARF is still carrying an Equipment Replacement Fund (ERF) balance of \$19,384.24 in the Tulare account. The Fair owes CARF for 2011-2013 Dues of \$8,434.05.

Since Tulare satellite operations have closed down, there is no longer a reason for CARF to hold a deposit.

Staff recommends that we notify the Fair that CARF will apply the outstanding Dues invoices to the ERF balance and issue a check to Tulare County Fair for the \$10,950.19 balance remaining.

DRAFT



a California joint powers agency

1776 Tribute Road, Suite 205 Sacramento, CA 95815 Office: 916.927.7223 Fax: 916.263.3341 www.calfairs.com Note: As Sent to CHRB in April

April 2, 2015

California Horse Racing Board Attn: Ms. Jaqueline Wagner 1010 Hurley Way Sacramento, CA 95825

Dear Jackie,

As requested by Board staff, the California Authority of Racing Fairs (CARF) respectfully submits the following preliminary information regarding proposals for racing dates at Northern California Fairs in 2016.

The CARF Racing Committee and Board of Directors will be meeting on April 7 to discuss a CARF position on the 2016 racing calendar. At this time, CARF is in the process of gathering information on prospective racing dates proposed by individual member Fairs.

The CARF proposal for Fair dates will relate to Northern California racing specifically during the calendar period from <u>June 20, 2016 through October 16, 2016</u>. Racing dates for the following CARF member Fairs will be addressed in the CARF proposal.

- Alameda County Fair (Pleasanton)
- California State Fair (Sacramento)
- Humboldt County Fair (Ferndale)
- San Joaquin County Fair (Stockton)
- Fresno District Fair (Fresno)

Page 2 CARF letter to CHRB April 2, 2015

CARF will be working to develop a comprehensive proposal for the 2016 racing calendar which will include specific dates' information for each member Fair listed above. Please note that individual Fairs may also submit calendar proposals to the Board under separate cover.

Thank you for your consideration in this matter.

Respectfully submitted,

/s/

Christopher Korby Executive Director

Cc: CARF Racing Fair CEO's CHRB Executive Director

### More greens...

#### **Golden Gate Threatens Closure at CHRB Session**

by Jeremy Balan
Date Posted: 4/15/2015 8:19:16 PM
Last Updated: 4/16/2015 1:06:52 PM



Photo: Vassar Photography

A California Horse Racing Board discussion regarding the reallocation of 2015 racing dates for the California Fair circuit often shifted to the possibility of <u>Golden Gate Fields</u> closing in the future.

During an argument between representatives of The Stronach Group and members of the California Authority of Racing Fairs April 15, Keith Brackpool, the chairman of West Coast operations for The Stronach Group—which owns the track—made the first reference to the potential sale of the site on the shores of the San Francisco Bay.

"We intend, over the coming weeks, to put forth a proposal as to what it would take for us to stay in business here at Golden Gate," Brackpool said in front of the CHRB. "That proposal will include a proposed racing calendar. It will include potential overlaps in the racing calendar. But if we can't come to

agreement on what that is and have the security, then we will have no other alternative but to close the facility.

"The redevelopment options here are quite extraordinary... The upside is very, very significant and we have offers that are stratospheric."

The two sides, in essentially a public negotiation, eventually agreed in principle to adjust the racing 2015 racing calendar—with Golden Gate ending its August-September meet Sept. 7, followed by the San Joaquin County Fair conducting meets in Stockton, Calif. for two weeks, leading into another two-week meet for Golden Gate, which would then lead into Fresno's fair dates beginning Oct. 8. But Brackpool consistently contended that Stockton should not be allowed to have racing, because it doesn't conduct a true "fair."

Thoroughbred Owners of California president Joe Morris agreed with Brackpool's assertion.

"TOC has been very consistent on this point over the last couple of years," Morris said, "We don't think race dates should go to fairs that don't run (fairs). We've been saying that on record in the two years I've been here and we've continued to say that."

San Joaquin County Fair representatives said they would put on "fair-like events" during the meet and CHRB commissioner Steve Beneto vehemently disagreed with the notion of cancelling Stockton's racing dates.

