



1776 Tribute Road, Suite 205
Sacramento, CA 95815
Office: 916.927.7223 Fax: 916.263.3341
www.calfairs.com

AGENDA
CALIFORNIA AUTHORITY OF RACING FAIRS
LIVE RACING COMMITTEE MEETING
JOHN ALKIRE, CHAIR
11:00 A.M., TUESDAY, MARCH 1, 2011
VIA TELECONFERENCE

Notice is hereby given that a teleconference meeting of the Live Racing Committee will commence at 11:00 a.m., Tuesday March 1, 2010. The meeting will be held at the CARF Conference Room located at 1776 Tribute Road, Sacramento, California 95815.

AGENDA

- I. Date, time and location of next meeting.
- II. Approval of minutes.
- III. Report, discussion and action, if any, on Racing Dates for 2012 & beyond.
- IV. Report, discussion and action, if any, on recommendations for funding allocations from CDFA Division of Fair & Exposition.
- V. Report, discussion and action, if any, on legislative program for 2011 and beyond.
- VI. Report, discussion and action, if any, on negotiations with horsemen's organizations for 2011 purse contracts.
- VII. Report, discussion and action, if any, on 2011 Supplemental purse administration.
- VIII. Report, discussion and action, if any, on out-of-state recruitment program.
- IX. Report, discussion and action, if any, on planning for the 2011 fair racing circuit.
- X. Report, discussion and action, if any, on drug and alcohol testing for race-track employees.
- XI. Report on review of racing personnel staffing levels and meeting with Federation Director of Labor Relations.
- XII. Executive Director's Report



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NOTICE
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11:00 A.M., TUESDAY, MARCH 1, 2011
VIA TELECONFERENCE

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CARF Live Racing Committee Meeting
Toll Free Dial In Number: (800) 791-2345
Participant Code: 62745 #

The Public and members of the Live Racing Committee may participate from the following locations:

Alameda County Fair
4501 Pleasanton Ave.
Pleasanton, CA 94566

Humboldt County Fair
1250 5th Street
Ferndale, CA 95536

Solano County Fair
900 Fairgrounds Drive
Vallejo, CA 94589

The Big Fresno Fair
1121 S. Chance Avenue
Fresno, CA 93702

San Joaquin Fair
1658 S. Airport Way
Stockton, CA 95206

Sonoma County Fair
1350 Bennett Valley Road
Santa Rosa, CA 95404

California State Fair
1600 Exposition Blvd.
Sacramento, CA 95815

CALIFORNIA AUTHORITY OF RACING FAIRS

Live Racing Committee
Tuesday, February 1, 2011

MINUTES

A teleconference meeting of the California Authority of Racing Fairs Live Racing Committee was held at 11:30 A.M., Tuesday, February 1, 2011. The meeting was hosted at the California State Fair Board Room located at 1600 Exposition Blvd., Sacramento, California.

CARF Live Racing Committee members attending: John Alkire, Norb Bartosik, Tawny Tesconi and Stuart Titus. Joining by conference call: James Jimenez.

Staff and Guests attending: Christopher Korby, Larry Swartzlander, Tom Doutrich, Heather Haviland, Raechelle Gibbons, Amelia White and Kate Phariss. Joining by conference call: Janet Covello and Louie Brown.

Agenda Item 1 – Date, Time and Location of Next Meeting. The next CARF Board & Live Racing Committee meetings will be scheduled for March 1, 2010 in Sacramento.

Agenda Item 2 – Approval of Minutes. Mr. Bartosik requested that the meeting minutes reflect that Mr. Paluszak seconded the motion on agenda item four. Mr. Bartosik moved to approve the minutes as amended. Mr. Titus seconded, unanimously approved.

Agenda Item 3 – Report, Discussion and Action, if any, on Legislative Program for 2011 and Beyond. A report by Mr. Brown was deferred to the CARF Board of Directors Meeting at 1:00 p.m.

Agenda Item 4 – Report, Discussion and Action, if any, on Supplemental Purse Administration. Mr. Korby reported that the meeting packet included a report outlining the current reconciliation for the supplemental purse funds through 2010. Uncertainty exists regarding the availability of 2011 supplemental purse funds. CARF has invoiced F&E for 2011, but has not received confirmation on the status of payment.

Mr. Swartzlander reported that due to the implementation of the combined purse structure in 2010, all Thoroughbred overpayments have been eliminated and the Emerging Breed overpayment has been reduced to \$55,000. If supplemental purse money is received for 2011, there will be no problem offering a purse structure at Fairs on par with 2010. Golden Gate Fields has increased purses 4-5% on the bottom end due to the takeout increase. Mr. Swartzlander and Mr. Doutrich will continue to keep the racing committee apprised of the situation.

Agenda Item 5 – Discussion and Action, if any, on Planning for the 2011 Fair Racing Circuit. Mr. Swartzlander reported that all contracts are in place with the exception of a jockey's room cook to replace Don Fowler.

Agenda Item 6 – Report, Discussion and Action, if any, on Racing Dates for 2012 and Beyond. Mr. Korby reported that Bryan Wayte is developing several financial scenarios for various calendars that will be complete for the future meetings.

TOC wishes to convene its annual meeting of Northern California stakeholders to discuss the 2012 calendar and is contacting representatives for availability.

Agenda Item 7 – Report, Discussion and Action, if any, on 2010 Recruitment Program and Planning for the Recruitment Program in 2011. Mr. Swartzlander reported that the recruitment reception budget has been reduced from 2010 as a cost saving measure. Mr. Swartzlander and Mr. Doutrich plan to visit Turf Paradise in Arizona, Portland Meadows in Oregon and Emerald Downs in Washington.

Agenda Item 8 – Report, Discussion and Action, if any, on Emerging Breeds Summer Racing Program. Mr. Swartzlander reported that a meeting with the American Mule Racing Association resulted in a pledge to consider increasing purses if trainers would guarantee the number of entries in a race, reduce the total number of races offered and utilize the ability to occupy the final race in a card. Mule representatives were also encouraged to increase the number of trainers/owners represented in each race as well as considering running mules that are prohibitive favorites for purse money only.

Agenda Item 9 – Report, Discussion and Action, if any, on Drug and Alcohol Testing for Racetrack Employees. Mr. Korby reported that due to an incident during the Fresno meet, it is incumbent for CARF and Fairs to ensure there is no misuse of drugs or alcohol by employees that would affect their ability to safely conduct their job duties. Mr. Korby is setting up a meeting with Ken Walker, Director of Labor Relations for the Federation, to establish a procedure for unannounced and frequent drug tests throughout the Fair circuit.

Agenda Item 10 – Executive Director's Report. Mr. Korby reported that there have been meetings of industry stakeholders to review the California workers compensation program. The current carrier, MOC Insurance, intends to return with several proposals to deal with the increase in costs driven by participation and the decline in handle revenues.

Respectfully submitted,
Heather Haviland

HYPOTHETICAL CALIFORNIA RACING CALENDAR - A

NORTHERN CALIFORNIA

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33 04/26 - 06/09 - Flagship Track North

18 06/14 - 07/07 - Pleasanton

10 07/10 - 07/21 - Cal Expo

15 07/24 - 08/11 - Santa Rosa

5 08/14 - 08/18 - Ferndale

9 08/23 - 09/02 - Flagship Track North

8 09/20 - 09/29 - Stockton

11 10/02 - 10/14 - Fresno

28 11/08 - 12/15 - Flagship Track North

137 RACE DAYS

SOUTHERN CALIFORNIA

Su	M	Tu	W	Th	F	Sa
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Su	M	Tu	W	Th	F	Sa
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31						

80 12/26 - 04/14 - Santa Anita

29 07/26 - 09/02 - Del Mar

13 09/06 - 09/22 - Pomona

28 09/27 - 11/03 - Santa Anita/Del Mar/
Breeders' Cup

Su	M	Tu	W	Th	F	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
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Su	M	Tu	W	Th	F	Sa
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Su	M	Tu	W	Th	F	Sa
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Calendar for year 2012 (United States)

January						
Su	Mo	Tu	We	Th	Fr	Sa
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15	16	17	18	19	20	21
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February						
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March						
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April						
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May						
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June						
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July						
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August						
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September						
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October						
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November						
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December						
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2011 Northern California Racing Dates-As approved by CHRB Nov. 9, 2010

December						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
25	27	28	29	30	31	

January						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
2	3	4	5	6	7	8
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May						
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September						
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GGF Total Race Days 181

February						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
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June						
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October						
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23	24	25	26	27	28	29
30	31					

Pleasanton 15
Cal Expo 10

CARF Meets 57
Ferndale Overlap 8
Total Fairs 65

March						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
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July						
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November						
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Santa Rosa 15
Ferndale solo 2

April						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
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August						
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December						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
4	5	6	7	8	9	10
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25						

Ferndale (overlap) 8
Fresno 10

Golden Gate Winter/Spring (PRA) December 26 - June 12
Golden Gate Summer (LATC) August 17 - October 2
Golden Gate Fall (LATC) October 19 - December 18

Stockton June 15 - June 19
Pleasanton June 22 - July 10
Cal Expo July 13 - 24

Santa Rosa July 27 - August 14
Ferndale (overlap) August 12 - 21
Fresno October 5 - 16

Christopher Korby

From: "Lisa Drury" <LDrury@cdfa.ca.gov>
To: "Christopher Korby" <korby@calfairs.net>
Sent: February 18, 2011 2:45 PM
Subject: Funding for Stockton live racing improvements

Hi Chris –

The San Joaquin County Fair has contacted F&E to request assistance with last year's and this year's improvements to the track area. Janet Covello has forwarded invoices totaling \$4,201.86 for work done by CARF in 2010 and contacted Rebecca yesterday to inquire about how to request \$10,000 for track improvements for 10/11. Rebecca is requesting that CARF agendize board approval at the March 1, 2011 meeting for these disbursements from the 09/10 Wagering Facility Improvements Program.

