

# AGENDA CALIFORNIA AUTHORITY OF RACING FAIRS BOARD OF DIRECTORS MEETING JOHN ALKIRE, CHAIR 1:00 P.M., TUESDAY, MAY 6, 2014

Notice is hereby given that a meeting of the California Authority of Racing Fairs' Board of Directors will commence at 1:00 p.m., Tuesday, May 6, 2014. The meeting will be held in Sacramento. 1776 Tribute Road Conference Room, Sacramento, CA 95815

### **AGENDA**

- I. Date, time and location of next meeting: June 3, 2014
- II. Public Comment.
- III. Approval of minutes.
- IV. Report, discussion and action, if any, on CARF 2014 Legislative Program.
- V. Report on CHRB approval of license for Oak Tree at Pleasanton.
- VI. Report, discussion and action, if any, on Memorandum of Understanding regarding reimbursement of racing expenses paid by CARF on behalf of member fairs.
- VII. Report, discussion and action, if any, on participation in consolidated purse account by member fair with conducting live racing.
- VIII. Financials
  - IX. Executive Director's Report



# NOTICE CALIFORNIA AUTHORITY OF RACING FAIRS BOARD OF DIRECTORS MEETING JOHN ALKIRE, CHAIR 1:00 P.M., TUESDAY, MAY 6, 2014

Notice is hereby given that a meeting of the California Authority of Racing Fairs' Board of Directors will commence at 1:00 p.m., Tuesday, May 6, 2014. The meeting will be held at California Authority of Racing Fairs Conference Room located at 1776 Tribute Road, Sacramento, CA 95815.

CARF Board of Directors Meeting Toll Free Dial In Number: (800) 791-2345 Participant Code: 83711# Via Teleconference

In order to ensure that all meeting participants are able to hear discussions during the teleconference, we ask that teleconference participants call from a land-line and <u>Please Place Phone on MUTE While Not Speaking</u>. The Public and members of the California Authority of Racing Fairs Board of Directors may participate from the following locations:

Antelope Valley Fair	California State Fair	San Mateo County Fair
2551 West Ave. H, Suite 102	1600 Exposition Blvd.	2495 So. Delaware Street
Lancaster, CA 93536	Sacramento, CA 95815	San Mateo, CA 94403

The Big Fresno Fair	Monterey County Fair	Solano County Fair
1121 S. Chance Avenue	2004 Fairground Road	900 Fairgrounds Drive
Fresno, CA 93702	Monterey, CA 93940	Vallejo, CA 94589

Stanislaus County 900 North Broadway Turlock, CA 95380

# CALIFORNIA AUTHORITY OF RACING FAIRS Board of Directors Tuesday, April 1, 2014

### **MINUTES**

A meeting of the California Authority of Racing Fairs (CARF) Board of Directors was held at 12:30 P.M., Tuesday, April 1, 2014. The meeting hosted at the CARF offices, 1776 Tribute Road, Sacramento, California.

CARF Board Directors attending: John Alkire, Chris Carpenter, Mike Paluszak and Rick Pickering. Joining by teleconference: Chris Borovansky and Kelly Violini.

Staff and Guests attending: Christopher Korby, Larry Swartzlander, Tom Doutrich, Heather Haviland, Amelia White, Raechelle Gibbons, Ann Grottveit, Richard Conway, Brian May, John Quiroz and Caroline Titus. Joining by teleconference: Louie Brown.

**Agenda Item 1 – Date, Time and Location of Next Meeting: May 6, 2014.** The next CARF Board of Directors meeting will be held Tuesday, May 6, 2014 in Sacramento. Mr. Korby reported that the start time for the May CARF Board of Directors meeting will be moved to 1:00 p.m. to accommodate the recent longer length of the Live Racing Committee meetings.

**Agenda Item 2 – Public Comment.** None.

**Agenda Item 3 – Approval of Minutes.** Mr. Pickering moved to approve the meeting minutes as presented. Mr. Paluszak seconded, unanimously approved.

Agenda Item 4 – Report, Discussion and Action, if any, on CARF 2014 Legislative Program. Mr. Brown reported that AB 1301 (Hall), a bill that will allow a non-profit association to run at a Fair in the Northern zone thereby allowing the Oak Tree at Pleasanton meet, and SB 777 (Hernandez), a bill to extend and/or reinstate the additional takeout provided for worker's compensation, were both signed into law by the governor.

Mr. Brown stated that staff if working with the author of CARF-sponsored SB 1003 (Evans) to amend the focus of that bill from a substantive spot bill increasing the imported race cap to a sunset extension for the California Marketing Committee (CMC).

Mr. Brown stated that the topic of Internet poker is once again generating focus and picking up speed. Two bills pertaining to Internet poker have been introduced this legislative session, AB

2291 (Jones-Sawyer) and SB 1366 (Correa). Senator Lou Correa is the new Chairman of the Senate Governmental Organization (G.O.) Committee. Neither bill currently includes horse racing, but legislative staff has met with Senator Correa's staff and Assembly Member Jones-Sawyer and believes both authors are in agreement about amending language to include the horse racing industry.

Mr. Brown reported that legislative staff and California Fair Alliance successfully co-authored a letter with Assembly Member Susan Eggman and Senator Anthony Cannella that was signed by 32 members of the legislature and sent to the chairs of the Joint Legislative Budget Committee. The letter asked for general fund dollars to be appropriated to the California Fair network this budget year. Mr. Brown feels this was a great first step in helping Fairs find relief.

Mr. Brown reported that SCR 95 (Steinberg), a measure that would designate the California State Fair race track the Kirk Breed Memorial Race Track, passed unanimously out of the Senate G.O. Committee.

Agenda Item 5 – Report, Discussion and Action, if any, on Memorandum of Understanding Regarding Reimbursement of Racing Expenses Paid by CARF on Behalf of Member Fairs. Mr. Korby reported that the CARF Live Racing Committee unanimously adopted a motion to require all live racing Fairs to sign a MOU which will be based on the draft agreement signed by the San Joaquin County Fair in 2013 at the March 4, 2014 meeting.

Mr. Korby stated that only one Fair signed and returned the MOU in March. The Live Racing Committee once again unanimously adopted a motion to require all live racing fairs to sign a memorandum of understanding (MOU) pledging payment of monies owed CARF for advancing funds to pay costs associated with running a race meet by the May CARF Live Racing Committee meeting (30 days). Mr. Korby asked that the CARF Board of Directors ratify the Live Racing Committee action.

Mr. Korby stated that Fairs were notified, with the agreement of Ms. Grottveit, that language in item number two of the MOU could be modified to change the sixth word from "shall" to "may."

Mr. Borovansky moved to ratify the Live Racing Committee motion to require all live racing fairs to sign a memorandum of understanding (MOU) pledging payment of monies owed CARF for advancing funds to pay costs associated with running a race meet by the May CARF Live Racing Committee meeting (30 days). Mr. Paluszak seconded, unanimously approved.

Agenda Item 6 – Report, Discussion and Action, if any, on CHRB Deliberations Regarding Racing Dates for 2014, 2015 and Beyond. Mr. Korby reported that the California Horse Racing Board (CHRB) granted three weeks of racing to California State Fair in 2015. A press release detailing the racing dates allocation is included in the meeting packets.

Agenda Item 7 – Report, Discussion and Action, if any, on Re-Structuring of SCOTW, Inc. Due to Closure of Hollywood Park. Mr. Korby reported that by virtue of Oak Tree Racing Association joining into partnership with Alameda County Fair and the closure of Hollywood Park, SCOTW, Inc. has undergone a restructuring process and George Haines has been named General Manager of the organization. A document titled "Executive Summary of New Governing Document for the SCOTWINC Entities" is included in the meeting packet and has been reviewed in detail by CARF staff and Ms. Grottveit.

Mr. Korby reported that at the most recent SCTOW, Inc. meeting, after the withdrawal of an unacceptable condition and based on review by CARF legal counsel, he voted in support of the proposed SCOTWIN, Inc. restructuring contingent on ratification by the CARF Board of Directors.

Mr. Pickering moved to ratify the SCOTW, Inc. restructuring agreement as presented based on staff and legal counsel's recommendation. Mr. Paluszak seconded, unanimously approved.

**Agenda Item 8 – Financials.** Mr. Alkire stated that financials are included in the meeting packets and Ms. Gibbons is available to answer questions.

Agenda Item 9 – Executive Director's Report. Mr. Korby reported that trainer Steve Asmussen was the target of a four-month probe by a female investigator working undercover for the People for the Ethical Treatment of Animals (PETA). The woman, hired as a hot walker in Asmussen's barns, secretly videotaped more than seven hours at Asmussen's barns at Churchill Downs and at Saratoga Race Course. Mr. Korby stated the importance of communicating to the public the amount of care that horses receive on the backside and that people who violate the rules will not be tolerated.

Mr. Pickering reported that the Executive Director of the California Horse Racing Board, Rick Baedecker, has been very supportive of Fair racing in his new capacity.

Mr. Pickering reported that an unusual incident involving a harness horse recently transpired at Cal Expo and the CHRB is investigating the incident.

Respectfully submitted, Heather Haviland

## CA Authority of Racing Fairs Legislative Report - Last 10 Days 4/25/2014

### AB 2005 (Chesbro D) California Horse Racing Board: membership and per diem.

Current Text: Amended: 4/24/2014 pdf html

Introduced: 2/20/2014 Last Amend: 4/24/2014

Status: 4/24/2014-From committee chair, with author's amendments: Amend, and re-refer to Com. on

G.O. Read second time and amended.

**Location:** 4/24/2014-A. G.O.

Desk <b>Policy</b> Fiscal Floor	Desk Policy Fiscal Floor	Conf.	Enrolled	Votood	Chaptered
1st House	2nd House	Conc.	Enrolled	vetoeu	Chaptered

Calendar: 4/30/2014 9 a.m. - State Capitol, Room 437 ASSEMBLY GOVERNMENTAL

ORGANIZATION, HALL, Chair

**Summary:** Existing law, the Horse Racing Law, provides for the operation of live horse racing in this state and for wagering on horse races, and for the operation of satellite wagering facilities, subject to regulation and oversight by the California Horse Racing Board, as specified. That law provides that the board consist of 7 members appointed by the Governor and that the members of the board receive a per diem of \$100 for each day spent in attendance at official meetings and be reimbursed for traveling and other expenses necessarily incurred in the performance of official duties. This bill would expand the membership of the board to 11 members, 7 public members appointed by the Governor, 2 Members of the Senate appointed by the Senate Committee on Rules, and 2 Members of the Assembly appointed by the Speaker of the Assembly, as specified. The bill would provide that Members of the Legislature appointed to the board shall serve as nonvoting, ex-officio members of the board and for a term of 2 years, with no limit on the number of terms that may be served by any one Member. The bill would make the legislative members ineligible to serve on the subcommittees of the board and would prohibit a legislative member of the board from receiving per diem or reimbursement for traveling and other expenses from the board for his or her service on the board.

**Organization Position** CARF Watch

### SB 1003 (Evans D) Horse racing: out-of-state thoroughbred races.

Current Text: Introduced: 2/13/2014 pdf html

Introduced: 2/13/2014

Status: 4/24/2014-In Assembly. Read first time. Held at Desk.

**Location:** 4/24/2014-A. DESK



**Summary:** Existing law authorizes a thoroughbred racing association or fair to distribute the audiovisual signal and accept wagers on the results of out-of-state thoroughbred races conducted in the United States during the calendar period the association or fair is conducting a race meeting, including days on which there is no live racing being conducted by the association or fair, without the consent of the organization that represents horsemen and horsewomen participating in the race meeting and without regard to the amount of purses. Under existing law, the total number of thoroughbred races imported by associations or fairs on a statewide basis under these provisions shall not exceed 50 per day on days when live thoroughbred or fair racing is being conducted in the state, with the exception of specified races. This bill would instead provide that the total number of thoroughbred races imported by associations or fairs on a statewide basis under these provisions shall not exceed 55 per day on days when live thoroughbred or fair racing is being conducted in the state, with the exception of specified races.

**Organization Position** CARF Sponsor

#### **SCR 95** (Steinberg D) Kirk Breed Memorial Race Track.

Current Text: Introduced: 3/6/2014 pdf html

**Introduced:** 3/6/2014

Status: 4/24/2014-In Assembly. Held at Desk.

**Location:** 4/24/2014-A. DESK



**Summary:** This measure would designate the State Fair Race Track located on the grounds of the California Exposition and State Fair in the City of Sacramento as the Kirk Breed Memorial Race Track.

The measure would request the Board of Directors of the California Exposition and State Fair to determine the cost of placing an appropriate memorial plaque marking this special designation and, upon receiving donations from nonstate sources covering that cost, to erect that memorial plaque.

**Organization Position** CARF Watch

**Total Measures: 3** 

**Total Tracking Forms: 3** 

## CHRB APPROVES LICENSE FOR OAK TREE TO RUN AT PLEASANTON

by Press Release | April 25, 2014 2:28 pm

The California Horse Racing Board today approved a license application submitted by Oak Tree Racing Association and Alameda County Fair to conduct three weeks of racing at the Fairgrounds in Pleasanton, CA, beginning on June 19th and running through July 6, 2014. CHRB approval represents the latest step forward in a year-long effort by Oak Tree, Alameda County Fair and the California Authority of Racing Fairs to offer a new concept for racing in Northern California.

Earlier in the year, the three organizations worked with California legislators to carry a bill which would clear the way for this effort. In March, the legislature passed AB 1303 (Hall), which enabled Oak Tree to run at a Fair in Northern California. Governor Brown signed the legislation on March 28, 2014. An application for a racing license was submitted to the CHRB on April 11, 2014.

