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CALIFORNIA AUTHORITY OF RACING FAIRS

SPECIAL
LIVE RACING COMMITTEE MEETING
JOE BARKETT, CHAIR
11:00 A.M., MONDAY, NOVEMBER 3, 2008
VIA TELECONFERENCE

Notice is hereby given that a special teleconference meeting of the Live Racing Committee will commence at 11:00 AM, Monday, November 3, 2008. The meeting will be held at the CARF Conference Room located at 1776 Tribute Road, Sacramento, California 95815.

AGENDA

- I. Discussion and action, if any, on a Combined Fair Meeting in 2009 and beyond
- II. Discussion and action, if any, on Racing Dates for 2009 and beyond.
- III. Executive Director's Report

Margot Wilson

Christopher Korby [korby@calfairs.net]
Int: Sunday, November 02, 2008 7:13 PM

To: Tawny Tesconi; Stewart Titus; Rick Pickering; Norb Bartosik; John Alkire; Joe Barkett; Forrest

White; Chris Carpenter; Debbie Cook

Cc: Mike Treacy; Larry Swartzlander (E-mail); David Elliott; Margot Wilson; Heather Haviland;

Louie Brown

Subject: IMPORTANT! CARF Racing Committee Conference Call Monday Nov 3 11:00 AM

Attachments: Combined Fair Horse Racing Meet-Consolidation of Dates--Implementation Considerations-

CK-081026.doc; 081029-DRAFT Minutes-PARTIAL-CARF LR Comm- Motion re 2009 Summer Dates--Conf Call Mtg-10-28-08.doc; 081014-CARF Plan for 2009 NorCal Summer Dates-Combined & Consolidated Meet- Adopted Sept 23 & Unanimously Oct 13 -.pdf; 081014-Calendar-CARF Plan NorCal Dates Adopted Sept 23 vote 6-2 & again unan Oct 13-08.xls; 081014-TOC Proposed Calendar for NorCal 2009 - 10-14-08-Rcv'd by CK Oct 30 -08.xls; 081030 DRAFT Calendar-Modified CARF Plan-NorCal Racing Dates 2009--StkJun-CalX during State Fair-GGF Sept-CK-Oct 30 -08.xls; 081103- Live Racing Teleconference

Meeting-Notice & Agenda-Nov 3-08.doc

Importance:

High

All,

We will continue discussions of the CARF Racing Committee regarding the 2009 racing calendar Monday November 3 at 11:00 AM.

nce our call on Tuesday 10/28, there have been two developments that affect the action taken by the CARF cacing Committee regarding 2009 racing dates.

- 1. Santa Rosa has a probable schedule conflict for the proposed week of racing August 10-16, 2009, and is not able to commit to racing that week;
- 2. The venue required for September (GGF) is not available for the calendar scenario adopted.

With these developments, the summer racing calendar adopted on 10/28 cannot go forward.

I recommend that whatever the decision of the group regarding a 2009 calendar, the mechanisms for consolidation of dates outlined in the October 28 motion remain in effect. See Attachment: 081029-DRAFT Minutes-PARTIAL...Motion re 2009 Summer Dates...

I'm attaching a number of documents to assist in the discussion. Circumstances have been moving at a pretty fast pace, so there was no getting around the late distribution.

Here summaries of proposed plans/calendars as background for the discussion.

Original CARF Plan-

See Attachments: 081014 CARF Plan for 2009 Summer Dates...

081014-Calendar-CARF Plan NorCal Dates...

- Pleasanton: three weeks; consolidating 1st week of Vallejo. No Mondays.
- Santa Rosa: three weeks; consolidating 2nd week of Vallejo. No Mondays.
- **Humboldt and CARF@GGF concurrent**: two weeks. Humboldt runs five days per week, featuring emerging breeds and lesser classifications of NorCal Thoroughbreds. Up to \$100,000 more

supplemental purse money to Humboldt. A CARF-managed meet at GGF features grass races and better Thoroughbreds. No Mondays.