Thanks – Lisa

Lisa Drury
Division of Fairs & Expositions
(916) 263-2951
ldrury@cdfa.ca.gov

02/23/2011

*Funding for Stockton***Christopher Korby**

From: "Lisa Drury" <LDrury@cdfa.ca.gov>
To: "Christopher Korby" <korby@calfairs.net>
Cc: "Michael Treacy" <MTreacy@cdfa.ca.gov>; "Rebecca Desmond" <RDesmond@cdfa.ca.gov>
Sent: June 07, 2010 1:54 PM
Subject: RE: urgent painting projects at Stockton

Hi Chris:

Let's review your concerns on Wednesday when we meet and proceed from there.

Lisa Drury
Division of Fairs & Expositions
(916) 263-2951
ldrury@cdfa.ca.gov

From: Christopher Korby [mailto:korby@calfairs.net]
Sent: Monday, June 07, 2010 12:47 PM
To: Lisa Drury
Cc: Alkire, John; Rick Pickering; Dan Jacobs; Rebecca Desmond
Subject: Re: urgent painting projects at Stockton

Lisa,

Stockton did not apply for funding and there was no allocation made for San Joaquin at the June 1 Funding Committee meeting. Do you have a recommendation about how we fund these projects?

I have reservations about painting the infield green. This is at best a temporary expedient and could turn out to be an embarrassing expenditure of funds. Touching up the Rose Bowl's grass field is one thing; thirty-two acres of green painted dirt is quite another. If the Fair wishes to pay for this project, let them proceed with it. I don't think it's wise for CARF to be associated with this particular endeavor.

The tote board and pump house need painting, but it should have been done months ago. The tote board is now filled with electronic equipment and displays, ready for racing which starts there next week. Rushing a paint job on the tote board could risk damage to the field displays. If it can be done carefully, then it's worth considering--but that will add to the time and cost.

FYI, Larry and the CARF track crew have been cutting weeds and cleaning up around the track to do everything we can to enhance the appearance of the race track area. These are not part of their duties; they are doing it as a labor of love. Larry took his own brushcutter over to work on the Infield. These are tasks that the Fair's own maintenance crew should have already been doing. Larry's suggestions were made as part of that effort.

You should know that we've been making recommendations about landscaping around the Grandstand and enhancing the appearance of the Infield for at least fifteen years.

02/24/2011

-Chris

cc: CARF Finance Committee

----- Original Message -----

From: [Lisa Drury](#)
To: [Christopher Korby](#)
Sent: June 07, 2010 10:46 AM
Subject: FW: urgent painting projects at Stockton

Hi Chris:

Debbie will be submitting a project proposal to CARF today.

Lisa Drury
Division of Fairs & Expositions
(916) 263-2951
ldrury@cdfa.ca.gov

From: Lisa Drury
Sent: Monday, June 07, 2010 10:46 AM
To: jcummings@calconstruction.com
Cc: 'John Pike'
Subject: urgent painting projects at Stockton

Hi Jess & Jon:

The San Joaquin County Fair need to get some painting done for their racing facilities before June 16. We need CCA to get contractors on board for two projects ASAP. The two projects are:

Painting: Larry Swartzlander asked last week if the fair could get the tote board and the water well pump tank painted. (Tote board should have been painted before they installed the tote equipment, but that was done end of May.)

Painting the infield green: I've asked Debbie to forward the name of the contractor the fair has spoken with. The fair will need about \$10K of that to pay for spray painting the infield green. A director talked to someone who does this work - example, they paint the brown Bermuda grass at the Rose Bowl when it needs to be nice for football. He quoted about \$300/acre - infield is 32 acres. He was told it would last 5 days. It takes 2 days to apply, we'd have it done just before Fair so it lasts thru racing.

As soon as you can get some bids we can get the funding in place.

Thanks - Lisa

02/24/2011

Lisa Drury
Division of Fairs & Expositions
(916) 263-2951
ldrury@cdfa.ca.gov

Christopher Korby

From: "Lisa Drury" <LDrury@cdfa.ca.gov>
To: "Christopher Korby" <korby@calfairs.net>
Sent: June 09, 2010 1:33 PM
Subject: RE: urgent projects at Stockton

Hi Chris:

I talked to Debbie. The bid they got for "painting" the infield was \$27k so that would have killed it anyway. The stuff, as you know, is a mixture of husks, hay and green pigment. I pointed out to her that might look ok on a smoothly graded surface but that it would look like a green cheese moon (or barf) on their lumpy infield. Tacky.

She is happy with the \$10k for Larry to work on beautification with temporary landscaping. Debbie is looking forward to Larry's recommendations but will need to run those by her race committee of course, since they may have ideas of their own. Please ask Larry to coordinate with Debbie.

Thanks for doing this - Lisa

Lisa Drury
Division of Fairs & Expositions
(916) 263-2951
ldrury@cdfa.ca.gov

02/09/2011

Christopher Korby

From: "Lisa Drury" <LDrury@cdfa.ca.gov>
To: "Christopher Korby" <korby@calfairs.net>
Cc: "Michael Treacy" <MTreacy@cdfa.ca.gov>; "Rebecca Desmond" <RDesmond@cdfa.ca.gov>
Sent: June 21, 2010 8:47 AM
Subject: Stockton

Hi Chris -

I went to the San Joaquin County Fair last Wednesday and I have to tell you that the track looked good! The tot board was shiny with new paint and the giant jumbo tron was super. The paddock especially looked nice with the new turf and bark. There were a lot of people in the grandstand, especially for a Wednesday afternoon. Although there were not many horses running the crowd was enthusiastic.

Thanks to CARF for all your effort.

Lisa Drury
Division of Fairs & Expositions
(916) 263-2951
ldrury@cdfa.ca.gov

PROPOSAL

**GENERATE NEW REVENUES TO CALIFORNIA FAIRS
THROUGH IMPLEMENTATION OR RE-LOCATION OF SATELLITE
WAGERING FACILITIES**

CALIFORNIA AUTHORITY OF RACING FAIRS

**CHRISTOPHER KORBY
EXECUTIVE DIRECTOR**

FEBRUARY 2011

PROPOSAL

GENERATE NEW REVENUES TO FAIRS THROUGH IMPLEMENTATION OR RE-LOCATION OF SATELLITE WAGERING FACILITIES AT FAIRS

Goal

Generate new revenues for Fairs through expansion of the existing network of California Fair satellite wagering facilities or through re-location of existing satellites so as to allow more profitable operation.

Objective

CARF proposes to create a program which will generate new revenues to Fairs by accelerating development, implementation or re-location of Fair satellite wagering facilities with the objective of opening or re-locating at least five (5) Fair satellite wagering facilities by June 2012.

Background

Since 1985, California statute has provided that Fairs may operate satellite wagering facilities for the conduct of parimutuel wagering on horse racing. The purpose of this activity is to generate revenues for Fairs, create jobs for Californians and to support the horse racing industry. In turn, the racing industry supports the breeding, training and care of race horses, activities which employ Californians and contribute to California's agricultural economy. California Fairs currently operate twenty-one satellite facilities. In 2009, the California Fairs satellite network handled \$440 million, generating \$8 million in direct commissions to Fairs and similar amounts in food and beverage and other operating revenues.

Rationale

The network of California Fairs needs new revenues. Operating costs continue to rise. The current state of the economy has driven a number of Fairs into financial difficulty. As noted above, California statute permits Fairs to operate satellite wagering facilities, a proven source of revenue. Since the inception of satellite wagering, the California Department of Food and Agriculture Division of Fairs and Expositions has funded implementation of over twenty satellite facilities at Fairs. Given the pressing need for new revenues to the network of California Fairs, we propose that F&E allocate funding for a program to accelerate implementation or re-location of Fair satellite wagering facilities.

Proposal

CARF proposes to create and manage a program to accelerate implementation or re-location of satellite wagering at or in association with five (5) Fairs by June 2012. CARF will hire and oversee a contract consultant to work with individual Fairs to review and evaluate prospective sites, prepare business plans, recommend implementation, assist in preparing and equipping sites, assist in license application before the California Horse Racing Board and train Fair personnel, insofar as necessary, in managing satellite wagering operations. CARF proposes that the program be funded by CDFA Division of Fairs and Expositions from FY 2010-11 CARF Facility Improvement Program allocations for an amount not to exceed \$427,500.

**-BUDGET AND TIMELINE-
-FRAMEWORK-**

Time Line

April 2011-June 2012: Fifteen (15) months.

Consultant

- | | |
|--|----------|
| • Fifteen months at \$6,000 per month..... | \$90,000 |
| • Travel expenses fifteen months at \$1,500 per month..... | 22,500 |

Design Development

- | | |
|-------------------|----------|
| • Architect | \$15,000 |
|-------------------|----------|

Implementation Costs

- | | |
|--|-----------|
| • Cost for five (5) sites not-to-exceed \$60,000 per site..... | \$300,000 |
|--|-----------|

Administrative Fees

- To be determined

SUB TOTAL..... \$427,500

**VERIFICATION OF INTEREST
TO
OPERATE A CALIFORNIA SATELLITE WAGERING FACILITY**

NAME OF FAIR: _____

LOCAL PARTNER (IF APPLICABLE) _____

(Name of business)

ADDRESS _____

Description of Proposed Location (Include address, size and capacity)

Description of Why Proposed Location is Suitable for Satellite Wagering
(Attach additional information if necessary.)