"We're not going to kill any more fairs," Beneto said.

But Brackpool continued to criticize the system, which he feels directly impacts Golden Gate's bottom line, and hinted at a proposal, coming at a later date, that would change the structure of Northern California's racing schedule.

"You won't find a race calendar like this anywhere in the country—open two weeks, close two weeks, reopen for two weeks," Brackpool said. "It doesn't work. That's why we're coming forth with something radically different. This

model is broken beyond repair. This is nothing but a subsidy to the fairs. That's all this model is—broken beyond repair. It makes absolutely no sense at all... It's absurd. We will go with it for this year, but we won't go with this on an ongoing basis. It doesn't make any sense."

Another Stronach Group representative, Scott Daruty, also explicitly mentioned potentially closing Golden Gate, which sits on the border of Bay Area cities Albany and Berkeley.

"It feels like the solution is to always take (racing dates) from Golden Gate... It's an expensive facility to maintain and it's an expensive business to run." Daruty said. "We're not making any money, so we've got to figure out a way to keep this industry viable long term... We would certainly hope to avoid (closing Golden Gate). That's the hope and that's the goal we're working toward... There are astronomical property values and there are challenges in developing this property, but those challenges could be overcome, eventually.

"Is that what we want to do? No... (But) what we can't do is have multi-million dollar losses every year. That won't work. We'd like to come forward with a proposal to right the ship and we can all move on to the future. Will the fairs be part of that? Of course they will, in some shape or form. But will it be identical, in our opinion, to what it's been in the past? Probably not."

California Authority of Racing Fairs executive director Christopher Korby said the CARF would not want Golden Gate to close, but also acknowledged the Northern California fair locations could be in a position to absorb the dates should Golden Gate end racing.

"We're not advocating that, but we'll step up if that's what the reality becomes," Korby said.

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#### California Authority of Racing Fairs Agency Income Statement December 31, 2014

	2012 Year End	2013 Year End	2014 Jan-Dec	2014 Annual	2014 Budget	2014 % Budget	2015 Proposed	2014 vs 2015 Budget Diff
	Actual	Actual	YTD	Budget	Variance		Budget	
Revenue:								
Other Revenue/OPEB trust Reimb	82	22,060	96,264	94,916	1,348	101%	35,000	(59,916)
Interest Income	18,533	(713)	8,229	2,500	5,729	329%	2,500	0
Member Dues	270,062	246,963	234,370	234,368	2	100%	234,368	0
CARF South Prog Admin Fee	18,841	16,259	14,608	17,987	(3,379)	81%	15,000	(2,987)
	4,100	2,700						
CARF Live Racing Agency Allocation	124,644	113,667	157,410	157,410	0	100%	252,326	94,916
<b>Total Revenue</b>	436,272	400,936	510,881	507,181	3,700	101%	539,194	32,013
Expenses:								
Salaries	250,529	201,085	176,783	185,098	8,315	96%	182,513	(2,585)
Employee Benefits	27,265	16,864	20,592	19,827	(765)	104%	19,960	133
Post Retirement Benefits	4,108	40,220	40,675	34,916	(5,759)	116%	36,175	1,259
Payroll Taxes	7,171	18,183	18,223	20,831	2,608	87%	19,648	(1,183)
Accounting Costs	16,579	16,395	16,250	16,250	(0)	100%	16,250	0
Audit Services	9,485	9,485	6,775	6,775	0	100%	6,775	0
Automobile Expense	7,690	218	1,267	3,000	1,733	42%	3,000	0
Contracted Services	11,770	9,071	4,222	9,500	5,278	44%	9,500	0
Depreciation	17,369	20,170	19,135	19,280	145	99%	17,748	(1,532)
Dues & Subscriptions	2,640	2,949	2,367	3,000	633	79%	3,000	0
Insurance Expense	44,196	47,930	50,883	48,000	(2,883)	106%	50,950	2,950
Legal Expenses	37,126	72,642	62,286	20,000	(42,286)	311%	50,000	30,000
Legislative Expenses	53,344	56,617	45,479	45,000	(479)	101%	45,000	0
Meetings Expense	2,189	2,730	1,360	3,000	1,640	45%	3,000	0
Misc. (Ag Day Sponsor)	326	349	396	0	(396)	0%	500	500
Office Supplies	31,394	24,815	24,405	20,000	(4,405)	122%	25,000	5,000
Postage & Shipping	3,849	2,693	3,161	3,600	439	88%	3,600	0
Rent (Tribute Road)	35,770	35,770	35,770	35,770	0	100%	45,478	9,708
Repairs & Maintenance	0	0	0	500	500	0%	500	0
Telephone Expense	9,481	8,592	8,375	10,000	1,625	84%	10,000	0
Training	350	0	369	1,000	631	37%	1,000	0
Travel Expense	26,767	15,188	18,609	15,000	(3,609)	124%	17,000	2,000
<b>Total Expenses</b>	599,399	601,964	557,383	520,347	(37,036)	107%	566,598	46,251
Agency Income (Loss)	(163,127)	(201,028)	(46,501)	(13,166)	(33,335)		(27,404)	(14,238)
Total Bal Sheet Net Income (Loss)	(154,682)	(197,518)	(44,040)	(10,633)	(40,166)		(24,904)	(14,271)



