



*a California joint powers agency*

1776 Tribute Road, Suite 205  
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www.calfairs.com

**AGENDA  
CALIFORNIA AUTHORITY OF RACING FAIRS  
LIVE RACING COMMITTEE  
JOE BARKETT, CHAIR  
11:00 A.M., TUESDAY, FEBRUARY 6, 2007**

Notice is hereby given that a meeting of the California Authority of Racing Fairs' Live Racing Committee will convene at 11:00 A.M. Tuesday, February 6, 2007. The meeting will be held at the Kahn, Soares & Conway Sacramento office located at 1415 L Street Suite 400, Sacramento, California 95814.

**AGENDA**

- I. Approval of Minutes
- II. Discussion and action, if any, on the Proposed Race Track Development at Dixon.
- III. Discussion and action, if any, on Racing Dates for 2008 and Beyond.
- IV. Discussion and action, if any, on the Legislative Program.
- V. Discussion and action, if any, on Summer Stabling during Golden Gate Fields Track Surface Upgrade.
- VI. Discussion and action, if any, on Recruitment Program.
- VII. Updates, Discussion and action if any, on Summer Racing Contracts.
- VIII. Report on Totalisator RFP, Bidding Process and Award of Contract.
- IX. Report from Finance Committee, Discussion and Action, if any, on Funding Allocation Recommendations.
- X. Executive Director's Report.



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**AGENDA  
CALIFORNIA AUTHORITY OF RACING FAIRS  
BOARD MEETING  
JOE BARKETT, CHAIR  
12:30 P.M., TUESDAY, FEBRUARY 6, 2007**

Notice is hereby given that a meeting of the California Authority of Racing Fairs' Board of Directors will convene at 12:30 P.M. Tuesday, February 6, 2007. The meeting will be held at the Kahn, Soares & Conway Sacramento office located at 1415 L Street Suite 400, Sacramento, California 95814.

**AGENDA**

- I. Approval of Minutes
- II. Schedule next meeting date.
- III. Discussion and action, if any, on the Proposed Race Track Development at Dixon.
- IV. Discussion and action, if any, on Racing Dates for 2008 and Beyond.
- V. Discussion and action, if any, on the Legislative Program.
- VI. Report from Finance Committee, Discussion and Action, if any, on Funding Allocation Recommendations.
- VII. Report on Totalisator RFP, Bidding Process and Award of Contract.
- VIII. Executive Director's Report.

# Calendar for year 2008 (United States)

<p><b>January 2008</b></p> <table border="1"> <thead> <tr> <th>Su</th> <th>Mo</th> <th>Tu</th> <th>We</th> <th>Th</th> <th>Fr</th> <th>Sa</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td>1</td> <td>2</td> <td>3</td> <td>4</td> </tr> <tr> <td>5</td> <td>6</td> <td>7</td> <td>8</td> <td>9</td> <td>10</td> <td>11</td> </tr> <tr> <td>12</td> <td>13</td> <td>14</td> <td>15</td> <td>16</td> <td>17</td> <td>18</td> </tr> <tr> <td>19</td> <td>20</td> <td>21</td> <td>22</td> <td>23</td> <td>24</td> <td>25</td> </tr> <tr> <td>26</td> <td>27</td> <td>28</td> <td>29</td> <td>30</td> <td>31</td> <td></td> </tr> </tbody> </table>	Su	Mo	Tu	We	Th	Fr	Sa				1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31		<p><b>February 2008</b></p> <table border="1"> <thead> <tr> <th>Su</th> <th>Mo</th> <th>Tu</th> <th>We</th> <th>Th</th> <th>Fr</th> <th>Sa</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td>1</td> <td>2</td> </tr> <tr> <td>3</td> <td>4</td> <td>5</td> <td>6</td> <td>7</td> <td>8</td> <td>9</td> </tr> <tr> <td>10</td> <td>11</td> <td>12</td> <td>13</td> <td>14</td> <td>15</td> <td>16</td> </tr> <tr> <td>17</td> <td>18</td> <td>19</td> <td>20</td> <td>21</td> <td>22</td> <td>23</td> </tr> <tr> <td>24</td> <td>25</td> <td>26</td> <td>27</td> <td>28</td> <td>29</td> <td></td> </tr> </tbody> </table>	Su	Mo	Tu	We	Th	Fr	Sa						1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29		<p><b>March 2008</b></p> <table border="1"> <thead> <tr> <th>Su</th> <th>Mo</th> <th>Tu</th> <th>We</th> <th>Th</th> <th>Fr</th> <th>Sa</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>1</td> </tr> <tr> <td>2</td> <td>3</td> <td>4</td> <td>5</td> <td>6</td> <td>7</td> <td>8</td> </tr> <tr> <td>9</td> <td>10</td> <td>11</td> <td>12</td> <td>13</td> <td>14</td> <td>15</td> </tr> <tr> <td>16</td> <td>17</td> <td>18</td> <td>19</td> <td>20</td> <td>21</td> <td>22</td> </tr> <tr> <td>23</td> <td>24</td> <td>25</td> <td>26</td> <td>27</td> <td>28</td> <td>29</td> </tr> <tr> <td>30</td> <td>31</td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </tbody> </table>	Su	Mo	Tu	We	Th	Fr	Sa							1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31												
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## Holidays and Observances

<b>Jan 1</b> New Year's Day	<b>Jul 4</b> Independence Day	<b>Nov 27</b> Thanksgiving Day
<b>Jan 21</b> Martin Luther King Day	<b>Sep 1</b> Labor Day	<b>Dec 25</b> Christmas Day
<b>Feb 18</b> Washington's Birthday	<b>Oct 13</b> Columbus Day	
<b>May 26</b> Memorial Day	<b>Nov 11</b> Veterans Day	

Calendar generated on [www.timeanddate.com/calendar](http://www.timeanddate.com/calendar)

# Calendar for year 2007 (United States)

January 2007							February 2007							March 2007						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
	1	2	3	4	5	6					1	2	3					1	2	3
7	8	9	10	11	12	13	4	5	6	7	8	9	10	4	5	6	7	8	9	10
14	15	16	17	18	19	20	11	12	13	14	15	16	17	11	12	13	14	15	16	17
21	22	23	24	25	26	27	18	19	20	21	22	23	24	18	19	20	21	22	23	24
28	29	30	31				25	26	27	28				25	26	27	28	29	30	31

  

April 2007							May 2007							June 2007						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
1	2	3	4	5	6	7			1	2	3	4	5						1	2
8	9	10	11	12	13	14	6	7	8	9	10	11	12	3	4	5	6	7	8	9
15	16	17	18	19	20	21	13	14	15	16	17	18	19	10	11	12	13	14	15	16
22	23	24	25	26	27	28	20	21	22	23	24	25	26	17	18	19	20	21	22	23
29	30						27	28	29	30	31			24	25	26	27	28	29	30

  

July 2007							August 2007							September 2007						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
1	2	3	4	5	6	7				1	2	3	4							1
8	9	10	11	12	13	14	5	6	7	8	9	10	11	2	3	4	5	6	7	8
15	16	17	18	19	20	21	12	13	14	15	16	17	18	9	10	11	12	13	14	15
22	23	24	25	26	27	28	19	20	21	22	23	24	25	16	17	18	19	20	21	22
29	30	31					26	27	28	29	30	31		23	24	25	26	27	28	29
														30						

  

October 2007							November 2007							December 2007						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
	1	2	3	4	5	6					1	2	3							1
7	8	9	10	11	12	13	4	5	6	7	8	9	10	2	3	4	5	6	7	8
14	15	16	17	18	19	20	11	12	13	14	15	16	17	9	10	11	12	13	14	15
21	22	23	24	25	26	27	18	19	20	21	22	23	24	16	17	18	19	20	21	22
28	29	30	31				25	26	27	28	29	30		23	24	25	26	27	28	29
														30	31					

Holidays and Observances		
<b>Jan 1</b> New Year's Day	<b>Jul 4</b> Independence Day	<b>Nov 12</b> 'Veterans Day' observed
<b>Jan 15</b> Martin Luther King Day	<b>Sep 3</b> Labor Day	<b>Nov 22</b> Thanksgiving Day
<b>Feb 19</b> Washington's Birthday	<b>Oct 8</b> Columbus Day	<b>Dec 25</b> Christmas Day
<b>May 28</b> Memorial Day	<b>Nov 11</b> Veterans Day	

Calendar generated on [www.timeanddate.com/calendar](http://www.timeanddate.com/calendar)

Northern California Calendar for 2007

GGF	97
BM	102
Thoroughbred Associations	199
Fairs	74
Total	273

- Stockton (6/13 - 6/24)
- Pleasanton (6/27 - 7/8)
- Vallejo (7/11 - 7/23)
- Santa Rosa (7/25-8/6)
- San Mateo (8/8-8/20)
- Ferndale (8/9 - 8/19)
- Fresno (10/04 - 10/14)

Import Only Days	9
Ferndale/SMCF Overlap	11
Fresno/BM Overlap	10
	12
	11
	10
	11
	74

### December

Sun	Mon	Tue	Wed	Thu	Fri	Sat
		26	27	28	29	30
31						
5						0

### January

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3	4	5	6	
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			
18						0

### May

Sun	Mon	Tue	Wed	Thu	Fri	Sat
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		
22						0

### September

Sun	Mon	Tue	Wed	Thu	Fri	Sat
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						
0					0	22

### February

Sun	Mon	Tue	Wed	Thu	Fri	Sat
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28			
8						11

### June

Sun	Mon	Tue	Wed	Thu	Fri	Sat
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
8						0

### October

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3	4	5	6	
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			
0					11	18

### March

Sun	Mon	Tue	Wed	Thu	Fri	Sat
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31
0						23

### July

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				
0						0

### November

Sun	Mon	Tue	Wed	Thu	Fri	Sat
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	
18						4

### April

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					
5						16

### August

Sun	Mon	Tue	Wed	Thu	Fri	Sat
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	
0						8

### December

Sun	Mon	Tue	Wed	Thu	Fri	Sat
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					
13						0

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## CA Authority of Racing Fairs

### Legislative Report - Last 10 Days

1/26/2007

**AB 107** (Smyth) Public contracts: prospective bidders: unauthorized aliens. (I-01/04/2007 [html](#) [pdf](#))  
**Status:** 01/05/2007-From printer. May be heard in committee February 4.  
**Current Location:** 01/04/2007-A PRINT

**Digest:** The State Contract Act authorizes the Department of General Services, or any other department with authority to enter into contracts, to require prospective bidders for state contracts to complete a questionnaire and financial statement regarding the prospective bidder's financial ability and experience in performing public contracts. This bill would require any questionnaire used pursuant to these provisions to require each prospective bidder to certify under penalty of perjury, that none of the prospective bidder's employees are unauthorized aliens, as defined.