- Cal Expo: two weeks including Labor Day. No Mondays, except holiday.
- Stockton: racing for three, 3-day week-ends (Friday; Saturday; Sunday). Simulcast Host on Monday (optional); Tuesday (optional); Wednesday; Thursday. Captures Nor Cal simulcast and ADW revenue for three weeks.
- Fresno: two weeks including Columbus Day Holiday.

TOC Proposal-

See Attachment: 081014 TOC Proposed Calendar for Nor Cal...

TOC proposed the following: 1) reduction of over 30 (thirty) days from the GGF/Pleasanton block of dates, completely stripping out the Spring/Fall dates designated for Pleasanton; 2) moving Stockton from September back to June, a complete reversal of the TOC position one year earlier when it put tremendous pressure on Stockton to move to September so as to allow two additional weeks of June racing at GGF; and 3) a radical proposal to run four weeks in August at GGF which would 4) move Cal Expo into September, <u>after</u> the State Fair has ended.

Modified CARF Plan-

See Attachment:

081030 DRAFT Calendar- Modified CARF Plan...Stk Jun-CalEx during State Fair-GGF Sept...

prepared a calendar that I'm calling the Modified CARF Plan. It provides for the benefits of the original CARF Plan while rolling back the radical proposal by TOC that Cal Expo run in September <u>after</u> the state Fair. This scenario provides for availability of turf racing in mid-summer while meeting the needs and interests of several Fairs. It proposes as follows: 1) move Stockton back to June; 2) run six weeks at Pleasanton/Vallejo (consolidated)/Santa Rosa; 3) run two weeks at GGF as Fair dates concurrent with Humboldt in mid-August; 4) Cal Expo runs its traditional dates, two weeks ending Labor Day; 5) GGF runs for benefit of Fairs in September; 6) Fresno runs two weeks to end the summer circuit.

This plan blends the advantages and benefits of the original CARF plan plus benefits Stockton by a move to June. It keeps Cal Expo running during the State Fair, keeps Humboldt viable, and could generate revenue for San Mateo and/or Pleasanton. The revenue from GGF in Sept could represent an additional benefit.

I recommend that the Racing Fairs adopt this plan. It's sensible, defensible and I believe that it can carry the day with the CHRB. I think it meets the late Senator Maddy's test for a reasonably balanced outcome: there's something in it to benefit everyone and something in it that everyone dislikes.

It's important that we move forward on the combined meet implementation. We need this mechanism to absorb Fair dates run at a leased facility and to secure consolidation of dates. I recommend that those Fairs that are ready to move forward on this matter do so. We do not need unanimous participation to proceed, but we do need several Fairs to begin implementation. At the very least, Pleasanton and Vallejo will need to move in this direction if CARF is to secure consolidation of the first week of Vallejo into a third week at Pleasanton. San Mateo, San Joaquin and Fresno could strengthen and protect their interests by joining a combined Fair meet.

In Joaquin has been specifically mentioned by TOC as a prospective target after 2009. Joining in a combined are meet adds a measure of protection and influence for those who join. In any event, we need it to run Fair dates at a leased facility.

This has been a long, hard-fought process. A good decision coming out of this meeting on Monday can help us in our representations to the Board. Working together now is more important than ever.

urk your calendars. The CHRB is meeting in Davis on November 18. Plan to be present.

Best regards, --Chris

Christopher Korby Executive Director California Authority of Racing Fairs 916-263-3348 October 28, 2008

CARF Live Racing Committee Meeting Conference Call

DRAFT Minutes of Motion.

Mr. Pickering moved to establish a 2009 Fair Racing Calendar that allocates racing dates within the Fair block as follows: two weeks at Stockton (June 17-28), three weeks at Pleasanton (June 1-19), one week at Vallejo (July 22-26 or 27), three weeks at Santa Rosa (July 29–Aug. 16), three weeks at Sacramento (Aug. 19–Sept. 7), two weeks at Ferndale overlapping with Santa Rosa and Sacramento (Aug. 12-23), four weeks at Golden Gate Fields (Sept. 9–Oct. 4) and two weeks at Fresno (Oct. 7-18).