SIGNATURE OF FAIR BOARD CHAIR

DATE: _____

SIGNATURE OF LOCAL PARTNER (IF APPLICABLE)

_____ **OWNER**____ **MANAGER**____ **OTHER**____

PRINT NAME: _____

ATTACHMENTS

- *Mini-Satellite Design Development Publication*
- *California Fairs Satellite Network*
- *CARF Ten-Year Satellite Report*
- *Lease Template*
- *Mini-Satellite MOU*

FY 2009-10

Division of Fairs & Expositions
Satellite Wagering Account (192)
2009/2010 Revenue and Expenditure Plan

	Actual 2007/2008	Budgeted 2008/2009	Projected 2008/2009	Proposed 2009/2010
Beginning Balance				
Fairs and Expositions (F&E)	\$611,385	\$705,234	\$1,883,053	\$286,032
Revenues				
General Fund (B&P 19620.2)	0	0	0	11,000,000
License Fees				
Off-Track - Satellite Wagering (B&P 19606.1, 19606.3 & 19605.9)	12,492,191	12,400,000	12,294,049	1,300,000
SMIF Interest Revenue	236,599	190,000	150,000	150,000
Total Revenues	<u>12,728,791</u>	<u>12,590,000</u>	<u>12,444,049</u>	<u>12,450,000</u>
Total Available Resources	<u>\$13,340,176</u>	<u>\$13,295,234</u>	<u>\$14,327,102</u>	<u>\$12,736,032</u>
Expenditures				
Administrative Oversight				
CDFA Support - Fairs & Expositions (F&E)	486,749	476,000	476,000	480,000
Total Administrative Oversight	<u>486,749</u>	<u>476,000</u>	<u>476,000</u>	<u>480,000</u>
Local Assistance				
Operational Support				
Bond Debt Service	2,660,352	2,650,000	2,711,021	2,750,000
California Construction Authority (CCA)	1,453,400	1,615,000	1,455,000	2,500,000
Property Insurance	750,000	450,000	950,000	550,000
	<u>4,863,752</u>	<u>4,715,000</u>	<u>5,116,021</u>	<u>5,800,000</u>
General Fair Programs & Funding				
Flex Capital	1,130,000	1,570,000	1,820,000	830,000
Contingencies and Special Projects	0	0	0	50,000
Unemployment Insurance (Supplement)	0	0	0	200,000
	<u>1,130,000</u>	<u>1,570,000</u>	<u>1,820,000</u>	<u>1,080,000</u>
Health & Safety				
Emergency Response Program	0	50,000	0	100,000
Health Department Program	100,000	100,000	100,000	100,000
Livestock Quality Assurance	0	15,000	0	0
Urgent Needs Fund	0	85,000	85,000	150,000
	<u>100,000</u>	<u>250,000</u>	<u>185,000</u>	<u>350,000</u>
Infrastructure				
Infrastructure Matching Grants Fund	1,230,000	2,000,000	2,550,000	550,000
Infrastructure Loan Program	0	0	0	100,000
Replenishment Fund (Investment Capital)	0	0	0	100,000
Environmental Investment Program	0	75,000	0	75,000
Project Planning - New Funding Model	300,000	300,000	0	300,000
	<u>1,530,000</u>	<u>2,375,000</u>	<u>2,550,000</u>	<u>1,125,000</u>
Racing & Satellite Wagering Support				
Race Track Preparation	550,000	600,000	600,000	600,000
Supplemental Purses	1,344,968	1,400,000	1,294,049	1,300,000
Wagering Facility Improvements	1,450,000	2,000,000	2,000,000	2,000,000
	<u>3,344,968</u>	<u>4,000,000</u>	<u>3,894,049</u>	<u>3,900,000</u>
Abatelements & Accrual Adjustments ¹	<u>1,653</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total Local Assistance	<u>10,970,373</u>	<u>12,910,000</u>	<u>13,565,070</u>	<u>12,255,000</u>
Total Current Year Expenditures	<u>11,457,122</u>	<u>13,386,000</u>	<u>14,041,070</u>	<u>12,735,000</u>
Total Prior Year Adjustments	<u>0</u>	<u>(100,000)</u>	<u>0</u>	<u>0</u>
Total Expenditures	<u>\$11,457,122</u>	<u>\$13,286,000</u>	<u>\$14,041,070</u>	<u>\$12,735,000</u>
Ending Balance	<u>\$1,883,053</u>	<u>\$9,234</u>	<u>\$286,032</u>	<u>\$1,032</u>

¹ Reflects expense reimbursements received, including prior year accrual adjustments.

NETWORK OF CALIFORNIA FAIRS
2010/2011 EXPENDITURE PLAN

Infrastructure (Cont'd)

Project Planning \$220,000	Provides planning funds to the Division for implementation of its new funding model for California fairs. Costs include, but are not limited to, project scoping and budgeting, preliminary plans, construction documents and bidding.
Green Energy Initiatives \$700,000	With 26 fairs statewide now producing solar energy fairs in California are currently one of the top producers of solar energy in the United States. This program provides incentive funding to promote continued environmental leadership in the areas of alternative energy and green building technologies at fair facilities.

Training & Education: \$163,837

Professional Development & Compliance \$163,837	<p>This portion of Professional Development and Compliance provides training funds for fair staffs in the areas of exhibits and maintenance.</p> <ul style="list-style-type: none"> • Exhibit Supers' School: Exhibit program ideas, techniques and design. • Maintenance Mania: Technical updates and proficiency training (CPR, Cal OSHA, forklift, networking, etc.)
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Racing & Satellite Wagering Support: \$7,537,402

Race Track Preparation \$4,237,402	Provides funds to live racing fairs to supplement the purchase and installation of track preparation materials. Program ensures consistency in track preparation, reducing the risk of injury to horse and jockey. Fund increase due to prior year project cost savings.
Supplemental Purses \$1,300,000	Provides funds to live racing fairs as identified in statute to supplement purses at Northern California fairs and Los Angeles County area (B&P Code Sections 19605.9 and 19606.3).
Wagering Facility Improvements \$2,000,000	Provides funds to support improvements to live horse racing and satellite wagering programming and facilities based upon the priorities identified in industry-wide facility surveys (backstretch, paddock, grandstand, etc.).

NETWORK OF CALIFORNIA FAIRS
2010/2011 EXPENDITURE PLAN

Program Descriptions

The following briefly describes programs recommended for funding in the 2010/2011 Network of California Fairs Expenditure Plan.

Local Assistance Total: \$43,604,225

Operational Support: \$4,950,000

California Construction Authority (CCA) \$2,300,000	Funds 100% of the operational support of CCA, a Joint Powers Authority, which provides design, engineering, construction, and inspection services to fairs.
Property Insurance \$1,000,000	Provides funding for the purchase of property insurance to protect fair facilities.
Unemployment Insurance \$950,000	Budget Act appropriation to offset fairs' unemployment costs (B&P Code section 19620.1(b)).
DAA Vehicle Insurance Assistance \$700,000	Provides assistance to the DAAs for their vehicle insurance fees from the Department of General Services, Office of Risk & Insurance Management during the three-year claim settlement period.

General Fair Programs & Funding: \$23,095,389

Local (Base) Allocation \$10,428,050	Provides funds to fairs for discretionary use based on classification criteria that assign greater support to smaller fairs.
Supplemental Base Allocation \$9,112,339	Through prior year project cost savings, funds became available for a one-time supplement to base allocations to help the fairs offset negative impacts from the declining economy.

NETWORK OF CALIFORNIA FAIRS
2010/2011 EXPENDITURE PLAN

General Fair Programs & Funding (Cont'd)

<p>Fair Performance Rating Program (Previously known as Flex Capital) \$2,165,000</p>	<p>An incentive program by which fairs are eligible to receive funding based on their annual performance rating.</p> <p>Funding is available for all fairs with an acceptable performance rating as established by F&E. Funds may be spent on a variety of items including, but not limited to:</p> <ul style="list-style-type: none"> • Training for staff and board members • Information technology upgrades • Real estate analysis, development, and planning • Equipment purchases • Address audit concerns • Modernization of operations • Capital improvements / Health and safety projects
<p>Cal Expo Pro Rata Reimbursement \$265,000</p>	<p>Reimburses Cal Expo pro rata costs (overhead), not to exceed \$265,000 annually. (B&P Code Section 19620.1(a))</p>
<p>Contingencies and Special Projects \$500,000</p>	<p>Includes funding for carnival contract, insurance and payroll review from California Fair Services Authority; Department of Justice legal fees; Employee Assistance Program cost for DAAs; funding for special projects and economic uncertainties and liabilities.</p>
<p>Priority Fair Intervention Program \$500,000</p>	<p>Funding was increased this year, due to the increased number of priority fairs, to support the Department of Food and Agriculture's statutory intervention authority to assist a DAA, county fair or Cal Expo in the event of administrative and/or fiscal challenges. Program involves a host of resources to the fair and fair board of directors that includes, but is not limited to:</p> <ul style="list-style-type: none"> • Statewide and regional best practices consultation from industry experts • Facilitation of strategic planning sessions • Development of a business continuity plan • Financial and cash flow management consultation • Reimbursement of interim personnel resources

NETWORK OF CALIFORNIA FAIRS
2010/2011 EXPENDITURE PLAN

General Fair Programs & Funding (Cont'd)

Regional and Statewide Marketing Program
\$125,000

Funding to support statewide or regional marketing campaign to promote DAAs, county fairs, citrus fruit fairs, and Cal Expo. In addition to extend and broaden the 2009/2010 marketing campaign.

Health & Safety: \$300,000

Emergency Response Program
\$100,000

Provides funding to fairs to cover non-reimbursable costs associated with their emergency response efforts during fires, floods, mandatory evacuations, and other similar emergency situations within their local communities.

Health Department Program
\$50,000

Provides funding for inspection of fair facilities by the California Department of Health Services to ensure they meet recognized standards for health and safety including storm water runoff, backflow devices, and safe drinking water.

Urgent Needs Fund
\$150,000

Provides funding to fairs for urgent, unexpected expenses related to damage caused by natural disaster, financial hardship caused by facility failures, and other unexpected one-time circumstances that create an urgent need.

Infrastructure: \$7,617,597

Infrastructure Fund
\$5,119,289

Provides funding for to fairs repairs and maintenance, accessibility upgrades, revenue generating projects, emergency projects, and major capital improvements. Program is on a three-year cycle. 2010-2011 is the year for larger fairs which there are fewer of.

Replenishment Fund (Investment Capital)
\$1,578,308

Provides venture capital to fairs for strategic projects proposed by fairs. Fund increase due to prior year project cost savings.

NETWORK OF CALIFORNIA FAIRS
2010/2011 EXPENDITURE PLAN

Administrative Oversight Total: \$4,424,000

CDFA Support – Fairs and Expositions (F&E)
\$3,268,000

Budget Act appropriation for operational support of F&E (B&P Code Sections 19620.1 (b)). Operational support budget includes the assessment pro rata (share of State's overhead costs) imposed by the Department of Finance.