By requiring prospective bidders to certify that the questionnaires have been answered under penalty of perjury, this bill would expand the scope of the existing crime of perjury, and would thereby impose a state-mandated local program.

The California Constitution requires the state to reimburse local agencies and school districts for certain costs mandated by the state. Statutory provisions establish procedures for making that reimbursement.

This bill would provide that no reimbursement is required by this act for a specified reason.

**Vote:** majority. **Appropriation:** no. **Fiscal committee:** yes. **State-mandated local program:** yes.

**Laws:** An act to add Sections 10170, 10334.1, and 10382 to the Public Contract Code, relating to public contracts.

**History:**

Jan. 5 From printer. May be heard in committee February 4.

Jan. 4 Read first time. To print.

*Organization*  
CARF

**AB 132** (Garcia) Tribal gaming: Indian Gaming Special Distribution Fund. (I-01/12/2007 [html](#) [pdf](#))  
**Status:** 01/13/2007-From printer. May be heard in committee February 12.  
**Current Location:** 01/12/2007-A PRINT

**Digest:** Existing law creates in the State Treasury the Indian Gaming Special Distribution Fund for the receipt and deposit of moneys received by the state from

Indian tribes pursuant to the terms of gaming compacts entered into with the state. Existing law authorizes moneys in that fund to be used for certain purposes, including compensation for regulatory costs incurred by the State Gaming Agency and the Department of Justice in connection with the implementation and administration of tribal-state gaming compacts.

This bill would make a technical, nonsubstantive change to these provisions.

Vote: majority. Appropriation: no. Fiscal committee: no. State-mandated local program: no.

**Laws:** An act to amend Section 12012.85 of the Government Code, relating to gaming.

**History:**

Jan. 13 From printer. May be heard in committee February 12.

Jan. 12 Read first time. To print.

*Organization*

CARF

*Subject*

Fund

**AB 133** (Garcia) Tribal gaming: compact ratification: CEQA. (I-01/12/2007 [html](#) [pdf](#))

Status: 01/13/2007-From printer. May be heard in committee February 12.

Current Location: 01/12/2007-A PRINT

**Digest:** The federal Indian Gaming Regulatory Act provides for the negotiation and execution of tribal-state gaming compacts for the purpose of authorizing certain types of gaming on Indian lands within a state. The California Constitution authorizes the Governor to negotiate and conclude compacts, subject to ratification by the Legislature. Existing law expressly ratifies a number of tribal-state gaming compacts, and amendments of tribal-state gaming compacts, between the State of California and specified Indian tribes, and provides that, in deference to tribal sovereignty, certain actions may not be deemed projects for purposes of the California Environmental Quality Act. Existing law provides that nothing in these provisions shall be construed to exempt a city, county, or city and county, or the California Department of Transportation, from the requirements of the California Environmental Quality Act.

This bill would make a technical, nonsubstantive change to these provisions.

Vote: majority. Appropriation: no. Fiscal committee: no. State-mandated local program: no.

**Laws:** An act to amend Section 12012.45 of the Government Code, relating to gaming.

**History:**

Jan. 13 From printer. May be heard in committee February 12.

Jan. 12 Read first time. To print.

*Organization*

CARF

*Subject*

MISCELLANEOUS

**AB 147** (Wolk) **Discrimination: persons with disabilities.** (I-01/17/2007 [html](#) [pdf](#))

Status: 01/18/2007-From printer. May be heard in committee February 17.

Current Location: 01/17/2007-A PRINT

**Digest:** Existing federal law, the Americans with Disabilities Act of 1990, prohibits the discrimination against an individual with a disability on the basis of that disability in specified situations, including employment opportunities, and access to public accommodations, services, and transportation.

This bill would state the intent of the Legislature to enact legislation that would assist with the implementation and enforcement of the Americans with Disabilities Act of 1990.

Vote: majority. Appropriation: no. Fiscal committee: no. State-mandated local program: no.

**Laws:** An act relating to persons with disabilities.

**History:**

Jan. 18 From printer. May be heard in committee February 17.

Jan. 17 Read first time. To print.

*Organization*  
CARF

*Subject*  
ADA (Americans  
w/Disabilities Act)

**AB 169** (Levine) **Joint powers authorities: Indian tribes.** (I-01/23/2007 [html](#) [pdf](#))

Status: 01/24/2007-From printer. May be heard in committee February 23.

Current Location: 01/23/2007-A PRINT

**Digest:** Existing law authorizes 2 or more public agencies, by agreement, to jointly exercise common powers. Existing law defines public agencies for this purpose.

This bill would provide that 16 federally recognized Indian tribal governments may participate in the Southern California Association of Governments, a joint powers authority, for specified purposes and subject to specified conditions in the 6-county region of the Southern California Association of Governments.

Vote: majority. Appropriation: no. Fiscal committee: no. State-mandated local program: no.

**Laws:** An act to add Section 6530.5 to the Government Code, relating to joint powers authorities.

**History:**

Jan. 24 From printer. May be heard in committee February 23.

Jan. 23 Read first time. To print.

*Organization*  
CARF



**SB 62** (Florez) Tribal gaming. (I-01/16/2007 [html](#) [pdf](#))

Status: 01/25/2007-To Com. on G.O.

Current Location: 01/25/2007-S G.O.

**Digest:** Existing law creates in the State Treasury the Indian Gaming Special Distribution Fund for the receipt and deposit of moneys received by the state from Indian tribes pursuant to the terms of tribal-state gaming compacts. Existing law authorizes moneys in that fund to be used by the Legislature for certain purposes, including for shortfalls in payments that occur in the Indian Gaming Revenue Sharing Trust Fund.

This bill would provide that if there are insufficient funds in the Indian Gaming Special Distribution Fund to fully fund payments to eligible recipient tribes from the Indian Gaming Revenue Sharing Trust Fund, money from payments by tribes to the General Fund pursuant to any tribal-state compact shall be transferred to the Indian Gaming Revenue Sharing Trust Fund in an amount equal to the deficiency, in order to supplement the payments to be made from the Indian Gaming Special Distribution Fund to the Indian Gaming Revenue Sharing Trust Fund.

Vote: majority. Appropriation: no. Fiscal committee: yes. State-mandated local program: no.

**Laws:** An act to amend Section 12012.90 of the Government Code, relating to tribal gaming.

**History:**

Jan. 25 To Com. on G.O.

Jan. 17 From print. May be acted upon on or after February 16.

Jan. 16 Introduced. Read first time. To Com. on RLS. for assignment. To print.

*Organization*  
CARF

*Subject*  
Tribal Gaming

**SB 106** (Wiggins) Tribal gaming: compact ratification. (I-01/17/2007 [html](#) [pdf](#))

Status: 01/18/2007-From print. May be acted upon on or after February 17.

Current Location: 01/17/2007-S PRINT

**Digest:** The federal Indian Gaming Regulatory Act provides for the negotiation and execution of tribal-state gaming compacts for the purpose of authorizing certain types of gaming on Indian lands within a state. The California Constitution authorizes the Governor to negotiate and conclude compacts, subject to ratification by the Legislature. Existing law expressly ratifies a number of tribal-state gaming compacts, and amendments of tribal-state gaming compacts, between the State of California and specified Indian tribes.

This bill would ratify the tribal-state gaming compact entered into in 2006 between the State of California and the Yurok Tribe of the Yurok Reservation. The bill would require that related revenue contributions be deposited into the General Fund and would also specify that, in deference to tribal sovereignty, certain actions may not be deemed

projects for purposes of the California Environmental Quality Act.  
Vote: majority. Appropriation: no. Fiscal committee: yes. State-mandated local program: no.

**Laws:** An act to add Section 12012.52 to the Government Code, relating to gaming.

**History:**

Jan. 18 From print. May be acted upon on or after February 17.

Jan. 17 Introduced. Read first time. To Com. on RLS. for assignment. To print.

*Organization*  
CARF

*Subject*  
Tribal Gaming

**SB 125** (Harman) Horse racing. (1-01/23/2007 [html](#) [pdf](#))

**Status:** 01/24/2007-From print. May be acted upon on or after February 23.

**Current Location:** 01/23/2007-S PRINT

**Digest:** Existing law requires a quarter horse racing association in the southern zone to show races of a harness racing association in the northern zone via satellite, and requires a harness racing association in the northern zone to show races of a quarter horse racing association in the southern zone via satellite, as specified. Existing law also requires each racing association to pay the other an additional 5% of the amount wagered on the satellite races at their respective facilities, as specified. Existing law requires that the additional 5% received by harness racing associations be distributed equally as commissions to the racing association and as purses to the horsemen participating in the meeting.

This bill would expand the distribution schedule described above for the additional 5% of the amount wagered on satellite races received to each racing association by deleting the reference to harness racing associations.

The bill would declare that it is to take effect immediately as an urgency statute.

Vote: 2/3. Appropriation: no. Fiscal committee: no. State-mandated local program: no.

**Laws:** An act to amend Section 19601 of the Business and Professions Code, relating to horse racing, and declaring the urgency thereof, to take effect immediately.

**History:**

Jan. 24 From print. May be acted upon on or after February 23.

Jan. 23 Introduced. Read first time. To Com. on RLS. for assignment. To print.

*Organization*  
CARF

Total Position Forms: 8

From: [Kathy Garvey](#)

To: [Ester Armstrong](#)

Sent: Wednesday, November 29, 2006 3:18 PM

Subject: Dixon May Fair Supports Dixon Downs, Seeks Satellite Wagering Facility

## DIXON MAY FAIR SUPPORTS DIXON DOWNS, SEEKS SATELLITE WAGERING FACILITY

DIXON--Dixon May Fair officials have gone on record as "strongly supporting" the Dixon Downs horsetrack project and are also seeking a satellite wagering facility on the fairgrounds that could be operable as early as next year.