The motion is contingent on the following criteria:

- 1. The dates run at Golden Gate Fields will be run as Fair dates and will financially benefit Fairs.
- The July week of racing at Vallejo is transitional and will consolidate into another Fair in 2010. Vallejo does not intend to conduct horse racing beyond 2009 so long as Solano County Fair is compensated for the loss in revenue for at least 5 years.
- 3. Net off-track (simulcast) revenue and ADW revenue from dates run at a Fair above and beyond a Fair's traditional racing dates will be collected separately by CARF and may be used as follows: 1) compensation to a Fair for consolidation of dates; and/or 2) investment back into racing facilities at Fairs; and/or 3) as described in Item 5 below. The use and distribution of these funds will be approved by the CARF Live Racing Committee.
- 4. The distribution of monies generated at meets run for the benefit of Fairs, will be managed by CARF and approved by the Live Racing Committee. Meets run for the benefit of Fairs may be run at leased, non-Fair facilities.
- 5. The pool of money generated by additional off-track revenues and by ADW revenues (described in Item 3) and those revenues generated by meets run for the benefit of Fairs (Item 4) will be re-invested back into racing-related improvements to Fair racing facilities. The funds may be used to pay for improvements at Fair racing facilities, accelerate debt service on improvements already completed at Fair racing facilities (i.e., Santa Rosa Turf Course; San Mateo SWF), and/or to compensate Fairs that have consolidated dates or been adversely effected due to changes in the Fair calendar. (The group discussed the following specific projects and/or programs as examples of prospective uses for these funds: improve the barn area, racing surfaces and Grandstand at Pleasanton; compensate Vallejo to assist in an orderly transition out of live racing; accelerate payment of debt service on the Santa Rosa Turf Course; compensate Ferndale while it remains overlapped; accelerate payment of debt service on San Mateo satellite wagering facility; install a Turf Course at Sacramento; other Fair racing facility improvements.)

Seconded by Mr. Bartosik.

Approved by: Mr. Alkire, Mr. Barkett, Mr. Bartosik, Mr. Carpenter, Mr. Pickering and Mr.

White

Abstaining: Mr. Titus Absent: Ms. Tesconi

COMBINED FAIR HORSE RACING MEETING Considerations for Initial Implementation

Objective

Pursuant to the authorization in Ag Code Section 4058 and B&P Code Sections 19549.1 ff, CARF member Racing Fairs will implement a combined Fair racing meeting commencing with the summer Fair racing circuit in 2009. The considerations below developed from strategic planning meetings held by that group.

Considerations for Proposed Implementation

- A combined Fair racing meeting will be conducted at multiple Fair venues in the summer of 2009, based on the 2009 racing dates calendar approved by the California Horse Racing Board.
- CARF-member Racing Fairs will agree together to seek allocation of a block of summer dates that is dedicated to racing by and for the benefit of Fairs.
- CARF-member Racing Fairs agree that it is in their mutual interest to protect and defend Northern California Fair racing dates for Northern member Fairs.
- Each Fair wishing to participate in the combined Fair racing meeting will do so voluntarily and independently.
- Initially, each participating Fair will submit a license application to the CHRB as it has traditionally, noting that the application is for a twoweek portion of a combined Fair meet.
- CARF will function as the entity authorized in Ag Code Section 4058, and apply for the license to conduct the meeting. (See Legislative Counsel opinion, attached.)
- CARF member Racing Fairs who choose not to participate in a combined meet will continue to enjoy benefits of CARF services and contracts.
- Each Fair will continue to receive normal parimutuel distributions through, as in prior years, when running in its traditional dates.