Also includes majority of Professional Development and Compliance funding for the development and delivery of seminars and workshops on emerging fair issues. The following is a listing of all training opportunities provided to the fair industry annually in which F&E provides training funds:

- Annual Western Fairs Association Convention and Trade Show: Industry trends and issues and mandatory compliance training
- Executive Development Program - fair management training program
- California Fairs Alliance Fall Managers Conference: Industry trends and issues and mandatory compliance training
- Fair Administrative Services Training (FAST): Hands-on accounting, contracts, personnel, insurance, and human resources training
- Fair internship program –provides training and employment opportunities for students interested in the fair industry

CDFA Support – Audit Program
\$1,156,000

Budget Act appropriation for annual fiscal and biennial compliance audits of all DAAs and selected county fairs. Assures individuals entrusted with public resources are accountable to the public and other levels and branches of government.

EXPENDITURE PLAN IV. FY 2010-11

Division of Fairs & Expositions Fair & Exposition Fund (191) and Satellite Wagering Account (192) 2010/2011 Revenue and Expenditure Plan

	(a) Actual 2009/2009	Budgeted 2009/2010	Actual 2009/2010	(b) Proposed 2010/2011	(b - a) Variance
Beginning Balance					
Fairs and Expositions (F&E)	\$3,225,392	\$571,371	\$481,039	\$2,397,965	\$1,826,594
Revenues					
General Fund (B&P 19620.2)	0	32,000,000	32,000,000	32,000,000	0
License Fees					
Live Racing (B&P 19620.1(a))	1,893,553	1,215,000	0	0	(1,215,000)
10% Live Racing Fair Handle (B&P 19614(a))	946,102	1,000,000	877,885	300,000	(700,000)
Off-Track - Satellite Wagering (B&P 19605.9)	26,423,295	1,300,000	229,971	200,000	(1,100,000)
Other Revenue					
Prior Year Live Racing (B&P 19620.1(a))	0	0	2,104,433 ¹	0	0
Prior Year License Fees Guarantee Recapture	0	0	813,178 ²	916,667	916,667
ADW Fees	0	0	36,042	0	0
SMIF Interest Revenue	177,981	250,000	95,143	75,000	(175,000)
Total Revenues	29,440,931	35,765,000	38,156,653	33,491,666	(\$2,273,333)
Fund Transfers & Other Receipts					
Transfers In					
Project Cost Savings	5,500,000	0	0	12,476,278 ³	12,476,278
Generators & Light Towers	0	0	645,000	0	0
Transfers to Other Funds					
Retired DAA Employee Benefits	(246,000)	(246,000)	(246,000)	(246,000)	0
Total Available Resources	\$37,920,323	\$36,090,371	\$37,036,692	\$48,119,909	\$12,029,539
Expenditures					
Local Assistance					
Operational Support					
Bond Debt Service	2,711,021	2,750,000	2,750,000	0	(2,750,000)
California Construction Authority (CCA)	1,613,400	2,500,000	2,500,000	2,300,000	(200,000)
Property Insurance	950,000	550,000	750,000	1,000,000	450,000
Unemployment Insurance	950,000	1,150,000	1,150,000	950,000	(200,000)
DAA Vehicle Insurance Assistance	0	0	0	700,000	700,000
	6,224,421	6,950,000	7,150,000	4,950,000	(2,000,000)
General Fair Programs & Funding					
Local (Base) Allocations	8,951,000	9,985,600	9,985,600	10,428,050	442,450
Supplemental Local (Base) Allocations	0	0	0	9,112,339 ⁴	9,112,339
Fair Performance Rating Program	1,682,500	2,130,000	2,050,000	2,165,000	35,000
Cal-Expo Pro Rata Reimbursement	265,000	265,000	265,000	265,000	0
Contingencies and Special Projects	614,394	400,000	322,047	500,000	100,000
Priority Fair Intervention Program	0	225,000	208,425	500,000	275,000
Regional Marketing Support Program	0	125,000	125,000	125,000	0
Rural Healthcare Equity Program	60,031	0	40,831	0	0
Generators & Light Towers	0	0	645,000	0	0
	11,572,925	13,130,600	13,841,904	23,095,389	9,964,789
Health & Safety					
Emergency Response Program	0	100,000	100,000	100,000	0
Health Department Program	100,000	100,000	100,000	50,000	(50,000)
Urgent Needs Fund	85,000	150,000	150,000	150,000	0
	185,000	350,000	350,000	300,000	(50,000)
Infrastructure					
Infrastructure Fund	2,550,000	6,150,000	5,050,000	5,119,289 ⁵	(1,030,711)
Replenishment Fund (Investment Capital)	0	350,000	350,000	1,578,308 ⁶	1,228,308
Environmental Investment Program	0	75,000	75,000	0	(75,000)
Project Planning	0	300,000	300,000	220,000	(80,000)
Green Energy Initiatives	0	0	0	700,000	700,000
	2,550,000	6,875,000	5,775,000	7,617,597	\$742,597
Training & Education					
Professional Development & Compliance	236,499	430,000	0	163,837 ⁷	(266,163)
	236,499	430,000	0	163,837	(\$266,163)
Racing & Satellite Wagering Support					
Race Track Preparation	600,000	600,000	600,000	4,237,402 ⁸	3,637,402
Supplemental Purses	1,284,049	1,300,000	1,329,971	1,300,000	0
Wagering Facility Improvements	2,000,000	2,000,000	2,000,000	2,000,000	0
Horse Racing Transition Assistance	0	0	672,527	0	0
	3,884,049	3,900,000	4,602,498	7,537,402	3,637,402
Abatements & Accrual Adjustments	(55,586)	(35,000)	(69,761)	(60,000)	(125,000)
Total Local Assistance	24,607,308	31,600,600	31,449,611	43,604,226	12,003,626
Administrative Oversight					
California Horse Racing Board Support (CHRB)	9,596,566	0	0	0	0
CDFA Support - Fairs & Expositions (F&E)	1,975,641	3,240,000	1,537,806	2,839,757	(400,243)
Professional Development & Compliance	172,207	0	404,652	428,243	428,243
Pro Rata Assessment	152,812	0	90,857	0	0
CDFA Support - Audit Program	1,146,000	1,156,000	1,156,000	1,156,000	0
Total Administrative Oversight	13,043,226	4,396,000	3,189,116	4,424,000	\$28,000
Total Current Year Expenditures	37,650,534	36,996,600	34,638,727	48,028,226	12,031,626
Total Prior Year Adjustments	(211,250)	0	0	0	0
Total Expenditures	\$37,439,284	\$36,996,600	\$34,638,727	\$48,028,226	\$12,031,626
Ending Balance	\$481,039	\$93,771	\$2,397,965	\$91,684	(\$2,086)

¹ FY 08/09 License fees from 08/09 racing collected by CHRB in 09/10

² B&P Code Section 19618.52 - \$5.5M over a period of six years

³ Project Cost Savings - Includes PY project funds

⁴ Supplemental Local (base) Allocations - funds from project cost savings and PY savings

⁵ Infrastructure Fund - \$1.7M is from project cost savings

⁶ Replenishment Fund - \$828K is from project cost savings

⁷ Professional Development - \$118K is from project cost savings

⁸ Racetrack Preparation - \$3.7M is from project cost savings

CARF FUNDING COMMITTEE
Updated and Pending CARF Allocations for FY 2009-10
Following Initial Meeting with F&E

PROPOSED AND PENDING ALLOCATIONS – TOTAL: \$2M

- **\$500 K - CARF Equipment Replacement Fund**
 - *Status: funding in place pending review of proposed expenditures for 2010.*
- **\$600 K - Fair racing facility renovations.**
 - *Status: Allocations as follows pending review of specific project applications.*
 - *\$100 K- California State Fair – racing facility renovations;*
 - *\$100 K- Sonoma County Fair – racing facility renovations;*
 - *\$100 K- Humboldt County Fair – racing facility renovations;*
 - *\$100 K- Fresno District Fair – racing facility renovations*
 - *\$200 K- Allocations to be determined based on review of specific project applications.*
- **\$500 K - Alameda County Fair training and racing facility improvements**
 - *Status: funding in place pending review of proposed projects for training and racing facility improvements at Alameda County Fair.*
- **\$400 K - Implementation of Fair mini-satellites or relocation/downsizing of existing Fair satellite facilities.**
 - *Status: funding in place pending review of applications for specific mini-satellite or re-location projects.*
 - *Possible pending mini-satellite projects or re-locations include the following:*
 - *Monterey County Fair mini-satellite in Salinas;*
 - *Humboldt mini-satellite at Bear River;*
 - *San Mateo mini-satellite in San Bruno;*
 - *Cal Expo mini-satellite in Capitol area downtown;*
 - *Fresno satellite relocation/downsizing;*
 - *Cow Palace mini-satellite*

April 29, 2010

BILL NUMBER: AB 270 INTRODUCED
BILL TEXT

INTRODUCED BY Assembly Member Perea

FEBRUARY 7, 2011

An act to amend Section 19522 of the Business and Professions Code, relating to satellite wagering.

LEGISLATIVE COUNSEL'S DIGEST

AB 270, as introduced, Perea. Satellite wagering.

Existing law requires that every person who participates in, or has anything to do with, the racing of horses and every employee of a parimutuel department to be licensed by the California Horse Racing Board. Existing law requires the board to set forth requirements for the position of satellite facility supervisor for all satellite wagering facilities operated by the state or on public land. The supervisor is required to monitor the performance of licensees at the facilities.

This bill would create an exception from that provision by authorizing a satellite facility to elect not to be subject to the requirements related to a satellite facility supervisor if the board of directors of the satellite facility, after a public hearing, deems those requirements to be not economically feasible.

Vote: majority. Appropriation: no. Fiscal committee: no.
State-mandated local program: no.