"The Dixon Downs will generate a tremendous amount of money for the fair industry," said Hendrick Crowell, president of the 36th District Association Board of Directors, also known as the Dixon May Fair board. "We unanimously support Dixon Downs and we are unanimously in favor of a satellite wagering facility on our grounds."

California's horse racing industry, from private tracks (such as Golden Gate Fields and Santa Anita Racetrack) to county fairs, financially supports the state's fair industry, generating between \$24 to \$28 million a year. Last year the Dixon May Fair received a \$150,000 allotment from the California Department of Food and Agriculture (CDFA) through the horse racing industry to operate the fair. The 132nd annual Dixon May Fair, the oldest in California, will open May 10 for a four-day run.

"As costs rise, we have to be vigilant about exploring any and all opportunities that will help us reach our goals of serving the community, serving the youth and protecting the character, nature and tradition of the fair," Crowell said at the November meeting. "We have a duty to ensure the viability of the fair. We are in favor of satellite wagering and we support Dixon Downs."

The state's fairs receive no general fund support; they must rely on horse racing to supplement their budgets.

Crowell said the city of Dixon stands to benefit from horse racing, as 33 1/100 of one percent will go into the city coffers. "The Dixon May Fair," he said, "has a long tradition of supporting horse racing. We were the first fair in the state to offer pari-mutuel horse racing."

Dixon May Fair board vice president Richard Hamilton said "that if we lose racing, that would leave a big hole in our budget. This (supporting Dixon Downs and operating a satellite wagering facility) is a real investment in funding us." As old race tracks are removed, new ones must replace them, the board agreed.

The highly successful Dixon May Fair, which draws big name entertainers such as Faith Hill, Willie Nelson, Carrie Underwood and Sammy Hagar, is landlocked within the city and has no room to grow, Hamilton said. "The fair faces a tremendous amount of pressures including weather to make the Dixon May Fair both a public and financial

success. The fair's success represents an overwhelming part of the revenue that the 36th District Agricultural Association needs to keep the fairgrounds open year around. Having a satellite wagering facility and the potential to get racing dates could secure the Dixon May Fair in the future."

"If the Dixon May Fair moved its fair activities to Dixon Downs," Hamilton said, "this doesn't necessarily mean the fairgrounds will be sold, but it does open up several opportunities for both the fair and the city of Dixon on how we could use the current fairgrounds to the betterment of the city and county."

Dixon Downs can mean a more successful Solano County Fair, the Dixon May Fair board agreed. Attendance and financial problems have plagued the Solano County Fair over the past several years. The Solano County Fair, once a 13-day fair, recently shortened its 10-day fair to five days for the 2007 season and moved a week of its horse-racing schedule to the Sonoma County Fair.

Once the troubled Solano County Fair moves half of its racing dates to Sonoma County, "Solano County may never regain them and this could eventually lead to being out of the racing business," Hamilton said.

"If there is ever an option, both the Dixon May Fair and the Solano County Fair could relocate on the 260-acre Dixon Downs site, offering benefits for everyone."

Dixon Downs, the board agreed, could easily host the racing schedules of the Solano County Fair and the Dixon May Fair. "Together the two fairs could offer four weeks of horse racing in Solano County, plus the Dixon Downs' races," Hamilton said. "The city of Dixon and county would greatly benefit with the potential of over six weeks of racing through the year."

Ester Armstong, chief executive officer of the fair and a past director of the state's Division of Fairs and Expositions, explained that fairs have been an integral part of the horse racing industry since the 1860s, when fairs first conducted organized racing.

Following the Great Depression, the fairs needed state revenues, she said, and pari-mutuel betting provided the funds. "That set the stage for creating the link between fairs and racing activities," she said.

The California Horse Racing Act of 1933, ratified two to one by a referendum of the electorate, legalized pari-mutuel betting on horse racing and "established a special account in state government funded by a portion of betting receipts to support the fairs," she said. It encouraged agriculture and provided a means to generate income for the California's fair system.

Today, not only live racing but off-track wagering at satellite wagering facilities generate horse-racing income for the fairs. In fact, wagering at the satellite facilities now surpasses

the amount generated by live wagering.

The CDFA serves as the steward of these funds, "ensuring their appropriate use and monitoring the fairs' adherence to sound fiscal policies," Armstrong said.

The Dixon May Fair officials pointed out that in these tight fiscal times, fairs place no burden on the state's general fund, and in fact, CDFA oversight and fund management roles are funded entirely from racing income.

The board also noted that the state experiences a "huge economic return" from fair activities statewide. A CDFA report issued in June by Secretary A. G. Kawamura indicates that the \$24 to \$28 million generated for fairs by the horse racing industry serves as "a strong foundation" for the fairs.

In 2002, the overall impact of spending by all participants at fairtime and interim events resulted in a total economic impact on California of \$2.5 billion. Jobs created by fairs through direct employment and multiplier impacts reached nearly 28,000 in 2002.

State and local governments collect an estimated \$136 million in tax revenues from fair-related activities annually.

The Dixon May Fair board also pointed out that fairgrounds, thanks in part to horse racing funds, are an invaluable resource during emergencies such as earthquakes, floods, fires and other natural or unnatural disasters. The Dixon fairgrounds serve as a base for helping down-and-out military veterans and for organizing fire crews to fight fires.

The community also benefits from community programs. In 2002, the fairs raised a total of \$29 million for community benefits.

The proposed satellite wagering facility must first be approved by the Division of Fairs and Expositions and the California Horse Racing Board. Once authorized, a building would be erected on the grounds.

The Dixon City Council last month approved the Dixon Downs horseracing project, to be built by Magna Entertainment Corp. A group known as the Dixon Citizens for Quality Growth is collecting signatures to place the issue on the ballot.

At stake is not only the future of Dixon Downs, the board agreed, but the future of the Dixon May Fair and the Solano County Fair. "It could mark the end of horse racing in Solano County," Hamilton said.

Crowell, a resident of Suisun City, and Hamilton, from Rio Vista, head the eight member board: Sandy Bonesteel, Roy Gill and Jill Bors of Dixon; Abraham Bautista of Fairfield; Dr. Hoe Poh of Benicia; and Garland Porter of Vacaville.

The 132nd annual fair is themed "Barn to Be Wild." The grounds are located at 655 S. First St., Dixon, off A Street . The fair's Web site is [www.dixonmayfair.com](http://www.dixonmayfair.com) . Further information is available from the fair office at (707) 678-5529 or e-mailing Armstrong at [earmstrong@dixonmayfair.com](mailto:earmstrong@dixonmayfair.com).

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Kathy Keatley Garvey  
[kathykeatleygarvey@gmail.com](mailto:kathykeatleygarvey@gmail.com)

January 31, 2007  
Vacaville, CA

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Dixon residents want to weigh in on race track

Reporter Editor:

Article Launched: 01/21/2007 07:39:12 AM PST

The editorial about the special election concerning the Dixon Downs project ("The Race Is On," The Reporter, Jan. 12) misses the point made by thousands of registered voters in Dixon who signed all four referendums: Residents want to vote on this project. In fact, the petitions were signed in less than three weeks.

The Reporter asserts that the Dixon Citizens for Quality Growth and all other citizens opposing the Magna Entertainment project are intent only on having a bedroom community. This could not be further from the truth.

The DCQG presenters have consistently and persistently asked the City Council, the city manager and the Planning Commission to use the land in question to bring living wages and better jobs to the community. What we said in the past - and it surely hasn't changed - is that we are looking for jobs that grow our community. Jobs that support families. We want workers to be able to afford to patronize community businesses, attend community functions, and, yes, pay plenty enough local taxes. Those are the kinds of jobs we want to encourage, using the power of government and supported by our taxes. Transient, well-paying positions such as construction jobs are good for Dixon, but they are temporary at best. Most often, through the sub-contracting process, even these jobs will likely be lost to Dixon workers. Construction is a regional industry, often not even staying within our state.

The data on jobs the DCQG used were taken directly from the "well

reviewed" environmental impact report on Dixon Downs. After the trades people leave, Dixon will have 303 low-paying jobs. The veterinarians and trainers normally travel with the horses, so those won't be Dixon jobs. While they are here, they will be housed and fed at the Magna facility so there will be little business for downtown Dixon.

According to The Reporter, the opponents are "hard core," but the editorial does not address the proponents or a City Council whose preconceptions blinded them to provable flaws. Horse-racing is a dying industry. The Magna project is a global wagering facility. The Attorney General commissioned a report on gambling and it stated that up to 25 percent of people who bet on horse racing could be addicted gamblers, yet our City Council representatives stated there was no difference in casino or horse-racing addicted gamblers.

Just because the environmental impact report was well reviewed doesn't the project is a good fit for Dixon.

Besides, the Dixon city manager confirmed that the method for handling this particular environmental impact report was highly unusual. After the draft was completed, the applicant's attorneys had months to bullet-proof the document in response to citizen comments. In talking to planners in other cities, applicants are never given this revisionary access. In most cases, the applicant is allowed to review the consultant-generated document and make technical changes, but cannot make substantive

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changes. Just the opposite happened in Dixon. The Yolano Sierra Club asked the City Council to address this issue, but was totally ignored.

The Reporter says that this will be a well financed campaign on both sides. The local citizens have used personal resources and certainly do not have multibillions, so your statement appears biased. To some, this might appear to be a huge imbalance of power.

Shirley Humphrey, Dixon

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# Racetrack spurs Davis to sue Dixon

## Yolo city claims its neighbor hasn't adequately studied the impact of the proposed facility.

By Pamela Martineau - Bee Staff Writer

Last Updated 12:50 am PST Tuesday, November 21, 2006  
Story appeared in METRO section, Page B1

Saying the regional impacts of a planned \$250 million racetrack have not been adequately studied, Davis city officials announced Monday that they plan to sue Dixon over its approval of the Dixon Downs racetrack.

The racetrack, which would also operate as a concert venue, would drive Interstate 80 to gridlock before and after large events, claim Davis city officials in an announcement released late Monday by City Manager Bill Emlen. Dixon has not proposed adequate ways to mitigate that gridlock, the statement read.