- Those Fairs participating will form a league to manage the combined meeting. Participating Fairs will maintain a charter representation in the league. In the event that racing dates are consolidated from one Fair into another, participating Fairs will retain a "grandfathered" representation in the league for a pre-determined length of time agreed to by a majority of participating Fairs.
- Once the group has formally decided to pursue this approach, CARF will begin working with CHRB on the formalities of licensure.
- CARF will manage the combined Fair racing meeting in a manner determined by a majority of those Fairs that elect to participate.
 CARF will manage the combined meeting as described in Ag Code Section 4058.
- In order to attract and retain qualified and experienced personnel,
 Racing Fairs agree that a single consolidated payroll for racing-related
 employees is a desirable objective. Certain classification and seniority
 matters may require clarification as part of the consolidation process;
 however, union agreements are already negotiated under the umbrella
 of the Federation and the Federation can be helpful working through
 these clarifications.
- The league may determine that some form of revenue-sharing is in the best interest of its members.

COMBINED FAIR HORSE RACING MEETING Consolidation of Racing Dates

Consolidation of Dates By and Amongst Fairs

- CARF-member Racing Fairs acknowledge that racing revenues are important for the financial viability of each Fair that conducts live horse racing. Members agree that it is in their mutual interest to protect and defend the right of a member Fair to consolidate its dates with another Fair through CARF and to receive financial remuneration if it elects to do so.
- CARF-member Racing Fairs agree that consolidation of Fair racing dates will take place through CARF.
- If a Fair elects to join in the combined Fair meet and decides to consolidate its dates with another Fair or Fairs, CARF will act as holding company or guarantor for the financial distributions agreed to between or amongst the Fairs that are party to a consolidation agreement.
- Consolidated dates will be conducted as part of the combined Fair meet with financial distributions managed by CARF.
- Fairs who are parties to consolidation of dates will each enter into an agreement with CARF to guarantee and secure the terms of their consolidation agreement.
 - EXAMPLE: Solano County Fair elects to consolidate one week of racing dates with Alameda County Fair. Solano enters into an agreement with CARF for consolidation of one week as part of a combined Fair meet run at Alameda under terms and conditions agreed upon between Solano and Alameda. Separately, Alameda enters into a parallel and corresponding agreement with CARF describing the terms and conditions, including financial, under which it agrees to the conduct of one additional week of a combined Fair meet at its fairgrounds. The terms and conditions of the Alameda/CARF agreement must be sufficient for CARF to meet its obligations under the Solano/CARF agreement.

COMBINED FAIR HORSE RACING MEETING Benefits

- Strengthens Fairs' influence and control over a block of summer racing dates in Northern California.
- Allows Fairs to determine if, when and where Fair racing dates will be conducted during the summer block of dates. Allows flexibility and latitude as the racing landscape in California continues to evolve.
- "Insurance policy" to preserve a racing presence for Fairs that may be challenged during the 2009 license application process. Gives Fairs the flexibility to combine their traditional dates with other Fairs.
- Allows for a platform on which to begin revenue-sharing, should participating Fairs elect to pursue that concept.
- Strengthens negotiating leverage in negotiations with horsemen, in management of purses and in formulating summer stakes program.
- Strengthens consistent management of racing program. Allows employment of the most capable available racing personnel.
- Allows Fairs to negotiate more consistent labor agreements applicable to entire meeting.
- A meeting lasting longer than two weeks will allow significant carry-overs to develop in the Pick Six bet, a very popular wager.
- Strengthens and protects Fair racing in a time of transition and uncertainty.

PROPOSAL

RE-STRUCTURING
THE
NORTHERN CALIFORNIA FAIRS
SUMMER RACING PROGRAM
IN 2009

CHRISTOPHER KORBY
EXECUTIVE DIRECTOR
CALIFORNIA AUTHORITY OF RACING FAIRS

SEPTEMBER 2009

RE-STRUCTURED NORTHERN CALIFORNIA FAIR RACING PROGRAM PROPOSED FOR 2009

Program Goals

- Strengthen Northern California Summer racing through a re-structured racing program which combines and consolidates 2009 Fair racing dates into a calendar featuring: 1) fewer racing dates; 2) more Turf racing; 3) better racing opportunities for all classifications of Thoroughbreds; and 4) carefully managed program for emerging breeds.
- Attract/retain owners, trainers and horses for NorCal racing June-October.
- Increase field size through 1) better management of runner inventory; 2) carefully structured purse/stakes schedule; and 3) reduced number of racing days (no Mondays; fewer dates in September).
- Distribute a competitive simulcast program to California, interstate and international markets.