THE PEOPLE OF THE STATE OF CALIFORNIA DO ENACT AS FOLLOWS:

SECTION 1. Section 19522 of the Business and Professions Code is amended to read:

19522. (a) The board shall also set forth requirements for the position of satellite facility supervisor for all satellite wagering facilities operated by the state or on public land. The satellite facility supervisor shall, among other things, monitor the performance of licensees at the facilities.

(b) A satellite facility may elect not to be subject to the requirements of this section if the board of directors of the satellite facility, after a public hearing, deems those requirements to be not economically feasible.

BILL NUMBER: SB 1
BILL TEXT

INTRODUCED

INTRODUCED BY Senator Kehoe

DECEMBER 6, 2010

An act to add Sections 3873.1 and 3873.2 to the Food and Agricultural Code, relating to agricultural districts, and making an appropriation therefor.

LEGISLATIVE COUNSEL'S DIGEST

SB 1, as introduced, Kehoe. 22nd District Agricultural Association: Del Mar Race Track and Fairgrounds: sale of state property.

Existing law provides that the state is divided into agricultural districts in which 50 or more persons, who are residents of a district, may form a district agricultural association for specified purposes, including holding fairs and constructing, maintaining, and operating recreational facilities. Existing law provides that District 22 is the County of San Diego.

Existing law authorizes the Director of General Services to dispose of surplus state property, subject to specified conditions, including that the net proceeds of the sale be paid into the Deficit Recovery Bond Retirement Sinking Fund Subaccount, which is a continuously appropriated fund.

This bill would create District 22a, which would consist of all of that real property and personal property that is a portion of District 22 that is commonly known as the Del Mar Race Track and Fairgrounds located in the City of Del Mar and certain other property in the City of San Diego, and would prescribe certain matters applicable to officers of the 22nd District Agricultural Association and the District 22a Agricultural Association. The bill would, among other things, authorize the Department of General Services to sell all or any portion of the real property that comprises District 22a and related personal property to the City of Del Mar and require the net sale proceeds to be deposited into the District 22a Disposition Fund, which the bill would create in the State Treasury.

This bill would require, upon sale of all property that comprises District 22a, that District 22a be abolished and that all funds in the District 22a Disposition Fund ultimately be deposited into the Deficit Recovery Bond Retirement Sinking Fund Subaccount, a continuously appropriated fund, thereby resulting in an appropriation.

Vote: majority. Appropriation: yes. Fiscal committee: yes.
State-mandated local program: no.

THE PEOPLE OF THE STATE OF CALIFORNIA DO ENACT AS FOLLOWS:

SECTION 1. Section 3873.1 is added to the Food and Agricultural Code, to read:

3873.1. (a) There is hereby created District 22a, which consists of all of that real property and any personal property that is a portion of District 22 that is commonly known as the Del Mar Race

Track and Fairgrounds located in the City of Del Mar and that real property in the City of San Diego with parcel numbers 299-042-01, 299-042-02, 302-090-11, and 304-020-17. Notwithstanding any other law, any officer of the District 22a Agricultural Association may also be an officer of the 22nd District Agricultural Association and shall be a resident of District 22.

(b) The Department of General Services is authorized to transfer title of the property described in subdivision (a) to the District 22a Agricultural Association, and the 22nd District Agricultural Association shall cooperate in this transfer.

(c) District 22a and the District 22a Agricultural Association shall be the successors to District 22 and the 22nd District Agricultural Association. All rights and obligations of the 22nd District Agricultural Association as it relates to the real property and personal property of the 22nd District Agricultural Association shall be transferred to the District 22a Agricultural Association pursuant to this section.

(d) Notwithstanding Chapter 9 (commencing with Section 4351), the State Race Track Leasing Commission shall not enter into any agreement, lease, or contract for the use of the Del Mar Race Track or any other property owned or controlled by the 22nd District Agricultural Association or the District 22a Agricultural Association unless the agreement, lease, or contract is terminable or assignable at the option of the Department of General Services, and at no cost or liability to the State of California, its agencies and departments, the 22nd District Agricultural Association, and the District 22a Agricultural Association.

(e) Any reference to the 22nd District Agricultural Association in Chapter 9 (commencing with Section 4351) shall be deemed to refer to the District 22a Agricultural Association.

(f) All otherwise applicable ethical duties, including those in Section 1090 of the Government Code, subdivision (a) of Section 8920 of the Government Code, and the Political Reform Act of 1974 (Title 9 (commencing with Section 81000) of the Government Code), shall apply to the officers of both the 22nd District Agricultural Association and the District 22a Agricultural Association, and shall apply in regard to the transactions contemplated by Section 3873.2.

SEC. 2. Section 3873.2 is added to the Food and Agricultural Code, to read:

3873.2. (a) The District 22a Disposition Fund is hereby created in the State Treasury.

(b) The Department of General Services may sell all or any portion of the real property that comprises District 22a and related personal property to the City of Del Mar under terms and conditions satisfactory to the Director of General Services, including, but not limited to, seller financing, notes, or security, and the security for notes. Neither the District 22a Agricultural Association nor the 22nd District Agricultural Association shall enter into any contract, lease, or other agreement affecting the use or operation of the real property for a period that exceeds three months, and all of these contracts, leases, or other agreements shall contain a provision that they may be canceled upon a 30-day notice from the Department of General Services. The Department of General Services shall be reimbursed for any reasonable cost or expense incurred for the transactions described in this section. Additionally, to the extent bonds issued by the State Public Works Board or other entity involve the property to be sold pursuant to this section, all issuer and trustee related costs associated with the review of any proposed sale, together with the costs related to the defeasance or retirement of any bonds, which may include the cost of nationally recognized

bond counsel, shall be paid from the proceeds of any sale or lease authorized by this section. The net proceeds from the sale shall be deposited into the District 22a Disposition Fund.

(c) The sale of the real property authorized by this section may be pursuant to a public bidding process designed to obtain the highest, most certain return for the state from a responsible bidder, and any transaction based on such a bidding process shall be deemed to be the fair market value for the property, or may be a negotiated sale to the City of Del Mar. If a public bidding process is used, a notice of this bidding process shall be posted by the Department of General Services on its Internet Web site for at least 30 days prior to the sale of the real property. The provisions of Section 11011.1 of the Government Code are not applicable to the sale of real property authorized under this section.

(d) Thirty days prior to executing a transaction for the sale of real and personal property as authorized by this section, the Director of General Services shall report in writing to the chairs of the fiscal committees of the Legislature all of the following:

(1) The financial terms of the transaction.

(2) A comparison of fair market value for the real property and the terms listed in paragraph (1).

(3) Any basis for agreeing to terms and conditions other than fair market value.

(e) As to the real property sold pursuant to this section, the Director of General Services shall except and reserve to the state all mineral deposits, as defined in Section 6407 of the Public Resources Code, together with the right to prospect for, mine, and remove the deposits. If, however, the Director of General Services determines that there is little or no potential for mineral deposits, the reservation may be without surface right of entry above a depth of 500 feet, or the rights to prospect for, mine, and remove the deposits shall be limited to those areas of the real property conveyed that the director determines to be reasonably necessary for the removal of the deposits.

(f) Upon the sale of all property that comprises District 22a, District 22a shall be abolished and all funds in the District 22a Disposition Fund shall be transferred to the General Fund for use consistent with subdivision (g) of Section 11011 of the Government Code and Section 9 of Article III of the California Constitution.

(g) (1) The disposition of state real property or buildings specified in subdivision (b) that are made on an "as is" basis shall be exempt from Chapter 3 (commencing with Section 21100) to Chapter 6 (commencing with Section 21165), inclusive, of Division 13 of the Public Resources Code. Upon title to the parcel vesting in the purchaser or transferee of the property, the purchaser or transferee shall be subject to any local governmental land use entitlement approval requirements and to Chapter 3 (commencing with Section 21100) to Chapter 6 (commencing with Section 21165), inclusive, of Division 13 of the Public Resources Code.

(2) If the disposition of state real property or buildings specified in subdivision (b), is not made on an "as is" basis and close of escrow is contingent on the satisfaction of a local governmental land use entitlement approval requirement or compliance by the local government with Chapter 3 (commencing with Section 21100) to Chapter 6 (commencing with Section 21165), inclusive, of Division 13 of the Public Resources Code, the execution of the purchase and sale agreement or of the exchange agreement by all parties to the agreement shall be exempt from Chapter 3 (commencing with Section 21100) to Chapter 6 (commencing with Section 21165), inclusive, of Division 13 of the Public Resources Code.

(3) For the purposes of this subdivision, "disposition" means the sale, lease, or repurchase of state property or buildings specified in subdivision (b).

2011 NORTHERN CALIFORNIA RACING FAIRS STAKES SCHEDULE

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- ❖ San Joaquin Fair at Stockton
- ❖ Alameda County Fair at Pleasanton
- ❖ California State Fair at Sacramento
- ❖ Sonoma County Fair at Santa Rosa
- ❖ Humboldt County Fair at Ferndale
- ❖ Big Fresno District Fair at Fresno

Revised: 02/21/2011

❖ SAN JOAQUIN FAIR

Overnight Stakes – Name TBD
Three-year Old Fillies – Six Furlongs

\$50,000 Added Overnight Stakes Sat., Jun 18
(Plus up to \$15,000 to Cal-Breds)

❖ ALAMEDA COUNTY FAIR

Overnight Stakes – Name TBD
Three-year olds – Six Furlongs

\$75,000 Added Overnight Stakes Fri., Jun 24
(Plus up to \$15,000 to Cal-Breds)

Alameda County Fillies & Mares Handicap – 43rd Running
Fillies and Mares Three-year olds and Upward
One and 1/16 Miles

\$50,000 Added Overnight Stakes Sat., Jun 25
(Plus up to \$15,000 to Cal-Breds)

Juan Gonzalez Memorial Overnight Stakes – 33rd Running
Fillies Two-years old – Five & 1/2 Furlongs

\$50,000 Added Sat., Jul 2
(Plus up to \$15,000 to Cal-Breds)

Alamedan Handicap – 46th Running
Three-year olds and Upward – One and 1/16 Miles

\$50,000 Added Overnight Stakes Mon., Jul 4
(Plus up to \$15,000 to Cal-Breds)