"On behalf of the Oak Tree Board of Directors, we want to thank the California legislature, the Governor and our friends in the racing industry who have supported and encouraged this effort," said John Barr, President and Sherwood Chillingworth, Executive Vice-President of Oak Tree Racing Association, in a joint statement. "Oak Tree has worked closely with Alameda County Fair and California Authority of Racing Fairs on the negotiations and legislation that have led up to this approval. We want to thank the management and boards of both organizations for what we've been able to accomplish together."

"The alliance with these partners will be a big gain for horse racing in Northern California," said Alameda County Fair CEO Jerome Hoban. "Combining the legacy of Oak Tree with the long heritage of racing at Alameda County Fair will bring new excitement to racing at Pleasanton. This is also a great opportunity to showcase horse racing to the hundreds of thousands of people who attend our Fair every year. Our community is looking forward to the event."

Oak Tree will complement purses for the upcoming meeting with a sponsorship contribution of \$150,000 which will be dedicated entirely to purses. The meeting will feature four stakes over the three weeks, most notably two \$100,000 Stakes: on Saturday, June 21st, the Oak Tree Handicap for horses three and up at a mile and an eighth, and the Oak Tree Distaff on Saturday, June 28th, for Cal-Bred fillies and mares three and up at six furlongs (supported by the California Thoroughbred Breeders Association as part of their Golden State Series).

"Al three organizations wish to express our sincere thanks to the California Horse Racing Board for their approval today," said Christopher Korby, Executive Director of the California Authority of Racing Fairs. "We believe that attractive purses, Oak Tree's participation and thousands of people at a Fairgrounds' venue will combine to generate some real excitement about our sport. This venture represents a new vision for racing in Northern California."

**Source URL:** http://www.paulickreport.com/news/the-biz/chrb-approves-license-for-oak-tree-to-run-at-pleasanton/

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#### **MEMORANDUM OF UNDERSTANDING**

THIS WILL CONSTITUTE A MEMORANDUM OF UNDERSTANDING (MOU) BETWEEN THE	
College in State Fair ("FAIR") AND THE CALIFORNIA AUTHORITY OF RACING FAIRS	(CARF)

WHEREAS, by way of the Amended and Restated Joint Exercise of Powers Agreement, executed July 7, 1989 ("JPA"), CARF provides necessary services to the CALI formia State Fair (hereinafter "FAIR"), by contract or otherwise which may include, but is not limited to, centralized government affairs representation; reports and analysis of the horse racing industry; administration of joint services of CARF including planning, budget implementation and fund accounting; and

WHEREAS, pursuant to the JPA, CARF shall provide to the FAIR the services outlined and agreed to in Exhibit "A", attached to and made part of this MOU for the live racing meeting to be held at the FAIR in 2014 ("2014 FAIR race meet"); and

WHEREAS, the FAIR desires that CARF, on behalf of the FAIR, underwrite the racing expenses associated with the services outlined and agreed to in Exhibit "A"; and

WHEREAS, pursuant to the JPA, CARF is responsible for the collection and distribution of the off track pari-mutuel commissions on behalf of its member Fairs which conduct live racing.

NOW, THEREFORE, in consideration of the mutual covenants set forth herein,

1)

CARF shall provide the services outlined in Exhibit "A".

21

The FAIR agrees that CARF shall deduct from intrastate, interstate and international parimutual commissions the monies owed to CARF by the FAIR for the racing expenses associated with the services outlined and agreed to in Exhibit "A". It is contemplated that the balance of the commissions shall be paid in the same manner as paid out in 2013 to the FAIR with a pro-rata reduction which reflects any reduction in racing dates between 2013 to and 2014 as noted in Exhibit B.

3)

The term of this MOU shall be for the 2014 FAIR race meet and shall renew thereafter unless terminated in writing by either party on or before March 1 of subsequent years.

4)

In the event that FAIR racing revenues are not sufficient to cover expenses incurred by CARF on behalf of FAIR, FAIR agrees to pay the amount of the shortfall to CARF.

For CARF: Its: CFO. Colorest to State.

Its: CFO. Colorest to State.

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18: Executive Arc. or May 1 of

5/23/19

VI.

#### MEMORANDUM OF UNDERSTANDING

THIS WILL CONSTITUTE A MEMORANDUM OF UNDERSTANDING (MOU) BETWEEN THE San Joaquin County FAIR ("FAIR") AND THE CALIFORNIA AUTHORITY OF RACING FAIRS (CARF)

WHEREAS, by way of the Amended and Restated Joint Exercise of Powers Agreement, executed July 7, 1989 ("JPA"), CARF provides necessary services to the San Joaquin County Fair (hereinafter "FAIR"), by contract or otherwise which may include, but is not limited to, centralized government affairs representation; reports and analysis of the horse racing industry; administration of joint services of CARF including planning, budget implementation and fund accounting; and

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WHEREAS, pursuant to the JPA, CARF is responsible for the collection and distribution of the off track parl-mutuel commissions on behalf of its member Fairs which conduct live racing.

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1)
CARF shall provide the services outlined in Exhibit "A".

The FAIR agrees that CARF shall deduct from intrastate, interstate and international parimutual commissions the monies owed to CARF by the FAIR for the racing expenses associated with the services outlined and agreed to in Exhibit "A". It is contemplated that the balance of the commissions shall be paid in the same manner as paid out in 2013 to the FAIR with a pro-rata reduction which reflects any reduction in racing dates between 2013 to and 2014 as noted in Exhibit 8.

3)
The term of this MOU shall be for the 2014 FAIR race meet and shall renew thereafter unless terminated in writing by either party on or before March 1 of subsequent years.

In the event that FAIR racing revenues are not sufficient to cover expenses incurred by CARF on behalf of FAIR, FAIR agrees to pay the amount of the shortfall to CARF.

DATED: April 1, 2014	No.
For FAIR: Kyton K Ouch	Its: CE U
For CARF: KHOP Kal	Its: Executive Director

### **MEMORANDUM OF UNDERSTANDING**

THIS WILL CONSTITUTE A MEMORANDUM OF UNDERSTANDING (MOU) BETWEEN THE Alameda County FAIR ("FAIR") AND THE CALIFORNIA AUTHORITY OF RACING FAIRS (CARF)

WHEREAS, by way of the Amended and Restated Joint Exercise of Powers Agreement, executed July 7, 1989 ("JPA"), CARF provides necessary services to the Alameda County Fair (hereinafter "FAIR"), by contract or otherwise which may include, but is not limited to, centralized government affairs representation; reports and analysis of the horse racing industry; administration of joint services of CARF including planning, budget implementation and fund accounting; and

WHEREAS, pursuant to the JPA, CARF shall provide to the FAIR the services outlined and agreed to in Exhibit "A", attached to and made part of this MOU for the live racing meeting to be held at the FAIR in 2014 ("2014 FAIR race meet"); and

WHEREAS, the FAIR desires that CARF, on behalf of the FAIR, underwrite the racing expenses associated with the services outlined and agreed to in Exhibit "A"; and

WHEREAS, pursuant to the JPA, CARF is responsible for the collection and distribution of the off track pari-mutuel commissions on behalf of its member Fairs which conduct live racing.

NOW, THEREFORE, in consideration of the mutual covenants set forth herein,

1)

CARF shall provide the services outlined in Exhibit "A".

2)

The FAIR agrees that CARF may deduct from intrastate, interstate and international parimutuel commissions the monies owed to CARF by the FAIR for the racing expenses associated with the services outlined and agreed to in Exhibit "A". It is contemplated that the balance of the commissions shall be paid in the same manner as paid out in 2013 to the FAIR with a pro-rata reduction which reflects any reduction in racing dates between 2013 to and 2014 as noted in Exhibit B.

3)

The term of this MOU shall be for the 2014 FAIR race meet and shall renew thereafter unless terminated in writing by either party on or before March 1 of subsequent years.

4

In the event that FAIR racing revenues are not sufficient to cover expenses incurred by CARF on behalf of FAIR, FAIR agrees to pay the amount of the shortfall to CARF.

DATED: April 14, 2014	1 1
For FAIR: Alameda County Fair	_ Its: Jume D. Tolan, CEC
For CARF: (Shapt Farty	Its: Becafure Drestor

### MEMORANDUM OF UNDERSTANDING

THIS WILL CONSTITUTE A MEMORANDUM OF UNDERSTANDING (MOU) BETWEEN THE 21st DAA, BIG FRESNO FAIR ("FAIR") AND THE CALIFORNIA AUTHORITY OF RACING FAIRS (CARF)

WHEREAS, by way of the Amended and Restated Joint Exercise of Powers Agreement, executed July 7, 1989 ("JPA"), CARF provides necessary services to the 21<sup>51</sup> DAA, Big Fresno Fair (hereinafter "FAIR"), by contract or otherwise which may include, but is not limited to, centralized government affairs representation; reports and analysis of the horse racing industry; administration of joint services of CARF including planning, budget implementation and fund accounting; and

WHEREAS, pursuant to the JPA, CARF shall provide to the FAIR the services outlined and agreed to in Exhibit "A", attached to and made part of this MOU for the live racing meeting to be held at the FAIR in 2014 ("2014 FAIR race meet"); and

WHEREAS, the FAIR desires that CARF, on behalf of the FAIR, underwrite the racing expenses associated with the services outlined and agreed to in Exhibit "A"; and

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The term of this MOU shall be for the 2014 FAIR race meet and shall renew thereafter unless terminated in writing by either party on or before March 1 of subsequent years.

4)

In the event that FAIR racing revenues are not sufficient to cover expenses incurred by CARF on behalf of FAIR, FAIR agrees to pay the amount of the shortfall to CARF.

DATED: 3-10-14	
For FAIR:	
For CARF: Ustop tale	Its: Executive Director



## **CHRB to Hear Report on Proposed Fairplex Move**

By Jack Shinar April 23, 2014 3:33 PM 3 Comments Racing, West Region



The California Horse Racing Board will hear a report April 25 on the proposed transfer of the Los Angeles County Fair's 2014 race dates from Fairplex Park to Los Alamitos Race Course.

The late addition to the board agenda was made following the announcement April 21 of an agreement by LACF to transfer its 11-day Thoroughbred meet Sept. 5-21 to Los Alamitos. The plan has the support of the Thoroughbred Owners of California.

CHRB spokesman Mike Marten said the presentation will be for informational purposes, giving commissioners an opportunity to learn the details of the move. The board, which allocates race dates, must grant approval before Los Alamitos could host the meet. The board's next regular meeting is scheduled May 22 at Santa Anita Park, where it may take action on a formal application for the date transfer.

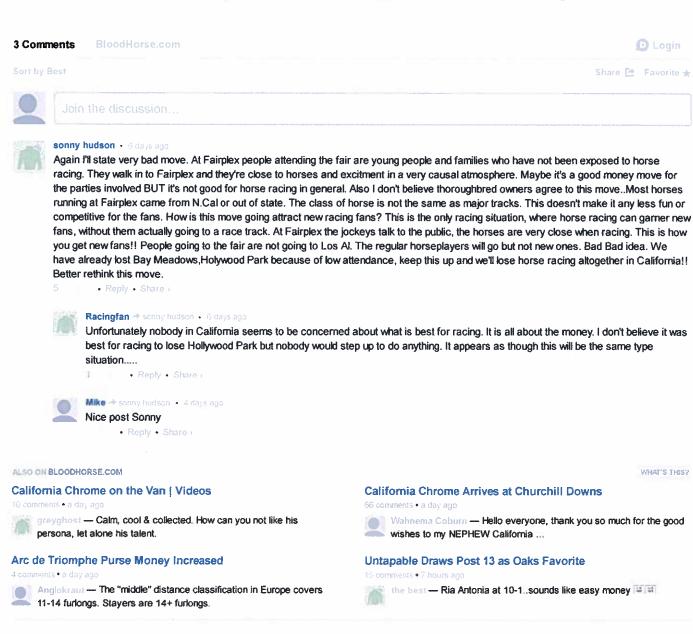
The meeting is scheduled to begin Friday at 9:30 a.m. PDT at the Golden Gate Fields Turf Club. For those who cannot attend, an audio webcast of the proceedings is available via the following link on the CHRB website: www.chrb.ca.gov.

The board will also hear a license application from the Oak Tree Racing Association to conduct the annual Alameda County Fair meet June 19-July 6. Also on the agenda are proposed changes on whip use by jockeys during races, and additions to penalties for use of an electrical device or buzzer on a horse.