Program Objectives

- Create a core racing program of combined Fair dates in the middle of the summer circuit, featuring Turf and higher-quality Thoroughbreds.
- Retain the better Northern California Thoroughbreds, including grass horses, in the region through the summer. Objective: Better horses running in bigger fields.
- Create opportunities in Northern California for SoCal Thoroughbreds (grass and dirt) seeking summer racing outside their normal home region.
- Manage the inventory of mid- to lower classifications of Thoroughbreds to keep a pool of runners available for better fields at Fairs outside Bay Area.
- Offer expanded program for two-year-olds involving minimal transports.
- Judiciously manage Supplemental Purses to accomplish Goals and Objectives above.

Calendar Sequence of Fair Racing Dates

- Pleasanton: three weeks; consolidating 1st week of Vallejo. No Mondays.
- Santa Rosa: three weeks; consolidating 2nd week of Vallejo. No Mondays.
- Humboldt and CARF@GGF concurrent: two weeks. Humboldt runs five days per week, featuring emerging breeds and lesser classifications of NorCal Thoroughbreds. Up to \$100,000 more supplemental purse money to Humboldt. A CARF-managed meet at GGF features grass races and better Thoroughbreds. No Mondays.
- Cal Expo: two weeks including Labor Day. No Mondays, except holiday.
- Stockton: racing for three, 3-day week-ends (Friday; Saturday; Sunday). Simulcast Host on Monday (optional); Tuesday (optional); Wednesday; Thursday. Captures Nor Cal simulcast and ADW revenue for three weeks.
- Fresno: two weeks including Columbus Day Holiday.

Benefits

- An upgraded racing program in the heart of the summer will attract grass and dirt runners looking for advantage outside Del Mar / Southern Cal circuit in July/August.
- Attracting and retaining better horses from June through August will add to the
 pool of horses for better races at Pleasanton, Santa Rosa and Cal Expo. This will
 make available more and better runners for Stakes Races during the summer circuit.
 It will also allow less overall reliance on the mid- to lower classifications of
 Thoroughbreds, thereby reserving that pool of horses for Fairs outside the Bay Area.
- Two-year-old program helps California breeding and California racing.

SOME SPECIFICS

Summer Program for Two-year-olds

Bolster summer program for two-year-olds, with races scheduled so as to minimize transportation and moves. GGF currently has a large inventory of two-year-olds and is experiencing a tremendous demand for two-year-old races.

 Consolidate Vallejo Dates at Pleasanton and Santa Rosa; Compensate Solano County Fair

This program envisions that Vallejo racing dates would be consolidated with Pleasanton and Santa Rosa, one week each, as part of a combined, summer-long Fair meeting. Racing attendance at Vallejo has fallen and the Fair now runs one week. This consolidation would strengthen the summer Fair racing program and allow Vallejo a continuing financial benefit from the two weeks run in this calendar slot.

We are proposing that this consolidation arrangement would include an arrangement for payment to Solano County Fair of certain percentages of the revenues generated from simulcast and ADW handle during the two weeks which were previously run at Vallejo. Under this proposal, these weeks would run as a third week at Pleasanton and the first week at Santa Rosa. We propose that this payment be calculated from simulcast and ADW handle for the following reasons:

1) Simulcast and ADW contracts are already managed by CARF, a third party, for all Northern racing Fairs; 2) the revenues and operating expenses are already audited, transparent and known to all parties; 3) the parties avoid time-consuming negotiations over on-track revenues and expenses, which are managed differently at each Fair due to variations in local circumstances and traditions. Payments to Solano County Fair would be structured so as to afford financial support for its Fair operations over several years. Payments would decline over the longer term.