"Imagine a weekend night when a race lets out. People would hit the same traffic on I-80 that is there now and only exacerbate it," Davis City Councilman Stephen Souza said.

Davis officials claim that the lack of a plan to mitigate gridlock would leave neighboring cities to pay for any needed transportation changes.

"Dixon would receive all the revenue benefits from Dixon Downs, while the costs would be spread to nearby cities and unincorporated areas," Davis City Attorney Harriet Steiner wrote in the prepared statement.

At least one Dixon City Council member said he and others in Dixon had expected a lawsuit from Davis. Davis leaders had already expressed their concerns about the project.

"It kind of goes along these days that if you approve a project and people don't like it, they challenge it," said Dixon City Councilman Loren Ferrero. He expects the suit to delay the project somewhat.

Ferrero said it is somewhat "unusual" for a city to sue another city for a project that's beyond its borders. Every large project has regional impacts, he said, and local governments didn't sue when Raley Field or the large Ikea store in West Sacramento were built. Both projects affected I-80, he said.

Don Erickson is former mayor of Dixon and a local consultant for Magna Entertainment Corp., the Canadian-based company that's proposed building the track. He also wasn't surprised by the lawsuit but says he considers Davis' claims "laughable."



"I think they're very amusing," he said. "For a town that has the largest state-operated business in the area – no one checked with us" about the University of California, Davis' potential impacts on local communities.

He said he remains confident the environmental impact report for Dixon Downs – which was approved by Dixon's planning commission and City Council – will stand up in court.

"It's very defensible," Erickson said. "We'll be prepared to defend it."

Under an agreement between Magna and Dixon, the corporation will have to pick up all costs of legally defending the project.

The Dixon City Council approved the controversial project last month. A Dixon citizens group announced last week that it had collected enough signatures to place the issue on the ballot for a referendum.

Officials with the Campbell Soup Co., which operates a factory near the proposed racetrack, also announced last week that they plan to legally challenge the track. They said its impacts on their business had not been adequately studied.

The 260-acre project is proposed near Interstate 80 and Pedrick Road. It would include an upscale retail center.

Opponents say the project would ruin the small town charm of Dixon. Proponents say it would be an economic boon.

#### About the writer:

- The Bee's Pamela Martineau can be reached at (530) 757-7119 or [pmartineau@sacbee.com](mailto:pmartineau@sacbee.com). Bee staff writer Kim Minugh contributed to this report.

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## All Four Petitions Qualify for Ballot

**It?s Official, Dixon Downs Racetrack Proposal Headed for Public Vote**

Dixon, CA The Dixon City Clerk has officially

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announced that all four petitions opposing the Dixon Downs racetrack have sufficient signatures. At its next meeting on January 9, 2007, the City Council must either rescind the Resolutions and Ordinances approving the project, or set a date for a special election for a public vote on the issues.

Dixon Citizens for Quality Growth (DCQG), the local group which submitted the petitions against Dixon Downs, announced Friday, January 5, that it received notification from the City Clerk that all four petitions are certified.

Since the year 2000, when Magna Entertainment Corporation first approached the Dixon City Council about building a horse racetrack and a three-story betting parlor in the Northeast quadrant, DCQG has requested a vote by the citizens of Dixon on the issue. The group noted that FOUR different times in the past six years, the City Council has *refused to authorize such a vote*. Through the Referendum process, the citizens will get to vote on what they want in their city.

DCQG congratulated the volunteers who gathered the signatures and the citizens who signed the petitions.

"They are all a credit to the City of Dixon," said Gale Preston, a DCQG spokesman, "Despite the cold, rain, daylight savings, Thanksgiving and Christmas holidays, the Circulators gathered double the number of signatures required by the Election Code. Both the two Resolution petitions and the two Ordinance petitions were turned in to the Dixon City Clerk well ahead of the due date. Without exception, the Circulators reported they were received with open arms by the people eager to sign the petitions giving them the right to vote to keep the racetrack out of Dixon."

For further information call the Rosenberger's at 678-1274 or the Preston's at 693-0642 and visit the recently updated website:

[www.dumpthedowns.org](http://www.dumpthedowns.org)

Persons supporting the project may contact the Magna Entertainment (Dixon Downs) office at 275 N. First Street in Dixon. Phone 693-9420. Their website is:

<http://www.dixondowns.com>

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### Dixon Downs Headed for Special Election Ballot

Opponents of the Dixon Downs Racetrack announced Monday they have filed the final two

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petitions to place the issue on a special election ballot. Four separate petitions were required because the City Council had to adopt four separate actions to allow Dixon Downs to proceed.

The group, Dixon Citizens for Quality Growth (DCQG), had previously filed the first two referendum petitions, protesting adoption of two resolutions by the City Council had over twice the 700 signatures required.

The last two petitions protest the adoption of two ordinances on November 14, 2006. One ordinance rezones the property and the other adopts a development agreement.

In a press release issued Monday, December 11, the group stated the second signature gathering campaign went "very smoothly, especially considering that circulation began in earnest following Thanksgiving, and occurred at the height of shopping and preparations for the Christmas holiday season."

"Many more signatures could have been obtained but we have over 1,300, so that's enough," according to the press release.

When the County Registrar of Voters verifies that sufficient valid signatures from registered Dixon voters have been filed, the City Council will be required to reconsider, and could rescind, their approval of the project which was the subject of a detailed Environmental Impact Report (EIR) and other special studies ordered by the City. (Election Code Section 9241)

The reports found there were nineteen (19) unavoidable significant environmental effects, and many other probable negative effects on the City of Dixon and its Fundamental Goals as given in the current General Plan.

Over 3,000 Dixon residents, most of them registered voters, sent letters to the Mayor, the City Council, and the Planning Commission expressing their opposition to the racetrack.

For further information from DCGQ the public may call 693-0642 or 678-1274 and visit

[www.dumpthedowns.org](http://www.dumpthedowns.org)

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## **Dixon May Fair Board Votes to Support Dixon Downs Race Track, Also Seek Satellite Wagering Facility**

*By Kathy Garvey*

Dixon May Fair officials have gone on record as "strongly supporting" the Dixon Downs horsetrack project and are also seeking a satellite wagering facility on the fairgrounds that could be operable as early as next year.

"The Dixon Downs will generate a tremendous amount of money for the fair industry," said Hendrick Crowell, president of the 36th District Association Board of Directors, also known as the Dixon May Fair board. "We unanimously support Dixon Downs and we are unanimously in favor of a satellite wagering facility on our grounds."

California's horse racing industry, from private tracks (such as Golden Gate Fields and Santa Anita Racetrack) to county fairs, financially supports the state's fair industry, generating between \$24 to \$28 million a year. Last year the Dixon May Fair received a \$150,000 allotment from the California Department of Food and Agriculture (CDFA) through the horse racing industry to operate the fair. The 132nd annual Dixon May Fair, the oldest in California, will open May 10 for a four-day run.

"As costs rise, we have to be vigilant about exploring any and all opportunities that will help us reach our goals of serving the community, serving the youth and protecting the character, nature and tradition of the fair," Crowell said at the November meeting. "We have a duty to ensure the viability of the fair. We are in favor of satellite wagering and we support Dixon Downs."

The state's fairs receive no general fund support; they must rely on horse racing to supplement their budgets.

Crowell said the city of Dixon stands to benefit from horse racing, as 33 1/100 of one percent will go into the city coffers. "The Dixon May Fair," he said, "has a long tradition of supporting horse racing. We were the first fair in the state to offer pari-mutuel horse racing."

Dixon May Fair board vice president Richard Hamilton said "If we lose racing, that would leave a big hole in our budget. This (supporting Dixon Downs and operating a satellite wagering facility) is a real investment in funding us." As old race tracks are removed, new ones must replace them, the board agreed.

The highly successful Dixon May Fair, which draws big name entertainers such as Faith Hill, Willie Nelson, Carrie Underwood and Sammy Hagar, is landlocked within the city and has no room to grow, Hamilton said. "The fair faces a tremendous amount of pressures including weather to make the Dixon May Fair both a

public and financial success. The fair's success represents an overwhelming part of the revenue that the 36th District Agricultural Association needs to keep the fairgrounds open year around. Having a satellite wagering facility and the potential to get racing dates could secure the Dixon May Fair in the future."

"If the Dixon May Fair moved its fair activities to Dixon Downs," Hamilton said, "this doesn't necessarily mean the fairgrounds will be sold, but it does open up several opportunities for both the fair and the city of Dixon on how we could use the current fairgrounds to the betterment of the city and county."

Dixon Downs can mean a more successful Solano County Fair, the Dixon May Fair board agreed. Attendance and financial problems have plagued the Solano County Fair over the past several years. The Solano County Fair, once a 13-day fair, recently shortened its 10-day fair to five days for the 2007 season and moved a week of its horse-racing schedule to the Sonoma County Fair.

Once the troubled Solano County Fair moves half of its racing dates to Sonoma County, "Solano County may never regain them and this could eventually lead to being out of the racing business," Hamilton said.

"If there is ever an option, both the Dixon May Fair and the Solano County Fair could relocate on the 260-acre Dixon Downs site, offering benefits for everyone."

Dixon Downs, the board agreed, could easily host the racing schedules of the Solano County Fair and the Dixon May Fair. "Together the two fairs could offer four weeks of horse racing in Solano County, plus the Dixon Downs' races," Hamilton said. "The city of Dixon and county would greatly benefit with the potential of over six weeks of racing through the year."

Ester Armstrong, chief executive officer of the fair and a past director of the state's Division of Fairs and Expositions, explained that fairs have been an integral part of the horse racing industry since the 1860s, when fairs first conducted organized racing.

Following the Great Depression, the fairs needed state revenues, she said, and pari-mutuel betting provided the funds. "That set the stage for creating the link between fairs and racing activities," she said.

The California Horse Racing Act of 1933, ratified two to one by a referendum of the electorate, legalized pari-mutuel betting on horse racing and "established a special account in state government funded by a portion of betting

receipts to support the fairs," she said. It encouraged agriculture and provided a means to generate income for the California's fair system. Today, not only live racing but off-track wagering at satellite wagering facilities generate horse-racing income for the fairs. In fact, wagering at the satellite facilities now surpasses the amount generated by live wagering.