California Horse Racing Board • Chrb • Los Angeles County Fair • Fairplex Park • Los Alamitos Race Course • Lacf • Thoroughbred Owners Of California • Toc • Golden Gate Fields • Oak Tree Racing Association • Alameda County Fair • Jockey Whip Use • Electrical Device • Buzzer

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Kentucky Derby and Oaks Daily Updates

Untapable Draws Post 13 as Oaks Favorite

Kentucky Derby News Update for April 29, 2014

### CALIFORNIA AUTHORITY OF RACING FAIRS BALANCE SHEET March 31, 2014

### ASSETS

ASSETS		
	CURRENT YTD	PRIOR YTD
Current Assets	03/31/14	03/31/13
CASH - LAIF & INVESTMENTS	336,939	1,028,018
CASH - OPERATING/MM	2,327,537	375,729
CASH - TRUST & TOC	172,241	946,422
MARKETABLE SECURITIES	1,462,842	2,462,867
A/R - DUES	35,751	54,932
A/R - PROGRAMS	26,290	69,384
A/R - RACING FAIRS	131,359	419,017
A/R - OTHER A/R	102,072	340,915
PREPAIDS/DEPOSITS	39,428	36,903
OPEB ASSETS	130,340	130,340
Total Current Assets		5,864,528
	, , , , ,	2,922 ,92
Fixed Assets		
AUTOMOBILE	41,629	58,382
FURNITURE & EQUIPMENT	0	79
COMPUTER HARDWARE/SOFTWARE	3,074	5,161
TRACK EQUIPMENT	50,078	100,156
Total Fixed Assets (Net of Depr.)		163,779
Total Thea Historia (Net of Dept.)	74,701	100,777
TOTAL ASSETS	4,859,580	6,028,307
		, ,
LIABILITIES & NET ASSETS		
Current Liabilities		
A/P & WITHHOLDINGS	188,370	329,399
A/P - PROGRAM ROYALTIES TO HOST	51,434	81,429
RACING DISTRIBUTIONS	193,927	536,764
PURSES	467,904	776,527
TRACK SAFETY/MAINT.	115,008	209,235
CMC HORSEMENS PROGRAMS	20,257	42,895
LOU-5 - SYMPOSIUM	3,805	3,805
REV GEN PROJECT FUNDS	447,759	446,233
AUGMENTATION FUNDS	615,717	150,560
Total Current Liabilities		2,576,847
Non-Current Liabilities	2,104,101	2,010,041
CHANGE FUND	1,014,000	1,014,000
FAIRS - EQUIP REPLACEMENT FUNDS	1,067,176	1,479,396
Total Non-Current Liabilities	· · · · · · · · · · · · · · · · · · ·	2,585,744
Total Non-Current Liabilities	2,001,170	2,303,744
TOTAL LIABILITIES	4,185,357	5,162,591
- 0 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1	1,200,000	0,102,051
Net Assets		
FUND EQUITY	621,828	815,124
F&E Net Assets	50,078	100,156
NET INCOME/LOSS	2,318	(49,564)
Total Net Assets		865,716
Total Net Assets	0/7,44	003,/10
TOTAL LIABILITIES & NET ASSETS	4,859,580	6,028,307
TO THE DEED WITH THE PROPERTY OF THE PROPERTY	1,002,000	0,020,007



### California Authority of Racing Fairs Agency Income Statement March 31, 2014

	2012	2013	2012	2013	2014	2014	2014	2014
	Year End	Year End	Jan-Mar		Jan-Mar	Annual	Budget	% Budget
	Actual	Actual	YTD	YTD	YTD	Budget	Variance	
Revenue:	0.0	22 0 60	1.5	20.015	60.075	04.016	(0.4.0.41)	<b>620</b> /
Other Revenue/OPEB trust Reimb	82	22,060	15	20,015	60,075	94,916	(34,841)	63%
Interest Income	9,141	(1,344)	1,034	212	1,311	2,500	(1,189)	52%
Member Dues	270,062	246,963	97,345	66,389	58,592	234,368	(175,776)	25%
CARF South Prog Admin Fee	18,841	16,259	4,978	4,314	3,778	17,987	(14,209)	21%
CARF Projects Admin Fee	0	0	0	0	0	0	0	0%
CARF Live Racing Agency Allocation	138,136	116,998	9,134	10,361	2,390	157,410	(155,020)	2%
Total Revenue	436,272	400,936	112,506	101,290	126,147	507,181	(381,034)	25%
T-1								
Expenses:	250 520	201.005	50,000	27.650	20.702	107.000	1.45.206	210/
Salaries	250,529	201,085	52,333		39,702	185,098	145,396	21%
Employee Benefits	27,265	16,864	8,145	6,495	5,209	19,827	14,618	26%
Post Retirement Benefits	4,108	35,998	8,846	9,541	9,044	34,916	25,872	26%
Payroll Taxes	7,171		3,885	3,030	5,307	20,831	15,524	25%
Accounting Costs	16,579	16,395	4,063	4,063	4,063	16,250	12,187	25%
Audit Services	9,485	9,485	0	0	0	6,775	6,775	0%
Automobile Expense	7,690	218	1,932	36	10	3,000	2,990	0%
Contracted Services	11,770	9,071	964	8,770	726	9,500	8,774	8%
Depreciation	17,369	20,170	3,164	5,125	4,841	19,280	14,439	25%
Dues & Subscriptions	2,640	2,949	1,021	846	1,122	3,000	1,878	37%
Insurance Expense	44,196	47,930	10,737	11,674	12,828	48,000	35,172	27%
Legal Expenses	37,126	72,642	3,525	30,570	12,805	20,000	7,195	64%
Legislative Expenses	53,344	56,617	14,039	13,979	7,700	45,000	37,300	17%
Meetings Expense	2,189	2,730	730	854	564	3,000	2,436	19%
Misc. (Ag Day Sponsor)	326	349	83	68	77	0	(77)	0%
Office Supplies	31,394	24,815	8,699	3,913	5,979	20,000	14,021	30%
Postage & Shipping	3,849	2,693	1,030	456	678	3,600	2,922	19%
Rent (Tribute Road)	35,770	35,770	8,942	8,942	8,942	35,770	26,828	25%
Repairs & Maintenance	0	0	0	0	0	500	500	0%
Telephone Expense	9,481	8,592	2,255	2,017	1,998	10,000	8,002	20%
Training	350	0	300	0	0	1,000	1,000	0%
Travel Expense	26,767	15,188	5,872	2,211	3,063	15,000	11,937	20%
<b>Total Expenses</b>	599,399	597,742	140,564	150,241	124,658	520,347	395,689	24%
Agency Income (Loss)	(163,127)	(196,806)	(28,058)	(48,951)	1,488	(13,166)	14,654	
Southern Prog Income (Loss)	8,444	3,510	1,486	702	830	2,533	(30,122)	
Total Bal Sheet Net Income (Loss)	(154,682)	(193,296)	(26,572)	(48,249)	2,318	(10,633)	(15,467)	



### California Authority of Racing Fairs Southern Region Income Statement March 31, 2014

	2012	2013	2012	2013	2014	2014	2014	2014
	Year End	Year End	Jan-Mar	Jan-Mar	Jan-Mar	Annual	Budget	% Budget
	Actual	Actual	YTD	YTD	YTD	Budget	Variance	
Program Revenue:								
Program Sales	262,545	221,902	66,386	57,500	51,348	239,828	(188,480)	21%
Other Revenue	0	0	0	0	0	0	0	0%
Royalties/Fees Due Host	(235,260)	(202,133)	(59,922)	(52,483)	(46,741)	(219,308)	172,567	21%
Total Revenue	27,285	19,769	6,464	5,016	4,608	20,520	(15,912)	22%
_		•						
Expenses:								
Legal Expenses	0	0	0	0	0	0	0	0%
Meetings Expense	0	0	0	0	0	0	0	0%
Misc Exp.(Storage)	0	0	0	0	0	0	0	0%
Office Supplies	0	0	0	0	0	0	0	0%
Paper Expense	0	0	0	0	0	0	0	0%
Postage & Shipping	0	0	0	0	0	0	0	0%
Printing Supplies	0	0	0	0	0	0	0	0%
Rent & Utility Expenses	0	0	0	0	0	0	0	0%
Repairs & Maintenance	0	0	0	0	0	0	0	0%
Telephone Expense	0	0	0	0	0	0	0	0%
Travel Expense	0	0	0	0	0	0	0	0%
<b>Total Expenses</b>	0	0	0	0	0	0	0	0%
Operating Income (Loss)	27,285	19,769	6,464	5,016	4,608	20,520	(15,912)	22%
CARF Admin Fee	18,841	16,259	4,978	4,314	3,778	17,987	14,209	21%
Rebate	10,041	10,237	7,770	7,517	3,770	17,707	17,207	21/0
Income (Loss)	8,444	3,510	1,486	702	830	2,533	(30,122)	33%



## California Authority of Racing Fairs Revenues Generated and Paid through CARF Race Recap Report

Sacramento

**Humboldt** Stockton

Fresno

Total

Pleasanton

2014 Race Meet

Tote Handle ADW Handle						
All Handle Total	\$0	\$0	0	0	0	0
REVENUE: Takeout Programs Summarized Revenues ADW (California & Exports)						
Total	0	0	0	0	0	0
EXPENSES: 2014 Circuit Billing 2014 Jan-June Billbacks 2014 July-September Billbacks 2014 Oct-December Billbacks Racetrack Maintenance Relocation Costs	(0)					
<b>Total Track Expenses</b>	0	0	0	0	0	0
Revenues Generated and Paid through CAR Total Purses Revenue Total Track Commissions Revenue	RF					
TOTAL PURSES/FAIR COMMISSIONS	0	0	0	0	0	0



### California Authority of Racing Fairs Live Racing Income Statement March 31, 2014

	2012= 61days	2013=43 days			2014=41 days			
	2012	2013	2012	2013	2014	2014	2014	2014
	Year End	Year End		Jan-Mar	Jan-Mar	Annual	Budget	% Budget
	Actual	Actual	YTD	YTD	YTD	Budget	Variance	/ · - · · · · · · · · · · · · · · · · ·
Revenues:								
Reimb. From Live Racing Fairs	1,063,471	1,010,448	107,284	124,856	124,365	1,029,473	(905,108)	12%
On and the Emman								
<b>Operating Expenses:</b> Salaries	362,294	407,250	61,156	75,959	70,591	365,747	295,156	19%
Employee Benefits	41,443	66,112	10,121	15,554	10,416		34,780	23%
Payroll Taxes	15,317	33,228	2,172	4,205	9,190	42,070	32,880	22%
Accounting Costs	49,394	49,186	12,192	12,296	12,193	48,750	36,557	25%
Audit Services	17,615	17,615	12,192	0	0	20,325	20,325	0%
Automobile Expense	40	54	30		811	1,000	189	81%
Dues & Subscriptions, NTRA	0	0	0	0	0	0	0	0%
Insurance Expense	0	0	0		0	0	0	0%
Legal Expenses	811	0	811	0	0	5,000	5,000	0%
Meetings Expense	870	1,109	136		60	2,000	1,940	3%
Misc. Exp (Storage, Bank fee)	339	37	0	0	0	0	0	0%
Telephone Expense	5,794	4,547	704	1,194	947	5,000	4,053	19%
Travel Expense	40,923	38,090	2,167	733	1,756	25,000	23,244	7%
Sub-Totals	534,841	617,227	89,489	110,450	105,963	560,088	454,125	19%
<b>D</b> • G • 4G •								
Racing Support Services:	22.000		0	0	0	27.052	27.052	00/
Announcer	22,800	0	0	0	0	37,852	37,852	0%
Condition Bk/Program Cover	15,575	23,412	0	159	0	25,000	25,000	0%
Racing Operations Support	79,596	54,323	1,792	3,305	2,064	53,983	51,919	4%
TC02 Testing	6,915		0	0	0	6,500	6,500	0%
Marketing/Web Devel	120	331	30	30	30	1,000	970	3%
Network Management	260	0	260	0	0	0	0	0%
Paymaster Operations	7,383	6,292	1,886	700	2,060	6,500	4,440	32%
Program Production	179,919	128,370	2,429	211	1,830	110,000	108,170	2%
Racing Office System	38,120	26,995	2,856	2,562	1,245	50,000	48,755	2%
Recruitment	13,712	1,862	2,928	0	0	15,000	15,000	0%
Jumbo Screen	114,750	68,850	0	0	0	70,000	70,000	0%
Supplies	13,326	10,737	451	1,029	265	10,500	10,235	3%
Tattooing	16,313	11,741	1,939	1,473	4,658	17,000	12,342	27%
Timing/Clocker	0	0	0	0	0	14,712	14,712	0%
Transportation	1,915	1,700	0	0	0	3,500	3,500	0%
TV Production/Simulcast	42,916	53,206	6,250	6,250	6,250	55,000	48,750	11%
Racetrack Safety & Maint.	0	73,689	0	0	0	91,528	91,528	0%
Sub-Totals	553,619	466,744	20,821	15,721	18,402	568,075	549,673	3%
		,	/	,	,	,	,	
<b>Total Gross Expenses</b>	1,088,459	1,083,971	110,310	126,171	124,365	1,128,163	1,003,798	11%
Augmentation LRF	0	52,457	0	0	0	73,689	(73,689)	0%
NCOTWINC Reimbursement	25,000	25,000	0	0	0	25,000	(25,000)	0%
T . IN . T	1.050.451	1.040.440	110 212	106 151	10105	1.000.455		
Total Net Expenses	1,063,471	1,010,448	110,310	126,171	124,365	1,029,473		



### California Authority of Racing Fairs Project Management Income Statement March 31, 2014

	2012	2013	2012	2013	2014	2014	2014	2014
	Year End	Year End	Jan-Mar	Jan-Mar	Jan-Mar	Annual	Budget	% Budget
	Actual	Actual	YTD	YTD	YTD	Budget	Variance	
Revenue:								
CARF Admin Fee	0	0	0	0	0	0	0	0%
Project Management	0	0	0	0	0	0	0	0%
		•		·				
Total Revenue	0	0	0	0	0	0	0	0%
Expenses:			*					
Salaries Expense	0	0	0	0	0	0	0	0%
Employee Benefits	0	0	0	0	0	0	0	0%
Payroll Taxes	0	0	0	0	0	0	0	0%
Accounting Costs	0	0	0	0	0	0	0	0%
Audit Services	0	0	0	0	0	0	0	0%
Automobile Expense	0	0	0	0	0	0	0	0%
Contracted Services	0	0	0	0	0	0	0	0%
Telephone Expense	0	0	0	0	0	0	0	0%
Travel Expense	0	0	0	0	0	0	0	0%
Misc. Storage	0	0	0	0	0	0	0	0%
<b>Total Expenses</b>	0	0	0	0	0	0	0	0%
<b>CARF Admin Fee</b>	0	0	0	0	0	0	0	0%



## CALIFORNIA FAIRS SATELLITE NETWORK

## PARI-MUTUEL HANDLE & DISTRIBUTIONS (LIVE & SIMULCAST)

## 1987-2011

Handle & Distributions Figures Do Not Include Adavanced Deposit Wagering (ADW).