 Humboldt County Fair Will Race Concurrently with a Fair Meeting at Golden Gate Fields; CARF Manages both Racing Programs; Humboldt Compensated, Receives Additional Supplemental Purse Allocation

Traditionally, mid-August Fair dates have been conducted concurrently at Humboldt and at San Mateo (Bay Meadows). In 2008, Humboldt handled \$3.5 million and San Mateo handled \$28.3 million in ten days of racing at each Fair. We are proposing that in 2009, as part of a multi-year transition plan, these Fair dates continue to run concurrently in this calendar slot. These two weeks would become part of a combined Fair meeting, with a restructured management approach: CARF manages the racing program for both Fairs. The intent of this proposal is 1) to preserve ten Fair racing days in top-flight urban market; 2) continue to generate significant revenues to purses and all other beneficiaries; and 3) offer five weeks of summer Turf racing in Northern California.

To that end, we are proposing that Fair dates be run concurrently at both GGF and Humboldt with CARF managing the racing program for both. CARF management will ensure that racing programs are complementary, not competitive. CARF at GGF will offer racing oriented toward 1) the higher classifications of Thoroughbreds; 2) grass races; and 3) two-year-olds. Humboldt's program will focus on emerging breeds and selected classifications of Thoroughbreds. As part of this proposal, CARF will allocate up to \$100,000 in Supplemental Purse funds to Humboldt, an amount sufficient to raise purses to 100% parity with regional Thoroughbred purses. In addition, CARF will supplement the existing .75% license fee transfer (approx \$80,000) to Humboldt, by an amount that will ensure total payment of not less than \$150,000 to Humboldt. This additional payment will come from commissions generated by CARF@GGF.

Commissions generated from CARF@GGF will be used to accelerate payment of debt service on the Satellite Wagering Facility at San Mateo Fair. Accelerated payment of the loans which financed this construction will recycle financing resources more quickly, making funds available sooner for other racing facility improvement projects. This will benefit all racing interests in Northern California.

Golden Gate Fields is amenable to this arrangement. Successful implementation will depend on a satisfactory arrangement between GGF and CARF. In such an arrangement, we envision the following specific acknowledgements:

- The arrangement is temporary;
- GGF has no interest in these dates on a longer-term basis without the consent of CARF;
- The financial arrangements are satisfactory;
- The rest of the racing calendar is satisfactory.

Re-iterating, we propose this as a temporary arrangement as part of a multi-year transition plan.

BENEFITS TO FAIRS

ALL RACING FAIRS

This program strengthens racing during the summer in Northern California by creating structured and carefully managed racing opportunities that Fairs have not been able to offer in preceding years. This program will take advantage of having one Racing Secretary managing racing throughout the circuit and will best utilize the facilities available to us. Through this program, Fairs can offer five weeks of Turf racing and racing for better Thoroughbreds that will elevate the quality of summer racing in our region. Judicious use of the Supplemental Purse Fund will allow us to target specific classifications of horses with incentives that help achieve the Goals and Objectives of the program, while preserving the safety net and support for those Fairs that need it. The simulcast program offered to our satellite network will remain high-quality throughout the summer. This program will ensure maximum generation of purses, commissions and other associated distributions.

PLEASANTON

Adoption of this program will consolidate three weeks of racing at high-quality Fair facility in a major urban market. Program management will focus on mid- to upper classifications of Thoroughbreds to keep better horses in Northern California and attract better horses from other regions, thereby strengthening summer racing circuit.

Vallejo

Solano County Fair continues to receive financial benefit from racing in the mid-July calendar slot. Vallejo no longer has the expense and challenge of operating two weeks of racing with declining attendance and handle during a one-week Fair.

SANTA ROSA

Santa Rosa extends use of its Turf Course with three weeks of racing. Consolidates racing at a quality Fair facility. Program management will focus on Turf horses and mid- to upper classifications of Thoroughbreds to keep better horses in Northern California and attract horses, specifically grass runners, from other regions, thereby strengthening summer racing circuit. Adoption of this program would allows a longer Fair (perhaps an additional week-end) or other attraction operated in conjunction with additional week of racing

SAN MATEO

San Mateo receives a financial payment from CARF @ GGF to accelerate payment of debt service on satellite wagering facility. Fair racing continues with a total of five weeks of Turf racing and the advantage of 1400 Thoroughbreds stabled at GGF. This component maintains a strong core to summer Fair racing program.