#### California Authority of Racing Fairs Southern Region Income Statement December 31, 2014

	2012	2013	2014	2014	2014	2014	2015	2014 vs 2015
	Year End	Year End	Jan-Dec	Annual	Budget	% Budget	Proposed	<b>Budget Diff</b>
	Actual	Actual	YTD	Budget	Variance		Budget	
<b>Program Revenue:</b>								
Program Sales	262,545	221,902	195,769	239,828	(44,059)	82%	200,000	(39,828)
Other Revenue	0	0	0	0	0	0%	0	0
Royalties/Fees Due Host	(235,260)	(202,133)	(178,700)	(219,308)	40,608	81%	(182,500)	36,808
Total Revenue	27,285	19,769	17,069	20,520	(3,451)	83%	17,500	(3,020)
								0
Expenses:								0
Legal Expenses	0	0	0	0	0	0%	0	0
Meetings Expense	0	0	0	0	0	0%	0	0
Misc Exp.(Storage)	0	0	0	0	0	0%	0	0
Office Supplies	0	0	0	0	0	0%	0	0
Paper Expense	0	0	0	0	0	0%	0	0
Postage & Shipping	0	0	0	0	0	0%	0	0
Printing Supplies	0	0	0	0	0	0%	0	0
Rent & Utility Expenses	0	0	0	0	0	0%	0	0
Repairs & Maintenance	0	0	0	0	0	0%	0	0
Telephone Expense	0	0	0	0	0	0%	0	0
Travel Expense	0	0	0	0	0	0%	0	0
<b>Total Expenses</b>	0	0	0	0	0	0%	0	0
Operating Income (Loss)	27,285	19,769	17,069	20,520	(3,451)	83%	17,500	(3,020)
CARF Admin Fee Rebate	18,841	16,259	14,608	17,987	3,379	81%	15,000	(2,987)
Income (Loss)	8,444	3,510	2,461	2,533	(6,830)	97%	2,500	(33)