**Detailed Distribution Report** 

01/01/1987 -

12/31/2011 All Races All Hosts Hosts: All Locations Locations: All Tracks Report By:

Location Types: California

**TOTALS** 

Location	Handle	License	CHRB	F & E	City	Equine	Workers	Satellite	Expense Fund	Promotion	Chrims	Van	Proxy Fees	Track	Purses	SB1072	Owners	Breeders	To Out of
		Fee	Support		Tax		Comp	Location				Stable						Sires	State Tracks
			Fee																
Anderson	80,326,332	1,735,350	21,782	107,492	259,350	79,876	35,889	1,561,052	2,590,031	375,187	665	477,976	5	3,573,453	3,554,070	11,720	73,688	353,553	485,662
Bakersfield	332,889,862	7,195,451	80,071	286,427	1,078,953	324,000	144,536	6,521,346	11,585,888	1,898,923	3,119	1,870,351	27,400	14,786,473	14,721,231	46,641	253,305	1,432,857	1,560,638
Eureka	50,441,318	1,136,636	1,498	64,349	162,942	49,268	19,097	963,000	1,530,973	239,657	0	282,824	0	2,210,479	2,202,696	0	45,955	221,303	309,455
Ferndale	24,253,924	237,130	12,174	216,928	57,407	17,122	17,917	88,856	270,195	17,584	84	34,457	16	1,811,479	1,933,428	9,984	22,310	102,365	21,031
Fresno	538,571,201	11,525,428	119,225	1,627,752	1,750,322	468,796	207,180	8,371,971	14,577,681	2,180,333	2,722	2,092,976	19,666	27,777,158	28,296,042	71,522	464,513	2,248,679	1,919,004
Fresno Club One	57,316,755	536,659	42,092	40,307	187,477	57,332	62,799	1,139,563	2,208,314	230,978	1,612	422,308	11,622	2,887,194	2,897,736	23,633	34,404	287,018	593,630
Imperial	63,558	1,310	0	0	2	64	0	1,084	1,355	217	0	303	0	2,631	2,593	0	38	293	1,915
Lake Perris	427,495,310	8,809,745	280,714	299,350	1,392,429	427,509	349,298	8,443,556	12,964,749	2,143,619	6,266	2,969,499	32,690	20,302,762	20,177,793	126,913	325,512	2,051,114	2,747,504
Lakeport	100,835	1,281	0	33	0	101	0	1,737	2,522	347	0	608	0	4,258	4,304	0	61	462	2,680
Lancaster	449,439,696	10,276,825	287,994	284,420	1,469,915	449,030	302,550	8,907,423	14,124,713	2,793,460	6,872	3,177,612	51,612	20,600,824	20,448,357	117,243	330,302	2,070,048	2,524,441
Merced	131,242	1,623	0	41	0	131	0	2,309	3,535	462	0	808	0	5,700	5,721	0	81	611	3,377
Mobile Unit	2,578,629	81,157	0	2,675	2,952	2,518	0	50,882	73,558	19,517	0	17,032	0	92,785	90,371	0	2,414	9,890	4,888
Monterey	321,483,483	6,086,931	86,724	293,002	1,043,884	320,172	154,657	6,300,773	11,719,882	1,582,997	3,680	1,602,658	39,355	15,075,852	15,035,434	50,941	257,078	1,412,750	2,171,679
Paso Robles	790,507	16,733	0	108	176	791	0	14,170	17,078	3,045	0	4,087	0	34,178	33,705	0	535	3,652	18,335
Pleasanton	1,439,548,074	26,266,464	532,315	2,927,869	4,676,666	1,338,988	825,038	24,304,043	45,181,546	5,527,227	17,198	7,617,220	158,214	72,998,837	73,974,704	307,418	1,192,543	6,401,708	8,207,819
Pomona	1,715,548,666	38,591,766	1,259,981	4,527,320	5,612,065	1,511,154	1,220,104	25,793,425	39,541,328	6,195,668	27,963	9,659,712	215,284	93,034,165	94,470,984	518,753	1,449,127	7,788,438	8,650,237
Sacramento	1,324,635,197	23,159,271	357,089	1,862,194	2,312,092	1,212,454	704,952	20,763,303	38,722,144	4,802,672	11,743	5,873,365	71,154	71,752,423	71,419,207	183,177	900,007	7,183,355	6,833,502
San Bernardino	1,386,571,292	35,601,264	532,143	819,773	4,534,633	1,384,410	652,918	27,436,466	42,104,794	9,723,308	11,960	9,938,707	65,693	61,023,804	60,350,493	233,765	1,094,863	6,116,804	5,850,656
San Jose	1,100,491,878	18,574,360	418,399	1,063,714	3,580,078	1,097,416	650,709	21,638,622	41,552,108	5,066,391	16,574	6,029,697	207,780	52,105,055	52,182,653	242,133	849,580	4,966,150	7,703,544
San Mateo	256,109,303	837,529	908,765	217,438	840,638	256,111	472,980	5,165,625	9,929,623	954,813	33,624	2,563,299	271,320	12,819,269	12,867,715	528,458	152,083	1,360,120	3,437,649
Santa Barbara	305,518,466	8,556,013	17,756	273,058	495,865	295,272	103,208	6,028,195	8,689,892	1,980,057	0	1,925,164	1,101	13,325,353	13,090,997	0	264,746	1,315,830	1,330,918
Santa Maria	241,413,382	6,252,744	87,383	210,121	787,001	236,904	103,347	4,758,888	6,885,375	1,490,336	1,493	1,611,461	3,326	10,690,951	10,530,839	27,883	203,092	1,072,886	1,140,910
Santa Rosa	661,991,173	13,118,803	186,913	1,961,396	2,153,748	584,091	322,581	9,754,458	18,336,772	2,337,627	5,188	2,798,135	49,600	35,146,399	35,900,668	113,906	560,017	2,841,800	3,024,369
Shalimar (Indio)	296,321,883	7,984,659	107,392	162,512	967,720	295,810	134,188	5,844,043	8,452,383	2,119,676	2,263	2,214,636	1,905	12,914,178	12,730,672	54,849	243,544	1,301,389	1,276,367
Sonora	151,478	2,191	0	19	0	151	0	2,636	3,394	558	0	903	0	6,581	6,671	0	116	680	3,659
Stockton	745,344,897	14,059,003	215,688	1,347,579	2,425,929	695,804	392,985	13,406,071	24,846,497	3,124,640	7,767	3,664,931	89,256	36,579,378	36,825,755	122,654	602,297	3,270,737	4,146,346
Surfside Race Place	2,276,102,789	59,597,875	942,197	988,188	7,427,714	2,273,020	1,073,728	44,893,519	63,720,400	15,498,650	21,001	17,328,335	120,507	99,418,199	97,987,455	403,728	1,897,237	10,185,620	11,833,875
Tulare	125,718,798	2,593,228	40,135	148,980	405,778	125,313	56,532	2,447,118	4,211,680	601,268	1,348	784,119	2,193	5,593,650	5,569,079	24,303	109,921	556,833	778,061
Turlock	177,509,805	2,753,210	95,868	193,246	572,104	177,425	122,780	3,453,798	5,917,010	682,901	3,185	1,331,506	1,785	8,463,774	8,476,923	56,466	151,962	838,700	1,577,598
Vallejo	617,363,414	11,094,894	197,832	1,396,380	1,259,100	561,746	345,063	10,267,781	20,092,206	2,396,382	7,412	3,001,104	99,222	32,261,765	32,731,278	119,662	497,708	2,721,119	3,546,622
Ventura	1,040,507,473	25,678,695	522,770	739,757	3,396,556	1,039,373	529,195	20,559,521	30,709,799	6,600,249	11,347	7,522,199	46,630	47,117,735	46,548,065	205,571	848,722	4,694,887	5,577,424
Victorville	305,484,368	7,090,111	122,268	190,910	998,379	305,229	185,341	6,044,453	9,693,570	1,897,966	2,929	1,999,574	31,993	13,949,882	13,857,336	55,189	223,955	1,392,410	1,638,781
Yuba City	137,875	1,998	0	26	0	138	0	2,329	3,183	501	0	800	0	5,843	5,825	0	111	591	4,032

16,302,352,865 349,456,337 7,477,167 22,253,364 49,851,874 15,587,519 9,189,572 294,932,014 490,264,178 82,487,215 208,014 98,818,367 1,619,331 788,372,463 788,930,799 3,656,513 13,051,827 74,204,650 88,926,609





A program to recruit, retain and recognize horsemen on the Northern California racing circuit.

2013

**RECRUITMENT • RETENTION • RECOGNITION** 

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### **PROGRAM EXECUTION**

Christopher Korby - Executive Director California Authority of Racing Fairs

Larry Swartzlander - COO
California Authority of Racing Fairs

Tom Doutrich - Racing Secretary California Authority of Racing Fairs

Victoria Layne - Paymaster of Purses California Authority of Racing Fairs



### INTRODUCTION

▶ In 2001, CARF developed a program to actively recruit out-of-state owners, trainers and horses to compete on the Northern California Summer Racing Circuit. The goal of the program was simple: increase the field size for summer racing in Northern California.

In order to accomplish this goal, CARF set three objectives for the initial program: 1) inform and educate horsemen in other jurisdictions about the benefits of racing in California, 2) retain horsemen who have elected to compete in Northern California in previous years, and 3) offer financial incentives to assist horsemen with the cost of shipping horses to Northern California.

The CARF recruitment program proved successful in bringing horsemen to California and increasing field size. From 2001 to 2012, the CARF recruitment program paid more than \$431,000 in shipping incentives to horses that made upwards of 3,700 starts.

The landscape of racing in California has changed dramatically since the recruitment program's inception in 2001. We're finding that retention and recognition of horsemen have become just as important as recruitment. Consequently, we're adjusting the incentives in our program so that the elements of *recruitment*, *retention* and *recognition* will each contribute to the program's primary objective: increase field size.

We're pleased to report that the changes to our program in 2013 were met with positive response from horsemen. Once again this year, the program proved itself to be a successful component of our summer racing in Northern California.

In closing, we want to express our sincere thanks to all the owners and trainers who participated in our meets this last year and extend a cordial invitation to join us again in 2014.

CHRISTOPHER KORBY
EXECUTIVE DIRECTOR
CALIFORNIA AUTHORITY OF RACING FAIRS

# **OUR STRATEGY**

The 2013 CARF Recruitment **Program was** expanded to include recruitment, starter incentives and a VIP Horsemen's program.

## RECRUITMENT **OUT-OF-STATE SHIPPING INCENTIVES**

▶ Each spring since 2001, CARF has scheduled a series of out-of-state recruitment visits to personally meet one-on-one with horsemen in other jurisdictions and invite them to complete in Northern California for the summer.

To give extra meaning to our invitation and to financially assist horsemen who choose to ship to our circuit, CARF pays a \$300 Relocation Fee to the designated payee of any horse making its first start after shipping over 600 miles. A qualifying runner making its second start on the Fair Circuit will receive \$150.

## RETENTION **STARTER INCENTIVES** & FIFI D SIZE

In an effort to retain Northern California trainers, maximize field size and offset the cost of shipping outside of the Bay Area, CARF offered a \$1,000 incentive for trainers making 10 or more starts at select Fairs (Cal Expo, Stockton and Fresno). Trainers making 5-9 starts received a \$500 bonus. This program realized a 49% increase in the number of entries made by qualifying trainers and a 46% increase in the number of starts.

## **RECOGNITION HORSEMEN VIP PROGRAM**

▶ The CARF VIP Horsemen's Program provides horsemen with a single set of parking and admission credentials for the CARF Fair Circuit. The VIP Horsemen database is also used to distribute a welcome packet of information prior to the Fairs and fuel cards that are redeemable through the Paymaster's office.

CARF paid \$45,900 in relocation fees to 129 horses which made 282 starts on the 2013 Fair Circuit.



CARF paid \$51,500 in trainer incentives to trainers who made 668 starts at Cal Expo, Stockton and



The CARF VIP Horsemen credentials simplify many of the logistical challenges horsemen face moving Fair to Fair.



# PROGRAM BUDGET

The CARF Recruitment Program is funded by allocations from member Fairs and from the California Marketing Committee (CMC).

In 2013, staff decided to forego the traditional outof-state recruitment trips, receptions and dinners in favor of a direct mail piece to our database of out-of-state horsemen developed over the past 12 years during trips to Arizona, Oregon, Idaho and Washington.

Funds that normally would have been allocated for recruitment trips were instead redirected to develop a new Starter Incentive Program. This program was developed to retain Northern California trainers and increase field size at Fairs that require horsemen to ship outside of the Bay Area.



EXPENSE TYPE	2013 COST
RECRUITMENT (600 or more miles)	
Recruitment - Travel & Receptions	0
Relocation Fees Paid	45,900
Out-of-State Trainer Incentives	6,000
Advertising - Out-of-State Recruitment	14,768
RETENTION & FIELD SIZE	
Starter Incentive (Cal Expo)	21,000
Starter Incentive (Stockton)	10,000
Starter Incentive (Fresno)	20,500
RECOGNITION - VIP PROGRAM	
Hard Costs (Badges & Parking Tags)	2,987
Fuel Cards	7,400
TOTAL 2013 RECRUITMENT PROGRAM	128,555

# RECRUITMENT RESULTS

The CARF Out-of-State Recruitment Program, administered by the California Authority of Racing Fairs staff, makes available \$300 to every horse that travels 600 miles or more to start on the Northern California Fair Circuit for its first start and \$150 for its second start (\$450 total). A runner making its first start at Ferndale receives \$150 for each of two starts, with another \$150 available if the horse starts again at Stockton and/or Fresno.

During recruiting efforts prior to our first meet, horsemen are notified of the program and invited to visit or call the paymaster when running an out-of-state horse. The paymaster maintains a ledger of eligible horses and verifies by past performances or Coggins test paperwork that the horse has traveled 600 miles or more to run on the Fairs. Payment is made by a transfer into the account of the owner or trainer of the horse

## 129 OUT-OF-STATE HORSES **RECEIVED \$45,900**

in relocation fee payments at an average cost of \$162 per start.

## OUT-OF-STATE HORSES MADE **282 STARTS**

on the 2013 Northern California Fair Circuit.