Humboldt

Humboldt can conduct racing with the confidence that it will have a strong, attractive program for Thoroughbreds and emerging breeds, supported by an increase in supplemental purses of up to \$100,000, making up to \$300,000 available in total. Humboldt could offer 100% parity with regional Thoroughbred purses. Humboldt gains also additional revenue and retains two weeks of racing, thereby continuing the tradition of racing and the two-weekend tourist attraction so important to Ferndale's local economy.

CAL EXPO

CARF will manage the preceding racing meets in a manner that assures a pool of available horses to conduct an attractive racing program at Cal Expo. Attracting and retaining better Thoroughbreds in Northern California will enhance the quality of available runners for Cal Expo's stakes program.

STOCKTON

Three, three-day week-ends of racing at Stockton in September is an important pilot of what may become the calendar of the future. Nine days of racing over three weeks, supplemented by simulcast and ADW revenues, look like the formula for a successful meeting.

FRESNO

Fresno Fair will race in 2009 with no overlapping dates for the first time in recent memory. We recommend retaining an allocation of \$100,000 in Supplemental Purse Funds as a safety net until we establish predictable revenue levels generated by running solo.

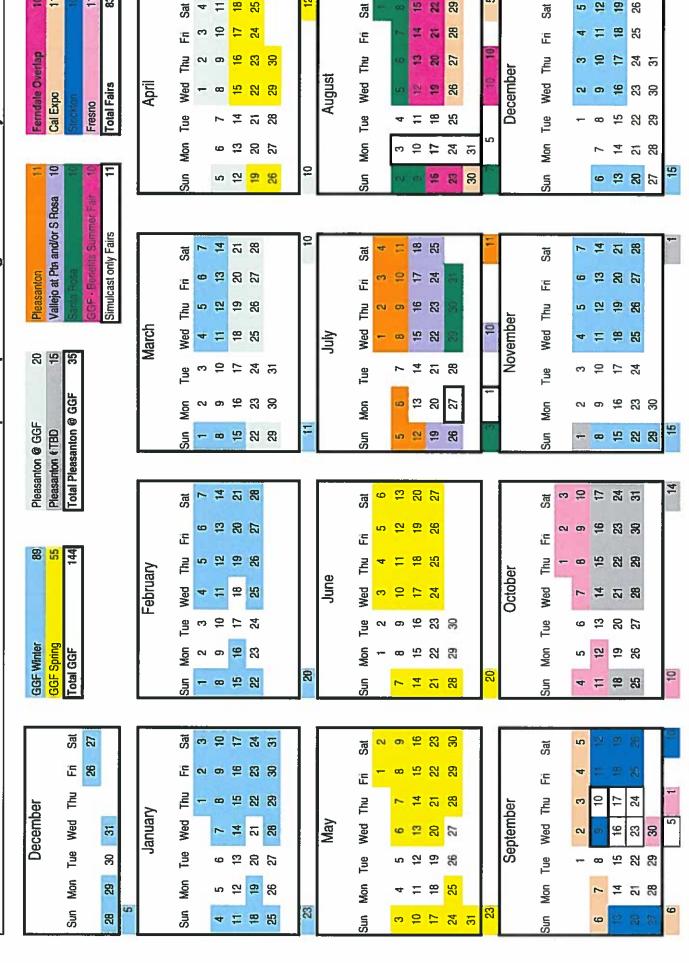
Conclusion

This program will strengthen Fair racing in Northern California by offering a structured schedule, carefully planned and managed so as to feature more Turf racing and better racing opportunities for all classifications of Thoroughbreds. It will offer a carefully managed program for emerging breeds. This program will maximize generation of purses, commissions and associated parimutuel revenues by making use of available facilities in the markets that best support Fair racing. It elevates the quality of summer racing. The simulcast program offered to our satellite network will remain high-quality throughout the summer. The program acknowledges the need for fewer racing dates and, by reducing dates, sets forth a prescription for bigger fields. By so doing, it strengthens Fair racing.