The CDFA serves as the steward of these funds, "ensuring their appropriate use and monitoring the fairs' adherence to sound fiscal policies," Armstrong said.

The Dixon May Fair officials pointed out that in these tight fiscal times, fairs place no burden on the state's general fund, and in fact, CDFA oversight and fund management roles are funded entirely from racing income.

The board also noted that the state experiences a "huge economic return" from fair activities statewide. A CDFA report issued in June by Secretary A. G. Kawamura indicates that the \$24 to \$28 million generated for fairs by the horse racing industry serves as "a strong foundation" for the fairs.

In 2002, the overall impact of spending by all participants at fairtime and interim events resulted in a total economic impact on California of \$2.5 billion. Jobs created by fairs through direct employment and multiplier impacts reached nearly 28,000 in 2002.

State and local governments collect an estimated \$136 million in tax revenues from fair-related activities annually.

The Dixon May Fair board also pointed out that fairgrounds, thanks in part to horse racing funds, are an invaluable resource during emergencies such as earthquakes, floods, fires and other natural or unnatural disasters. The Dixon fairgrounds serve as a base for helping down-and-out military veterans and for organizing fire crews to fight fires.

The community also benefits from community programs. In 2002, the fairs raised a total of \$29 million for community benefits.

The proposed satellite wagering facility must first be approved by the Division of Fairs and Expositions and the California Horse Racing Board. Once authorized, a building would be erected on the grounds.

The Dixon City Council last month approved the Dixon Downs horseracing project, to be built by Magna Entertainment Corp. A group known as the Dixon Citizens for Quality Growth is collecting signatures to place the issue on the ballot.

At stake is not only the future of Dixon Downs,

the board agreed, but the future of the Dixon May Fair and the Solano County Fair. "It could mark the end of horse racing in Solano County," Hamilton said.

Crowell, a resident of Suisun City, and Hamilton, from Rio Vista, head the eight member board: Sandy Bonesteel, Roy Gill and Jill Bors of Dixon; Abraham Bautista of Fairfield; Dr. Hoe Poh of Benicia; and Garland Porter of Vacaville.

The 132nd annual fair is themed "Barn to Be Wild." The grounds are located at 655 S. First St., Dixon, off A Street . The fair's Web site is [www.dixonmayfair.com](http://www.dixonmayfair.com). Further information is available from the fair office at (707) 678-5529 or e-mailing Armstrong at:

[earmstrong@dixonmayfair.com](mailto:earmstrong@dixonmayfair.com)

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### *Campbell's Soup & City of Davis May Sue Over Traffic Issues*

#### **Dixon Downs Likely to be Placed on Special Election Ballot**

DIXON, CA - Soon after the Dixon City Council took the last steps to permit the construction of the Dixon Downs Horse Racetrack and Entertainment Center Project, opponents of the proposal began signature gathering to force a vote of the people on the issue.

Two ordinances, the rezone and the Development Agreement were adopted after the second reading. The ordinances will become effective in 30 days unless enough signatures are gather for their repeal by referenda.

A "community sign-in" is planned for Saturday and Sunday November 18 and 19. Registered voters who want to be able to express themselves on this issue are encouraged to visit the tables which will be set up at Java California, 1440 Ary Lane from 9 a.m. to 4 p.m. (both days) to sign the petitions. Another mass signing is planned for the following weekend.

The Council approved amendments to the General Plan and the Northeast Quadrant Specific Plan on October 23. DCQG immediately began circulating petitions for a vote on those actions and expects to submit them to the City Clerk later this week. Only 700 signatures are required but DCQG estimates that the Petitions, when submitted, will have in



excess of 1,200 signatures.

According to Gail Preston, a spokesman of DCQG, the first two petitions had 1427 signatures on each. Because the City passed four separate actions required for Dixon Downs, each of those four actions require a separate referendum petition to be placed on the ballot.

The Dixon Downs issue was the subject of a detailed Environmental Impact Report and other special studies ordered by the City. These reports found there were nineteen (19) unavoidable significant environmental effects, and many other probable negative effects on the City of Dixon and its Fundamental Goals as given in the current General Plan.

Over 3,000 Dixon residents, most of them registered voters, sent letters to the Mayor, the City Council, and the Planning Commission expressing their opposition to the racetrack. It is believed that most of the people in Dixon do not want the racetrack. The contributions and offers of help in various other ways support that belief. Sufficient signatures on the Resolutions were collected relatively quickly and DCQG expects the collection of signatures on the Ordinance Petitions to go smoothly.

When the County Registrar of Voters verifies that sufficient signatures have been filed, the City Council will meet, presumably at their next regular meeting on November 30<sup>th</sup>.to decide whether to repeal their previous actions or set a date for an election.

The council may decide either to rescind their action or place both of the qualified items on a special election ballot some 88 to 120 days from the date of this hearing. As Councilman Smith stated at the last council meeting that the council did their job and now it is time for the citizens to do theirs, it appears that recession of the 4 actions giving Dixon Downs their entitlements will not occur. Smith voted in favor of the project as did all others but Councilman Steve Alexander.

Gail Preston, one spokesman for DCQG, analyzed the results of the last election to determine support for the measures. Considering that Gil Vega and Jack Batchelor, both proponents of the track, probably were endorsed by voters on that basis with Batchelor receiving approximately 1800 votes, Preston figures that 4400 people voted with an approximate 60% majority voting for anti-track candidates.

DCQG is placing advertisements giving other locations and times the petitions will be available for signing. Persons seeking further information may contact DCQG by calling

693-0642 or 678-1274.

At 3:30 thirty Thursday afternoon a small group of people gathered preparing to qualify two referenda for a future vote on Dixon Downs. With over 1400 signatures gathered in 3 weeks, and only 700 valid registered voters? signatures required.

Meanwhile, Campbell's Soup Company has indicated it may take legal action to either stop the racetrack development or require that the portions of Pedrick Road from I-80 to Vaughn Road be upgraded. Campbell's has a tomato processing plant on the East side of Pedrick Road across from the racetrack site. Campbell's argues that the Environmental Impact Report showed the racetrack would create traffic problems for trucks accessing Campbell's plant, and that the development agreement between the City and Dixon Down's did not address that problem.

The City of Davis has also indicated it may take legal action due to traffic impacts at the railroad station in Davis.

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### *Opponents Begin Referendum Process*

## **Dixon Downs Approved By Dixon City Council**

by Michael Ceremello

In a move widely expected by many in town, and by precisely the 4 to 1 vote that occurred, the Dixon City Council approved 2 resolutions and 2 ordinances plus certifying the Environmental Impact Report on Dixon Downs. The only unanimous vote was on the EIR certification while Councilman Steve Alexander was the lone vote against on the four entitlements Magna Entertainment Corporation (MEC) needed to begin construction.

However, it looks like the project has only cleared one hurdle as the Dixon Citizens for Quality Growth (DCQG) distributed a press release immediately after the council meeting was adjourned.

The resolutions addressed traffic levels of services and the modification of the Northeast Quadrant Specific Plan. It was recognized that traffic may come to a standstill at certain intersections around the track, something not permitted by the current General Plan which requires vehicular movement in well under 30 seconds. The Plan had to be modified as it

required different uses for the land including more employment opportunities.

The ordinances included changing zoning to Highway Commercial for the entire 260 acres. The current zoning did not permit the proposed use. The other ordinance was the adoption of the Development Agreement between the City and MEC.

Most of the discussion Monday night was centered around improvements to Pedrick Road and their timing. As has been MEC's stance throughout these hearings, their representatives were steadfast on pushing costs, and the improvements, to a later uncertain date. MEC had only wanted to do major improvements between I-80 and their most northerly road, Dixon Downs Parkway. In the end, this is exactly what they got. In fact, the council gave in on the majority of their desires.

An immediate payment to fund improvements in downstream drainage, widening of Pedrick to the Union Pacific Railroad crossing, and improvements to the Pedrick Road overpass were all put off to the beginning of a second phase which may never occur. A suggestion by vice-Mayor Gil Vega of surcharges for parking and entrance fees apparently was defeated along with the move to decrease the size of Magna's freeway sign which was reduced by only 22 square feet at 1678 feet.

It was unclear what funding mechanism would be used for traffic improvements. Creation of a "Mello-Roos" type community facilities district was debated against a fee paid by MEC. The fee system would not enable construction until much more development occurs in the area.

The final discussion was started by Loren Ferrero who claimed he hadn't made up his mind until Wednesday or Thursday of last week. His election goal of creating a "vibrant downtown" was the defining factor in his mind as he "hoped" that this would occur saying, "at least this gives us a chance". Another reason he gave was to avoid "creating a great deal of sameness" which is how Ferrero referred to most development occurring in surrounding communities and Dixon.

Steve Alexander was next and he spoke of the 19 significant unavoidable impacts and the overriding considerations. Claiming that there was "a lot of ambiguous discussion" and that he "didn't have a really good feel" that Phase II would be built, he concluded that he "didn't think the city is prepared for this project". Alexander was the only councilman urged by Mayor Courville to quickly end his thoughts on the subject.

Gil Vega rebutted Alexander on the city's

preparedness and went on to tout the "synergy" with UC Davis. He claimed the air quality would improve with time. He thanked the opponents of the project for pointing out issues and strengthening the quality of the process.

Mike Smith claimed he wasn't going to second guess a self made billionaire's brain child saying "I have to put my trust in him." Smith attempted to dismiss technology as a viable option for the land's use by stating, "Genentech may go away. The US doesn't produce enough doctors or engineers to be competitive."

Mary Ann Courville had nothing to say and went straight into the passage of the entitlements. After the successful completion of this act, there was applause by the limited number of supporters still in attendance.

The DCQG's press release announced the beginning of a referendum campaign to overturn the two resolutions and two ordinances. Listing the 19 impacts and the letters filed with the city, the group's stated goal is to collect 700 signatures necessary to place the development on the ballot. Much as with Measure L filed by the Taxpayers group opposing the sewer rate fee hike, the council will have a choice between rescinding their action or calling for an election.