## OUT-OF-STATE HORSES MADE UP 8 PERCENT

of the total 2013 Northern California Fair horse population by starts.

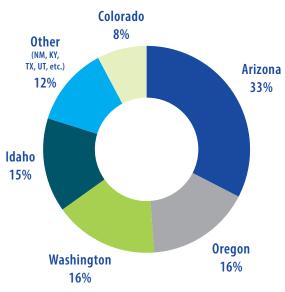
OUT-OF-STATE STARTS BY FAIR: Pleasanton - 46, Sacramento - 40, Santa Rosa - 56, Ferndale - 75, Stockton - 34, Fresno - 31

## Impact of Recruited Horses on Field Size

### 7.84 8 7.53 7.13 7.07 7.17 7.00 7.00 7 6.52 6.64 5.91 6 5 4.49 4 SAC SR **FER** STK **FNO** PLN 2013 Average Fair Field Size Field Size w/o Recruited Horses

Golden Gate Fields Average Field Size - 7.37

### Recruitment by State



# RETENTION RESULTS

44

In an effort to retain Northern California trainers, maximize field size and offset the cost of shipping outside of the Bay Area, CARF offered a \$1,000 incentive for trainers making 10 or more starts at select Fairs (Cal Expo, Stockton and Fresno). Trainers making 5-9 starts received a \$500 bonus. This program realized a 49% increase in the number of entries made by qualifying trainers and a 46% increase in the number of starts.

77



# CAL EXPO - 34 TRAINERS QUALIFIED FOR THE STARTER INCENTIVE PROGRAM.

Entries by these trainers were up 37% (336 in 2012 compared to 460 in 2013) and starts were up 42% (183 in 2012 compared to 259 in 2013). Thoroughbred field size for the meet increased from 6.73 in 2012 to 7.24 in 2013.

37% 42%

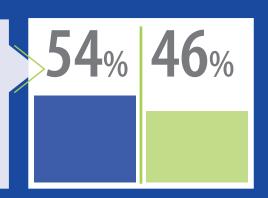


# STOCKTON - 19 TRAINERS QUALIFIED FOR THE STARTER INCENTIVE PROGRAM.

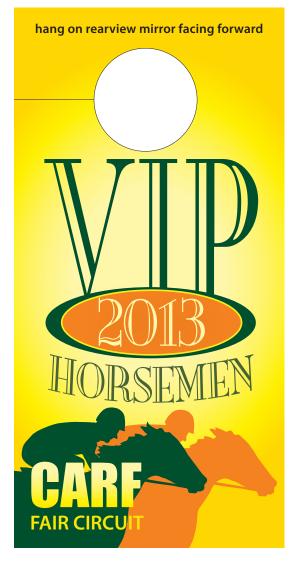
With two days less racing, entries by these trainers were up 64% (140 in 2012 compared to 229 in 2013) and starts were up 56% (82 in 2012 compared to 128 in 2013). Thoroughbred field size for the meet increased from 6.92 in 2012 to 8.19 in 2013.

# FRESNO - 32 TRAINERS QUALIFIED FOR THE STARTER INCENTIVE PROGRAM.

Entries by these trainers were up 54% (336 in 2012 compared to 518 in 2013) and starts were up 46% (192 in 2012 compared to 281 in 2013).



# **RECOGNITION - VIP**



### hang on rearview mirror facing forward

Fairs are not responsible for damage to or loss of vehicle, its contents or accessories for any reason whatsoever.

Improperly parked vehicles may be impounded at owner's expense











#### **ALAMEDA COUNTY FAIR (Pleasanton)**

From 680, take Bernal Exit East to Valley Avenue and enter Gate 12 on the right. Continue straight until the road dead-ends and park in either the VIP Lot or to the right in the Owner/Trainer Lot.

#### **CALIFORNIA STATE FAIR (Sacramento)**

From Exposition Blvd., turn south on Ethan Way (at Chevron Station) to Cal Expo Gate 12 at the junction of Ethan Way and Hurley Way. Parking is available on a first come first served basis in Lot 17 across the back road from the south turn of the racetrack.

#### **HUMBOLDT COUNTY FAIR (Ferndale)**

From Main Street, turn west onto Van Ness Street and enter the Horsemen's Gate on the left. Park near the Racing Office.

#### SAN JOAQUIN COUNTY FAIR (Stockton)

Enter Gate 5 on Charter Ave (next to the Corp Yard). The Parking lot is next to the Jock's Room, south of the Grandstand. Racing Office parking is off Gate 2 on B Street.

#### **BIG FRESNO FAIR (Fresno)**

Enter the Butler Avenue Gate at Maple Avenue. Park in the designated area on Butler Avenue near the Racing Office.







This badge grants special grounds access to VIP Horsemen Special accommodations and events will vary by location.

Please refer to the brochure in your welcome packet or call for details.

> TOM DOUTRICH (415) 271-4613 LARRY SWARTZLANDER (916) 799-7084





- \$50 Starter Bonus for each start.
- \$1,000 Bonus for Trainers making 10 starts during
   Cal Expo, Stockton and Fresno. Trainers making 5
  - Out-of-State Horses \$300 1st start, \$150 2nd Start (\$150/\$150 at Ferndale).

Call Tom Doutrich for details. (415) 271-4613

# Transaction Type Report For Types: RE From 06/01/2013 To 01/15/2014

	Fro	om 06/01/2	2013 To 01/15/2014	Jan 15,2014 10:29 A	٨M
CARF		Faciliti	es: CARF	Page 1 of	f 4
Fac. Date From	Account Name	То	Account Name	Amount Memo	

Fac.	Date	From	Account Name	То	Account Name	Amount	Memo
			Relocation Costs				
			Relocation Costs				
CRF	6/20/2013	30636	Relocation Costs	39904	Bobby L Pate	500.00	Per T. Doutrich
CRF	6/20/2013	30636	Relocation Costs	39926	Stephen R. Koler	500.00	Per T. Doutrich
CRF	6/20/2013	30636	Relocation Costs	39927	Stephen C. Fisher	500.00	Per T. Doutrich
CRF	6/21/2013	30636	Relocation Costs	39962	Joe Lejzerowicz	300.00	Leona Pegasus
CRF	6/21/2013	30636	Relocation Costs		Ryan Kenney		Ruler's Peaches
CRF	6/22/2013	30636	Relocation Costs		Bobby L Pate		Diamond Touch
CRF	6/22/2013		Relocation Costs		Ronald D. Taylor-Williams	300.00	Lobo Del Desierto
CRF	6/22/2013	30636	Relocation Costs		Stephen C. Fisher	300.00	American Council
CRF	6/23/2013	30636	Relocation Costs		W. R. Whitehouse	300.00	Dontwiseupadummy
CRF	6/23/2013	30636	Relocation Costs	37206	W. R. Whitehouse	300.00	Le' Heat
CRF	6/24/2013	30636	Relocation Costs	39927	Stephen C. Fisher		Stopin Memo
CRF	6/24/2013	30636	Relocation Costs	39927	Stephen C. Fisher	300.00	Gold Boom
CRF	6/24/2013	30636	Relocation Costs		Stephen C. Fisher	300.00	Solar Tex
CRF	6/24/2013	30636	Relocation Costs	37206	W. R. Whitehouse	300.00	Bam Zoom
CRF	6/27/2013	30636	Relocation Costs	33235	Mike D Thomas	300.00	Shanghai Voyage
CRF	6/28/2013	30636	Relocation Costs	39970	Donna Duarte	300.00	Raise Again
CRF	6/29/2013	30636	Relocation Costs	10150	Allen J. Aldrich	300.00	Tiger Cat
CRF	6/29/2013	30636	Relocation Costs	37191	Dan Morgan		Kisses for Kate
CRF	6/29/2013	30636	Relocation Costs	39904	Bobby L Pate	300.00	Gone Digital
CRF	6/29/2013	30636	Relocation Costs	37191	Dan Morgan	300.00	Your Special Day
CRF	6/30/2013	30636	Relocation Costs	39927	Stephen C. Fisher	300.00	Willapa
CRF	6/30/2013	30636	Relocation Costs	39983	Jack Zaborac	300.00	Skye Memo
CRF	6/30/2013	30636	Relocation Costs	39983	Jack Zaborac	300.00	Flying Jack
CRF	6/30/2013	30636	Relocation Costs	40060	Gloria Ballestrasse or Terry	300.00	Decisive Fact
					Morris		
CRF	7/4/2013	30636	Relocation Costs	39927	Stephen C. Fisher	300.00	I.B. Dreamin'
CRF	7/5/2013	30636	Relocation Costs	28358	Ruby Thomas	300.00	Buck's Dance
CRF	7/6/2013	30636	Relocation Costs	40028	Abel Borg	300.00	Hitdamark
CRF	7/6/2013	30636	Relocation Costs	39983	Jack Zaborac	300.00	Penngrove
CRF		30636	Relocation Costs		Rockingham Ranch		Per T. Doutrich
CRF		30636	Relocation Costs		Allen J. Aldrich		Tiger Cat
CRF	7/13/2013		Relocation Costs		A & D Racing Stable		Per T. Doutrich
CRF	7/13/2013		Relocation Costs		A & D Racing Stable		Latin Coffee
	7/13/2013		Relocation Costs		A & D Racing Stable		Play N Win
CRF	7/13/2013		Relocation Costs		A & D Racing Stable		Rondo Hondo
CRF	7/13/2013		Relocation Costs		Sam A Vasquez		By Golly Its Hot
CRF	7/13/2013		Relocation Costs		Sam A Vasquez		Mufv It On Over
CRF		30636	Relocation Costs		Sam A Vasquez		Lenas Hot Philly
CRF	7/13/2013		Relocation Costs	35449	Sam A Vasquez		Lenas Hot Philly
CRF	7/13/2013		Relocation Costs	35449	Sam A Vasquez		Mufv It On Over
CRF	7/13/2013		Relocation Costs		Sam A Vasquez		Sammy V
CRF	7/13/2013		Relocation Costs	35449	Sam A Vasquez		Golly Bret
CRF	7/13/2013		Relocation Costs	35449	Sam A Vasquez		My Vaz Is Hot
CRF	7/13/2013		Relocation Costs		Sam A Vasquez		Laurie Lu
CRF	7/13/2013		Relocation Costs		Stephen C. Fisher		Gold Boom
CRF	7/13/2013		Relocation Costs		Ryan Kenney		Ruler's Peaches
CRF	7/13/2013		Relocation Costs		W. R. Whitehouse		Given Episode
CRF CRF		30636	Relocation Costs	39983 36832	Jack Zaborac		Flying Jack
	7/14/2013		Relocation Costs		Charles E Hiatt		Cause Hesa Pistol
CRF	7/14/2013		Relocation Costs		W. R. Whitehouse		Lady Roll On
CRF CRF	7/14/2013 7/14/2013		Relocation Costs	39927 37191	Stephen C. Fisher		Stopin Memo
CRF	7/14/2013		Relocation Costs		Dan Morgan Stephen C. Fisher		Your Special Day Overtime Victory
	7/15/2013		Relocation Costs Relocation Costs		Stephen C. Fisher Stephen C. Fisher		Solar Tex
CRF	7/15/2013		Relocation Costs	36832	Charles E Hiatt		Imfixintowin
CRF	7/15/2013		Relocation Costs		Bobby L Pate		Diamond Touch
CRF	7/15/2013		Relocation Costs	37150	Terri Eaton		Last Draw
CRF	7/15/2013		Relocation Costs	37150	Terri Eaton		Last Draw
CRF	7/15/2013		Relocation Costs		Terri Eaton		Millennium Brew
CRF	7/15/2013		Relocation Costs		Terri Eaton		Millennium Brew
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### **Transaction Type Report** For Types: RE