JUNE OPTION

In a modification to the proposed 2009 calendar, which presently shows a Spring and Fall block of dates to be run at Pleasanton, we propose that the Spring portion (mid-March to mid-April) be run in June as a forward extension of a combined Fair meeting. This extension would then transition into the traditional Pleasanton Fair dates, commencing in late June. In 2009, we propose that these dates be run at GGF, as Fair dates, with the racing program jointly managed by CARF. If these dates are run as Fair dates, we can apply the preferred parimutuel distributions allowed Fairs. This scenario would take advantage of the Turf course and the 1400 horses stabled at GGF.

2009 NorCal Dates- CARF Plan for Summer Dates Adopted Sept 23 and Again Unanimously Oct. 13



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DBAFT-Modified CARF Plan - NorCal 2009--Stockton in June -∕AalX during State Fair - GGF Sept- Dated-Oct 30, 2008

1) Moving Stockton to June and moving Fresno later by one week than shown in previous calendars creates a four-week slot in September and removes two GGF June weeks, a new scenario.

Notes:

²⁾ TOC's proposed calendar eliminates Pleasanton Spring & Fall, moves to four day weeks in winter and calls for longer Christmas break

October 28, 2008

CARF Live Racing Committee Meeting Conference Call

DRAFT Minutes of Motion.

Mr. Pickering moved to establish a 2009 Fair Racing Calendar that allocates racing dates within the Fair block as follows: two weeks at Stockton (June 17-28), three weeks at Pleasanton (June 1-19), one week at Vallejo (July 22-26 or 27), three weeks at Santa Rosa (July 29–Aug. 16), three weeks at Sacramento (Aug. 19–Sept. 7), two weeks at Ferndale overlapping with Santa Rosa and Sacramento (Aug. 12-23), four weeks at Golden Gate Fields (Sept. 9–Oct. 4) and two weeks at Fresno (Oct. 7-18).

The motion is contingent on the following criteria:

- 1. The dates run at Golden Gate Fields will be run as Fair dates and will financially benefit Fairs.
- The July week of racing at Vallejo is transitional and will consolidate into another Fair in 2010. Vallejo does not intend to conduct horse racing beyond 2009 so long as Solano County Fair is compensated for the loss in revenue for at least 5 years.
- 3. Net off-track (simulcast) revenue and ADW revenue from dates run at a Fair above and beyond a Fair's traditional racing dates will be collected separately by CARF and may be used as follows: 1) compensation to a Fair for consolidation of dates; and/or 2) investment back into racing facilities at Fairs; and/or 3) as described in Item 5 below. The use and distribution of these funds will be approved by the CARF Live Racing Committee.
- 4. The distribution of monies generated at meets run for the benefit of Fairs, will be managed by CARF and approved by the Live Racing Committee. Meets run for the benefit of Fairs may be run at leased, non-Fair facilities.
- 5. The pool of money generated by additional off-track revenues and by ADW revenues (described in Item 3) and those revenues generated by meets run for the benefit of Fairs (Item 4) will be re-invested back into racing-related improvements to Fair racing facilities. The funds may be used to pay for improvements at Fair racing facilities, accelerate debt service on improvements already completed at Fair racing facilities (i.e., Santa Rosa Turf Course; San Mateo SWF), and/or to compensate Fairs that have consolidated dates or been adversely effected due to changes in the Fair calendar. (The group discussed the following specific projects and/or programs as examples of prospective uses for these funds: improve the barn area, racing surfaces and Grandstand at Pleasanton; compensate Vallejo to assist in an orderly transition out of live racing; accelerate payment of debt service on the Santa Rosa Turf Course; compensate Ferndale while it remains overlapped; accelerate payment of debt service on San Mateo satellite wagering facility; install a Turf Course at Sacramento; other Fair racing facility improvements.)

Seconded by Mr. Bartosik.

Approved by: Mr. Alkire, Mr. Barkett, Mr. Bartosik, Mr. Carpenter, Mr. Pickering and Mr.

White

Abstaining: Mr. Titus Absent: Ms. Tesconi