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**PROVISION OF STATEWIDE CALIFORNIA**  
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- III. Display Boards and Video System**
- IV. Summary of Services and Costs**
- V. Service and Installation**

## **Proposal Comparisons in Spreadsheet Format**

- 1. *Response Comparison***
- 2. *Response Cost Comparison***

**CALIFORNIA TOTALISATOR WORKING GROUP**  
**REPORT AND RECOMMENDATION**  
**CALIFORNIA TOTALISATOR SERVICES**

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**INTRODUCTION**  
**RECOMMENDATION**

***Background***

Early in 2006, the representatives from the California racing industry convened a Working Group to oversee selection of a provider for statewide totalisator services. Members of this Group included racing executives, managers and technical staff representing a spectrum of interested parties. The Group engaged a consultant, Mr. Joe Gomes, experienced and knowledgeable in technical matters relating to totalisator services. In March, the Group decided that it would initiate a formal bidding process by issuing a Request for Proposals (RFP) to interested parties. The objective of this bidding process was to secure totalisator services for the California racing industry that meet the highest standards of quality, efficiency and integrity, operating at current state-of-the-art and capable of integrating anticipated and future developments.

***Preparation of Request for Proposals***

The Working Group began its preparation of an RFP in early Spring. The Group was dedicated to the principle that comprehensive and thorough technical specifications, coupled with a well-defined bidding protocol, would result in competitive bids structured so as to facilitate comparison, review and evaluation. It met frequently through the Spring and Summer to work through the RFP preparation. Work was detailed and time-consuming, reflecting the scope and complexity of the services required. On September 4, the Group issued an 83-page Request for Proposals.

***Review and Evaluation***

Three Bidders each submitted Proposals on or before the October deadline. Each of the three Bidders made oral presentations to supplement their written submissions. The Working Group has reviewed and evaluated each proposal in detail; evaluation has included inspections of existing or proposed facilities, along with detailed follow-up technical questions for each Bidder. After comprehensive review and evaluation, the Working Group is issuing this **Report and Recommendation** to the principal decision-makers. The Report analysis is organized into five sections: Systems; Terminals; Display Boards and Video System; Summary of Services and Costs; and Service/Installation. The Report also includes two Excel spreadsheets for your review: **Response Comparison** and **Response Cost Comparison**.

***Recommendation***

The Working Group recommends selection of Scientific Games Racing for provision of statewide totalisator services beginning in September 2007. We incorporate into our recommendation that any agreement for services include detailed and specific performance guarantees with respect to terminal provision and performance, including significant financial penalties for non-performance.

## **I. SYSTEMS SCIENTIFIC GAMES RACING**

SGR has a new Level 3 Quantum Data Center in Sacramento in which SGR has deployed a new architecturally designed Tote System based on Blade Server and SAN (Storage Area Network) technology provided by Hewlett Packard. This System Technology is a reliable hardware platform and conducive to a large IT infrastructure. Both IBM and HP deployed this technology approximately 3 years ago.

- Triplex System with Primary-Server A/Secondary-Server B/Clone Server-C configuration located in Sacramento Level 3 Quantum Data Center along with a Hot Back-Up 4<sup>th</sup> Server located at the N.J. Level 3 Quantum Data Center.
- (3) ProLiant BL35p Blade Servers provided by HP.  
2 x 2.4GHz AMD processors,  
4Gb of RAM and 2 x 60Gb on board hard drives operating as a mirrored pair.
- Also available on the System are BL45P 4-processor Blades Servers provided by HP and are being used by some customers.  
4 x 2.4GHz AMD processors  
6 Gb of Ram and 2 x 60Gb on board hard drives operating as a mirrored pair.
- **Note:** If SGR were selected, it would be advisable to insist that the Triplex System would deploy (3) BL45P 4-processor Blades Server configuration to service CA.
- System Storage is SAN (Storage Area Network) Technology and is configured in \* Raid 10 (Mirrored Disk + Striped) Fault Tolerant Array for their Operating System and \*Raid 5 Fault Tolerant Array for their Data Storage.
- Has the ability for its backup server to be brought online to replace a failed primary or secondary server during racing. Each server can also be (independently) brought back up in duplex mode. This would eliminate a situation of having to rely on one server only in the event of a failure.
- Currently using Linux Red Hat Enterprise 3.1 for its Operating System.
- The Transaction Processing Engine is based on BEA "Tuxedo".  
BEA is headquartered in San Jose, CA. Elements of System Software are Quantum Tote Application is written Linux C/C+, Data Warehouse is Microsoft SQL 2000, Oracle used as a Data Base Tool and HP Open View is used for System Monitoring.
- Program Source code resides on the processing Clone System. Access to the source code is regulated by the SGR facility General Manager.



**I. SYSTEMS**  
**SCIENTIFIC GAMES (cont'd)**

- **Data Collection and Storage:** SGR utilizes 3 Servers (A, B, C) to collect and disseminate data to a Storage Area Network (SAN) location for storage. One designated area of the SAN is configured with 3 separate groups of multiple disc drives (Groups 1, 2, 3), each one designated to receive/store the incoming data. Additionally, Group 3 serves as the designated backup for storage for Server data. The data is directed through the use of 2 Cisco high-speed fiber switches to the SAN as follows: Data from Server A is directed through both switches. Data is sent to Group 1 with identical data sent to Group 3 (backup storage). Data from Server B is similarly directed but sent to Group 2, and backup to Group 3. Data from Server C can be directed to either Group 1 or 2 with backup to Group 3.

**Note:** This configuration is highly secure due to the large number of disc drives being utilized. High redundancy equates to efficient and secure operations. SGR is the only tote company currently (and for the past 10 months) operating Level 3 Data Centers.

## **I. SYSTEMS**

### **UNITED TOTE**

Currently using a typical industry standard (2) or (3) Server System Configuration. United Tote may migrate to the Blade Server Technology as YouBet is currently using this technology.

- Triplex System with Master/Slave1/Slave2 Server configuration.
- (3) Dell PowerEdge 2900 Servers
  - 1 x 3.0GHz Intel Xeon 5160 processor
  - 2 GB Ram
- United uses a single processor CPU board in each Server. Software would have to be modified/enhanced to accommodate and take advantage of a multi processor CPU Board.
- System Storage are System Disks configured in a \*Raid 5 Fault Tolerant Array
- Has the ability for its back up server to be brought online to replace a failed primary or secondary server during racing. Each server can also be (independently) brought back up in duplex mode. This would eliminate a situation of having to rely on one server only in the event of a failure.
- Currently using Microsoft Server 2003
- Mature application software written in Microsoft Visual C and C+ (Applications) Executable Files "EXE's" processes that execute bets, cash, cancels, database updates, communications, price routines etc.
- Program Source codes for these EXE Files as well as most recent copy of all EXE files are archived in San Diego.

United utilizes 2 on site Tote Servers (representing a Tote System) at each respective location. The plan is to ultimately move and relocate these totes to the Brooklyn Level 3 Data Center, which will become one of their new data centers. The Lewiston Hub has already been moved and additional moves will take place as agreed upon with respective customers.

**Note:** Their current plan is to contract out the servicing of these Totes in the Data Center with non- United Tote personnel. This is not a desirable arrangement from a service standpoint.

## ***I. SYSTEMS*** **AMTOTE**

Currently using a typical industry standard (2) or (3) Server System Configuration Amtote has perfected operating a Hub Center using this type of technology for the last 2-3 years.

- Duplex System with Primary/Secondary Server configurations with 3rd Server onsite as backup
- (3) Dell PowerEdge 2900 Servers  
2 x 3.0GHz Intel Xeon 5160 processors  
2 GB Ram
- System Storage are 6 x 36GB (3.5") 15K RPM hot-plug SAS hard drives  
System Disks configured in a \*Raid 1 (Mirrored Disk) Fault Tolerant Array.
- Has the ability for its backup server to be brought online to replace a failed primary or secondary server during racing. Each server can also be (independently) brought back up in duplex mode. This eliminates having to rely on one server only in the event of a failure.
- Currently using Microsoft Server 2003
- Mature application software written in Microsoft Visual C and C+ (Applications) Executable Files "EXE's" processes that execute bets, cash, cancels, database updates, communications, price routines etc.
- Program Source codes for these EXE Files as well as most recent copy of all EXE files are archived in Hunt Valley.
- System generates Lost Tickets, which Amtote has classified as Buffer Overflows. When this scenario occurs a Bet/Transaction is registered in the Tote System but no Ticket is issued to patron. This has been an ongoing problem for years.

\* Amtote is currently utilizing Hubs with no Level 3 Data Centers planned at this time.

**I.**

**SYSTEMS**

**Summary: Systems**

SCIENTIFIC GAMES RACING offers the most impressive state-of-the-art System. Both visually and technically it exceeds all others demonstrating a clear commitment to advancing the racing industry. SGR would provide a migration to the Level 3 Data Center with a new architecturally designed Tote prior to end of current contract term, ensuring a smooth transition to new technology. The SGR Hub is located in Sacramento, California, and is already in operation. The Working Group has inspected this SGR Hub and confirmed that it is in compliance with technical specifications outlined in the Request for Proposals.

TECHNICAL NOTE  
FAULT TOLERANCE ON MULTIPLE DISK ARRAYS

**\*The Following is an explanation of Fault Tolerance on multiple Disk Arrays**

- **Raid-0: Disk Striping** - Data is split into sections with part of the data being written to each disk in parallel. Can use 2 to 32 disks. This provides speed but not reliability unless disk striping with parity is used. Each partition in a stripe set must be the same size.
  
- **RAID-1: This type is also known as *disk mirroring*** and consists of at least two drives that duplicate the storage of data. There is no striping. Read performance is improved since either disk can be read at the same time. Write performance is the same as for single disk storage. RAID-1 provides the best performance and the best fault-tolerance in a multi-user system. - One disk is a mirror copy of the other.
  
- **RAID-5: Disk striping with parity (RAID2/3/4/5)** - The same as disk striping except an additional disk that stores parity information is used. Can use 3 to 32 disks. All read and write operations can be overlapped. RAID-5 stores parity information but not redundant data (but parity information can be used to reconstruct data). RAID-5 requires at least three and usually five disks for the array. It's best for multi-user systems in which performance is not critical or which do few write operations. The parity information may be used to recreate the contents of a failed drive.
  
- **RAID-10: Combining RAID-0 and RAID-1** is often referred to as RAID-10, which offers higher performance than RAID-1 but at much higher cost. There are two subtypes: In RAID-0+1, data is organized as stripes across multiple disks, and then the striped disk sets are mirrored. In RAID-1+0, the data is mirrored and the mirrors are striped.