### From 06/01/2013 To 01/15/2014

Jan 15,2014 10:29 AM **CARF** Facilities: CARF Page 2 of 4

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Fac.	Date	From	Account Name	То	Account Name	Amount	Memo	
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CRF	7/15/2013	30636	Relocation Costs	37150	Terri Eaton	300.00	Tyme Champ	
CRF	7/15/2013	30636	Relocation Costs	37150	Terri Eaton		Palisades Daw	n
CRF	7/15/2013		Relocation Costs	37150	Terri Eaton		Idoitmyway Ba	
	7/17/2013							•
CRF			Relocation Costs	38070	Humberto P. Loma		Per T. Doutrich	
CRF	7/18/2013	30636	Relocation Costs	37206	W. R. Whitehouse	150.00	Le' Heat	
CRF	7/18/2013	30636	Relocation Costs	37206	W. R. Whitehouse	150.00	Bam Zoom	
CRF	7/18/2013	30636	Relocation Costs	40060	Gloria Ballestrasse or Terry	150.00	Decisive Fact	
					Morris			
CRF	7/18/2013	30636	Relocation Costs	40102	A & D Racing Stable	300.00	Our Magic Cou	ınla
					_		•	ibie
CRF	7/18/2013		Relocation Costs	37206	W. R. Whitehouse		Rulloke	
CRF	7/18/2013	30636	Relocation Costs	37206	W. R. Whitehouse	300.00	Steam Fitter	
CRF	7/18/2013	30636	Relocation Costs	37150	Terri Eaton	150.00	Tyme Champ	
CRF	7/20/2013	30636	Relocation Costs	37206	W. R. Whitehouse	300.00	Raggin Wood	
CRF	7/20/2013	30636	Relocation Costs	37196	Helen Shelley	300.00		
CRF	7/20/2013		Relocation Costs	37196	Helen Shelley	150.00	-	
					•			
CRF	7/21/2013		Relocation Costs	33235	Mike D Thomas		Shanghai Voya	age
CRF	7/21/2013	30636	Relocation Costs	35449	Sam A Vasquez	150.00	Laurie Lu	
CRF	7/21/2013	30636	Relocation Costs	39927	Stephen C. Fisher	150.00	Overtime Victo	ry
CRF	7/21/2013	30636	Relocation Costs	39904	Bobby L Pate	150.00	Gone Digital	
CRF	7/21/2013	30636	Relocation Costs	40102	A & D Racing Stable		Maria Lake	
CRF	7/21/2013		Relocation Costs	28358	_			
					Ruby Thomas		Buck's Dance	
CRF	7/21/2013		Relocation Costs	39012	Paul A. Treasure		Paris in April	
CRF	7/22/2013		Relocation Costs	30072	Nancy Klapatch	300.00	Focus Now	
CRF	7/22/2013	30636	Relocation Costs	31305	Nancy Klapatch (lessee)	300.00	Old Standard	
CRF	7/22/2013	30636	Relocation Costs	35449	Sam A Vasquez	150.00	By Golly Its Ho	t
CRF	7/22/2013		Relocation Costs	39983	Jack Zaborac		Skye Memo	
CRF	7/22/2013		Relocation Costs	39927	Stephen C. Fisher		American Cou	ocil
					•			
CRF	7/27/2013		Relocation Costs	37150	Terri Eaton		Palisades Daw	
CRF	7/27/2013	30636	Relocation Costs	37150	Terri Eaton	150.00	Idoitmyway Ba	by
CRF	7/27/2013	30636	Relocation Costs	37206	W. R. Whitehouse	300.00	Gannicus	
CRF	7/28/2013	30636	Relocation Costs	36832	Charles E Hiatt	150.00	Imfixintowin	
CRF	7/28/2013		Relocation Costs	39927	Stephen C. Fisher		Willapa	
CRF	7/28/2013			36832	Charles E Hiatt		Snow Glo	
			Relocation Costs					
CRF	7/28/2013		Relocation Costs	40246	Tim McCanna or Ray McCanna		Our Man Clint	
CRF	7/29/2013	30636	Relocation Costs	37326	Denise Gero	300.00	Littleman John	
CRF	7/31/2013	30636	Relocation Costs	40102	A & D Racing Stable	150.00	Latin Coffee	
CRF	7/31/2013	30636	Relocation Costs	40102	A & D Racing Stable	150.00	Rondo Hondo	
CRF	8/2/2013	30636	Relocation Costs	37191	Dan Morgan	150.00	Kisses for Kate	2
CRF	8/3/2013	30636	Relocation Costs	31305	Nancy Klapatch (lessee)		Old Standard	•
					, , ,			
CRF	8/3/2013	30636	Relocation Costs	30072	Nancy Klapatch		Focus Now	
CRF	8/7/2013	30636	Relocation Costs	40028	Abel Borg		My Kaliber	
CRF	8/7/2013	30636	Relocation Costs	40028	Abel Borg	300.00	Shahwaali	
CRF	8/7/2013	30636	Relocation Costs	37206	W. R. Whitehouse		Rulloke	
CRF	8/7/2013	30636	Relocation Costs	37206	W. R. Whitehouse		Steam Fitter	
CRF	8/7/2013	30636	Relocation Costs	37206	W. R. Whitehouse		Rhythm in May	,
							, ,	
CRF	8/7/2013	30636	Relocation Costs	39537	Gary C. Hughes		Atta Boy Lucky	
CRF	8/8/2013	30636	Relocation Costs	39926	Stephen R. Koler		Step Aside Cly	de
CRF	8/10/2013	30636	Relocation Costs	37326	Denise Gero	300.00	Alabama Boy	
CRF	8/10/2013	30636	Relocation Costs	38434	Dean M. Mazzuca	300.00	Hardbody	
CRF	8/10/2013	30636	Relocation Costs	39927	Stephen C. Fisher		Tizguinness	
CRF	8/12/2013		Relocation Costs	35449	Sam A Vasquez		My Vaz Is Hot	
							•	مامر
CRF	8/13/2013		Relocation Costs	40102	A & D Racing Stable		Our Magic Cou	•
CRF	8/14/2013		Relocation Costs	37152	Edward R. Freeman		Per T. Doutrich	
CRF	8/14/2013	30636	Relocation Costs	38532	Margie Cantrell	300.00	Per T. Doutrich	1
CRF	8/14/2013	30636	Relocation Costs	38156	Leonard A. Espinoza	300.00	Per T. Doutrich	ı
CRF	8/14/2013		Relocation Costs	37070	Sally P Rivera		Per T. Doutrich	
CRF	8/15/2013		Relocation Costs	38532	Margie Cantrell		Imasassytwo	-
					•		•	
CRF	8/15/2013		Relocation Costs	37326	Denise Gero		Kawani Run	
CRF	8/15/2013		Relocation Costs	37326	Denise Gero	150.00	Lerret Star	
CRF	8/17/2013	30636	Relocation Costs	37206	W. R. Whitehouse	150.00	Casual Encour	nter
CRF	8/17/2013	30636	Relocation Costs	28358	Ruby Thomas	150.00	Virginia Way	
CRF	8/17/2013		Relocation Costs	37326	Denise Gero		Littleman John	
٠. ١١	22010		3.22.2					

### **Transaction Type Report** For Types: RE

### From 06/01/2013 To 01/15/2014

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Fac.	Date	From	Account Name	То	Account Name	Amount	Memo
		_	_		<u>-                                    </u>		
CRF	8/18/2013		Relocation Costs	40147	Ken Nolan		Salsa Boy
CRF	8/18/2013		Relocation Costs	40147	Ken Nolan		Stroll for Us
CRF	8/18/2013		Relocation Costs	38532	Margie Cantrell		Colorful Tune
CRF	8/18/2013		Relocation Costs	38532	Margie Cantrell		Run to Ground
CRF CRF	8/18/2013 8/18/2013		Relocation Costs Relocation Costs	37890 37890	Matties Racing Stable LLC Matties Racing Stable LLC		Wisest Cat Mansion Mayhem
CRF	8/18/2013		Relocation Costs	29501	Sandy Hanna		Merry Moon
CRF	8/18/2013		Relocation Costs	29501	Sandy Hanna	300.00	•
CRF	8/18/2013		Relocation Costs	29501	Sandy Hanna	150.00	•
CRF	8/18/2013		Relocation Costs	37206	W. R. Whitehouse		Raggin Wood
CRF	8/18/2013		Relocation Costs	37206	W. R. Whitehouse		Rhythm in May
CRF	8/18/2013	30636	Relocation Costs	37326	Denise Gero		Alabama Boy
CRF	8/18/2013	30636	Relocation Costs	38532	Margie Cantrell	150.00	Color Me Tuff
CRF	8/18/2013	30636	Relocation Costs	38532	Margie Cantrell	150.00	Imasassytwo
CRF	8/18/2013	30636	Relocation Costs	38532	Margie Cantrell	150.00	Easy Six
CRF	8/18/2013		Relocation Costs	38532	Margie Cantrell	150.00	Captain Gavel
CRF	8/18/2013		Relocation Costs	38532	Margie Cantrell		Anisazi Maiden
CRF	8/18/2013		Relocation Costs	38532	Margie Cantrell		Whiskey Talks
CRF	8/18/2013		Relocation Costs	38532	Margie Cantrell		Phaedra's Song
CRF	8/18/2013		Relocation Costs	37890	Matties Racing Stable LLC		R J's Prospect
CRF	8/18/2013		Relocation Costs	40147	Ken Nolan		Back of the Bus
CRF	8/18/2013		Relocation Costs	40147	Ken Nolan		Pete's Black Gold
CRF CRF	8/18/2013 8/22/2013		Relocation Costs Relocation Costs	40147 37206	Ken Nolan W. R. Whitehouse		Ben's Starry Night Gannicus
CRF	8/22/2013		Relocation Costs	38532	Margie Cantrell		Shame On Rosie
CRF	8/22/2013		Relocation Costs	38532	Margie Cantrell		Chocolate Starr
CRF	8/22/2013		Relocation Costs	38156	Leonard A. Espinoza		Global Court
CRF	8/24/2013		Relocation Costs	40028	Abel Borg		Shahwaali
CRF	8/24/2013		Relocation Costs	40028	Abel Borg		My Kaliber
CRF	8/24/2013		Relocation Costs	38532	Margie Cantrell		Captain Gavel
CRF	8/24/2013	30636	Relocation Costs	38532	Margie Cantrell	150.00	Phaedra's Song
CRF	8/24/2013	30636	Relocation Costs	40114	Mark K. Powell	300.00	So Big Is Better
CRF	8/24/2013		Relocation Costs	38532	Margie Cantrell	150.00	Low Expectations
CRF	8/24/2013		Relocation Costs	38532	Margie Cantrell		Diamonds Suzie Q.
CRF	8/24/2013		Relocation Costs	40147	Ken Nolan		Salsa Boy
CRF	8/24/2013		Relocation Costs	40147	Ken Nolan		Fighting City Hall
CRF	8/24/2013		Relocation Costs	38532	Margie Cantrell		Early Habit
CRF CRF	8/24/2013 8/24/2013		Relocation Costs Relocation Costs	38532 38532	Margie Cantrell Margie Cantrell		Colorful Tune Run to Ground
CRF	8/24/2013		Relocation Costs	37890	Matties Racing Stable LLC		Mansion Mayhem
CRF	8/25/2013		Relocation Costs	38532	Margie Cantrell		Easy Six
CRF	8/25/2013		Relocation Costs	38532	Margie Cantrell		Shame On Rosie
CRF	8/25/2013		Relocation Costs	38532	Margie Cantrell		Anasazi Maiden
CRF	8/25/2013		Relocation Costs	38532	Margie Cantrell		Color Me Tuff
CRF	8/25/2013	30636	Relocation Costs	40114	Mark K. Powell	150.00	So Big Is Better
CRF	8/25/2013	30636	Relocation Costs	40147	Ken Nolan	150.00	Broulee Beach
CRF	8/25/2013	30636	Relocation Costs	40147	Ken Nolan	150.00	Ben's Starry Night
CRF	8/25/2013	30636	Relocation Costs	37890	Matties Racing Stable LLC		Wisest Cat
CRF	8/25/2013	30636	Relocation Costs	37206	W. R. Whitehouse		Per T. Doutrich
CRF	9/6/2013	30636	Relocation Costs	37821	Gary D. Greiner		Tribal Money
CRF	9/6/2013	30636	Relocation Costs	37821	Gary D. Greiner		Bluegrass Chapp
CRF	9/6/2013	30636	Relocation Costs	37821	Gary D. Greiner		Tudor Blue
CRF	9/21/2013		Relocation Costs	40084	James O. Meredith		Luv's a Courting
CRF CRF	9/21/2013 9/21/2013		Relocation Costs Relocation Costs	39708 40028	Eugene Burns		Per T. Doutrich
CRF	9/21/2013		Relocation Costs Relocation Costs	40028	Abel Borg Abel Borg		Aimee Oakley Pw Nivours Romance
CRF	9/21/2013		Relocation Costs	28358	Ruby Thomas		Virginia Way
CRF	9/22/2013		Relocation Costs	38532	Margie Cantrell		Anasazi Maiden
CRF	9/22/2013		Relocation Costs	39927	Stephen C. Fisher		Tizguinness
CRF	9/22/2013		Relocation Costs	37206	W. R. Whitehouse		Livin' Lovin' Man
CRF	9/26/2013		Relocation Costs	40325	Ken M. Danyluk	300.00	
CRF	9/26/2013	30636	Relocation Costs	40325	Ken M. Danyluk	300.00	T M Burning Bridges
	9						