Everett Nevin Alameda County Stakes-50th Running
Two-year olds (Cal Bred) – Five & 1/2 Furlongs

\$50,000 Added Sat., Jul 9
(Includes 10,000 to Cal-Breds)

Sam J. Whiting Memorial Handicap – 49th Running
Three-year olds and Upward – Six Furlongs

\$50,000 Added Overnight Stakes Sun., Jul 10
(Plus up to \$15,000 to Cal-Breds)

❖ CALIFORNIA STATE FAIR

State Fillies & Mares Sprint
Fillies & Mares, Three Year Olds & Upward – 6 Furlongs

\$75,000 Guaranteed Sat., Jul 16

❖ SONOMA COUNTY FAIR

Overnight Stakes – Name TBD
Three-year old Fillies – One and 1/16 Miles (Turf)

\$75,000 Added Overnight Stakes Sat., Jul 30
(Plus up to \$15,000 to Cal-Breds)

Luther Burbank Handicap – 41st Running
Fillies and Mares Three-year olds and Upward
One and 1/16 Miles (Turf)

\$50,000 Added Overnight Stakes Sat., Sun Jul 31
(Plus up to \$15,000 to Cal-Breds)

Overnight Stakes – Name TBD
Three-year old & Upwards – 5/8 Miles (Turf)

\$50,000 Added Overnight Stakes Sat., Aug 6
(Plus up to \$15,000 to Cal-Breds)

2011 NORTHERN CALIFORNIA RACING FAIRS STAKES SCHEDULE

Wine Country Debutante Overnight Stakes-4 th Running Fillies Two Year-Olds 6 Furlongs	\$50,000 Added (Plus up to \$15,000 to Cal-Breds)	Sat., Aug 6
Joseph T. Grace Handicap – 40 th Running Three-year olds and Upward - One and 1/16 Miles (Turf)	\$50,000 Added Overnight Stakes (Plus up to \$15,000 to Cal-Breds)	Sun., Aug 7
Overnight Stakes – Name TBD Three-year olds – One & 1/16 Miles (Turf)	\$75,000 Added Overnight Stakes (Plus up to \$15,000 to Cal-Breds)	Sat., Aug 13
Cavonnier Juvenile Overnight Stakes – 44 th Running Two-year olds - Six Furlongs	\$50,000 Added (Plus up to \$15,000 to Cal-Breds)	Sun., Aug 14

❖ HUMBOLDT COUNTY FAIR

Les Mademoiselle Stake Don Harmon Memorial Fillies & Mares, Three Year Olds & Upward, 1 1/16 Miles	\$10,000 Guaranteed	Sat., Aug 20
C.J. Hindley Humboldt County Marathon Starter Stake Three Year Olds & Upwards, 1 Mile and 5 Furlongs	\$15,000 Guaranteed (Plus up to \$4,500 to Cal-Breds)	Sun., Aug 21

❖ THE BIG FRESNO FAIR

The Harvest Stakes Three Year Olds & Upward Fillies&Mares , Six Furlongs	\$50,000 Added Overnight Stakes (Plus up to \$15,000 to Cal-Breds)	Fri, Oct 7
Overnight Stakes Name TBD Fillies Two Year-Olds – One & 1/16 Miles	\$150,000 Guaranteed	Sun., Oct 9
Overnight Stakes Name TBD Two Year-Olds – One & 1/16 Miles	\$150,000 Guaranteed	Sun., Oct 16
Bulldog Stakes, 17 th Running Three-Year Olds & Upward, One & 1/8 Miles	\$50,000 Added Overnight Stakes (Plus up to \$15,000 to Cal-Breds)	Sun., Oct 16

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Category	Claiming	Condition	Current GG Purses	Stk, Pln SR, Fno	Sac	Ferndale
Allowance		Open	39000	40000	40000	
Allowance		NW x 1	31000	30000	31000	
Alw/Opt Claiming	\$25,000/\$32,000	NW x 1	31000	30000	31000	
Allowance		NW x 2	39000	33000	33000	
Alw/Opt Claiming	\$50,000	NW x 2	33000	33000	33000	
Alw/Opt Claiming	\$80,000	NW x 3	35000	35000	35000	
Claiming	\$2,500			6000	7500	6000
Claiming	\$3,200	NW/Clause		8000	9500	8000
Claiming	\$3,200		7500	8500	10500	8500
Claiming	\$4,000	NW4/Date	8200	8500	11000	8500
Claiming	\$4,000	NW2/Date	8200	8000	10000	8000
Claiming	\$4,000		9000	9000	12000	9000
Claiming	\$5,000	Clause		9000	12500	9000
Claiming	\$5,000		9500	9500	13000	9500
Claiming	\$6,250		10500	10500	14000	10500
Claiming	\$8,000		11500	11500	16000	
Claiming	\$8,000	Clause		10500	14000	
Claiming	\$8,000	NW2L		10000	12000	10000
Claiming	\$10,000		12200	12500	17000	12500
Claiming	\$12,500	Clause	11300	12500	17000	
Claiming	\$12,500		14000	14000	19000	
Claiming	\$16,000		19000	19000	21000	
Claiming	\$16,000	NW2L		12000	15000	
Claiming	\$20,000		21500	20000	24000	
Claiming	\$20,000	Clause		17000	21000	
Claiming	\$25,000		25000	25000	27000	
Claiming	\$32,000		26000	26000	29000	
Claiming	\$40,000		28000	28000	31000	
Maiden Claiming			0	7000	7000	7000
Maiden Claiming	\$8,000		8200	8000	8500	8000
Maiden Claiming	\$12,500		11400	10000	11000	
Maiden Claiming	\$25,000		14200	15000	15000	
Maiden Claiming	\$40,000		17000	17000	18000	
Maiden Special		All Ages	28000	28000	28000	
Maiden Special		2Yr Olds@ 1/4	24000	24000	24000	
Overnight Stakes			50000	50000	50000	
Starter Allowance	\$4,000		8500	9500	13000	9500
Starter Allowance	\$6,250		12200	11000	16000	
Starter Allowance	\$12,500		15000	15000		
Starter Allowance	\$40,000	NWx2 Lifetime	18000	18000	22000	
Str Alw 8000 special	8000	FNO Only		25000		

CARF - 2011 Consolidated Purse Projections				
Prepared by L. Swartzlander Feb 21, 2011	TB			
Generated Live (Approx 70% In State; 30% Out-of-State)	1,872,426.00			
Out of Zone (In-State)	744,701.00			
Interstate (In-State)	755,307.00			
International AB509 (In-State)	176,193.00			
International AB509 Australia Los Alamitos(In-State)	53,748.00			
Non-Merg Purse (Out-of-State)	55,028.00			
AB1418 Outs (In-State)	119,440.00			
Misc Revenue	13,183.00			
Decoder Revenue	49,376.00			
ADW (CA Residents) (In-State)	1,023,921.00			
ADW (Exports) (Out-of-State)	95,560.00			
AB763 Refund to Humboldt	(10,687.00)			
AB480 Distribution	17,803.00			
Exchange Wagering	9,643.00			
Budget Excess (In-State)	650,683.00			
Expense Excess (In-State)	(61,838.00)			
5% Purse Reduction In - State for 2011	(263,539.36)			
16% Out - of - state Reduction for 2011	(109,359.91)			
SB1072 Purse Money	1,974,673.00			
Over/Under Prior Yr	0.00			
Humboldt GG Overlap	(214,357.00)			
Total Generated	6,951,903.72			
Purses Paid	5,750,399.00			
TOC Maiden Bonus	59,674			
CARF Purse Increases	192,000.00			
Stakes Races	625,000.00			
Assoc Fees	164,682.00			
Total Paid	6,791,755.00			
(Over) Under	160,148.72			

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Stockton - 2011 Purse Projections (Five Days)	TB		
Generated Live (Approx 70% In State, 30% Out-of-State)	\$103,616		
Out of Zone (In-State)	\$44,553		
Interstate (In-State)	\$53,614		
International (In State)	\$11,760		
International AB509 Aus Los Alamitos (In-State)	\$3,161		
Non-Merg Purse (Out-of-State)	\$4,390		
Exchange Wagering (Out of State)	\$244		
AB1418 Outs (In-State)	\$15,624		
Misc Revenue (In State)	\$1,459		
Decoder Revenue (In State)	\$4,347		
ADW (CA Residents) (In-State)	\$78,571		
ADW (Exports) (Out-of-State)	\$5,745		
W/C Refund			
AB480 Distribution (In State)	\$1,402		
Budget Excess (In-State)	\$32,163		
Expense Excess (In-State)	-\$3,690		
5% Purse Reduction In-State for 2010	-\$15,775		
16% Out-of-State Reduction for 2010	-\$6,634		
SB1072 Purse Money	\$131,628		
Total Generated	\$466,178		
NTRA Mktg	\$0		
SCOTW W/C program py1	\$0		
Purses Paid	\$310,655		
TOC Maiden Bonus	\$4,444		
CARF Purse Increase	\$5,000		
Stakes Races	\$75,000		
Assoc Fees	\$10,511		
Total Paid	\$405,610		
(Over) Under	\$60,568		

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Pleasanton - 2011 Purse Projections (15 days)			
	TB		
Generated Live	\$539,426		
Out of Zone	\$189,137		
Interstate	\$214,689		
International	\$42,838		
AB509 Australian Los Alamitos	\$16,354		
Non-Merg Purse, R.F.	\$17,212		
Exchange Wagering	\$2,561		
AB1418 Outs	\$36,262		
Misc Revenue	\$2,719		
Decoder Revenue	\$14,160		
ADW (CA Residents)	\$268,374		
ADW (Exports)	\$30,601		
AB480 Distribution	\$4,683		
W/C Refund			
Budget Excess	\$179,893		
Expense Excess	-\$46,586		
5% Purse Reduction In - State for 2010	-\$65,006		
16% Purse Reduction Out - of - State for 2010	-\$33,952		
SB1072 Purse Money	\$557,804		
Total Generated	\$1,971,169		
NTRA Mktg	\$0		
SCOTW W/C program py1	\$0		
Purses Paid	\$1,610,318		
Additional Stakes Races	\$75,000		
TOC Maiden Purse	\$17,430		
CARF Purse increase	\$79,000		
Assoc Fees	\$45,554		
Total Paid	\$1,827,302		
(Over) Under	\$143,867		