Disk striping is used with or without parity. When disk striping is used with parity, an additional stripe that contains the parity information is stored on its own partition and hard disk. If a hard disk fails, a fault tolerance driver makes the lost partition invisible allowing reading and writing operations to continue which provides time to create a new stripe set. Once a hard disk fails, the stripe set is no longer fault tolerant, which means that if one or more hard disks fail after the first one, the stripe set is lost. Disk striping

without parity provides no fault tolerance. The disk striping process is used in conjunction with software that lets the user know when a disk has failed. This software also allows the user to define the size of the stripes, the color assigned to the stripe set for recognition and diagnosing, and whether parity was used or not.

## II. DISPLAY BOARDS AND VIDEO SYSTEMS

### SCIENTIFIC GAMES

Replace all Incandescent indication with Daktronics LED Technology

- “Fairs” replace Flip-Disk with Daktronics LED Technology
- \* Proposal also includes Five (5) new Daktronics Full Color Message Boards
  1. Santa Anita
  2. Los Alamitos
  3. Bay Meadows/Golden Gate
  4. CARF
  5. Pomona
- Video Display System to be capable of up to 16 Channels of Information. The graphic user interface to select tracks and information by site as defined in the RFP.

### UNITED TOTE

- Replace all Incandescent indication with LED Technology
- “Fairs” Refurbishment of Flip-Disk Displays in stock.
- Proposal designates a single color Message Board for Santa Anita, Del Mar and Fairplex
- Video Display System: as stated current system does not meet RFP requirements and would probably out source. United’s proposal states, “would like to discuss”.

### AMTOTE

- Replace all Incandescent indication with Daktronics LED Technology
- “Fairs” replace Flip-Disk with Daktronics LED Technology
- Proposal designates a Message Board for Santa Anita, Del Mar and Fairplex
- Video Display System to be capable of up to 16 Channels of Information. The graphic user interface to select tracks and information by site as defined in the RFP.

### **Summary: Display Boards and Video Systems**

SGR offers the best proposal for California in this area.

- All new Daktronics LED Technology (Infield and Auxiliary Odds Boards) for all locations, Five (5) new Daktronics Full Color Message Boards and meets Video Display System requirements specified in the Request for Proposals.

### III. TERMINALS

#### **Please See Also Attachment 1**

Attachment 1 breaks down a number of issues according to the specifications provided in the Proposals submitted by of all (3) Tote Vendors Terminals.

Note Amtote comparison in attachment is based on the older terminal, as they are in the process of developing a new terminal for the industry.

Both SGR and United have progressed nicely with their new terminals in the area of user interface. This process is known as GUI (graphical user interface) or Skins (skin is a graphic or audio file used to change the appearance of the user interface). Both SGR and United are certainly leading the industry in this area. Please note ergonomic design change needed for United terminal to accommodate needs of CA (as outlined below under United).

Teller and Patron interface to the wagering terminals is important and must be user friendly. Both SGR and United have done a good job in addressing this point.

#### **SCIENTIFIC GAMES RACING**

- Should have a final ergonomically re-designed combination teller/self-service Flip BetJet terminal in production by June, as requested by California.
- Currently operating BetJet terminal at a number of sites.
- Currently has a comparable GUI (graphical user interface).  
In the area of the user interface SGR BetJet terminal will be on par with United Tote terminal in a short period of time.
- Equibase supplies race data information to the Tote System and this information is disseminated to the terminals. This information includes race description, track name, post positions, horse names, jockey names, weights, ML, etc..
- SGR has submitted a project plan ([See attached SGR/Huntley letter](#)) and will be in position to actually ship the full requirement of 3,350 re-designed combination teller/self-service Flip terminals for the start of the new contract in September 2007. As outlined in the plan, SGR would ship the initial 250 units on July 11, 2007 and thereafter ship an additional 300 units per week through completion of shipment in September.
- Rate for extra teller terminals above contract is \$17.50 per unit per week.



### III. TERMINALS (cont'd)

#### UNITED TOTE

- During the NYRA visit, it was observed that the United terminal is not ergonomically designed to accommodate the requirements of CA. Tellers would be required to reach over terminal and place change in hand of patron, rather than set change down on flat surface of terminal.
- More mature terminal with attractive GUI (graphical user interface).
- Proven field-tested terminal for approximately the last year.
- Equibase supplies race data information to the Tote System and this information is disseminated to the terminals. This information includes race description, track name, post positions, horse names, jockey names, weights, ML, etc..
- United stated verbally, a terminal project timetable plan from time of ordering production material and start of production of 26 to 28 weeks. United has indicated that they could produce approximately 250 F-4 terminals per week which would mean a completion time totaling approx. 40 weeks.
- Rate for extra teller terminals above contract is \$125.00 per unit per week.

#### **Amtote:**

- Still in design mode and probably a year from production.
- There are concerns regarding viable capability to fulfill contract specifications in this area.
- Rate for extra teller terminals above contract is \$27.00 per unit per week.

### III. TERMINALS (cont'd)

#### Summary: Terminals

If you were to take a snapshot today of terminal functionality, United is one step ahead of SGR. That same snapshot in 4 months should have SGR on par with United.

United Tote terminal is not ergonomically designed to accommodate the requirements of CA.

SGR ergonomically re-designed BetJet terminal requested by California will provide your organizations with a terminal that is essentially custom-designed for California and ergonomically equivalent to the Probe and superior to both the United and Amtote terminal.

If a switch in vendors is contemplated, proper training of mutuel clerks will be both time consuming and costly. Physical site modifications will also be required. A certain amount of decreased productivity is contemplated due to the newly trained clerks and different self-service equipment introduced to patrons.

A change in tote vendor would require the disposal of all remaining Bet Slips not compatible with a new vendor. The purchase and restocking of Bet Slips is a financial cost to be absorbed by the respective racetracks

Selecting current vendor SGR would provide a relatively seamless migration path to a new wagering terminal. This will ensure the smoothest transition with new technology.

### **Daily Data Download to CHRIMS**

All three (3) Bidders state that their System is fully capable of providing data via an FTP Server and are fully compliant with the TRA settlement specifications. The contract should include wording that requires the Vendor be compliant with all CHRIMS requests at no additional cost to Tracks.

### **Management Reports and Reporting**

The RFP requires two methods of retrieving reports and data, one via an Administration Console and the other via a Relation Data Base System. It is imperative that the Vendor provides what is outlined in Supplement Attachment 3A: Specifications for Managements Reports, Reports outlined in Supplement 6A Administration/Race Pari-mutuel Console Requirements.

### **SCIENTIFIC GAMES RACING**

Tracks can access management reports and data via several methods. These methods are Standard Reporting, Central Report System, Data Warehouse and File Transfer. SGR is incorporating Microsoft SQL Server to accomplish some of these tasks. SGR provided a list of reports that their system generates.

### **UNITED TOTE**

United also responded with a list of reports their system generates. United is also incorporating Microsoft SQL Server to accomplish some of these tasks.

### **AMTOTE**

Amtote states that they will provide all requirements as outlined under this section and Supplement Attachment 3A: Specifications for Managements Reports. Amtote also responded with a list of reports their system generates.

**Summary:** The majority of the requirements outlined in Supplement Attachment 3A and Supplement 6A are currently being met by SGR.

### **Administration Consoles**

All Console Requirements outlined in the RFP along with Supplement Attachment 3A: Specifications for Managements Reports and functionality as outlined in Supplement 6A Administration/Race Pari-mutuel Console Requirements are imperative for both the Admin Race Pari-mutuel Console and Account Executive Wagering Admin Console.

All three (3) Bidders make a broad statement regarding their capabilities. This is acceptable if they add the capabilities and requirements outlined in Supplement Attachment 3A and Supplement 6A.

**Summary:** A majority of the requirements outlined in Supplement Attachment 3A and Supplement 6A are currently being met by SGR.

### **Relational Database and Database Server**

A relational database is to be set up on a dedicated server or servers, with redundancy for all data required by various accounting departments, information technology departments, money room etc.. This information system will include online access to handle, payoff, statistical information, settlements, money room data, W2-G data and other types of information. This information will be accessible via ad hoc query and in graphical representation as applicable. This information system will augment any type of serial based admin console with attached printer at each Site/Location. TRACKS' MIS departments or subcontractors will provide all mandatory file formats to the successful Bidder. Also the user interface will be Internet accessible.

### **SCIENTIFIC GAMES RACING**

In response, SGR has proposed a Server/Service called a Data Access Server (DAS). The DAS configuration consists of a Data Server, a Web/Report Server and a Primary Domain Controller using Microsoft SQL Server as their server base. Oracle will be their Data Base Tool.

### **UNITED TOTE**

In response, United has proposed the United Tote Data Warehouse (UTDW), which is based using a Microsoft SQL Server. You will have access to this server via a Web Browser.

### **AMTOTE**

In response, Amtote has proposed an Operational Data Warehouse System (ODS) This system is also based using a Microsoft SQL Server and you will have access to this server via the Internet or file transfer protocol (FTP).

### **Summary: Services**

There are a number of issues/items related to services and system requirements that need to be addressed in the new contract. Some of these include relational database and database server, administration consoles, management reports and reporting, daily data download to CHRIMS, handicapping contest, instant winner, promotional vouchers, player tracking system, etc.. The selected vendor must comply with all issues as outlined in the RFP along with any timelines where applicable. It is important that the RFP be incorporated into the Tote contract.

Current bidding structure would favor SGR.

## **V. SERVICE AND INSTALLATION**

Note:

All three (3) Bidders agree to provide staffing levels as outlined in Supplement 3B of the RFP.

### **SCIENTIFIC GAMES RACING**

SGR has proposed phasing in their new BetJet terminals and Data Center Hub operations prior to contract end. This should result in a smoother transition for both the patrons and track management. There would be no need of hiring field personnel and should require very minimum training. Also there would be little or no training of mutuel clerks. If SGR is the chosen vendor, there should be no carpentry needed to facilitate their new wagering terminals. Moves are crucial to the racing schedule in CA. SGR has accomplished this task for the past 15 years. SGR proposes an allocation of 10% spare parts to be allocated for California. The repair depots (2) will remain at Bay Meadows and Los Alamitos.