#### California Authority of Racing Fairs Revenues Generated and Paid through CARF Race Recap Report

2014 Race Meet	Pleasanton	Sacramento	Humboldt	Stockton	Fresno	Total
Tote Handle	\$22,829,476	\$10,420,236	\$3,594,596	\$9,205,653	\$14,377,457	\$60,427,417
ADW Handle	\$8,102,758	\$4,828,976	\$2,537,038	\$4,228,906	\$4,817,496	\$24,515,174
All Handle Total	\$30,932,234	\$15,249,212	\$6,131,633	\$13,434,559	\$19,194,953	\$84,942,592
REVENUE:						
Takeout	4,962,833	2,237,901	776,908	1,983,737	3,064,479	13,025,857
Programs	23,522	15,633	3,782	14,227	16,625	73,789
Summarized Revenues	28,279	61,324	102,905	165,487	36,588	394,582
ADW (California & Exports)	1,043,287	643,182	339,755	557,839	630,143	3,214,206
Total	6,057,920	2,958,039	1,223,350	2,721,290	3,747,835	16,708,434
EXPENSES:						
2014 Circuit Billing	167,747	98,170	87,881	86,132	127,254	567,185
2014 Jan-June Billbacks	77,097	24,502	11,765	15,557	17,458	146,379
2014 July-September Billbacks	58,019	43,070	30,856	71,170	45,943	249,057
2014 Oct-December Billbacks	49,786	28,772	29,024	42,151	89,136	238,869
Relocation Costs	13,033	13,033	6,517	13,033	13,033	58,650
<b>Total Track Expenses</b>	365,682	207,547	166,043	228,043	292,824	1,260,140

#### **Revenues Generated and Paid through CARF**

<b>Total Purses Revenue</b>	1,619,617	833,201	399,956	844,710	1,054,253	4,751,737
<b>Total Track Commissions Revenue</b>	1,423,547	738,915	340,436	645,317	935,027	4,083,242
	2042464	4 == 4 4 4 4	<b>-</b> 40.202	4 400 00=	4 000 000	0.024.050
TOTAL PURSES/FAIR COMMISSIONS	3,043,164	1,572,116	740,392	1,490,027	1,989,280	8,834,979



#### California Authority of Racing Fairs Live Racing Income Statement December 31, 2014

2013=43 days 2014=41 days

2012 = 61 days

2014 2014 2015 2012 2013 2014 2014 2014 vs 2015 Year End Year End Jan-Dec Annual **Budget Proposed Budget Diff** % Budget **YTD** Budget Variance Budget Actual Actual **Revenues:** 102% 82,021 Reimb. From Live Racing Fairs 1,067,571 1,013,148 1,047,662 1,029,473 18,189 1,111,494 **Operating Expenses:** Salaries 362,294 407,250 348,075 365,747 17,672 95% 367,001 1,254 **Employee Benefits** 41,443 44,137 45,196 1,059 98% 44,667 66,112 (529)86% Payroll Taxes 15,317 33,228 35,988 42,070 6,082 39,770 (2,300)Accounting Costs 49,394 49,186 48,761 48,750 (11)100% 48,750 0 17,615 17,615 20,325 100% 0 **Audit Services** 20,325 0 20,325 Automobile Expense 40 54 2,718 1,000 (1,718)272% 1,000 0 Dues & Subscriptions, NTRA 0 0 0 0 0 0% 0 0 0 0 0 Insurance Expense 0 0 0 0% 0 Legal Expenses 811 0 0 5,000 5,000 0% 5,000 0 Meetings Expense 870 1,109 242 2,000 1,758 12% 2,000 0 0% Misc. Exp (Storage, Bank fee) 339 12 0 37 0 (12)0 Telephone Expense 5,794 4,547 4,982 5,000 18 100% 5,000 0 25,000 Travel Expense 40,923 38,090 34,423 (9,423)138% 35,000 10,000 **Sub-Totals** 534,841 617,227 539,664 560,088 20,424 96% 568,513 8,425 **Racing Support Services:** 40,530 22,800 0 33,387 37,852 4,465 88% 2,678 Announcer Condition Bk/Program Cover 15.575 23,412 26,560 25,000 (1.560)106% 25,000 0 **Racing Operations Support** 79,596 54,323 65,326 53,983 (11,343)121% 65,000 11,017 6,500 6,500 6,915 7,040 TC02 Testing 5,235 (540)108% 0 Marketing/Web Devel 120 331 236 1,000 764 24% 1,000 0 Network Management 260 0% 0 0 0 97% 7,383 6,292 6,285 6,500 Paymaster Operations 6,500 215 0 **Program Production** 179,919 128,370 145,411 110,000 (35,411)132% 150,000 40,000 Racing Office System 38,120 26,995 28,969 50,000 21,031 30,000 (20,000)58% 15,000 Recruitment 13,712 1,862 1,562 13,438 10% 15,000 Jumbo Screen 114,750 68,850 68,850 70,000 1,150 98% 70,000 0 13,326 10,737 12,573 10,500 120% 13,000 2,500 Supplies (2,073)**Tattooing** 16,313 11,741 10,867 17,000 6,133 64% 15,000 (2,000)Timing/Clocker 13,120 14,712 1.592 89% 18,740 4,028 0 0 Transportation 1,915 1,700 3,500 1,250 2,250 36% 3,500 0 TV Production/Simulcast 42,916 53,206 64,040 55,000 (9,040)116% 60,000 5,000 RTM ALLOCATION (TRANS.&MAINT) 0 73,689 73,689 91,528 17,839 (17,839)81% 73,689 RTM SUPPORT COSTS 49,523 0 47,553 (47,553)0% 49,523 **Sub-Totals** 553,619 466,744 606,718 568,075 (38,643)107% 642,982 74,907 **Total Gross Expenses** 1,088,459 1,083,971 1,146,381 1,128,163 (18,218)102% 1,211,495 83,332 52,457 73,689 0 Augmentation LRF 0 73,689 100% 75,000 NCOTWINC Reimbursement 25,000 25,000 25,000 25,000 0 100% 25,000 Total Net Expenses 1,063,459 1.006.514 1.047.692 1.029,473 1.111.494