### **Transaction Type Report** For Types: RE

From 06/01/2013 To 01/15/2014

Jan 15,2014 10:29 AM **CARF** Facilities: CARF Page 4 of 4

CAR	KF		Facili	lles. CARF	Page 4 C
Fac.	Date From	Account Name	То	Account Name	Amount Memo
CRF	9/26/2013 30636	Relocation Costs	40325	Ken M. Danyluk	300.00 Tm Maddamee
CRF	9/27/2013 30636	Relocation Costs	38532	Margie Cantrell	150.00 Captain Gavel
CRF	9/29/2013 30636	Relocation Costs	39708	Eugene Burns	300.00 Cause Ur a Ten
CRF	9/29/2013 30636	Relocation Costs	39708	Eugene Burns	300.00 Lulita
CRF	9/29/2013 30636	Relocation Costs	39708	Eugene Burns	300.00 Sought for Speed
CRF	9/29/2013 30636	Relocation Costs	40084	James O. Meredith	300.00 Dennika
CRF	9/29/2013 30636	Relocation Costs	39708	Eugene Burns	300.00 Callthenoise Ariah
CRF	9/29/2013 30636	Relocation Costs	40028	Abel Borg	300.00 Tru Kaolina
CRF	9/29/2013 30636	Relocation Costs	37206	W. R. Whitehouse	150.00 Given Episode
CRF	10/3/2013 30636	Relocation Costs	40028	Abel Borg	150.00 Nivours Roman
CRF	10/3/2013 30636	Relocation Costs	40028	Abel Borg	150.00 Aimee Oakley Pw
CRF	10/4/2013 30636	Relocation Costs	30831	David J. Payne	300.00 Luando
CRF	10/5/2013 30636	Relocation Costs	10686	Mr. or Mrs. John F. De Meo	300.00 No Team Spirit
CRF	10/5/2013 30636	Relocation Costs	31550	Art Suitter or Betty Suitter	300.00 Giant Ego
CRF	10/5/2013 30636	Relocation Costs	38070	Humberto P. Loma	300.00 Per T. Doutrich
CRF	10/6/2013 30636	Relocation Costs	36507	Morris F. Parker (lessee)	300.00 Oman Whata Kiss
CRF	10/6/2013 30636	Relocation Costs	36507	Morris F. Parker (lessee)	150.00 Oman Whata Kiss
CRF	10/10/2013 30636	Relocation Costs	35571	Bryce Gale	300.00 Marv
CRF	10/10/2013 30636	Relocation Costs	31655	Tim McCanna	300.00 Corduroy
CRF	10/10/2013 30636	Relocation Costs	31655	Tim McCanna	300.00 Pete's Slew
CRF	10/10/2013 30636	Relocation Costs	37760	Luigi Di Pietro	300.00 Femmina Pesante
CRF	10/11/2013 30636	Relocation Costs	39708	Eugene Burns	150.00 Cause Ur a Ten
CRF	10/11/2013 30636	Relocation Costs	40048	Dave Kasparian	300.00 Per T. Doutrich
CRF	10/11/2013 30636	Relocation Costs	31450	Bob W. Grayson	500.00 Per T. Doutrich
CRF	10/12/2013 30636	Relocation Costs	39708	Eugene Burns	150.00 Callthenoise Ariah
CRF	10/12/2013 30636	Relocation Costs	39865	Pat LePley	300.00 Business Venture
CRF	10/12/2013 30636	Relocation Costs	10686	Mr. or Mrs. John F. De Meo	150.00 No Team Spirit
CRF	10/12/2013 30636	Relocation Costs	38004	Hector Jesus Sanchez	300.00 Per T. Doutrich
CRF	10/13/2013 30636	Relocation Costs	39986	Queen Bee Racing, LLC	300.00 Primal Desire
CRF	10/13/2013 30636	Relocation Costs	39986	Queen Bee Racing, LLC	150.00 Primal Desire
CRF	10/13/2013 30636	Relocation Costs	39708	Eugene Burns	150.00 Sought for Speed
CRF	10/13/2013 30636	Relocation Costs	35571	Bryce Gale	300.00 Our Smokin Hero
CRF	10/13/2013 30636	Relocation Costs	36941	Dr. James McEnroe	300.00 Eyes a Optimism
CRF	10/14/2013 30636	Relocation Costs	39708	Eugene Burns	150.00 Lulita
CRF	10/14/2013 30636	Relocation Costs	31977	David Wolochuk	300.00 Delighted Disciple
CRF	10/14/2013 30636	Relocation Costs	38763	Victor Bahna Jr	300.00 Impressa Vanessa
CRF	10/16/2013 30636	Relocation Costs	35571	Bryce Gale	300.00 Own It
CRF	1/15/2014 30636	Relocation Costs	40028	Abel Borg	150.00 Hitdamark
CRF	1/15/2014 30636	Relocation Costs	39927	Stephen C. Fisher	150.00 I.B. Dreamin
CRF	1/15/2014 30636	Relocation Costs	37206	W. R. Whitehouse	150.00 Lady Roll On
CRF	1/15/2014 30636	Relocation Costs	37206	W. R. Whitehouse	300.00 Casual Encounter
CRF	1/15/2014 30636	Relocation Costs	39537	Gary C. Hughes	150.00 Atta Boy Lucky
					51,900.00

Grand Total 51,900.00

## **Trainer Start Incentive - Cal-Expo 2013 (8 days of racing)**

	2012	2013	%	2012	2013	%	
Horseman	<b>Entries</b>	<b>Entries</b>	Change	Starts	Starts	Change	Paid
Hollendorfer, Jerry	22	25	14%	9	15	67%	\$1,000.00
Jauregui, O.J.	15	32	113%	8	13	63%	\$1,000.00
Howey, Quinn	0	18	NA	0	12	NA	\$1,000.00
Lenzini, Michael	14	14	0%	9	11	22%	\$1,000.00
Moger, Ed Jr.	19	25	32%	8	11	38%	\$1,000.00
Morey, William E.	14	18	29%	8	11	38%	\$1,000.00
Sherman, Steve M.	29	25	-14%	18	11	-39%	\$1,000.00
Matos, Gill	18	14	-22%	10	10	0%	\$1,000.00
Nolan, William J.	15	12	-20%	8	9	13%	\$500.00
Amescua, Rene	7	12	71%	6	8	33%	\$500.00
Bellasis, Tim	8	13	63%	5	8	60%	\$500.00
Ledezma, Sergio	9	13	44%	6	8	33%	\$500.00
Martin, John F.	18	18	0%	9	8	-11%	\$500.00
Mathis, Andy	14	11	-21%	9	8	-11%	\$500.00
Whitehouse, W.R.	11	17	55%	7	8	14%	\$500.00
Eaton, Terri	27	15	-44%	12	7	-42%	\$500.00
Bonde, Jeff	6	8	33%	3	6	100%	\$500.00
Dillenbeck, Bruce	9	12	33%	3	6	100%	\$500.00
Kenney, Ryan	5	10	100%	5	6	20%	\$500.00
McCanna, Tim	6	14	133%	5	6	20%	\$500.00
Miranda, Efrain	2	11	450%	2	6	200%	\$500.00
Naranjo, Salvador	9	9	0%	5	6	20%	\$500.00
Paldanius, Sheldon W.	0	10	NA	0	6	NA	\$500.00
Paszkeicz, Alex	0	16	NA	0	6	NA	\$500.00
Preciado, Guillermo	4	9	125%	3	6	100%	\$500.00
Thomas, Jamey R.	11	7	-36%	5	6	20%	\$500.00
Trujillo, Victor M.	7	7	0%	5	6	20%	\$500.00
Fisher, Steve	0	7	NA	0	5	NA	\$500.00
Henderson, Frances	8	13	63%	2	5	150%	\$500.00
January, Elmer	5	8	60%	4	5	25%	\$500.00
McLean, Bill	10	11	10%	2	5	150%	\$500.00
Miyadi, Steven	11	14	27%	4	5	25%	\$500.00
Raymond, Dale T.	2	5	150%	2	5	150%	\$500.00
Rogers, Allen E.	1	7	600%	1	5	400%	\$500.00
Total	336	460	37%	183	259	42%	\$21,000.00

## **Trainer Start Incentive - Stockton 2013 (6 days of racing)**

	2012	2013	%	2012	2013	%	
Horseman	<b>Entries</b>	<b>Entries</b>	Change	Starts	Starts	Change	Paid
Preciado, Guillermo	6	17	183%	4	12	200%	\$1,000.00
Eaton, Terri	13	23	77%	10	9	-10%	\$500.00
Bellasis, Tim	8	13	63%	8	8	0%	\$500.00
January, Elmer	17	15	-12%	11	8	-27%	\$500.00
Lenzini, Michael	9	12	33%	2	8	300%	\$500.00
Morey, William E.	11	18	64%	8	8	0%	\$500.00
Jauregui, O.J.	3	10	233%	2	7	250%	\$500.00
Sherman, Steve M.	20	13	-35%	9	7	-22%	\$500.00
Vallejo, Genaro	8	11	38%	5	7	40%	\$500.00
Josephson, Jedd B.	3	10	233%	3	6	100%	\$500.00
Matos, Gill	10	10	0%	5	6	20%	\$500.00
Nolan, William J.	5	10	100%	2	6	200%	\$500.00
Whitehouse, W.R.	0	12	NA	0	6	NA	\$500.00
Delia, William	4	13	225%	4	5	25%	\$500.00
Howey, Quinn	0	8	NA	0	5	NA	\$500.00
McCanna, Tim	6	8	33%	1	5	400%	\$500.00
Raymond, Dale T.	0	7	NA	0	5	NA	\$500.00
Rogers, Allen E.	3	11	267%	2	5	150%	\$500.00
Trujillo, Victor M.	14	8	-43%	6	5	-17%	\$500.00
Total	140	229	64%	82	128	56%	\$10,000.00

## **Trainer Start Incentive - Fresno 2013 (9 days of racing)**

	2012	2013	%	2012	2013	%	
Horseman	<b>Entries</b>	<b>Entries</b>	Change	Starts	Starts	Change	Paid
Martin, John F.	32	58	81%	12	28	133%	\$1,000.00
Amescua, Rene	45	29	-36%	24	15	-38%	\$1,000.00
Jauregui, O.J.	21	29	38%	12	14	17%	\$1,000.00
Vallejo, Genaro	15	26	73%	11	13	18%	\$1,000.00
Greiner, Gary	6	20	233%	3	11	267%	\$1,000.00
January, Elmer	26	20	-23%	15	11	-27%	\$1,000.00
Lenzini, Michael	7	22	214%	5	11	120%	\$1,000.00
Loma, Humburto P.	8	28	250%	4	11	175%	\$1,000.00
Howey, Quinn	0	26	NA	0	10	NA	\$1,000.00
McCanna, Tim	16	26	63%	10	9	-10%	\$500.00
Naranjo, Salvador	13	11	-15%	8	9	13%	\$500.00
Paldanius, Sheldon W.	8	17	113%	5	9	80%	\$500.00
Winick, Debbie	3	14	367%	3	9	200%	\$500.00
Kenney, Ryan	6	12	100%	6	8	33%	\$500.00
Nolan, William J.	7	13	86%	4	8	100%	\$500.00
Preciado, Guillermo	8	10	25%	4	8	100%	\$500.00
Diaz, Antonio L.	2	17	750%	2	7	250%	\$500.00
Eaton, Terri	13	9	-31%	10	7	-30%	\$500.00
Hollendorfer, Jerry	10	11	10%	4	7	75%	\$500.00
Paszkeicz, Alex	8	10	25%	2	7	250%	\$500.00
Thomas, Jamey R.	2	12	500%	2	7	250%	\$500.00
Trujillo, Victor M.	6	13	117%	3	7	133%	\$500.00
Bonde, Jeff	19	9	-53%	10	6	-40%	\$500.00
DeZotell, Lisa	2	10	400%	1	6	500%	\$500.00
Grayson, Bobby Wayne	11	10	-9%	8	6	-25%	\$500.00
Ledezma, Sergio	15	12	-20%	8	6	-25%	\$500.00
Rogers, Allen E.	7	6	-14%	4	6	50%	\$500.00
DiLaura, Sam	4	9	125%	2	5	150%	\$500.00
Gomez, Ruben	4	6	50%	2	5	150%	\$500.00
Miranda, Efrain	8	8	0%	5	5	0%	\$500.00
Raymond, Dale T.	4	6	50%	3	5	67%	\$500.00
Sanchez, Hector J.	0	9	NA	0	5	NA	\$500.00
Total	336	518	54%	192	281	46%	\$20,500.00

### Results of CARF Program to Increase Field Size

The Fair Out-of-State Recruitment Program, administered by the California Authority of Racing Fairs, pays \$300 to every horse that travels 600 or more miles to start on the Northern California Fair Circuit for its first start and an additional \$150 for its second start (\$450 total). A runner making its first start at Ferndale receives \$150 for each of two starts, with another \$150 available if the horse starts again at Stockton and/or Fresno.

 2012 Total TB Recruitment Costs - \$66,411.71 2012 Recruitment at Tracks - \$13,711.71 2012 TB Relocation Fees Paid - \$50,700.00 2012 Trainer Incentives - \$2,000.00 Number of Horses Paid - 149 Number of TB Starts - 338 Percentage of Total Horse Population - 11%

### • Number of Starts by Recruited TB Horses, by Fair:

Pleasanton - 49 (75% increase from 2011)

Sacramento - 38

Santa Rosa - 72 (9% increase from 2011)

Ferndale - 93

Stockton - 50

Fresno - 36

### • Number of TB Starts by State Recruited From:

Arizona - 128 (71% increase from 2011)

Idaho - 96

Oregon - 56

Washington - 35

Utah - 13

New Mexico - 7

Nevada - 3

### • Leading Trainers of Recruited Horses (by starts):

Don Roberson

Eugene Burns

W.R. Whitehouse

Tim McCanna

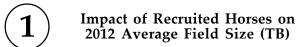
Paul Treasure

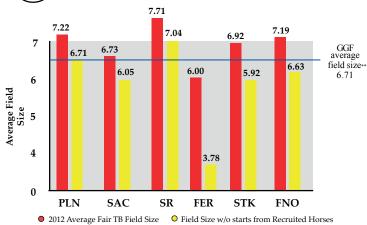
Kenneth McReynolds

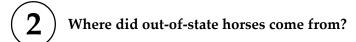
Phil Oviedo

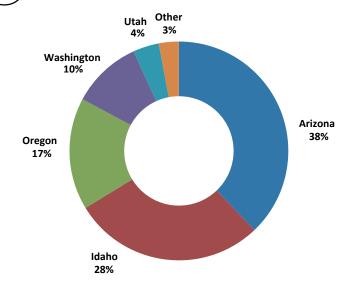
Mike Chambers

2012 Emerging Breed Relocation Fees - \$4,500 (42 starts) \*\* During Period 12/26/2011-6/18/2012









What does the Fair Circuit pay on average for each start by an out-of-state horse?

## \$196 per starter\*\*\*

Increased field size is the single largest contributor to increasing ontrack and simulcast handle.

- 1. Statistics from CHRIMS Runners Report & CARF Out-of-State Starts.
- 2. Statistics from CARF Paymaster Reports & CFSA Relocation Costs.

<sup>\*\*\*</sup> Cost of Recruitment at Tracks and TB Relocation Fees divided by number of Thoroughbred Starts.

### Results of CARF Program to Increase Field Size

The Fair Out-of-State Recruitment Program, administered by the California Authority of Racing Fairs, pays \$300 to every horse that travels 600 or more miles to start on the Northern California Fair Circuit for its first start and an additional \$150 for its second start (\$450 total). A runner making its first start at Ferndale receives \$150 for each of two starts, with another \$150 available if the horse starts again at Fresno.