### **UNITED TOTE**

United has proposed a phase in approach prior to SGR contract termination. This would result in two (2) Tote Vendors operating simultaneously for a period of time. Two vendors operating simultaneously is not desirable for both patron and track management. Operational problems will be created. The hiring and adequate training of new field personnel will be problematic. Proper training of mutuel clerks will be time consuming and physical site modifications (carpentry) to accommodate equipment changes would be required, both creating associated costs to Track management. Moves are important due to our racing schedule in CA. United has indicated that they can accomplish these complex moves from one track to another based on their learning experience at NYRA. United proposes an allocation of 5% spare parts be allocated for California. The repair depots (2) will be located in San Diego and Woodland Hills facility.

### **AMTOTE**

Amtote has also proposed a phase in approach but with extending the SGR contract several months to accommodate the phase in. Once again, two (2) vendors operating simultaneously is not desirable for both patron and track management. Operational problems will be created. The hiring and adequate training of new field personnel will be problematic. Proper training of mutuel clerks will be time consuming and physical site modifications (carpentry) to accommodate equipment changes would be required, both creating associated costs to Track management. Moves are important due to our racing schedule in CA. Amtote has indicated that they can accomplish these complex moves from one track to another based on their 70 years experience. Amtote proposes an allocation of 5% spare parts to be allocated for California. The repair depots (2) one will be located in northern CA. and one in southern CA.

### **Summary: Service and Installation**

Careful consideration should be given prior to changing vendors. A host of serious issues will accompany such a switch and cannot be made without a measurable degree of difficulty and would be risky to both track and patron operations.

United and Amtote would have to rewire all sites with category 6 cabling to accommodate their respective terminals.

Selecting current vendor SGR would provide the smoothest transition. The SGR terminal can operate on existing wiring but where necessary, SGR has verbally agreed to change to category 6 cabling.

### **Overall Summary:**

After seeing and reviewing the product and capabilities both existing and proposed by all three Bidders, and unless a vendor change is critical to California, such a change is not recommended at this time.

**PROPOSAL COMPARISONS IN SPREADSHEET FORMAT**  
**ATTACHED**

***PROPOSAL COMPARISON***

***PROPOSAL COST COMPARISON***

Item	AmTote	SGR	United Tote
Terminals:			
1-Teller operated convertible to self service	Prof3000e	Bellat CA (Incapable to self service)	F4 Model F-Series
2-Patron operated self service with bill acceptor	ProV3000e	Bellat SL	F4 Model F-Series
3-Self service account weighting	Pro Account	Bellat AB	E-12, E-15, E-17
4-Teller-operated account weighting	Pro TBT	PC TAT (telephone account terminal)	F4, E-12, E-15, E-17
5-Cash exchange bill acceptor-issue voucher or card	ProV3000c	Bellat SL--weighting functions can be disabled	F4 Model F-Series
6-Wireless hand held (PDA)	ProHandheld	PATWIFI PDA, cellular network via ClearBat	Symbol Technologies MC50
7-Wireless teller operated walk around	ProWalk	Walk-about V2	Ultima
8-Wireless self service account weighting (stationary)	AWT can be wired or wireless	Modified Bellat AB	E-12, E-15, E-17, optional printer
9-Wireless via WAP enabled devices	Offer interfaces through 3rd party vendors	Can interact with many off the shelf devices	Variety of applications can be developed
10-New generation terminals	Bellatation targeted for 3rd Q 2007	Bellat incorporates high # ports for varied protocols, migration to paperless	Not addressed
Misc:			
Account weighting	Supports requirement	Yes: PIN pad in terminal enables account holders to access CC, DC, ACH	Supports requirement
Admin consoles	Response does not specify number	Response does not specify number, assume current equipment level	5 ontrack, fans 2, OTB 1 or 2
Advance day betting	Supports requirement	Supports requirement	Supports requirement
ADW provider	Supports requirement	Supports requirement	Supports requirement
Alternate runner	Supports requirement	Currently available	Will modify to comply with requirement
Bet slips	Supports requirement	Supports requirement, allows for on screen edit	Supports requirement, allows for on screen edit
Betting pools	Will support all	Response did not specify "all other pools offered by US & Int'l"	Will support all
Branding	Thermal branding of time, amount, window #	Thermal branding of time, amount, window #	Branding of 1 line alpha numeric data
Communication (voice) between DPC & tracks	8 ring downs	Toll free lines	8 ring downs
Control by card, race, pool	Supports requirement	OK for card, race; will modify to include pools	Supports requirement
Counters	Not addressed	Will assume responsibility	Will assume responsibility
Data Backup	Veritas Backup/ExecSAN; complete monthly backup	HP Data Protector/SAN	Full back-up monthly stored at San Diego
Display Equipment (M/A & AOB boards)	LED for all but N-Cal fans; unclear for fans	New datronics LED for SA, HP, Pomona, BH, GG & CARF (2 sets)	LED tote board for BH/CG, fans get refurbished (lip boards)?
Dress Code for employees	Not addressed	Detailed for all, including leads (shirts provided for leads)	Business casual
Expiration date printed on tickets	Supports requirement	Supports requirement	Supports requirement
Financial Stability	Owned by MEC	Owned by SGR LLC, \$2.9 billion market cap	Owned by YouBet
Filing unusual activity	Will comply	Already compliant	Mis stated that they didn't comply
Future bet special information, race name	Will comply	Didn't address	Will comply
Handicapping Contests	Supports requirement	Supports requirement	Supports requirement
Hot Back Up/Diagnostic Recovery	Supports requirement	Detailed description...similar to hotkey application	Detailed description
Illegal bets	Triplex-2nd server hot back up, 3rd warm w/remote DPC	Limited to 25	Limited to 25
Implementation of new system	Suggests pushing back to Dec	Phased roll out of new terminals-tittle training needed	Six mths for implementation pretty detailed description
Interface fee to export customers	.00150, no minimums	.00125 SGR customers, .00150 others, \$25 minimums for small customers	.00125, no minimums
Kick back tickets	No comment RE responsibility	Will assume responsibility	Will assume responsibility
Message boards	Unclear response	New datronics full color programmable for SA, HP, Pomona, BM/IG & CARF	Provide only for SA, DM, Fairplex
MIS	ODS	Yes, via Data Access Server (DAS)	Web based
Most favored customer agreement	Yes	Yes	Yes
Working Daktronics & Matrix Boards	Support move only of N-Cal matrix & telcon equip	Cost included in bid	Bid incl moves of S-Cal video display boards, labor in moving tote boards
Ongoing operations (5:3)	Fair description, not as detailed as SGR	Detailed description	Did not address in response
Operating time frames	23, could go to 23 hours, .55 minutes	23.5 will go to 24 if needed	23.5 hours per day
Cuts	Sort by meal, track, pool	General statement--assume status quo	Didn't address specifics
Partial refunds	Supports requirement	Supports requirement	Supports requirement
Parts (depot)	One in S-Cal, one in N-Cal	Los AN/BM	Woodland Hills
Parts (spare)	5%	# not specified	5%
Personnel-CA staff	To be determined	Detailed list of familiar cast & crew	TBD 30 days after award of contract
Personnel-CA team leaders	Dave Patton CA head, balance to be determined	McWilliams, Brammen, Sharne, Benyfrill	Overseen by Jeff True, Joe Hasson, balance TBD
Personnel-leads	Suggests van for off-track locations	Will duplicate current staffing	Will duplicate current staffing
Player tracking	Will provide feed	Will provide feed plus DAS	Via Youbet
Printouts (on demand for programs, etc)	Response did not specify	Response did not specify	Response did not specify
Programming	2,000 hours annually incl, \$140 per hour for extra	2,000 hours annually incl, \$165 per hour for extra	\$175 per hour



Redundant processing equipment	UPS for each system, redundant frames/SDN	Separate telecom, UPS, power source for each system	Redundant network connectivity, backup power, UPS
Repairs on demand	Could support application from a 3rd party vendor	Live feed can be broadcast to Daktronics message boards & other devices	Not addressed
Reports via web	Via ODS	Via secure web portal	Supports requirement
Runners	32	31, if needed would upgrade to 32	32
SAS	Supports requirement	Will support requirement	Supports requirement
Shipping terminals	Can do overnight move	Not specified	Shrink wrap crating
Software upgrades	Not addressed	2 releases	2 per year, Jan & Aug
Statement of compliance	Yes	Yes	Yes
System-hardware	Dell Power Edge 2900	HP Blade servers	Dell Power Edge Servers 6650
System-location	Irvine, CA, disaster recovery site in MD	Sacramento (blade servers) - 3rd server/rd backup system in New Jersey	Master/slave S-Cal on tracks, 2nd slave at hub, data center in Turin, CA
System-monitoring	Windows Server 2003	Linux (utilized by VISA, UPS, etc for backend processing)	Windows Server 2003
System-operating	ANSI C	C++	
System-software			
Third Party Vendors for RFP services	None at this time, can integrate with 3rd party vendors	None at this time, can integrate with Opera Glass, etc.	Symbol Technologies, can integrate with Opera Glass, etc
Ticket formats (special)	Supports requirement	Supports requirement	Supports requirement
Ticket query	20 back	No limit for day	20 back
Time for service restoration after DPC outage	Less than two minutes	Almost instantly	In minutes
Video Display for satellites	16 channels	16 channels of base-band video	Has 6 channels now, could comply
Warranty for system performance	Limited to 15k per day, \$125k annually	Propose current practice of % of net revenue lost	Measurable
Web Cam for DPC	Yes	Yes	Yes, no view of passwords
Wiring	Not mentioned	Serial fire for most, incl equibase loads, IP needed for streaming, incl in bid	IP needed for all terminals, incl in bid
Unique features:			
Games/bets	Instant Racing	V75/Harry Boy, Choose Six	
Computing standard		Meets Uptime Institute criteria for Tier 4 Infrastructure performance	YouBet data mining/forewards program
CRM		Alam Point	
Warning for unusual incidents			
Cost:			
Rate as a percentage of handle	On-.00373, Off-.00484, plus 1.6% per year	On-.0018, Off-.0027	On-.00336, Off-.0025
Rate-Third Party weighing device handle	0.00125%	0.00125%	0.0010% of handle plus late service fee