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Sacramento - 2011 Purse Projections (10 days)	TB			
Generated Live	208,186.00			
Out of Zone	124,127.00			
Interstate	120,786.00			
International	29,524.00			
AB509 Australian Los Alamitos	9,474.00			
Non-Merg Purse,	5,758.00			
Exchange Wagering	998.00			
AB1418 Outs	18,360.00			
Misc Revenue	1,826.00			
Decoder Revenue	7,208.00			
ADW (CA Residents)	167,190.00			
ADW (Exports)	10,537.00			
AB480 Refund	2,892.00			
W/C Distribution	0.00			
Budget Excess	107,074.00			
Expense Excess	(15,900.00)			
5% Purse Reduction In - State for 2010	(33,832.00)			
16% Purse Reduction Out - of - State for 2010	(12,760.00)			
SB1072 Purse Money	294,112.00			
Total Generated	1,045,560.00			
NTRA Mktg	0.00			
SCOTW W/C program py1	0.00			
Purses Paid	832,690.00			
CARF purse increase	4,500.00			
TOC Maiden Bonus	9,718.00			
Assoc Fees	23,791.00			
Total Paid	870,699.00			
(Over) Under	174,861.00			

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Santa Rosa Purses - 2011 Purse Projections			
	TB		
Generated	560,856.00		
Out of Zone	239,263.00		
Interstate	201,135.00		
International	46,830.00		
International AB 509	14,151.00		
Non-Merg Purse, RF	13,099.00		
Exchange Wagering	2,562.00		
AB1418 Outs	25,542.00		
Misc Revenue	2,816.00		
Decoder Revenue	12,772.00		
ADW (CA Residents)	254,876.00		
ADW (Exports)	29,503.00		
AB480 Distribution	4,360.00		
AB763 Distribution to Humboldt	(10,687.00)		
Budget Excess	221,884.00		
Expense Excess	(9,508.00)		
5% Purse Reduction In - State for 2010	(69,633.00)		
16% Purse Reduction Out - of - State for 2010	(34,147.00)		
SB1072 Purse Money	593,486.00		
Total Generated	2,099,160.00		
Additional Stakes	175,000.00		
Purses Paid	1,802,590.00		
TOC Maiden Purses	18391		
CARF purse increases	75,500.00		
Assoc Fees	47,543.00		
Total Paid	2,119,024.00		
(Over) Under	(19,864.00)		

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Humboldt 2011 Purse Projections (8 days)	TB		
Generated	109,357.00		
Out of Zone	58,987.00		
Interstate	65,340.00		
International	15,229.00		
AB509 Australian Los Alamitos	3,287.00		
Non-Merge Purse RF	2,308.00		
Exchange Wagering	263.00		
AB 1418 Outs	2,952.00		
Misc Revenue	1,513.00		
Decoder Revenue	4,286.00		
ADW (CA Residents)	112,905.00		
ADW (Exports)	3,005.00		
AB480 Distribution	1,928.00		
W/C Refund	0.00		
Budget Excess	38,049.00		
Expense Excess	10,843.00		
SB1072 Purse Money	81,453.00		
Purse Monies lost to overlap w/GG	(214,357.00)		
5% handle reduction in - state for 2010	(43,258.36)		
16% Handle reduction out - of - state for 2010	(431.91)		
Total Generated	253,657.72		
NTRA Mktg	0.00		
SCOTW W/C program pyt	0.00		
Purses Paid	327,970.00		
CARF Purse Increases	0.00		
Assoc Fees	12,276.00		
Total Paid	340,246.00		
(Over) Under	(86,588.28)		

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Fresno Purses - 2011 Purse Projections			
	TB		
Generated Live	350,985.00		
Out of Zone	88,634.00		
Interstate	99,743.00		
International	30,012.00		
AB509 Australian Los Alimotos	7,321.00		
Non-Merg Purse,	12,261.00		
Exchange Wagering	3,015.00		
AB1418 Outs	20,700.00		
Misc Revenue	2,850.00		
Decoder Revenue	6,603.00		
ADW (CA Residents)	142,005.00		
ADW (Exports)	16,169.00		
AB480 Distribution	2,538.00		
W/C Refund	0.00		
Budget Excess	71,620.00		
Expense Excess	3,003.00		
SB1072 Purse Money	316,190.00		
5% Reduction in Handle In - State for 2010	(36,035.00)		
16% Reduction in Handle Out - of - State for 2010	(21,435.00)		
Total Generated	1,116,179.00		
Stakes Races	300,000.00		
SCOTW W/C program pyt	0.00		
CARF Purse Increases	28,000.00		
Purses Paid	866,176.00		
TOC Maiden Purse	9,691.00		
Assoc Fees	25,007.00		
Total Paid	1,228,874.00		
(Over) Under	(112,695.00)		

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February 21, 2011

Thoroughbred Owners of California

To Whom It May Concern:

The following documents are provided for your review and approval: 1) Proposed Purse Schedule for Stockton, Pleasanton, California State Fair, Santa Rosa, Ferndale, and Fresno; 2) Proposed 2011 Fairs Stakes Schedule; 3) Proposed 2011 Stakes Schedule compared to 2010 and 4) 2011 Purse Projections.

Stockton will conduct a 5 day meet. Pleasanton will conduct a 15 day meet followed by the California State Fair which will conduct a 10 meet. Santa Rosa will follow with a 15 day meet. Humboldt will conduct an 8 day meet overlapped by Santa Rosa the first week and Golden Gate the last three days of the meet. Fresno will conclude the summer fair circuit with a 10 day meet.

The purse structure for all fairs including Humboldt will be exactly the same as the purse structure approved for Golden Gate's spring meet with the exceptions noted in this paragraph. CARF reserves the right to reduce purses based upon handle reductions throughout the course of the summer meets. Selected overnight purses will be increased at all fairs except Humboldt. Stockton will reinstate a 50k Overnight stakes race. Pleasanton will run one additional Overnight stakes for Three-year olds going six furlongs. Santa Rosa will run three additional overnight stakes: one for three year old fillies going a one & 1/16 on the turf, one for three-year olds & up on the turf 5/8 miles and one for three-year olds going a mile & 1/16 on the turf. Fresno will add two guaranteed stakes for two year olds – one for fillies and one for the boys both going one & 1/16 Miles.

CARF will maintain at a minimum the starter bonus for thoroughbreds at 100 and the out of state recruitment program which provides 450 for starting at both the fairs and Golden Gate. CARF is considering raising the starter bonus at Stockton and Fresno. CARF has also added a Maiden Claiming 5000 for all fairs.

Per discussions with NCOTWINC staff, CARF has used a 5% decline in California handle and a 16% decline for out of state handle in computing purse projections.

Respectfully Yours,

Larry A. Swartzlander
Chief Operating Officer

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2010/2011 NORTHERN CALIFORNIA RACING FAIRS STAKES SCHEDULE COMPARISON DRAFT



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- ❖ San Joaquin Fair at Stockton
- ❖ Alameda County Fair at Pleasanton
- ❖ California State Fair at Sacramento
- ❖ Sonoma County Fair at Santa Rosa
- ❖ Humboldt County Fair at Ferndale
- ❖ Big Fresno District Fair at Fresno

Revised: 02/22/2011

❖ SAN JOAQUIN FAIR

2010

2011

THOROUGHBRED OVERNIGHT STAKES:

Overnight Stakes – Name TBD
Three –year Old Fillies – Six Furlongs

\$75,000 Added Overnight Stakes
(Plus up to \$15,000 to Cal-Breds)

❖ ALAMEDA COUNTY FAIR

THOROUGHBRED OVERNIGHT STAKES

Overnight Stakes – Name TBD
Three-year olds – Six Furlongs

\$75,000 Added Overnight Stakes
(Plus up to \$15,000 to Cal-Breds)

Alameda County Fillies & Mares Handicap – 43rd Running
Fillies and Mares Three-year olds and Upward
One and 1/16 Miles

\$50,000 Added Overnight Stakes
(Plus up to \$15,000 to Cal-Breds)

\$50,000 Added Overnight Stakes
(Plus up to \$15,000 to Cal-Breds)

Juan Gonzalez Memorial Stakes – 33rd Running
Fillies Two-years old – Five & 1/2 Furlongs

\$50,000 Added Overnight Stakes
(Includes 10,000 to Cal-Breds)

\$50,000 Added Overnight Stakes
(Includes 10,000 to Cal-Breds)

Alamedan Handicap – 46th Running
Three-year olds and Upward – One and 1/16 Miles

\$50,000 Added Overnight Stakes
(Plus up to \$15,000 to Cal-Breds)

\$50,000 Added Overnight Stakes
(Plus up to \$15,000 to Cal-Breds)

Everett Nevin Alameda County Futurity-50th Running
Two-year olds, (Cal Bred) – Five & 1/2 Furlongs

\$50,000 Added Overnight Stakes
(Plus up to \$15,000 from Cal-Breds)

\$50,000 Added Overnight Stakes
(Plus up to \$15,000 to Cal-Breds)

Sam J. Whiting Memorial Handicap – 49th Running
Three-year olds and Upward – Six Furlongs

\$50,000 Added Overnight Stakes
(Plus up to \$15,000 to Cal-Breds)

\$50,000 Added Overnight Stakes
(Plus up to \$15,000 to Cal-Breds)

❖ CALIFORNIA STATE FAIR

THOROUGHBRED STAKES:

State Fillies and Mares Sprint

Fillies & Mares, Three Year Olds & Upward – Six Furlongs \$75,000 Guaranteed

\$75,000 Guaranteed

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2010/2011 NORTHERN CALIFORNIA RACING FAIRS STAKES