#### CALIFORNIA AUTHORITY OF RACING FAIRS BALANCE SHEET December 31, 2014

CURRENT YTD PRIOR YTD

#### **ASSETS**

Current Assets	12/31/14	12/31/13
CASH - LAIF & INVESTMENTS	1,786,724	865,476
CASH - OPERATING/MM	492,984	843,920
CASH - TRUST & TOC	520,594	1,184,745
MARKETABLE SECURITIES	1,324,111	1,923,122
A/R - DUES	21,358	22,498
A/R - PROGRAMS	37,539	39,881
A/R - RACING FAIRS & SETTLEMNT	424,565	609,854
A/R - OTHER A/R	304,648	177,292
PREPAIDS/DEPOSITS	101,922	58,563
OPEB ASSETS	126,118	126,118
Total Current Assets		5,851,469
Total Current Assets	3,140,302	3,031,409
Fixed Assets		
AUTOMOBILE	29,064	45,817
FURNITURE & EQUIPMENT	0	0
COMPUTER HARDWARE/SOFTWARE	2,512	3,727
TRACK EQUIPMENT	0	50,078
Total Fixed Assets (Net of Depr.)		99,622
Total Fixed Assets (Net of Dept.)	31,373	77,022
TOTAL ASSETS	5,172,137	5,951,091
		0,501,051
LIABILITIES & NET ASSETS		
Current Liabilities		
	070 242	1 007 507
A/P & WITHHOLDINGS	970,342	1,007,597
COMPENSATED LEAVE ACCRUALS	117,821	121,851
A/P - PROGRAM ROYALTIES TO HOST	33,662	50,265
RACING DISTRIBUTIONS	304,419	194,028
PURSES TRACK SAFETY MAINTE	191,317	515,496
TRACK SAFETY/MAINT.	(7,656)	130,405
HORSEMENS RECRUITMENT PROGRAMS	13,716	20,257
LOU-5 - SYMPOSIUM	3,805	3,805
REV GEN PROJECT FUNDS	458,955	507,634
AUGMENTATION FUNDS	618,535	615,437
Total Current Liabilities	2,704,917	3,166,774
Non-Current Liabilities	4 044 000	4.044.000
CHANGE FUND	1,014,000	1,014,000
FAIRS - EQUIP REPLACEMENT FUNDS	879,655	1,102,633
Total Non-Current Liabilities	1,893,655	2,116,633
TOTAL LIABILITIES	4 500 553	5 202 40 <del>7</del>
TOTAL LIABILITIES	4,598,572	5,283,407
NT 4 A 4		
Net Assets	647.606	045 404
FUND EQUITY	617,606	815,124
F&E Net Assets	(44.040)	50,078
NET INCOME/LOSS	(44,040)	(197,518)
Total Net Assets	573,565	667,684
TOTAL LIABILITIES & NIET ASSETDED Land OF THE	E 180 108	E 051 001
TOTAL LIABILITIES & NET ASSETS alance Sheet	5,172,137	5,951,091