• 2011 Total Recruitment Costs - \$83,110.47 2011 Recruitment at Tracks - \$17,410.47 2011 TB Relocation Fees Paid - \$56,700.00 2011 Trainer Incentives - \$9,000.00 Number of Horses Paid - 175 Number of TB Starts - 328 (15% increase from 2010) Percentage of Total Horse Population - 11%

### Number of Starts by Recruited TB Horses, by Fair:

Stockton - 14

Pleasanton - 28

Sacramento - 36

Santa Rosa - 66

Ferndale - 105 (15% increase from 2010)

Fresno - 79 (44% increase from 2010)

### • Number of TB Starts by State Recruited From:

Oregon - 95

Washington - 83 (315% increase from 2010)

Arizon<u>a - 75</u>

Idaho - 47

Canada - 9

Minnesota - 7

Nebraska - 7

Utah - 4

Florida - 1

### • Leading Trainers of Recruited Horses (by starts):

Tim McCanna

Nick Lowe

Bob Beckner

Miguel Silva

Charles Essex

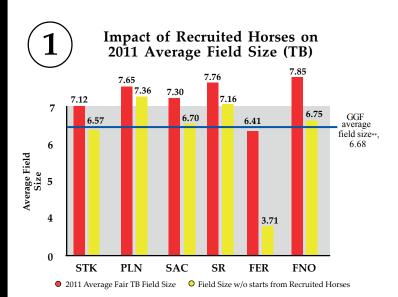
Michael Talbot

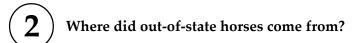
Gary Morris

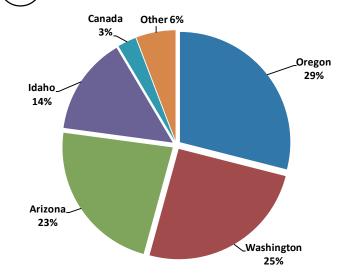
Paul Treasure

2011 Emerging Breed Relocation Fees - \$750

\*\* During Period 12/26/2010-6/12/2011







What does the Fair Circuit pay on average for each start by an out-of-state horse?

## \$253 per starter\*\*\*

Increased field size is the single largest contributor to increasing ontrack and simulcast handle.

- 1. Statistics from CHRIMS Runners Report & CARF Out-of-State Starts.
- 2. Statistics from CARF Paymaster Reports & CFSA Relocation Costs.

<sup>\*\*\*</sup> Cost of Recruitment at Tracks and TB Relocation Fees divided by number of Thoroughbred Starts.

## Results of CARF Program to Increase Field Size

The Fair Out-of-State Recruitment Program, administered by the California Authority of Racing Fairs, pays \$300 to every horse that travels 600 or more miles to start on the Northern California Fair Circuit for its first start and an additional \$150 for its second start (\$450 total). A runner making its first start at Ferndale receives \$150 for each of two starts, with another \$150 available if the horse starts again at Fresno.

• 2010 Total Recruitment Costs - \$86,808.40\*
2010 Recruitment at Tracks - \$31,108.40
2010 TB Relocation Fees Paid - \$45,150.00
2010 Trainer Incentives - \$5,300.00
Number of Horses Paid - 143
Number of Starts - 331
Number of TB Starts - 286
Percentage of Total Horse Population - 9%

 Number of Starts by Recruited TB Horses, by Fair:

Stockton - 19

Pleasanton - 35

Sacramento - 34

Santa Rosa - 52

Ferndale - 91

Fresno - 55

• Number of TB Starts by State Recruited From:

Arizona - 115

Oregon - 73

Idaho - 38

Washington - 20

Utah - 15

New Mexico - 11

Nevada - 4

Delaware - 4

Other - 5

• Leading Trainers of Recruited Horses (by starts):

Tim McCanna

Bob Beckner

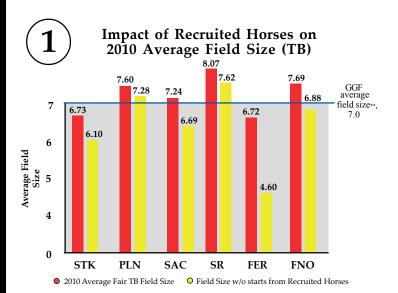
W.R. Whitehouse

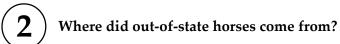
Brenda Estes

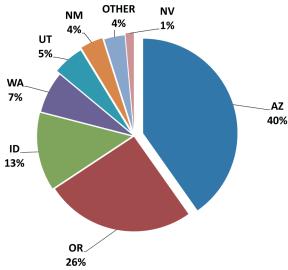
Nick Lowe

Phil Oviedo

- \* Emerging Breed Relocation Fees \$5,250, Does not Include CMC Reimbursement \$20,000
- \*\* During Period 1/1/10-6/20/10
- \*\*\* Cost of Recruitment at Tracks and TB Relocation Fees divided by number of Thoroughbred Starts.







What does the Fair Circuit pay on average for each start by an out-of-state horse?

## \$266 per starter\*\*\*

Increased field size is the single largest contributor to increasing ontrack and simulcast handle.

- 1. Statistics from CHRIMS Runners Report & CARF Out-of-State Starts.
- 2. Statistics from CARF Paymaster Reports & CFSA Relocation Costs.

### Results of CARF Program to Increase Field Size

The Fair Out-of-State Recruitment Program, administered by the California Authority of Racing Fairs, pays \$300 to every horse that travels 600 or more miles to start on the Northern California Fair Circuit for its first start and an additional \$150 for its second start (\$450 total). A runner making its first start at Ferndale receives \$150, with another \$300 available if the horse starts again at another Fair facility.

2009 Total Recruitment Costs - \$104,776.04\*
 2009 Recruitment at Tracks - \$22,176.04
 2009 TB Relocation Fees Paid - \$73,600.00
 2009 Trainer Incentives - \$4,500
 Number of Horses Paid - 217
 Number of Starts - 588
 Percentage of Total Horse Population - 13%

Number of Starts by Recruited Horses, by Fair:

Stockton - 81

Pleasanton - 82

Vallejo - 51

Santa Rosa - 74

Ferndale - 111

CARF at GGF - 43

Sacramento - 104

Fresno - 42

• Number of Starts by State Recruited From:

Arizona - 243

Idaho - 94

Oregon - 89

West Virginia - 42

Washington - 27

California (Fairplex) - 23

New Mexico - 21

Nevada - 12

Other - 60

• Leading Trainers of Recruited Horses (by starts):

Don Roberson

Keith Bennett

Justin Treasure

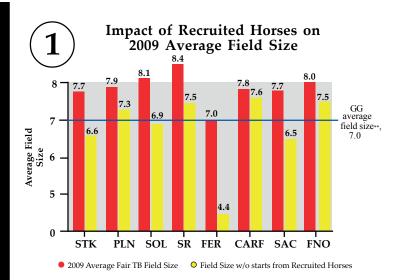
Kelly Bainum

Jason Homer

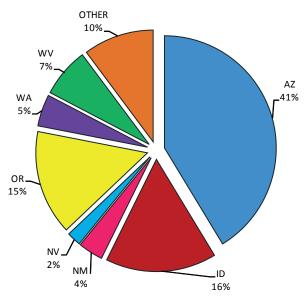
W.R. Whitehouse

Charles Hiatt

- \* Emerging Breed Relocation Fees \$4,500, Does not Include CMC Reimbursement - \$25,000
- \*\* During Period 1/1/09-6/18/09



 $oxed{2}$  Where did out-of-state horses come from?



What does the Fair Circuit pay on average for each start by an out-of-state horse?

## \$178 per starter

Increased field size is the single largest contributor to increasing ontrack and simulcast handle.

- $1. \ \ Statistics from \ CHRIMS \ Runners \ Report \& \ CARF \ Out-of-State \ Starts.$
- 2. Statistics from CARF Paymaster Reports & CFSA Relocation Costs.

# Calendar for year 2016 (United States)

	January										
Su	Мо	Tu	We	Th	Fr	Sa					
					1	2					
3	4	5	6	7	8	9					
10	11	12	13	14	15	16					
17	18	19	20	21	22	23					
24	25	26	27	28	29	30					
31											

	February							
Su	Мо	Tu	We	Th	Fr	Sa		
	1	2	3	4	5	6		
7	8	9	10	11	12	13		
14	15	16	17	18	19	20		
21	22	23	24	25	26	27		
28	29							

	March								
Su Mo Tu We Th Fr Sa									
		1	2	3	4	5			
6	7	8	9	10	11	12			
13	14	15	16	17	18	19			
20	21	22	23	24	25	26			
27	28	29	30	31					

	April							
Su	Мо	Tu	We	Th	Fr	Sa		
					1	2		
3	4	5	6	7	8	9		
10	11	12	13	14	15	16		
17	18	19	20	21	22	23		
24	25	26	27	28	29	30		

	May							
Su	Мо	Tu	We	Th	Fr	Sa		
1	2	3	4	5	6	7		
8	9	10	11	12	13	14		
15	16	17	18	19	20	21		
22	23	24	25	26	27	28		
29	30	31						

	June							
Su	Мо	Tu	We	Th	Fr	Sa		
			1	2	3	4		
5	6	7	8	9	10	11		
12	13	14	15	16	17	18		
19	20	21	22	23	24	25		
26	27	28	29	30				

	July								
Su	u Mo Tu We Th Fr Sa								
					1	2			
3	4	5	6	7	8	9			
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Calendar generated on www.timeanddate.com/calendar

# Calendar for year 2015 (United States)

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# Calendar for year 2014 (United States)

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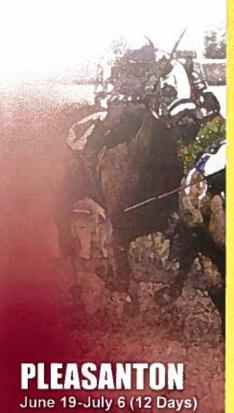
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Calendar generated on www.timeanddate.com/calendar



## SACRAMENTO

July 11-20 (7 Days)

## FERNDALE

August 13-24

## STOCKTON

September 19-28 (6 Days)

## **FRESNO**

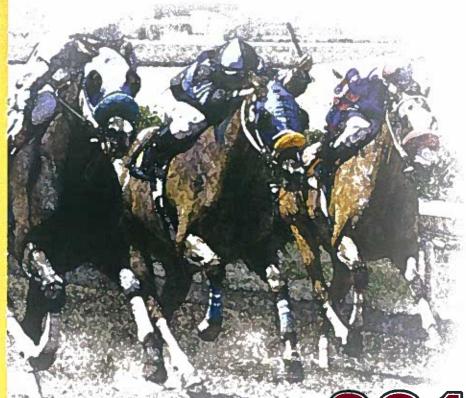
October 2-13 (9 Days)

Tom Doutrich (Racing Secretary): (415) 271-4613

Larry Swartzlander (COO): (916) 799-7084

Vicki Layne (Paymaster): (916) 715-8642

**Toll-Free Entries:** (877) 722-3860



## **STARTER BONUS**

\$50 Starter Bonus for each Thoroughbred and Emerging Breed Start.

## **OUT-OF-STATE HORSES**

\$300 1st start, \$150 2nd start (\$150/\$150 Ferndale).

## VIP PROGRAM

VIP Program provides one parking pass/ credential for the CARF Fair Circuit, special access and other perks. Contact the Racing Secretary for details.

# FAIRS

# Thoroughbred Trainer

INCENTIVE\$ UP TO \$4,500 BONUS!

**Thoroughbred Trainers** making 5-9 starts during Oak Tree at Pleasanton, Stockton and Fresno will receive a **\$500 Bonus** at each meet where they reach the start requirement.

Trainers making 10 or more starts will receive a **\$1,000** BONUS.

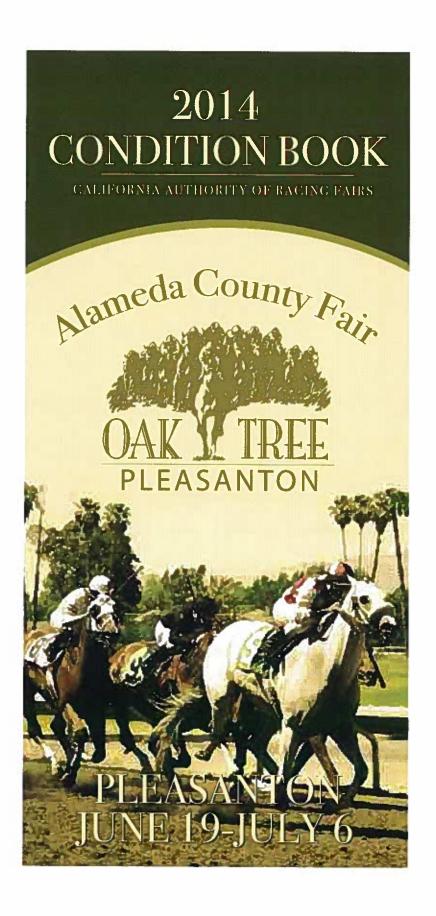
**Thoroughbred Trainers** making 5-9 starts at Cal Expo will receive an **\$800 Bonus**.

Trainers making 10 or more starts will receive a **\$1,500 BONUS**.

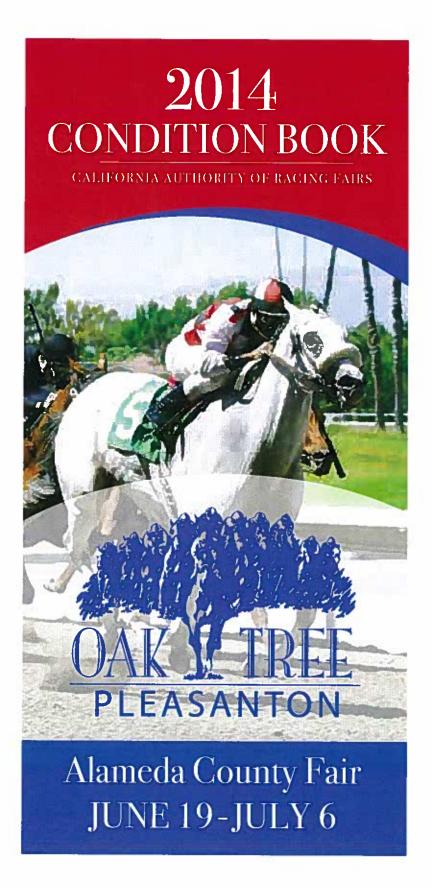












DRAFT