SCHEDULE COMPARISON

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❖ SONOMA COUNTY FAIR

THOROUGHBRED OVERNIGHT STAKES

Overnight Stakes – Name TBD Three-year old Fillies – One & 1/16 Miles (Turf)		\$50,000 Added Overnight Stakes (Plus up to \$15,000 to Cal-Breds)
Luther Burbank Handicap – 41st Running Fillies and Mares Three-year olds and Upward One and 1/16 Miles (Turf)	\$50,000 Added Overnight Stakes (Plus up to \$15,000 to Cal-Breds)	\$50,000 Added Overnight Stakes (Plus up to \$15,000 to Cal-Breds)
Overnight Stakes – Name TBD Three-year olds & Upward – 5/8 Mile (Turf)		\$50,000 Added Overnight Stakes (Plus up to \$15,000 to Cal-Breds)
Wine Country Juvenile-4 th Running Fillies Two Year-Olds 6 Furlongs	\$50,000 Added Overnight Stakes (Plus up to \$15,000 from Cal-Breds)	\$50,000 Added Overnight Stakes (Plus up to \$15,000 to Cal-Breds)
Joseph T. Grace Handicap – 40 th Running Three-year olds and Upward - One and 1/16 Miles (Turf)	\$50,000 Added Overnight Stakes (Plus up to \$15,000 to Cal-Breds)	\$50,000 Added Overnight Stakes (Plus up to \$15,000 to Cal-Breds)
Overnight Stakes – Name TBD Three-year olds – One & 1/16 Miles (Turf)		\$50,000 Added Overnight Stakes (Plus up to \$15,000 to Cal-Breds)
Cavonnier Juvenile Stakes – 44 th Running Two-year olds - Six Furlongs	\$50,000 Added Overnight Stakes (Plus up to \$15,000 to Cal-Breds)	\$50,000 Added Overnight Stakes (Plus up to \$15,000 from Cal-Bred)

❖ HUMBOLDT COUNTY FAIR

THOROUGHBRED OVERNIGHT STAKES

Les Mademoiselle Stake Don Harmon Memorial Fillies & Mares, Three Year Olds & Upward, 1 1/16 Miles	\$10,000 Guaranteed	\$10,000 Guaranteed
C.J. Hindley Humboldt County Marathon Starter Stake Three Year Olds & Upwards, 1 Mile and 5 Furlongs	\$15,000 Guaranteed (Plus up to \$4,500 to Cal-Breds)	\$15,000 Guaranteed (Plus up to \$4,500 to Cal-Breds)

❖ BIG FRESNO FAIR

THOROUGHBRED OVERNIGHT STAKES

The Harvest Stakes Three-Year Olds & Upward, F&M, Six Furlongs	\$50,000 Added Overnight Stakes (Plus up to \$15,000 to Cal-Breds)	\$50,000 Added Overnight Stakes (Plus up to \$15,000 to Cal-Breds)
Bulldog Stakes, 18 th Running Three-Year Olds & Upward, One & 1/8 Miles	\$50,000 Added Overnight Stakes (Plus up to \$15,000 to Cal-Breds)	\$50,000 Added Overnight Stakes (Plus up to \$15,000 to Cal-Breds)

THOROUGHBRED STAKES

Overnight Stakes – Name TBD Fillies Two-year olds – One & 1/16 Miles (Turf)	\$150,000 Guaranteed
Overnight Stakes – Name TBD Two-year olds – One & 1/16 Miles (Turf)	\$150,000 Guaranteed

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2010/2011 NORTHERN CALIFORNIA RACING FAIRS STAKES
SCHEDULE COMPARISON
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Supplemental Purse Funds Balance for 2011							
	2010	2010					
	Allocations	Supplementl	Performance	Total			
	Budgeted	Paid	Budgeted	Budgeted	2010 Actual	2011 Proj	
Stockton			83,460	83,460	25100	25100	
Pleasanton			130,040	130,040	96440	96440	
Sacramento			78,763	78,763	55470	55470	
Santa Rosa			137,190	137,190	105,910	105,910	
Ferndale			41,340	41,340	38,630	38,630	
Fresno			90,100	90,100	67,630	67,630	
Supplement QH to 80% LA					18,977	18,977	
Supplement EB				60,500	60,500	0	
Supplemnt EB II					50,670	0	
Supplement TB					541,419	0	
Sup three days Hmbldt eb					25,644	150,000	
Super Charge				242,900	0	0	
Purse Supplement for Fresno				61,600	0	0	
Funds Used				925,893	1086,390	557,887	
Funds Carried Over			197,397				
Admin				22,000			
Interest Earned			14,415				
Funds Received			1,100,000				
Funds Available				203,422		737,950	
Performance Purse Per Runner-TB		3273 starts	\$100			129	
Performance Purse Per Runner-Mixed Breeds		884 starts	\$70				

CALIFORNIA AUTHORITY OF RACING FAIRS
Management Services and Contract Administration
for
Live Horse Racing Operations

Racing Operations

- CARF works with Racing Fairs on preparation, submission and presentation of CHRB License Applications
- Provides Racing Office computer system (all computer hardware/peripherals) and application software (Equibase) and manages service, technical support and transportation
- Provides and manages Paymaster services, including Paymaster (CARF employee) bank accounts, audits, payment of all purse moneys to owners and all other distributions of payment to various recipients
- Telecommunications: provision of voice, fax and data lines necessary to support racing, totalisator and simulcast operations
- Provides accounting, reconciliation and distribution of all parimutuel commissions, purse, license fees and other distributions
- Coordinates development and management of purse schedule through Fair Circuit in cooperation with Fair Racing Secretaries and Thoroughbred Owners of California
- Provides Supplemental Purse Fund management and accounting
- Provides marketing coordination through circuit
- Manages contracts for daily racing program production, printing and distribution
- Manages Condition Book production and distribution
- Manages contracts and logistics for provision of Jumbo Video Screen

CALIFORNIA AUTHORITY OF RACING FAIRS
Management Services and Contract Administration
for
Live Horse Racing Operations

Racing Operations (cont'd)

- Manages contract for Starting Gate
- Manages contract for Photo Finish
- Total Carbon Dioxide (TCO₂) testing
- Furnishes electronic timing system with operator
- Oversees TV Replay System for Officials
- Manages provision of Temporary stalls
- Coordinates provision of Mobile offices for racing operations
- Daily, on-site management and oversight of all operations above, along with management, coordination and disposition of other matters that may arise from time to time in the course of conducting racing at Fairs
- Active liaison, representation and advocacy with on-track Stewards and with senior CHRB officials
- Manages consolidated purses' program.

Contracts with Horsemen's Associations

- Negotiate contracts with horsemen's associations, as required by statute.
- Thoroughbred Owners of California
- Cal Western Appaloosa
- Pacific Coast Quarter Horse Association
- Arabian Racing Association of California
- Racing Mule Association
- California Thoroughbred Trainers

CALIFORNIA AUTHORITY OF RACING FAIRS
Management Services and Contract Administration
for
Live Horse Racing Operations

Labor Agreements

- Maintains membership in Federation of California Racing Associations to provide representation in racing industry employer group for labor union negotiations.
- Local 280 Pari-Mutuel Employees Guild
- Local 1877 (formerly Local 399) AFL-CIO Service Employees International Union Valets and rec. barn personnel
- Local 495 International Brotherhood of Teamsters, Chauffeurs, Warehousemen and helpers of America
- Note: Assist Starters now with Teamsters Local 495 but under separate agreement

Racetrack Safety and Maintenance Program

- CARF developed this program and provides management oversight throughout Fair circuit.
- Works with Division of Fairs and Expositions to maintain funding support
- Contracts with Steve Wood, Trackmaster, Inc., to provide expert consultation and oversight of Fair track maintenance
- Carries lease agreements for specialized tractors used for maintaining track surfaces
- Owns and provides custom-built water truck (2001 Sterling).
- Owns and provides rock-picker (added 2003).
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CALIFORNIA AUTHORITY OF RACING FAIRS
Management Services and Contract Administration
for
Live Horse Racing Operations

Racetrack Safety and Maintenance Program (cont'd)

- Owns or provides harrows, floats, and other miscellaneous equipment required for track maintenance.
- Manages all planning, heavy equipment transportation and logistics
- Provides daily, on-site management, key personnel and oversight
- No direct cost to Racing Fairs.
- Administers Jockey Club Equine Industry Database for CARF member Fairs

Recruitment Program for Out-of-State Horses

- Organizes and conducts out-of-state recruitment of horses to run at Northern California Fairs
- Manage payment of incentives
- Track and report on results of Recruitment Program

Parimutuel Wagering Operations

- Maintains totalisator contract
- Parimutuel labor contract
- NOTWInc agreement for Northern California simulcast network
- You Bet.com Advanced Deposit Wagering
- TVG Advanced Deposit Wagering
- Xpress Bet Advanced Deposit Wagering
- TwinSpires Advanced Deposit Wagering
- Provides all accounting, reconciliation, banking for ADW wagering operations

CALIFORNIA AUTHORITY OF RACING FAIRS
Management Services and Contract Administration
for
Live Horse Racing Operations

Personnel

- Racing Secretary
- Track Safety and Maintenance Manager
- Morning Fitness Vet
- Veterinarian
- TCO2 Technician
- Track Maintenance Crew Chief
- Horse Ambulance Driver
- Clocker and Timer
- Paymaster
- Program Manager
- Track Announcer
- Stewards' Aide
- Jocks' Room

Web Site Operation

- Manages racing Website www.calfairs.net on behalf of Fairs which conduct live racing
- Contracts with information service providers
- Daily management and administration of racing information provided to racing fans on Website

CALIFORNIA AUTHORITY OF RACING FAIRS
Management Services and Contract Administration
for
Live Horse Racing Operations

Simulcast Operations

- Manages Satellite Transmission and Encryption Services
- Manages TV Production for simulcast coverage
- Manages telecommunications support: provision of voice, fax and data lines necessary to support simulcast operations
- Furnishes back up electrical generators
- Provides accounting, reconciliation, banking for simulcast operations
- NOTWInc contract for Northern California simulcast network
- Manages contracts for out-of-state simulcast sites and distribution of daily racing programs and other simulcast information
- Payment of commissions, purses, license fees and all other distributions from simulcast operations

CK - January 2011