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#### **Brackpool Takes Over Santa Anita Operations**

by Blood-Horse Staff
Date Posted: 4/23/2015 8:15:50 PM
Last Updated: 4/24/2015 10:07:08 PM



Keith Brackpool
Photo: Benoit Photography

The Stronach Group announced April 23 that senior vice president Tom Ludt has been appointed to spearhead a key company initiative, the purpose of which The Stronach Group is expected to reveal at a later date. Effective immediately, Ludt will assume control of the creation and implementation of the new national project under development within the company.

As president of <u>Santa Anita Park</u>, Ludt oversaw a successful 68-day winter meeting, which concluded April 19. In a meet that opened Dec. 26, the track posted a 3% year-over-year increase in overall pari-mutuel handle and a 4% year-over-year hike in on-track attendance.

As a result of his new appointment, Ludt will no longer oversee the day-to-day operations at Santa Anita. Keith Brackpool, chairman of The Stronach Group's West Coast operations, will assume control of Santa Anita's day-to-day management, effective opening day of the track's spring meeting, which begins April 24.

"We very much appreciate Tom's stewardship of the Santa Anita Park operations over the past two years and we have now asked him to focus

his talents on an important new project that we plan to roll out in the coming months," Brackpool said.

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### Calendar for year 2015 (United States)

	January									
Su	Мо	Tu	We	Th	Fr	Sa				
				1	2	3				
4	5	6	7	8	9	10				
11	12	13	14	15	16	17				
18	19	20	21	22	23	24				
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	February								
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	March									
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29	30	31								

	April									
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26	27	28	29	30						

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31										

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### Calendar for year 2016 (United States)

	January								
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	February							
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	March								
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April							
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	May							
Su	Мо	Tu	We	Th	Fr	Sa		
1	2	3	4	5	6	7		
8	9	10	11	12	13	14		
15	16	17	18	19	20	21		
22	23	24	25	26	27	28		
29	30	31						

	June								
Su	Мо	Tu	We	Th	Fr	Sa			
			1	2	3	4			
5	6	7	8	9	10	11			
12	13	14	15	16	17	18			
19	20	21	22	23	24	25			
26	27	28	29	30					

July								
Su	Мо	Tu	We	Th	Fr	Sa		
					1	2		
3	4	5	6	7	8	9		
10	11	12	13	14	15	16		
17	18	19	20	21	22	23		
24	25	26	27	28	29	30		
31								

	August								
Su	Мо	Tu	We	Th	Fr	Sa			
	1	2	3	4	5	6			
7	8	9	10	11	12	13			
14	15	16	17	18	19	20			
21	22	23	24	25	26	27			
28	29	30	31						

September								
Su	Мо	Tu	We	Th	Fr	Sa		
				1	2	3		
4	5	6	7	8	9	10		
11	12	13	14	15	16	17		
18	19	20	21	22	23	24		
25	26	27	28	29	30			

October								
Su	Мо	Tu	We	Th	Fr	Sa		
						1		
2	3	4	5	6	7	8		
9	10	11	12	13	14	15		
16	17	18	19	20	21	22		
23	24	25	26	27	28	29		
30	31							

	November								
Su	Мо	Tu	We	Th	Fr	Sa			
		1	2	3	4	5			
6	7	8	9	10	11	12			
13	14	15	16	17	18	19			
20	21	22	23	24	25	26			
27	28	29	30						

	December								
Su	Su Mo Tu We Th Fr Sa								
				1	2	3			
4	5	6	7	8	9	10			
11	12	13	14	15	16	17			
18	19	20	21	22	23	24			
25	26	27	28	29	30	31			